-IN THOUSANDS OF POUNDS AND DOLLARS-

MGR	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR. YEAR	SALES CURR. Y-T-D.	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST. I.D. / MAJR.-GRD.-GP.
		THERMINOL FR-1																	1040-245-10
1036		PUREX CORP WILMINGTON CA		1.20															10065445
1036		PUREX CORP CHGO IL		2.40		1.20		1.20											10065453
		PARENT CUST. TOT-PUREX CORP LAKE	1.00	6.60	1.00	1.20		1.20											00045780
1053		.QUAKER CHEMICAL DETROIT MICH		4.80															00218928
1049		.QUAKER OATS MEMPHIS TN	1.80		1.80	4.80	1.20	1.20	1.20	1.20									10065666
1036		.RAYCHEM CORP MENLO PK CA		34.8		3.60							3.60						10066468
1053		.R C A VICTOR INDIANAPOLIS IN				.110						.110							10065879
1036		.RED POINT CORP BURBANK CAS		.055		.165		.165											00206202
1049		.REICHHOLD CHEMICAL MORRIS ILL				22.2												22.2	00220906
1036		REICHHOLD CHEM TACOMA WA	6.00		6.00	1.80											1.80		10067170
		PARENT CUST. TOT-REICHHOLD CHEM	6.00		6.00	24.0											1.8	22.2	00045713
1032		. REPUBLIC MILL ROME GA				.600							.600						00232289
1131		.REPUBLIC STEEL NILES OHIO				8.40											1.20	7.20	00218189
1052		.REYNOLDS METALS GROTTOE VA	1.80	3.00	1.80	9.60				1.20	1.20	1.20	1.20	2.40		1.20	1.20		10067804
1036		.RHODIA INC PORTLAND ORE				3.60									1.80	1.20	.60		00152277
1036		.RIDGWAY LITHO CO REDMOND WASH		1.20															00163589
1036		.RIETZ MFG SANTA ROSA CA				.600							.600						00231789
1052		.RIVERSIDE PLAS HICKSVILLE NY	.200	.600	.200														00211540
1049		.FREEMAN CHEMICAL SAUKVILLE WI	30.0		30.0														10029546
1036		.ROBLEN RESEARCH COLTON CA		4.20		.600						.600							10068606
1053		.ROHM - HAAS CO LOUISVILLE KY				21.0			4.2				3.0	1.2		2.4	10.2		00151777
1052		ROHM - HAAS CO BRISTOL PA	3.00		3.00														10068878
		PARENT CUST. TOT-ROHM - HAAS CO	3.00		3.00	21.0			4.2				3.0	1.2		2.4	10.2		10068886
1032		. ROESEL BRADENTON FL				.165									.165				00232262
1036		.MITCHELL DIV ROYAL IND LA CA				.275	.275												10053587
1036		ROYAL INDUST SANTA ANA CA		.495		1.22	.165				.110		.165			.180		.600	10069602
		PARENT CUST. TOT-ROYAL INDUST SA		.495		1.50	.440				.110		.165			.180		.600	10069602
1036		.SANDIA CORP ALB N MEX	.500	.655	.500														10070694
1052		.SANDOZ PHARM HANOVER NJ	1.00	3.00	1.00														10070724
1032		.SAV A STOP JACKSONVILLE FL				.600							.600						00231657
1052		SAV A STOP SALEM VA				.600							.600						00231770
		PARENT CUST. TOT-SAV A STOP JACK				1.20							1.20						00231657
1052		.SCHENECTADY CH ROTTERDAM NY				.110											.110		10071127
1052		.GLIDDEN CO BROOKLYN NY		2.40															10033896

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