

FILE NAME: Union Carbide (UC)

DATE: 1974 Sept 25

DOC#: UC228

DOCUMENT DESCRIPTION: Call Record with Allied Resin Corp. RE Stopping
Production of 'Calidria'

for T. P. Morris
W. C. Thurber (Enc.)
J. E. Walsh
KC-File (Enc.)
RF-File (Enc.)

UNION CARBIDE CORPORATION
P.O. Box 579 Niagara Falls, N.Y. 14302



RE-
OCT 3 1974
10:00 AM

By Mr. G. L. Dickson

Date September 25, 1974

Full Name	Allied Resin Corporation	Interviewed
Address	Weymouth Industrial Park East Weymouth, MA 02189	Mr. Charles Howland - President
Mfrs. of	Distributor	Mailgram & Telecon

Informed by Charlie Howland to immediately stop production of M10606 "Calidria" Asbestos (RG-244 in plain brown unmarked bags) and to hold up shipment of additional material. Reason for this action is that the government contract with their customer has been terminated, apparently prematurely. Was assured by Charlie that it has absolutely no bearing on our product (toxicology, quality, service, etc.) but that the Navy has no need of the coating which was being supplied.

At this time we have no "brown bag" RG-244 in King City except for a small amount of off-spec product which will probably be sold to ASTRO-STONE sometime in the future. However, the last carload on this order was shipped to their warehouse in Methuen, MA on September 5, 1974 and so at the time we were notified it probably was within a few days of its arrival. According to Charlie we are under no obligation to take it back and that the government will have to accept it.

Discussed briefly the prospects of developing new applications with this customer but, as reported in ROC dated September 6, 1974, they do have two other projects in mind but both are a long way down the road.

ACTION

According to Charlie Howland there is nothing they or we can do about this loss of business. Their loss is considerably greater than ours, although this is of little consolation at this time. Routine contacts will be maintained at Allied.

typed 10/1/74
DJS