WALSH ST LOUIS

TO CFE FROM CWM

REGARDING TTF WITH REFERENCE TO DISCOUNTS ON P&I MATERIAL WE QUOTE AS FOLLOWS REGARDING OUR COST

BLANKETS - STANDARD SIZES -	LESS 50 PER CENT OFF
NO 12 INSULATING BLOCK	$0.226 BI FT
STIC-TITE & SUPER FINISH	
STIC-TITE	$3.50/ PER 50 LB BAG

THE ABOVE PRICES ARE FOR PORT KENNEDY WITH TRUCKLOAD DELIVERY ALLOWED TO ST LOUIS, MO. THESE SAME PRICES WOULD APPLY FOR CHICAGO WAREHOUSE.

ESTIMATED TRUCKING CHARGES FROM CHICAGO WAREHOUSE ARE

CHICAGO TO	UNDER 1,000 LBS	$2.00 CWT
ST LOUIS	1,000 T 2,000 LBS	1.85 CWT
	2,000 - 5,000 LBS	1.65 CWT
	5,000 - 20,000 LBS	1.07 CWT
	20,000 LB TL	
		80 CWT
	30,000 LB TL	
		70 CWT

LAST TWO PRICES SHOULD BE ACROSS FROM EACH OTHER

10 MILE	UP TO 5,000 LB	
		5.05 CWT
RADIUS OF	5,000 - 10,000 LB	.45 CWT
CHICAGO	10,000 - TL	
		30 CWT
	TL	.20 CWT

ON THIS LAST PORTION WILL TRY OVER

LRE

10 MILE RADIUS		
OF CHICAGO	UP TO 5,000 LBS	5.65 CWT
	5,000 - 10,000	.45 CWT
	10,000 - TKK TO TL	
		30 CWT
	TL	.20 CWT

SHE WILL FOR CHECKING

CE/HI(F)34685

CE0102895

PLAINTIFF'S EXHIBIT tabbies WV-012778

PLAINTIFF'S EXHIBIT tabbies 70264.00

ESTIMATING FORM

WALSH REFRACTORIES CORPORATION

ST. LOUIS, MO.

FIRM | CITY | STATE | EST. BY [illegible] | CHKD. BY | DATE 6/13/63

QUANTITY	DESCRIPTION	ORG. NO.	WT. EACH	TOTAL WEIGHT	ACTUAL EQUIVS.	CLASS EXTRA	PRICE FACTOR	BASE PRICE OUR WORKS	CRATING OR PALLETIZING	FREIGHT	TOTAL PRICE	UNIT	TOTAL AMOUNT
													Charge
17	Cartons 2 x 12 x 36" 6 BF							[illegible]					[illegible]
	(18 sq ft per carton)		55	935				.226	[illegible]				12.80 carton
	#12 Block Insul.												
	306 total sq ft. (36 bdft)												
	6 pcs. per carton												
5	Gallons Block [illegible]		82	664	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]				3.75 Gal
	1 Gallon covers 40 sq ft.				[illegible]	[illegible]							
4	50# bags (80 sq ft per bag)												
	Super Finish Cement		52	208		[illegible]		$3.50	per bag				5.80 bag
	1/2" thick			1507									
	1 bag cover 80 sq ft 1/2" thick												
	Block [illegible]			[illegible]									
	Cement			2.58 [illegible]									

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