



INTERNAL CORRESPONDENCE

METALS DIVISION

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To (Name) Mr. W. C. Thurber
 Division UCC - Metals Division
 Location 38th Floor
 270 Park Avenue
 New York, NY 10017

Date June 1, 1976

Originating Dept.

"Calidria" Asbestos

Answering letter date

Copy to Messrs. R. E. Byrne, Jr.
 F. H. Larrison
 H. B. Rhodes
 R. L. Schult

Subject 5-year Forecast

File

RECEIVED
 JUN 3 1976

Enclosed is a copy of the Subject plus back-up sheets for higher volume products and export sales.

RG-600 sales estimates have not been included, per your instructions, but are as follows:

	<u>Dom.</u>	<u>Exp.</u>	<u>Total</u>
1977	1000	100	1100
1978	2500	200	2700
1979	4000	300	4300
1980	5000	500	5500
1981	7000	750	7750

The plant capacity for other products would be reduced by the above, but the 5-year forecast does not include this consideration. RG-244 capacity becomes critical at 1920 tons in 1979 and a review of sales at the end of 1977 is indicated.

John L. Myers / dal
 John L. Myers

JLM:dal
 Encs.

Std Grade
 Hi Purity
 RG 600

11-13 TPH (net)
 6-8 TPH (net)
 4 TPH (net)

Can produce
 1200 TPH
 at N.F.

Via Telecopier to Mrs. T. Nielsen
NY-39 Sent 5/28/76

5/28/76
5/28/76

Product	Price, \$/T	1977		1978		1979		1980		1981	
		Tons	BM	Tons	BM	Tons	BM	Tons	BM	Tons	BM
Domestic											
SG-103	100	2000	200	2000	200	2000	200	2000	200	2000	200
SG-104	74	10000	740	11000	814	12000	888	12000	888	12000	888
SG-130	120	200	24	—	—	—	—	—	—	—	—
SG-200	110	1000	110	1000	110	—	—	—	—	—	—
SG-210	150	2000	300	2000	300	2000	300	—	—	—	—
HPP	140	300	42	200	28	100	14	—	—	—	—
HPO	150	2000	300	2200	330	2700	405	2700	405	2700	405
RG-110	160	1000	160	1500	240	2000	320	1500	240	—	—
RG-144	360 →	600	216	1500	540	2000	720	2000	720	2000	720
RG-244	1520	700	1064	800	1216	1000	1520	1100	1672	1100	1672
CG-35P	170	100	17	200	34	300	51	300	51	300	51
Montello	108	5500	594	6000	648	6000	648	6000	648	6000	648
Total Domestic	—	25400	3767	28400	4460	30100	5066	27600	4824	26100	4584
Export											
SG-100/102	95	2000	190	2750	261	3500	333	4250	404	5000	475
AS-200	100	1000	100	1050	105	1100	110	1150	115	1200	120
HPP-EX	130	2000	260	2200	286	2400	312	2600	338	2800	364
HPO-EX	150	500	75	550	83	600	90	650	98	700	105
T-135-P	490	385	189	415	203	445	218	475	233	500	245
RG-10EX	18(4) 7	450	83	480	88	520	96	550	101	590	109
RG-144	360	145	52	160	58	175	63	190	68	200	72
SX-141	300	120	36	130	39	150	45	170	51	200	60
RG-244	1520	210	319	240	365	270	410	300	456	330	502
SX-244	1250	550	688	600	750	650	813	700	875	750	938
Total Export	—	7360	1992	8575	2238	9810	2490	11035	2739	12270	2990
TOTAL	—	32760	5759	36975	6698	39910	7556	38635	7563	38370	7574

5-YR Fest
Tons SLM 5/28/76

p.1

Product	Customer	1975 Actual	Budg.	1976 Fest II	5/28	1977	1978	1979	1980	1981
SG 100/103	TEC	673	1500	964	1000	1500	1750	2000	2250	2500
100/103	UCAF	0	0	0	300	500	1000	1500	2000	2500
102/103	SAF	1240	0	1880	1800	2000	2000	2000	2000	2000
Total	SG-100/103/103	1913	1500	2844	3100	4000	4750	5500	6250	7000
SG 104	Flintkote	928	540	437	1000	1000	1000	1000	1000	1000
	Kentile	677	1080	2443	2200	2600	3000	3400	3400	3400
	Uvaflex	3781	6525	5395	5000	6000	6500	7000	7000	7000
	Winbarn	0	360	360	360	400	500	600	600	600
Total	SG-104	5386	8505	8635	8520	10000	11000	12000	12000	12000
Total	Floor Tile	7299	10005	11479	11660	14000	15750	17500	18250	19000
AS-200	TEC	760	1350	1035	1000	1000	1050	1100	1150	1200
HPP-EX	TEC	1463	2000	2000	2000	2000	2200	2400	2600	2800
HPO-EX	TEC	138	400	345	350	400	450	500	550	600
	WRG	45	20	90	90	100	100	100	100	100
Total	HPO-EX	183	420	435	440	500	550	600	650	700
T-135-P	TEC	220	380	207	200	385	415	445	475	500
RG-110-EX	Danbort	199	200	435	435	450	480	520	550	590

5-YR Fest

Tons

Product	Customer	1975 Actual	Budg.	1976 Fest II	5/28	1977	1978	1979	1980	1981
RG-144	H&C-Canada TEC	38	8	7	10	10	12	14	16	18
	UCAL	89	60	150	100	120	130	140	150	160
		20	12	0	10	16	18	20	22	24
Total RG-144		147	80	157	120	146	160	174	188	202
SX-14	WRG	44	37	127	110	120	130	150	170	200
RG-244	H&C-Canada	34	26	16	20	20	22	24	26	30
	TEC	28	46	75	80	90	100	110	120	130
	UC-Brazil	11	0	54	50	60	70	80	90	100
	UCAL	18	0	12	15	30	35	40	45	50
	MISC	15	0	2	5	10	13	16	19	20
Total RG-244		106	72	159	170	210	240	270	300	330
SX-24	WRG	134	200	552	500	550	600	650	700	750
Mont. Ha. Products		4807	5360	6149	5000	5500	6000	6000	6000	6000