

CC: A. L. Meyer - Ardmore
R. Smith - Ardmore (Legal Dept.)
J. DiLorenzo - Akron Plant

PLAINTIFF'S EXHIBIT

GP-2125

August 25, 1961

Mr. E. A. Fennison
Gypsum Products Manager
Johns-Manville Sales Corporation
22 East 40th Street
New York 16, New York

Dear Denny:

Confirming some telephone conversations recently, we would make available to you Bestwall Lite Acoustical Plaster out of the Akron, New York Plant at \$1.97 per 40 lb. bag in the white color and in the ultra white at \$2.30 per 40 lb. bag.

These prices are FOB Akron subject only to a 2% discount for payment by the tenth of the month following shipment. Material will be available in Bestwall bags only. A minimum order of either item would be two tons.

Please be sure the plant is given notice immediately on your making a sale of large quantities of the material to be sure they can make deliveries at the stipulated time.

Very truly yours,

BESTWALL CERTAIN-TEED SALES CORP.

CFA:rk

G. H. Abbey
Merchandise Manager - Gypsum

P. S. This confirms the telephone information that should have been given to you at the Grand Rapids Plant at the time of your meeting and later was given to Mr. Marian.

8/28/61
W. L. L. C. O. Y.

SGP 0024671