

fund during 1911, and that same be charged to the several Branches proportionately to the premiums paid.

The Board directs the Executive Committee to negotiate with Mr. Morris B. Gregg with the object in view of securing his services as active manager of the Heath & Sullivan Mfg Co., together with his purchasing a substantial interest in the stock of said Company. Also to secure the services of the Messrs. Heath and to have them acquire stock in accordance with the proposition already made to them.

On motion the meeting then adjourned
Charles Davison
Secretary

Minutes of Regular Meeting of Board of Directors of National Lead Company held at No. 111 Broadway, New York on Thursday, January 26, 1911, at 11 A.M.

Present: Messrs. E. D. Beale E. W. Fortmeyer H. C. Cox
S. O. Carpenter E. C. Cushman S. O. Brown
E. J. Cornish M. Eugenstein Walter Tu
C. E. Field W. W. Lawrence C. F. Mc

* On separate motions the following resolutions were each unanimously adopted, the roll being called where the expenditure of money was involved:

Resolved, That the following actions of the Executive Committee be and are hereby approved and confirmed:

Making several increases in salaries at the Atlantic, Cincinnati and Chicago Branches and the New York Office.

Designating the Guaranty Trust Company of New York as a depository for the funds of this Company.

Authorizing F. A. Gregory, Jr. to sign as Acting Assistant Manager of Chicago Branch in the absence of the Manager and Assistant Manager of the Branch.

Cancelling the resolution adopted November 22, 1910, that this Company assume all fire risk at the Southern Works Chicago.

* The minutes of meeting held December 15, 1910, were read and duly approved.
Charles Davison
Secretary

Mr. Cornish submitted the minutes of meeting of the Metal Committee held here on March 9th. and 10th. 1911, and on motion duly seconded, the following resolution was unanimously adopted:

Resolved, That the recommendations of the Special Metal Committee as shown in the minutes of the meeting held on the 9th and 10th days of March, 1911, as presented to the Board of Directors, be and hereby are approved, and the Manufacturing Committee and Advertising Department are hereby instructed to take the necessary steps to carry such recommendations into effect, except that the Cincinnati and Chicago Branches are hereby authorized to manufacture Type Metal conforming in composition to that made at the St. Louis Branch, and sell the same at the price quoted by it.

On motion the meeting then adjourned.

Charles Davison
Secretary

Minutes of Regular Meeting of Board of Directors of National Lead Company held at No. 111 Broadway, New York, on Thursday, April 20, 1911, at 11 A.M.

Present: Messrs. E. J. Beale C. E. Field Walter Tufts
Edward Guish E. W. Fortmeyer C. F. Wells
E. O. Carpenter W. W. Lawrence
E. J. Cornish R. P. Rowe

The minutes of meeting held March 16, 1911, were read and duly approved.

On separate motions the following resolutions were each unanimously adopted, the roll being called where the expenditure of money was involved:

Resolved, That the following actions of the Executive Committee be and are hereby approved and confirmed:

Instructing Chicago Branch to discontinue setting pig lead at the Shipman Works after the lead now on hand has been consumed.

Appropriating \$5223. for a Tent House and Dust Collecting System at the Atlantic Works.

do 3,900. for a cupel furnace for the manufacture of litharge at the Bradley Works.