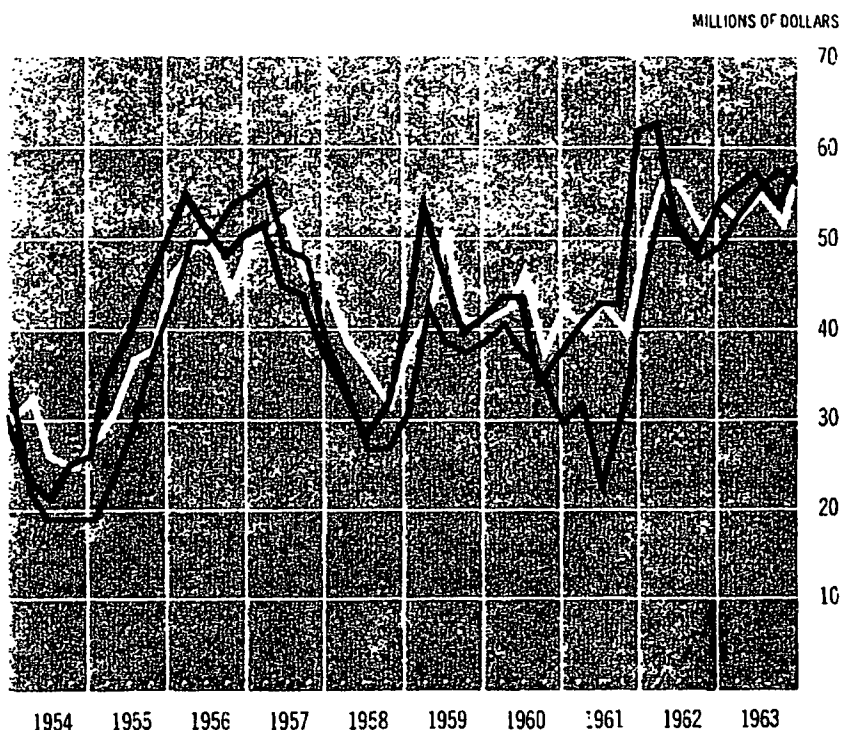


ORDERS RECEIVED ■ SHIPPED □ UNFILLED ■ by Quarters



DISTRIBUTION OF THE 1963 INCOME DOLLAR

1959	1960	1961	1962	1963		10c	20c	30c	40c	50c
33.6c	35.3c	36.4c	37.7c	39.2c	Wages, Salaries, and Other Benefits				\$84,380	
34.1c	32.4c	31.7c	30.1c	30.0c	Production Materials				\$64,542	
16.9c	18.6c	18.5c	17.8c	17.7c	Supplies and Expenses				\$38,212	
4.3c	4.6c	4.6c	4.4c	4.5c	Depreciation and Amortization of Intangibles				\$9,646	
1.2c	1.4c	1.4c	1.2c	1.1c	Property, Excise, and Miscellaneous Taxes				\$2,493	
.4c	.4c	.5c	.5c	.6c	Interest on Borrowed Money				\$1,399	
5.0c	3.8c	3.6c	4.5c	3.4c	Taxes on Income				\$7,300	
2.3c	2.4c	2.4c	2.0c	2.1c	Cash Dividends				\$4,453	
2.2c	1.1c	.9c	1.8c	1.4c	Retained in The Business				\$2,988	