ILLINOIS PAINT WORKS
GRADE SPECIFICATIONS
AND COST ANALYSIS.

SERO-COTE HOUSE PAINT
EXTERIOR HOUSE PAINT
WHITE
243
3rd QUALITY

	LB.	YIELD IN GALS.	UNIT COST	TOTAL COST
PIGMENT 60.8%				
Lithopone	216	6.0	4.34 Cwt.	9.37
35% Leaded Zinc Oxide	216	4.4	6.89 "	14.88
Titanox B	72	2.0	5.91 "	4.26
Calcite Whiting	144	6.4	.73 "	1.05
Asbestine	216	9.1	1.09 "	2.35
VEHICLE 39.2%				
Raw Linseed Oil	303.4	39.0	10.67 "	32.37
Treated " "	59.9	7.3	1.14 Gal	8.32
Driers	39.4	5.8	.34 "	1.97
Mineral Spirits	149.5	23.0	.08 "	1.84
Calculated Yield	1416.2	103.0		
Mfg. Loss 3%		3.0		
Actual Yield		100.0		76.41

COST ANALYSIS

Material Cost Per Gallon	.764
Direct Labor " "	.024
Factory O'Head	.117
Bulk Cost " "	.905
Package Cost " "	.183
Factory Cost Per Gallon in Package	1.09

(A) TO A COMPANY OWNED OR CONTROLLED OUTLET	$
(B) TO AN INDEPENDENT WHOLESALER	
(C) BY COMPANY OWNED OR CONTROLLED OUTLET TO RETAIL CUSTOMER	
(D) TO AN INDEPENDENT RETAILER (DEALER)	
(E) TO OTHER (SPECIFY) PARENT CORPORATION OUTLETS.	1.22

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