f/s/a

FLUID SEALING ASSOCIATION
FORMERLY MECHANICAL PACKING ASSOCIATION
2017 WALNUT STREET (215) 569-3650
PHILADELPHIA, PA. 19103

BULLETIN

BRENT H. FARBER, JR
SEC'Y.-TREAS

PLAINTIFF'S EXHIBIT
FSA-10

BOARD OF DIRECTORS MEETING

MINUTES

Tuesday
October 10, 1978

Sun Valley Lodge
Sun Valley, Idaho

The meeting of the Board of Directors of the Fluid Sealing Association was held on Tuesday, October 10, 1978, at Sun Valley Lodge, Sun Valley, Idaho.

Members Present:	Richard T. McDermott, President	A. W. Chesterton Co.
	Clay M. Jewett, Vice President	Garlock, Inc.
	John B. Scannell	Parker Packing Co.
	Jack Reynolds	Canadian Gasket Co., Ltd.
	Vernon W. Gibson, Jr.	Sepco Corporation
	W. Jerry Rooney	Nicolet, Inc.
	George K. Mordas	Metallo Gasket Co.
	A. B. Owen	Lamons Metal Gasket Co.
	Thomas G. Warren	Flexitallic Gasket Co., Inc.
Members Absent:	Robert P. van Blaricom	Durametallic Corp.
	Charles J. Kenkelen	The Anchor Packing Co.
Staff Present:	Brent H. Farber, Jr.	Secretary-Treasurer
	Stephen W. Armstrong, Esq.	Legal Counsel

MINUTES

The minutes of the Board of Directors meeting held on June 14, 1978, were approved as distributed.

TREASURER'S REPORT

The Secretary-Treasurer presented an income and expense statement covering the period from January 1, 1978 to August 31, 1978, along with the budget covering the same period. Following a discussion of the financial statement the Secretary-Treasurer pointed out that the Association had reached its goal having sufficient money in the bank to cover one year's operating expenses. A motion was made and seconded that the Association continue the practice of maintaining sufficient money in the bank to cover one year operating expenses of the Association. Motion carried.

The Secretary-Treasurer then presented to the Board of Directors the proposed budget for 1979 which showed an income of $55,300 and expenses of $38,100. The Secretary-Treasurer pointed out that the large increase in expenses was due to additional meeting expenses and legal fees. A motion was made and seconded that the proposed budget for 1979 be adopted as presented. Motion carried.

MEMBERSHIP

1. The request by Joseph Robb & Company, Ltd. was approved and in the future their corporate listing in FSA will be Joseph Robb & Company, Ltd. with Albion Asbestos Packing and Anchor Packing Company listed as divisions of Robb & Company.

2. MESA Rubber Company, Monrovia, California, was approved as a potential regular member provided the REJ Division Members verified that they qualified in accordance with FSA By-Laws.

MEETINGS

The Board reviewed the meeting dates and places for the next five years and suggested that in 1982 San Francisco be dropped, due to high costs, and be replaced by Innisbrook Tarpon Springs, Florida, for the February meeting and the Arizona Biltmore be contacted and arrangements be made for the October meeting at that spot.

The Secretary-Treasurer was instructed to send out an early meeting notice to the member for the 1979 Mid-Winter Meeting in Puerto Rico so that plane reservations could be made before bookings become a problem.

TRADEMARK WITHDRAWAL

Steve Armstrong, legal counsel, reported to the Board that Industrial Packing, Inc., a corporation within in the State of Maine had voluntarily and without predjudice withdrawn its application for the use of the trademark "Industrial."

REPRINTING "COMPATIBILITY HANDBOOK"

The Secretary-Treasurer advised the Board that a request had been made by A. W. Chesterton & Company to reprint the "Compatibility Handbook." The Board approved this request with the provision that the company reprinting the handbook give full credit to the Fluid Sealing Association.

It was also suggested that we review our "copyright" right and Steve Armstrong will send the proper form to be used to the Secretary-Treasurer.

FSA FOLDER

Following a discussion of the revision of the FSA folder it was suggested that the Secretary-Treasurer contact Robert van Blaricom and ask him to undertake the project of devising the present FSA folder.

MID-WINTER PROGRAM--1979

The Secretary-Treasurer told the Board of Directors that he had obtained an outside speaker and that at that last Standards and Technical Committee meeting it was recommended that our new Associate Members make a presentation at the General Membership Meeting. The directors felt that with a speaker and with associate presentations the program for the Mid-Winter Meeting would be well-filled.

NEW BUSINESS

It was brought to the attention of the Board that members of the Association were not clear who they may or may not invite to a meeting. The Board recommended that the Secretary send out a policy notice to the members clarifying this matter so that embarrassing situations would be avoided in the future. The Board decided that all requests for invitations to a meeting should be cleared through the Membership Committee before an invitation is issued by a member to an outside business firm.

There being no further business, the meeting was adjourned at 11:30 AM.

FLUID SEALING ASSOCIATION
Income and Expense Statement
January 1, 1978 to August 31, 1978

		Budget 8 Months	Budget 12 Months	
Balance - January 1, 1978				$48,303.43
INCOME				
1978 Dues (+$17,407 rec'd 1977)	$25,903.00		$ 37,850.00	
1978 Associate Dues (+$500 rec'd 1977)	4,997.50		6,000.00	
Handbooks	2,448.34			
Interest on Savings	1,950.47		1,500.00	
			$45,350.00	
TOTAL INCOME				35,289.31
				$83,592.74
EXPENSES				
Management Fee	$12,000.00	$12,000.00	$18,000.00	
Office Expenses & Supplies	3,351.31	2,400.00	3,600.00	
Meeting Expenses-Net	6,951.18	2,328.00	3,500.00	
Accountant Fee	350.00	350.00	350.00	
Legal Fee - 1977	3,000.00			
Legal Fee - 1978	2,475.00	2,328.00	3,500.00	
Legal Expenses	1,201.73	1,000.00	1,500.00	
Catalogue Exchange Program	18.25	-------	---------	
Miscellaneous (Security bond)	25.00	168.00	250.00	
TOTAL DISBURSEMENTS	$29,372.47	$20,574.00	$30,700.00	29,372.47
		Surplus	14,650.00	$54,220.27
			$45,350.00	

Breakdown of Money			
Regular Account	$48,548.32		
REJ Handbooks	1,735.62		
Compression Packing Handbooks	2,621.68		
Molded Packing Handbook	599.84		
Non-Metallic Handbook	1,080.88	8/31/78 - Checking Account	$11,257.6
Glossary of Terms	(308.50)	8/31/78 - Savings Account	2,962.6
Compatibility Handbooks	(65.22)	8/31/78 - Certificate	10,000.0
REJ Testing	7.65	8/31/78 - Central Penn Comm. Paper	30,000.0
	$54,220.27		$54,220.2