PLAINTIFF'S EXHIBIT

GP-874

GEORGIA-PACIFIC CORPORATION

BESTWALL GYPSUM DIVISION
Paoli, Pennsylvania
November, 1966

HOUSTON WAREHOUSE PROFIT AND LOSS STATEMENT

		Month			Year-to-Date		
		Units	Amount	Average Unit	Units	Amount	Average Unit
Plaster Sales	Tons	1.4	$ 213	$ 152.14	16.0	$ 2,064	$ 129.00
Board, Lath & Tile Sales	SM	634.0	25,881	40.82	12,813.2	506,243	39.51
Joint System Sales	Tons	2.3	455	197.83	62.3	10,499	168.52
Other Product Sales	-	-	-	-	-	675	-
Total Sales			$ 26,549			$ 519,481	
Trade Discounts - Plaster	Tons	-	$ -	$ -	-	$ -	$ -
- Board, Lath & Tile	SM	634.0	(103)	-	12,813.2	1,365	.11
- Joint System	Tons	-	-	-	-	-	-
- Other Products	-	-	-	-	-	-	-
Total Trade Discounts			$ (103)			$ 1,365	
Freight - Plaster	Tons	1.4	$ 12	$ 8.57	16.0	$ 140	$ 8.75
- Board, Lath & Tile	SM	634.0	2,241	3.53	12,813.2	50,466	3.94
- Joint System	Tons	2.3	16	6.96	62.3	391	6.28
- Other Products	-	-	-	-	-	1	-
Total Freight			$ 2,269			$ 50,998	
Total Defective Allowances			$ -			$ 14	
Cash Disc. & Policy All. - Plaster	Tons	-	$ -	$ -	16.0	$ 4	$ .25
- Board, Lath & Tile	SM	634.0	539	.85	12,813.2	9,272	.72
- Joint System	Tons	2.3	(76)	-	62.3	7	.11
- Other Products	-	-	-	-	-	1	-
Total Cash Disc. & Policy All.			$ 463			$ 9,284	
Warehouse Freight - Inbound							
- Plaster	Tons	1.4	$ 11	$ 7.85	16.0	$ 202	$ 12.63
- Board, Lath & Tile	SM	634.0	5,103	8.05	12,813.2	97,176	7.58
- Joint System	Tons	2.3	(80)	-	62.3	1,053	16.90
- Other Products	-	-	-	-	-	15	-
Total Warehouse Freight - Inbound			$ 5,034			$ 98,446	
Net Sales - Plaster	Tons	1.4	$ 190	$ 13.57	16.0	$ 1,718	$ 107.37
- Board, Lath & Tile	SM	634.0	18,101	28.55	12,813.2	347,950	27.16
- Joint System	Tons	2.3	595	258.70	62.3	9,048	145.23
- Other Products	-	-	-	-	-	658	-
Total Net Sales			$ 18,886			$ 359,374	
Cost of Goods Sold:							
Total Fin. Prod. Invent. Change			$ (3,606)			$ (17,187)	
Total Fin. Prod. Transfer			$ 16,385			$ 289,450	
Warehouse Operating Expense			$ 3,339			$ 45,694	
Total Cost of Goods Sold			$ 16,118			$ 317,957	
Operating Profit			$ 2,768			$ 41,417	
% of List Sales			10.4%			8.0%	

SGP 0002885

GEORGIA-PACIFIC CORPORATION

BESTWALL GYPSUM DIVISION
Paoli, Pennsylvania
September, 1966

HOUSTON WAREHOUSE PROFIT AND LOSS STATEMENT

		Month			Year-to-Date		
		Units	Amount	Average Unit	Units	Amount	Average Unit
Plaster Sales	Tons	.9	$ 124	$ 137.78	13.4	$ 1,659	$ 123.80
Board, Lath & Tile Sales	SM	854.3	35,585	41.65	11,377.8	447,399	39.32
Joint System Sales	Tons	4.6	933	202.83	58.5	9,681	165.49
Other Product Sales	-	-	$ -	-	-	$ 675	-
Total Sales			36,642			459,414	
Trade Discounts - Plaster	Tons	-	$ -	$ -	-	$ -	$ -
- Board, Lath & Tile	SM	-	-	-	11,377.8	1,280	.11
- Joint System	Tons	-	-	-	-	-	-
- Other Products	-	-	-	-	-	-	-
Total Trade Discounts			$ -			$ 1,280	
Freight - Plaster	Tons	.9	$ 10	$ 11.10	13.4	$ 116	$ 8.66
- Board, Lath & Tile	SM	854.3	2,612	3.06	11,377.8	45,844	4.03
- Joint System	Tons	4.6	33	7.17	58.5	364	6.22
- Other Products	-	-	-	-	-	1	-
Total Freight			$ 2,655			$ 46,325	
Total Defective Allowances			$ -			$ 14	
Cash Disc. & Policy All. - Plaster	Tons	-	$ -	$ -	13.4	$ 4	$ .30
- Board, Lath & Tile	SM	854.3	784	.92	11,377.8	7,841	.69
- Joint System	Tons	-	-	-	58.5	7	.12
- Other Products	-	-	-	-	-	1	-
Total Cash Disc. & Policy All.			$ 784			$ 7,853	
Warehouse Freight - Inbound							
- Plaster	Tons	.9	$ 8	$ 8.89	13.4	$ 182	$ 13.58
- Board, Lath & Tile	SM	854.3	4,657	5.45	11,377.8	83,324	7.32
- Joint System	Tons	4.6	6	1.30	58.5	1,121	19.16
- Other Products	-	-	-	-	-	15	-
Total Warehouse Freight - Inbound			$ 4,671			$ 84,642	
Net Sales - Plaster	Tons	.9	$ 106	$ 117.79	13.4	$ 1,357	$ 101.27
- Board, Lath & Tile	SM	854.3	27,532	32.22	11,377.8	309,096	27.17
- Joint System	Tons	4.6	894	194.35	58.5	8,189	139.98
- Other Products	-	-	-	-	-	658	-
Total Net Sales			$ 28,532			$ 319,300	
Cost of Goods Sold:							
Total Fin. Prod. Invent. Change			$ (9,888)			$ (17,786)	
Total Fin. Prod. Transfer			$ 22,780			$ 261,759	
Warehouse Operating Expense			$ 3,857			$ 38,482	
Total Cost of Goods Sold			$ 16,749			$ 282,455	
Operating Profit			$ 11,783			$ 36,845	
% of List Sales			32.2%			8.0%	

SGP 0002889

GEORGIA-PACIFIC CORPORATION

BESTWALL GYPSUM DIVISION
Paoli, Pennsylvania
August, 1966

HOUSTON WAREHOUSE PROFIT AND LOSS STATEMENT

		Month			Year-to-Date		
		Units	Amount	Average Unit	Units	Amount	Average Unit
Plaster Sales	Tons	2.4	$ 336	$ 140.00	12.5	$ 1,535	$ 122.80
Board, Lath & Tile Sales	SM	1,466.0	60,683	41.39	10,523.5	411,814	39.13
Joint System Sales	Tons	9.8	1,161	118.47	53.9	8,748	162.30
Other Product Sales	-	-	$ 29	-	-	$ 675	-
Total Sales			62,209			422,772	
Trade Discounts - Plaster	Tons	-	$ -	$ -	-	$ -	$ -
- Board, Lath & Tile	SM	-	-	-	10,523.5	1,280	.12
- Joint System	Tons	-	-	-	-	-	-
- Other Products	-	-	-	-	-	-	-
Total Trade Discounts			$ -			$ 1,280	
Freight - Plaster	Tons	2.4	$ 38	$ 15.83	12.5	$ 106	$ 8.48
- Board, Lath & Tile	SM	1,466.0	5,572	3.80	10,523.5	43,232	4.11
- Joint System	Tons	9.8	49	5.00	53.9	331	6.14
- Other Products	-	-	1	-	-	1	-
Total Freight			$ 5,660			$ 43,670	
Total Defective Allowances			$ -			$ 14	
Cash Disc. & Policy All. - Plaster	Tons	-	$ -	$ -	12.5	$ 4	$ .32
- Board, Lath & Tile	SM	1,466.0	1,241	.85	10,523.5	7,057	.66
- Joint System	Tons	-	-	-	53.9	7	.13
- Other Products	-	-	-	-	-	1	-
Total Cash Disc. & Policy All.			$ 1,241			$ 7,069	
Warehouse Freight - Inbound							
- Plaster	Tons	2.4	$ (52)	$ (21.67)	12.5	$ 174	$ 13.92
- Board, Lath & Tile	SM	1,466.0	10,500	7.16	10,523.5	78,667	7.48
- Joint System	Tons	9.8	603	61.53	53.9	1,115	20.68
- Other Products	-	-	2	-	-	15	-
Total Warehouse Freight - Inbound			$ 11,053			$ 79,971	
Net Sales - Plaster	Tons	2.4	$ 350	$ 145.83	12.5	$ 1,251	$ 100.08
- Board, Lath & Tile	SM	1,466.0	43,370	29.58	10,523.5	281,564	26.76
- Joint System	Tons	9.8	509	51.94	53.9	7,295	135.35
- Other Products	-	-	26	-	-	658	-
Total Net Sales			$ 44,255			$ 290,768	
Cost of Goods Sold:							
Total Fin. Prod. Invent. Change			$ 8,319			$ (7,898)	
Total Fin. Prod. Transfer			$ 26,548			$ 238,979	
Warehouse Operating Expense			$ 4,221			$ 34,625	
Total Cost of Goods Sold			$ 39,088			$ 265,706	
Operating Profit			$ 5,167			$ 25,062	
% of List Sales			7.2%			5.9%	

SGP 0002893