

VICTOR GASKET DIVISION - DANA CORPORATION
SALES ORGANIZATION CHART

January, 1968

* Indicates person in charge
in absence of manager

GENERAL SALES MANAGER
Chris M. Nielsen

Lots Swigart
Pat Marema

SALES OPERATIONS
* MANAGER
Jack R. Derpack

Lee Sarno

CUSTOMER
* SERVICE
G. Schuppe

SALES
ADMINISTRATION
E. Mikita

ORDER
PROCESSING
G. Lauer

Inside Sales
Order Information
Delivery Status
Schedule Changes

Inquiries
Quotations
Phone Orders
Credit - Returns

Identification
Price Verification
Order Entry

Betty Lawrence
Misc. L thru Z
Cat - IHC
Mack - Olds
Cummins
Minn. Moline
Pontiac
Waukesha
Marion Rowe
Misc. P thru K
Cadillac
Chrysler
Detroit Diesel
GM Truck
Ford - Kaiser
Hercules

Don Gruber
Return Goods -
Credits

Virginia Kaminski

Clara Battles

Dorothy Wojcieszak

Lillian Veenstra

Grace Szekeres

Judith Vraney

Jean Tazelaar
Misc. A thru E
Allis Chalmers
Buick - Case
American Mtrs.
Chevrolet
Continental
John Deere

EASTERN REGION
SALES MANAGER
Norm H. Dalziel

June Swanger

SALES ENGINEER
Bill Britton

SALES ENGINEER
Dan Czernik

SALES ENGINEER
John Feldmann

SALES ENGINEER
Chuck Uffig

SALES ENGINEER
Jack Beeson

Allison Div., GM
Westinghouse AB
Joy Mfg.
Sealed Power Corp.
Comm'l. Filters
Design & Mfg.
Warner Gear Div.
Chevy - Muncie
Schwitzer
(All Terr. #38)

International
A. - C. (Harvey)
Electro-Motive
Baldwin-Lima
McDonnell Miller
Stewart Warner
Goss Co.
Geo. D. Roper
Hewitt Robins
(All Terr. #32)

Caterpillar
Cummins
Mueller Co.
Hyster
Walworth Co.
A. - C. (Harvey)
M & W Gear Co.
Weaver Mfg.
Anthony Co.
A. W. Cash Valve
(All Terr. #46)

John Deere
J. I. Case
Minn. - Moline
Oliver Corp.
Gardner Denver
Gale Prod.
Quincy Inc.
Climax Eng.
Oran Div.
Thermo King
Gresen Mfg.
(All Terr. #34)

Waukesha
Briggs
Amer. Mtrs.
Lauzon
Murphy
Kohler
Johnson
Evinrude
Harley
Chrysler Outboard
Wisconsin
(All Terr. #42)

SALES ENGINEER
* George Scott

SALES ENGINEER
Charles Watrous

SALES ENGINEER
Tony Badalucco

Ford
Ford Tractor
Chev. - Tona.
Massey-F.
Rockwell(Det.)
Hydromatic
Peerless Gear
Shelly
Ward Aero.
Mack Truck
(All Terr. #90)

Pontiac
Chrysler
GMC Truck
Detroit Diesel
Perkins
Wayne Cloth
(All Terr. #50)

Chevrolet
Continental
Oldsmobile
Buick
Cadillac
White - Lansing
G. M. Tech.
G. M. Overseas
(All Terr. #52)

Lycoming
Kaiser Jeep
Ford - Lima
Ford - Cleveland
Hercules
Rockwell - Newark
Rockwell - Kenton
Eaton
Wiegand
White
Gravelly
(All Terr. #60)

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