cc: A.Arpino - Brussels

Adolfo: Please don't let this matter drop. If we can persuade Mr. R.L. Stanley to become a friend of ours he might be very useful in some Pyroclor or Aroclor context in future. He has certainly impressed me in my two meetings with him and I think you should put fairly high up on your list priorities, attempting to get this concession from St. Louis.

JFC/YE

28th November, 1972

R.L. Stanley, Esq.,
The Electrical & Electronics Insulation Assoc.,
Leicester House,
8, Leicester Street,
LONDON
WC2H 7BN

Dear Mr. Stanley,

Many thanks for your letter of the 8th November. We entirely agree with the number of the sentiments expressed in it but as we have decided that we must operate and seem to be operating with one set if principles throughout the world on matters as delicate as the PCB issue, we are obliged to clear any changes in modus operandi with our American Parent Company.

We have made your proposals available to them and will be in touch with you as soon as they have had an opportunity of considering them.

With kind regards.

Yours sincerely,

J.F. CHURCHILL

PCB-ARCH-EXT0376357