


# Walls that make you "sing at your work"

ISN'T IT WONDERFUL what a little paint will do! How it seems to flood the room with sunlight, sweep it with breezes, and leave you singing over the dreariest, "drudgiest" task a kitchen can know!

For finishing every part of the kitchen there is a Fuller product just suited to its needs. Fuller's Washable Wall Finish can be kept clean by occasionally wiping with a damp cloth. For woodwork, there is Silkenwhite Enamel or Decoret, and for floors, Fuller's Rubber Cement Floor Paint.

And the nicest part is that you can easily do the work yourself and enjoy it thoroughly.

For 74 years W. P. Fuller & Co. has been producing paints, varnishes, enamels, wall finishes and stains. A local dealer has them. Our Service Department will gladly give advice and mail a little "Home Service" booklet without charge. Whatever your painting need, W. P. Fuller & Co. makes a paint for the purpose.

W · P · FULLER & CO.
301 Mission Street, San Francisco
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FULLER
PAINTS Since 49 VARNISHES

THE FOLLOWING FIRMS CARRY FULLER PAINTS AND VARNISHES:

W. P. FULLER & CO.
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[illegible] Arts Hardware Co.
[illegible] So. Vermont Ave.
[illegible] L. Bear,
[illegible] Allesandro St.
[illegible] M. Barrett,
[illegible] N. Evergreen Ave.
[illegible] Baker & Son,
[illegible] Santa Monica Blvd.
[illegible] Hardware Co.
[illegible] So. Hoover St.
[illegible] Hardware Co.
[illegible] Pasadena Ave.
[illegible] & Ewen,
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Mr. H. J. Despere,
4047 Moneta Ave.
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5442 Monte Vista St.
J. R. Martin,
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2124 N. Broadway.
Peel Paint & Paper Co.,
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3101 So. Vermont Ave.
West Side Hdwe. Co.,
806 West 18th St.
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E. R. Wright,
848 West Jefferson St.
Stiller Hardware Co.,
5270 So. Main St.


*Write Articles*

*Readers to Submit Problems for Discussion*

*Mrs. Watrous Well Known in Professional World*

Beginning tomorrow on the Woman's Page, The Times will publish a [illegible] series of articles dealing directly with the interest of business women and girls in Southern California. The purpose is to offer this group of readers the services of an experienced business woman, to whom problems may be submitted for discussion.



Valerie Watrous

This work has been placed in the hands of Mrs. Valerie Watrous, well known to a wide circle in Los Angeles through her successful work as an instructor of commercial subjects in the Polytechnic Evening High School.

Mrs. Watrous is a native Californian and has lived in New York, the Northwest and the South.

VARIED EXPERIENCE

Her business experience has been unusually varied, contacting both professional and commercial life. She built up a commercial business from a small beginning, and saw it grow into a chain of four stores selling popular-priced merchandise. This business was sold, and Mrs. Watrous bought and developed a unique bureau that catered to the needs of several hundred firms of attorneys in one of the large cities of the Northwest.

There is a well-established belief about doing one thing at a time and doing it well. Mrs. Watrous gets the full value of a day by doing several things. Not satisfied with managing her legal bureau successfully, she took over the advertising for a large real estate firm, and also closed its sales. During her leisure hours she wrote short stories, which differ to some extent from the majority in that they are published.

OF BROAD VISION

Through her experiences as an employer she became deeply interested in the problems of girls and women who were trying to secure, or maintain a foothold in the business world. They came to her with their defeats and their victories. They broadened her vision and her understanding, for she saw their need for a counselor and friend to whom they might turn for help.

Wishing to enlarge her field of usefulness, Mrs. Watrous determined to take the Federal vocational training. Her preparation for this was a year's work in education, psychology, and applied arts, which included costume design, color, textiles, interior decoration, and applied design in one of the largest industrial colleges in the country. Following this she entered an industrial training division under the direction of Mal. S. M. Randscopher of the University of Texas. This work embraced industrial psychology, employment management, job analysis, educational directorship, and economics of merchandising, as well as salesmanship and advertising.

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