REPRODUCED AT THE NATIONAL ARCHIVES

SOUTH SAN FRANCISCO

Name: Speedite
Category: Varnish - Floor
Color: Clear
Number: V-61
Quality: First

	Lbs.	Yield In Gals.	Unit Cost	TOTAL COST
Amberol K-12-A	200	21	.165 Lb.	$33.00
Cicoil	100	12.2	.266 "	26.60
V-181 H.B. Castung Oil	160	19.9	.21 "	33.60
Litharge	6	.08	.07 "	.42
Castung	8	1.01	.20 "	1.60
Mineral Spirits	578	85	.095 Gal.	8.08
Dipentine	14.3	2	.61 "	1.22
V-245 Cobalt Drier	28.9	4	.74 "	2.96
				$107.48
Calculated Yield	1,095.2	145.19		
Manufacturing Loss 3.6%		5.19		
Actual Yield		140		

COST ANALYSIS:

Material Cost per Gallon (Total Cost divided by actual yield)	.77
Direct Labor Cost per Gallon	.02
Factory Overhead per Gallon	.10
Bulk Cost per Gallon	.89
Complete Package Cost per Gallon (Container plus Filling Expense)	.25
Factory Cost in Package per Gallon	1.14

PRICES:

(A)	To a Company owned or controlled outlet	1.95
(B)	To an independent wholesaler	2.295
(C)	By Company owned or controlled outlet to retail customer	2.50
(D)	To an independent retailer (Dealer)	2.70
(E)	To other (specify)	2.95*
		3.00**

* - Small Commercial Buyer.
** - Large Commercial Buyer.

N 5197

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