

CC: A. L. Meyer - Ardmore
R. Smith - Ardms
C. G. Shuttleworth - Paoli
H. J. Zelms - Ft. Dodge
L. W. Verbeck - Johns-Manville
Chicago Sales Mgr.

THIS COPY FOR

PLAINTIFF'S EXHIBIT

GP-2097

May 2, 1962

Mr. J. A. Marian
Gypsum Products Manager
Johns-Manville Sales Corporation
22 East 40th Street
New York 16, New York

Dear Joe:

I have a file on a Gypsum Complaint from your Company identified as BPN #523. This has to do with material shipped from Fort Dodge on October 19, 1961 to the Worth Coal and Lumber Company in Worth, Illinois and applied by Superior Drywall Enterprises of Worth, Illinois. The last letter on this file is that of March 6th from Mr. Dennison to me. Again, an answer has been delayed pending full discussion of the many phases involved.

Mr. Dennison's letter encloses a copy of an adjustment Johns-Manville has made to the account in the amount of \$300.00. The files indicate that the examination by the Plant Quality Supervisor revealed "only one defective board".

The only basis on which Bestwall may make an adjustment to Johns-Manville is the replacement of defective materials. As with previous adjustments made, this would be a monetary amount representing the cost to Johns-Manville from Bestwall of the defective material plus freight from the Shipping Plant to the destination point.

If you wish to review this matter further, and submit another claim representing the amount of defective material you allege was shipped to the job, we will review the matter further.

In light of the file in it's present status, we can only offer you the replacement of one board which is practically no adjustment in view of the claim for \$300.00.

Very truly yours,

BESTWALL CERTAIN-FIBER SALES CORPORATION

G. E. Abbey
Merchandise Manager - Gypsum

CEA:rk

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