

FRAZER PAINT COMPANY
2475 Hubbard Avenue
Detroit, Michigan

SCHEDULE I

TRADE NAME: Longwear House Paint
CATEGORY: Exterior Ready-Mixed House Paint
COLOR: White
QUALITY: Second

	Lb.	Yield in Gallons	Unit Cost	Total Cost	
Pigment: 60%					
Titanox A	204	Weight	.15	30.60	
Barytes	300	per	.015	4.50	
Asbestine	500	gallon	.01	5.00	
Leaded Zinc	812	finished	.0725	58.87	98.97
		product.			
		Laboratory through loss - 1%			.99
		record			
		14.5 lbs.			
Vehicle: 40%					
Stainless Raw Linseed Oil	1050		.135	141.75	
Heavy Bodied Linseed Oil	14		.143	2.00	
Drier	80		.07	5.60	
Turpentine	40		.10	4.00	
Mineral Spirits	16		.015	.24	153.59
		Storage & handling cost through loss - 3%			4.61
Calculated Yield	3016	206.			258.16
Manufacturing Loss - 2 1/2%		5.2			
Actual Yield		202.8			

Cost Analysis:

Material cost per gallon	1.27
Direct labor cost per gallon	.12
Factory overhead per gallon	.05
Bulk cost per gallon	1.44
Complete package cost per gallon, including filling charge	.19
Factory cost in package per gallon	1.63

PRICES

(a) To a company owned or controlled outlet	None
(b) To an independent wholesaler	None
(c) By company owned or controlled outlet to retail customer	2.85
(d) To an independent retailer (Dealer)	2.26
(e) To other (Industrial)	2.42
(Contractor)	2.20