

YEAR BOOK

1948

FILE COPY

FILE COPY



**Serving the Entire Paint Industry
of America**

**NATIONAL PAINT, VARNISH
and
LACQUER ASSOCIATION, Inc.**

**1500 Rhode Island Avenue N. W.
Washington 5, D. C.**

NPCA/RI 015501

YEAR BOOK

1948

of the

National Paint, Varnish and Lacquer Association, Inc.

Nationally Organized in 1888
(Incorporated in Present Form in 1933)



Executive Headquarters

NATIONAL PAINT, VARNISH AND LACQUER ASSOCIATION, INC.

1500 Rhode Island Avenue, N. W., Washington 5, D. C.

Printed in U. S. A.

NPCA/RI 015502

INDEX

	Pages
Anti-Bribery Agreement	63
By-Laws	47
Code of Ethics	61
Committee Chairmen, 1947	45
Committee Chairmen, 1948	18
Committees, 1948	22
Convention Summary, 1946	42
Convention Summary, 1947	31
Executive Committee, 1947	44
Executive Committee, 1948	13
Foreword	3
General Battley's Response to His Election	40
"Golden Threads Through the Power of Paint" by Ernest T. Trigg	34
History of your Association	64
Local Associations, Membership Lists	110
Manufacturing & Wholesale Members, N.P.V. & L.A.	69
Non-Exchange Agreement	62
Officers, N.P.V. & L.A., 1933-1948	66
Officers, N.P.V. & L.A., 1947	43
Officers, N.P.V. & L.A., 1948	12
Painter's Sign of Thomas Child	68
Staff of Association	5
Your Association Headquarters Building	4
Your Association President	5

Foreward

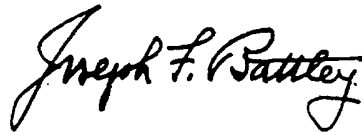
The purpose of the 1948 YEAR BOOK is to provide members of the National Paint, Varnish and Lacquer Association with a chronological history of our industry, the By-Laws of our Association; names and pictures of all Association officers; membership, committee and staff lists; a description of staff functions; and other pertinent data of interest to our industry. The lists of members, committees, and officers included in this YEAR BOOK are revised as of July 1, 1948.

This issue of the YEAR BOOK is the first since 1946. For the sake of continuity, therefore, a brief synopsis of the 1946 and 1947 Conventions as well as other information covering the period since the last YEAR BOOK, is contained herein. No attempt has been made to cover the proceedings of these Conventions in detail, as the full official transcript is on file at Association headquarters and is open for inspection by all members.

This YEAR BOOK is designed to give the members of our industry a quick reference source where they can obtain the latest factual information concerning the activities of our Association and industry. However, if you do not find the information you want in the 1948 YEAR BOOK, please write your Association headquarters at Washington.

Your Association shall continue at all times to give prompt attention to requests for information and to suggestions for improving service to our members. May we continue to hear from you frequently throughout the coming year?

Sincerely yours,



President



THE CELEBRATED MORTON MANSION AT 1500 RHODE ISLAND AVENUE, N. W., WASHINGTON 5, D. C.—NOW RE-NAMED THE GREGG MEMORIAL BUILDING—HOME OF THE NATIONAL PAINT, VARNISH AND LACQUER ASSOCIATION, INC.



NPCA/RI 015506

YOUR ASSOCIATION STAFF



JOSEPH F. BATTLE

Your Association President

BRIGADIER GENERAL JOSEPH F. BATTLE, retired, was first recognized by the paint industry for his work as Administrator of the Paint Code during the NRA days. He was given this assignment when loaned by the Army to the National Recovery Administration in 1933 to serve as Administrator of the NRA Chemical Division. In that capacity, he was Code Administrator for the Paint, Rubber, Paper, Soap, Chemical and related industry codes. General Battle joined the organized paint industry in May 1947, upon retirement from the Army after 30 years service. He became Executive Assistant to former President Ernest T. Trigg of the National Paint, Varnish and Lacquer Association, Inc. He was unanimously elected President on November 14, 1947 to succeed Mr. Trigg.

General Battle was born in Norfolk, Virginia, December 19, 1893. He entered the Army with the Virginia National Guard in 1917, as a private. Electing to remain in the Army following World War I, General Battle was advanced over a period of years to the rank of Brigadier General. Since the first World War, General Battle's Army activities have been of an administrative and executive nature, including production, procurement and distribution of supplies, important industrial mobilization planning duties, responsible activities in selective service and labor matters, construction and public relations. In recognition of his military and administrative record, he was awarded the Distinguished Service Medal, the Legion of Merit, and Army Commendation Ribbon, with two clusters.

General Battle is married to the former Pauline Nicholas Barclay of Portsmouth, Va. He and his wife reside at 2644 South Lynn Street, Arlington, Virginia.



**Executive Assistant
to the President**

GEORGE H. PRIEST, JR.
Exec. Asst. to President

GEORGE H. PRIEST, JR. has been associated with the paint, varnish and lacquer industry in various capacities which have made him familiar with the different phases of the industry. He joined the Association staff in 1940 as Director of Technical Field Service and subsequently served as Priorities Consultant, during and following the war.

A graduate of Harvard, he received his A.B. in 1916 and his A.M. in 1917. After teaching chemistry for two years, Mr. Priest was engaged in the paint business for five years with Carpenter-Morton Co., Boston, and was president of the New England Paint and Varnish Production Club in 1923-24. He served three years with the United States Department of Commerce as paint specialist.

From 1927, until the time he came with the National Association, Mr. Priest was editor of the *American Paint Journal*, St. Louis. He also was vice president of the American Paint Journal Co. He served as President of the St. Louis Paint, Varnish and Lacquer Association in 1933-34 and for several years was vice chairman of the Clean Up—Paint Up—Fix Up Campaign in St. Louis.

Secretary



T. S. MOULTON
Secretary

THE BY-LAWS prescribe a number of specific duties for the Secretary. In addition to these, he performs other work assigned him by the President and/or the Executive Committee. The Secretary handles general association correspondence, keeps the minutes of all meetings of the Association and the Executive Committee, and preserves all records belonging to the Association. He keeps a record of all Association memberships.

The Secretary is the custodian of the Seal of the Association and has the authority to affix the Seal to any paper requiring it. The Secretary also maintains a current record of officers and members of those local Associations affiliated with our National Association.

**Office of the
General
Counsel**



M. Q. MACDONALD
General Counsel



L. O. CARVER
Associate General Counsel

THE OFFICE OF THE GENERAL COUNSEL handles all legal phases of the varied activities of the Association. It carries on the work of the Unfair Competition Bureau created by the industry in 1918 for the purpose of suppressing commercial bribery and correcting false, misleading, and deceptive advertising. The Office of the General Counsel assists the Legislative Committee in checking the multitude of bills introduced in state legislatures and in Congress. The Association and a member of the General Counsel's staff are registered as required by Act of Congress, for the purpose of representing the Association in connection with legislation affecting the industry. The General Counsel serves as Secretary to the National Affairs Committee.

Clean Up—Paint Up—Fix Up Bureau



WALTER M. CLARK
Director



GEORGE I. MESSINGER
Assistant Director



RICHARD G. THOMAS, JR.
Assistant Director

YOUR NATIONAL CLEAN UP—PAINT UP—FIX UP BUREAU is the inspiration and guidance of local Clean Up—Paint Up—Fix Up campaigns. The Bureau cooperates with senior and junior chambers of commerce, city administrations, school authorities and other agencies interested in promoting cleanliness, health, fire prevention, safety, thrift, better housing, and the "Home and Community Beautiful" in cities and towns throughout the nation.

The Bureau also assists members of our industry in tying in their sales promotion, through their retail outlets, with the local civic movements. This is largely accomplished by producing and making available suitable Clean Up—Paint Up—Fix Up display material, sales of which totaled \$45,000 in early 1948 as against \$19,500 in 1947.



Industrial Finishes Division

E. E. HOFFMAN
Director

THE INDUSTRIAL FINISHES DIVISION handles problems of interest to industrial finishes producers. Close cooperation is maintained with other Associations and Government agencies on matters related to industrial finishes. In addition to the Steering Committee and Advisory Board activities in the interest of all producers of industrial finishes, the Wood Finishes Producers Group handles problems pertinent to this group and the Lacquer Committee handles problems of special interest in the field of lacquer finishes. The Division publishes the *Products Finishes Reporter* and the *Lacquer Bulletin*, which are issued shortly after each quarterly meeting of the Steering Committee and the Lacquer Committee, respectively. These bulletins include a digest of the constructive material discussed at the meetings.

The Steering Committee has established a long range program known as the "Blue Print for Action" and has organized four subcommittees to develop informative material of importance to producers of industrial finishes. This material, comprised of 43 subjects, many of which are among the division's current activities, is grouped as follows: (1) Technical, affecting formulation, processing and end results. (2) Policies vital to improving customer relations. (3) Policies in the interest of end users of product finishes. (4) Business operations vital to the producers of product finishes.

Promotion and Development Division



LONORE KENT
Director

PROMOTION AND DEVELOPMENT DIVISION assists in developing the industry's markets and improving its methods of merchandising.

Publicizes the paint industry's internationally known best-seller, *PAINT POWER—and how to sell it*, as well as its companion pieces, the teacher's manual, *PAINT POWER—and how to teach it* and *How to Start a Sales Training Course*.

Edits *SPARKS from the PAINT POWER HOUSE*, the news vehicle of the sales training courses—based on the book—which have already been launched in 22 States and several foreign countries.

Produces a continuous stream of articles on the industry's products for national home magazines and trade publications.

Public Relations Division



RALPH W. EMERSON
Director



WALTER E. McDONALD
Assistant Director

FUNCTIONS OF THE PUBLIC RELATIONS DIVISION include the dissemination of information to the industry and the general public. The Division edits and issues *THE OPEN DOOR* and *YOUR WEEKLY LETTER*. It also collects and publishes statistics concerning the paint, varnish and lacquer industry.

Other activities of the Public Relations Division involve the daily screening of government actions which affect our industry, and the maintenance of numerous personal contacts with government officials and various trade groups. The Division answers a steady volume of individual inquiries from members of the industry and from editors, writers, etc.

As part of its industry publicity and promotional program, the Public Relations Division issues special news releases on spot developments to newspapers, magazines and the trade press. In addition, the Division sends out a weekly public relations release accompanied by a weekly short news items release. Numerous special articles are written by the Division for publications in response to requests from editors.



JOHN C. MOORE
Director



GEORGE G. SWARD
Assistant Director

Scientific Section

WORK OF THE SCIENTIFIC SECTION includes such activities as: (1) Expanding the range of raw materials for the industry by exploring the usefulness of newly available or previously little used materials, and by directing the attention of the members to these materials. (2) Encouraging production of essential raw materials with special attention to drying oils. (3) Improving methods of testing and developing new ones. (4) Studying basic phenomena, such as hiding power, consistency, wettability and dispersion, pertinent to the products of our industry and to their raw materials. (5) Studying basic processes, such as preparation of vehicles and dispersion, including grinding, of pigments in vehicles. (6) Reviewing and abstracting the literature of our industry.

The Scientific Section cooperates with members of the industry, suppliers of raw materials, consumers and with other technical organizations in developing proper and wider use of our industry's products, and with government agencies with regard to their requirements.



ROBERT K. SHANNON
Director

Trade-Mark Bureau

YOUR ASSOCIATION'S TRADE-MARK BUREAU this year is commemorating its 50th Anniversary. From the standpoint of continuous service to the industry, it is the oldest activity of the Association. The Bureau secures a record of every trade-mark registered in the United States Patent Office for our industry. In addition, through our registration and listing services, the Bureau endeavors to secure a record of marks not registered in the Patent Office. The Bureau's files, therefore, contain the most complete record of trade-marks in existence for our industry.

Other services of the Trade-Mark Bureau include: The triennial publication of a Trade-Mark Directory of marks on file; publishing of new marks in *THE OPEN DOOR*; and publishing in *YOUR WEEKLY LETTER* of marks passed for registration in the Patent Office.

Trade Sales Water Paint Roof Coatings Divisions



LAURENCE L. KIEFER
Secretary

THE TRADE SALES DIVISION acts as a clearing house for everything pertaining to trade sales. It works closely with distributors, dealers and painting contractors in improving business conditions and stimulating sales. Promotes and supervises the "Paint Power" Sales Training Courses among manufacturers' personnel, dealers and clerks, and painting contractors. Also operates in the field of Color Promotion, Simplification, Sales Survey, etc. Maintains close cooperation with national associations and government agencies in the housing and construction field. Handles problems and programs of the Masonry Waterproofing Material manufacturers.

THE WATER PAINT DIVISION has as its aim the promotion and protection of the water-thinned paint manufacturers. Programs similar to that carried on by the Trade Sales Division are handled by this Division.

THE ROOF COATING DIVISION has as its primary purpose the handling of problems which are peculiar to this branch of the industry, as well as the promotion and protection of the welfare of its members.

Traffic Committee



E. A. LEVEILLE
Chairman

OFFICE OF THE CHAIRMAN OF THE TRAFFIC COMMITTEE is located in the Transportation Building at Chicago, Ill. It is the function of the Chairman to keep informed on current and potential developments in traffic rulings which may affect the shipment of both finished products and materials of the paint, varnish and lacquer industry. He transmits pertinent information to members as he obtains it, through YOUR WEEKLY LETTER, THE OPEN DOOR, by special bulletins and personal correspondence, when necessary.

The Chairman maintains close contact with the Interstate Commerce Commission and other regulatory bodies, and with railroad traffic associations, railroads and other traffic officials. This service is designed to help members keep abreast of the traffic situation so that they can maintain their own traffic on the most economical basis consistent with changes in regulations.



J. C. GOOLSBY
Secretary

Wholesale — Distributors Division

PRIMARY PURPOSES OF THE WHOLESALE-DISTRIBUTORS DIVISION are: To provide a common meeting ground for the promotion of the interests and objectives of paint wholesalers and distributors and the paint industry generally, and to act as a clearing house for the exchange of ideas, problems and information of mutual benefit to wholesalers and distributors of paint and related products.

Through the monthly *Wholesale-Distributors Bulletin*, members are advised of industry activities, and furnished information of value to all wholesalers and distributors of paint and related products.

A program is now under way to promote the formation of local Wholesale-Distributors Committees or Divisions in local paint associations wherever possible. Also now under consideration, is a plan for holding an Annual Meeting of all members within each of the Association's six geographical regions. Thus, members who do not find it practical to attend the Annual Convention would have an opportunity to meet with their competitors from nearby States and discuss industry problems of mutual interest.



MARY L. ESPEY
Stenographic Department



EDITH L. ALLEN
Accounting Department



WILLA E. KING
Secretary to the President



**NATIONAL PAINT, VARNISH AND LACQUER
ASSOCIATION, INC.**

OFFICERS—1948

PRESIDENT—Joseph F. Battley, 1500 Rhode Island Ave., N. W., Washington 5, D. C.

VICE PRESIDENT—Roy B. Anderson, Brooklyn Varnish Mfg. Co., 50 Jay St., Brooklyn 1, N. Y.

REGIONAL VICE-PRESIDENTS:

New England Zone—Franklin J. Lane, Boston Varnish Co., Everett Station, Boston, Mass.

Eastern Zone—Walter G. Sibley, Jr., Felton, Sibley & Co., Inc., 136 N. Fourth St., Philadelphia 6, Pa.

Central Zone—J. Harry Lawson, Enterprise Paint Mfg. Co., 2841 S. Ashland Ave., Chicago 8, Illinois.

Southern Zone—N. W. Kelley, Southern Varnish Corp., P. O. Box 1004, Roanoke 5, Va.

Southwestern Zone—Alfred J. Knapp, Napko Paint & Varnish Co., 406 N. 79th St., Houston, Texas.

Western Zone—R. S. Bennett, Bennett's, 61 West 1st South St., Salt Lake City, Utah.

TREASURER—E. A. Foy, Jr., Foy Paint Co., Inc., 1775 Mentor Ave., Cincinnati 12, Ohio.

SECRETARY—T. S. Moulton, 1500 Rhode Island Ave., N. W., Washington 5, D. C.

GENERAL COUNSEL—M. Q. Macdonald, 1500 Rhode Island Ave., N. W., Washington 5, D. C.

DIVISIONAL VICE-PRESIDENT (Wholesale-Distributors Division)—T. A. Flynn, Butler-Flynn Paint Co., 607 C St., N. W., Washington 4, D. C.

EXECUTIVE COMMITTEE

ERNEST T. TRIGG (Chairman)—Malvern, Pa.
A. E. HORN (Vice Chairman)—A. C. Horn Co., Div. of Sun Chemical Corp., Long Island City 1, N. Y. (Term Expires 1948).
ROY B. ANDERSON—Brooklyn Varnish Mfg. Co., 50 Jay St., Brooklyn 1, N. Y. (Term expires 1948).
LATHROP G. BACKSTROM—Cook Paint & Varnish Co., P. O. Box 389 Kansas City, Mo. (Term expires 1950).
JOSEPH F. BATTLE—National Paint, Varnish & Lacquer Assn., Inc., 1500 Rhode Island Ave., N. W., Washington 5, D. C.
R. W. BLAIR, Jr.—Jones-Blair Paint & Varnish Co., P. O. Box 7025, Dallas, Texas. (Term expires 1950).
FRANK BOWNES—Frank Bownes Company, Bownes Bldg., 57-61 Munroe St., Lynn, Mass. (Term expires 1948).
T. L. DANIELS—Archer-Daniels-Midland Co., Roanoke Bldg., Minneapolis 2, Minn. (Term expires 1950).
O. J. S. DE BRUN—Egyptian Lacquer Mfg. Co., Rockefeller Center, New York 20, N. Y. (Term expires 1950).
STANLEY C. DUNNING—Wesco Waterpaints, Inc., Trenton, New Jersey. (Term expires 1949).
E. A. FOY, Jr.—Foy Paint Co., Inc., 1775 Mentor Ave., Cincinnati 12, Ohio. (Term expires 1948).
E. D. GRIFFIN—Pittsburgh Plate Glass Co., Grant Bldg., Pittsburgh 19, Pa. (Term expires 1950).
MARSHALL L. HAVEY—New Jersey Zinc Co., 160 Front St., New York 7, N. Y. (Term expires 1948).
GEORGE W. JENKIN—Benjamin Moore & Co., 511 Canal Street, New York 13, N. Y. (Term expires 1949).
H. S. MARGETTS—W. P. Fuller & Co., 301 Mission Street, San Francisco 19, Calif. (Term expires 1949).
ROBERT W. MATLACK—Geo. D. Wetherill & Co., Inc., 113 Arch St., Philadelphia 6, Pa. (Term expires 1949).
M. J. MERKIN—M. J. Merkin Paint Co., 1441 Broadway, New York 18, N. Y. (Term expires 1950).
E. S. NICKERSON—E. I. du Pont de Nemours & Co., Wilmington 98, Del. (Term expires 1948).
ELLIOT S. PHILLIPS—Devoe & Reynolds Co., Inc., 787 First Ave., New York 17, N. Y. (Term expires 1948).
F. W. ROCKWELL—National Lead Co., 111 Broadway, New York 6, N. Y. (Term expires 1949).
A. W. STEUDEL—The Sherwin-Williams Co., 101 Prospect Ave., N. W., Cleveland 1, Ohio. (Term expires 1948).
F. G. WEED—Rinshed-Mason Co., 5935 Milford Ave., Detroit 10, Mich. (Term expires 1949).

ADVISORY MEMBERS

T. J. CAMPBELL—Valspar Corp., 11 E. 36th St., New York 16, N. Y.
H. A. MELUM—Benjamin Moore & Co., 415 N. Green St., Chicago 22, Ill.
F. L. SULZBERGER—Enterprise Paint Mfg. Co., 2841 S. Ashland Ave., Chicago 8, Ill.
VAL WURTELE—Minnesota Linseed Oil Paint Co., 1007 Third St., South, Minneapolis 15, Minn.

MEMBER EMERITUS

H. A. GARDNER—27 West Kirke St., Chevy Chase 15, Md.

**OFFICERS AND EXECUTIVE COMMITTEE
NATIONAL PAINT, VARNISH AND LACQUER
ASSOCIATION, INC.**



JOSEPH F. BATTLE
President



ERNEST T. TRIGG
Chairman, Executive Committee



ROY E. ANDERSON
Vice President



E. A. FOY, JR.
Treasurer



A. E. HORN
Vice Chairman
Executive Committee



GEORGE E. PRIEST, JR.
Exec. Asst. to President



M. Q. MACDONALD
General Counsel



T. S. MOULTON
Secretary



LATHROP G. BACKSTROM



R. W. BLAIR, JR.



FRANK BOWNES



T. L. DANIELS



O. J. S. de BRUN



STANLEY C. DUNNING



E. D. GRIFFIN



M. L. HAVAY



GEORGE W. JENKIN



E. S. MARGETTS



E. W. MATLACK



M. J. MERKIN



E. S. NICKERSON



E. S. PHILLIPS



FLETCHER W. ROCKWELL



A. W. STEUDEL



FREDERICK G. WEED



T. J. CAMPBELL
Advisory



H. A. MELUM
Advisory



F. L. SULZBERGER
Advisory



VAL WURTELE
Advisory



H. A. GARDNER
Emeritus

REGIONAL AND DIVISIONAL VICE PRESIDENTS, 1948



FRANKLIN J. LANE
Vice President
New England Zone



WALTER G. SIBLEY
Vice President
Eastern Zone



J. HARRY LAWSON
Vice President
Central Zone



N. W. KELLEY
Vice President
Southern Zone



ALFRED J. KNAPP
Vice President
Southwestern Zone



RICHARD S. BENNETT
Vice President
Western Zone



T. A. FLYNN
Divisional Vice President
Representing Wholesale-
Distributors Division

COMMITTEE CHAIRMEN FOR 1948



R. O. WALKER, Chairman
Arbitration Committee
 Sits as Court of Arbitration in cases submitted for decisions. Both parties to the controversy agree to accept and abide by such decisions as may be rendered.



E. A. FOY, JR., Chairman
Budget and Finance Committee
 Allocates all income of the Association, subject to approval of the Executive Committee, to provide for financing the various activities sponsored by the organization.



H. L. WILKINSON, Chairman
By-Laws Committee
 Considers changes and amendments to the By-Laws of the Association and presents them with recommendations to the Executive Committee which in turn places them before the convention for final action.



FRANK J. SAMPSON, Chairman
Chamber of Commerce U. S. A. Committee
 Represents the Association at the Annual Meeting of the Chamber of Commerce, U. S. A., and is empowered to cast votes for the Association.



G. M. BREINIG, Chairman
Clean Up and Paint Up Committee
 Supervises the work and activities of the National Clean Up and Paint Up Campaign Bureau, which inspired and guides local Clean Up—Paint Up—Fix Up Campaigns.



W. W. GILMOUR, Chairman
Credits and Collections Committee
 Encourages the formation of local credit groups to work in the collection and dissemination of credit information through the National Association of Credit Men.



W. J. PITT, Chairman
Legislative Committee
 Watches proposed laws, many of which are unwisely conceived, and would impose unjustified regulations on our products. Presents the actual facts in order to protect the interests of our members.



D. E. LITTER, Chairman



M. C. DAVIS, Vice-Chairman

Membership Steering Committee
 Directs membership activities with view of having all manufacturing concerns affiliated with the Association as Class A members.



NPCA/RI 015521



CARL J. SCHUMANN, Chairman
Memorial Committee

Presents obituaries of those members of the Association who died during the previous year, to the Annual Convention, to memorialize their services and activities to the industry.



R. W. LINDSAY, Chairman

National Trade Sales Steering Committee
Handles problems applying to Trade Sales in the Industry



E. BRATTE DAVIS, Vice Chairman



P. C. BATTENFELD, Chairman
Executive Committee
Roof Coating Division

Handles the special problems of manufacturer of Roof Coatings.



HAROLD L. MINER, Chairman
Safety Committee

Appointed to study problems of safety in the Paint Industry and to develop a set of Safety Practices for the Industry.



E. W. FASIG, Chairman
Scientific Section Committee

Has supervision over the Scientific Section of the Association, and is constantly conferring with it on ways and means of increasing the effectiveness of this research service to members of the Association.



PAUL S. KENNEDY, Chairman

Industrial Finishes Steering Committee

Concerned with problems of producers of Specialized Production Finishes. Committee is composed of representatives from local organizations throughout the country and is divided into sub-committees handling the various phases of the work.



J. HEATH WOOD
Vice Chairman



H. E. STONE, Chairman
Lacquer Committee

Handles the various problems pertinent to the operations of lacquer producers.



E. D. PECK, Chairman
Simplification Committee
 Makes recommendations affecting number of the tints and colors used for various lines of products, and the sizes of containers.



H. N. PLUMB, JR., Chairman
Tariff Committee
 Handles tariff matters affecting products of the Industry; presents briefs to Congressional Committees and Tariff Commissions properly setting forth the Industry's position on matters under advisement.



W. W. CONANT, Chairman
Trade-Mark Committee
 Supervises the work and activities of the Trade-Mark Bureau, and is constantly in touch with the various phases of its work to increase its usefulness and benefit to our members.



E. A. LEVILLÉ, Chairman
Traffic Committee
 Contacts the Interstate Commerce Commission and other regulatory bodies in the interest of our members. Presents full and accurate information setting forth the position of the Industry.



CHARLES J. ROE, Chairman
Unfair Competition Committee
 Guides the policies of the Unfair Competition Bureau which operates independently and confidentially. The Committee deals with means of eradicating all forms of unfair competition within the industry.



W. L. LONGSWORTH
Chairman



W. L. McFADDEN,
Vice-Chairman

Wood Finishes Group
 Activities are devoted to the solution of various problems in the wood finishes field.



H. E. WISE, Chairman
Technical Education Committee
 Joint committee of the Association and the Federation of Paint and Varnish Production Clubs to promote university training of paint technologists at under-graduate and graduate levels.



A. C. VIAU, Chairman
Steering Committee
Water Paint Division
 Have charge of the problems of the Water Paint Division of the industry.



T. A. FLYNN, Chairman



GEO. D. GETTMULLER,
Vice Chairman

Executive Committee
Wholesale-Distributors Division
 Considers programs and activities designed for the benefit of Class E members. Makes necessary recommendations to the Association Executive Committee for action.

**1948 COMMITTEES
NATIONAL PAINT, VARNISH AND LACQUER
ASSOCIATION, INC.**

ARBITRATION

R. D. WALKER (Chairman)—The Thibault & Walker Co., Inc., Long Island City, New York.
W. R. GERKE—The Sargent-Gerke Co., Indianapolis 8, Indiana.
J. F. KURFESS, SR.—J. F. Kurfess Paint Co., Louisville 2, Ky.
E. F. MASON—Washington, D. C.
A. F. WINSTEL—Gauger-Winstel Co., Cincinnati 16, Ohio.

BUDGET AND FINANCE

E. A. POT, JR. (Chairman)—Foy Paint Company, Inc., Cincinnati 12, Ohio.
THELLOW J. CAMPBELL—The Valspar Corporation, New York 16, N. Y.
E. D. GRIFFIN—Pittsburgh Plate Glass Company, Pittsburgh 19, Pa.
H. A. MELUM—Benjamin Moore & Company, Chicago 22, Illinois.
FLETCHER W. ROCKWELL—National Lead Company, New York 6, N. Y.
FRANK L. SULZBERGER—Enterprise Paint Mfg. Co., Chicago 3, Ill.
VAL WURTELE—Minnesota Linseed Oil Paint Co., Minneapolis 15, Minn.
ERNEST T. TRIGG (ex-officio)—Malvern, Pa.
JOSEPH P. BATTLEY (ex-officio)—National Paint, Varnish & Lacquer Assn., Washington 5, D. C.

BY-LAWS

H. L. WILKINSON (Chairman)—The Debevoise Co., Brooklyn 6, N. Y.
AUBREY A. HARBERT—Cleveland Paint & Color Co., Cleveland 16, Ohio.
J. V. THOMPSON—Thompson & Company, Oakmont (Pittsburgh), Pa.

CHAMBER OF COMMERCE, U. S. A.

FRANK J. SAMPSON (Chairman)—Sampson Paint & Color Co., Richmond 4, Va.
H. BRATER DAVIS—The H. B. Davis Co., Baltimore, Md.
WM. H. JARDEN, JR.—McCloskey Varnish Co., Philadelphia 36, Pa.
H. F. JOHNSON—C. C. Johnson & Son, Inc., Racine, Wis.
N. W. KELLEY—Southern Varnish Corporation, Roanoke 5, Va.
E. C. SOFFER—Cheesman-Elliott Co., Inc., Brooklyn 11, N. Y.
M. D. SWARTZ—Farboll Paint Co., Inc., Baltimore 26, Md.

CLEAN UP—PAINT UP—FIX UP

GRANVILLE M. BREINIG (Chairman)—Pratt & Lambert, Inc., Buffalo 7, N. Y.
C. F. CULP—Finishes Div., E. I. du Pont de Nemours & Co., Inc., Wilmington 88, Delaware.
L. S. FULTON—The Glidden Company, Cleveland, Ohio.
G. P. HALL—Dewco & Reynolds Co., Inc., New York 17, N. Y.
WM. H. JARDEN, JR.—McCloskey Varnish Co., Philadelphia 36, Pa.
A. J. LOWELL—Sears, Roebuck & Co., Chicago, Ill.
JOHN R. MACGREGOR—John R. MacGregor Lead Co., Chicago 23, Ill.
DR. A. P. MILLS—DeSoto Paint & Varnish Co., Memphis 1, Tenn.
E. E. MORTON—Carpenter-Morton Company, Boston 14, Mass.
D. M. SCRINDLER—Walter M. Boyesen Co., Oakland 3, Calif.
WALTER G. SIBLEY, JR.—Falcon, Sibley & Co., Inc., Philadelphia 6, Pa.
LEO SILVERSTEIN—Benjamin Moore & Company, New York 13, N. Y.
G. C. THORNE—The Sherwin-Williams Co., Cleveland 1, Ohio.
VAL WURTELE—Minnesota Linseed Oil Paint Co., Minneapolis 15, Minn.
MILES M. ZOLLER—Eagle-Picher Sales Co., Cincinnati 1, Ohio.

Subcommittee on Advertising

WALTER G. SIBLEY, JR. (Chairman)—Falcon, Sibley & Co., Inc., Philadelphia 6, Pa.
M. J. BATENBURG—Pittsburgh Plate Glass Co., Pittsburgh 22, Pa.
C. CARROLL COOPER—The H. B. Davis Co., Baltimore 36, Md.
CLARENCE DEUTSCHE—W. H. Swamy & Co., Inc., St. Paul 1, Minn.
GEORGE T. ELSER—Benjamin Franklin Paint & Varnish Co., Philadelphia 24, Pa.
JAMES W. WILSON—Brooklyn Varnish Mfg. Co., Brooklyn 1, New York.

CREDITS AND COLLECTIONS

W. W. GILMOUE (Chairman)—Boston Varnish Co., Boston 49, Mass.
ARTHUR L. FRANKLIN—Pittsburgh Plate Glass Co., Baltimore 2, Md.
FRED J. HAMBREIN—Lilly Varnish Company, Indianapolis 7, Ind.
CHARLES W. REITMAN—Foy Paint Company, Cincinnati 13, Ohio.
TREV. R. KLEINE—Elco Varnish Corporation, Brooklyn 6, N. Y.

H. J. LAMOUREAUX—Walter N. Boyesen Co., Oakland 8, Calif.
 A. H. MacNABO—Acme White Lead & Color Works, Detroit 11, Mich.
 A. F. PAELE—Devco & Reynolds Co., Inc., New York 17, N. Y.
 HARRY E. RHELL—John T. Lewis & Bros. Co., Philadelphia 7, Pa.
 E. N. RONNAU—Cook Paint & Varnish Co., Kansas City 10, Mo.
 GRAHAM E. ROTHWELLER—Elizabeth 2, N. J.
 DWIGHT SHERBURNE—A. Burdall Company, Indianapolis 9, Indiana.
 HERBERT J. WACHTER—Jewel Paint & Varnish Co., Chicago 12, Ill.
 HENRY B. WARREN—Warren Paint & Color Co., Nashville 2, Tenn.

LEGISLATIVE

WM. J. PITT (Chairman)—The DeVilbiss Company, Toledo, Ohio.
 D. J. DEVLIN—Marine Paint & Varnish Co., New Orleans 18, La.
 HARRY M. KUHN—Kuhn Paint Company, Houston 1, Texas.
 H. S. MARCETTE—W. F. Fuller & Company, San Francisco 18, Calif.
 SILVANUS SMITH—Carpenter-Morton Company, Boston 14, Mass.
 HARRY C. SOFFER—Chessman-Elliott Company, Brooklyn 11, N. Y.
 E. L. WAKEFIELD—Minnesota Linseed Oil Paint Co., Minneapolis 15, Minn.
 T. M. WALSH—Southport Paint Co., Inc., Savannah, Ga.

MEMBERSHIP

Steering Committee

D. E. LITTER (Chairman)—D. E. Litter Co., Inc., New York 3, N. Y.
 M. C. DAVIS (Vice Chairman)—Aluminum Co. of America, Pittsburgh 19, Pa.
 HAROLD M. JOHNSON—Nuodex Products, Inc., Elizabeth F. N. J.
 SAMUEL KLEIN—Calco Chemical Div., American Cyanamid Co., Chicago 10, Ill.
 J. C. PENNIMAN—Wesco Waterpaints, Inc., Los Angeles 23, Calif.

NATIONAL MEMBERSHIP

Atlanta—JOHN E. PORTER, JR., Southern States Chemical Co.
 Baltimore—FRANK A. WARNER, JR., Warner-Graham Company.
 Buffalo—E. G. SCHLEGEL, National Manufacturing Corporation, Tonawanda, N. Y.
 Chicago—J. W. VAN TUIN, Nuodex Products Co., Inc.
 Cincinnati—C. L. ZIMMERMAN, C. L. Zimmermann Company.
 Cleveland—W. B. BLACKMORE, National Lead Company.
 Colorado—A. WILL, HAYES, Florman Mfg. Co., Denver.
 Dallas—FRANK A. PRATT, Pratt Paint & Varnish Co.
 Detroit—N. C. PEARL, Ditzler Color Div., Pittsburgh Plate Glass Co.
 Golden Gate—WM. A. BAKER, Dorward & Sons Company.
 Houston—J. F. CROUCH, Pittsburgh Plate Glass Co.
 Indianapolis—E. C. NICHOLLS, Hoosier Solvents & Chemicals Corp.
 Kansas City—W. M. LABRANT, Morton-Myers Company.
 Los Angeles—E. TAYLOR, E. E. Taylor Company.
 Louisville—SEVIER BONNIE, Kentucky Color & Chemical Co.
 Memphis—GEORGE E. OWEN, DeSoto Paint & Varnish Co.
 Milwaukee—A. W. ESSER, T. C. Esser Company.
 Minn.-St. Paul—A. P. SWANSON, Midwest Paint Mfg. Co.
 New England—ROBERT TRUESDALE, Brown Oil & Chemical Corp.
 New York—JOSEPH STRANAD, Titanium Pigment Corporation.
 Philadelphia—WYATT SCHOONMAKER, Titanium Pigment Corporation.
 Phoenix—HENRY F. LIERER, Merox-Leather Company.
 Pittsburgh—J. F. McCRODY, The O. Hommel Company.
 Portland, Ore.—DONALD E. TOMLINSON, W. F. Fuller & Co.
 Puget Sound (Seattle, Wash.)—GEORGE C. HURST, Walter N. Boyesen Co.
 St. Louis—EARLEY E. CAYWOOD, The Sherwin-Williams Co.
 Toledo—E. J. SCHWANZL, M. I. Wilcox Company.
 Utah (Salt Lake City)—W. E. GILBERT, The Sherwin-Williams Co.
 Washington, D. C.—E. D. JONES, Watson-Standard Company.

MEMORIAL

CARL J. SCHEUMANN (Chairman)—Kilo Varnish Corp., Brooklyn 6, N. Y.
 E. F. ADAMS—Paint, Oil & Chemical Review, Chicago 5, Illinois.
 W. E. AUCHINCLOSS—Oil, Paint & Drug Reporter, New York 7, N. Y.
 G. B. BECKEL, JR.—Paint Industry Magazine, Philadelphia 3, Pa.
 A. F. VOSS—American Paint Journal, St. Louis 8, Mo.

NATIONAL INDUSTRIAL FINISHES DIVISION

Steering Committee

PAUL E. KENNEDY (Chairman)—Interchemical Corporation, Finishes Division, Newark 1, N. J.
 J. HEAT WOOD (Vice Chairman)—Standard Varnish Works, Chicago 18, Ill.
 E. E. BUCY—Zapon-Keratol Division, Atlas Powder Company, Stamford, Conn.
 KENNETH E. CLARKE—Perbert-Schradorfer Co., Cleveland 11, Ohio.
 O. J. E. GEBBUN—Egyptian Lacquer Mfg. Co., New York 20, N. Y.
 J. E. ESPOSITO—Interchemical Corporation, New York 1, N. Y.

J. A. HAGER—Grand Rapids Varnish Corporation, Grand Rapids 2, Mich.
 G. L. HEBL—The Sherwin-Williams Co., Cleveland 1, Ohio.
 W. E. HOOVER—Cook Paint & Varnish Co., Kansas City 10, Mo.
 A. C. HORN—A. C. Horn Company, Division of Sun Chemical Corp., Long Island City 1, N. Y.
 N. W. KELLEY—Southern Varnish Corporation, Roanoke 5, Va.
 H. E. LACKEY—E. I. du Pont de Nemours & Co., Inc., Wilmington 98, Del.
 T. E. MURPHY—Pratt & Lambert, Inc., Buffalo 7, N. Y.
 J. W. RAYNOLDS—Sun Chemical Corporation, New York 13, N. Y.
 C. W. SLOCUM—Beckwith-Chandler Co., Newark 5, N. J.
 HARRY E. STONE—American Lacquer Solvents Co., Phoenixville, Pa.
 DE. F. G. WEED—Rinshed-Mason Company, Detroit 10, Michigan.

Advisory Board

PAUL S. KENNEDY (Chairman)—Interchemical Corp. Finishes Division, Newark 1, N. J.
 J. HEATH WOOD (Vice Chairman)—Standard Varnish Works, Chicago 14, Illinois.
 AUSTIN G. ALLEN—Vita-Var Corporation, Newark 5, N. J.
 LATHROP G. BACKSTROM—Cook Paint & Varnish Co., Kansas City 10, Missouri.
 E. H. BUCY—Zapon-Keratol Division, Atlas Powder Company, Stamford, Conn.
 THOMAS G. CARR—C. W. Haynes Laboratories, Inc., Springfield 4, Mass.
 KENNETH E. CLARKE—Ferbert-Schorndorfer Co., Cleveland 11, Ohio.
 CHARLES E. COOK—Cook Paint & Varnish Co., Kansas City 10, Mo.
 E. F. COX—Gilbert Spruance Company, Philadelphia 34, Pa.
 O. J. S. deBRUN—Egyptian Lacquer Mfg. Co., New York 20, N. Y.
 J. B. DIETZ—E. I. du Pont de Nemours & Co., Inc., Wilmington 98, Del.
 J. R. ESPOSITO—Interchemical Corporation, New York 1, N. Y.
 E. A. FOY, JR.—Foy Paint Company, Inc., Cincinnati 12, Ohio.
 J. A. HAGER—Grand Rapids Varnish Corporation, Grand Rapids 2, Mich.
 WALTER S. HANNA—Columbus Varnish Company, Columbus 15, Ohio.
 G. L. HEBL—The Sherwin-Williams Co., Cleveland 1, Ohio.
 GROVER M. HERRMANN—American-Mariceta Company, Chicago 18, Illinois.
 W. E. HOOVER—Cook Paint & Varnish Co., Kansas City 10, Mo.
 A. C. HORN—A. C. Horn Co., Division of Sun Chemical Corp., Long Island City 1, N. Y.
 N. W. KELLEY—Southern Varnish Corporation, Roanoke 5, Va.
 H. E. LACKEY—E. I. du Pont de Nemours & Co., Inc., Wilmington 98, Del.
 W. L. LONGSWORTH—Lilly Varnish Company, Indianapolis 7, Ind.
 W. L. McFADDEN—Lawrence-McFadden Company, Philadelphia 34, Pa.
 H. S. MARGRETT—W. P. Fuller & Company, San Francisco 19, Calif.
 H. W. MASON—Rinshed-Mason Company, Detroit 10, Michigan.
 JOSEPH G. MOHR—Interchemical Corp. Finishes Div., Newark 1, N. J.
 T. E. MURPHY—Pratt & Lambert, Inc., Buffalo 7, N. Y.
 J. L. NOON—The Glidden Company, Cleveland 2, Ohio.
 J. D. PATTON—O'Neil Duro Company, Milwaukee 1, Wisconsin.
 H. E. POST—Pittsburgh Plate Glass Co., Pittsburgh 19, Pa.
 J. W. RAYNOLDS—Sun Chemical Corporation, New York 13, N. Y.
 CHARLES E. REED—Forbes Finishes Division, Pittsburgh Plate Glass Co., Cleveland 11, Ohio.
 CARL J. SCHUMANN—Hilo Varnish Corporation, Brooklyn 6, N. Y.
 C. W. SLOCUM—Beckwith-Chandler Co., Newark 5, N. J.
 HARRY E. STONE—American Lacquer Solvents Co., Phoenixville, Pa.
 D. J. TIGHE—W. P. Fuller & Company, San Francisco 19, Calif.
 WM. T. UTLEY—Ditzler Color Division, Pittsburgh Plate Glass Co., Detroit 4, Mich.
 J. D. WATSON—Watson-Standard Co., Pittsburg 36, Pa.
 DE. F. G. WEED—Rinshed-Mason Company, Detroit 10, Mich.
 J. C. WILCOX—Jones-Dabney Company, Louisville 8, Ky.
 H. E. WISE—The Arco Company, Cleveland 4, Ohio.

Lacquer

HARRY E. STONE (Chairman)—American Lacquer Solvents Co., Phoenixville, Pa.
 KENNETH E. CLARKE—Ferbert-Schorndorfer Co., Cleveland 11, Ohio.
 O. J. S. deBRUN—Egyptian Lacquer Mfg. Co., New York 20, N. Y.
 HENRY W. DENNY—Commercial Solvents Corp., New York 17, N. Y.
 N. W. KELLEY—Southern Varnish Corporation, Roanoke 5, Va.
 PAUL S. KENNEDY—Interchemical Corp. Finishes Div., Newark 1, N. J.
 DE. G. KLINGENSTEIN—Mann & Waldstein Co., Newark 4, N. J.
 H. E. LACKEY—E. I. du Pont de Nemours & Co., Inc., Wilmington 98, Del.
 F. E. LANG—The Sherwin-Williams Co., Chicago 28, Ill.
 L. A. PRATT—Merrimac Division, Monsanto Chemical Co., Boston 49, Mass.
 W. G. RANDOLPH—Randolph Finishing Products Company, Carlsbad, N. J.
 C. H. REED—Forbes Finishes Div., Pittsburgh Plate Glass Co., Cleveland 11, Ohio.
 E. D. STEVENS—Pierce & Stevens, Inc., Buffalo 2, N. Y.
 DE. F. G. WEED—Rinshed-Mason Company, Detroit 10, Michigan.
 J. B. WISSEL—Hercules Powder Company, Wilmington 99, Delaware.
 J. ALEX WILSON—Beckwith-Chandler Co., Newark 5, N. J.

Subcommittees of Steering Committee
Technical Matters Affecting Formulation, Processing,
Application and End Use Results

E. H. BUCY (Chairman)—Zapon-Keratol Division, Atlas Powder Co., Stamford, Conn.
J. W. RAYNOLDS—Sun Chemical Corporation, New York 13, N. Y.
DR. F. G. WEED—Rinsed-Mason Co., Detroit 10, Mich.
J. HEATH WOOD—Standard Varnish Works, Chicago 14, Ill.

Policies Vital to Improving Customer Relations

J. A. HAGER (Chairman)—Grand Rapids Varnish Corporation, Grand Rapids 2, Mich.
KENNETH E. CLARKE—Forbert-Schorndorfer Co., Cleveland 11, Ohio.
PAUL & KENNEDY—Interchemical Corp., Finishes Division, Newark 1, N. J.
E. E. LACEY—E. I. du Pont de Nemours & Co., Inc., Wilmington 98, Del.

Policies in the Interest of End Users of
Product Finishes

O. J. S. deBRUN (Chairman)—Egyptian Lacquer Mfg. Co., New York 20, N. Y.
J. R. ESPOSITO—Interchemical Corporation, New York 1, N. Y.
N. W. KELLEY—Southern Varnish Corporation, Roanoke 4, Virginia.
T. E. MURPHY—Pratt & Lambert, Inc., Buffalo 7, N. Y.

Business Operations Vital to the Producers of
Product Finishes

G. L. REEL (Chairman)—The Sherwin-Williams Co., Cleveland 1, Ohio.
W. E. HOOVER—Cook Paint & Varnish Co., Kansas City 19, Mo.
HARRY E. STONE—American Lacquer Solvents Co., Phoenixville, Pa.

NATIONAL INDUSTRIAL FINISHES COMMITTEE

Atlanta—J. N. CAUSEY, The Warren Company.
Baltimore—T. G. HOSTER, H. E. Davis Company.
Buffalo—T. E. MURPHY, Pratt & Lambert, Inc.
Chicago—DUANE L. CLINTON, The Clifton Company.
Cincinnati—F. J. DERRICK, Perry & Derrick Co., Inc.
Cleveland—H. S. SHEERMAN—The Sherwin-Williams Co.
Colorado (Denver)—W. E. McFARLAND, McMartry Manufacturing Co.
Dallas—LYNN BIGGIO, E. I. du Pont de Nemours & Company, Inc.
Detroit—G. K. ZIMMERMAN, Pontiac Varnish Company, Pontiac, Mich.
Golden Gate—D. J. TIGHT, W. P. Fuller & Company, San Francisco 19.
Houston—C. E. LAMBERT, Lambert Corporation.
Indianapolis—EDWIN E. GABLE, Perfection Paint & Color Co.
Kansas City—G. E. SEIDLITZ, Seidlitz Paint & Varnish Co.
Los Angeles—ANDREW BROWN, Andrew Brown Company.
Louisville—HARRY F. SCHAEFER, The Schaefer Varnish Co.
Memphis—W. E. HOFFMAN, Pittsburgh Plate Glass Co.
Milwaukee—ERWIN A. HENTZEN, Wisconsin Paint Mfg. Co.
Minn.-St. Paul—D. E. MANUEL, Front Paint & Oil Co., Minneapolis 13.
New England (Boston)—CHARLES L. RAFFI, Raff & Swanson, Inc., Chelsea, Mass.
New York—O. J. S. deBRUN—Egyptian Lacquer Mfg. Co.
Philadelphia—HARRY E. STONE, American Lacquer Solvents Co., Phoenixville, Pa.
Pittsburgh—O. V. STEWART, James E. Sipe & Co., Inc.
Portland, Ore.—AMOS DENSMORE, Pittsburgh Plate Glass Co.
Puget Sound (Seattle, Wash.)—R. F. EMERY, W. P. Fuller & Company.
St. Louis—REY SCOBEL, P. D. George Company.
Toledo—MARTIN C. PETER, Toledo Paint & Chemical Co.
Utah (Salt Lake City)—PAUL LOYND, W. P. Fuller & Co.

NATIONAL TRADE SALES DIVISION

Steering Committee

R. W. LINDSAY (Chairman)—Pratt & Lambert, Inc., Buffalo 7, N. Y.
E. BRATK DAVIS (Vice Chairman)—The H. E. Davis Co., Baltimore 39, Md.
ROY B. ANDERSON—Brooklyn Varnish Mfg. Co., Brooklyn 1, N. Y.
RICHARD S. BENNETT—Bennett's, Salt Lake City 11, Utah.
L. J. BOHANNON—Seidlitz Paint & Varnish Co., Kansas City 10, Mo.
E. M. BOLTON—Benjamin Moore & Co., New York 13, N. Y.
TRULOW J. CAMPBELL—The Valspar Corporation, New York 16, N. Y.
L. FRANCIS CASE—Central Paint & Varnish Works, Brooklyn 1, N. Y.
RUSSELL G. DANBERG—Armstrong Paint & Varnish Works, Chicago 23, Ill.

CLARENCE DEUTSCH—W. H. Sweney & Co., St. Paul 1, Minn.
 PAUL T. EITEL—Porter Paint Co., Inc., Louisville 3, Ky.
 GUY W. FREDERICK—Smith-Alop Paint & Varnish Co., Terre Haute, Ind.
 THOMAS H. GIBSON—Vita-Var Corporation, Newark 5, N. J.
 D. B. HELM—Watson-Standard Company, Pittsburgh, Pa.
 WM. H. JARDEN, JR.—McCloskey Varnish Co., Philadelphia 36, Pa.
 FRED W. KEUTHAN—Sargent-Gerke Company, Indianapolis 4, Indiana.
 HARRY M. KUHN—Kuhn Paint Company, Houston 1, Texas.
 FRANKLIN J. LANE—Boston Varnish Co., Boston 49, Mass.
 FRED MCCARTHY—National Lead Company, New York 6, N. Y.
 H. C. McCLELLAN—Old Colony Paint & Chemical Co., Los Angeles 31, Calif.
 S. L. McSORLEY—E. I. du Pont de Nemours & Co., Inc., Wilmington 98, Delaware.
 B. B. MARGETTE—W. P. Fuller & Co., San Francisco 19, Calif.
 W. H. MATHEWS—Devoe & Reynolds Co., Inc., New York 17, N. Y.
 E. E. HORTON—Carpenter-Morton Co., Boston 14, Mass.
 E. D. PECK—Pittsburgh Plate Glass Co., Pittsburgh 19, Pa.
 F. N. REDHEFFER—Great Western Paint Mfg. Co., Kansas City 7, Mo.
 WILBUR L. RICE—U. S. Gutta Percha Paint Co., Providence, R. I.
 R. P. ROMAN—National Chemical & Mfg. Co., Chicago 8, Illinois.
 ALBERT A. SHUGER—Baltimore Paint & Color Works, Baltimore 23, Md.
 W. M. STANLEY—Socoxy Paint Products, New York 6, N. Y.
 G. C. THORNE—The Sherwin-Williams Co., Cleveland 1, Ohio.
 E. N. VALLEY—Standard Paint & Varnish Co., New Orleans 16, La.
 E. L. WILKINSON—The Debevoise Company, Brooklyn 6, N. Y.

Subcommittee on Color Promotion

FRANK P. CONNOLLY (Chairman)—Valentine & Co., New York 16, N.Y.
 E. BRAITH DAVIS—The E. B. Davis Co., Baltimore 30, Md.
 CLARENCE DEUTSCH—W. H. Sweney & Co., St. Paul 1, Minn.
 E. D. PECK—Pittsburgh Plate Glass Co., Pittsburgh 19, Pa.
 A. W. STEFFLER—The Watson-Standard Co., Pittsburgh, Pa.
 WM. M. STUART—The Martin-Senour Co., Chicago 8, Illinois.
 E. W. LINDSAY (ex-officio)—Pratt & Lambert, Inc., Buffalo 7, N. Y.

Subcommittee on Sales Training

FRANKLIN J. LANE (Chairman)—Boston Varnish Company, Boston 49, Mass.
 S. L. McSORLEY—E. I. du Pont de Nemours & Co., Inc., Wilmington 98, Delaware.
 WILBUR L. RICE—U. S. Gutta Percha Paint Co., Providence, R. I.
 ALBERT A. SHUGER—Baltimore Paint & Color Works, Baltimore 23, Md.
 E. W. LINDSAY (ex-officio)—Pratt & Lambert, Inc., Buffalo 7, N. Y.

Subcommittee on Paint Potentials

FRED MCCARTHY (Chairman)—National Lead Co., New York 6, N. Y.
 W. H. MATHEWS—Devoe & Reynolds Co., Inc., New York 17, N. Y.
 E. W. LINDSAY (ex-officio)—Pratt & Lambert, Inc., Buffalo 7, N. Y.

Subcommittee on Technical Matters

L. J. BOHANNON (Chairman)—Seldits Paint & Varnish Co., Kansas City 19, Mo.
 L. FRANCIS CASE—Central Paint & Varnish Works, Brooklyn 1, N. Y.
 E. W. LINDSAY (ex-officio)—Pratt & Lambert, Inc., Buffalo 7, N. Y.

Subcommittee on Masonry Waterproofing

A. E. MOEN (Chairman)—A. C. Horn Co., Div. of Sun Chemical Corp., Long Island City 1, N. Y.
 GEORGE KAY—Kay-Tite Company, West Orange, N. J.
 JAMES KLEE—American Fluorite Co., Inc., Cincinnati 19, Ohio.
 DR. E. A. PLUMB—Trusson Laboratories, Detroit, Michigan.
 JAMES A. REARDON—The Reardon Company, St. Louis 8, Missouri.

NATIONAL TRADE SALES COMMITTEE

Atlanta—A. T. BAUMGARTNER, The Glidden Company
 Baltimore—LLOYD E. STEINER, The White Company.
 Buffalo—E. J. BUTLER, McDougall-Butler Co., Inc.
 Chicago—E. O. CLARE, Jewel Paint & Varnish Co.
 Cincinnati—GEORGE W. SCHNEIDER, The Foy Paint Co., Inc.
 Cleveland—PAUL H. CLARE, The Patterson-Sargent Co.
 Colorado (Denver)—FRANK HOLLISTER, Kohler-McIntire Paint Co.
 Dallas—RAYMOND SPRINKEL, Sherwin-Williams Co.
 Detroit—N. E. JINNETT, Pittsburgh Plate Glass Co.
 Golden Gate (San Francisco)—MAURICE FRIEDMAN, Morwear Paint Company, Oakland 12, Calif.
 Houston—E. D. KONKIN, Napco Paint & Varnish Works.
 Indianapolis—F. W. KEUTHAN, The Sargent-Gerke Co.
 Kansas City—CLARENCE E. SHEDDEN, Great Western Paint Mfg. Corp.
 Los Angeles—E. C. BISHOP, The Bishop-Conklin Company.
 Louisville—A. E. KEMMERS, J. F. Kerfoot Paint Co., Inc.
 Memphis—OBEL BURKE, Burin-Bellman Co.
 Milwaukee—W. T. DORTCH, Pittsburgh Plate Glass Co.

Minn.—St. Paul—S. A. HOUGE, North Star Varnish Co., St. Paul.
 New England (Boston)—J. DWIGHT MORTON, Carpenter-Morton Com-
 pany, Everett 49, Mass.
 New York—FRANK P. CONNOLLY, Valentia & Company.
 Philadelphia—E. F. SWACKHAMER, Varnish Paint Company.
 Phoenix—V. F. MUELLER, Devco Paints & Chemicals, Ltd.
 Pittsburgh—D. B. HELM, The Watson-Standard Co.
 Portland, Ore.—C. V. ZEKRUNG, Zebrung Chemical Co.
 Puget Sound (Seattle, Wash.)—E. C. KRUBCKER, National Lead Company.
 St. Louis—DUDLEY E. WATER, St. Louis Surfacer & Paint Co.
 Toledo—J. C. FRALICH, Acme White Lead & Color Works.
 Utah (Salt Lake City)—E. I. AMER, Salt Lake Glass & Paint Co.
 Washington, D. C.—STANLEY J. ROBINSON, Union Wallpaper & Paint
 Co., Inc.

ROOF COATING DIVISION

Executive Committee

PAUL C. BATTENFELD (Chairman)—Protection Coatings Corp., Rich-
 mond, Calif.
E. E. ALLISON—Gibson-Homans Company, Cleveland 6, Ohio.
A. E. BRAUN—Wooster Paint Unit, Interchemical Corp., Wooster, Ohio.
BENJAMIN FOSTER, JR.—Benjamin Foster Co., Inc., Philadelphia 31, Pa.
D. G. MARLER—Industrial Products Mfg. Co., North Kansas City 16, Mo.
Technical Advisory Subcommittee—Roof Coating Division
ELMER J. FISHER (Chairman)—Gibson-Homans Company, Cleveland 6,
 Ohio.
W. F. ELLIS—Benjamin Foster Co., Inc., Philadelphia 31, Pa.
GEORGE C. HENSON—Industrial Products Mfg. Co., North Kansas City
 16, Mo.
ROBERT C. HOOKER—Battenfeld Grease & Oil Corp., Kansas City 6, Mo.

SCIENTIFIC SECTION

E. W. FABIG (Chairman)—The Lowe Brothers Co., Dayton 72, Ohio.
A. E. BINGHAM—Pittsburgh Plate Glass Co., Newark 1, N. J.
JOHN J. BRADLEY, JR.—Boston Varnish Company, Boston 49, Mass.
RALPH H. EVERETT—M. J. Merkin Paint Co., New York 13, N. Y.
DR. S. O. GREENLEE—S. C. Johnson & Son, Inc., Racine, Wis.
A. E. HORN—A. C. Horn Company, Division of Sun Chemical Corp., Long
 Island City 1, N. Y.
DR. CARL IDDINGS—Iddings Paint Co., Long Island City 1, N. Y.
DR. JOHN MARSHALL—Chemical Division, E. I. du Pont de Nemours &
 Co., Wilmington 98, Del.
CHARLES E. REED—Forbes Finishes Division, Pittsburgh Plate Glass Co.,
 Cleveland 11, Ohio.
HARRY E. STONE—American Lacquer Solvents Co., Phoenixville, Pa.
FRANK L. BULZBERGER—Enterprise Paint Mfg. Co., Chicago 8, Ill.
VAL WURTELE—Minnesota Linseed Oil Paint Co., Minneapolis 15, Minn.

SIMPLIFICATION

E. D. PECK (Chairman)—Pittsburgh Plate Glass Co., Pittsburgh 19, Pa.
E. A. ALPAUGH—J. J. Hockens Co., Irvington, N. J.
O. J. BIDDLE—The Biddle Company, St. Louis 2, Mo.
E. C. BISHOP—Bishop-Conklin Co., Los Angeles 23, Calif.
HARRY W. CONSTANT—United Sash & Door Co., Wichita, Kansas.
L. E. FULTON—The Glidden Company, Cleveland 14, Ohio.
R. W. LINDSAY—Frost & Lambert, Inc., Buffalo 7, N. Y.
S. L. McSORLEY—E. I. du Pont de Nemours & Co., Inc., Wilmington 98,
 Delaware.
W. E. MATHEWS—Devco & Reynolds Co., Inc., New York 17, N. Y.
E. A. MELUM—Benjamin Moore & Company, Chicago 22, Illinois.
M. J. MERRIN—M. J. Merkin Paint Co., New York 13, N. Y.
DAVID E. MORAN—The Beardon Company, St. Louis 8, Mo.
WILBUR L. RICE—U. S. Gotta Percha Paint Co., Providence 1, R. I.
W. C. STOLK—American Can Company, New York 17, N. Y.

TARIFF

HARRY N. PLUMB, JR. (Chairman)—The Valspar Corporation, New York
 14, N. Y.
L. FRANCIS CASE—Central Paint & Varnish Works, Brooklyn 1, N. Y.
E. E. KILLEFFER—E. I. du Pont de Nemours & Co., Inc., Wilmington
 98, Delaware.
OLIVER S. ORRICK—General Paint Corporation, San Francisco 19, Calif.
WALDO R. UTLEY—Utley Paint Co., Inc., New Orleans 13, La.

TRADE MARK

W. W. CONANT (Chairman)—The Glidden Company, Cleveland 14, Ohio.
CHARLES J. CASPARI—Pittsburgh, Pa.
ROBERT O. CLARK—Jewel Paint & Varnish Co., Chicago 12, Ill.
G. M. GOLDBERG—Garrett M. Goldberg Paint Co., San Francisco 3, Calif.

TRAFFIC

E. A. LEVEILLE (Chairman)—Transportation Bldg., Chicago 5, Illinois.
E. J. BOWMAN—S. C. Johnson & Son, Racine, Wisconsin.
E. W. COURTNEY—Cook Paint & Varnish Co., Kansas City 10, Mo.
E. S. FAEROW—E. L. du Pont de Nemours & Co., Inc., Wilmington 98, Delaware.
A. E. GAETNER—Perry & Derrick Co., Cincinnati 1, Ohio.
ARTHUR L. GATELY—American-Marion Company, Chicago 11, Illinois.
GEORGE G. GRIFFIN—Frescott Paint Co., Inc., New York 16, N. Y.
B. C. HART—Tropical Paint & Oil Co., Cleveland 2, Ohio.
FLOYD E. HYSSELL—The Glidden Company, Chicago 11, Ill.
E. E. LANG—Benjamin Moore & Company, New York 13, N. Y.
J. F. NOLAN—Pratt & Lambert, Inc., Buffalo 7, N. Y.
JOHN E. SANFORD—The Sherwin-Williams Co., Cleveland 1, Ohio.
E. R. SPANGENBERG—Pittsburgh Plate Glass Co., Milwaukee 1, Wis.
J. J. A. WINZENBERG—Devoe & Raynolds Co., Inc., New York 17, N. Y.

UNFAIR COMPETITION

CHARLES J. ROE (Chairman)—Murphy Paint Div., Interchemical Corp., Newark 5, N. J.
W. C. DABNEY—Jones-Dabney Co., Louisville 2, Ky.
O. J. E. JESSEN—Nyrupian Lacquer Mfg. Co., New York 20, N. Y.
E. D. GRIFFIN—Pittsburgh Plate Glass Co., Pittsburgh 18, Pa.
W. L. LONGSWORTH—Lilly Varnish Company, Indianapolis 7, Ind.
H. D. LOUNSBURY—E. L. du Pont de Nemours & Co., Inc., Wilmington 98, Delaware.
T. J. McDOWELL—The Sherwin-Williams Co., Cleveland 1, Ohio.
CARL J. SHERMAN—Rulo Varnish Corporation, Brooklyn 6, N. Y.
E. E. WEBSTER—Pratt & Lambert, Inc., Buffalo 7, N. Y.

WATER PAINT STEERING

A. C. VIAU (Chairman)—Wesco Waterpaints, Inc., Chicago, Ill.
LOUIS V. FOX—M. Ewing Fox Co., Inc., New York 21, N. Y.
S. M. GREENE—Somay Products Co., Inc., Miami 24, Fla.
O. C. HUBBARD—Medusa Products Co., Cleveland 16, Ohio.
DR. CARL IDDINGS—Iddings Paint Co., Inc., Long Island City 1, N. Y.
A. F. KING, JR.—The Miralco Company, Staten Island 1, N. Y.
D. A. ROBE, JR.—The Sherwin-Williams Co., Chicago, Ill.
HENRY MONABCE—Atlantic Calcium Co., Inc., Brooklyn 6, N. Y.
E. F. NORTON—Norton & Son, New York 7, N. Y.
J. C. HANKIN—The Glidden Company, Cleveland 2, Ohio.
JAMES A. REARDON—The Reardon Company, St. Louis 4, Mo.
DUDLEY D. BREWSTER—National Chemical & Mfg. Co., Brooklyn 6, N. Y.
VINCENT S. VILLARD—Newark Plaster Co., Inc., New York 1, N. Y.
MORRIS E. WINGFIELD—Benjamin Moore & Co., New York 13, N. Y.

Technical Subcommittee

DR. CARL IDDINGS—Iddings Paint Company, Long Island City 1, N. Y.
D. A. ROBE, JR.—The Sherwin-Williams Co., Chicago, Ill.
E. E. MARSHALL—Wesco Waterpaints, Inc., Box 1081, Trenton, N. J.
A. J. MENAKER—National Chemical & Mfg. Co., Chicago 9, Ill.
DAVID H. MOHAN—The Reardon Company, St. Louis 4, Mo.
DR. E. A. SCHOLZ—Paint Products Research, U. S. Gypsum Co., Chicago, Ill.

WHOLESALE-DISTRIBUTORS DIVISION

Executive Committee

T. A. FLYNN (Chairman)—Butler-Flynn Paint Co., Washington 4, D. C.
GEORGE D. GETTEMULLER (Vice-Chairman)—E. J. Gettemuller Co., Inc., Baltimore 2, Md.
E. A. ALFAUGH—J. J. Hochman Co., Irvington, N. J.
HADORE BUTEN—M. Buten & Sons, Philadelphia 42, Pa.
HARRY W. CONSTANT—United Sash & Door Co., Wichita, Kansas.
E. E. GUSTAFSON—George H. Clark & Co., Inc., Worcester, Mass.
J. W. JOHNSTON—Pittsburgh Paint Supply, Inc., Pittsburgh 19, Pa.
STUART SANDERS, II—Sanders Brothers Co., Inc., Richmond 4, Va.
W. H. SCHEUMACK—Valley Paint & Supply Co., Phoenix, Arizona.
GEORGE T. WILSON—W. A. Wilson & Sons, Inc., Wheeling, W. Va.
A. F. WINTEK—Seeger-Wintel Company, Cincinnati 10, Ohio.

Membership Committee

W. B. ELWANG (Chairman)—Sanders Bros. Company, Inc., Richmond, Va.
HYMAN DIEMONT—Diemont-Levy Company, Boston 14, Mass.
J. O. HASON—Hason-Morris Company, Inc., Nashville 3, Tenn.
W. E. GOODWIN—Pinellas Lumber Company, St. Petersburg, Fla.
JOHN T. HADLOCK—Hadlock Paint Company, Rochester 2, N. Y.
J. W. JOHNSTON—Pittsburgh Paint Supply, Inc., Pittsburgh 13, Pa.
C. HANMELLE—Crosby Co. Mammets, Inc., Wilmington, Del.
WALTER W. MOMEIER—Wm. M. Bird & Company, Charleston, S. C.
T. W. FRITCHEARD—Fritchard Paint & Glass Company, Charlotte 1, N. C.
S. M. VICTOR—Victor Paint Company, Detroit 4, Mich.
JOSEPH WAXGIBKE—The Conita Company, Bridgeport 2, Conn.

SPECIAL COMMITTEES

ADVERTISING COMMITTEE

ERNEST T. TRIGG (Chairman)—Philadelphia, Pa. and Malvern, Pa.
ROBERT O. CLARK—Jewel Paint & Varnish Co., Chicago 12, Ill.
WILLIAM N. CONNOLLY—S. C. Johnson & Son, Inc., Racine, Wis.
MATT BENNING—E. I. du Pont de Nemours & Co., Inc., Wilmington 98, Del.
CLARENCE DEUTSCH—W. H. Sweeney & Co., St. Paul 1, Minn.
E. D. BORGAN—Interchemical Corporation, Newark 1, N. J.
A. E. HORN—A. C. Horn Co., Div. of Sun Chemical Corp., Long Island City 1, N. Y.
WILLIAM KRUST—National Lead Co., New York 4, N. Y.
C. M. LEMPERLY—The Sherwin-Williams Co., Cleveland 1, Ohio.
E. C. McCLELLAN—Old Colony Paint & Chemical Co., Los Angeles 31, Calif.
L. E. MARKWOOD—W. P. Fuller & Co., San Francisco 19, Calif.
W. H. MATHEWS—Devco & Rayonite Co., Inc., New York 17, N. Y.
DAVID H. MORAN—The Heardon Company, St. Louis, Mo.
E. D. PECK—Pittsburgh Plate Glass Co., Pittsburgh 19, Pa.
FRANK A. PRATT—Pratt Paint & Varnish Co., Dallas 1, Texas.
P. L. SWISHER—Reichhold Chemicals, Inc., Detroit 20, Mich.
F. C. WEED—Rinsed-Mason Company, Detroit 10, Mich.
HOWARD E. WISE—The Arco Company, Cleveland 4, Ohio.
JOSEPH F. BATTLE (ex-officio)—President, National Paint, Varnish & Lacquer Assn., Washington 3, D. C.

INDUSTRY COORDINATING TECHNICAL COMMITTEE

Representing National Paint, Varnish and Lacquer Association:
E. W. FABIG—Lowe Brothers Co., Dayton, Ohio.
ROY B. ANDERSON—Brooklyn Varnish Mfg. Co., Brooklyn, N. Y.
JOHN C. MOORE—Director Scientific Section.
Representing Federation of Paint & Varnish Production Clubs:
A. E. STAUBERMAN—Scheerer Varnish Co., Louisville, Ky.
A. T. MONTANYE—Pratt & Lambert, Inc., Buffalo, N. Y.
E. W. MATLACE—Geo. D. Wetherill & Co., Philadelphia, Pa.
Representing American Chemical Society:
A. C. ELM—New Jersey Zinc Co., Palmerton, Pa.
E. H. KIRKLE—Calco Chemical Div., American Cyanamid Co., Bound Brook, N. J.
P. O. BLACKMORE—Interchemical Corp., Newark, N. J.
Representing American Society for Testing Materials:
C. H. ROBE—National Lead Co., Brooklyn, N. Y.
W. H. LUTZ—Pratt & Lambert, Inc., Buffalo, N. Y.
C. C. HIPKINS—Bell Telephone Laboratories, Inc., New York, N. Y.
Representing American Oil Chemists' Society:
DON B. BOLLEY—National Lead Co., Brooklyn, N. Y.
S. O. SORENSON—Archer-Daniels-Midland Co., Minneapolis, Minn.

NATIONAL AFFAIRS

N. W. KELLEY—Southern Varnish Corporation, Rossmore 4, Va.
VAL WURTELE—Minnesota Lined Oil Paint Co., Minneapolis 15, Minn.

PRESIDENT'S ADVISORY

ROY B. ANDERSON—Brooklyn Varnish Mfg. Co., Brooklyn 1, N. Y.
JOSEPH F. BATTLE—President, N.P.V.L.A., Washington 3, D. C.
E. A. FOY, JR.—Foy Paint Company, Cincinnati 12, Ohio.
A. E. HORN—A. C. Horn Co., Div. of Sun Chemical Corp., Long Island City 1, N. Y.
ERNEST T. TRIGG—Chairman, Executive Comm. N.P.V.L.A., Malvern, Pa.

SAFETY

E. L. MINER (Chairman)—E. I. du Pont de Nemours & Co., Inc., Wilmington 98, Delaware.
NILS BOLIN—Egyptian Lacquer Mfg. Co., South Kearny, N. J.
T. E. DONOGHUE—Pittsburgh Plate Glass Co., Pittsburgh 19, Pa.
C. H. HAYES—Ferbert-Schorndorfer Co., Cleveland 11, Ohio.
C. L. JONES—Hercules Powder Company, Inc., Wilmington 99, Delaware.
E. V. KIRK—Interchemical Corp., Finishes Div., Newark, N. J.

TECHNICAL EDUCATION

Representing National Paint, Varnish & Lacquer Association:
H. E. WISE (Chairman)—The Arco Company, Cleveland 4, Ohio.
A. E. HINGHAM—Pittsburgh Plate Glass Co., Newark 1, N. J.
E. H. BUCY—Zapon-Keratol Division, Atlas Powder Co., Stamford, Conn.
GORDON H. ROBERTSON—Acme White Lead & Color Works, Detroit 11, Mich.
Representing Federation of Paint & Varnish Production Clubs:
PAUL O. BLACKMORE—Interchemical Corp., Newark 1, N. J.
J. J. BEADLEY, JR.—Boston Varnish Company, Boston 49, Mass.
E. H. EVERETT—M. J. Merkin Paint Co., New York 14, N. Y.
J. F. McKENAMIN—Falcon, Sibley & Co., Inc., Philadelphia 4, Pa.

**FLAX DEVELOPMENT COMMITTEE OF THE FLAX
INSTITUTE**

National Association Representatives

HARRY J. KUHN—Kuhn Paint Company, Houston 1, Texas.
J. HARRY LAWSON—Enterprise Paint Mfg. Co., Chicago 8, Ill.
E. S. PHILLIPS—Devos & Reynolds Co., Inc., New York 17, N. Y.

WOOD FINISHES GROUP

W. I. LONGSWORTH (Chairman)—Lilly Varnish Co., Indianapolis 7, Ind.
W. L. McFADDEN (Vice-Chairman)—Lawrence-McFadden Co., Philadelphia 26, Pa.

PAINT STATISTICS

HORACE S. FELTON (Chairman)—Felton, Sibley & Co., Inc., Philadelphia 6, Pa.
ROY B. ANDERSON—Brooklyn Varnish Mfg. Co., Brooklyn 1, N. Y.
W. C. DABNEY—Jones-Dabney Company, Louisville 8, Ky.
N. W. KELLEY—Southern Varnish Corporation, Bessemer 8, Va.
PAUL S. KENNEDY—Interchemical Corp., Finishes Div., Newark 1, N. J.
L. REESE—The Sherwin-Williams Co., Cleveland 14, Ohio.

TOXIC MATERIALS

L. F. THEURER (Chairman)—Pittsburgh Plate Glass Co., Los Angeles 1, Calif.
HENRY G. BERGER—Socoy Paint Products, New York 6, N. Y.
W. C. DABNEY—Jones-Dabney Company, Louisville 8, Ky.
H. E. LACEY—E. I. du Pont de Nemours & Co., Inc., Wilmington 98, Delaware.
H. E. WEBSTER—Pratt & Lambert, Inc., Buffalo 7, N. Y.

RAW MATERIAL PROCUREMENT

Trade Sales

A. B. GIBSON—The Valpar Corporation, New York 16, N. Y.
RENSHAW SMITH, JR.—Devos & Reynolds Co., Inc., New York 17, N. Y.
(Industrial Finishes)
E. H. BUCT—Zapon-Keratin Division, Atlas Powder Co., Stamford, Conn.
J. W. RAYNOLDS—Sun Chemical Corporation, New York 13, N. Y.

JOINT INDUSTRY COMMITTEE

Representing National Paint, Varnish & Lacquer Association:
ERNEST T. TRIGG (Chairman)—Executive Committee Chairman, N.P.V. & L.A., Malvern, Pa.
JOSEPH P. BATTLE—President, N.P.V. & L.A., Washington 6, D. C.
THURLOW J. CAMPBELL—The Valpar Corporation, New York 16, N. Y.
E. D. PECK—Pittsburgh Plate Glass Company, Pittsburgh 19, Pa.
Representing Painting & Decorating Contractors of America:
MICHAEL W. McCARTHY—New York 19, N. Y.
JOHN E. DEWAR—Pittsburgh 22, Pa.
GORDON P. MARSHALL—Quincy 71, Mass.
K. H. BOEL—Columbus 6, Ohio.

ASA Safety Color Code Committee

JAMES A. MEACHAM—The Sherwin-Williams Co., Cleveland 1, Ohio.
HAROLD L. MINER—E. I. du Pont de Nemours & Co., Inc., Wilmington 98, Delaware.
H. LEDYARD TOWLE—Williamsburg, Va. (representing Pittsburgh Plate Glass Company).



NPCA/RI 015534

1947 CONVENTION SUMMARY

(59th Annual Convention—Ambassador Hotel, Atlantic City, N. J.)

November 11, 12, 13, 14, 1947

EXECUTIVE AND GROUP MEETINGS

On Monday, November 10, 1947, meetings were held by the Wholesale Division, Budget and Finance Committee, Executive Committee and National Advisory Committee.

Luncheon meetings were held by the Water Paint Division, Clean Up-Paint Up-Fix-Up Committee and the Hospitality Committee on Tuesday, November 11, 1947.

On Wednesday, November 12, 1947, breakfast meetings were held by the Naval Stores Group, and Scientific Section Committee. The Advertising and Sales Promotion Managers and WPB Advisory Committee held dinners.

The Roof Coating Division and Masonry Waterproofing Products Group held their meetings on Thursday, November 13, 1947.

On Friday, November 14, 1947, the Lacquer Committee held a breakfast meeting.

ANNUAL MEETING—WHOLESALE DIVISION

Monday, November 10, 1947—10:00 a.m.

T. A. Flynn, Presiding

Welcome—Chairman T. A. Flynn; Address—President Ernest T. Trigg; Chairman's Annual Report—T. A. Flynn; Merchandising and Sales Promotion—Vincent Clausen.

2:00 p.m.

"New Developments in the Paint Industry"—John C. Moore, Director Scientific Section, National Paint, Varnish and Lacquer Association; "Brushes"—Kent D. Currie. Election of Division Vice-Chairman and Executive Committee. Practicability of Regional Group Meetings. Open Discussion. Announcements.

GENERAL SESSION

Tuesday, November 11, 1947—10:30 a.m.

CONVENTION CALL TO ORDER

President Ernest T. Trigg, Presiding

Invocation—Horace S. Felton. Welcome to Delegates: Federation of Paint and Varnish Production Clubs—John C. Moore, President; National Paint Salesmen's Association—Harry B. Obermeyer, President; Painting and Decorating Contractors of America—A. F. Shepherd, President; Canadian Paint, Varnish and Lacquer Association—J. H. Davey, President. Preliminary Report of By-Laws Committee—H. L. Wilkinson, Chairman. Report of Treasurer—E. A. Foy, Jr. Preliminary Report of Nominating Committee—Wm. H. Jarden, Jr., Chairman. Address "Golden Threads Thru the Power of Paint, by President Ernest T. Trigg. Announcements.

TECHNICAL SESSION

Tuesday, November 11, 1947—2:00 p.m.

President Ernest T. Trigg, Presiding

Technical Education Committee Report—Paul O. Blackmore, Chairman. Standards in American Industry—Howard Coonley, American Standards Association. Flax Production Program—E. J. Mitchell, Secretary, Flax Development Committee. Future Raw Material Requirements of the Paint, Varnish and Lacquer Industry—J. W. Reynolds. Chemistry in Action—Dr. Edward R. Weidlein, Director, Mellon Institute of Industrial Research. My Trip Through Europe—Dr. J. J. Mattiello. Announcements.

TRADE SALES SESSION

Wednesday, November 12, 1947—9:30 a.m.

Roy B. Anderson, Presiding

Wet Paint—A Walt Disney Production, Compliments of RKO and Walt Disney. Possibilities Facing Trade Sales—Fred H. Ludwig, President, Merritt Lumber Yards, Inc. Clean Up—Paint Up—Fix Up, It Pays Dividends—Clarence Tolan, Jr., President, Philadelphia Chamber of Commerce. Add a Giant to Your Sales Force—Walter M. Clark. The Paint Power Show—Unique and dramatic presentation of Paint Power's progress—and the launching of the sales training courses—Miss Lonore Kent, Roy W. Lindsay and cast of 20.

COLOR PROGRAM

Wednesday, November 12, 1947—2:00 p.m.

Frank F. Connelly, Chairman, Color Committee

Showmanship Through Color—Zena Kaufman, Merchandising Specialist and Author. Merchandising Through Color—Mrs. Dorothy Draper, President, Dorothy Draper, Inc. Announcements.

INDUSTRIAL FINISHES SESSION

Thursday, November 13, 1947—9:30 a.m.

Paul S. Kennedy, Presiding

Address—Paul S. Kennedy, Chairman, Specialized Production Finishes Committee. Relationship Between Buyer and Seller—Andrew H. Phelps, Vice President, Westinghouse Electric and Manufacturing Company. The Ten Commandments of Patent Law for Industrial Executives—H. A. Toulmin, Jr., Toulmin & Toulmin. Raw Material Exploitation in The British Colonies—Sir Ian Macdonald, Managing Director, Imperial Overseas Chemical Limited. Announcements.

AFTERNOON SESSION—1:30 P.M.

Paul S. Kennedy, Presiding

Blue-Print for Action—Joseph A. Hager. Russia and World Peace—the Hon. Everett M. Dirksen, Representative in Congress from Illinois.

LACQUER PROGRAM

Thursday, November 13, 1947—3:00 p.m.

Harry E. Stone, Presiding

Santocel-C, A Flattening Compound for Lacquers—Chester L. Jones. Dispersion of Pigment for Lacquers—Philip H. Dewey. The History of Lacquers—Dr. J. S. Long. Facilities for Producing Lacquers—E. E. Hoffman. Announcements.

GENERAL SESSION

Friday, November 14, 1947—9:30 a.m.

President Ernest I. Trigg, Presiding

In Memoriam—Horace S. Felton, Chairman. Final Report, By-Laws Committee—H. L. Wilkinson, Chairman. Consideration of Committee Reports and Resolutions. Approval of Actions of Executive Committee since Last Annual Meeting. The Responsibility of Business Under the Antitrust Laws—Wendell Berge. The Truth About the Taft-Hartley Act—the Hon. Fred A. Hartley, Jr., Congressman, New Jersey—Introduction of the Hon. Fred A. Hartley, Jr., by the Hon. Albert W. Hawkes, Senator from New Jersey. Final Report of Nominating Committee—William H. Jarden, Jr., Chairman. Election and Installation of Officers. Adjournment.

ENTERTAINMENT AT 1947 CONVENTION

The Entertainment Committee under the leadership of Matt Denning, Chairman, and Mrs. Stuart Sanders II, Chairman of the Ladies Reception Committee, provided entertainment for the ladies. A Cocktail Party was held on Tuesday, November 11, 1947, at the Ambassador Hotel for Gentlemen and Ladies. Buffet Luncheons were held on Wednesday, November 12, and Thursday, November 13, 1947.

**Treasurer's Report—National Paint, Varnish and Lacquer
Association, Inc.—Fiscal Year Ending September 30, 1947**

By E. A. Foy, Treasurer

It is my pleasure to report to you again another satisfactory year for your National Association from a financial standpoint.

Our expenditures for the year were increased from two standpoints, namely, higher expenses in keeping with the trend of the times and some additional activities, some of which had been abandoned or carried on in a limited way during the war period. This is particularly true of the activities in the Trade Sales and Industrial Finishes Divisions' work and in the activities of the Clean Up-Paint Up-Fix Up Bureau.

Your Association expense account for the fiscal year ending September 30, 1947 contained two items of \$10,000 each representing contributions to the work of the Flax Development Committee. During the year we paid both the 1946 and the 1947 contribution of \$10,000 each.

Our total income from dues was increased during the year on account of the larger volume of total sales in the industry and also because of a further substantial increase in the Association membership.

Our books show a substantial surplus as of September 30, 1947. This surplus includes cash of \$87,542.82. The balance of the surplus which totals \$525,427.86 is invested in building, equipment, inventory and Government bonds.

The accounts of the Association have been audited by Ernst & Ernst and the auditor's report is available for inspection at Association Headquarters.

The statement for the fiscal year ended September 30, 1947 follows. The details of expense agree in total with expenses reported by our auditors and their report covering the examination of the Association for the 1947 fiscal year and this statement has been approved by the auditors.

Income for Fiscal Year October 1, 1946, to September 30, 1947

From Dues	\$392,716.88
Interest Earned on Securities	6,794.23
Discounts Taken	842.39
Miscellaneous Receipts	194.90
Total	\$400,648.40

Expenses for Fiscal Year October 1, 1946, to September 30, 1947

Administration Expenses	\$ 62,926.11
Building Maintenance	22,148.08
Scientific Section	46,492.62
Public Relations	2,822.89
Clean Up-Paint Up-Fix Up Bureau	46,269.17
Unfair Competition Bureau	13,884.23
Wholesale Division	2,564.14
Traffic Bureau	7,722.72
Industrial Finishes Division	12,649.95
Technical Field Service	6,465.18
Trade Sales Division	9,912.12
Promotion and Development	4,972.24
Trade Mark Bureau	4,515.48
Legal and Legislative	6,622.27
Publicity and Publications	12,236.92
Cooperation with Government and Other Public Agencies	14,562.01
Cooperative Advertising Campaigns	12,272.16
Contributions and Membership	25,497.50
Retirement Expense	24,222.59
"Paint Power—And How to Sell It"	19,681.78
Total	\$258,885.16

"GOLDEN THREADS THRU THE POWER OF PAINT"

Address by
ERNEST T. TRIGG

President, National Paint, Varnish & Lacquer
Association, Inc.

At 39th Annual Convention,
National Paint, Varnish & Lacquer Association, Inc.
Atlantic City, N. J.

Tuesday, November 11, 1947

THIS is the Fifty-ninth Annual Convention of our industry and we're in our sixtieth year. This takes us back to 1888 when a small group of our predecessors met in Saratoga Springs and organized the first national association. Those pioneers who were men of vision and foresight and imagination did a better job than possibly they themselves realized. For they laid the foundation on which this great industry has learned to cooperate legitimately for the best interests of its members and of the public, and our progress has been constant, consistent and successful.

BUSINESS IN THE "GAY NINETIES"

Business in those days was in a very different environment than it is today. In the "Gay Nineties", business men went their own respective ways at practically full tilt. The Federal Trade Commission probably hadn't even been dreamed of and government regulations for business as compared with today were few and far between.

There were no income taxes. What an individual made in his business was his own affair. If any one had asked him the questions which the government now asks in income tax returns, he might have had apoplexy.

Compared with present-day standards, wages were short and hours were long. Twelve hours a day and even more was quite a common stint.

A ten-hour day was talked about, even if it wasn't much practiced, while an eight-hour day seemed revolutionary. Talk of forty-hour weeks, to say nothing of discussion of possible thirty-hour weeks, would have been equivalent to advocating that American labor might as well throw down its tools and quit.

"The sky was the limit" for advertising claims. Even marked cards and loaded dice were openly advertised.

An Association Code of Ethics was unheard of at that time, and there was no Unfair Competition Bureau. Commercial bribery and the ruthless exchange of paint stocks were every day procedures. Ready-mixed paint was still a relatively new commodity and had a doubtful reputation. There was an old wheeze ascribed to a wit in the paint business to the effect that the best paint maker was the one "who could put the most water into paint without the likelihood of freezing," and in some cases there appears to have been more truth than fiction in what he said.

INCREASE IN PLANTS, EMPLOYMENT AND VOLUME

The Census of Manufactures for the year 1889 gave the number of paint manufacturing establishments as 522, which compares with an estimated 1,400 now.

The number of wage or factory earners employed in 1889 in the paint industry was 8,189, compared with an estimated 40,000 currently.

The value of products, which as tabulated at that time included some raw materials as well as finished products, was \$54,234,000 compared with the present approximate annual rate of over a billion dollars for finished products alone. When we consider the vast gulf in the price indices of those days with those of 1947, we realize that the percentage of increase in money volume cannot be expected to reflect a corresponding percentage of increase in physical volume, even if the basis of the census had not been changed, but we do not need any expert accountants to demonstrate that the paint business of 1888 represented a very small beginning compared with the vast volume of today.

DEVELOPMENTS ASTOUNDING

If the paint manufacturer of 1888 could have gazed into a crystal ball and visioned the developments of the succeeding sixty years, he would have been astounded. That was the stone mill era when the manufacture of paint was a relatively primitive job of just mixing materials and grinding them. Synthetic resins, dehydrated castor oil and many other materials which are common today and require scientific processing were not to be found in the paint factories then. Varnish, however, may be said to have been the aristocrat of paint products, for it was made from so-called secret formulas by specialists who used "rule of thumb" methods and tested the product by such simple means as spitting into the varnish kettle, and kept their knowledge from their less skilled fellow workmen. Varnish making as we know it today, was far in the future.

Lacquer was known and used to a limited extent on metal ware, metal bedsteads, picture frames, etc., but it was a distinctly minor product. Nitrocellulose lacquer wasn't destined to become one of the big products of the industry until the early 1920's, over a quarter of a century in the future. Tung oil existed; but from a practical standpoint had no place in the paint business. Practical laboratory equipment consisted mainly of paint pots and wooden paddles as compared with the huge and complicated array of scientific equipment which the chemists in our industry find indispensable today.

Even if modern knowledge of paint, varnish and lacquer manufacture had been then available, actual use for it would have been limited. The automobile, which was to provide a major market for nitrocellulose lacquer and synthetic enamels, was a rare curiosity which conservatives asserted never could become really practical. There were no electric or gas refrigerators to provide that type of market for specialized production finishes, there were no household vacuum cleaners or radios, or a lot of other things which today are commonplace. In fact, any one who had seriously predicted the coming of the radio would have been considered unsound in the head. The same was true of the airplane. Men who said they were going to fly in heavier-than-air contraptions risked having their wills broken for unsoundness of mind. Any paint manufacturer who had predicted that within his own lifetime he would be selling vast quantities of coatings for such aircraft might have found a conservator appointed to take over his business. If he had said that he expected his company to sell coatings for submarines, it would have seemed plain on the face of it that he had gone out of his head after reading Jules Verne's "Twenty Thousand Leagues Under the Sea." Indeed, even now, in considering the mental attitudes of those days, it seems almost incredible that such seemingly wild dreams have become every day actualities.

OUR PUBLIC SERVICE

The public service of our industry in its broader aspects, as distinguished from the material formulation of its products, also has reflected a remarkable development. In fact, the record shows that the paint industry can justly claim to have been the leader in some of the most important examples of public service which since their initiation have become models of procedure for progressive business as a whole.

Our national organization, then the National Paint, Oil and Varnish Association, which was one of the pioneers of national trade associations, in 1891 initiated an effort to establish the United States Department of Commerce, which objective was destined to be accomplished in 1903. There were few local associations at that time.

MERGED INTO PRESENT ASSOCIATION

Of the other national organizations which preceded our present National Paint, Varnish and Lacquer Association, the Paint Grinders' Association of the United States was not organized until 1899, the National Varnish Manufacturers' Association in 1903, the American Paint and Varnish Manufacturers' Association in 1926, the National Association of Paint Jobbers, now the Wholesale Division of our National Association, in 1914, all of which underwent changes in names prior to their merger into our present National Association. During the entire period of this development, which has occurred during the past sixty years, our nationally organized industry has established its major record of progress.

A FEW OF OUR ACHIEVEMENTS

In reviewing our achievements over this period, some of the many constructive steps include the establishment of our Trade Mark Bureau in 1900, the creation in 1904 of the old Educational Bureau, which laid the constructive foundation of the success of much of our present national activity, the establishment of the Scientific Section in 1907, the sponsoring of the National Clean Up and Paint Up Campaign Bureau, which was launched by the late Allen W. Clark in 1912, and officially taken over by our National Association in 1925, the inauguration of the Save the Surface advertising campaign to sell greater paint consciousness to the public in 1919, and the adoption of the Code of Ethics in 1923. Previously, in 1899, the Non-Exchange Agreement had been adopted, in 1918 the Uufair Competition Bureau was born, and in 1937 it was supplemented by the so-called "Cincinnati Agreement" particularly adapted to the Wood Finishes field. All of these have constituted working models for the conduct of honest business.

In 1904, the North Dakota formula labeling law requiring the formula labeling of certain paints under certain conditions was passed and while vigorously opposed by our organized industry, it was finally declared Constitutional by the Supreme Court of the United States. This was what really started scientific research work in the industry and caused manufacturers to study their formulations more intelligently and to search out the markets of the world for the most useful raw materials obtainable for various specific purposes. Today we can honestly say that the raw materials of our industry literally come from the four corners of the earth and that the formulations of each piece of goods is based upon a thorough knowledge of the characteristics and the qualities of each material going into it and that our finished products are now under as exact technical and chemical control as is possible in any industry the size of ours.

I wish that time permitted recalling the names of those sterling individuals who in 1888 conceived of and carried through our parent organization as well as the names of those wonderful leaders who have followed them down through the decades giving leadership to the thinking of the industry and setting up standards of character and creating ideals which our rich heritage and which it is our bounden duty to carry on and build stronger wherever we can for the future.

"GOLDEN THREADS THROUGH THE POWER OF PAINT"

We have adopted for the convention the theme "Golden Threads Through the Power of Paint." Perhaps some of you may have wondered just what prompted this theme. For fifty-nine years through the cooperation made possible by our collective work, we have been weaving the fabric of the beautiful tapestry which we in our everyday conversation refer to as the "Paint Industry." It is a tapestry that has taken years to fabricate, every stitch in it has been taken with great care and accuracy, and as its importance, its usefulness, and its value to the public and our national welfare unfolds itself, we have a right to be, and we are, proud of the industry and of its accomplishments.

But the tapestry is far from finished. There lies before us a great field of increased service and usefulness to our communities and to all the owners of property and products throughout the nation. We have been so busy with production and other problems that we have not fully measured up to our responsibility in all matters, particularly on the merchandising side of our industry.

NEED BETTER MERCHANDISING

To some extent the merchandising of our products has just grown without the design and perfection in it that might be desired. Its development can be classified with "Topsy" in "Uncle Tom's Cabin"—"it just grew." This is clearly evident in that all around us are structures, buildings, equipment and products of all kinds literally crying for the protection, the sanitation, and the beauty which comes only from paint and yet we are not satisfying it. This is the immediate job ahead of us and it should be placed at the top of the "must" list for tomorrow.

As we look to the years ahead, we see golden opportunities for our industry. I do not believe any established, permanent industry, such as ours, has a greater potential future. What we do with this—whether we develop it soundly and surely and thereby permanently put our industry on a higher

and finer foundation or whether we accept it superficially, dealing with its development from day to day without thought of the consequences, is in our hands.

I have purposely sketched our industry's progress through the past sixty years using only a few examples to illustrate its development both in a material way and with respect to our business conscience and our recognition of responsibility to the public. The real value of looking backward is to profit by the experience and benefit thereby in the future. Surely nothing is good for industry which is not good for the public.

CO-OPERATION OVERCOMES ALL OBSTACLES

The handful of men who met together sixty years ago and laid the foundation for the industry's collective work were men of integrity, character, ability, and they had vision and foresight. They could not and did not attempt to look ahead into all the years to come and see the many problems with which they and their successors would be confronted, but they could and did know that the one way to build solidly for that future and to make this industry truly great was to cooperate, to learn to have confidence in one another, positive that by so doing and as a result of constructive, deliberate consideration, all problems would be met and would be mastered.

No one, least of all myself, would attempt to guess what the problems ahead of us will be during succeeding generations. We know there will be problems, some more serious than others, but we also know that with the spirit of cooperation now so firmly developed in this industry, they will be disposed of as they arise and our industry will continue to acquit itself creditably and honorably under all circumstances. We will continue to recognize that our job is one of "public service," that we have the responsibility to furnish the products with which to protect, preserve, make sanitary and at the same time decorate and beautify the great taxable wealth of America, namely, its construction and products of all kinds. This job we will continue to do with character and integrity, dealing always fairly and honestly with the public.

QUALITY CHARACTER

In addition to more completely "painting America" through improving our merchandising methods, I want to mention two other specific things. First, we must continue to improve the quality of our products just as rapidly as new raw materials and advanced technology make that possible. Second, we must have the character and the courage to resist the temptation to accept business on any basis which makes it necessary to sacrifice quality with the risk that its results in use will fall short of what the buyer has a right to expect. We must not trade our future welfare for temporary expediency.

NEED FOR EDUCATION

You individually, and through your National Association, are planning constructively. During the sessions of this convention you will have brought home to you vividly some of the educational activities now under way which will vitalize our merchandising efforts, improve quality wherever possible and further strengthen the confidence of the public in us and in our service. There is great need for education of ourselves, the members of our own organizations, those who distribute and apply our products and above everything, the public. Our current and future work in these fields is well planned and being thoroughly organized. Some of the highlights are:

- (1) Training salesmen, retail clerks, and painters through "PAINT POWER," the greatest book on training ever published.
- (2) Establishing paint courses in chemical departments of some large universities and colleges to insure a greater future supply of technical men for our laboratories and for field work.
- (3) Articles in daily newspapers, monthly magazines and trade papers, talking human interest things to the public generally.
- (4) The reorganized and revitalized Clean Up—Paint Up—Fix Up Department to make this great civic activity more useful throughout more communities in the United States.

MUST LET PUBLIC KNOW

Then, we must no longer continue to "hide our light under a bushel." We must let the public know what this great industry is doing for them. We

must tell them of our importance to them—tell them about the technical development and progress we have made and will continue to make. We must make the public more "Paint-minded" and more "Product Finishes-minded." The public should be educated to consider the Paint or the Finish on what it buys as important as the object which it protects and beautifies.

Our industry old, long-established and accepted no longer challenges the imagination or inspires public enthusiasm and applause, especially in view of the many new developments such as plastics, synthetic rubber, electronics, atomic energy, etc. Yet our products are vitally essential on buildings, structures and literally thousands of products turned out by the industries of this country. What we in the industry know as Trade Sales are pretty well understood albeit they are not used to the extent they should be. But that great other part of our industry: namely, Product Finishes are as yet unknown to and unappreciated by the Public generally. Product finishes have come forward in the last quarter of a century in an amazing way and the field of usefulness for that branch of the industry is perhaps beyond the imagination of most of us. But how many people, *not* in the industry, even know what the term "Product Finishes" means? They do not even know that they are surrounded with evidences of these finishes from the time they get up in the morning until they go to bed at night. They do not know that they are adding to our comfort, our convenience, and our safety literally twenty-four hours a day through their use "behind the scenes." For example, in power plants where miles of electric wires must be insulated with materials from our factories. They do not give any thought to the fact that the first to feel the impact of nature's attrition is the substance in which a product is finished . . . the coating on a bridge or power tower, the glaze on an automobile body, the chemically treated wrapping of an underground cable—yes, even the scarcely measurable lining inside a tin can.

One need travel no farther than his eye to discover the indispensable role the Product Finish Industry has played in our transportation and communications systems, its tremendous value in medicine, the comfort and beauty it has brought to the appliances of the kitchen, the sanitation and safety it imparts to the things we eat. Definitely, industry has no more important genius than the scientist who designs the finish on the products the public uses.

I have previously made the statement, which I repeat, that if all product finishes were taken off the market and were no longer available, practically every manufacturing unit in the country would have to discontinue production and millions of men would be out of employment. It isn't conceivable that people would buy automobiles in the raw steel or an unfinished refrigerator or any other one of the thousands of products which require product finishes to make them marketable.

Yes, we must glorify and glamorize this industry of ours and do it directly to the public over the heads of all intermediate factors. We need to do this in an intelligent, consistent and sustained way to bring about a permanent appreciation of the products of this industry and thereby insure more regular and frequent use of our materials and prevent possible inroads of other industries into the fields which legitimately belong to us so long, but only so long as our products continue to serve mankind better than others. That is a challenge which we accept.

No markets are forever assured. They must be maintained. They must be expanded.

FINANCING OF ADVERTISING CAMPAIGN COMPLETED

It is to accomplish this that the great national cooperative advertising campaign has been set up. I am glad to announce that its financing is now completed. The two conditions that a minimum of \$500,000 per year for three years must be subscribed and that 75% numerically of the total of Class A members as of October 1944 must be subscribers, have been met and that part of the job is done.

It has taken time to accomplish this. The financing campaign was launched during the latter period of the war and when OPA was still in effect and many potential participants deferred action under the regimented price situation which then existed. There also was then and still is a shortage of some important raw materials and this fact, plus an unusual demand for our finished products has sometimes made it difficult to understand why the campaign was being planned when the orders then on hand could not be filled.

It is apparent, however, that the current requirement and supply situation will not continue as it is indefinitely and there inevitably is ahead of us a period when we will have to once more sell and sell hard to keep our place among other American industries. With the financing completed, careful plans can now be made to launch this campaign when the time arrives to do so.

The actual advertising will not start until the Executive Committee of the National Association determines that the time is opportune. This may come sooner than we expect.

FROM A PERSONAL STANDPOINT

And now I will conclude with a few remarks from a personal standpoint. On Friday, at the closing session of this annual meeting of the Association, I shall relinquish my active management of its affairs. In doing so, I have mingled feelings of regret and satisfaction—regret that the time has come to do this, but I know that it is right that it should be so. In fact, it was about three years ago that I advised the Executive Committee of my desire to relinquish my routine duties at such time as might be most appropriate but only after the war was over and after proper arrangements for succession to the office of President could be made. My feeling of satisfaction comes from more than forty years of service in our association work during which there has been no time when I was not actively concerned with some phase of our collective activities. The last fourteen years of that period I have served as your full-time President. During my incumbency of this office, we have been through the busy NRA days, which most of you remember, and then, of course, from 1941 to 1945 we went through the difficult second World War period with all of its uncertainties and vicissitudes. There were many other problems, but these two stand out.

Our industry came through the war most creditably and honorably. We did our full part in every respect and the record will ever stand to our credit. I have satisfaction, too, in the fact that our industry through its own efforts has elevated itself in the public's esteem so that none other rates higher in its confidence and acceptance.

Since our reorganization in 1933, our membership has increased each year over the preceding one without exception. In 1947 we again increased our net membership by forty-nine. Our finances are in good condition as shown by the Treasurer's Report you have just heard. During this period, the Association's activities have been put on a strictly business basis and several important activities have been added.

We are now housed in our own outstanding headquarters building in Washington—quarters in keeping with a great industry. We own the property clear of debt and it is a fitting, permanent home for us at least a long time to come. But best of all we have knit ourselves together through acquaintance, through cooperative work, and because of developing genuine confidence one with the other into a compact organization with one outstanding objective, namely, to serve the industry and all of its members, be they small, medium or large, faithfully, constructively and with fidelity and high character.

Our staff is well-trained, efficient and loyal. All of the heads of the different departments are in reality specialists in their particular work, but through the esprit de corps which we have developed, they are all, generally speaking, familiar with the various other activities and ready and able to "fill in" wherever and whenever necessary.

Our newest member is Mr. John C. Moore, now Director of the Scientific Section, which position he assumed on October 1st. Mr. Moore's education, experience and inclinations make him especially fitted to assume this responsibility. For many years he has been active in the work of the Federation of Paint and Varnish Production Clubs and for the past year has been its President. This has given him a wide and valuable acquaintanceship in the industry and we are confident that he will carry this side of our activities forward in a constructive and productive way.

Earlier in the year General Battley, whom most of you have already met and the rest of you will, joined our organization as Executive Assistant to the President, and as you know from the preliminary report of the Nominating Committee he has been placed in nomination for election to the Presidency of our Association. He comes to us with a well rounded experience which particularly fits him to assume this position, to which I hope

and feel confident you will elect him at our closing session. My acquaintance with him, which rapidly grew to friendship, began in the NRA days fourteen years ago when he was the Administrator of our Industry Code. In the discharge of those duties he quickly made friends of those with whom he came in contact. Joe Battley brings us not only a broad business and executive experience, but a personality that makes and keeps friends. He is loyal. He is a man of complete reliability, thoroughly responsible and dependable and of the highest business and personal character. I know of no one to whom I would more readily hand over the leadership of this great organization with greater confidence and faith than him. He will deal fairly, impartially and intelligently with all of our problems and will do it in a thoroughly human manner under all circumstances. He knows, and I want you to know, that my cooperation and advice will always be available to him whenever he needs it. I am confident you will give him, as you have me, your wholehearted support and cooperation in carrying on this great responsibility.

Looking ahead, we will keep this industry on its present high plane and bring it to greater heights of usefulness and service in the years to come. We will keep it, so that each manufacturer in the industry when it comes time for him to entrust it to another generation will know that he is handing over a heritage worthy his efforts and one which his successors will be proud to possess, and into the tapestry of which they will continue to weave "Golden Threads Through the Power of Paint."

I love this industry where I have so many wonderful friends. Your friendship and confidence and your support and cooperation, plus your understanding and tolerance have made my service to you the greatest business pleasure of my life. If my efforts have contributed anything to the welfare and progress of this industry, I am fully repaid.

I have complete confidence in the future of the Paint, Varnish and Lacquer Industry.

GENERAL BATTLE'S RESPONSE TO HIS ELECTION

FOLLOWING the applause which greeted General Battley's election, Mr. Trigg turned to him and said:

"Joe, I am turning a grand job over to you. I know you are going to be very successful with it, and we all will help you in every way we can. The gavel is yours now, Mr. President."

President Battley, after thanking Mr. Trigg and acknowledging the warmth of his reception, took the chair amid applause and made the following response to his election:

"I would like to say a few words about my personal feeling. I think I should talk to you at this time on a personal basis.

"The great honor that you have bestowed upon me and the confidence reflected by that action affect me more than I can find words to express.

"I am fully aware of the grave responsibilities of the office of President of your National Association. These responsibilities I accept with great pride and without reservation.

"In pledging myself to your service today, I feel the same deep sense of obligation that I have felt in assuming any of my responsibilities in the Army and especially during the war period.

"I am deeply grateful for the warm and friendly welcome into your fine comradeship. I can't tell you how gratifying it is to stand here and accept this honor, knowing so many grand, fine people are willing and ready to help me.

A LOT OF COLLEGE SPIRIT IN THIS INDUSTRY

"There is a lot of college spirit in this industry, so, if you will permit me, let me speak in those terms. Probably it will better indicate how I feel about this present change in your Association officers.

"You are the great body of the alumni association. The captain of your championship football team has graduated. He is becoming a member of the alumni and a member of the coaching staff. You make the policies and set the standards. The coaching staff chart the plays and follow those plays. The new captain is responsible for the details of running the team and for calling the plays on the field. The alumni never lose interest in the wel-

fare of the college or in the team. They want a winning team—so does the new captain.

"As the new captain of your team, I shall need your help and advice. I shall follow your policy guidance. I shall need and welcome new ideas, and—as with any other team—shall need your criticism when deserved and your cheers when merited.

"As I have told many of you, I have not suffered one moment of strangeness or homesickness in my transition from the Army to civilian life. I have merely moved from one circle of close, firm friends to another. You also know that I became acquainted with you and your industry fifteen years ago—I am now proud to be one of you, and privileged to say 'our great industry' instead of 'your great industry' as I have been saying for the last fifteen years.

THE SERVICE OF MR. TRIGG

"For our retiring President—Ernest T. Trigg—my affection, regard, appreciation, and respect are second to none. My association with Mr. Trigg has been very close, if not as long as many of you have enjoyed. I know of no finer man; I know of no man who has more love and kindness in his heart for his friends. I know of no man who can exceed his record of service to an industry. For over fifty years, the welfare of this industry, our industry, has been second only to that of his family. Both have always received the full measure of his devotion. I cannot attempt to outline all that Ernest Trigg has done and stood for doing his long service in the paint, varnish and lacquer industry. That is not necessary in this group. Every solid achievement, every sound accomplishment in our industry reflect the moral character, the courage and integrity that is typical of Ernest Trigg. This industry could not boast of any greater honor than the fact that throughout the world the word 'paint' has also meant Ernest Trigg.

"I do not mean to imply that he was alone in the fine accomplishments of our industry. Many other able and fine men in those early days chronicled in George Heckel's grand book shared his strong conviction that this great industry could rise to its real stature and proper position in our national economy only through the cooperative efforts of its members. No one appreciates more than he the fact that the standing of our industry today and the success of our association has resulted largely from your splendid cooperation and support.

"Ernest Trigg remains among the leaders in this industry.

"While he has removed himself from the details and routine of our daily activities, he could not and he cannot take himself out of the life of our industry. As Chairman of the Executive Committee, he will continue to sit in our councils. He will continue to attend committee meetings. He will be available to advise us. He will visit local associations and he will share generously his background and experience with the members of our industry as he always has.

"Naturally I shall call on Ernest Trigg for assistance and advice, and I expect him to keep me on the right track. I am—if possible—even more grateful than you are that he will be available and working with us. It is with this comforting thought that we at National Headquarters face the tasks ahead.

"In many ways, coming from the outside has enabled me to evaluate objectively what this industry has done and can do. I have been very much interested and appreciative that the speakers on our program have discussed frankly various national policies and national trends that we must recognize in our work.

FOR THE YEARS AHEAD

"By tracing our course over the last fifteen years, one can obtain a good start in visualizing what we should do in the years ahead. I feel that one of the most important things that we should and must do is to be ready and prepared to resist any and every attempt to nationalize industry. The trend in this direction was noted during the war effort. Certain industries clearly felt that pressure. I noticed it during my work in the NRA. I believed then and still believe that our way is the best way and the only way. If we keep this threat clearly in mind in all our future planning, I am sure we can reverse any trend in that direction for our industry.

"I pledge to you, and to you, Ernest Trigg, that I shall do everything in my power, and what is necessary, to maintain the reputation and the in-

tegrity that our great industry so justly enjoys. I congratulate each and every one of you for what you have done to merit such a high standing and good repute.

"In closing, may I again exercise my new-found right to speak as one of you. We have had a great business year and there are many more in sight. We have had a great Convention. We have shown our appreciation and respect for the great leader of our industry Ernest T. Trigg.

"And now, may I again express my heartfelt appreciation for the great honor you have conferred upon me. I accept this honor with all humility and with a prayer in my heart. I would like you to know what that is.

*Let me live, serve, die and loyal be
So that, when my work is done,
My course on earth is run,
May you say, 'Well done...
Be thou at peace.'*

"The substance is from the West Point Alma Mater Hymn. While I am not a graduate of West Point, I served our country for thirty years with that prayer in my heart—so shall I serve you. Thank you."

1946 CONVENTION SUMMARY

(58th Annual Convention—Traymore Hotel, Atlantic City, N. J., November 6-8, 1946)

OPENING BUSINESS SESSION, November 6, 1946, President Ernest T. Trigg, Presiding—Welcome to Delegates from Federation of Paint and Varnish Production Clubs, National Paint Salesmen's Association, Painting and Decorating Contractors of America, Canadian Paint, Varnish and Lacquer Association, Federation Nationale des Fabricants de Peinture Vernis et Encres D'Imprimerie (Paint Manufacturers Association of France) Bond voor Materialen Kennis (Netherlands Association for Knowledge of Materials), Verband Schweizerischer Lack und Farbenfabrikanten (Varnish Manufacturers Association of Switzerland).

BUSINESS SESSION, Vice President Halmer A. Melum, Presiding—Preliminary Reports of the By-Laws and Nominating Committees. Report of Treasurer. "Diamonds at Your Doorstep" by Shipley D. Burton. Address by Ernest T. Trigg, President.

GENERAL SESSION ON OPA, Chairman Franklin J. Lane, OPA Paint, Varnish and Lacquer Advisory Committee, Presiding—Address—Franklin J. Lane; Address—Frank L. Sulzberger; Address—Allen Coe, Director, Building and Construction Price Division, OPA; Address—Julian A. Littau, Price Executive Building Materials Price Branch, OPA; Address—the Hon. Albert W. Hawkes, United States Senate. Discussion.

TRADE SALES, Thursday, November 7, 1946, Franklin J. Lane, Presiding—

COLOR PROGRAM, Frank P. Connolly, Chairman, Color Committee—"Trapping Color Business with Light"—Dr. Samuel G. Hibben, Director of Applied Lighting, Westinghouse Electric Corporation; "Color is a Merchandising Tool"—Bert J. Lange, Director of Promotions, Institute of Carpet Manufacturers of America; "Quantacolor"—Howard Clark, The Quantacolor Company; "A Business Approach to Color: House and Garden Program, The Grand Rapids Furniture Guild Program"—Frederic H. Rahr, President, Frederic H. Rahr, Inc.

"PAINT POWER", Charles J. Roh, Chairman, Education Committee—"The Industry's Great Need of 'Paint Power' How it Came to be Prepared"—Ernest T. Trigg; "Paint Power—How to Sell It, and How to Teach It"—Lonore Kent; "How 'Paint Power' will be used by the United States Office of Education"—Dr. Walter F. Shaw, Business Education Service, United States Office of Education; "How 'Paint Power' Will Benefit the Manufacturer"—Roy B. Anderson; "How 'Paint Power' Will Benefit the Dealer"—Harry W. Constant; "How 'Paint Power' Will Benefit the Painting Contractor"—J. Frank Jones; "The Industry's Opportunity to Act"—Franklin J. Lane.

INDUSTRIAL FINISHES, Paul S. Kennedy, Presiding—“Chemistry and the Paint Industry”—J. Warren Kinsman; “The Man Who Sells”—Ralph Carney, President, The Coleman Co.; Address by Paul S. Kennedy. General Discussion.

THE LACQUER PROGRAM, Harry E. Stone, Presiding—“Scientific Development in the Lacquer Field”—Casper Apeland; “Costs and Quality”—Leo Roon; “Synthetic Raw Materials for the Coating Industry”—B. K. Read; “Future Markets for Lacquer”—J. B. Wiesel.

GENERAL SESSION, Friday, November 8, 1946. President Ernest T. Trigg, Presiding—In Memoriam—W. A. Alpers, Chairman; Final Report, By-Laws Committee—C. K. Stodder, Chairman; The Industry's Advertising Campaign—Elbert D. Peck.

Raw Material Forum—(short question period after each talk)—Linseed Oil—T. L. Daniels; Castor Oil—V. A. Acer; Tung and Fish Oil—B. T. Rocca, Jr.; Oiticica Oil—Otto Eisenschiml; Zinc Oxide Products—Ralph M. Neumann. **Lead Products**—Felix E. Wormser; **Titanium**—D. W. Robertson; **Shellac**—William H. Zinsser; **Synthetic Resin**—Charles J. O'Connor; **Solvents**—Frank E. Bennett, Deputy Director, Chemical Division, C.P.A.; **Cellulose Products**—J. R. Yeager; **Containers**—W. C. Stolk.

Consideration of Committee Reports and Resolutions. Approval of Actions of Executive Committee since last Annual Meeting. Final Report of Nominating Committee—William Zintl, Chairman. Election and Installation of Officers. Adjournment.

NATIONAL ADVISORY COMMITTEE MEETING, Saturday, November 9, 1946. President Ernest T. Trigg, Presiding—“The Functions of Local Associations and Their Relations to the National Association”—Ernest T. Trigg; “A Regional Vice President's View of the Field”—Roy B. Anderson; “Scientific Section Activities”—G. G. Sward; “What Local Associations Can Do About a Co-operative Advertising”—Reuel W. Elton; b. Clean Up and Paint Up—Shipley D. Burton; c. Legislative Activities—M. Q. Macdonald; d. Paint Power and How To Sell It—Lonore Kent; e. Public Relations—R. W. Emerson; f. Technical Education Program—C. H. Reed; g. Safety Programs—H. L. Miner; h. Trade Sales Promotion—Laurence Kiefer; i. Industrial Finishes Programs—E. E. Hoffman. Day by Day with the Government Agencies—George H. Priest, Jr.; “Southwestern Zone Meetings”—H. M. Kuhn; “The Government Housing Program”—William K. Divers, Asst. Administrator, National Housing Administration; “Detroit Home Builders Paint Exhibit”—W. M. Russell, President, Detroit Paint, Varnish and Lacquer Association. Round Table Discussion.

ENTERTAINMENT AT 1946 CONVENTION—The Entertainment Committee for the 1946 Convention, of which E. V. Peters was Chairman, with Mrs. Peters as Chairman of the Ladies Reception Committee, provided a program of entertainment for the ladies, in addition to staging “A Night in Paris”, an evening of gaiety in a Parisian Cabaret, right out of Montmartre, at the Traymore Hotel, Wednesday evening November 6, 1946. The 58th Annual Banquet was held Thursday evening, November 7, 1946, at the Traymore Hotel, followed by dancing. On Saturday, November 9, 1946, the Men's Golf Tournament was held at the Atlantic City Country Club, Northfield, New Jersey.

Officers—1947

National Paint, Varnish and Lacquer Association, Inc.

PRESIDENT—Ernest T. Trigg, 1500 Rhode Island Avenue, N.W., Washington 5, D. C.

ASSISTANT TO THE PRESIDENT—Joseph F. Battley, 1500 Rhode Island Ave., N.W., Washington 5, D. C.

VICE-PRESIDENT—J. Heath Wood, Standard Varnish Works, 2800 Federal St., Chicago, Ill.

REGIONAL VICE-PRESIDENTS:

New England Zone—Franklin J. Lane, Boston Varnish Company Everett Station, Boston, Massachusetts

Eastern Zone—H. Braith Davis, The H. B. Davis Company, Bayard & Severn Sts., Baltimore, Maryland

(1947 N. P. V. & L. A. Officers Continued)

Central Zone—Bernhard Mautz, Mautz Paint & Varnish Company, 939 East Washington Ave., Madison, Wisconsin
Southern Zone—E. L. Gott, Gilman Paint & Varnish Company, 8th & Pine St., Chattanooga, Tennessee
Southwestern Zone—Alfred J. Knapp, Napko Paint & Varnish Works, 406 North 79th St., Houston, Texas
Western Zone—W. W. Holt, R. N. Nason & Company, 151 Potrero Ave., San Francisco, Calif.

TREASURER—E. A. Foy, Jr., Foy Paint Company, 1775 Mentor Ave., Cincinnati, Ohio

SECRETARY—T. S. Moulton, 1500 Rhode Island Ave., N.W., Washington 5, D. C.

GENERAL COUNSEL—M. Q. Macdonald, 1500 Rhode Island Ave., N.W., Washington 5, D. C.

DIVISIONAL VICE-PRESIDENT (Wholesale Division)—T. A. Flynn, Butler-Flynn Paint Co., Washington 4, D. C.

Executive Committee—As of January 21, 1947

FRANK BOWNES—Frank Bownes Company, 311 Eastern Avenue, Chelsea, Mass. (Term expires 1948)

THURLOW J. CAMPBELL—The Valspar Corp., 11 E. 36th St., New York, N. Y. (Term expires 1947)

S. C. DUNNING—Wesco Waterpaints, Inc., 33 Oxford St., Trenton, N. J. (Term expires 1949)

E. A. FOY, Jr.—Foy Paint Co., 1775 Mentor Ave., Cincinnati, Ohio. (Term expires 1948)

MARSHALL L. HAVEY—New York Zinc Co., 160 Front St., New York, N. Y. (Term expires 1948)

A. E. HORN—A. C. Horn Co., Div. Sun Chemical Corp., Horn Bldg., Long Island City, N. Y. (Term expires 1948)

GEORGE W. JENKIN—Benjamin Moore & Co., 511 Canal St., New York, N. Y. (Term expires 1949)

N. W. KELLEY—Southern Varnish Corp., Box 1004, Roanoke, Virginia. (Term expires 1947)

J. WARREN KINSMAN (Chairman)—E. I. du Pont de Nemours & Co., Inc., Wilmington, Delaware. (Term expires 1948)

HARRY M. KUHN—Kuhn Paint Company, P. O. Box 2218, Houston, Texas. (Term expires 1947)

H. S. MARGETTS—W. P. Fuller & Co., 301 Mission St., San Francisco, Calif. (Term expires 1949)

ROBERT W. MATLACK—Geo. D. Wetherill & Co., 113 Arch St., Philadelphia, Pennsylvania. (Term expires 1949)

ELLIOT S. PHILLIPS—Devoe & Reynolds Co., Inc., 787 First Ave., New York, N. Y. (Term expires 1948)

FLETCHER W. ROCKWELL—National Lead Company, 111 Broadway, New York, N. Y. (Term expires 1949)

ARTHUR W. STEUDEL—The Sherwin-Williams Co., 101 Prospect Ave., N.W., Cleveland, Ohio. (Term expires 1948)

W. C. STOLK—American Can Company, 230 Park Ave., New York, N. Y. (Term expires 1947)

FRANK L. SULZBERGER—Enterprise Paint Mfg. Co., S. Ashland Ave. at 29th, Chicago, Ill. (Term expires 1947)

ERNEST T. TRIGG—National Paint, Varnish & Lacquer Assn. Inc., 1500 Rhode Island Ave., N.W., Washington, D. C. (Term expires 1947)

F. G. WEED—Rinsbed-Mason Company, 5935 Milford Ave., Detroit, Michigan. (Term expires 1949)

J. HEATH WOOD—Standard Varnish Works, 2600 Federal St., Chicago, Ill. (Term expires 1947)

VAL WURTELE (Vice-Chairman)—Minnesota Linseed Oil Paint Co., 1107 S. Third St., Minneapolis, Minnesota. (Term expires 1947)

(1947 Executive Committee Continued)

Advisory Members

E. D. GRIFFIN—Pittsburgh Plate Glass Co., Grant Bldg., Pittsburgh, Pennsylvania.
H. A. MELUM—Benjamin Moore & Co., 415 N. Green St., Chicago 22, Ill.

Member Emeritus

H. A. GARDNER—27 West Kirke Street, Chevy Chase, Md.

1947 Committee Chairmen

National Paint, Varnish and Lacquer Association, Inc.

ARBITRATION—R. O. Walker, The Thibaut & Walker Company, Long Island City 1, N. Y.
BUDGET & FINANCE—E. A. Foy, Jr., Foy Paint Company, Inc., 1775 Mentor Ave., Cincinnati 12, Ohio
BY-LAWS—H. L. Wilkinson, The Debevoise Company, 968 Grand St., Brooklyn 6, N. Y.
WATER PAINT DIVISION STEERING COMMITTEE—Stanley C. Dunning, Wesco Waterpaints, Inc., Trenton, N. J.
CHAMBER OF COMMERCE, U. S. A.—Frank J. Sampson, Sampson Paint & Color Co., Richmond, Va.
CLEAN UP AND PAINT UP—Miles M. Zoller, Eagle-Picher Sales Co., Cincinnati 1, Ohio
CREDITS AND COLLECTIONS—W. W. Gilmour, Boston Varnish Co., Everett Station, Boston 49, Mass.
LEGISLATIVE—Wm. J. Pitt, The DeVilbiss Co., Toledo 12, Ohio
MEMBERSHIP (Steering)—D. H. Litter, D. H. Litter Co., Inc., New York, N. Y.
MEMORIAL—Horace S. Felton, Felton, Sibley & Co., Inc., Philadelphia 6, Pa.
NATIONAL INDUSTRIAL FINISHES—Paul S. Kennedy, Interchemical Corp., Finishes Div., Newark 1, New Jersey
SPECIALIZED PRODUCTION FINISHES STEERING—Paul S. Kennedy, Interchemical Corp., Finishes Div., Newark 1, N. J.
ADVISORY BOARD—Paul S. Kennedy, Interchemical Corp., Finishes Div., Newark 1, N. J.
LACQUER—Harry E. Stone, American Lacquer Solvents Co., Phoenixville, Pa.
NATIONAL TRADE SALES—Roy B. Anderson, Brooklyn Varnish Mfg. Co., Brooklyn 5, N. Y.
STEERING COMMITTEE—Roy B. Anderson, Brooklyn Varnish Mfg. Co., Brooklyn 5, N. Y.
PUBLIC RELATIONS—E. E. Morton, Carpenter-Morton Co., Boston 14, Mass.
ROOF COATING DIVISION (Executive Committee)—Paul C. Battenfeld, Battenfeld Grease & Oil Corp., Kansas City 8, Mo.
SCIENTIFIC SECTION—E. W. Fasig, Lowe Brothers Company, Dayton F2, Ohio
SIMPLIFICATION—E. D. Peck, Pittsburgh Plate Glass Co., Pittsburgh 19, Pa.
TARIFF—Harry N. Plumb, Jr.—The Valspar Corporation, New York 16, N. Y.
TRADE MARK—W. W. Conant, The Glidden Company, Cleveland 14, Ohio
TRAFFIC—E. A. Leveille, Transportation Bldg., Chicago 5, Illinois
UNFAIR COMPETITION—Charles J. Roh, Interchemical Corp., Finishes Div., Newark 5, N. J.

Special Committees

ENTERTAINMENT—Matt. Denning, E. I. du Pont de Nemours & Co., Inc., Wilmington 98, Del.

JOINT TECHNICAL EDUCATION—Paul O. Blackmore, Interchemical Corp., Cincinnati, Ohio

NOMINATING—Wm. H. Jarden, Jr.—McCloskey Varnish Co., Philadelphia, Pa.

PAINT STATISTICS—Horace S. Felton, Felton, Sibley & Co., Inc., Philadelphia 6, Pa.

POSTWAR PLANNING—Subcommittee on Education—Charles J. Rob, Interchemical Corp., Finishes Div., Newark 5, N. J.

POSTWAR PLANNING—Subcommittee on Financing Proposed Advertising Campaign—E. D. Peck, Pittsburgh Plate Glass Co., Pittsburgh, 19, Pa.

SAFETY—H. L. Miner, E. I. du Pont de Nemours & Co., Inc., Wilmington 98, Delaware

TOXIC MATERIALS—L. F. Theurer, Pittsburgh Plate Glass Co., Los Angeles, Calif.

WOOD FINISHES GROUP—W. I. Longworth, L&N Varnish Co., Indianapolis 7, Ind.

Advisory Committee of The Cincinnati Signers Agreement—N. W. Kelley, Southern Varnish Corporation, Roanoke 5, Va.

Subcommittee (of Advisory) on Finance—G. L. Hehl, The Sherwin-Williams Co., Cleveland 1, Ohio

*"The
Door
Is
Open"*



*"Your
Washington
Office"*



NPCA/RI 015551

BY-LAWS
of the
NATIONAL PAINT, VARNISH AND LACQUER
ASSOCIATION, INC.*

Organized November 1, 1933
Incorporated December 1, 1933
(Superseding Prior Organizations Dating from 1888)

ARTICLE I

Title

The name of this organization shall be the National Paint, Varnish and Lacquer Association, Inc.

Object

The object of this Association shall be to promote the welfare of the Industry, to strengthen business and fraternal relations among its members, to remove evils and customs contrary to sound business principles and ethics, and to safeguard the interests of the public. The Association shall not directly or indirectly restrict free and lawful competition.

ARTICLE II

Membership

SECTION 1. Membership in this Association shall consist of individuals, firms, corporations who are manufacturers, wholesalers, or distributors of paints, varnishes, lacquers, water paints and kindred products; and individuals, firms, corporations who are manufacturers, wholesalers, or distributors of materials used in connection with the manufacture or application of paints, varnishes, lacquers, water paints and kindred products.

There shall be classes of membership as follows:

Regional or City Associations

SECTION 2. Any Association with five or more members eligible to join the National Paint, Varnish and Lacquer Association, Inc., may become a member upon approval of the President, Treasurer and Chairman of the Committee on Membership, and after subscribing to the By-Laws and Code of Ethics and payment of dues.

Class A Membership

SECTION 3. Class A membership shall consist of individuals, firms, or corporations who are manufacturers of paints, varnishes, lacquers, water paints, or kindred products and who shall pay dues based on domestic sales of Paints, Varnishes, Lacquers, Water Paints and Kindred Products manufactured by them, as provided for in the following schedule:

Class	Under	to	Amount	Amount
1		\$50,000		\$25.00
2	\$50,000		100,000	50.00
3	100,000	"	150,000	100.00
4	150,000	"	250,000	150.00
5	250,000	"	500,000	300.00
6	500,000	"	750,000	450.00
7	750,000	"	1,000,000	600.00

(Class A Membership Table Continued on next Page)

* (Adopted November 2, 1933; Revised November 2, 1934; Revised November 1, 1935; Revised November 29, 1936; Revised October 29, 1937; Revised November 1, 1940; Revised October 31, 1941; Revised October 29, 1943; Revised October 26, 1944; Revised November 1, 1945; Revised November 8, 1946; Revised November 14, 1947).

Class A Membership (Continued from page 47)

8	1,000,000	"	1,750,000	1,000.00
9	1,750,000	"	2,500,000	1,500.00
10	2,500,000	"	5,000,000	2,500.00
11	5,000,000	"	7,500,000	3,750.00
<i>Class</i>				<i>Amount</i>
12	\$7,500,000	"	\$10,000,000	\$4,750.00
13	10,000,000	"	12,500,000	5,750.00
14	12,500,000	"	15,000,000	6,750.00
15	15,000,000	"	20,000,000	9,000.00
16	20,000,000	"	25,000,000	11,000.00
17	25,000,000	"	30,000,000	13,000.00
18	30,000,000	"	35,000,000	15,000.00
19	35,000,000	"	40,000,000	17,000.00
20	40,000,000	"	45,000,000	19,000.00
21	45,000,000	"	50,000,000	21,000.00
22	1-25th of 1% over 50,000,000 plus			21,000.00

Dues are payable quarterly in advance on the first of January, April, July and October, based on sales to be reported by the member in accordance with Article II, Section 12 of the By-Laws. New members shall pay from the date nearest the date of their acceptance into the membership of this Association. Each Class A member is entitled to one vote at the Association meetings and to receive copies of all publications of the Association, including Scientific Section Circulars. They are eligible for membership in Regional or City Associations and upon election shall pay the Regional or City Association's dues, but shall not be required to pay any additional National dues.

Class B Membership

SECTION 4. Class B membership shall consist of individuals, firms, or corporations who are manufacturers of materials used in connection with the manufacture or application of paints, varnishes, lacquers, water paints or kindred products who shall pay dues based on the Domestic Sales to Manufacturers of Paints, Varnishes, Lacquers, Water Paints and Kindred Products, of products manufactured by them, as provided for in the following schedule:

<i>Class</i>				<i>Amount</i>
1	Under		\$50,000	\$20.00
2	\$50,000	to	100,000	40.00
3	100,000	"	150,000	80.00
4	150,000	"	250,000	120.00
5	250,000	"	500,000	220.00
6	500,000	"	1,000,000	440.00
7	1,000,000	"	1,750,000	900.00
8	1,750,000	"	2,500,000	1,200.00
9	2,500,000	"	5,000,000	2,200.00
10	5,000,000	"	7,500,000	3,200.00
11	7,500,000	"	10,000,000	4,400.00
12	10,000,000	"	12,500,000	5,400.00
13	12,500,000	"	15,000,000	6,400.00
14	15,000,000	"	20,000,000	8,500.00
15	1-25th of 1% over 20,000,000 plus			8,500.00

Dues are payable quarterly in advance on the first of January, April, July and October, based on sales to be reported by the member in accordance with Article II, Section 12 of the By-Laws. New members shall pay from the date nearest the date of their acceptance into the membership of this Association.

Class B members shall have representation at the Association meetings through Regional or City Association delegates as provided in the By-Laws and shall be entitled to receive copies of all publications of the Association, including Scientific Section Circulars. They are eligible for membership in each Regional or City Association and upon election shall pay the Regional or City Association dues, but shall not be required to pay any additional National dues.

Class C Membership

SECTION 5. Class C membership shall consist of individuals, firms or corporations who are not eligible for Class A membership or who are not Class B members, but who are members of Regional or City Associations affiliated with the National Association and pay National dues and dues as prescribed by the Regional or City Associations. They shall have representation at the National Convention through Regional or City Association delegates.

On October 1st of each year each Regional or City Association shall, through its Secretary, furnish to the Secretary of this Association a complete list of its Class C members, and such Regional or City Associations shall pay as annual dues the sum of \$20.00 for each eligible member so reported and \$1.70 per month for each new Class C member elected after October 1st until the following October 1st. Regional or City Associations located outside of the United States shall pay as annual dues the sum of \$10.00 for each member in United States funds, or its equivalent, except as provided in Article II, Section 6, of the By-Laws.

Class D Membership

SECTION 6. Class D membership shall consist of individuals, firms or corporations who are manufacturers of paints, varnishes, lacquers, water paints and/or kindred products located in Canada. Such individuals, firms, or corporations may become members of the National Paint, Varnish and Lacquer Association, Inc., and are entitled to receive copies of all publications of the Association, including the Scientific Section Circulars. They shall pay dues in United States funds, or its equivalent, in amounts paid by corresponding classes of Class A members, but not in excess of \$150.00. Class D membership shall also be available to individuals, firms or corporations who are manufacturers in Canada of materials used in the manufacture and/or application of paints, varnishes, lacquers, water paints and/or kindred products. Such concerns shall pay dues in United States funds, or its equivalent, in amounts paid by corresponding classes of Class B members, but not in excess of \$120.00 per year, and shall be entitled to receive copies of all publications of the Association, including Scientific Section Circulars. Any concern eligible for membership in this Association, located in Canada, who is not a Class D member, shall be entitled to affiliate with a local Association as a Class C member, by paying \$10.00 annual national dues, in addition to the dues of the Regional or City Associations in Canada. If admissions are made during the fiscal year, the dues shall be pro-rated.

Class E Membership

SECTION 7 (a). Class E membership shall consist of individuals, firms or corporations, or a division thereof, organized and set up to render and rendering a wholesale sales and merchandise service to retail dealers, and/or individuals, firms or corporations, or a division thereof, organized and set up to render and rendering a distributing sales and merchandise service to retail dealers, industries, maintenance accounts or contractors, who maintain at their places of business representative stocks of paints, varnishes, lacquers, white lead, turpentine, linseed oil, and other related products normally used in the painting business. It is not the character of a concern's buying but the character of its selling which classifies it as a "wholesaler" or "distributor".

No wholesaler or distributor qualified for Class E membership shall be taken into the membership of a local organization without first becoming a Class E member of the National Association. After becoming a Class E member he may join a local association, or associations, without payment of the \$20 dues going to the National Association, but only upon payment of the local association assessment. If a Class A member of the Association manufactures less than 50% of his total volume of business in the products of the industry, such membership shall be transferred to Class E membership and he shall pay dues accordingly, provided further that if such member so desires he may also continue as a Class A member by paying additional dues of \$25.

(b) Class A members of this Association, performing wholesaling or distributing functions through branch warehouses, shall designate one representative to the Wholesale-Distributors Division.

(c) Class E members shall be organized as the Wholesale-Distributors Division of this Association which, except as provided by Article III, Section 4, shall elect its own officers, and shall act independently in all matters, subject, however, to the By-Laws and not in conflict with the principles of the Association. Activities involving the expenditure of funds shall first be approved by the Executive Committee of the Association. The President ex-officio shall be a member of the Division and the Executive Committee thereof.

(d) Class E members shall pay dues at the rate of \$25.00 per year. Dues are payable quarterly in advance on the first of January, April, July and October. New members shall pay from the date nearest the date of their acceptance into the membership of this Association.

Application for Membership

SECTION 8. All applications for Class A, Class B and Class D memberships, after approval by the Chairman of the Membership Committee, shall be referred to the Secretary, who shall submit them at once to the Executive Committee of the Association for election. All applications for Class E membership shall first be referred to the Executive Committee Wholesale-Distributors Division for approval, and upon approval shall be submitted to the Executive Committee of the Association for election. If the vote of the Executive Committee is favorable, the Secretary shall notify the applicant. Upon payment of dues, the applicant shall be enrolled by the Secretary in the membership of the Association.

SECTION 9. No individual, firm or corporation shall be admitted to Class A or Class E membership until they have signed the agreement relative to Non-Exchange of Products and the Anti-Bribery Agreement of this Association.

Honorary Members

SECTION 10. Any individual who has rendered distinguished service to the Industry or to the Association may, upon unanimous nomination by the Executive Committee, be elected an Honorary member by two-thirds vote at any regular meeting of the Association.

Honorary members shall be exempt from the payment of dues.

Expulsion

SECTION 11. Expulsion: The Executive Committee, at its discretion, may declare forfeited any membership for good and sufficient reasons, or for non-payment of dues that may be in arrears six (6) months.

Annual Dues

SECTION 12. Annual Dues: The fiscal year of this Association shall commence October 1, and end September 30, but dues of Class A, Class B, Class D and Class E members shall be based on such members' sales for their last fiscal year, which are to be reported to Association Headquarters as soon as available after January 1st. All other membership dues shall be paid in advance to the National Treasurer after October 1.

Scientific Section Circulars

SECTION 13. Scientific Section Circulars: Scientific organizations at home and abroad, or foreign manufacturers of Paints, Varnishes, Lacquers, Water Paints and Kindred Products, may receive the Scientific Section Circulars on payment of \$100.00 per annum.

ARTICLE III

Officers

SECTION 1. The officers of the Association shall consist of a President, Vice-President, Vice-President Wholesale-Distributors Division, six (6) Regional Vice-Presidents, Executive Vice-President, Treasurer and Secretary.

SECTION 2. The President shall be elected by the members of the Association for a term not to exceed three years.

SECTION 3. The Vice-President shall be elected from Class A members for one year or until his successor is elected and shall qualify.

SECTION 4. The Wholesale-Distributors Division Vice-President shall be elected by the Association from Class E members for one year or until his successor is elected. He shall be Chairman of the Wholesale-Distributors Division. The Vice-Chairman of the Wholesale-Distributors Division shall be elected by said Division as hereinafter provided.

SECTION 5. Six (6) Regional Vice-Presidents shall be elected from either Class A, B or C members of the Association, one from each of the six (6) zones as designated in Article XVII. They shall be elected for one year or until their successors shall be elected and shall qualify.

SECTION 6. There may be an Executive Vice-President who may be elected or appointed by the Executive Committee as provided in Article IV, Section 18, of these By-Laws.

SECTION 7. Treasurer: The Treasurer shall be elected from Class A members of the Association for one year or until his successor is elected and shall qualify.

SECTION 8. There shall be a Secretary of the Association, who shall be elected or appointed by the Executive Committee as provided in Article IV, Section 18, of these By-Laws.

SECTION 9. Wholesale-Distributors Division; The officers of the Wholesale-Distributors Division shall consist of:

Vice-President, Wholesale-Distributors Division, who shall be elected by the Association and shall be the Chairman of the Division, as provided in Article III, Section 4.

Vice-Chairman, Wholesale-Distributors Division, who shall be elected by the Division and shall serve for one year or until his successor is elected.

Secretary, The Executive Committee of the Wholesale-Distributors Division shall recommend to the Executive Committee of the Association, the individual it desires to act as Secretary of the Wholesale-Distributors Division and of its Executive Committee.

SECTION 10. Honorary Officers: Other offices of honorary character may be conferred upon any member by the unanimous vote of the Executive Committee.

Executive Committee

SECTION 11. Executive Committee: The Executive Committee shall consist of the President, Vice-President, Treasurer, the retiring President and eighteen elected members, twelve of whom must be Paint, Varnish or Lacquer manufacturers; three must be Class A members, but not necessarily manufacturers of Paint, Varnish or Lacquer; and three to be Class B, Class C or Class E members. The Class B, Class C or Class E members will have all the rights of other members on the Executive Committee, except that they shall not be eligible to election as chairman or vice-chairman thereof, and they shall not vote on the subjects which directly affect the Paint, Varnish, Lacquer, Water Paint and/or kindred products manufacturing industry.

SECTION 12. Any individual representative of a Class A member of the National Paint, Varnish and Lacquer Association who has rendered distinguished service to the Association or to the industry may upon unanimous nomination by the Executive Committee be elected an Advisory Member of the Executive Committee by a two-thirds vote at any regular meeting of the Committee. Such election shall be for the term of one year and no Advisory Member shall be eligible for re-election as an Advisory member for more than three consecutive years.

Advisory members of the Executive Committee shall have full privileges of discussion at all meetings of the Committee and shall be eligible for appointment to any sub-committees of the Executive Committee. Advisory members shall not have the privilege of vote. At no time shall there be more than six Advisory members.

SECTION 13. Members of the Executive Committee shall hold office for

three years. No member who has served a full three-year term shall be eligible for reelection until at least one year shall have elapsed.

SECTION 14. The officers of the Executive Committee shall consist of a Chairman and a Vice-Chairman who shall be elected annually at the organization meeting of the Executive Committee from its membership. In no case shall such officers of the Executive Committee be allowed to serve for a longer term than three consecutive years.

SECTION 15. Election and Terms of Office: The officers and incoming members of the Executive Committee of the Association shall be elected by ballot at the last session of the annual convention in accordance with the By-Laws. Those receiving a majority of the votes cast shall be declared elected. They shall enter upon their duties at the close of said meeting, and shall serve until their successors are elected.

Wholesale-Distributors Division

SECTION 16. Executive Committee, Wholesale-Distributors Division: The Executive Committee, Wholesale-Distributors Division, shall consist of the President, ex-officio, and the Vice-President, Wholesale-Distributors Division, ex-officio, and nine members elected by the Wholesale-Distributors Division who shall hold office for 3 years. No member who has served a full three-year term shall be eligible for reelection until at least one year shall have elapsed.

The incoming members of the Executive Committee, Wholesale-Distributors Division, shall be elected by ballot at Annual Meeting of the Wholesale-Distributors Division. Those receiving a majority of the votes cast shall be declared elected. They shall enter upon their duties at the close of said meeting and shall serve until their successors are elected.

The officers of the Executive Committee, Wholesale-Distributors Division, shall consist of a Chairman and Vice-Chairman, who shall be elected annually from its membership at its organization meeting, and shall serve until their successors are elected.

ARTICLE IV

Duties of Officers

SECTION 1. Duties of the President: He shall be the chief executive officer and shall be an ex-officio member of all Committees. It shall be the duty of the President to preside at all meetings of the Association, to make such appointments as are provided for in the By-Laws, also those required by action of the Association and Executive Committee. He shall present at the first session of the Annual Convention a report upon the affairs of the Association, together with such matters and recommendations as may be of interest. He shall perform such other executive duties as the Executive Committee of the Association may direct.

SECTION 2. Duties of the Vice-President: He shall perform all of the duties of the President in his absence and such other duties as may be assigned to him by the Executive Committee.

SECTION 3. Duties of the Regional Vice-Presidents: The Regional Vice-Presidents shall perform such duties as may be delegated to them by the President and/or Executive Committee. At the request of the President it shall be the duty of the Regional Vice-President of each Zone to officially visit any Regional or City Association in his Zone.

SECTION 4. Presiding Officer: In the case of inability of the President to preside at any meeting of the Association, the Vice-President shall preside, or in the absence of both, the Chairman of the Executive Committee, or in his absence, the Vice-Chairman of such Committee, shall be the presiding officer.

SECTION 5. Duties of the Executive Vice-President: The Executive Vice-President shall perform such duties as may be delegated to him by the President and/or by the Executive Committee.

SECTION 6. Duties of the Treasurer: It shall be the duty of the Treasurer to open such bank accounts in such banks as may be approved by the Executive Committee; and to provide for the receipt of all moneys due the

Association. Disbursement shall be made by voucher signed by the Secretary, or, in his absence, by a representative, authorized by the Executive Committee, as coming within the Budget, and countersigned by the Treasurer.

SECTION 7. Under the authorization of the Executive Committee, the Treasurer shall be empowered to invest the funds of the Association; to sell, convert or exchange securities or property owned by the Association, and to execute any necessary documents in connection therewith.

SECTION 8. In the case of the death, illness, disability or absence from his office of the Treasurer, any one of the following officers of the Association is hereby authorized to countersign checks and otherwise to perform, ad interim, the necessary duties of the Treasurer; the President, Vice-President or Chairman of the Executive Committee.

SECTION 9. The Treasurer shall keep an accurate account of all receipts and disbursements and shall submit quarterly a financial statement and operating statement covering the period from the last financial statement to the Executive Committee and an annual statement to the last day of September. This annual report to be audited and certified by a Certified Public Accountant and submitted to the Executive Committee at its annual meeting and by them presented to the annual convention. He shall also submit to the Secretary thirty (30) days before the annual convention, a complete list of the Regional or City Associations holding membership in the National Association with the number of their members in good standing on his books, which list shall be the basis of representation at the annual convention. He shall also furnish a complete list of all delinquents.

SECTION 10. It shall be the duty of the Treasurer to render bills to Regional or City Associations for members elected as soon as he is notified by the Secretary of such election in accordance with the By-Laws.

SECTION 11. Duties of the Secretary: The Secretary shall perform such duties as may be delegated to him by the President and/or by the Executive Committee in the interest of the Association and the general interest of the industry.

SECTION 12. It shall be the duty of the Secretary to provide Minutes of all meetings of the Association and Executive Committee, and to preserve all records belonging to the Association and to perform such other duties incident to his office as may not otherwise be provided for.

SECTION 13. It shall be the duty of the Secretary to approve or provide for the approval for payment of all proper expenditures of the Association as provided for in the approved budget. He shall report to the Chairman of the Membership Committee all applications for membership, and shall notify the Treasurer and new members of their election to membership, and further, shall notify the Treasurer of the names and addresses of all members elected in Regional or City Associations as soon as he receives such notice from Regional or City Association secretaries.

SECTION 14. The Secretary of the Association shall be sworn to the faithful discharge of his duties. He shall be custodian of the seal of the Association and may affix the same to any instrument requiring it, and when so affixed it shall be attested to by his signature or by the signature of the Treasurer.

Duties of Executive Committee

SECTION 15. Duties of the Executive Committee: The Executive Committee shall receive for consideration and action at their meetings all reports, resolutions and communications presented by the Officers, Chairmen of Committees and members, which in the judgment of the Executive Committee require immediate action, the benefits and effectiveness of which, if held over for the action of the Convention, would be seriously impaired or entirely destroyed; except changes in the By-Laws as provided for in the By-Laws. The Executive Committee shall consider all reports, resolutions and communications received prior to a meeting of the Association, and shall, through the Secretary, submit them to the meeting with their recommendations.

SECTION 16. The Executive Committee shall consider and take action upon the expenditure of any funds of the Association.

SECTION 17. The Executive Committee shall have the power to authorize the Treasurer to open bank accounts; to buy, sell, convert or exchange securities and property of the Association as provided by these By-Laws.

SECTION 18. The Executive Committee shall elect or appoint a Secretary of the Association as provided by these By-Laws, and may elect or appoint an Executive Vice-President who shall perform such duties as may be delegated to him by the President and/or by the Executive Committee.

SECTION 19. Bond: The Association shall provide indemnity bonds for the President, Vice-President, Chairman of the Executive Committee, Treasurer, Secretary, and such employees as the Executive Committee may direct. The Executive Committee shall designate the amount of the bonds. The bonding expense shall be paid by the Association.

Duties of Officers and Executive Committee

Wholesale-Distributors Division

SECTION 20. Duties of Officers and Executive Committee, Wholesale-Distributors Division:

(a) The Wholesale-Distributors Division Vice-President shall submit through the President to the Executive Committee of the Association at least 3 days in advance of each regular meeting of said Committee a report of the actions of said Division and/or its Executive Committee; and before each annual meeting of the Executive Committee of the Association he shall submit through the President to said Committee his annual report of the activities of the Division, which said report shall be reviewed by the Committee and returned with its comments to the Wholesale-Distributors Division Vice-President for his presentation to the Association at the Annual Convention.

He shall be the Chairman of the Wholesale-Distributors Division.

(b) The Chairman of the Wholesale-Distributors Division shall preside at all meetings of said Division, appoint committees and make other necessary appointments, receive and present reports of Committees, make recommendations, and perform such executive duties as the said Division or its Executive Committee may direct.

(c) The Vice-Chairman of the Wholesale-Distributors Division shall perform the duties of the Chairman in his absence.

(d) The Secretary shall perform the usual duties, subject to the direction of the Executive Committee of the Division and the President.

(e) The Executive Committee, Wholesale-Distributors Division, shall have power to act for said Division between its meetings.

It shall report to the Nominating Committee of the Association at least six weeks in advance of each annual meeting of the Association, a name or names of candidates for election by the Association as Divisional Vice-President.

It shall appoint annually a Committee to present to each annual meeting of the Wholesale-Distributors Division nominations for election of Vice-Chairman of said Division and of members of Executive Committee of said Division.

It shall submit to the President such recommendations for action by the Association or any committee thereof as may be considered necessary or appropriate.

The Chairman, Executive Committee, Wholesale-Distributors Division, shall preside at all meetings of said Committee, make such reports to the Division as may be appropriate, and perform such duties as the Committee may direct.

The Vice-Chairman of the Executive Committee, Wholesale-Distributors Division, shall perform the duties of the Chairman in his absence.

ARTICLE V

Vacancies in Offices

SECTION 1. President: In the event of the office of the President becoming vacant by death or by action of the Executive Committee, the Vice-President shall act as President until the next annual convention when a successor shall be elected.

SECTION 2. Vice-President and Regional Vice-Presidents: In the event of the office of the Vice-President and/or any Regional Vice-President becoming vacant by death or by action of the Executive Committee, the Regional Vice-President's successor shall be appointed from the same Zone and the Vice-President from any Zone within thirty (30) days by a majority vote of the Executive Committee.

SECTION 3. Executive Committee: All offices or memberships of the Executive Committee which have been declared vacant by death or by action of the Executive Committee shall be filled by a majority vote of the Executive Committee.

ARTICLE VI

Meetings

SECTION 1. Date: The Association shall hold annual conventions during the third week of October subject to change of date as provided for in Section 2 of this Article.

SECTION 2. Time and Place of Annual Convention: The place of the annual convention of this Association shall be at Washington, D. C. unless otherwise determined by the Executive Committee. This Committee may change the date of the annual convention if in their judgment such change is of benefit to the Association. Notice of time and place of annual convention shall be sent to the secretaries of all Regional or City Associations and trade papers at least two months prior to the date of the annual convention.

SECTION 3. Special Association Meetings: The President shall call special meetings upon written application of not less than thirty (30) Class A members if and when approved by the Executive Committee.

SECTION 4. Executive Committee Meetings: The Executive Committee shall meet immediately following adjournment of the annual convention or at the call of the President for the purpose of organizing, and such other business as may properly come before it, and thereafter quarterly within twenty (20) days before or after January 1st, April 1st, and July 1st, and immediately preceding the Convention. A report of the quarterly meeting may be made to the membership through the Association publication, or otherwise, as directed by the Executive Committee.

SECTION 5. Special Executive Committee Meetings: The Chairman shall call special meetings of the Executive Committee when in his judgment it is necessary or upon the written request of not less than nine members of the Executive Committee.

SECTION 6. Quorum: Fifty (50) Class A members and delegates shall constitute a quorum at any meeting of the Association. Twelve members shall constitute a quorum at any meeting of the Executive Committee.

One-third of the members, including representatives of Class A members, in good standing, shall constitute a quorum at any meeting of the Wholesale-Distributors Division. Five shall constitute a quorum at any meeting of its Executive Committee.

SECTION 7. Representation at Meetings: Class A members shall have full privilege of the floor and one vote at all meetings of the Association.

All Class E members shall be entitled to the privilege of the floor and all other privileges of full membership, with voting privileges by delegates as provided in Section 12. Honorary members shall be entitled to the privilege of the floor without voting power. The privilege of the floor at any meeting may be extended to delegates or representatives from other organizations or to any other individuals by authority of the Executive Committee, or upon favorable vote by two-thirds of the voting members present.

SECTION 8. Delegates: Each Regional or City Association in good standing shall elect delegates to meetings of this Association, as follows:

One (1) delegate for each ten (10) members or less.

Two (2) delegates for more than ten (10) and not more than twenty (20) members.

One (1) delegate for each additional ten (10) members over twenty (20) members.

SECTION 9. Alternates: Each Regional or City Association shall elect an alternate for each delegate, who shall act for such delegate during his absence, and whose vote shall be binding the same as if cast by such delegate.

SECTION 10. Delegates or Alternates to the Annual Convention shall be members of the National Advisory Committee and shall attend the meeting of that Committee called prior to the Annual Convention for the discussion of Association problems.

SECTION 11. The Wholesale-Distributors Division at its annual meeting immediately preceding each annual meeting of the Association shall elect delegates to meetings of the Association, as follows:

One (1) delegate for every ten (10) members in good standing, including representatives of Class A members. Representatives of Class A members shall not be eligible for election as delegates from the Wholesale-Distributors Division.

SECTION 12. Voting Power: At all meetings of the Association Class A members and delegates of local Associations and the Wholesale-Distributors Division present shall be entitled to one vote each.

SECTION 13. A qualified member or delegate may demand a vote by roll call of Class A members and delegates. Said vote may be taken at once or during the next regular business session. The result of such roll call vote shall supersede the result of any previous vote on the same question by the membership at large.

SECTION 14. Delinquents: No member or delegate or alternate representing a Regional or City Association who may be delinquent in payment of dues shall be allowed voting privileges.

SECTION 15.

(a) The Wholesale-Distributors Division shall hold its annual meeting within three (3) days in advance of the annual convention of the Association and at the same place.

Upon due notice the Chairman, Wholesale-Distributors Division, shall call special meetings and shall call special meetings upon written request of five members of the Executive Committee of the Division.

(b) The Executive Committee, Wholesale-Distributors Division, shall meet not less than four (4) times each year. The annual meeting shall be held immediately preceding the annual meeting of the Division as provided in paragraph (a) above. The Executive Committee shall meet immediately following the annual meeting of the Division or at the call of the Vice-President of the Division for the purpose of organizing and such other business as may properly come before it, and thereafter meetings shall be held after due notice approximately three (3) months apart.

Upon due notice the Chairman, Executive Committee, may call special meetings, and shall call special meetings upon written request of a majority of its members.

(c) At all meeting of the Wholesale-Distributors Division, Class E members shall be entitled to all privileges of membership, including full privilege of the floor and one vote. At such meetings representatives of Class A members shall be entitled to the privilege of the floor and one vote.

ARTICLE VII

Voting By Mail

SECTION 1. Executive Committee: When necessary, the Executive Committee shall vote by mail on questions presented by the President or Chairman and a majority of the votes received within fifteen (15) days shall be decisive.

SECTION 2. Members: Questions, which in the judgment of the Executive Committee are of sufficient importance for the consideration of the Association, and are not important enough for a special meeting, may be voted upon by mail, and a majority of the votes received within thirty (30) days from the voting membership of the Association shall be decisive.

SECTION 3.

(a) Executive Committee, Wholesale-Distributors Division: When necessary the Executive Committee of the Wholesale-Distributors Division shall vote by mail on questions presented by the President or Chairman of the Executive Committee, and a majority of the votes received within fifteen (15) days shall be decisive.

(b) Members: Questions which in the judgment of the Executive Committee of the Wholesale-Distributors Division are sufficiently important for

consideration of Class E members including representatives of Class A members and not important enough for a special meeting, may be voted upon by mail. A majority of the votes received within thirty (30) days shall be decisive.

ARTICLE VIII Committees

SECTION 1. Trade Sales: There shall be a National Trade Sales Committee, the Chairman of which shall be appointed annually by the President.

SECTION 2. The President of this Association, in collaboration with the President of each Regional or City Association, shall appoint to this Committee a Regional or City Association member having a thorough knowledge of trade sales in his district. It shall be the duty of the Chairman of each Regional or City Trade Sales Committee to organize thoroughly those interested in trade sales in his district, including those manufacturers who sell lacquer to auto accessory wholesalers, or dealers. The reactions of these Regional or City Associations shall be presented by their Chairmen to the National Trade Sales Committee.

The President shall request the Presidents of Regional or City Associations to appoint a Class E member on the Regional or City Trade Sales Committee.

SECTION 3. Specialized Production Finishes: There shall be a Specialized Production Finishes Committee, the Chairman of which shall be appointed annually by the President.

SECTION 4. The President of this Association, in collaboration with the President of each Regional or City Association, shall appoint to this Committee a Regional or a City Association member having a thorough knowledge of Specialized Production Finishes in his district. It shall be the responsibility of this Committee member, as local Chairman, to organize thoroughly those members interested in sales of Specialized Production Finishes. The reactions of these Regional or City Associations shall be presented by their Chairmen to the Specialized Production Finishes Committee.

SECTION 5. National Advisory Committee: This Committee shall consist of the officers of the National Association, the Regional Vice Presidents, the Divisional Vice Presidents, the Chairman of the Regional or City Association Program Committee, the Presidents and Secretaries of the Regional or City Associations, and the Delegates or Alternates appointed by Regional or City Associations to attend the Annual Convention of the Association. This Committee shall meet annually prior to the National Convention at the call of the President. The President of the National Association shall preside at such meeting.

SECTION 6. Budget and Finance Committee: This Committee shall consist of three or more members and shall be appointed by the Chairman of the Executive Committee who shall be ex-officio a member thereof. They shall fix the compensation of the President and shall have charge of the allocation of all income of the Association.

SECTION 7. Unfair Competition Committee: This Committee shall be appointed by the President, in collaboration with the Chairman of the Executive Committee, subject to approval by the Executive Committee.

SECTION 8. The President shall, when practicable, appoint members of the Wholesale-Distributors Division to general committees of the Association and such members shall from time to time report on such matters to their Division.

SECTION 9. The following Committees shall consist of three or more members each, to be appointed by the President:

By-Laws Committee	Memorial Committee
Clean Up and Paint Up Committee	Production Clubs Committee
Credits and Collections Committee	Scientific Section Committee
Kindred Products Committee	Simplification Committee
Legislative Committee	Tariff Committee
Membership Committee	Traffic Committee

SECTION 10. Arrangements and Entertainment Committee: The President shall appoint each year an Arrangements and Entertainment Committee of three or more members who shall arrange for the ensuing annual convention. They shall receive the assessments for the same as provided in the By-Laws, and shall make all the necessary disbursements from said fund, render-

ing report to the Executive Committee within thirty (30) days after the close of the annual convention. The President shall also appoint a Ladies' Reception Committee of three or more ladies.

SECTION 11. Chamber of Commerce of the United States of America Committee: The President shall appoint annually a Chamber of Commerce of the United States of America Committee, composed of a Chairman, who shall be the National Councillor, as provided for in the By-Laws of the Chamber, and the number of delegates to which our membership may entitle us, and as provided for in the By-Laws of the Chamber. The National Councillor and the delegates are empowered to represent this Association in accordance with the By-Laws of the Chamber, and to cast their votes for this Association upon any subjects presented to them. The National Councillor shall present to the Chamber, upon approval of the Executive Committee, such subjects as the Association may submit, and no proposition, resolution or question shall be presented by the National Councillor to the Chamber without the approval of the Executive Committee.

SECTION 12. Regional or City Association Program Committee: The President shall appoint a Regional or City Association Program Committee of not less than five (5) members to prepare at the beginning of the fiscal year a series of programs which shall be sent to each Regional or City Association for the suggested use by such Association during the year.

SECTION 13. Nominating Committee: At least three (3) months preceding the annual Convention, the President shall appoint, subject to the approval of the Executive Committee a Nominating Committee of seven (7) members, as follows:

Four to be selected from Class A membership, two to be selected from Class B, Class C or Class E membership (none of whom shall be officers) and the President. The Nominating Committee shall report at the end of the first business session of the Convention.

SECTION 14. Publicity and Press: The President may appoint annually a Publicity and Press Committee, consisting of five members, who, together with the Secretary, shall edit material for the Press and shall edit all reports of the annual Convention or other meetings of the Association. There shall be made a stenographic report of the business proceedings of the annual Convention. Upon application, such report shall be furnished as edited and approved by the Publicity and Press Committee, to any of the Trade Papers subscribing. The expense of the stenographic report shall be divided pro-rata between the Association and each of the Trade Papers making application for the report.

SECTION 15. Arbitration Committee: To be composed of six members of the Association, four of whom shall be Class A members, and two of whom shall be Class B, C or E members. All members are cordially invited in cases of dispute, to avail themselves of the services of this committee and thus avoid the expense, delay and ill-feeling of litigation.

Rules and Procedure for Arbitration

1. At the time of asking for an arbitration, the parties shall forward to the Chairman of the Committee on Arbitration their written agreement to abide by the decision of the Arbitration Committee. They shall deposit with the Treasurer of the National Paint, Varnish and Lacquer Association, Inc., a sum of money designated to defray the expenses of the Committee on Arbitration, including traveling expenses, to the place where hearing is to be held and all expenses incident to the hearing. The amount of this deposit in excess of such expenses will be returned pro-rata. If first deposit is insufficient, the parties to the controversy shall pay the additional amount, same to be divided equally between them.

2. When the parties to the controversy have complied with Rule 1, the Chairman of the Committee on Arbitration shall confer with his Associates and fix a time and place where the arbitration is to be held and notify both parties.

3. Unless otherwise agreed between the parties of the controversy, each party shall submit to the Arbitration Committee his side of the case in form of a typewritten statement, which shall present his position and contain his arguments in support of same and cite any precedents bearing on the case. This shall be accompanied by original papers or exhibits referred to in the statement.

4. No person shall sit as a member of the Committee on Arbitration at a hearing who is interested in any manner in the subject matter of the dispute or who has previously expressed an opinion on the merits of the particular controversy or who would be subject to any common law disqualification of a judge to hear and determine such controversy.

5. A majority of the Committee on Arbitration shall be necessary to constitute a quorum empowered to hear and determine the matter in dispute, and such majority may, if it desires, select substitutes for other members of the Committee who are unable to attend. Such substitutes shall be members of the Association and qualify under Rule 4 and shall serve only in connection with the controversy for which they have been selected.

6. The record of the action of the Committee shall be made in triplicate, one copy of which shall be given to each of the contending parties, and one copy sent to the Secretary of the National Paint, Varnish and Lacquer Association, Inc., but no report of the same shall be published or made a matter of permanent record.

SECTION 16. Resolutions Committee: The President shall appoint from the membership of the Executive Committee at its annual meeting a Committee of three to be known as the Resolutions Committee. This Committee shall consider all reports, resolutions or recommendations which may be referred to them in session of the annual Convention pertaining to matters that have not been before the Executive Committee. They shall submit to the Convention such resolutions or reports with their recommendations. When necessary, they shall draft and submit to the Convention resolutions on subjects requiring action.

SECTION 17. Trade-Mark Committee: This Committee shall direct the work of the Trade-Mark Bureau, as provided in the By-Laws.

SECTION 18. Public Relations Committee: The President shall appoint a Committee of three or more members to be known as the Public Relations Committee authorized to function on all matters heretofore handled by the Save the Surface Committee.

SECTION 19. Special and Sub-Committees: The President shall appoint upon the request of the Executive Committee and when the exigency may arise, or when in his judgment it may be required, additional special or sub-committees, to whom the President shall refer or delegate to investigate, support or confer on subjects not within the scope of the duties assigned to other committees, as provided for in this Article.

SECTION 20. Duties of Committees: It shall be the duty of all Committees, unless otherwise specified, to receive for consideration, all subjects involving the interests represented by said Committees; to formulate such recommendations as may seem to serve the best interests of the Association, for presentation in the form and manner prescribed for Committee reports in the By-Laws.

SECTION 21. Communications: All communications relating to or affecting any interests covered by Committees, shall be referred by the Secretary, upon the approval of the President, to the Chairman of such Committee, who shall make reply or return to the Secretary such recommendations as his Committee may indicate.

SECTION 22. Wholesale-Distributors Division Committees: There shall be such committees appointed within the Wholesale-Distributors Division as may be necessary or desirable. Standing Committees shall submit reports and recommendations through the Secretary of the Division thirty (30) days prior to the Annual Meeting.

ARTICLE IX

Reports, Resolutions and Communications

Each Committee shall submit, through its Chairman, to the Secretary at least thirty (30) days before the Annual Convention for presentation through the Executive Committee to the Convention, a written report accompanied by recommendations, if any, on the subjects assigned to said Committees. All resolutions, special reports or communications received by the Secretary in advance of the Annual Convention, shall be referred by him to the Executive Committee for consideration and by them referred, with their recommendations, to the Convention for consideration and appropriate action.

All resolutions, reports or communications presented in convention sessions pertaining to matters which have not been before the Executive Committee, may be referred to the Resolutions Committee for consideration and recommendations; reports of such considerations and recommendations shall be made prior to the adjournment of the Convention.

ARTICLE X

Bureau of Trade-Marks

SECTION 1. A Trade-Mark Bureau shall be maintained by the Association for the purpose of keeping records and giving information as to Marks in our Industry, also giving information on Trade-Mark matters in general.

SECTION 2. The Trade-Mark Committee shall, subject to the approval of the Executive Committee, make such rules and regulations as may seem desirable, with regard to the registration of Trade-Marks in the Trade-Mark Bureau, the furnishing of reports and publication to members and non-members relating to Trade-Marks and the fees to be collected therefor.

ARTICLE XI

Expenses of Officers

As may be authorized by the Budget and Finance Committee and approved by the Executive Committee, the necessary expenses of the President, Secretary or duly accredited agents or representatives shall be paid.

ARTICLE XII

Annual Convention Registration

The assessment at the Annual Convention shall not exceed twenty dollars (\$20.00) for each person attending the Convention, the amount to be determined by the Executive Committee prior to opening of the Convention.

ARTICLE XIII

Press and Non-Member Representation

At the annual Convention, representatives of the local daily press and others may be admitted to preliminary opening sessions. All subsequent sessions shall be executive in their character and none but members shall be admitted except by approval of the Executive Committee or by a two-thirds vote of voting members present. The President may appoint a Sergeant-at-Arms whose duty it shall be to exclude all visitors except as herein provided for.

ARTICLE XIV

Nominations

SECTION 1. Nominating Committee: The report of the Nominating Committee shall be presented at the end of the first business session of the annual Convention, and shall be voted upon at the last business session of the Convention.

SECTION 2. Six weeks prior to the Annual Convention, the Nominating Committee shall mail to all members, entitled to vote, the names of six candidates to be elected to the Executive Committee, showing the names of their Companies. If twenty-five members, entitled to vote, wish to place other candidates in nomination, they may do so by filing the names of said candidates with the Nominating Committee three weeks prior to the Convention, provided only one name be filed from any one Regional or City Association.

SECTION 3. Other Nominations: Other qualifying nominations may be made from the floor, by any one having voting privileges, at the first business session succeeding that at which the Nominating Committee makes its report, and shall be voted upon at the last session of the Convention.

ARTICLE XV

Rules

SECTION 1. Parliamentary: The proceedings of all meetings of this Association and its Executive Committee shall be subject to parliamentary rules as indicated in Roberts' Rules of Order.

SECTION 2. Order of Business: (1) Opening of Convention. (2) Roll Call. (3) President's Address. (4) Treasurer's Report. (5) Auditor's Report. (6) Committee Reports. (7) Resolutions. (8) Unfinished Business. (9) New Business. (10) Election of Officers and Members of the Executive Committee. (11) Installation of Officers and Members of Executive Committee.

ARTICLE XVI.

CODE OF ETHICS

NATIONAL PAINT, VARNISH AND LACQUER ASSOCIATION, INC.

The members of the National Paint, Varnish and Lacquer Association, Inc., recognizing our responsibilities and obligations to promote the public welfare, and to maintain honorable, fair and friendly relations among men, do pledge ourselves:

1. To compete always with fairness and honesty, seeking patronage on merit and service; to refrain from false, derogatory reference, written, oral or printed, to competitors or their products; and from the circulation of harmful rumors regarding such competitors' products or their personal or financial reputation; to strive, by sincere and intelligent cooperation with our competitors, in all lawful ways to increase the efficiency and service to the public of the industry as a whole; to base our advertising exclusively on the merit of our own products and the value of our own service, without false, derogatory reference to the products of competitors or misleading comparisons therewith.
2. To be guided by a spirit of justice, honor and fairness, in all our relations with members of the allied trades, realizing that the standard of ethics maintained in our industry most vitally affect the standard observed in associated industries; to encourage the adoption by the allied trades of similar codes as guides to govern their practices; and to discourage unfair trade practices in those trades, even though such practices might at times be to our own immediate advantage.
3. To represent our products truthfully in advertising, labeling and branding; avoiding therein all false or misleading statements or descriptions.



4. To avoid and actively strive to prevent all forms of commercial bribery or corruption by members of this Association and by the industry in general; and to this end we pledge our support to the Federal Trade Commission in locating and prosecuting individuals guilty of such practices.
5. To recognize the right of employees to use all honorable and reasonable efforts to better their conditions, but to refrain from directly or indirectly soliciting or bidding for the services of the employee of another member.
6. To recognize that only when an employee shall take the initiative shall we have the right to negotiate with such an employee of another member.
7. To refrain from the unethical practice of taking in exchange the paints, varnishes or other kindred products of another manufacturer, distributor or dealer.
8. To adhere faithfully to the rules of conduct herein set forth and to inspire our fellow members to do likewise, believing that the Golden Rule is the only safe guide of conduct in the relations among men.
9. Any violation of this Code shall be referred by the President of the National Paint, Varnish and Lacquer Association, Inc., to the Executive Committee for consideration and action.

ARTICLE XVII

Zone Classification

For the purpose of administration, the Association is divided into six zones comprised of the following States:

New England Zone: Massachusetts, Maine, Vermont, New Hampshire, Rhode Island, Connecticut.

Eastern Zone: New York, Pennsylvania, New Jersey, Maryland, District of Columbia, Delaware.

Southern Zone: Virginia, Mississippi, West Virginia, North Carolina, South Carolina, Georgia, Florida, Alabama, Louisiana, (except that part which lies west of the Kansas City Southern Railway between Rodessa and Starks), Kentucky, Tennessee.

Central Zone: Arkansas, Illinois, Indiana, Ohio, Iowa, Kansas, Missouri, Michigan, Minnesota, Nebraska, North Dakota, South Dakota, Wisconsin.

Southwestern Zone: Texas, Oklahoma, New Mexico and that part of the State of Louisiana including towns on the west of the Kansas City Southern Railway between Rodessa and Starks.

Western Zone: Arizona, California, Colorado, Idaho, Montana, Nevada, Oregon, Utah, Wyoming, Washington.

ARTICLE XVIII

Amendments

SECTION 1. These By-Laws may be amended or revised at any Annual Convention of the Association by an affirmative vote of not less than two-thirds of the voting power present as provided for in the By-Laws. However, no such amendment or revision shall be considered unless the same has first been submitted to the Committee on By-Laws in writing, who shall present it with their recommendation to the Executive Committee, and by them presented with their recommendation to the Association at a regular session prior to the session at which final vote is taken.

SECTION 2. Any portion of the By-Laws may be suspended for a definite purpose by unanimous vote at any meeting of the Association.

NOTE: The Non-Exchange Agreement and the Anti-Bribery Agreement, the texts of which are reprinted in full as follows, are referred to in Article II, Section 9 of the By-laws (page 56 of the Year Book).

NON-EXCHANGE AGREEMENT

(Revised 1936)

"Whereas, the taking of the products of one manufacturer by another in exchange for his own products—commonly known as the 'Exchange of Paints, Varnishes or Lacquers'—is unethical, an unfair form of competition, and demoralizing:

"1. We hereby agree for ourselves, our distributing agents, jobbers, representatives and traveling salesmen, that we will not take or allow to be taken in exchange for our own products any paints, varnishes, lacquers or other products of any other manufacturers; nor will we give or permit the giving of any advice or assistance in facilitating such exchange or replacement or the disposal of competitive products in the hands of others; nor will

we make or permit to be made any concessions, allowances of gifts of any kind to promote or facilitate such exchange.

"2. We agree to report promptly to the National Paint, Varnish and Lacquer Association, Inc., any violation of this agreement coming to our knowledge.

"3. We agree to cooperate with the National Paint, Varnish and Lacquer Association, Inc., in the investigation of such report.

"4. The National Paint, Varnish and Lacquer Association, Inc., shall investigate such report, and if found correct shall report the facts to the Executive Committee, who shall notify the accused of the charges, and provide due opportunity for hearing. The undersigned agrees that if the Executive Committee shall find that such charges against it are sustained, it will pay into the Treasury of the Association an amount computed by the Executive Committee which shall be twice the value of the goods exchanged or displaced, said value to be fixed on the basis of the regular invoice prices of the manufacturer, distributor or dealer making such exchange, at the time of the transaction, and agrees further to accept the decision of the Executive Committee in all such cases.

"5. We agree to maintain this Agreement fully in spirit as well as in letter; to inform all of our salesmen, jobbers and other distributing agents or agencies of the purport and scope of this Agreement and to advise them that any effort or assistance on their part to effect or promote the exchange through sale or otherwise of the products of any other manufacturer for the purpose of replacement in whole or in part by our own products, or to assist in the disposal of competitive products in the hands of others constitutes a direct violation of this Agreement.

"6. We accept responsibility for any violation of this Agreement by our salesmen, jobbers and other distributing agents, and will require of them that they shall not negotiate, arrange, or in any way participate in the replacement or transfer of any products other than those of our own manufacture.

"7. We agree that in all cases where the application of this Agreement is in doubt we will submit the facts to the Executive Committee of the National Paint, Varnish and Lacquer Association, Inc., before taking action, and will abide by their decision."

ANTI-BRIBERY AGREEMENT

WHEREAS, The Federal Trade Commission, at Washington, has decided that the practice in trade of manufacturers or dealers, secretly giving commissions, gratuities, or other things of value to employees of concerns to whom they sell is unfair competition; and

WHEREAS, The members of the National Paint, Varnish and Lacquer Association, Inc., are in full sympathy with the purpose and wish to cooperate with the Federal Trade Commission to eliminate the practice:

Therefore, We hereby agree for ourselves individually, our respective companies, salesmen and employees, not to permit the gift of any commission, gratuities, or other things of value to employees of concerns to whom we sell; and we further agree not to allow our salesmen expense money for any other purpose than for legitimate expenses, and not to permit any funds to be dispensed in any illegal way to influence business.

We are signing this agreement irrespective of our membership in the National Paint, Varnish and Lacquer Association, Inc., or contemplated membership or because signing it is compulsory in order to become members or to continue membership in said Association.

HISTORY OF YOUR ASSOCIATION

THE National Paint, Varnish and Lacquer Association, Inc., is the immediate successor of the old National Paint, Oil and Varnish Association, and also a member of other national organizations of the paint, varnish and lacquer industry. The National Paint, Oil, and Varnish Association was organized at Saratoga, N. Y., on September 11, 1888, and was the first national organization of the paint, varnish and allied industries. The national organization was antedated by several paint clubs which were strictly local or regional in scope.

The first and oldest of these local or regional clubs was and is the Paint and Oil Club of New England, organized February 23, 1884. The next oldest club was the St. Louis Paint, Oil and Drug Club, now the St. Louis Paint, Varnish & Lacquer Association, which held its first meeting on December 18, 1886. The first meeting of the Chicago Club was held on February 25, 1887. The New York Club was organized February 26, 1887, the day following that of the Chicago meeting, and the Philadelphia Club was organized October 1, 1887. George B. Heckel, in his history of the American paint and varnish industry, points out that paint clubs in Cincinnati and Pittsburgh also had been organized by 1888, the year of the first national meeting.

There are now 28 local paint, varnish, and lacquer associations affiliated with the National Paint, Varnish and Lacquer Association, Inc. (A list of the local associations and the names of their members will be found in the concluding pages of this Year Book.)

In the decades following the organization of the National Paint, Oil and Varnish Association, the manufacturers in the industry, while almost invariably retaining their membership in the National Paint, Oil and Varnish Association, formed separate organizations which developed as follows:

Paint Grinders' Association of the U. S. (organized May 8, 1899); Paint Manufacturers' Association of the U. S. (a change of name by the Paint Grinders' Association in 1907); National Varnish Manufacturers Association, (organized November 9, 1903); and The American Paint and Varnish Manufacturers' Association (superseded the two previously named organizations of manufacturers) organized October 11, 1928.

As time went on, it became customary for the manufacturers to meet at the same hotel and during the same week as the convention of the old National Paint, Oil & Varnish Association—a procedure which helped bring about on November 1, 1933, at Chicago the final and complete unification of the industry into the present National Paint, Varnish and Lacquer Association, Inc. The advent of the National Recovery Administration during 1933 was an immediate and powerful factor in bringing about the consolidation. The new conditions demonstrated the need for a single, powerful organization with maximum prestige which could act for the industry as a whole.

Further addition to the Association was made on August 1, 1935, when the National Wholesale Paint Association, Inc. (organized October 31, 1933), the successor to the National Association of Paint Jobbers (organized March 10, 1914), and the National Association of Paint Distributors, Inc. (organized January 24, 1923) became the Wholesale Division of the National Paint, Varnish and Lacquer Association, Inc.

A total of fifty-nine "annual" meetings have been held by your National Association either under the old name of the National Paint, Oil and Varnish Association or under the Association's present name. These include the organization meeting on September 11, 1888, and the Statutory Meetings held at Association Headquarters in Washington, D. C., in 1942, 1943, 1944 and 1945, when "Conventions-at-Home" (by mail) were held.

Highlights of Industry Progress

- 1888—National Paint, Oil and Varnish Association founded.
- 1891—Initiated national effort to establish U. S. Department of Commerce, which was accomplished in 1903.
- 1899—Paint Grinders' Association of the United States was created. (Name changed to Paint Manufacturers' Association in 1907). Non-Exchange Agreement adopted, permanently eliminating a vicious and growing evil.

1900—Established Trade Mark Bureau—now lists over 30,000 names. No other such complete record exists.

1903—National Varnish Manufacturers' Association organized.

1904—Educational Bureau created, becoming one of the most constructive agencies in the history of our industry.

1905—First state formula labeling law passed in North Dakota. Beginning of scientific development of industry's production.

1907—Scientific Section established. Its many diversified scientific circulars constitute a record of technical progress unequalled by any industry.

1912—Allen W. Clark (deceased) launched National Clean Up and Paint Up Campaign, which long since became nationally recognized and accepted.

1914—Paint Manufacturers' Association resolved to sell all products net weight and measure.

1917—War Service Committee appointed; cooperated closely with Government through entire war period.

1918—Unfair Competition Bureau born. Has played conspicuous part in establishing and elevating ethics of industry. Anti-Bribery Agreement adopted. Its acceptance has long been a membership requirement of this Association.

1919—Inaugurated Save the Surface advertising campaign to sell greater paint consciousness to the public. Generally acclaimed as greatest collective publicity effort ever conducted by a whole industry.

1922—Federation of Paint and Varnish Production Clubs organized.

1923—Adopted Code of Ethics which expresses broad principles of fair, honorable, and decent relations with the public and with competitors. Generally accepted and complied with by all members of the industry.

1926—Paint Manufacturers' and National Varnish Manufacturers' Association consolidated into American Paint and Varnish Manufacturers' Association.

1929—In recognition of long and valuable service to the industry by Norris B. Gregg, who died in 1927, the members of the industry contributed to a fund to purchase and enlarge the Association's national headquarters in Washington, known as the Norris B. Gregg Memorial. All departments of the Association were moved to completed headquarters and their activities consolidated in 1931.

1932—Association given American Trade Association Executives award "for successfully operating a comprehensive, well-coordinated and effective program in the interest both of the public and of the industry."

1933—National Paint, Oil and Varnish Association and American Paint and Varnish Manufacturers' Association consolidated into present organization to deal with existing and new problems of the industry, including National Industrial Recovery Act. Created two main divisions, Trade and Industrial Sales, which divisions are fully justified by accomplishments.

1935—At the request of the National Wholesale Paint Association, it was merged into this organization as a Division.

1936—Began active participation with members of the industry to assist in understanding of and compliance with provisions of the Robinson-Patman law, the purpose of which is to prevent discrimination in prices, services, etc., among competitive buyers. Also completed arrangements to provide partial payment financing for manufacturers desiring it.

1937—Organized Council for Paint Styling to educate public to recognize changing styles in painting, thereby increasing the frequency with which the products of our industry will be used.

1938—The Executive Committee recognizing the desirability of a wider dissemination of information to aid the public in the selection of suitable paints, formally expressed the opinion that formula labeling of certain generally used products, in simple terms, should be universally adopted by members of the industry.

1939-1946—From the start of the war in Europe in September, 1939, our National Association consistently geared itself to serve the government, the public, and the members of the Industry in its relationship to the war's developments and our country's involvement in the conflict.

1945-1946—Your National Association received the following Awards for War Service:

The United States Navy's Certificate of Achievement "In Recognition of Exceptional Accomplishment in Behalf of the United States Navy and of Meritorious Contribution to the National War Effort."

The United States Navy's Bureau of Ordnance Naval Ordnance Development Award "In Appreciation of Distinguished Service to Naval Ordnance Developments."

The U. S. Treasury Department's Citation of Award "For Distinguished Services Rendered the War Finance Program."

The Special Honorable Mention Award of the American Trade Association Executives "for having rendered outstanding leadership and meritorious services to American industry under crucial war conditions."

Other awards included a tribute to the Clean Up—Paint Up—Fix Up Campaign from President Harry S. Truman. (President Franklin D. Roosevelt made a similar tribute to the Clean Up—Paint Up—Fix Up Campaign on April 21, 1936.)

1946-1947—Preliminary plans were made for resuming nation-wide Cooperative Advertising Campaign. Association activities were concentrated on postwar program.

OFFICERS
NATIONAL PAINT, VARNISH & LACQUER
ASSOCIATION, INC., 1933-1948

President:

1933-1947—Ernest T. Trigg

*1948—Joseph F. Battley

Vice-Presidents and Regional and Divisional Vice-Presidents:

*1934—H. A. Melum

New England—Frank Bownes

Eastern—R. H. Everett

Southern—Harold N. Cooledge

Central—Dwight P. Joyce

Western—O. S. Orrick

*1935—Wallace F. Bennett

New England—Wilbur L. Rice

Eastern—James S. Wolf

Southern—D. C. Burnham

Central—Dwight P. Joyce

Western—R. H. Oakley

*1936—Wallace F. Bennett

New England—E. E. Morton

Eastern—Harry C. Soffer

Southern—W. T. Arrington

Central—Werner G. Smith

Western—Garrett M. Goldberg

Divisional V.-P. Representing Wholesale Division—T. A. Flynn

*1937—C. N. Seidlitz

New England—C. K. Stodder

Eastern—Harry C. Soffer

Southern—R. B. Primm

Central—Frank Clarke

Western—J. Langdon Root

Divisional V.-P. Representing Wholesale Division—T. A. Flynn

*1938—Val Warteis

Central—Milton K. Pine

Eastern—H. B. Hillman

New England—Renshaw Smith, Jr.

Southern—V. P. Warran

Western—J. Langdon Root

Divisional V.-P. Representing Wholesale Division—W. B. Elwang

*1939—Frank L. Salsberger

Central—Milton K. Pine

Eastern—D. H. Litter

New England—Wilbur L. Rice

Southern—E. P. Kelly

Western—R. P. Prentys

Divisional V.-P. Representing Wholesale Division—L. S. Wernli

- *1940—Frank L. Sulzberger
Central—James A. Reardon
Eastern—Roy B. Anderson
New England—Franklin J. Lane
Southern—A. J. Anderson
Western—H. C. McClellan
Divisional V.-P. Representing Wholesale Division—L. S. Wernli
- *1941—Carl J. Schumann
Central—W. A. Alpers
Eastern—Wm. H. Jarden, Jr.
New England—Franklin J. Lane
Southern—W. E. Fritsch
Western—H. S. Margetts
Divisional V.-P. Representing Wholesale Division—H. W. Constant
- *1942—Charles W. Eastwood
Central—E. J. Forth (deceased)
Eastern—M. J. Merkin
New England—E. E. Morton
Southern—Raymond A. Perry
Southwestern—Frank A. Pratt
Western—D. M. Schindler
Divisional V.-P. Representing Wholesale Division—H. W. Constant
- *1943—E. D. Griffin
Central—R. O. Clark
Eastern—M. J. Merkin
New England—J. Dwight Morton
Southern—Ralph F. Schaefer
Southwestern—Frank A. Pratt
Western—Oliver S. Orrick
Divisional V.-P. Representing Wholesale Division—A. F. Winstel
- *1944—N. W. Kelley
Central—Mitchel Goldsmith
Eastern—A. E. Horn
New England—Frank Bownes
Southern—Frank J. Sampson
Southwestern—Harry M. Kuhn
Western—H. S. Margetts
Divisional V.-P. Representing Wholesale Division—A. F. Winstel
- *1945—Franklin J. Lane
Central—Mitchel Goldsmith
Eastern—Robert W. Matlack
New England—Frank Bownes
Southern—Frank J. Sampson
Southwestern—R. W. Blair, Jr.
Western—S. C. Rasmussen
Divisional V.-P. Representing Wholesale Division—E. P. Lynch
- *1946—Halmer A. Melum
Central—Bernhard Mautz
Eastern—Roy B. Anderson
New England—Charles L. Raff
Southern—J. Frank Kurfees, Jr.
Southwestern—R. W. Blair, Jr.
Western—H. C. McClellan
Divisional V.-P. Representing Wholesale Division—W. B. Elwang
- *1947—J. Heath Wood
Central—Bernhard Mautz
Eastern—H. Braith Davis
New England—Franklin J. Lane
Southern—E. L. Gott
Southwestern—Alfred J. Knapp
Western—W. W. Holt
Divisional V.-P., Representing Wholesale Division—T. A. Flynn
- *1948—Roy B. Anderson
Central—J. Harry Lawson
Eastern—Walter G. Sibley, Jr.
New England—Franklin J. Lane

Southern—N. W. Kelley
Southwestern—Alfred J. Knapp
Western—Richard S. Bennett
Divisional V.P., Wholesale-Distributors Division—T. A. Flynn

Secretaries:

1934-1946—Reuel W. Elton
1946-1948—T. S. Moulton
Secretary Emeritus—George B. Heckel (deceased)

Treasurers:

1933-1938—Charles J. Roh
1939-1940—S. R. Matlack (deceased)
1941-1948—E. A. Foy, Jr.

Executive Vice-President:

1946-1947—Reuel W. Elton
• Elected and took office at annual convention in preceding calendar year.



THE PAINTER'S SIGN OF THOMAS CHILD

Although the date 1701 appears on the sign, which was carved in high relief on wood, it was an alteration of a previous date of 1697, the significance on which is unknown. This sign embodies the escutcheon of the ancient Guild of Painters (shown alone on the back page of the cover of this Year Book) and also the remainder of the complete arms of the Honorable Company of Painters—Stainers of London, first granted to the Paints alone in the year 1486, when the Painters and Stainers of London were separate companies. The grant was confirmed in the year 1530, 30 years after the companies had been united in the year 1500. Previous to the union in 1530 the Stainers did not have a Coat of Arms, so the arms of the united companies came from the Painters Company. The arms were the first advertisement of the industry.

The initials C. T. K. which appear on the sign as used by Thomas Child, whose wife was named Katherine, stand for "Child, Thomas and Katherine."
—Courtesy of the Bostonian Society.

1



**Manufacturing and Wholesale Members
of the
National Paint, Varnish and Lacquer
Association, Inc.**

Members, unless otherwise designated, are "A" members.
* designates "B" members, ** designates "E" members, *** designates
"D" members.

"C" members become affiliated with National Association through
membership in local associations, and their names are included in
local association lists following this alphabetical list.

A

A. & S. Paints, Inc. 105 North Robertson Blvd., Beverly Hills 36, Cal.
Jack Stockton, *President*

Abbe, Inc., Paul O.* 263 Center Ave., Little Falls, N. J.
Paul O. Abbe, *President*

Abelman Co., M. 84 Stony Brook Rd., Jamaica Plain 36, Mass.
Max Abelman, *Treasurer*

Acme Quality Paint Store 37 East First South St., Salt Lake City 21, Utah
Howard A. Hanks

Acme White Lead & Color Works 8250 St. Aubin Ave., Detroit 11, Mich.
Gordon H. Robertson, *Vice-President*

Acorn Refining Company, The 8001 Franklin Ave., Cleveland 2, Ohio
Edw. Katz, *President*

Adams & Elting Co. 1833 So. Normal Ave., Chicago 16, Ill.
Z. G. Peck

Adams Paint Co., J. A. 1115 Clement St., San Francisco 18, Calif.
U. J. Adams, *Co-partner*

Adelphi Paint & Color Works, Inc. Old South Rd. & 86th St.,
S. Einhorn, *Secretary* Ozone Park 17, N. Y.

Advance Coatings Co. Depot Road, Westminster, Mass.
F. W. Parks, *Treasurer*

Advance Solvents & Chemical Corp.* 245 Fifth Ave., New York 16, N. Y.
A. L. Mullaly

Agate Lacquer Mfg. Co., Inc. 11-13 Forty-Third Rd., L. I. City 1, N. Y.
A. N. Braun, *President*

Ainslie Varnish Co. 4600 High St., Ecorse 18, Mich.
Harold Ainslie

Akron Paint & Varnish Co., The 1390 Firestone Parkway, Akron 1, Ohio
C. F. Beck, *President*

Alabama Paint Company 3601 10th Avenue, No., P. O. Box 2269,
John Cleage, Jr., *President* Birmingham 1, Ala.

Alabastine Paint Products 835 Chicago Drive, S.W., Grand Rapids 9, Mich.
Steve Larkin

Alcatraz Company, Inc., The North Blvd. & Ellen Rd., Richmond 20, Va.
T. A. Armitage, *President*

Alkydol Laboratories, Inc.* 3242 50th Ave., Cicero 50, Ill.
Dr. Adolph Heck, *President*

Allen Mfg. Co., Edw. E. 1861 So. Washtenaw Ave., Chicago 8, Ill.
G. A. Goslar, *Treasurer*

Allentown Paint Mfg. Co., The E. Allen & Graham Sts., Allentown, Pa.
T. G. Fenstermaker, *President*

Allied Asphalt & Mineral Corp.* 217 Broadway, New York 7, N. Y.
G. J. O'Sullivan

Allied Paint Mfg. Co. 2300 North Lewis St., P. O. Box 1088, Tulsa 1, Okla.
Arthur T. Saunders, *Vice-President*

Alloys Company, The* 955 Post St., San Francisco 14, Calif.
J. C. Newall, *Manager*

Alston-Lucas Paint Co. 7701 West 47th St., Lyons, Ill.
Chas. W. Ptacek, *President*.

Alumileaf Company* 5127 West Blvd., Los Angeles 43, Calif.
C. S. Fleming.

Aluminum Co. of America* 801 Gulf Bldg., Pittsburgh 19, Pa.
M. C. Davis.

Aluminum Industries, Inc. 2438 Beekman St., Cincinnati 25, Ohio
M. M. Carmody.

Ambassador Paint Specialties Co. 6440 DeBuel Ave., Detroit 11, Mich.
G. H. Lester.

Ambrose Company, C. M.* 9611 East Marginal Way, Seattle 8, Wash.
C. M. Ambrose, Jr., *President*.

American Agricultural Chemical Co.* 204 So. Forman St., P. O. Box
G. B. DeLaney. 2455, Detroit 17, Mich.

American Asphalt Roof Corp. 7514 East 15th St., Kansas City 3, Mo.
E. E. Venrick, *Secretary-Treasurer*.

American Brake Shoe Co., Kellogg Division* 97 Humboldt St.,
H. O. Holland, *Vice-President*. Rochester 9, N. Y.

American Can Co.* 230 Park Ave., New York 17, N. Y.
W. C. Stolk, *Vice-President*.

American Coatings Corp. 4806-12 Third Ave., Brooklyn 20, N. Y.
Nathan Plaks, *President*.

American Cyanamid Co.* 30 Rockefeller Plaza,
W. F. Whitescarver. New York 20, N. Y.

American Decalcomania Company 4334 Fifth Ave., Chicago 24, Ill.
Geo. M. Eisenberg, *President*.

American Fluorescent Co., Inc. 635 Rockdale Ave., Cincinnati 29, Ohio
James Klee, *President*.

American Home Paints, Inc. 407 Watkins St., Brooklyn 12, N. Y.
Mrs. Elizabeth I. Rosenson, *Vice-President*.

American Lacquer Co., The 2700 Highland Ave., Norwood 12, Ohio
W. A. Levison, *President*.

American Lacquer Solvents Co. Perkiomen Junction, P. O. Box 271,
H. E. Stone, *General Manager*. Phoenixville, Pa.

American-Marietta Company 43 East Ohio St., Chicago 11, Ill.
Grover M. Hermann, *President*.

American Marine Paint Co. 311 California St., San Francisco 4, Calif.
John Parker.

American Oil & Paint Co. 9915 Harvard Ave., Cleveland 5, Ohio
C. D. Rogers, *President*.

American Oil & Supply Co.* 238 Wilson Ave., Newark 5, N. J.
Edgar F. Hoffmann, *Vice-President*.

American Paint Company 902 N. Larrabee St., Chicago 10, Ill.
U. M. Roberts, *President*.

American Paint Corporation 3001 West Superior St., Duluth 6, Minn.
A. J. Hodges, *General Manager*.

American Paint Mfg. Co. 1018 Fifth Ave., S., Birmingham 5, Ala.
L. V. Stabler, *President*.

American Paint Products Co. 1112 O St., S. E., Washington 3, D. C.
S. Littman.

American Paint Works 424 Josephine St., New Orleans 8, La.
W. G. Smart.

American Putley Co., The* 4200 Wissahickon Ave., Philadelphia 29, Pa.
E. D. Fischer.

American Resinous Chemicals Corp.** 103 Foster St., Peabody, Mass.
William L. Abramowitz, *President*.

American Zinc Sales Co.* 1363 Windsor Ave., P. O. Box 327,
Thornton E. Ammons, *Vice-President*. Columbus 16, Ohio

Amsterdam Color Works, Inc. 1546 Stillwell Ave., N., New York 61, N. Y.
S. Offerman, *Secretary*.

Anders Chemical Co. 26 Poplar St., East Rutherford, N. J.
Dr. Alex F. W. Olsz, *President*.

Anderson-Prichard Oil Co.* 10th Floor, Apco Tower,
C. H. Dresser. Oklahoma City 2, Okla.

Angle-American Varnish Co., The 55 Johnson St., Newark 5, N. J.
Thos. F. McMannus, *President*.

Ansbacher Siegle Corp.* 92 Chestnut Ave., Rosebank, Staten Island 5, N. Y.
 E. N. Blackstead.
 Anthony Manufacturing Company 7205 Central St., Kansas City 5, Mo.
 W. R. Anthony, *President*.
 Apex Color Works, Inc. 394 Claremont Ave., Jersey City 4, N. J.
 A. Liedeker.
 Archer-Daniels-Midland Co.* 600 Roanoke Bldg., Minneapolis 2, Minn.
 T. L. Daniels, *Vice-President*.
 Arco Co., The 7301 Bessemer Ave., Cleveland 4, Ohio
 H. E. Wise, *President*.
 Arkansas Paint & Varnish Mfrs. 1130 E. Main St., Eldorado, Ark.
 I. L. Pessan.
 Arlington Paint & Varnish Co. 882 Marietta St., N. W., Atlanta, Ga.
 Alfred B. Stallwagon, *Vice-President*.
 Armitage & Co., John L. 245 Thomas St., Newark 5, N. J.
 J. W. Armitage, *President*.
 Armolite Company, The 3339 E. Pico Blvd., Los Angeles 23, Calif.
 Marie V. Bruca, *President*.
 Armour & Company,* Neo-Fat Division, Chemical Division.
 E. W. Freundt. 1355 West 31st St., Chicago 9, Ill.
 Armstrong Company, The 241 S. Post St., Detroit 17, Mich.
 G. C. McCarten.
 Armstrong Paint & Varnish Works 1330 S. Kilbourn Ave., Chicago 23, Ill.
 R. G. Dahlberg, *President*.
 Arnesto Paint Co., Inc. 550 West 46th St., New York 19, N. Y.
 Moritz Arnstein, *President*.
 Arrow Lacquer Co. 789 Stone Ave., Brooklyn 12, N. Y.
 Samuel Weinstein.
 Arrow Products Corp. P. O. Box 866, Baltimore 3, Md.
 Harry Waller, *President*.
 Arto Manufacturing Co., The Roberts Ave. & Stokely St., Philadelphia, Pa.
 Arthur A. Sternberger.
 Art-Tex Adhesive Products, Inc. 193-195 West 9th St., Brooklyn 31, N. Y.
 David Schneider, *Secretary*.
 Art-Tex Paint & Varnish Co. 1180 Central Ave., St. Petersburg, Fla.
 John C. Johnstone, *General Manager*.
 Athey Paint Company, C. M. 500-504 S. Hanover St., Baltimore 1, Md.
 C. B. Athey, *President*.
 Atlanta Paint Co. 71 Walton St., N. W., Atlanta 3, Ga.
 L. R. Hunter.
 Atlantic Calcimine Co., Inc. 21-29 Belvidere St., Brooklyn 6, N. Y.
 Henry Monasch, *President*.
 Atlantic Research Associates, Inc. 156 6th St., Cambridge 42, Mass.
 F. C. Atwood, *President*.
 Atlantic Varnish & Paint Co., Inc. 2829 Lester St., Richmond 23, Va.
 James A. Saunders, *President*.
 Atlas Electric Devices Co.* 361 W. Superior St., Chicago 10, Ill.
 C. W. Jameson, *President*.
 Atlas Paint & Varnish Co. 32-50 Buffington Ave., Irvington 11, N. J.
 M. G. Tepperman.
 Atlas Paint & Varnish Co., Inc. 1922 E. Gage Ave., Los Angeles 1, Calif.
 Knox Price.
 Atlas Powder Company, Zapon Division Canal & Ludlow Sts.,
 E. H. Bucy. Stamford, Conn.
 Atlas Powder Company* Delaware Trust Bldg., Wilmington, Delaware
 M. J. Creighton.
 Audio Mfg. Corp. 25 Parker Ave., Glenbrook, Conn.
 Wm. C. Speed, *President*.
 Automotive Finishes, Inc. 8747 Brandt, Dearborn 2, Mich.
 J. V. Carr.

B

B B Paint Corp. 1023 North Saginaw St., Flint 4, Mich.
 John Brahre, *Manager*.
 Badger Paint & Hdwe. Stores, Inc. 5001 W. State St., Milwaukee 1, Wis.
 Eric A. Erdman, *President*.

Baer Brothers 438 W. 37th St., New York 18, N. Y.
 Abe Baer.
 Bailey Paint Co., The Hudson P. O. Box 238, Richmond 2, Va.
 W. Hudson Bailey.
 Bakelite Corp. 30 East 42nd St., New York 17, N. Y.
 Howard Smith.
 Baker Brothers Pt. & Var. Co. 227 No. Sovereign Ave., Atlantic City, N. J.
 Benjamin Baker.
 Baker Castor Oil Co., The* 120 Broadway, New York 5, N. Y.
 Kendall Marsh, *President*.
 Baker Paint & Varnish Co. 218 Suydam Ave., Jersey City 4, N. J.
 Charles J. Hoffmann, *President*.
 Baltimore Copper Paint Co. 501 Key Highway & Covington St.
 O. H. Reeder, *Treasurer*. Baltimore 30, Md.
 Baltimore Paint & Color Works 150 S. Calverton Rd., Baltimore 23, Md.
 Herman H. Shuger.
 Bamberger & Robbins, Inc.** 204-08 W. 7th St., Wilmington 22, Del.
 James P. Robbins, *President*.
 Banner Supply Company 1804 So. Jefferson Ave., St. Louis 4, Mo.
 J. C. Hoffmeister, *President*.
 Barber Co., W. H. P. O. Box 630, Minneapolis 14, Minn.
 W. F. Holen.
 Barker Chemical Co. 2258 S. Union Ave., Chicago 16, Ill.
 E. C. Barker.
 Barrett Division The, Allied Chemical & Dye Corp.* 40 Rector St.,
 Leon W. Miller. New York 6, N. Y.
 Barrett Varnish Co. 1532 South 50th Court, Cicero 50, Ill.
 M. F. Barrett, *President*.
 Basic Varnish & Research Corp. 215 N. 10th St., Brooklyn 11, N. Y.
 S. Finkle, *President*.
 Battenfeld Grease & Oil Corp., Waterproofing Div., 3148 Roanoke Rd.,
 P. C. Battenfeld, *General Manager*. Kansas City 8, Mo.
 Bauer Co., J. E. 1021 North Mission Rd., Los Angeles 33, Calif.
 J. E. Bauer.
 Beacon Paint Company 2833 Army St., San Francisco 10, Calif.
 Archie Houle.
 Beacon Paint Works, Inc. 76 Stony Brook Rd., Jamaica Plain, Mass.
 Paul Aronson, *President*.
 Becker Co., R. A., The Langdon Rd. & Penn R. R., Cincinnati 12, Ohio
 Lawrence Becker, *President*.
 Beckwith-Chandler Co. Delancey & Rutherford Sts., Newark 5, N. J.
 Clarence W. Slocum.
 Beedle Paint Products Co. 501 Sixth St., San Francisco 3, Calif.
 E. J. Beedle.
 Belknap Hardware & Mfg. Co.** 111 East Main St., Louisville 2, Ky.
 Clifton Rodes.
 Bell Paint Co. 1425 Blondell St., New York 61, N. Y.
 Max Sockloff.
 Bengal Co., The 214 St. Nicholas Ave., New York 27, N. Y.
 Robert H. Hannes.
 Benjamin Company, Mendall 122 Gold St., Worcester 3, Mass.
 Mendall Benjamin.
 Bennett Industries, Inc.* 406 W. 144th St., Chicago 27, Ill.
 Roy E. Smith, *President*.
 Bennett's 81-65 W. First South St., Salt Lake City 11, Utah
 Wallace F. Bennett, *President*.
 Bennett Mfg. Division, U. S. Steel Products Co.* 14600 Princeton Ave.,
 M. F. Claverie, *Vice-President*. Riverdale P. O., Chicago 27, Ill.
 Benton-Climo Company 16908 Waterloo Rd., Cleveland 10, Ohio
 A. H. Climo.
 Benton, C. H., Inc. 2136 Kettner Blvd., San Diego 12, Calif.
 Chas H. Benton.
 Berry Brothers, Inc. 211 Leib St., Detroit 7, Mich.
 Wm. M. Gibson.
 Best Bros. Paint Factory 381 Lexington Ave., Clifton, N. J.
 I. Raker, *Secretary-Treasurer*.

Better Finishes & Coatings, Inc. 268 Doremus Ave., Newark 5, N. J.
A. R. Forgie, *President*.

Biddle Company, The 612-614 S. Main St., St. Louis 2, Mo.
O. J. Biddle.

Bigelow Varnish Co., The 87 Oliver St., Newark 5, N. J.
L. H. Conklin.

Bihn & Wolf Company* Ash & Almond Sts., Bridesburg,
Miss Ida M. Hoffman, Philadelphia 37, Pa.

Binks Manufacturing Company* 3114 Carroll Ave., Chicago 12, Ill.
E. F. Watts, *Vice-President*.

Binney & Smith Co.* 41 East 42nd St., New York 17, N. Y.
John T. Kealy.

Bird & Co., Inc., Wm. M.** 205 E. Bay St., Charleston 9, S. C.
F. D. C. Kracke, *Secretary*.

Bisbee Linseed Company* Lincoln-Liberty Bldg., Philadelphia 7, Pa.
E. C. Bisbee, *President*.

Bishop-Conklin Company 3950 Medford St., Los Angeles 33, Calif.
E. C. Bishop.

Bissell Varnish Co., The 277 Mountain Grave St., Bridgeport 5, Conn.
George N. Bissell, *President*.

Black Diamond Paint & Varnish Works, Inc., The 414 Walnut St.,
J. R. Sullivan, *Vice-President*, Cincinnati 2, Ohio

Black and Puryear Paint Mfg. Co. 106 N. W. 6th St., Oklahoma City, Okla.

Blatz Paint Co., Inc. 319 So. Shelby St., Louisville 2, Ky.

Blood & Co., T. L. 1901 East Hennepin Ave., Minneapolis 13, Minn.
W. C. Hencke.

Bloomfield Chemical Co., The South Third & Somerset Sts.,
H. R. Bennett, *President & Secretary*, Harrison, N. J.

Blue Ribbon Paint Co. 2321 Main St., Wheeling, W. Va.
G. W. Vogt, *Secretary*.

Blue Ridge Talc Co., Inc. P. O. Box 7, Henry, Va.
C. O. Kitson.

Boatwright Paint & Varnish Works, Inc. 1103 Marietta St. N. W.,
Atlanta 3, Ga.

Boehmer Paint Co., The A. L. 114 Pike St., Covington, Ky.
Albert B. Boehmer, *President*.

Border States Distributing Co. 7341 Avenue B, Houston, Texas
Thomas G. Meeks.

Boston Varnish Co. 2d & Boston Sts., Everett 49, Mass.
Franklin J. Lane.

Bowles Printing Corporation* 75 Third St., San Francisco 3, Calif.
S. O. Bowles, *President*.

Bownes Company, Frank 305 Eastern Ave., Chelsea 50, Mass.

Boydell Bros. White Lead & Color Co. 432 East Lafayette Ave.,
Clarence W. Boydell, *Secretary*, Detroit 26, Mich.

Boyle Manufacturing Div., U. S. Steel Products Co.* 5100 Santa Fe Ave.,
D. D. Sales, Jr., Los Angeles 11, Calif.

Boysen Company, Walter N. 42nd & Linden Sts., Oakland 8, Calif.
Walter N. Boysen, *President*.

Boysen Co. of So. Calif., Walter N. 2309 East 15th St.,
Don R. Benedict, *Vice-President*, Los Angeles, Calif.

Bradford Div., James, Devoe & Reynolds Co., Inc. 212 Market
C. P. Sayles, *Vice-President*, St., Wilmington 1, Del.

Bradley & Company, L. R.* 25 West 45th St., New York 19, N. Y.
L. R. Bradley.

Bradley Laboratories, Inc., C. E. 35 Elm St., Brattleboro, Vt.
I. C. Bradley, Jr., *President*.

Bradley Paint Co., E. A. 3208 Union Pacific Ave., Los Angeles 23, Calif.
E. A. Bradley, *President*.

Bradley & Vrooman Co. 2629 S. Dearborn St., Chicago 16, Ill.
M. E. Handke.

Bradshaw-Fraeger & Co. 3248 W. 47th Place, Chicago 32, Ill.
John J. Rutherford, *Secretary*.

Brady Palmer Printing Co.* 226 No. 6th St., Brooklyn 11, N. Y.
Neil A. Brady.

Bramley Machinery Corp.* 15 Park Row, New York 7, N. Y.
B. M. Halpern, *Vice-President*.

Brazil Optics, Inc.* 80 Broad St., New York 4, N. Y.
D. Bregman, *Vice-President*.

Breinig Brothers, Inc. 95 Harrison St., Hoboken, N. J.
A. R. DeVos, *President*.

Bridges, Smith & Co. 229 W. Market St., Louisville 2, Ky.
P. M. Schmidt, *President*.

Briggs Brothers Paint Mfg. Co., Inc., 301 Second Ave., N., Nashville 3, Tenn.
Aaron C. Briggs, *President*.

Briggs-Maroney Co., Inc. 85 Paris St., Everett Sta., Boston 49, Mass.
W. E. Maroney.

Brighton Copper Works, Inc.* 2150 Colerain Ave., Cincinnati 14, Ohio
Alvin Hock, *President*.

Briner Paint Mfg. Co. 3713 Agnes Ave., Corpus Christi, Texas
George A. Briner.

British America Paint Co., Ltd.*** Box 70, Victoria, B. C., Canada
J. C. Pendray.

Brooklyn Varnish Mfg. Co. 50 Jay St., Brooklyn 1, N. Y.
Roy B. Anderson, *Secretary-Treasurer*.

Brown Co., Andrew 5400 District Blvd., Los Angeles 22, Calif.
Andrew Brown, *General Partner*.

Brown Company, The R. J.* 1418 Wittenberg Ave., St. Louis 10, Mo.
T. M. Scherer, *Vice-President*.

Brown-Lindsay Paint Co. 2639 West Grand Ave., Chicago 12, Ill.
S. T. Schwartz.

Bruce Company, E. L. 1648 Thomas St., Memphis 1, Tenn.
W. W. Partee.

Bruder & Sons, Inc., M. A. 52nd & Grays Ave., Philadelphia 43, Pa.
Thos. A. Bruder.

Bruning Brothers, Inc. 4209 E. Chase St., Baltimore 5, Md.
Irvin Ebaugh, *Secretary*.

Buckeye Paint & Varnish Co. 715 S. 15th St., Toledo 2, Ohio
P. F. Whalen, Jr.

Budeke, George M.** 418 S. Broadway, Baltimore 31, Md.
Geo. M. Budeke.

Buffalo Paint & Specialties, Inc.** 115 Ellicott St., Buffalo 3, N. Y.
Howard E. Evert, *President*.

Bullington Paint Company, Inc.** 400 East Broad St., Richmond 19, Va.
Robt. Bullington.

Burdal Co., The A. 206 S. Capitol Ave., Indianapolis 9, Ind.
J. A. Mitchell.

Burgess-Fobes Co. P. O. Box 106, Pearl Street Station, Portland 6, Me.
Theodore B. Fobes, *Treasurer*.

Burgett Varnish Works Smith Road & P.R.R., Norwood, Cincinnati 12, O.
Dan M. Heekin, *Secretary*.

Burks-Hallman Co. 2336 S. Lauderdale St., P. O. Box 3517,
Memphis 6, Tenn.
O. O. Burks, *President*.

Burnham Corporation, Lord & Burnham Div. 2 Main St., Irvington, N. Y.
Burnham Bowden, *President*.

Burt Machine Company* 401 East Oliver St., Baltimore 2, Md.
H. A. Miller, *General Manager*.

Buschman Co., Inc., A. C. 410 Frelinghuysen Ave., Newark 5, N. J.
Rufus Busch, *President*.

Busey Paint Store, Ray** 201 East Van Buren St., Phoenix, Arizona
Emery Wheeler.

Bute Company, James 1301 McKinney Ave., Houston 2, Texas
W. J. Bullock.

M. Buten & Sons** 1834 South St., Philadelphia 46, Pa.
Isadore Buten.

Butler Bros.** 440 W. Randolph St., Chicago 80, Ill.
C. W. Gibson.

Butler Co., C. E. 2868 Hannah St., Oakland 8, Calif.
C. E. Butler.

Butler Co., John G. Congress & Whitaker Sts., Box 526, Savannah, Ga.
E. George Butler.

Butler-Flynn Paint Co.** 607-609 C St., N. W., Washington 4, D. C.
T. A. Flynn.

C

Cabot, Inc., Godfrey L.* 77 Franklin St., Boston 10, Mass.
 John Andrew.
 Cabot, Inc., Samuel 141 Milk St., Boston 9, Mass.
 Samuel Cabot, *President*.
 Cadillac Paint & Varnish Co. 156 Western Ave., Allston, Mass.
 R. Johnson.
 Cadillac Wallpaper Company** 531 Randolph St., Detroit 26, Mich.
 Fred A. Baker, *Partner*.
 Calbar Paint & Varnish Co. 2612-26 N. Martha St., Philadelphia 25, Pa.
 V. E. Dewees.
 Calcium Carbonate Company* 222 W. Adams St., Chicago 6, Ill.
 Leo J. Knapp, *General Manager*.
 Calco Chemical Division, American Cyanamid Co.* Turnpike Road,
 John Aldegart, Bound Brook, N. J.
 Caldow Paint Co. 1401 E. 14th St., Oakland 6, Calif.
 Mrs. N. Caldow.
 California Flaxseed Products Co.* 3135 East 26th St., Los Angeles 23, Calif.
 Otto M. Behr, *Vice-President*.
 California Ink Co., Inc., The 545 Sansome St., San Francisco 11, Calif.
 H. L. Miner.
 Campbell Finishing Products Co., Inc., M. L. 708 E. 19th St.,
 E. F. Campbell, *Secretary-Treasurer*, Kansas City 8, Mo.
 Campbell Paint & Varnish Co. Main & Gratiot Sts., St. Louis 2, Mo.
 L. S. Fulton.
 Canada Varnish Company, Ltd.*** 53 Laird Drive (Leaside),
 R. E. Edwards, *President*, Toronto, Ontario, Canada
 Canadian Industries, Ltd.*** C. I. B. A. Bldg., Montreal, Quebec, Canada
 Paint & Varnish Division
 B. F. Twining.
 Capital Wall Paper Co.** 1200 Eye St., N. W., Washington 5, D. C.
 Chas. K. Gibson.
 Capitol Chemical Co. 2320 N. Seeley Ave., Chicago 47, Ill.
 Capitol Paint & Varnish Works, Inc. 1346 W. Concord Pl., Chicago 22, Ill.
 Leon Zimmerman, *President*.
 Capitol Paint & Varnish Works, Inc. 47-55 Rodney St., Brooklyn 11, N. Y.
 Irving Weissman, *President*.
 Carberry Chemical Co. 30 Selkirk St., Pawtucket, R. I.
 Edwin C. Carberry.
 Carbide & Carbon Chemicals Corp.* 30 East 42nd St., New York 17, N. Y.
 H. D. Hughes.
 Carbit Paint Co., The 2942 West North Ave., Chicago 47, Ill.
 G. H. Westerman.
 Carbola Chemical Company, Inc.* Natural Bridge, N. Y.
 H. T. Koenig, *Secretary*.
 Carbsil Pigment Co.* 120 Broadway, New York 5, N. Y.
 Abraham Beck, *President*.
 Carey Mfg. Co., The Philip Wayne Ave., Lockland, Cincinnati 15, Ohio
 V. V. Malcolm.
 Carland, Inc., Charles H.** 509 W. Franklin St., Baltimore 1, Md.
 Theodore Forster, *President*.
 Carlisle Chemical & Mfg. Co., Inc., R. L. 207 Norman Ave.,
 R. L. Carlisle, *President*, Brooklyn 22, N. Y.
 Carlsen & Co., John G. 1446 W. Kinzie St., Chicago 22, Ill.
 John G. Carlsen, *President*.
 Carlson & Sons, F. J. 1006 Crane St., Schenectady 3, N. Y.
 F. Fred Carlson.
 Carpenter-Morton Company 77 Sudbury St., Boston 14, Mass.
 E. E. Morton, *President*.
 Carroll & Company, H. A. 1070 Union Ave., Memphis 3, Tenn.
 Herbert Streuli, *President*.
 Carter Paint Co. 310 No. Main St., Liberty, Ind.
 C. D. Porter.
 Carter White Lead Co.* 12042 South Peoria St., Chicago 43, Ill.

Celadri Corporation.....652 Willis Ave., Williston Park, Long Island, N. Y.
 V. S. De Lan, *President*.
 Celanese Corp. of America* 180 Madison Ave., New York 16, N. Y.
 Ward Jackson.
 Central Can Company* 2415-45 West 19th St., Chicago 8, Ill.
 O. S. Witherell, *Vice-President*.
 Central Paint & Varnish Co.....8250 St. Aubin Ave., Detroit 11, Mich.
 Central Paint & Varnish Works, Inc.....69 Prospect St., Brooklyn 1, N. Y.
 L. Francis Case, *President*.
 Chase Varnish Co., Inc.....248 Green St., Brooklyn 22, N. Y.
 E. J. Fleckenstein, *Treasurer*.
 Cheesman-Elliott Co., Inc.....639 Kent Ave., Brooklyn 11, N. Y.
 Gilbert J. Ward, *Secretary*.
 Chemical Coatings Corp., The Dividend Road, Rocky Hill, Conn.
 Edward H. Christ, *President*.
 Chemical & Pigment Co., Inc., The* Collinsville, Ill.
 Chemical Products Company, Inc. 2 E. Lexington St., Baltimore 2, Md.
 B. N. Allnutt, *Vice-President*.
 Chemicote Paint Works 218 South Ave., Crawford, N. J.
 Herman Konegan.
 Chesapeake Asphalt Products Co. Box 43, Waverly P. O., Baltimore 18, Md.
 Wm. D. Gerber.
 Chicago Heights Paint & Varnish Co., Inc. 82 E. Main St., Box 185,
 Wm. C. Bay, *President*. Chicago Heights, Ill.
 Chicago Paint Works, Inc. 4500 W. 14th St., Chicago 23, Ill.
 Uniton Paint Co. 109-09 Fifteenth Ave., College Point, N. Y.
 William C. Martens, Jr., *President*.
 Chisholm-Ryder Co. of Pennsylvania* East Chesnut St.,
 A. G. Moul. Hanover, Pa.
 Cincinnati Color Company, Inc.** 120 East Court St., Cincinnati 2, Ohio
 C. T. Diefel, *President*.
 Cincinnati Varnish Co., Inc., The Mentor & Huston Aves.,
 E. A. Foy, Jr. Norwood, Cincinnati 12, Ohio
 Clark & Co., Inc., George H.** 191 Commercial St., Worcester, Mass.
 Russell M. Gustafson, *Treasurer*.
 Clark Paint & Varnish Co., Inc. 966 Union St., P. O. Box 112,
 F. B. Clark, *President*. West Springfield, Mass.
 Claronex Products, Inc. 239 Java St., Brooklyn 22, N. Y.
 R. R. Fay, *President*.
 Cleary Corp., W. A.* New Brunswick, N. J.
 L. Russell Cook, *Vice-President*.
 Clement "Coverall" Co. 611 Van Hook St., Camden, N. J.
 W. S. Clement, Jr.
 Cleveland Paint & Color Co. 1200 Bolivar Rd., S. E., Cleveland 15, Ohio
 W. A. Alpers, *President*.
 Cleveland Varnish Co. 3111 East 87th St., Cleveland 4, Ohio
 Clinton Company, The 1210 N. Elston Ave., Chicago 22, Ill.
 D. L. Clinton, *Vice President*.
 Clover Leaf Paint & Varnish Corp. 43-43 Vernon Blvd.,
 James H. Abraham, *President*. Long Island City 1, N. Y.
 Coast Paint & Chemical Co. 1507 Grande Vista Ave.,
 J. N. Schien, *President*. Los Angeles 29, Calif.
 Coating Materials Laboratories, Inc. 689 Main St., Belleville 9, N. J.
 Henry A. DePhillips, *President*.
 Collins-Davoust Paint Mfg. Co. 941 Terminal St., P. O. Box 591,
 William Davoust, Sr. Dallas 1, Texas
 Collins Paint Co., Inc., F. P.** 225 W. Fayette St., Syracuse, N. Y.
 Wm. E. Collins, *President*.
 Colonial Works, Inc. 231 Norman Ave., Brooklyn 22, N. Y.
 C. W. Griffin, *President*.
 Colorado Paint Co. 3551 Blake St., Denver 5, Colo.
 D. M. Lemen.
 Color Craft Corp. 1539 Ridgely St., Baltimore 30, Md.
 Bernard Ruben, *President*.
 Columbus Varnish Company 95 West Long St., Columbus 15, Ohio
 Walter S. Hanna, Jr., *President*.

Commercial Solvents Corp.* 17 East 42nd St., New York 17, N. Y.
Henry W. Denny, *Vice-President*.
Commonwealth Varnish Company 4124 West Parker Ave., Chicago 39, Ill.
John R. Derwent, *Secretary*.
Con-Ferro Paint & Varnish Co. 3228 North Broadway, St. Louis 7, Mo.
T. J. Campbell, *President*.
Congo Ink Vehicle Co. 250 Monitor St., Brooklyn 22, N. Y.
Louis Solomon.
Conlin Co., The** 70 Elm St., Bridgeport 3, Conn.
J. Waxgiser, *President*.
Connors Paint Mfg. Co., The Wm. 669 River St., Troy, N. Y.
F. J. Passonno.
Consumers Paint Factory, Inc. 1607 Broadway, Gary, Ind.
Louis Deutsch, *President*.
Continental Can Co., Inc.* 100 East 42nd St., New York 17, N. Y.
W. H. Funderberg, *Vice-President*.
Continental Paint Co. 164 South Park St., San Francisco 7, Calif.
D. R. Haney.
Continental Products Co., The 1150 East 222nd St., Euclid 17, Ohio
A. H. Mattmueller, *President*.
Cook & Dunn Paint Corp. 109-115 St. Francis St., Newark 1, N. J.
Charles Cook.
Cook Paint & Varnish Co. P. O. Box 389, 1412 Knox St.,
Charles R. Cook, *Chairman of Board*, Kansas City 10, Mo.
Cooledge & Sons, Inc., F. J. 1314 Murphy Ave., S. W., Atlanta 1, Ga.
Harold N. Cooledge, *President*.
Co-Operative Chemical Co.* 3400 Gratiot St., St. Louis 3, Mo.
C. J. Lippert.
Cooperative G. L. F. Farm Supplies, Inc.** Ithaca, N. Y.
Clifford E. Brew.
Cormier, Inc.** 505 No. Eutaw St., Baltimore 1, Md.
E. E. Cormier, *President*.
Corrosite Corporation 515 Chrysler Bldg., New York 17, N. Y.
Van R. H. Sternbergh, *Treasurer*.
Cowman-Campbell Paint Co., Inc. 5232 Shilshole Ave., Seattle 7, Wash.
E. Arthur Cowman, *President*.
Craigie Paint Co. 2512 Grand River Ave., Detroit 1, Mich.
Robert E. Craigie, *President*.
Creo-Dipt Company, Inc. 986 Oliver St., North Tonawanda, N. Y.
Paul H. Puffer, *President*.
Crescent Bronze Powder Co. 116 West Illinois St., Chicago 10, Ill.
Myron Hexter.
Crown Cork Specialty Corp.* 1226 E. Garfield Ave., Decatur 80, Ill.
R. A. Dennis.
Cudner & O'Connor Co. 4035 West Kinzie St., Chicago 24, Ill.
H. E. Cudner, *President*.
Cuprinol Div., Darworth, Inc. Simsbury, Conn.
David Murray, *President*.
Curtis Drug & Paint Co., Inc., Fred W.** 125 Congress St., Troy, N. Y.

D

D. P. W. Company, The** 73 East Mill St., Akron, Ohio
N. F. Wyatt.
Dad and Lad Company, The P. O. Box 104, Third Ave.,
C. R. Miller, *President*, New Lenox, Ill.
Dages Paint Co., Inc.** 400 East Broadway, Louisville 2, Ky.
R. C. Dages, *President*.
Daitch & Co. 83 Monroe St., Cambridge 42, Mass.
J. J. Daitch.
Dampney Company of America, The 1243 River St., Hyde Park,
Boston 36, Mass.
Dannenbaum Paint Mfg. Co. 2046 Market St., San Francisco 14, Calif.
Mrs. C. Dannenbaum, *President*.
Dau-Hansen Paint Co., Inc. 2307 Sepulveda Blvd., Los Angeles 25, Calif.
A. Carlson, *Secretary*.

Dau Paint Company, Frank** 929 N. Third St., Milwaukee 3, Wisc.
 Emil F. Schwab, *President*.
 Davies Can Co., The* 8007 Grand Ave., Cleveland 4, Ohio
 L. C. Jones, *General Manager*.
 Davies Co., H. B. 700 N. 27th St., Camden, N. J.
 H. B. Davies.
 Davis Co., Don V. 4200 No. 2nd St., St. Louis 7, Mo.
 Don V. Davis.
 Davis Co., H. B. 1600 Bayard St., Baltimore 30, Md.
 H. Braith Davis, *President*.
 Davis, Inc., James** 1400 Milwaukee Ave., Chicago 22, Ill.
 Joseph B. Fligman, *President*.
 Davis Color Div., Los Angeles Chemical Co.* 7362 Santa Monica Blvd.,
 Frank D. Davis, *Manager*. Los Angeles 46, Calif.
 Davis Paint Company, Inc. 1345 Iron St., North Kansas City 16, Mo.
 B. J. Davis, *President*.
 Day & Co., James B. 1872 Clybourn Ave., Chicago 14, Ill.
 Arthur T. Day, *President*.
 Day Company, The J. H.* 1144 Harrison Ave., Cincinnati 22, Ohio
 M. R. Sentman.
 Dean & Barry Co. 296 Marconi Blvd., Columbus 15, Ohio
 Arthur N. Masse, *President*.
 Debevoise Co., The 968 Grand St., Brooklyn 6, N. Y.
 Horatio L. Wilkinson.
 DeBoom Paint Co. 1060 Bryant St., San Francisco 3, Calif.
 Claude R. Witzel, *Partner*.
 Decro Paint Products, Inc. 2695 East 55th St., Cleveland 4, Ohio
 Jacob Windmuller, *Vice-President*.
 Deep Rock Oil Corporation* 155 N. Clark St., Chicago 90, Ill.
 W. J. Carthaus.
 Deer-O Paints & Chemicals, Ltd. 2431 East Van Buren St., P. O.
 V. F. Mueller, *President*. Box 990, Phoenix, Ariz.
 Deer-O Western Paints, Inc. 1701 West 7th Ave., Amarillo, Texas
 F. R. Farris, *Manager*.
 De Hart Paint & Varnish Co. 906 East Main St., Louisville 6, Ky.
 C. E. De Hart, *President*.
 DeLaval Separator Co., The* 165 Broadway, New York 6, N. Y.
 G. F. Wheelwright.
 DeLore Division, Nat'l. Lead Co.* P. O. Box 2808, Carondelet Sta.,
 C. P. DeLore, *Manager*. St. Louis 23, Mo.
 Dennis Chemical Co. 2701 Papin St., St. Louis 3, Ill.
 Israel Dennis.
 Densol Paint Co., The* 9808 Meech Ave., Cleveland 5, Ohio
 E. V. Ladd, *Vice-President*.
 C. De Santis Paint Mfg. Co. 4101 E. 116th St., Cleveland 2, Ohio
 Vincent De Santis.
 Desmond Brothers Paint Co. 9538 Santa Monica Blvd., Beverly Hills, Calif.
 Wm. J. Desmond.
 DeSoto Paint & Varnish Co. P. O. Box 446, Memphis 1, Tenn.
 Dr. A. P. Mills, *General Manager*.
 Detroit Graphite Co. 550 12th St., Detroit 16, Mich.
 E. C. Roberts, *Vice-President*.
 Detroit Varnish & Paint Works, Inc. 5400 East Nevada Ave.,
 Walter Lichtenfeld, *President*. Detroit 12, Mich.
 DeVilbiss Company, The* 300 Phillips Ave., Toledo 1, Ohio
 Wm. J. Pitt.
 Devine Paint & Varnish Co. 8810 Beasemer Ave., Cleveland 4, Ohio
 Geo. E. Pearce, *President*.
 Devos & Reynolds Co., Inc. 1st Ave. & 44th St., New York 17, N. Y.
 Elliot S. Phillips, *President*.
 Dewey & Almy Chemical Co.* 62 Whittemore Ave., Cambridge 40, Mass
 D. L. Shanklin.
 Dexter Brothers Company 86 Broad St., Boston 10, Mass.
 Frank H. Nutting, *Treasurer*.

Diamond Products Company 100 W. Monroe St., Chicago 3, Ill.
 John W. Ogren, *President*.
 Dibble Color Company.....1497 E. Grand Blvd., Detroit 11, Mich.
 J. F. Maycock, *Vice-President*.
 Dicalite Co., The* 756 So. Broadway, Los Angeles 14, Calif.
 A. G. Frankenhoff, *Vice-President*.
 Diemont-Levy Company**.....57 Portland St., Boston 14, Mass.
 H. Diemont, *Treasurer*.
 Dill, Marshall, Div. Witco Chemical Co.*.....26-30 Bluxome St.,
 Marshall Dill, San Francisco 7, Calif.
 Distillation Products, Inc.* 755 Ridge Rd., West, Rochester 13, N. Y.
 E. S. Barnitz, *Chemical Engineer*.
 Dixie Clay Company*.....230 Park Ave., New York 17, N. Y.
 E. W. Boughton, *Sales Manager*.
 Dixon Crucible Company, Joseph.....167 Wayne St., Jersey City 3, N. J.
 R. H. Horner.
 Doe & Ingalls, Inc.** 56 Garden St., Everett 49, Mass.
 Joseph A. Venedam.
 Doidge-Koren Paint Co.70 Alameda Blvd., San Francisco 24, Calif.
 R. W. Koren, *Owner*.
 Dolan & Co., V. J.1830 No. Laramie St., Chicago 39, Ill.
 V. J. Dolan, *President*.
 Dolph Co., John C.1060 Broad St., Newark 2, N. J.
 Geo. C. Borthig, *Vice-President*.
 Dolphin Paint & Varnish Co., The.....922 Locust St., P. O. Box 1594,
 Carl W. Blum, *President*. Central Station, Toledo 3, Ohio
 Domino Paint Mfg. Co., Inc.1330 St. Peter St., New Orleans 16, La.
 Maurice Dufour, *President*.
 Donahue Varnish Co., The F. J.10586 Knodell Ave., Detroit 13, Mich.
 Thomas P. Danahey, *Secretary*.
 Donohos & Son143 S. New St., Dover, Del.
 H. B. Donohos.
 Douglas Chemical Coatings, Inc.P. O. Box 219, Providence 1, R. I.
 T. Everett Southern, *President*.
 Dow Chemical Co., The*Midland, Mich.
 J. L. Shelk.
 Downey Box Co., C. F.* 1400 Iron St., North Kansas City 16, Mo.
 R. A. Brooks, *Vice-President*.
 Dozier & Gay Paint Co.Box 3176, Station F, Jacksonville 6, Fla.
 Linwood Jeffreys, *Treasurer*.
 Drakenfeld & Co., Inc., B. F.45-47 Park Place, New York 7, N. Y.
 Horatio E. Firth, Jr., *Treasurer*.
 Drew and Co., Inc., E. F.* 15 East 26th St., New York 10, N. Y.
 Lionel Parrott, *Vice-President*.
 Dunham, Inc., Thomas C.8-05 43rd Ave., Long Island City 1, N. Y.
 Marion MacDonald, *President*.
 Dunne Co., Frank W.1001 41st St., Oakland 8, Calif.
 Wm. L. Turner, *President*.
 Dunn-Rainey Company, The.....14471 Livernois Ave., Detroit 21, Mich.
 duPont de Nemours & Co., E. I., Finishes Division. DuPont Bldg.,
 Wilmington 98, Del.
 duPont de Nemours & Co., E. I.,* Pigment Dept. DuPont Bldg.,
 Wilmington 98, Del.
 Durako Paint & Color Corp.6315 E. Seven Mile Rd., Detroit 12, Mich.
 C. E. Wood, *Vice-President*.
 Duralac Chemical Corp.84 Lister Ave., Newark 5, N. J.
 Benson Leister, *President*.
 Duresco Div. of Ridgefield Chemical Products Co.Bank Bldg.,
 T. C. Browne, *Vice-President*. Ridgefield, N. J.
 Durez Plastics & Chemicals, Inc.*...Walsh Road, North Tonawanda, N. Y.
 Durite Plastics, Inc.*.....5000 Summerdale Ave., Frankford Station
 E. E. Novotny, *Vice-President*. P. O., Philadelphia 24, Pa.
 Dutch Masters Paint & Varnish Co.35 Wythe Ave., Brboklyn 11, N. Y.
 Theo. Shapiro.

Dwelle-Kaiser Co., The** 253 Elm St., Buffalo 3, N. Y.
 C. A. Lowrie, *President*.
 Dyer Bros., Inc.** 734 13th St., N. W., Washington 5, D. C.
 Manning Dyer, *President*.

E

Eagle Paint & Varnish Works, Inc., 49-20 Fifth St., Long Island City 1, N. Y.
 H. R. Hillman, *President*.
 Eagle Paint Works 110 N. Waterman Ave., Detroit 9, Mich.
 Walter Carroll.
 Eagle-Picher Sales Co.* American Bldg., 30 East Central Parkway,
 W. H. Hayt. Cincinnati 2, Ohio
 Eakins, Inc., J. S. & W. R.* 55 Berry St., Brooklyn 11, N. Y.
 F. J. Van Vranken.
 Eason-Morgan Co., Inc.** 312 Second Ave. North, Nashville 3, Tenn.
 J. Q. Eason, *Vice-President*.
 Eastern Lacquer Corp. 1080 Eastern Ave., Malden 48, Mass.
 C. H. Tannenbaum, *President*.
 Eastern Paint & Varnish Works Fifth Ave., Hawthorne, N. J.
 William H. Parr.
 Eastman Kodak Company* 343 State St., Rochester 4, N. Y.
 A. B. Corey.
 Edgerly & Company, J. W.** 120-124 West Main St., Ottumwa, Iowa
 T. J. Inskip.
 Edlo Paint Company 225 Grand St., New York 13, N. Y.
 Louis Steinberg.
 Egan & Hausmann Co., Inc. 9-02 43rd Rd., Long Island City 1, N. Y.
 Talbot Uehlinger, *President*.
 Egyptian Lacquer Mfg. Co., The P. O. Box 444, Newark, N. J.
 O. J. S. de Brun, *President*.
 Elder & Jenks* 411 Vine St., Philadelphia 6, Pa.
 H. B. Maxwell.
 Elk Paint Co. 3418 Gratiot St., St. Louis 3, Mo.
 Ellicott Paint Co., Inc.** 356-360 Elm St., Buffalo 3, N. Y.
 Carl H. Nagel, *President*.
 Elliott Paint & Varnish Co. 4525 Fifth Ave., Chicago 24, Ill.
 H. A. Rowland, *President*.
 Ellis Paint Co. 718 West Anaheim St., Long Beach 13, Calif.
 J. S. Ellis.
 Elquest Paint Co.** 1013 N. 17th St., Phoenix, Arizona
 Wally Daggy.
 Embassy Paint Mfg. Co., Inc. 56-58 Van Dyke St., Brooklyn 31, N. Y.
 I. Lamonsoff, *President*.
 Emery Industries, Inc.* 4300 Carew Tower, Cincinnati 2, Ohio
 N. A. Ruston.
 Empire State Varnish Co., Inc. 38 Varick St., Brooklyn 22, N. Y.
 Michael Doniger, *President*.
 Empire Varnish Co., The 2638 East 76th St., Cleveland 4, Ohio
 R. L. Hawkins.
 English Mica Co.* 220 East 42nd St., New York 17, N. Y.
 James B. Preston, Jr., *Executive Vice-President*.
 Enjoy Co., Inc.* 15 West 51st St., New York 19, N. Y.
 James G. Park, *Vice-President*.
 Enterprise Paint Mfg. Co. South Ashland Ave. at 29th St., Chicago 8, Ill.
 Frank L. Sulzberger, *President*.
 Esser Co., T. C. 3107 W. Galena St., Milwaukee 8, Wisc.
 A. W. Esser.
 Essex Chemical Co. 438 Riverside Ave., Newark 4, N. J.
 George N. Bick.
 Esso Standard Oil Company 15 West 51st St., New York 19, N. Y.
 J. C. Frendlich.
 Euston Lead Company* Scranton, Pa.
 Evans Bros., Inc. 1004 Westchester Ave., Bronx 59, N. Y.
 J. B. Evans, *Vice-President*.

Evans Lead Corp.*.....Charleston, W. Va.
 R. M. Evans.
 Everard Paint Mfg. Company, 1530 Carroll Ave., San Francisco 24, Calif.
 Wm. J. Everard, *Owner*.
 Eversal Mfg. Co., Inc., 250 W. 57th St., New York 19, N. Y.
 Rudy Green.
 Excelsior Varnish Works, Inc., The 1228 W. 74th St., Cleveland 2, Ohio
 G. C. Vick, *President*.

F

Factory-Consumer Paint Corp. 2128 Niagara St., Buffalo 7, N. Y.
 Harry B. Fleming, *President*.
 Fales Company, The W. H.* 609 Clinton St., Brooklyn 31, N. Y.
 Wm. H. Fales, *President*.
 Falk & Co.* P. O. Box 1075, Pittsburgh 30, Pa.
 L. J. Reizenstein.
 Farboll Paint Company, Inc. 801 Key Highway, Baltimore 30, Md.
 M. D. Swartz, *President*.
 Fargo Glass & Paint Co.** 648 North P. Ave., Fargo, N. D.
 E. J. Schonberg, *President*.
 Farnow Varnish Works 4-80 47th Road, Long Island City 1, N. Y.
 Benjamin Farber.
 Farrell-Calhoun Co. 22-24 South 2nd St., Memphis 3, Tenn.
 E. L. Monteverde, *Secretary*.
 Farwell, Ozmun, Kirk Co. Kellogg Blvd. & Jackson St.,
 B. F. Robertson, St. Paul 1, Minn.
 Far West Paint Manufacturing Co. 2004 First Ave., Seattle 1, Wash.
 H. W. Cuff, *President*.
 Federal Color Laboratories, Inc.* 4633 Forest Ave., Norwood,
 H. Meek, Cincinnati 12, Ohio
 Federal Varnish Co. So. Ashland Ave. at 29th St., Chicago 8, Ill.
 John H. Lawson, *President*.
 Felton, Sibley & Co., Inc. 136 N. 4th St., Philadelphia 6, Pa.
 Horace S. Felton, *President*.
 Ferbert-Schorndorfer Co., The 12815 Elmwood Ave., Cleveland 11, Ohio
 Kenneth E. Clarke, *President*.
 Feroleum Products, Inc. 445 Wilson Ave., Newark 5, N. J.
 F. J. Radel, *President*.
 Ferrell Paint Co. 2646 Main St., San Diego, Calif.
 Russell W. Ferrell, *General Manager*.
 Ferro Chemical Corp.* 877 Union Commerce Bldg., Cleveland 14, Ohio
 W. B. Lawson.
 Ferro Enamel Corp., Liquid Plastics Div. 4150 East 56th St.,
 L. H. Miller, *Manager*, Cleveland 5, Ohio
 Ferrubron Metal Paint Co., Inc. 628 W. Highland Ave., Milwaukee 3, Wisc.
 Walter A. Leypoldt, *Secretary*.
 Fezandie & Sperrle, Inc. 205 Fulton St., New York 7, N. Y.
 Oscar E. Sperrle, *President*.
 Filtered Rosin Products, Inc.* P. O. Box 86, Boxley, Ga.
 W. N. Hodges, *Vice-President*.
 Finch, Ltd., Leon 728 E. 59th St., Los Angeles 1, Calif.
 Leon S. Finch.
 Finishing Laboratories, Inc. 627 Tallman St., Syracuse 4, N. Y.
 E. W. Hagadorn.
 Finishing Products Co. 3725 E. 13th St., Indianapolis 1, Ind.
 Alice J. Murray, *President*.
 Finnaren & Haley, Inc. 1300 N. 60th St., Philadelphia 31, Pa.
 J. A. Finnaren, *President*.
 Fisher-Thorsen & Co., Inc. 2100 N. W. 22nd Ave., Portland 10, Ore.
 Warren M. Thorsen, *President*.
 Fisher Wall Paper & Paint Co.** 5840 Woodward Ave., Detroit 2, Mich.
 C. H. Woodrow, *President*.
 Flint Paint & Varnish Co. 425 Detroit St., Flint 3, Mich.
 Mrs. Lucille A. Wade, *Secretary-Treasurer*.
 Flood & Conklin Mfg. Co. 136 Chestnut St., Newark 5, N. J.
 L. H. Conklin.

Florman Manufacturing Co., The 190 Central Main, Pueblo, Colo.
 Harold Florman.
 Florshield Products Corp. 271 Grove Ave., Verona, N. J.
 Joseph W. Bristol, *President*.
 Forbes Finishes Div. of Pittsburgh Plate Glass Co. 3800 West 143rd St.,
 Charles H. Reed, Cleveland 11, Ohio
 Ford Paint & Varnish Co. 601 Crosby N. W., Grand Rapids 4, Mich.
 G. R. Ford, *President*.
 Ford Paint & Varnish Company West Laurel, Hattiesburg, Miss.
 Frank H. Ford, Jr., *President*.
 Forest City Paint & Varnish Co. 11001 Madison Ave., Cleveland 2, Ohio
 Forman, Ford and Co. 111 South Second St., Minneapolis 1, Minn.
 L. A. Potter, *President*.
 Fort Pitt Chemical Co. 26th & Smallman Sts., Pittsburgh 22, Pa.
 S. H. Miller, *President*.
 Foss & Co. 723 Landis Ave., Vineland, N. J.
 Louis Foss.
 Foster Company, Inc., Benjamin 4635 W. Girard Ave., Philadelphia 34, Pa.
 Benj. Foster, Jr.
 Foster & Kleiser Co. 1720 Fitzgerald Ave., San Francisco, Calif.
 Clyde R. Ryan.
 Foster Pump Works, Inc.* 50 Washington St., Brooklyn 1, N. Y.
 Clark C. Thompson, *President*.
 Fox Co., Inc., M. Ewing 240 E. 136th St. & Rider Ave., New York 51, N. Y.
 Louis V. Fox, *President*.
 Foy Paint Company, Inc., The Mentor & Huston Aves., Norwood,
 Geo. W. Schneider, Jr. Cincinnati 12, Ohio
 Franklin Mineral Products Co.* 1 Menlo St., Brighton 35, Mass.
 John Davenport, *President*.
 Franklin Paint Company, Inc. Grove St., Franklin, Mass.
 E. A. Monier, *General Manager*.
 Franklin Paint & Varnish Co., Benjamin 4820 Langdon St.,
 G. T. Elser, Philadelphia 24, Pa.
 Franklin Research Co.* 5134 Lancaster Ave., Philadelphia 31, Pa.
 Charles E. La Roche, *President*.
 Franks Chemical Products Co., Inc.* 55 33rd St., Brooklyn 32, N. Y.
 Joseph M. Franks, *President*.
 Frazee Co., S. R.** 1001 Broadway, San Diego, Calif.
 S. Robert Frazee.
 Fraser Paint Co. 2475 Hubbard Ave., Detroit 9, Mich.
 E. D. Gregory.
 French Paint Co., Samuel H. 27th & Roberts Ave., Philadelphia 29, Pa.
 Edgar S. McKaig.
 Frey-Yenkin Paint Co. 251 N. Sandusky St., Columbus 16, Ohio
 B. A. Yenkin.
 Fries, Beall & Sharp Co.** 734 10th St., N. W., Washington 1, D. C.
 Robert R. Kenyon.
 Frisch & Co., Inc. 565 Barry St., New York 59, N. Y.
 A. M. Frisch, *President*.
 Frost Paint & Oil Corp. 1209 N. E. Tyler St., Minneapolis 13, Minn.
 Frank G. Moore, *President*.
 Fuld Bros. 702 S. Wolfe St., Baltimore 31, Md.
 Melvin Fuld.
 Fuller & Co., W. P. 301 Mission St., San Francisco 19, Calif.
 W. P. Fuller, Jr.
 Fuller Displays, Inc.* 515 West 56th St., New York 19, N. Y.
 William Marsh, *President*.
 Fyn Paint & Lacquer Company, Inc. 979 Franklin Ave., Brooklyn 25, N. Y.
 Henry Feinstein, *President*.

G

Gable-Tite Products Co., Inc. 914 N. W. 1st Ave., Miami 36, Fla.
 Warren M. Benson, *President*.
 Gagnier Paint Co.** 166 East Congress St., Detroit 26, Mich.
 C. B. French, *Executive Vice-President*.

Gagnon-Haskell, Inc. 13 Hutchins Street, Auburn, Maine
R. A. Gagnon, *Treasurer*.

Garden City Paint & Varnish Co. 3135 W. 25th St., Chicago 23, Ill.
Eudolph Nepil, *Secretary*.

Garland Company, The 3748 East 91st St., Cleveland 5, Ohio
V. L. Wise, *President*.

Gates Paint Mfg. Co. 27-31 Summers St., Charleston, W. Va.
Mrs. Kate B. Gates, *President*.

General Carbon Company* 7542 Maie Ave., Los Angeles 1, Calif.
E. E. Gooda, *President*.

General Color Co., Inc.* 24 Avenue B, Newark 5, N. J.

General Dyestuff Corporation* 435 Hudson St., P. O. Box Station C.
E. K. Halbach, *President*. New York 14, N. Y.

General Electric Co., Chemical Products Division* Schenectady, N. Y.
C. K. Mead, *Sales Manager*.

General Finishes, Inc. 111 Second St., South, Minneapolis 1, Minn.
E. I. Morse, *Treasurer*.

General Mills, Inc.* Chemical Div. Chamber of Commerce Bldg., 406 2nd
Whitney Eastman, *Vice-President*. Ave., S. Minneapolis 1, Minn.

General Mining Associates* 700 Cathedral St., Baltimore 1, Md.
P. G. Pearson, *Technical Director*.

General Paint Corporation 2827 Army St., San Francisco 19, Calif.
O. S. Orrick, *Secretary*.

General Paint & Varnish Co. 2001 Mendall St., Chicago 14, Ill.
K. I. Songe, *President*.

George Co., The P. D. 5200 N. Second St., St. Louis 7, Mo.
J. E. George.

Georgia Kaolin Co.* 433 N. Broad St., Elizabeth 3, N. J.
Everett W. Newcomb, *Treasurer*.

Gettemuller Company, Inc., H. J.** 514-516 Ensor St., Baltimore 2, Md.
Geo. D. Gettemuller.

Gibbs Paint Mfg. Co., The 1456 Chardon Rd., P. O. Box 3036,
Euclid 17, Ohio

Gibson-Homans Co., The 2366 Woodhill Rd., Cleveland 6, Ohio
Harold R. Allison, *President*.

Gill Co., Frank 160 2nd St., No., Wisconsin Rapids, Wis.
Frank Gill.

Gillespie-Rogers-Pyatt Co., Inc. 80 John St., New York 7, N. Y.
Louis Gillespie.

Gillespie Varnish Company 131 Dey St., Jersey City 6, N. J.
W. H. DeCamp.

Gilman Paint & Varnish Co. 8th & Pine Sts., Chattanooga 1, Tenn.
W. D. Gilman, Jr., *President*.

Gilmore & Nolan 3308 East Pico Blvd., Los Angeles 23, Calif.
C. Nolan, *General Manager*.

Glidden Company, The 1396 Union Commerce Bldg., Cleveland 14, Ohio
Dwight P. Joyce, *Vice-President*.

Glidden Company of California, The 7th & Hubbell Sts.,
San Francisco 7, Calif.

Glidden Co., The, Naval Stores Div. Jacksonville, Fla.
M. F. Starbuck.

Globe Paint Co., Inc. 604 Rockaway Ave., Brooklyn 12, N. Y.
Louis Feinberg, *President*.

Globe Paint Works, Inc. 202-208 Market St., Williamsport 5, Pa.
G. E. Spicar, *President*.

Globe Varnish Co., Inc. Kelly & LaSchall Sts., Pittsburgh 8, Pa.
Sidney Hirsh.

Goldberg Paint Co., Garrett M. 1019 Mission St., San Francisco 3, Calif.
G. M. Goldberg, *President*.

Goldschmitt, Charles 618 West Randolph St., Chicago 6, Ill.

Goodrich Co., Wm. O.* c/o Archer-Daniels-Midland Co. 600 Roanoke
Eugene Bartman. Bldg., Minneapolis 2, Minn.

Goodyear Paint & Varnish, Inc. 300 Atherton St., P. O. Box 2600,
Charlotte 1, N. C.

Goodyear Tire & Rubber Co., Inc.* 1144 E. Market St., Akron 16, Ohio
H. E. Thies.

Gorr Color Card Co., Carl* 1933 South Halsted St., Chicago 8, Ill.
 Carl Gorr, *President*.
 Gorton Co., The 2455 N. W. 29th Ave., Portland 10, Ore.
 A. B. Gorton.
 Goss & Goss 1415 Van Dyke Ave., San Francisco 24, Calif.
 Alfred Goss.
 Gould & Cutler Corp.** 11 Stillings St., Boston 10, Mass.
 Charles W. Brown, *Treasurer*.
 Grand Rapids Paint & Enamel Co. 565 Godfrey Ave., S. W.,
 Frederick A. Brown, *Vice-President*. Grand Rapids 2, Mich.
 Grand Rapids Varnish Corp. 1350 Steele Ave.,
 J. A. Hager, *Vice-President*. Grand Rapids 2, Mich.
 Grand Rapids Wood Finishing Co. 53-71 Grandville Ave., S. W.,
 Miss J. E. Cowlishaw, *Treasurer*. Grand Rapids 2, Mich.
 Granite City Paint Mfg. Corp. West Hanover, Mass.
 Edward Flagnay, *President*.
 Great Lakes Varnish Works, Inc. 2207-35 N. Pulaski Road,
 Miss Karis J. Howa, *President*. Chicago 38, Ill.
 Great Western Paint Mfg. Corp. 1207 West 11th St., Kansas City 7, Mo.
 F. N. Redheffer, *President*.
 Gregg Co., Inc., The 1418 Walnut St., Philadelphia 2, Pa.
 A. Pierce Gregg, *President*.
 Grossman Paint Mfg. Co. 1118 E. Sprague Ave., Spokane, Wash.
 Manuel Grossman, *Owner-Manager*.
 Grumbacher, M. 460 W. 34th St., New York 1, N. Y.
 Stanley Grumbacher.
 Angus Gunn, Inc.** 15 No. Brookland Park Blvd., Richmond, Va.
 Angus P. Gunn.
 Gypsy Paint & Varnish Co., Inc. 338 Van Brunt St., Brooklyn 31, N. Y.
 Irving I. Berg, *Secretary*.

H

Hadlock Paint Co., Inc.** 466-470 Central Ave., Rochester 5, N. Y.
 John T. Hadlock, *President*.
 Hague & Co., Inc., Alfred 227 34th St., Brooklyn 32, N. Y.
 A. Hague, *President*.
 Hall Co., Inc., The R. M.** 77 Arch St., New Britain, Conn.
 R. M. Hall, *President*.
 Hallemitte Mfg. Co., The 2448 W. 25th St., Cleveland 13, Ohio
 George Ostendorf, Sr., *President*.
 Halseth-Larsen Co. 220 South Third St., Grand Forks, N. D.
 R. F. Larsen.
 Hammar Bros. White Lead Co.* 305 St. Clair Ave., East St. Louis, Ill.
 Hammill and Gillespie, Inc.* 225 Broadway, New York 7, N. Y.
 H. M. Gillespie.
 Hammond Lead Products, Inc.* 728 First Trust Bldg., Hammond, Ind.
 W. Wilke, Jr., *President*.
 Hammond Protective Coating Materials North Main St., Boonton, N. J.
 Philip Dalano Untarsee, *Proprietor*.
 Hancock Paint & Varnish Co. 58 W. Squantum St., North Quincy 71, Mass.
 Samuel E. Cutler.
 Hanley Paint Company 1010 E. Overland St., El Paso, Texas
 F. H. Hanley.
 Hanline Brothers Warner & Alluvion Sts., Baltimore 30, Md.
 Leon S. Hanline.
 Hanna Paint Mfg. Co., The 95 W. Long St., Columbus 15, Ohio
 Walter Hanna, Jr., *President*.
 Hansen Glass & Paint Co.** 504 Douglas St., Sioux City 1, Iowa
 L. S. Wernli, *President*.
 Harbor Paint Company 341 American Ave., Long Beach 2, Calif.
 Frank G. Fierce, *President*.
 Hardig Paint Co. 1111 Harrison Ave., Cincinnati 14, Ohio
 Charles J. Hardig.

Hardwood Chemical Co., Inc.* 2 Jersey St., Buffalo 1, N. Y.
 A. Stevens, *President*.
 Hardy Company, Paul W.* 271 Madison Ave., New York 16, N. Y.
 Paul W. Hardy.
 Harlan Associates. 11 Duboce Ave., San Francisco 3, Calif.
 Hal R. Harlan.
 Harmon Color Works, Inc. 550 Belmont Ave., P. O. Box 1158,
 V. J. Chartrand, *President*. Paterson 2, N. J.
 Harrington Paint Co., Inc. 1630 Collamer Rd., East Cleveland 10, Ohio
 N. S. Harrington, *President*.
 Harrison Paint & Varnish Co., The, 1329 Harrison Ave., S.W., Canton 1, Ohio
 G. G. Walters, *Owner*.
 Harshaw Chemical Co., The* 1945 East 97th St., Cleveland 6, Ohio
 W. W. Lawson.
 Hartley Paint Co. 390 Del Monte St., Pasadena 3, Calif.
 Mrs. Vesta Hartley, *Owner*.
 Harwood Bros., Inc.** 1009 E. Canal St., Richmond 19, Va.
 H. B. Weatherford, *Vice-President*.
 Haynes Laboratories, Inc., C.W. 61 Chandler St., Springfield 4, Mass.
 Thomas C. Carr, *Treasurer*.
 Haze, Inc., Harry* 2701 Tribune Tower, 435 N. Michigan Ave.,
 Harry S. Haze, *President*. Chicago 11, Ill.
 Headquarters Paint & Varnish Co. 24 Commerce St., Brooklyn 31, N. Y.
 C. H. A. Bungart.
 Heat Generating Systems, Inc.* 6432 Cass Ave., Detroit 2, Mich.
 Frederick H. Smith, *Vice-President*.
 Heath & Milligan Mfg. Co. 1833 South Normal Ave., Chicago 16, Ill.
 Z. G. Peck.
 Henderson & Johnson, Inc. 121 Duncan St., Gloucester, Mass.
 Walter Henderson, *Treasurer*.
 Henry Asphalt Co. 801 East 61st St., Los Angeles 1, Calif.
 Warner W. Henry, *Owner*.
 Hercules Powder Co.* 900 Market St., Delaware Trust Bldg.,
 J. B. Wiesel. Wilmington 99, Del.
 Heyden Chemical Corporation* 290 River Rd., Garfield, N. J.
 T. M. O'Neil.
 Heyward Paint & Varnish Co., The 110 Wallabout St., Brooklyn 11, N. Y.
 Julius Z. Bernard, *General Manager*.
 Hibner & Co. 691 Prospect Ave., P. O. Box 101, Fairview, N.J.
 M. Hibner.
 Hilo Varnish Corp. 42-60 Stewart Ave., Brooklyn 6, N. Y.
 Carl J. Schumann, *President*.
 Hilton-Davis Division, Sterling Drug, Inc.* P. O. Box 8, Pleasant
 L. A. Hoffman, *President*. Ridge Sta., Cincinnati 12, Ohio
 Hirshberg Paint Co. Warner & Alluvion Sts., Baltimore 30, Md.
 Milton Hirshberg.
 Hirst & Begley Linseed Works* 900 W. 18th St., Chicago 8, Ill.
 Hoboken White Lead & Color Works, Inc., 1300 Willow Ave., Hoboken, N. J.
 L. J. Myer.
 Hock Paint & Chemical Works, Inc. Phoenixville, Pa.
 H. W. Hock.
 Hockaday Paint Co., The 166 W. Jackson Blvd., Chicago 4, Ill.
 T. L. Dalberg, *President*.
 Hockenjos Co., J. J.** 10 Washington Ave., Irvington, N.J.
 E. A. Alpaugh, *Treasurer*.
 Hoffer Glass Co., Inc. 201 4th St., Wausau, Wisc.
 A. W. Radant.
 Holland Color & Chemical Co.* Route #4, Holland, Mich.
 C. R. Trueblood, *President*.
 Holmes Brothers 109 East McMackin St., Salem, Ill.
 W. R. Holmes.
 Holmes & Co., E. T. 1782 East 37th St., Cleveland 14, Ohio
 M. K. Einstein, Jr., *Vice-President*.
 Holtz, F. J.** 2309 Gratiot St., Detroit 7, Mich.
 F. J. Holtz, *Owner*.

Hooker Glass & Paint Mfg. Co. 659 W. Washington Blvd., Chicago 6, Ill.
 Arthur Dole, Jr., *Vice-President and Secretary*.

Hooper & Co., E. F.* 8 So. Warren St., Trenton, N. J.
 William A. Haney, *Manager*.

Horn Co., A. C. Division Sun Chemical Corp. Horn Bldg., 43-42
 A. E. Horn, *President*. Tenth St., Long Island City 1, N. Y.

Horn, Jeffreys & Co.* 916 N. Lake St., Burbank, Calif.
 J. G. Jeffreys.

Hotchkiss Paints R.F.D. 4, Box 315, New Orleans 17, La.
 Gareld S. Hotchkiss.

Hotopp Varnish Co., The 112 Marshall St., Hoboken, N. J.
 F. E. McCourt, *President*.

Howe & French, Inc. 798 Washington St., Weymouth 88, Mass.
 C. W. Ten Broeck, *Vice-President*.

Hub Paint & Varnish Co., Inc. 47-38 Fifth St., Long Island City 1, N. Y.
 Joseph S. Chusid, *President*.

Huck Paint Co., M. O.** P. O. Box 13, Station 6, Jacksonville, Fla.
 M. O. Huck.

Hudson Paint & Varnish Co., Inc. 240-252 Wright St., Newark 5, N. J.
 N. J. Fagan, *President*.

Hunt Putty Mfg. Co., Inc., H. R., 1203 East Nadeau St., Los Angeles 2, Calif.
 Mrs. E. A. Mahin.

Hunter Co., The 2760 Highland Ave., Norwood 12, Ohio
 C. R. Hunter, *Partner*.

I

Iddings Paint Company, Inc. 48-18 33rd St., Long Island City 1, N. Y.
 Dr. Carl Iddings.

Illinois Bronze Powder Co. 2023 S. Clark St., Chicago 16, Ill.
 Henry H. Rothschild, *Vice-President*.

Illinois Paint Works 1034 S. Kostner Ave., Chicago 24, Ill.

Isley & Held Co. 178 East 124th St., New York 35, N. Y.
 Harry R. Held, *Vice-President*.

Imperial Oil & Gas Products Co.* 1220 Grant Bldg., Pittsburgh 19, Pa.
 Paul A. Hartman, *Vice-President*.

Imperial Paper & Color Corp.* Lower Warren St., Glens Falls, N. Y.
 Arthur F. Brown.

Imperial Varnish & Color Co., Ltd., The*** 8 Morse St., Toronto, Ont., Can.
 G. C. McEwen, *President*.

Impervious Paint & Varnish Co. S. W. Corner Kinsey & Hedge Sts.,
 S. L. Garfinkel. Philadelphia 24, Pa.

Impervious Varnish Co. P. O. Box 146, Rochester, Pa.
 Edw. H. Fay, Sr., *President*.

Independent Can Co.* 1301 S. Howard St. & Ostend St., Baltimore 30, Md.
 E. W. Parker, *Vice-President*.

India Paint & Lacquer Co. 5894 S. Central Ave., Los Angeles 1, Calif.
 W. W. Seaman, *Vice-President*.

Indianapolis Paint & Color Co. P. O. Box 1251, Indianapolis 6, Ind.
 Byrom J. Smith, *Secretary*.

Industrial Chemical Co. 404 Main St., Wakefield, Mass.
 Richard A. Harlow.

Industrial Chemicals Co. 610 Hearst Ave., Berkeley 2, Calif.
 Frank A. Bent.

Industrial Coatings Co. Air Base Bldg. 415, Ops Locks, Fla.
 Harry S. Pickering, *Technical Director*.

Industrial Marine Co., Inc. Railroad Street, P. O. Box 277,
 R. D. Kuhlhoff, *Vice-President*. Edgewater, Fla.

Industrial-Marine Paint & Chemical Co. 2010 Slauson Ave.,
 N. J. Hartzler, *Manager*. Huntington Park, Calif.

Industrial-Marine Products, Inc. 1018 East 46th St., Brooklyn 3, N. Y.
 J. Albert Pedro, *President*.

Industrial Oil Products Corp.* 5641 S. Riverside Dr., Los Angeles 22, Calif.
 Warren Loud.
 Industrial Paint Co. Ohio River Blvd., Haysville, Pa.
 C. H. Fink, *President*.
 Industrial Products, Inc. 2861 Tchoupitoulas St., New Orleans 7, La.
 C. R. Bonie, *President*.
 Industrial Products Mfg. Co. 1208 Iron St., N. Kansas City 16, Mo.
 George C. Henson, *Vice-President*.
 Inertal Co., Inc. 470. Frelinghuysen Ave., Newark 5, N. J.
 G. W. Rupp, *Treasurer*.
 Inland Steel Container Co.* 6532 South Menard Ave., Chicago 38, Ill.
 J. T. Gasset, *Vice-President*.
 Innis, Spiden & Co.* 117 Liberty St., New York, 6, N. Y.
 Thos. G. Flavella.
 Insl-X Company, Inc., The Water St., Ossining, N. Y.
 Howard E. Smith, *President*.
 Integrity Paint Co., The 294 State St., New Haven 7, Conn.
 John G. Legg.
 Interchemical Corporation 350 Fifth Ave., New York 1, N. Y.
 Joseph R. Esposito, *Vice-President*.
 Interchemical Corporation, Finishes Division 57 State St., Newark 1, N. J.
 Joseph G. Morris, *Division President*.
 Interchemical Corp., Murphy Paint Div. 224 McWhorter St.,
 Chas. J. Roh, Newark 1, N. J.
 Interchemical Corporation, Wooster Paint Unit South Spruce St.,
 A. E. Braun, *President*, Wooster, Ohio
 Inter-Coastal Paint Corp. 1248 Walnut Ave., E. St. Louis, Ill.
 G. B. Dunford.
 Intermountain Glass Co., Inc. 1417-1423 Main St., Boise 1, Idaho
 E. B. Atkinson, *Manager*.
 International Chemical Co. 3140 S. Canal St., Chicago 16, Ill.
 Oliver J. Berg, *President*.
 International Laboratories, Ltd.*** Rue De Meuron, St. Boniface,
 J. A. Brodie, *Manager*, Manitoba, Can.
 International Paints (Canada), Ltd.*** 6700 Park Ave., Montreal,
 J. H. Davey, *Vice-President and Managing Director*, Quebec, Can.
 Inter-State Oil Co.* 87 Shawnee Ave., Kansas City, Kansas
 Iowa Paint Manufacturing Co. 118 8th St., Des Moines 9, Iowa
 L. F. Hamborg.
 Irvin, Jewel & Vinson Co. 17 E. 3rd St., Dayton 2, Ohio
 J. B. Irvin, *Vice-President*.
 Irvington Varnish & Insulator Co. 6 Argyle Terrace, Irvington 11, N. J.
 F. M. Miller.
 Irwin Paint Co. 4th & Addison Sts., Berkeley 2, Calif.
 J. W. Smith.

J

Jamestown Finishing Products, Inc. 125 Blackstone & Angove Aves.,
 J. H. Sauerbrun, *Vice-President*, Jamestown, N. Y.
 Jamestown Paint & Varnish Co. Jamestown, Pa.
 J. W. Walton, *President*.
 Jarvis Paint Mfg. Co. 760 Aloha St., Seattle 9, Wash.
 Gustave E. Jarvis.
 Jasper Lacquer Co., Inc., The P. O. Box 27, Jasper, Ind.
 C. Clyde Warren, *President*.
 Jewel Paint & Varnish Company 345 N. Western Ave., Chicago 12, Ill.
 R. O. Clark, *President*.
 Johns-Manville* 22 East 40th St., New York 16, N. Y.
 C. J. O'Neil.
 Johnson & Co., Inc., Oliver 169 Richmond St., Providence 3, R. I.
 Denison W. Green, *Secretary*.
 Johnson & Son, Inc. S. C. 1525 Howe St., Racine, Wisc.
 H. F. Johnson, Jr., *President*.

Jones-Blair Paint & Varnish Co. P. O. Box 7025, 6969 Denton Drive,
 R. W. Blair, Jr., *President*. Dallas 9, Texas
 Jones-Dabney Co., Inc. 1481 S. 11th St., Louisville 8, Ky.
 Wm. C. Dabney, *President*.
 Jones Paint Co., The Martin St., Rome, N. Y.
 L. V. Jones, *Secretary-Treasurer*.

K

Kansas Paint & Color Co., The 132 N. Mosley St., Wichita 2, Kan.
 W. P. Holly, *Secretary*.
 Kay & Ess Co., The 820 Kiser St., Dayton 4, Ohio
 H. G. Kittredge, *President*.
 Kay-Tite Company 10 White St., West Orange, N. J.
 George Kay, *President*.
 Keeler & Long, Inc. P. O. Box 1466, Waterbury 89, Conn.
 Henry G. Long, *President*.
 Kallermann Paint Co. 605 W. 45th St., New York, N. Y.
 E. J. Kellermann.
 Kelley Paint Co., Ralph D. 1542 W. Belmont Ave., Chicago 13, Ill.
 Ralph D. Kelley, Jr.
 Kellogg & Sons, Inc., Spencer 98 Delaware Ave., Buffalo 2, N. Y.
 Howard Kellogg, Jr., *President*.
 Kelloggs & Miller Sales Co.* Hermitage Road, Richmond, Va.
 A. C. Young.
 Kent Machine Works, Inc.* 39 Gold St., Brooklyn 1, N. Y.
 James W. Kent, *President*.
 Kentucky Color & Chemical Co.* 600 No. 34th St., Louisville 12, Ky.
 R. F. Bonnie, *Secretary-Treasurer*.
 Kepec Chemical Corp. P. O. Box 782, Milwaukee 1, Wisc.
 A. J. Nachtsheim, *Treasurer*.
 Keystone Albumen Paint Co. 1346 N. Marston St., Philadelphia 21, Pa.
 Rocco A. Di Dio, *Treasurer*.
 Keystone Refining Co., Inc. 4821 Garden St., Bridesburg,
 Fred H. Detrick, *President*. Philadelphia 37, Pa.
 Keystone Varnish Co., Inc. 71 Otsego St., Brooklyn 31, N. Y.
 D. C. Arnold, *President*.
 King Paint Corp., E. & F. 52 Purchase St., Boston 10, Mass.
 Gelston T. King.
 Kirby, Jr. Paint Co., George 14 Wall St., New Bedford, Mass.
 Arthur C. Kirby.
 Klimat-Pruf Paint Mfg. Corp. Cor. So. Clinton & E. Sycamore Sts.,
 Albert Mazo, *Secretary-Treasurer*. Greensboro, N. C.
 Kline-Bresler, Inc. 315 Jefferson Blvd., Lincoln Park, Pa.
 George A. Bresler, *Vice-President*.
 Klinger Paint Company 117 Second Ave., S. E., Cedar Rapids, Iowa
 W. Klinger.
 Kohler-McLister Paint Co., The 1275 Osage St., Box 546, Denver 1, Colo.
 Frank McLister.
 Kohnstamm & Company, Inc., H.* 87 Park Place, New York 7, N. Y.
 Lothair S. Kohnstamm.
 Kolbe Paint Co. 229 W. 5th St., Cincinnati 2, Ohio
 Gene Gaisting.
 Koppers Company, Inc., Wailes-Dove-Hermiston Dept. Koppers Bldg.,
 Brehon Somerville, *President*. Pittsburgh 19, Pa.
 Kreuter Paint Co. 100 Stevens St., Grand Rapids 2, Mich.
 A. W. Kreuter, *President*.
 Kuhn Paint Company P. O. Drawer 2218, Houston 1, Texas
 H. J. Kuhn, *President*.
 Kunst Bros. 419 Bayside Blvd., San Francisco 24, Calif.
 Kurfess Paint Co., J. F. 201 E. Market St., Louisville 2, Ky.
 J. F. Kurfess, Jr., *President*.

L

L & H Paint Products 150 Mississippi St., San Francisco 10, Calif.
H. S. Levine, *General Manager*.

LaCiede Manufacturing Co., The 500 Northland Ave., Buffalo 11, N. Y.
B. W. Burleigh, *President and Treasurer*.

Lacquer & Chemical Corp. 214 40th St., Brooklyn 32, N. Y.
I. Flamenhaft, *President*.

Lacquer Corp. of America 465 Logan St., Brooklyn 8, N. Y.
A. Gartenberg, *Secretary*.

Lacquer Products, Inc. 9001 Kinsman Rd., Cleveland 4, Ohio
L. O. Hasler, *Secretary*.

Lacquer Rhode Island Co. P. O. Box 591, Providence 1, R. I.
E. F. McCartney, *President*.

Lacquer Specialties, Inc. 249 Ave. P. Newark 5, N. J.
Ernst Frohboesa.

Lake Shore Paint Company 218 Huron Street, Toledo 4, Ohio
T. F. Coulter.

Lakay Co., A. L. 256 N. Burdick St., Kalamazoo, Mich.
H. K. Hamm, *President*.

Lambert Corporation P. O. Box 151, Houston 1, Texas
C. E. Lambert, *President*.

Lancaster Paint & Glass Co. 235 N. Prince St., Lancaster, Pa.
L. R. M. Herr.

Landen Putty Works 45 Irving St., Malden 48, Mass.
C. J. Landen, *Owner*.

Landzettel & Sons 13-08 4th St., Fair Lawn, N. J.
William Landzettel.

Lasco Corporation, The 534 N. Chestnut St., Winston-Salem, N. C.
Harry E. Stewart, *General Manager*.

Lastik Products Co., Inc. 1106 Keenan Bldg., Pittsburgh 22, Pa.
D. S. Steinfirt.

Lasting Products Co. 202 S. Franklinton Rd., Baltimore 23, Md.
A. I. Rankin, *Manager*.

Lawrence & Co., W. W. 1124 West Carson St., Pittsburgh 19, Pa.
James K. White, *Vice-President*.

Lawrence-McFadden Co., The 7430 State Rd., Holmesburg, Philadelphia 36, Pa.
W. Scott McFadden.

Lawrence Paper Co.* 4638 Millcreek Parkway, Kansas City 2, Mo.
W. Fred McCool.

Lee Hardware Co.** Salina, Kans.
Ward L. Harris.

Leeb Co., Victor H.** 1345 Second Ave., North, Fargo, N. Dak.

Lehman Bros. Corp. 22 Halladay St., Jersey City 4, N. J.
Alvin Lehman, *President*.

Lehmann Co., Inc., J. M.* 550 New York Ave., Lyndhurst, N. J.
E. E. Mueser, *President*.

Leighton-Hurt Paint Co.** 1708 Wylie St., Philadelphia 30, Pa.
Walter Leighton, *President*.

Lenoir Wood Finishing Co., Inc. 284 E. Harper Ave., Lenoir 3, N. C.
A. E. Verbyla, *President-Treasurer*.

Lewis & Bros. Co., John T.* 910 Widener Bldg., Philadelphia 7, Pa.
S. French Reeves.

Lewis, Inc., Frank S. 2340 N. Hoyne Ave., Chicago, Ill.
C. H. Sills, *President*.

Lewis Paint Products Co. 3240 Mines Ave., Los Angeles 23, Calif.
Geo. W. Lewis, *Owner*.

Liberty Paint Co., Inc. 39 Tenth St., Long Island City 1, N. Y.

Lilly Company, The High Point, N. C.
W. R. Campbell, *General Manager*.

Lilly Varnish Co. 886 S. California St., Indianapolis 7, Ind.
W. L. Longworth, *President*.

Lincoln Paint & Color Co. 811-23 M St., Lincoln, Neb.
J. S. Stewart, *Vice President*.

Lindeman Wood-Finish Co. P. O. Box 414, Indianapolis 6, Ind.
Harry Gompf, *Secretary-Treasurer*.

Locto Company* 791 Hampden Ave., St. Paul 4, Minn.
John L. Locke, *President*.

Loken & Co., Chris. 2808 Rockefeller St., Everett, Wash.
L. W. Loken.

Long, Jr. Company, Inc., Chas. R. 1630-1644 West Hill St.,
Otto J. Mileti, *Vice-President*. Louisville 10, Ky.

Longhorn Paint Co. 125 Guadalupe St., San Antonio 4, Texas
L. B. Connell.

Longman & Martinez, Inc. 46 Roebling St., Brooklyn 11, N. Y.
H. Amrhein, *Treasurer*.

Longview Paint & Varnish Co. 1203 California Way, Longview, Wash.
W. E. Sailors, *Manager*.

Lorimer Paint Works 215 Seigel St., Brooklyn 6, N. Y.
Edw. Friedman, *Partner*.

Louisville Paint Mfg. Co. 1112 W. Main St., Louisville 2, Ky.
Lloyd E. First, *President*.

Louisville Varnish Co. 1406 Maple St., Louisville 10, Ky.
E. H. Hancock.

Lowe Brothers Co. 424 E. Third St., Dayton F-2, Ohio
Dr. D. A. Kohr, *President*.

Lowe Bros. Paint Store Co., The** 110 E. 3rd St., Dayton F-2, Ohio
Norbert C. Beach, *General Manager*.

Lowell & Co., Inc., C. C.** 10 Hartshorn Ave., Worcester, Mass.
H. B. Potrack, *Vice-President*.

Lucas, & Co., Inc., John 1617 Pennsylvania Blvd., Philadelphia 3, Pa.
L. F. Collister, *Vice-President*.

Lynch, Inc., E. P.** 92 Weybosset St., Providence 3, R. I.
E. P. Lynch, *President*.

Lynch Paint & Varnish Co., Inc., W. J. King Phillip Road,
A. E. White, *Vice-President*. East Providence, R. I.

M

McCabe Paint and Varnish Co. 16 Melville Pl., Irvington 11, N. J.
J. J. McCabe, Jr., *President*.

McCann-Shields Paint Co. 27 Alexander St., W. E., Pittsburgh 20, Pa.
J. E. Shields, *President*.

McCloskey Varnish Co. 7600 State Rd., Holmesburg Junction,
Wm. H. Jarden, Jr., *President*. Philadelphia 36, Pa.

McCloskey Varnish Co. of the West 5501 E. Slauson Ave.,
S. Ken Tyson, *General Manager*. Los Angeles 22, Calif.

McDaniel Paint & Varnish Co. 1500 West Kinzie St., Chicago 22, Ill.
Giles McDaniel.

McDougall-Butler Co., Inc. 6-24 Evans St., Buffalo 5, N. Y.
H. Vernon Smith, *Secretary*.

McGean Chemical Company, The* 1106 Republic Bldg., Cleveland 15, Ohio
W. A. Ritchie.

McIlhenny Paint & Varnish Co. P. O. Box 248, Lake, Miss.
G. N. McIlhenny.

McMachen's** 85 East Fourth St., Dunkirk, N. Y.
John M. McMachen, *President*.

McMurtry Mfg. Co., The 1533 Arapahoe St., Denver 1, Colo.
Wm. E. McFarland, *President*.

McQuade & Co., Inc., John 229 East 42nd St., New York 17, N. Y.

Maas & Waldstein Co. 438 Riverside Ave., Newark 4, N. J.
Gustave Klinkenstein, *President*.

MacGregor Lead Co., John R.* 4520 West 15th St., Chicago 28, Ill.
John R. MacGregor, *President*.

Mackey & Company, C. Elwood, 911-913 Fifth Ave.,
C. Elwood Mackey, *Owner*. North Birmingham 4, Ala.

Mac-Lac Co., Inc., The 127 Maiden Lane, New York 7, N. Y.
R. W. McClintock.

Mac-O-Lac Paint & Varnish Wks. 5400 E. Nevada Ave., Detroit 12, Mich.
Walter L. Field.

Made-Rite Products, Inc. 2410 S. 7th St., St. Louis 4, Mo.
 John H. Meyer, *President*.
 Maendler Brush Mfg. Co.* 138 E. Ninth St., St. Paul 1, Minn.
 F. M. Frenzel, *Vice-President*.
 Magill-Weinsheimer Co., Color Marketing Div.* 1322 So. Wabash Ave.,
 F. J. Roetzel, *Sales Manager*. Chicago 5, Ill.
 Maher Paint Co., Dan P. 55 New Montgomery St., San Francisco 5, Calif.
 Dan P. Maher.
 Mahoning Paint Corp., The 653 Jones St., Youngstown 1, Ohio
 Roy F. Brandon, *President*.
 Major Paint & Varnish Co. 1426 E. Slauson Ave., Los Angeles 11, Calif.
 E. L. Boehma.
 Malden Paint Co. 227 Pleasant St., Malden 48, Mass.
 C. C. Fowler, *Manager*.
 Mallinckrodt Chemical Works* 3600 North 2nd St., St. Louis 7, Mo.
 A. C. Boylston, *President*.
 Mammela, Inc., Canby C.** 13-15 E. 4th St., Wilmington 1, Del.
 Canby C. Mammela.
 Mamolith Carbon Paint Co. 2111 44th Ave., Long Island City 1, N. Y.
 Manion Paint & Varnish Co. Rouseville, Pa.
 D. F. Manion Jr., *Treasurer*.
 Manning Mitchell Paint Co. 325 Sacramento St., San Francisco 11, Calif.
 R. M. Mueller, *Secty.-Treas.*
 Manson, G. C.** 853 Washington St., Buffalo 3, N. Y.
 William H. Plumb.
 Mantrose Corporation, The 136 41st St., Brooklyn 32, N. Y.
 M. A. Rosen, *President*.
 Manufacturers' Varnish Co., Inc. 74-80 Lorraine St., Brooklyn 31, N. Y.
 Everitt J. Cole, *Treasurer*.
 Marcus Paint Co., Edw. H. 237 E. Market St., Louisville 2, Ky.
 C. H. Marcus, *Treasurer*.
 Marietta Paint & Color Co. Marietta, Ohio
 George LaVallee.
 Marine Paint & Varnish Co., Inc. P. O. Box 4055, Station F, 8301 Fig St.,
 D. J. Devlin. New Orleans 18, La.
 Maritime Laboratories 339 West Rosecrans Ave., Compton, Calif.
 John S. Cameron, *Owner*.
 Mar-Kay Mfg. Co. 2715 S. Second St., St. Louis 18, Mo.
 Chas. F. McKay.
 Marlen Paint Mfg. Co., Inc. 822 Remsen Ave., Brooklyn 12, N. Y.
 Isadore Shochat, *Treasurer*.
 Marquett Paint & Varnish Co. 2138 E. Hazard St., Philadelphia 25, Pa.
 Wm. Earl Marquett, *President*.
 Martin Co., Inc., The L. 41 E. 42nd St., New York 17, N. Y.
 George A. Lewis, *Vice-President*.
 Martin-Senour Co., The 2520 Quarry St., Chicago 8, Ill.
 W. M. Stuart, *President*.
 Martin Varnish Co. 900 W. 49th Pl., Chicago 9, Ill.
 Z. E. Martin.
 Masco Chemical Co., Inc. 58 John Hay Ave., Kearny, N. J.
 Alvin A. Sobal.
 Mason Paint Co., Inc. 729 Roseland, Louisville 3, Ky.
 W. T. Mason, *President*.
 Master Mechanics Company, The 2097 Columbus Rd., Cleveland 13, Ohio
 L. Evans, *President*.
 Masury & Son, Inc., John W. Sharp & Ostend Sta., Baltimore 30, Md.
 Leonard Hall.
 Mathews Paint Company, Inc. 600 San Fernando Rd., P. O. Box 208,
 J. W. Kelleher. Sta. A., Los Angeles 31, Cal.
 Matson Bros. 835 W. 49th St., Seattle 7, Wash.
 T. C. Matson.
 Mattos** 1527 M St. N.W., Washington 5, D. C.
 John A. Mattos.
 Mautz Paint & Varnish Co. 939 E. Washington Ave., Madison 3, Wis.
 B. Mautz, Jr.

Medusa Products Co. (Div. of Medusa Portland Cement Co.),
 1000 Midland Bldg., Cleveland 15, Ohio
 O. C. Hubbard, *Manager*.
 Mee Co., Thomas C. P. O. Box 514, Pawtucket, R. I.
 Thomas C. Mee, *Owner*.
 Melvin Supply Co., The** 1106 Race St., Cincinnati, Ohio
 W. H. Melvin, *President*.
 Merchant's & Mfg.'s. Paint Co. 108-10 S. 2nd St., Louisville 2, Ky.
 J. T. Menefee, *President*.
 Merkin Paint Co., Inc., M. J. 1441 Broadway, New York 18, N. Y.
 M. J. Merkin, *President*.
 Mer-Q-Bee, Inc. 4723 Elm St., Bethesda 14, Md.
 Paul N. Gardner, *President*.
 Merrimac Chemical Co. Everett Sta., Boston 42, Mass.
 Metalead Products Corporation* 978 Mills Bldg., San Francisco 4, Cal.
 Albert W. Hahn, *President*.
 Metals Refining Company* P. O. Box 1318, Hammond, Ind.
 W. C. Roddy.
 Metasap Chemical Company* First & Essex Sts., Harrison, N. J.
 O. E. Lohrke, *Sales Manager*.
 Meyer & Sons, J.* 4321 North 4th St., Philadelphia 40, Pa.
 Fred L. Meyer.
 Miami Paint Co., The 132 E. Third St., Dayton 2, Ohio
 G. E. Bailey, *President*.
 Michel & Co., C. A.** 640 Smithfield St., Pittsburgh 22, Pa.
 Geo. J. Michel, *President*.
 Michigan Paint Mfg. Co. 15 Library St., N. E., Grand Rapids 2, Mich.
 R. H. McFarland.
 Mid-Continent Paint & Lacquer Mfg. Co. 1731 Central St.,
 F. B. Nichols, *President*. Kansas City 8, Mo.
 Midland Industrial Finishes Co. Foot of East Water St., Waukegan, Ill.
 E. O. Robson, *President*.
 Midland Paint & Varnish Co. 9115 Reno Ave., Cleveland 5, Ohio
 F. S. Glueck.
 Midwest Paint Mfg. Co., The 19 Main St., N. E., Minneapolis 15, Minn.
 A. F. Swanson, *President*.
 Milford Paint Mfg. Co., Inc. Elm St., Milford, N. H.
 Fred F. Williams, *General Manager*.
 Miller Paint Co., The 317 S. East Grand Ave., Portland 14, Ore.
 Walter M. Miller, *Owner*.
 Miller Paint Mfg. Co. 641 Jackson Ave., P. O. Box 1352,
 E. W. Miller. Huntington, W. Va.
 Minehart-Traylor Co. 25th & Walnut Sts., Denver, Colo.
 Frank A. Traylor.
 Mineralite Sales Corp.* 90 Pine St., New York 5, N. Y.
 W. S. Thomas, *President*.
 Minnesota Linseed Oil Paint Co. 1007-1129 S. Third St.,
 Val Wurtela, *President*. Minneapolis 15, Minn.
 Minnesota Mining & Mfg. Co. 900 Fauquier St., St. Paul 8, Minn.
 R. F. Sheahan.
 Minwax Co., Inc. 11 West 42nd St., New York 18, N. Y.
 R. W. Harrison, *President*.
 Mississippi Lime Co.* 7 Alby St., Alton, Ill.
 C. C. Schmoeller.
 Missouri Paint & Varnish Co. 5125-39 No. Second St., St. Louis 7, Mo.
 J. P. Frank, *President*.
 Missouri Valley Paint Mfg. Co. 429 Delaware St., Kansas City 6, Mo.
 Mrs. Helen M. Craggett.
 Mixing Equipment Co., Inc.* 1024 Garson Ave., Rochester 9, N. Y.
 E. S. Bissell, *Vice-President*.
 Mohawk Paint Products, Inc. 1941 Central Ave., Cincinnati 14, Ohio
 Harry Inderhees.
 Mohns Bros. Company** 1751 No. Third St., Milwaukee 12, Wisc.
 John P. Mohns, *President*.
 Moline Paint Manufacturing Co. 101-105 Sixteenth St., Moline, Ill.
 C. D. Horton, *President*.

Monroe, Lederer & Taussig, Inc. 606 N. American St., Philadelphia 23, Pa.
 S. Lederer.
 Monsanto Chemical Co.* 1700 S. Second St., St. Louis 4, Mo.
 Charles Belknap, *President*.
 Monsanto Chemical Co., Western Div. 911 Western Ave., Seattle 4, Wash.
 L. W. Eilertsen.
 Moore & Co., Benjamin 511 Canal St., New York 13, N. Y.
 George W. Jenkin, *President*.
 Moore Paint & Oil Co., Leland 284 East Bay, Charleston 35, S. C.
 Edward H. McIver, *President*.
 Moran Paint Co., The 131 Pine St., Station D, Box 8, Dayton 10, Ohio
 M. F. Moran, *President*.
 Morgan Varnish & Paint Co. 1996 Ashland Ave., St. Paul 5, Minn.
 H. Irwin Morgan.
 Mortall Co., J. W. 550 Hobbie Ave. & Big Four R.R., Kankakee, Ill.
 C. A. Carhoun.
 Morwear Paint Co. 568 14th St., Oakland 12, Calif.
 M. Friedman.
 Mound City Paint & Color Co. 202 South 9th, St. Louis 2, Mo.
 S. R. Casey, *Vice-President*.
 Mountain & Plain Paint Co. Box 359, 1624 Arapahoe St., Denver 2, Colo.
 B. M. Barton.
 Moyen, C. P. 908 Chicago Ave., Chicago 22, Ill.
 C. P. Moyen, *Owner*.
 Mundo Products, Inc. 229 E. 42nd St., New York 17, N. Y.
 C. E. Raaba.
 Muralo Co., Inc., The 570 Richmond Terrace, Staten Island 1, N. Y.
 C. W. Mapes, *Vice-President*.
 Murphy Paint Division (See Interchemical Corp.)
 Murray Oil Products Co.* Margaret & Pearce Sts.,
 Fred E. Loud, *President*. Philadelphia 37, Pa.
 Muskegon Paint & Varnish Co. 717 North Terrace St., Muskegon, Mich.
 Leigh E. Strong.
 Muth & Co., Geo. F.* 710 13th St., N. W., Washington 5, D. C.
 Herbert F. McCall, *Treasurer*.
 Myers-Leiber Paint Co.* 525 West Monroe St., Phoenix, Arizona
 Henry F. Leiber, *Secretary*.

N

Nagle Paint & Varnish Co. 168 Windsor St., West Springfield, Mass.
 Walter M. Nagle.
 Napko Paint & Varnish Works 406 N. 79th St., Houston 11, Texas
 Ed. D. Konken.
 Nason & Co., R. N. 151 Potrero Ave., San Francisco 3, Calif.
 W. W. Holt, *President*.
 National Can Corp.* 110 E. 42nd St., New York 17, N. Y.
 Edward D. Murphy, *Vice-President*.
 National Carbon Co., Inc.* Madison Ave. & W. 117th St.,
 C. G. Ollinger. P. O. Box 8087, Cleveland 1, Ohio
 National Chemical & Mfg. Co. 3617 S. May St., Chicago 9, Ill.
 B. F. Roman, *President*.
 National Lacquer & Paint Co., Inc. 7419 S. Green St., Chicago 21, Ill.
 Paul A. Meyers, *General Manager*.
 National Lead Co. 111 Broadway, New York 6, N. Y.
 F. W. Rockwell.
 National Manufacturing Corp. 171 Fillmore Ave., Tonawanda, N. Y.
 Carter B. Rich, *President*.
 National Paint Products, Inc. 500 Chancellor Ave., Irvington 11, N. J.
 B. Frank Halwig, *President*.
 National Paint & Varnish Co. 2835 E. Washington Blvd.,
 A. Meyer, *Vice-President*. Los Angeles 23, Calif.
 National Varnish Co. 2600 Richmond Terrace, Staten Island 3, N. Y.
 National Varnished Products Corp., The 211 Randolph Ave.,
 Frederick M. Damitz, *President*. P. O. Box 67, Rahway, N. J.

National Wall Paper & Paint Co., Inc.** 317 N. Howard St.,
Baltimore 1, Md.

Naz-Dar Company 469 Milwaukee Ave., Chicago 10, Ill.
H. M. Parmelee, *President*.

Neesemann & Company, Fred.** 618 Hanover St., Baltimore 30, Md.
Fred L. Neesemann.

Nell's** P. O. Box 154, Elgin, Ill.
Joa. F. Neil, *President*.

Nelson, Henry H. 850 Clover St., Los Angeles 31, Calif.

Nelson Co., The 1232 Prospect Ave., Iron Mountain, Mich.
Charles J. Nelson, *Partner*.

Nelson Mfg. Co., B. F. 401 Main St., N. E., Minneapolis 15, Minn.
G. R. Stark, *Vice-President*.

Neville Co., The* Grand Ave., Neville P. O., Pittsburgh 25, Pa.
H. W. Deuler.

Nevin Company, T. H. Island & Preble Aves., Pittsburgh 12, Pa.
L. C. Morehouse, *Sales Manager*.

Newark Plaster Company 50 Church Street, New York 7, N. Y.
Vincent S. Villard, *Vice-President*.

Newark Varnish Works Newark 5, N. J.

New England Lacquer Co., Inc. P. O. Box 89, East Providence 14, R. I.
Fred N. Howard, *President*.

New Jersey Paint Works 229 East 42nd St., New York 17, N. Y.
T. F. Mack.

New Jersey Zinc Company, The* 160 Front St., New York 7, N. Y.
Marshall L. Havey, *Executive Vice-President*.

New Orleans Paint & Color Co. 700 Baronne St., New Orleans 13, La.
E. R. Bernhardt.

Newport Industries, Inc.* 230 Park Ave., New York 17, N. Y.
Richard J. Spitz, *Manager*.

New York Woodfinishers' Supply Co., Inc. 109 Imlay St., Brooklyn 31, N. Y.
Ralph Engle.

Nicholas-Bryant Paint Corp.** 325 W. Broad St., Richmond 20, Va.
C. A. Nicholas, *President*.

Niles Steel Products Div.* Republic Steel Corp. 465 Walnut St., Niles, Ohio
Theo. Humphrey.

Nonweiler Company, A. P. Box 1007, Oshkosh, Wis.
A. P. Nonweiler, *Secretary-Treasurer*.

Norfolk Paint & Varnish Co. 21 Newport Ave., North Quincy 71, Mass.
Wm. C. Miller, *Treasurer*.

Norman Paint Mfg. Co., Inc. 140 Ingraham St., N. E., Washington, D. C.
Norman Gatker, *President*.

Norris and Walker Chemical Co. 1780 N. Front Street, Salem, Oreg.
R. W. Norris, Jr., *Partner*.

North Jersey Paint Co., Inc. 1 Park Pl., Passaic, N. J.
Chas. A. Malizia.

North Star Varnish Co. 612 Vandalia St., St. Paul 4, Minn.
S. A. Hough, *Treasurer*.

Norton Chemical Co., Inc. 20 Freeman St., Norton, Mass.
Matthew J. Wisniewski, *Treasurer*.

Norton and Son 50 Church St., New York 7, N. Y.
E. F. Norton, *President*.

Novo Products Company 1202 No. Detroit St., Los Angeles 46, Calif.
E. C. Pollman.

Nubian Paint & Varnish Co. 1856 Leclair Ave., Chicago 39, Ill.
C. C. Johnson.

Nuodax Products, Inc.* 830 Magnolia Ave., Elizabeth F, N. J.
Harold M. Johnson.

O'Brien Empire Paint Factory P. O. Box 233, Cotati, Calif.
Wm. E. O'Brien, *President*.

O'Brien Paint Mfg. Co., Inc. 1039 Constance St., New Orleans 13, La.
Tim O'Brien, Jr., *President*.

O'Brien Corp. 101 N. Johnson St., South Bend 21, Ind.
O. A. Fulkerson, *Secretary*.

Old Colony Paint & Chemical Co. 620 Lamar St., Los Angeles 31, Cal.
H. C. McClellan.
Old Quaker Paint Co., Inc. 2322 South Hoover St., Los Angeles 7, Calif.
Max Goodman, *Vice-President*.
Olsen & Co., Edward O. 4614 5th Ave., Chicago 44, Ill.
Edward O. Olsen, *Owner*.
O'Malley Lumber Co., The** P. O. Box 3556, Phoenix, Arizona
C. O. Staggs, *Advertising Manager*.
O'Neil Duro Co. 2156 S. 4th St., P. O. Box 1166, Milwaukee 1, Wisc.
Joseph D. Patton, *President*.
Oralite Products Corporation 136 Liberty St., New York 6, N. Y.
Zealy Gerber, *President*.
Orleans Paint Works 509-11 Decatur St., New Orleans 18, La.
Louis E. Schwark.
Oroline Products Co. 1200 West 59th St., Chicago 38, Ill.
J. C. Grindley, *President*.
Osage Paint & Varnish Co. 720 Kansas Ave., Kansas City 3, Kans.
H. E. Koehn.
Osborn Company, C. J. 132 Nassau St., New York 7, N. Y.
Michael Flaumenhaft, *President*.
Otley Paint Mfg. Co. 1742-6 N. Winchester Ave., Chicago 22, Ill.
E. G. Otley, *Vice-President*.
Owens-Illinois Glass Co.,* (Process & Products Div.) Adams & 14th St.,
Chas. W. Hunsum, Toledo 1, Ohio
Osark Smelting & Mining Co.* Coffeyville, Kan.

P

Pacific Paint & Varnish Co. 582 Market St., San Francisco 4, Calif.
L. M. DuCommun, *Director*.
Pacific Vegetable Oil Corporation* 62 Townsend St., San Francisco 7, Cal.
B. T. Rocca, *President*.
Paintcraft Co., The 963 S. Henderson St., Galesburg, Ill.
W. D. A. Potts.
Paint Engineers, Inc. 11 Park Place, New York 7, N. Y.
M. A. Nehemiah.
Painters Warehouse, Ltd.** 611 No. 19th Ave., Phoenix, Ariz.
A. C. Sevcomb.
Paint Manufacturers, Inc. 19150 Glendale Ave., Detroit 23, Mich.
Earl McDonald, *Treasurer*.
Paint-Point Products Co., Inc. 99 So. 6th St., Brooklyn, N. Y.
William Rice.
Paint Products Company P.O. Box 2329, 2701 18th St., North,
John O. Cleage, Jr., *President* Birmingham 1, Ala.
Paint Specialties, Inc. 260 Napoleon St., San Francisco 24, Calif.
Milton W. Fleischman, *Vice-President*.
Palmer-Price Co., The Newark 5, N. J.
Franklin Conklin, Jr.
Pan American Refining Corp.* Texas City, Texas
R. H. Price, *Director of Research*.
Paraffins Cos., Inc., The 475 Brannan St., San Francisco 19, Cal.
L. K. Bishop.
Paragon Paint Co., Inc. 76 Heights Blvd., Houston 7, Texas
A. L. Huntley, *Vice-President*.
Paragon Paint & Varnish Corp. 5-49 46th Ave., Long Island City 1, N. Y.
I. Silberman, *President*.
Paramount Paint & Varnish Co., Inc., 141 League St., Philadelphia 47, Pa.
David P. Ramsay.
Park Chemical Company* 8074 Military Ave., Detroit 4, Mich.
L. M. Harris, *General Sales Manager*.
Parker Paint Manufacturing Co. 3001 South Steele St., Tacoma 3, Wash.
William J. Parker.
Parker Paint & Varnish Mfg. Corp. Cor. Locust & Poplar Sts., P. O.
R. G. Bowman, *President & Gen. Mgr.* Box 471, Valparaiso, Ind.
Parker & Sons Co., Ira 250 Main St., Oshkosh, Wisc.
Ira Parker, Jr.

Parsons, M. W., Imports & Plymouth Organic Laboratories, Inc.
 Herbert Bye, *President*. 59 Beekman St., New York 7, N. Y.
 Passonno-Hutcheon Co., The. 9808 Meech Ave., Cleveland 5, Ohio
 Cliff Kennedy.
 Passonno-Hutcheon Co. of Boston, The. 218 West First St., Boston, Mass.
 Eugene Hutcheon.
 Patek Brothers, Inc. 226 N. Water St., Milwaukee 1, Wisc.
 W. O. Schwarz, *President*.
 Patent Chemicals, Inc. 335 McLean Blvd., Paterson 4, N. J.
 J. W. Orelup, *President*.
 Patterson Foundry & Machine Co., The. 1250 St. Geo. St., E. Liverpool, O.
 R. L. Cawood, *President*.
 Patterson Sargent Co., The. 1325 E. 88th St., Cleveland 14, Ohio
 J. K. Patterson, *Vice-President*.
 Payson Corp. 804 E. 141st St., New York 54, N. Y.
 H. E. Prior, *President*.
 Peaslee-Gaulbert Paint & Varnish Co., Inc. 223 No. 117th St.,
 E. P. Kelly. P. O. Box 328, Louisville 1, Ky.
 Pecora Paint Co., Inc. 3501 N. 4th St., Philadelphia 40, Pa.
 S. B. Bowen, Jr.
 Peerless Cement Corporation. 1144 Free Press Bldg., Detroit 26, Mich.
 F. N. Steadman, *Mgr. Paint Dept.*
 Peerless Paint & Varnish Corp. Bridge and Plymouth Streets,
 Harry Minkoff, *President*. Brooklyn, N. Y.
 Peninsular Chemical Products Co. 6795 East Nine Mile Road,
 C. J. Weine, *Vice-President*. Van Dyke, Mich.
 Peninsular Paint & Varnish Co. 1930 East Milwaukee Ave., Detroit, Mich.
 J. B. Terrill, *Sales Manager*.
 Pennsylvania Industrial Chemical Corp. 120 State St., Clairton, Pa.
 R. W. Ostermayer, *President*.
 Perfection Paint & Color Co. 715-19 E. Maryland St., Indianapolis 2, Ind.
 George Gable.
 Perry & Derrick Co., The. P. O. Box 1031, Cincinnati 1, Ohio
 F. J. Derrick, *President*.
 Perry Paint & Glass Co. Washington & Brush Sts., Tampa 1, Fla.
 N. H. Geiger.
 Pervo Co., The. 6624 Stanford Ave., Los Angeles 1, Cal.
 Henry De Ruiter, *Owner*.
 Pettit Paint Co., Inc. 507 Main St., Belleville, N. J.
 John L. Pettit, *President*.
 Pfizer & Co., Inc., Chas. 81 Maiden Lane, New York 7, N. Y.
 Elmer C. Otto, *Secretary*.
 Phelan-Faust Paint Mfg. Co. 932 Loughborough Ave., St. Louis 11, Mo.
 William J. Phelan, *President*.
 Phillips Petroleum Co., Chemical Products Dept. Bartlesville, Okla.
 C. C. Crawford.
 Piedmont Paint Mfg. Co. P. O. Box 984, Bridge St., Greenville, S. C.
 Hugh Alkan, *President*.
 Pierce & Stevens, Inc. 710 Ohio St., Buffalo 3, N. Y.
 J. J. Davis.
 Pinellas Lumber Co. 1400 Central Ave., St. Petersburg, Fla.
 W. H. Goodwin.
 Pinol Mfg. Co., Inc. S. W. Cor. Hancock & Berks Sts.,
 Leon Weisberg, *President*. Philadelphia 22, Pa.
 Pioneer Mfg. Co., The. 3053 East 87th St., Cleveland 4, Ohio
 O. C. Webe, *President*.
 Pioneer Paint & Varnish Co. 438 West Congress St., P. O. Box 5098,
 H. T. Bacal, *President*. Tucson, Ariz.
 Pittsburgh Paint Supply, Inc. 513 Water St., Pittsburgh 19, Pa.
 J. Wm. Johnston, *President*.
 Pittsburgh Plate Glass Co. Grant Building, Pittsburgh 19, Pa.
 E. D. Griffin, *Vice-President*.
 Plaskon Div., Libby-Owens-Ford Glass Co. 2112 Sylvan Ave.,
 C. Homer Flynn, *Vice-President*. Toledo 6, Ohio
 Plastic Lining Corp. 914 S. Wabash Ave., Chicago 6, Ill.
 C. A. Van Natta, *Vice-President*.

Plastic Products Co. 6475 Georgia Ave., Detroit 11, Mich.
 R. S. Collins, *Vice-President*.
 Pockels Drug, Glass & Paint Co. 2344 Gravois Ave., St. Louis 4, Mo.
 Sidney Pockels.
 Pockrandt Paint Mfg. Co., The 14 N. Howard St., Akron 8, Ohio
 C. H. Pockrandt, *Secretary-Treasurer*.
 Pontiac Paint Mfg. Co., Inc. 17-19 So. Perry St., Pontiac 15, Mich.
 R. A. Tubbs, *Vice-President*.
 Pontiac Varnish Co. 30 Brush St., Pontiac 12, Mich.
 C. H. Hutchins, *President*.
 Porter Paint Co., Inc. 419 S. 14th St., P. O. Box 1439, Louisville 1, Ky.
 H. Boone Porter.
 Power Oil Co., The* Caldwell Lane, Conshohocken, Pa.
 C. S. A. Henry.
 Pratt & Lambert, Inc. 73-79 Tonawanda St., Buffalo 7, N. Y.
 H. E. Webster, *President*.
 Pratt Paint & Varnish Co., Inc. P. O. Box 1134, Dallas 1, Texas
 Frank A. Pratt, *President*.
 Premier Oil & Lead Works 3950 Medford St., Los Angeles 33, Cal.
 E. C. Bishop.
 Premier Paint & Varnish Co. 2339 N. Hoyne Ave., Chicago 47, Ill.
 H. Schwartzberg, *Secretary*.
 Prescott Paint Co., Inc. 22 East 40th St., New York 1, N. Y.
 John M. Coulton, *President*.
 Preservative Paint Co. 5410 Airport Way, Seattle 8, Wash.
 E. B. Mackenzie.
 Price Hill Paint & Glass Co.** 3631 Warsaw Ave., Cincinnati 5, Ohio
 Chas. E. Yeager, *President*.
 Price Varnish Co. 3rd & St. Louis Ave., Valley Park, Mo.
 Thompson Price, Jr.
 Prillaman Co., The P. O. Box 1024, Martinsville, Va.
 Nick Prillaman, *Owner*.
 Prince Manufacturing Co.* Bowmanstown, Pa.
 H. E. Sander, *President*.
 Prince Paint Co., Jas H. 146 High St., Boston 10, Mass.
 Pritchard Paint & Glass Co.** 112 W. 5th St., P. O. Box 1522,
 T. W. Pritchard, *Treasurer*. Charlotte 1, N. C.
 Processed Chemical & Coatings Corp. 33 No. 1st St., Brooklyn 11, N. Y.
 Monroe Rapaport, *Vice President*.
 Progress Paint Mfg. Co. 826 W. Main St., Louisville 2, Ky.
 Clifford Lussky, *President*.
 Progressive Varnish Works 3137 E. 28th St., Los Angeles 23, Calif.
 Porter M. Waldron, *President*.
 Protective Coatings Corp. 1035 Wright Ave., Richmond, Calif.
 Paul Battenfeld, *President*.
 Pro-Tec-Tor Products Co. 154 North La Brea Ave., Inglewood, Calif.
 Russell Simpson.
 Prufcoat Laboratories, Inc. 63 Main St., Cambridge 42, Mass.
 Norman E. MacCuspie, *President*.
 Publicker Industries, Inc.* 1429 Walnut St.,
 John H. Griffin. Philadelphia 2, Pa.
 Pur-All Paint Products Co., Inc. 420 Bacon St., New York 59, N. Y.
 A. Chaleff, *President*.
 Purdum & Son Co., W. E. 204 Main St., Danville, Va.
 A. M. Fritz.
 Pure Calcium Products Division, Diamond Alkali Co.* P. O. Box 407,
 W. C. Bates, *Division Manager* Painesville, Ohio
 Pure Oil Company, The* 35 East Wacker Drive, Chicago 1, Ill.
 M. B. Chittick, *Mgr., Specialty and Technical Sales*.
 Pure Paint Mfg. Co., The 900 West Lake St., Minneapolis 8, Minn.
 Laron E. Honn, *Owner*.
 Purity Paint Products Corp. 410 Withers St., Brooklyn 22, N. Y.
 Iaidor Hetson, *Treasurer*.
 Pyroxylin Products, Inc. 4851 S. St. Louis Ave., Chicago 32, Ill.
 C. E. Fawkes.

Q

Qualatone Products, Inc. 21 Gay St., New York 14, N. Y.
 William F. Behlen, *Treasurer*.
 Quigley Co., Inc. 527 Fifth Ave., New York 17, N. Y.
 I. A. Pfeil.
 Quinn's Wallpaper & Paint Store** 55-59 Union St., North Adams, Mass.
 George L. Quinn.

R

R-B-H Division, Interchemical Corporation* 2 Hamilton St.,
 W. S. Edgar, *President*. Bound Brook, N. J.
 Raff & Swanson, Inc. 311 Eastern Ave., Chelsea 50, Mass.
 Chas. L. Raff.
 Raker Paint Factory 595 Market St., Kingston, Pa.
 Lester Raker.
 Raker Paint & Varnish Co. 850 Providence Rd., Scranton 8, Pa.
 Milford Raker.
 Randolph Products Co. Carlstadt, N. J.
 W. G. Randolph.
 Raymond Bag Co., The* Wildwood Drive & Enoch Avenue,
 George Brown, *Treasurer*. Middletown, Ohio.
 Reardon Co., The 2200 N. Second St., St. Louis 6, Mo.
 David H. Moran, *President*.
 Reardon Co. of California, The 1731 East Olympic Blvd.,
 L. A. McLean. Los Angeles 21, Calif.
 Red Spot Paint & Varnish Co., Inc. 110-12 Main St., Evansville 8, Ind.
 W. M. Parmele.
 Reese Brothers Inc.** 14301 E. Warren Ave., Detroit 13, Mich.
 Fred J. Von Daacke, *President*.
 Reichard-Coulston, Inc.* 15 East 26th St., New York 10, N. Y.
 J. W. Bossert.
 Reichhold Chemicals, Inc.* 601 Woodward Heights Blvd.,
 P. L. Swisher, *Sales Manager*. Ferndale Sta., Detroit 20, Mich.
 Reifschneider Paint & Glass Co. 918 Dodge St., Omaha 2, Neb.
 Marvin Reifschneider.
 Reilly Co., Hugh** 1334 New York Ave., N. W., Washington 5, D. C.
 J. J. Kehoe, *President*.
 Reliance Paint Co., Inc. 64 So. 6th St., Brooklyn 11, N. Y.
 John Van N. King, *President*.
 Reliance Varnish Co. 4730 Crittenden Drive, Louisville 9, Ky.
 Reliance Varnish Co. of Illinois. 4501 West Hadden Ave., Chicago 51, Ill.
 H. Grawemeyer, *President*.
 Ben Robertson.
 Re-Nu-It Corporation 252 West 6th South St., Salt Lake City 4, Utah
 Martin H. Doelle.
 Republic Paint & Oil Co. 1204 South Broadway, St. Louis 4, Mo.
 Wm. J. Dunkel, *President*.
 Republic Paint & Varnish Works 14th St. & S. Kilbourn Ave.,
 S. Kolmar. Chicago 9, Ill.
 Resinous Products & Chemical Corp.* 222 W. Washington Sq.,
 Otto Haas. Philadelphia 6, Pa.
 Revere Paint Co., Inc., The 425 Riverside Ave., Medford 55, Mass.
 E. P. Long, *President*.
 Reynolds Metals Co., Inc.* Aluminum Powder & Paste Division,
 R. S. Reynolds, *President*. 155 East 44th St., New York 17, N. Y.
 Reynolds Paint Co.** Maryland Ave. & 21st St., Baltimore 18, Md.
 Milton L. Reynolds.
 Rhodes & Co., D. H. 434 9th St., San Francisco 3, Calif.
 Roy J. Anderson, *Manager*.

Richmond Glass Shop** 814 West Broad St., Richmond 20, Va.
 F. R. Bialkowaki.

Ricketson Mineral Color Works* 229 East Wisconsin Ave.,
 R. L. Ferguson, *Vice-President*. Milwaukee 2, Wisc.

Rinshed-Mason Co. 5935 Milford St., Detroit 10, Mich.
 Frederick G. Weed, *President*.

Riverside Paint & Putty Co. 7th & Antoine Sts., Harrisburg, Pa.
 Frank Morrison.

Riverside Paint & Varnish Co., Inc. 87 Rumford Ave., Waltham 54, Mass.
 Mrs. C. W. Kurrelmeyer.

Roach Paint Co. 417 N. Harwood St., Dallas 1, Texas
 Fred M. Roach.

Robbins Varnish Co. 1535 N. 8th St., St. Louis 6, Mo.
 Clarence Robbins, *President*.

Robertson Company, Inc. 1315 W. Kentucky St., Louisville 10, Ky.
 Ben Robertson, Jr., *President*.

Roberts Paint Corp. 515 Bryant Ave., Bronx 59, N. Y.
 Bernard Rubenstein, *President*.

Robins & Co., G. S.* 126 Chouteau Ave., St. Louis 2, Mo.
 Marvin A. Schneller.

Rockford Paint Mfg. Co. 201 N. Madison St., Rockford, Ill.
 R. J. Baudhuin, *President*.

Rockford Varnish Co. 1620 Harrison Ave., Rockford, Ill.
 R. L. Grantz, *President*.

Rodda Paint Company 1103 S. E. Grand Ave., Portland 14, Ore.
 A. Rodda, *President*.

Roemhildt Company, The** 127 East Third St., Dayton 2, Ohio
 Rudolph Roemhildt, *President*.

Rogers Chemical Corp. 9729 Conant Ave., Detroit 12, Mich.
 Don Rogers, *President*.

Rogers Paint Products, Inc. 8250 St. Aubin Ave., Detroit 11, Mich.
 Earl L. Hess, *Vice-President*.

Ronan Co., Inc., T. J. 749 E. 135th St., New York 54, N. Y.
 John A. Ronan, *President*.

Rose-Diehl Paint Corp. 2653-59 N. Reese St., Philadelphia 33, Pa.
 C. F. Wiggins, Jr., *Secretary-Treasurer*.

Ross & Son Company, Chas.* 148-156 Classon Ave., Brooklyn 5, N. Y.
 Chas. Ross.

Roth Co., Frederick** 2516 N. Third St., Milwaukee 12, Wisc.
 Fred Roth.

Roth Paint Co., Z. E. 2117 Front St., P. O. Box 292, Meridian, Miss.
 Zoltan E. Roth, *Owner*.

Rowe Paint & Varnish Co., Inc. Niagara Falls, N. Y.
 Ray T. Crowell, *President*.

Roxalin Flexible Finishes, Inc. 800 Magnolia Ave., Elizabeth F, N. J.
 R. V. Kirk, *Secretary*.

Royal Lacquer Co. 824 Remsen Ave., Brooklyn 12, N. Y.
 I. Shochat.

Rudd-Murray Lacquer Corporation P. O. Box 1331, Asheville, N. C.
 Julius F. Rudd, *President*.

Rudd Paint & Varnish Co. 1608 15th Ave., West, Seattle 99, Wash.
 Harold Rudd, *President*.

Eust-Oleum Mfg. Co., Inc. 2425 Oakton St., Evanston, Ill.
 D. W. Ferguson, *Vice-President*.

S

S. E. B. Paint Co. 113 N. E. 10th St., Oklahoma City, Okla.
 S. E. Bolton.

S & S Paint Mfg. Co. 1944 N. W. Roosevelt St., Portland 9, Ore.
 H. P. Schweitzer, *Manager*.

Saeger-Winstel Co.** 1148 Main St., Cincinnati 10, Ohio
 A. F. Winstel.

Saginaw Paint Mfg. Co. 344 W. Genesee St., Saginaw 57, Mich.
 R. R. Campau, *President*.
 St. Germain Bros., Inc. 5 West 1st St., Duluth 2, Minn.
 Raymond Blais, *Treasurer & General Manager*.
 St. Joseph Lead Co.* 250 Park Ave., New York 17, N. Y.
 E. V. Peters, *Vice-President*.
 St. Louis Paint Mfg. Co. 301-311 Barry St., St. Louis 4, Mo.
 S. T. Steiner, *President*.
 St. Louis Surfacor & Paint Co. 4200 Arlington Ave., St. Louis 20, Mo.
 D. E. Waters, *Sales Manager*.
 Sale Company, James E.** 899 No. Howard St., Baltimore 1, Md.
 James E. Sale.
 Salt Lake Glass & Paint Co.** 33 E. 1st South St., Salt Lake City 9, Utah.
 Harry Shepherd, *President*.
 Salt Lake Hardware Co., The** 101 N. Third West St., P. O. Box 510,
 H. J. Martin, Salt Lake City 9, Utah
 Sampson Paint & Color Co., Inc. 1415 E. Main St., Richmond 4, Va.
 F. J. Sampson, *President*.
 Samson & Co., M. P. 137 West Schmidt Rd., El Monte, Calif.
 M. P. Samson.
 Sander Corp., The Monroe 10-18 46th Ave., Long Island City 1, N. Y.
 M. H. Sander.
 Sanders Brothers Co., Inc.** P. O. Box 615, Richmond 5, Va.
 W. B. Elwang, *Vice-President*.
 Sapolin Paints, Inc. 229 East 42nd St., New York 17, N. Y.
 C. E. Raabe, *Vice-President*.
 Sargent-Gerke Co., The 323 W. 15th St., Indianapolis 6, Ind.
 Fred B. Keuthan, *President*.
 Sargent Paint Co., Harry G. 35 North East St., Indianapolis 4, Ind.
 Harry G. Sargent, *President*.
 Savogran Company, The 28 India Wharf, Boston 10, Mass.
 C. K. Stodder.
 Schaefer Varnish Co., Inc., The 1373 S. 15th St., Louisville 10, Ky.
 H. F. Schaefer, *Vice-President*.
 Schalk Chemical Company* 351 East 2nd St., Los Angeles 12, Calif.
 H. C. Lieben.
 Schermerhorn Paint Products, Inc. 1521 Hilton Road, Ferndale P. O.,
 D. Harman, *Secretary*. Detroit 20, Mich.
 Schorn Paint Mfg. Co. 1128 W. Spokane St., Seattle 4, Wash.
 Lester B. Schorn, *President*.
 Schrack & Co., C. 152 No. 4th St., Philadelphia 6, Pa.
 J. R. Stulb.
 Schroeder Paint & Glass Company** 5914 Twelfth St., Detroit 8, Mich.
 O. J. Finsland, *Manager*.
 Schulte Paint & Lacquer Mfg. Co. 639-41 East Holly Ave., St. Louis 15, Mo.
 Frank T. Schulte, *Proprietor*.
 Seaboard Asphalt Products Co. 3545 Fairfield Rd., East Brooklyn,
 I. L. Nelson, *Secretary*. Baltimore 28, Md.
 Sealed Paint & Varnish Corp. 16 Broadway, Brooklyn 11, N. Y.
 Simone Isserson, *President*.
 Sears, Roebuck & Co. Chicago 24, Ill.
 L. B. Logan, *Supervisor Paint Dept.*.
 Seaside Paint & Lacquer Co. 1439 Cota Ave., Long Beach 6, Calif.
 Ben Friedland.
 Sec Manufacturing Co. P. O. Box 146, Buena Vista Station, Miami 37, Fla.
 J. K. Shinn, *President*.
 Seibert Varnish Company 6455 Strong Ave., Detroit 11, Mich.
 Geo. M. Seibert, *Treasurer*.
 Seidlitz Paint & Varnish Co. 18th & Garfield Sts., Kansas City 10, Mo.
 C. N. Seidlitz, *President*.
 Sessco Div. of The Sessions Clock Co. 61 East Main St., Forestville, Conn.
 W. P. Gordon.

Sewall Paint & Varnish Co. 1009 West 8th St., Kansas City 7, Mo.
 A. C. Bale.
 Sewall Paint & Varnish Co. of Texas 1306 River St., Dallas 2, Texas
 C. O. Johnson.
 Sexton Can Co., Inc.* 31 Cross St., Everett 49, Mass.
 G. A. Sexton, *Vice-President*.
 Shannon Co., The Edw. J. P. O. Box 40, Norwood Sta., Cincinnati 12, Ohio
 E. J. Shannon.
 Sharples Chemicals, Inc.* 123 South Broad St., Philadelphia 9, Pa.
 Paul Kendall, *General Manager*.
 Shaw Co., The George H. East Grove St., Middleboro, Mass.
 Lewis F. Harding.
 Sheboygan Paint Company 908 N. 12th St., Sheboygan, Wisc.
 W. A. Knilans.
 Shelby Paint & Enamel Co. 739 Virginia Ave., Indianapolis 3, Ind.
 Frank B. Stickney, *Owner*.
 Sheldon Co., Albert K. 141 Main St., Cambridge 42, Mass.
 Albert K. Sheldon, *President*.
 Shell Chemical Corp.* 500 Fifth Ave., New York 18, N. Y.
 J. M. Selden.
 Shell Oil Co., Inc.* 50 West 50th St., New York 20, N. Y.
 R. S. Mitchell.
 Shellmar Products Co.* Mt. Vernon, Ohio
 Oscar De Sylva.
 Shepard Paint Corp., The 338 W. Broad St., Columbus 8, Ohio
 S. Ornstein, *Treasurer*.
 Shepherd Chemical Co., The* 2803 Highland Ave., Norwood,
 Lee Shepherd, *President*. Cincinnati 12, Ohio
 Sherwin-Williams Co., The 101 Prospect Ave., N. W., Cleveland 1, Ohio
 A. W. Steudel, *President*.
 Shilling Enamels Co. 3612 W. 56th St., Cleveland 2, Ohio
 Paul Schilling.
 Shreveport Paint & Varnish Co., Inc. 109 Spring St.,
 Z. E. Roth, *President*. Shreveport, La.
 Sicca-Soya Paint Co., Inc. 3400 S. Washington St., Peoria 6, Ill.
 Fred J. Stark, *President*.
 Sierra Talc & Clay Co.* 5509 Randolph St., Los Angeles 22, Calif.
 E. J. Ellsworth, *Vice President*.
 Sillers Paint & Varnish Co., Inc. 831 E. 61st St., Los Angeles 1, Calif.
 John Vaughn, *President*.
 Sinclair Paint Co., The 901 E. 61st St., Los Angeles 1, Calif.
 Max Sinclair.
 Sinclair Refining Company 630 Fifth Ave., New York 20, N. Y.
 Elbert C. Isom.
 Sindar Corporation* 330 West 42nd St., New York 18, N. Y.
 R. E. Horsey, *Sales Manager*.
 Sipe & Co., James B. Box 8010, South Hills Branch, Pittsburgh 16, Pa.
 O. K. Prica.
 Skelly Oil Company* 605 West 47th St., Kansas City 10, Mo.
 Dr. A. Ernest MacGee.
 Sleight Metallic Ink Co. Third & Green Sts., Philadelphia 23, Pa.
 T. T. Toole.
 Slivka Co., B. J. 2274 Clybourn Ave., Chicago 14, Ill.
 B. J. Slivka.
 Sloss-Sheffield Steel & Iron Co. 3131 First Ave., North
 Chas. S. Northen, Jr. Birmingham 2, Ala.
 Smith-Alsoop Paint & Varnish Co., The 3rd St. & Big Four R. R.,
 G. W. Frederick, *President*. Terre Haute, Ind.
 Smith Co., C. I.** 2437 18th St., N. W., Washington 9, D. C.
 C. I. Smith, *Proprietor*.
 Smith & Co., Inc., Edward 47-38 Fifth St., Long Island City 1, N. Y.
 George M. Bralla, *Treasurer*.
 Smith Co., The Werner G.,* Division of Archer-Daniels-Midland Co.,
 2191 W. 110th St., Cleveland 2, Ohio

Smith Co., William Armstrong 200 North Martin St., East Point, Ga.
 William A. Smith, *Owner*.

Smith-Corwin, Inc. 125 So. 20th St., Irvington 11, N. J.
 E. Allen Smith, Jr., *President*.

Smith-Davis Paint Co. 10751 Venice Blvd., Los Angeles, Calif.
 C. R. Parry.

Smith Paint & Varnish Co. 2252 Elston Ave., Chicago 14, Ill.
 Tom Smith.

Smith Paint & Wall Paper Co.** 523 W. State St., Rockford, Ill.
 R. W. Stroker.

Socony Paint Products Div. of Socony-Vacuum Oil Co., Inc., 111 Broadway,
 S. G. Lansing, *General Manager*. New York, N. Y.

Solar Varnish Corp. 1291 West Blanche St., Linden, N. J.
 F. J. Maguire, *President*.

Solastic Products Co. 5232 Shiloh Ave., Seattle 7, Wash.
 R. E. Van Horn, *Vice-President*.

Solfo Paint & Chemical Co. 821 Pennington Ave., P. O. Box 339,
 N. O. Winckler, *President*. Trenton 3, N. J.

Somay Products, Inc. 1302 N. W. 6th Ave., Miami 36, Fla.
 S. M. Greene, *President*.

Sonneborn Sons, Inc., L. 88 Lexington Ave., New York 16, N. Y.
 E. Schnapper.

Sound Paint Mfg. Co. 1437 Leary Way, N. W., Seattle 7, Wash.
 Wm. F. Grubb.

Southern Coatings & Chemical Co., End St., P. O. Drawer 631, Sumter, S. C.
 Lyman Quincy, *General Manager*.

Southern Lacquer Co. 1426 Philpot St., Baltimore 31, Md.
 A. A. Eisenberg, *President*.

Southern Paint Products Co., The 1135 Sylvan Road S. W.,
 Paul B. Cefalu, *President*. Box 35, Atlanta, Ga.

Southern Paint & Varnish Co. 561 Mulberry St., Macon, Ga.
 H. Wm. Polley.

Southern Pipe Chemical Company* P. O. Box 389, Jacksonville, Fla.
 R. L. Diggs.

Southern Shellac Mfg. Co. P. O. Box 447, Memphis 1, Tenn.
 W. T. Arrington, *President*.

Southern Varnish Corp. P. O. Box 1004, Roanoke 5, Va.
 N. W. Kalley, *President*.

Southport Paint Co., Inc., Div. of Wesson Oil & Snowdrift Co.,
 T. M. Walsh, P. O. Box 280, Savannah, Ga.

South Texas Cotton Oil Co.,* Technical Oils Div., 2406 Collingsworth
 Ben Cash, Ave., P. O. Box 337, Houston 1, Texas

Southwark Mfg. Co.* Foot of Winslow St., Camden, N. J.
 A. B. Carpenter.

Sparkler Mfg. Co.* Lake & Division St., Mundelein, Ill.
 A. C. Kracklauer, *Partner*.

Spar-Tex Corp., The 220 East 134th St., Bronx, New York 51, N. Y.
 Louis Podell.

Spatz Paint Industries, Inc. 159-161 St. George St., St. Louis 18, Mo.
 Michael E. Spatz, *President*.

Specialty Resins Co.* 2801 Lynwood Rd., Lynwood, Calif.
 Miss Alma Lasher, *Secretary-Treasurer*.

Speed-O-Lac Products Co. 2386 Wycliff St., St. Paul 4, Minn.
 Milton Newman.

Spencer-Adams Paint Co. 882 Marietta St., N. W., Box 98,
 E. G. Spencer, *President*. Station D, Atlanta, Ga.

Sproull Company, Inc., Geo. 522 Common St., Shreveport 6, La.
 Geo. Sproull, *President*.

Spruance Co., The Gilbert Richmond & Tioga Sts., Philadelphia 34, Pa.
 E. F. Cox, *President*.

Spurgeon Co., N. B.** 20 N. Wacker Drive, Chicago 6, Ill.
 Neil Spurgeon.

Stacoat Paint & Varnish Co. 1821 Daly St., Los Angeles 31, Calif.
 L. H. Freeman, *General Manager*.

Staminita Corp. 109 Water St., New Haven 11, Conn.
 O. Rogers, *Vice-President*.

Standard Can Company* 855 California Ave., N. S., Pittsburgh 12, Pa.
Standard Color & Chemical Co. 749 6th Ave., New York 10, N. Y.
S. D. Jacobs.
Standard Detroit Paint Co. 3138 Lyndon St., Detroit 21, Mich.
Bert Goel
Standard Enamel & Paint Corp. 2158 N. Sherman Dr., Indianapolis 1, Ind.
Wm. A. Wade, *Secretary*.
Standard Glass & Paint Co.** 517 Hubble Bldg., Des Moines 9, Iowa
R. J. Clemens, *President*.
Standard Industrial Products, Inc. P. O. Box 325, 1500 Park St.,
E. M. Koch, *President*. Evansville 4, Ind.
Standard-Knapp Corporation* 127 Old Main St., Portland, Conn.
Geo. Ingham, *Vice-President*.
Standard Oil Co. (Ohio)* Midland Bldg., Cleveland 15, Ohio
L. T. Rumsey.
Standard Paint & Varnish Co. 429-35 Decatur St., New Orleans 16, La.
R. B. Valley.
Standard Ultramarine Co.* P. O. Box 2166, Huntington 18, W. Va.
R. P. Parker.
Standard Varnish Works 2600 Richmond Terrace, Staten Island 3, N. Y.
James S. Wolf, *Treasurer*.
Stanley Chemical Co., The East Berlin, Conn.
Sta-Rite Lacquer Corp. 857 Meeker Ave., Brooklyn, N. Y.
Al Drayer, *President*.
Stebbins and Roberts, Inc. 217 West 6th St., Little Rock, Ark.
A. H. Stebbins, *President*.
Steelcote Manufacturing Co. 3418-26 Gratiot St., St. Louis 3, Mo.
Anthony E. Niedt.
Steen Varnish Co., John A. 327 W. 37th St., Chicago 9, Ill.
L. B. Logan, *Treasurer*.
Sterling Chemical Company 3101 W. Lisbon Ave., Milwaukee 8, Wisc.
Roland E. Loeffler, *President*.
Sterling Drug, Inc.* P. O. Box 8, Pleasant Ridge Station, Cincinnati, Ohio
L. A. Hoffman, *General Manager*.
Sterling Paint Co. 6460 Hollis Ave., Emeryville 8, Calif.
Julius J. Horak.
Sterling Paint & Varnish Co. 184 Commercial St., Malden 48, Mass.
Albert E. Cole, *President*.
Stewart Bros. Paint Co., The 1010 N. Union Ave., Alliance, Ohio
R. J. Van Abel, *Sales Manager*.
Stewart-Mowry Co. 3218 Shields Ave., Chicago 16, Ill.
F. L. Gundrum, *President*.
Stewart Paint Mfg. Co. 1730 Washington Ave., N., Minneapolis
E. W. Stewart, *President*. 11, Minn.
Stiles Paint Company 439 Portage St., Kalamazoo, Mich.
L. W. Schaefer.
Stille-Young Corporation 2300-32 N. Ashland Ave., Chicago 14, Ill.
H. B. Young, *Vice-President*.
Stowe Co., Earl* 340 West Washington St., Phoenix, Arizona
Harold Strawderman, *Manager*.
Straw Products Paint & Chemical Co. 1220 Pioneer Bldg., St. Paul 1, Minn.
Morse Brink, *General Manager*.
Stressen-Reuter, Inc., Fred'k A. 2113 Medill St., Chicago 47, Ill.
T. J. Adams, *Vice-President*.
Stucco Products Co. of Fla. 142 Stockton St., P. O. Box 2029,
A. F. Pihl, *President*. Jacksonville, Fla.
Studebaker Chemical Company 341 Vulcan St., Elyria, Ohio
G. E. Wiescke, *Vice-President*.
Subox, Inc. Fairmont Plant, Hackensack, N. J.
E. T. Eberhardt.
Sullivan Varnish Co. 1553 West Madison St., Chicago 22, Ill.
Mortimer Sullivan, *President*.
Sunbrite Mfg. Co. 3506 Market St., St. Louis 3, Mo.
Leo J. Mitchell.
Sundure Paint Corp. 619 W. Fayette St., P. O. Box 944,
Philip Suskind, *Treasurer*. Syracuse 4, N. Y.

Sunny South Paint Corp. of Miami** 801 North Miami Ave., Miami, Fla.
H. G. Pittman, *Secretary*.
Superior Oil Co., Inc.* 560 Dorman St., Indianapolis 2, Ind.
B. F. Johnson, *Secretary*.
Superior Paint & Varnish Co. 238 Hickory St., Scranton 5, Pa.
A. N. Loudon, *President*.
Superior Varnish & Drier Co. Clements Ave. & Crescent Blvd.,
J. S. Stevens, *Partner*. Merchantville, N. J.
Sutcliffe Co., Inc., W. J. Currie Ave., P. O. Box 5, East Rutherford 1, N. J.
Walter J. Sutcliffe, *President*.
Suydam Division, Pittsburgh Plate Glass Co., M. B. Island & Preble
R. S. Suydam, *President*. Ave., Pittsburgh 12, Pa.
Swanson's Wallpaper & Paint, Inc. 408 S. Front St., Mankato, Minn.
Robert G. Swanson, *Secretary-Treasurer*.
Swaney & Co., Inc., W. H. Water & Starkey Sts., St. Paul 1, Minn.
W. H. Swaney, *President*.
Swift & Sons, Inc., M. 10 Love Lane, Hartford 1, Conn.
D. D. Swift, *President*.
Synolyn Paint Makers, Inc. 6316 Northwest Highway, Chicago 31, Ill.
Albert L. Davis, *President*.
Synthetic Lacquer & Varnish Co. 3382 Tulip St., Philadelphia 24, Pa.
J. Gomez.
Synthetic Organic Chemical Mfgs. Assn. 30 Rockefeller Plaza,
New York 20, N. Y.

T

Tamms Silica Co.* Builders Building, 228 N. LaSalle St., Chicago 1, Ill.
T. J. Peterson, *President*.
Tampa Paint & Varnish Co. P. O. Box 31, Tampa, Fla.
Chas. I. Stover, Jr., *Manager*.
Tate Paint & Supply Co., Bill** 378 No. First Ave., Phoenix, Ariz.
W. F. Tate.
Taurus Varnish & Paint Co. 9116 Elm St., Los Angeles 2, Calif.
Conrad Chierighim.
Taylor-Lowenstein Co.* 58 N. Commerce St., Mobile 8, Ala.
A. W. Lowenstein.
Technical Color & Chemical Works, Inc. 439 Third Ave., Brooklyn 15, N. Y.
Donald Greene, *President*.
Testor Chemical Company 2305 Charles St., Rockford, Ill.
L. E. Bowles.
Texon Industrial Corp. 10-50 50th Ave., Long Island City 1, N. Y.
H. L. Eulencamp, *President*.
Thibaut & Walker Co., The 5-48 46th Road, Long Island City 1, N. Y.
R. O. Walker.
Thomas Co., The Bundy R.F.D. #1, Covington Ky.
Bundy Thomas, *President*.
Thompson & Co. 1085 Allegheny Ave., Oakmont, Allegheny Co., Pa.
J. V. Thompson, *President*.
Thompson Co., Inc., Anson R. 403 River St., Troy, N. Y.
A. J. Allan, *Treasurer*.
Thompson, Weinman & Co., Inc.* 52 Vanderbilt Ave., New York 17, N. Y.
H. W. Smith.
Thomson-Porcelits Paint Co. 829 N. 3rd St., Philadelphia 23, Pa.
I. Binswanger, *President*.
Thorpe Paint Co., R. H. 1124 So. 13th St., Omaha 8, Nebr.
H. O. Lundgren, *Secretary*.
Thresher Paint and Varnish Co., The 1100 E. Monument Ave.,
A. I. Pruitt, *General Manager*. Dayton 1, Ohio
Tibbets Corporation 1614-24 East 14th St., Los Angeles 21, Cal.
A. Vernon Green, *President*.
Tibbets-Westerfield Pt. Co., Inc. 6901 S. Stanford Ave., Los Angeles 1, Cal.
Timeproof Paint Products, Inc. 40 Richards St., Brooklyn 31, N. Y.
Dr. Marks Neidle, *President*.
Titanine, Inc. Morris & Elmwood Aves., Union, Union County, N. J.
T. A. J. Ward, *President*.

Titanium Pigment Corporation*.....111 Broadway, New York 6, N. Y.
 C. F. Garesche, *President*.
 Tnemec Company, Inc. 3122 Roanoke Road, Kansas City 8, Mo.
 Ace Bean, *President*.
 Toch Bros., Inc..... 2600 Richmond Terrace, Staten Island 3, N. Y.
 Toledo Paint & Chemical Co. 33 Blucher St., Toledo 7, Ohio
 Martin C. Peters, *General Manager*.
 Tomlinson Paint & Varnish Co. 4000 W. North Ave., Chicago 39, Ill.
 E. W. Tomlinson, *President*.
 Tomsey Varnish Co. 520 West 25th St., Chicago 16, Ill.
 C. R. Heagstedt.
 Tower Varnish & Dryer Co., The... 1310 East First St., Dayton 3, Ohio
 S. M. Jordan, *President*.
 Trainer Co., Walter L. 3328 Germantown Ave., Philadelphia 40, Pa.
 Miss K. E. Werner, *President*.
 Trask Co., Arthur C.* 4108 S. LaSalle St., Chicago 9, Ill.
 Arthur C. Trask.
 Tredennick Paint Mfg. Co., The 464 Pratt St., Meriden, Conn.
 Edward Tredennick, *President*.
 Tremco Mfg. Co., The 8701 Kinsman Road, Cleveland 4, Ohio
 Ronald Brown.
 Triangle Paint Company 2222 Third St., Berkeley 2, Calif.
 W. H. Ferguson.
 Tripod Paints, Inc..... 313 Peachtree St., N. E., Atlanta 1, Ga.
 R. G. Martin, *Secretary-Treasurer*.
 Tri-State Paint Company..... 1208 S. 4th St., Minneapolis 15, Minn.
 E. P. Kennedy, *Treasurer*.
 Trojan Lacquer Co. 4090 E. Washington Blvd., Los Angeles 23, Cal.
 R. T. V. Lindanger.
 Tropical Paint & Oil Co., The 1246 West 70th St., Cleveland 2, Ohio
 R. G. Hascall, *President*.
 True-Tagg Paint Co. Box 273, Memphis 1, Tenn.
 M. G. Heins, Jr., *Treasurer*.
 Truscon Laboratories... Caniff & G. T. R. R., P. O. Box 69, Milwaukee
 Dr. R. A. Plumb, *President*. Junction, Detroit 11, Mich.
 Trussler Paint Co..... 215 San Jose Ave., San Jose 10, Calif.
 A. F. Trussler, *Partner*.
 Tungalite Co., of America, The Wooster, Ohio
 Tung Oil Products, Inc. Brooker, Fla.
 Hewlett S. Anderson, *Manager*.
 Turco Paint & Varnish Co. 315 Market St., Philadelphia 6, Pa.
 V. B. Fitch.
 Turco Products, Inc.* P. O. Box 2649 Terminal Annex,
 R. K. Vignolo Los Angeles 54, Calif.
 Turpentine & Rosin Factors, Inc.* P. O. Box 487, Savannah, Ga.
 Frank E. Gallagher.
 Tuttle Paint & Glass Co. 1816 Bassett Ave., El Paso, Texas
 Chas. L. Byrne, *President*.
 20th Century Paint & Varnish Co. 456 Driggs Ave., Brooklyn 11, N. Y.
 David S. Lifson.
 Twin City Varnish Company..... 1901 East Hennepin Ave.,
 W. C. Henke. Minneapolis 13, Minn.

U

Union Paint and Varnish Co..... 1225 Shore Ave., N. S., Pittsburgh 12, Pa.
 Herman T. Blank, *President*.
 Union Wallpaper & Paint Co., Inc.** 630 Mass. Ave. N.W., Washington 1, D. C.
 C. H. David, *President*.
 United Brush Manufactories* 116-118 Wooster St., New York 12, N. Y.
 Frank E. Gallagher.
 United Carbon Company, Inc.* Box 1913, Charleston 27, W. Va.
 A. G. Treadgold.
 United Chromium, Inc. 1 Union St., Carteret, N. J.
 F. L. Scott.

United Co-Operatives, Inc. 510 West Ely St., Alliance, Ohio
P. K. Singer.

United Finish Co. Corwin St., Peabody, Mass.
Paul L. Blay.

United Gilsonite Laboratories Jefferson Ave. & New York St., P. O.
George F. Walker, *Treasurer*. Box 70, Scranton 1, Pa.

United Lacquer Mfg. Corp. 1001 West Elizabeth Ave., Linden, N. J.
H. H. Cantor, *President*.

United Paint Co. Box 28, Cross Town Station, Memphis 4, Tenn.
A. P. Redd.

United Sash & Door Co.** 251 S. Rock Island Ave., Wichita, Kans.
Harry W. Constant, *Vice-President*.

U. S. Bronze Powder Works* 220 West 42nd St., New York 18, N. Y.
Thos. J. Mullen, *President*.

U. S. Color Card Company* 813 West Adams St., Chicago 7, Ill.
Allan B. Ripley, *President*.

U. S. Gutta Percha Paint Co. 12 Dudley St., P. O. Box 1365,
Providence 1, R. I.
Wilbur L. Rice, *President*.

U. S. Industrial Chemicals, Inc.* 60 East 42nd St., New York 17, N. Y.
L. A. Keane, *Vice-President*.

U. S. Lacquer Corp. 474 Chancellor Ave., Irvington 11, N. J.
P. Golat, *President*.

U. S. Paint, Lacquer & Chemical Co. 2115 Singleton St., St. Louis 3, Mo.
J. M. Dilschneider, *President*.

United States Refining Co. 1295 W. 11th St., Cleveland 13, Ohio
B. Adelson.

U. S. Steel Products Co.* 5100 Santa Fe Ave., Los Angeles 11, Calif.

Upco Co., The 4805 Lexington Ave., Cleveland 3, Ohio
Dr. F. Selden, *General Manager*.

Utility Color Co., Inc.* 377 Frelinghuysen Ave., Newark 5, N. J.
F. Albert Sauter, *General Manager*.

Utley Paint Co., Inc. P. O. Box 389, New Orleans 13, La.
Waldo B. Utley, *President*.

V

Valentine & Co. 11 E. 36th St., New York 16, N. Y.
T. J. Campbell, *President*.

Valley Paint & Supply Co.** 311 N. 1st Ave., Phoenix, Arizona
W. H. Scheumack, *Manager*.

Valspar Corp., The 11 East 36th St., New York 16, N. Y.
T. J. Campbell, *President*.

Vans-Calvert Paint Co. 1601 N. Broadway, St. Louis 6, Mo.
Edwin R. Meyer.

Vanguard Paints & Finishes, Inc. State St., East Norwood, P. O.
Box 582, Marietta, Ohio
D. F. Haddox, *Treasurer*.

Van Hoesen Company, F. P.** 526 Niagara St., Buffalo 1, N. Y.
Edward J. Miller, *Vice-President*.

Van Schaack Bros. Chemical Works* Chicago, Ill.

Van Sickle Glass & Paint Co. 143 South 10th St., Lincoln 1, Nebr.
Wilton Van Sickle, *President*.

Varecraft Works, Inc. Keim & Cross Sts., Pottstown, Pa.
F. A. Wertz, *Vice-President*.

Varcum Chemical Corp.* Packard Rd., P. O. Box 476, Niagara Falls, N. Y.
G. E. Lewis, *President*.

Varnish Products Co., The 5208 Harvard Ave., Cleveland 5, Ohio
R. S. Brintnall, *Secretary*.

Vaughan Paint Co., The 2915 Independence Rd., Cleveland 4, Ohio
Leonard Smith, *President*.

Velsicol Corporation* 120 E. Pearson St., Chicago 11, Ill.
F. P. Schneider, *President*.

Verdex Paint & Varnish Mfg. Co. 115 Moonachie Ave., P. O. Box 6,
Carlstadt, N. J.
Joseph Lo Re, *Owner*.

Victor Paint Company** 12187 Dexter Blvd., Detroit 6, Mich.
S. M. Victor, *President*.

Victory Oil Co., Inc. 8705 Saint Claude Ave., Arabi 16, La.
 Lloyd R. Deano.
 Vita-Var Corp. 46 Albert Ave., Newark 5, N. J.
 C. J. Robison, *President*.
 Vogel Paint & Wax Co. Orange City, Iowa
 Andrew Vogel.
 Voltax Co., Inc., The 5 Reservoir Ave., Bridgeport 6, Conn.
 Clair Barnum, *Secretary*.
 Von Hoffmann Press 101 South 9th St., St. Louis 2, Mo.
 G. J. Borsch.
 Vorne Co., Inc., The 147 Meadow Road, Rutherford, N. J.
 R. J. Anderson, *President*.
 Vortex Mfg. Co., The 1978 West 77th St., Cleveland 2, Ohio
 J. E. String, *President*.
 Vulcan Stamping & Mfg. Co.* 3000 Madison St., Bellwood, Ill.
 Vern I. McCarthy, *Secretary*.
 Vulcan Varnish Co. 1112 W. Main St., Louisville 2, Ky.
 L. E. First.

W

Wadsworth, Howland & Co., Inc. 139 Federal St., Boston 10, Mass.
 Wagenman Paint Stores Co., The S. C. 4420 Superior Ave., Cleveland 3, O.
 S. C. Wagenman.
 Waggener Paint Co. 10th Ave. & Burlington St., North Kansas City 16, Mo.
 A. W. Cook.
 Walker Co., H. V. 714 Division St., Elizabeth 4 N. J.
 Geo. W. Lonergan, *President*.
 Wamblu Corporation 1378 Ridge Road East, Rochester 5, N. Y.
 Emil M. Blutan, *Vice-President*.
 Wanderman & Co., Inc., E. M. 208 Dupont St., Brooklyn 22, N. Y.
 E. M. Wanderman, *President*.
 Warren Co., Inc., The 905 Memorial Blvd., S. E., Atlanta 1, Ga.
 J. N. Causey.
 Warren Paint & Color Co. P. O. Box 1307, Nashville 2, Tenn.
 Raymond A. Perry.
 Washburn Co., T. F. 2244 Elston Ave., Chicago 14, Ill.
 C. C. Smith, *President*.
 Washington Paint Products 4506 W. Fillmore St., Chicago 24, Ill.
 Louis Lance.
 Waterall & Co., Inc., Wm. 118 North Front St., Philadelphia 6, Pa.
 Wm. L. Foraythe, *Treasurer*.
 Waterproof Paint & Varnish Co. 446 Arsenal St., Watertown 72, Mass.
 Elmer G. Smith, *President*.
 Watkins Paint Co.** 118 South Andrews Ave., Ft. Lauderdale, Fla.
 C. A. Watkins, *President*.
 Watkins-Whitney Co. of Md., Inc., The** 1432 P St., N. W.
 Ralph Flint, *Vice-President*. Washington 5, D. C.
 Watson Co., George E.** 164 W. Lake St., Chicago 1, Ill.
 Watson-Standard Co. P. O. Box 1825, Pittsburgh 30, Pa.
 J. D. Watson.
 Waukegan Paint & Lacquer Co., Inc. P. O. Box 438, Waukegan, Ill.
 Louis Diamond, *Secretary-Treasurer*.
 Webb & Sons, A. L. 1411-13 Fleet St., Baltimore, Md.
 Charles A. Webb, *Owner*.
 Weber and Smith, Inc. 15 Pierce St., Reading, Mass.
 P. A. Smith, *Treasurer*.
 Weber Company, F. 1220 Buttonwood St., Philadelphia 23, Pa.
 E. G. Weber.
 Webster Cement Co., W. F. 224 Thorndike St., Cambridge 41, Mass.
 Frank L. Steven.
 Wenatchee Paint & Glass Co. 112 North Wenatchee Ave.,
 E. E. Engst, *Partner*. Wenatchee, Wash.
 Wesco Waterpaints, Inc. 343 So. Dearborn St., Chicago, Ill.
 J. G. Penniman, *Vice-President*.

Wesley Lacquer Company 95 Fourth St., Brooklyn 31, N. Y.
 Frank J. Wesley.
 Western Dry Color Co.* 608 West 52nd St., Chicago 9, Ill.
 Lawrence Reed, *President*.
 Western Glass & Paint Co. 211 South 11th St., Lincoln, Nebr.
 Mr. Footvoy.
 Western Paint & Varnish Co. Herman Ave., Duluth 8, Minn.
 Allan K. Adams, *Vice-President*.
 West Paint & Varnish Co. 1760 Parkway, Everett 49, Mass.
 J. S. Ward, *Vice-President*.
 Westhoe Paint & Fireproofing Co., Inc. 1680 No. Miller Ave.
 E. B. Hulett, *Vice-President*. Los Angeles 33, Calif.
 Wetherill & Bro., Inc.* 30th Street below Chestnut, Philadelphia, Pa.
 W. H. Fisher, *Secretary-Treasurer*.
 Wetherill & Co., Inc., Geo. D. 113 Arch St., Philadelphia 6, Pa.
 Robert W. Matlack, *President*.
 Wheeling Steel Corp., Shipping Container Sales Division* Wheeling Steel
 R. L. Brammer. Corp. Bldg., 1134 Market St., Wheeling, W. Va.
 White Company, The 3200 E. Biddle St., Baltimore 13, Md.
 E. A. Constam.
 White & Co., W. J.* 467 Amsterdam Ave., Detroit 2, Mich.
 Myron S. Steinberg.
 White's Paint Supply** 3164 W. 117th St., Cleveland 11, Ohio
 Paul P. Pospichal, *Owner*.
 Whitlam Mfg. Co., J. C. W. Walnut St., Wadsworth, Ohio
 J. C. Whitlam, *General Manager*.
 Wilbur & Williams Paint Corp., The 43 Leon St., Boston 15, Mass.
 Nelson L. Wardwell.
 Wilcox Co., M. L., The** 210 Water St., Toledo 4, Ohio
 Harry W. Parks, *President*.
 Wilhelm Company, The A. 3rd & Bern Sts., Reading, Pa.
 P. B. Fehl.
 Willey Co., C. A., Div. Sun Chemical Corp. 10-29 44th Rd.,
 C. H. Mellor, *President*. Long Island City 1, N. Y.
 Williams & Co., C. K.* 2001 Lynch Ave., East St. Louis, Ill.
 L. K. Ayers.
 Williams-Hayward Varnish Co. 7400 Archer Ave., Summit Station,
 Oscar C. Hayward, *President*. Argo, Ill.
 Williamson Paint Mfg. Co., Watts St. & N. Y. C. R. R., P. O. Box 2104
 K. F. Brockell, *President*. Station A, Charleston 2, W. Va.
 Willis Paint Corporation, The 243 Plymouth St., Brooklyn 1, N. Y.
 Bernard W. Willis, *President*.
 Wilson-Imperial Co. 115 Chestnut St., Newark 5, N. J.
 Joseph Kempf.
 Wilson Paint Co., The 410 Reading Rd., Cincinnati 2, Ohio
 A. W. Schreiner.
 Wilson & Sons, Inc., W. A.** 1409 Main St., Wheeling, W. Va.
 Geo. T. Wilson, *Vice-President*.
 Wimsatt-Jarden, Inc.** 4835 Wisconsin Ave. N.W., Washington 16, D. C.
 Edward B. Jarden, *Vice President*.
 Windsor Wax Co., Inc. 611 Newark St., Hoboken, N. J.
 Jacob Kahn, *President*.
 Winslow Co., W. R.** 922 New York Ave., N. W., Washington 1, D. C.
 W. R. Winslow.
 Wipe-On Corp. 50 Jay St., Brooklyn 1, N. Y.
 Robert G. Dooling.
 Wisconsin Paint Mfg. Co. 3710 N. Richards St., Milwaukee 12, Wisc.
 Erwin A. Hentzen.
 Witco Chemical Co.* 295 Madison Ave., New York 17, N. Y.
 R. I. Wishnick, *President*.
 Witte & Sons, John H. 206 Jefferson St., Burlington, Iowa
 William A. Witte.
 Woburn Chemical Corp. (N. J.),* Chemical Division, 1200 Harrison Ave.,
 J. Edmund Good, *Vice-President*. Harrison, N. J.
 Woche & Son Co., Inc., H. M. 1219 N. 26th St., Philadelphia 21, Pa.
 T. F. Donaghay, *President*.

Wolverine Finishes Corp. 836 Chicago Drive, S. W.
 E. M. Dunbar, *President*. Grand Rapids 9, Mich.
 Woodfinishing Products Co. 34-48 Industrial St., New York 61, N. Y.
 J. A. Ledwith.
 Woolsey Paint & Color Co., Inc., C. A. 229 East 42nd St.,
 C. R. Raabe, *President*. New York 17, N. Y.
 Wooster Brush Company* Madison Ave., Wooster, Ohio
 C. P. Foss, *Vice-President*.
 Wooster Paint Unit (See Interchemical Corp.)
 Wornow Process Paint Co. 1218 Long Beach Ave., Los Angeles 21, Cal.
 E. R. FitzGerald, *Partner*.
 Wurdack, Inc., Walter 4977 Fyler Ave., St. Louis 9, Mo.
 Walter Wurdack, *President*.
 Wyandotte Chemicals Corp.* Biddle Ave., Wyandotte, Mich.
 Howard F. Rodarick.
 Wyandotte Paint Products Co. 1430 Sycamore St., Wyandotte, Mich.
 C. W. Oliver, *Manager*.

Y

Yarnall Paint Co. Grays Ave., West of 54th St., Philadelphia 43, Pa.
 Wm. MacKnight, *President*.
 Yates & Smart Paint Co. 450 Fifth St., San Francisco 10, Calif.
 David Smart.
 Yoder & Gordon, Inc. 623 W. 24th St., P. O. Box 66, Norfolk, Va.
 W. W. Yoder, *President*.

Z

Zac-Lac Paint & Lacquer Co. 350 Simpson St., N. W., Atlanta, Ga.
 M. E. Zachos.
 Zenith Paint & Varnish Works. 130-23 121st St., So. Ozone Park 20, N. Y.
 Joseph Grappel, *President*.
 Zimmerman Co., E. E. Keenan Bldg., Pittsburgh 22, Pa.
 E. E. Zimmerman, *President*.
 Zinsser & Company, Inc.* Railroad Ave., Hastings-on-Hudson 6, N. Y.
 H. T. Staber.
 Zinsser & Co., Inc., William* 516 W. 59th St., New York 19, N. Y.
 William Zinsser.
 Zummach, Inc., Wm. F. 120 East Mineral St., Milwaukee 4, Wis.
 Miles W. Loop, *President*.

LOCAL ASSOCIATIONS

(Affiliated with the National Paint, Varnish and Lacquer Association, Inc.)

ATLANTA PAINT, VARNISH & LACQUER ASSOCIATION Atlanta, Georgia

President RAY FIGART
(Rich's, Inc.)
Vice-President JAMES MORRISON
(Devoe & Reynolds Co.)
Secretary-Treasurer W. W. CHILDS
(Campbell Coal Co.)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Aluminum Co. of America. (B)	Rhodes Haverly Bldg.	Walter Davis
American Can Co. (B)	410 Marietta St., N. W., Box 1635	William Lynch
Atlanta Paint Company (A)	25 Houston St., N. E.	L. R. Hunter
Campbell Coal Co. (C)	238 Marietta St., N. W., Box 1498	W. W. Childs
Continental Can Co. (B)	Mortgage-Guarantee Bldg.	
F. J. Cooledge & Sons (A)	1314 Murphy Ave., S. W.	Jack Davis
Devoe & Reynolds Co. (A)	78 Broad St., N. W.	James Morrison
E. I. duPont deNemours & Co., Inc. (A)	819 Peachtree St., N. E.	H. L. Rhorer
Eagle-Picher Lead Co. (B)	1210 Lowerline St., New Orleans, La.	Tom Grace
T. J. Edwards Co. (C)	752 Spring St., N. W.	T. J. Edwards, Sr.
The Glidden Co. (A)	56 Walton St., N. W.	A. T. Baumgartner
Hercules Powder Company (B)	134 Peachtree St., N. W.	W. A. Haines
Huguley Paint & Oil Co. (C)	1139 Sylvan Rd., S. W.	T. C. Huguley
Lowe Brothers Company (A)	321 Peachtree St., N. E.	B. E. Bridges
John Lucas & Co., Inc. (A)	233 Peachtree St., N. E.	F. P. Sledge
Minnesota Mining Company (A)	145 McClean St., Decatur, Ga.	Geo. R. Karnett
National Lead Company (A)	549 Freeman Ave., Cincinnati 3, Ohio	
Peaslee-Gaulbert Corp. (C)	438 Marietta St., N. W.	C. G. Walker
Peaslee-Gaulbert Paint & Varnish Co. (A)	362 Fair St., S. W.	M. T. Moncrief
Pittsburgh Plate Glass Co. (A)	824 Memorial Dr., S. E.	C. W. Bailey
Pratt & Lambert, Inc (A)	25 Houston St., N. E.	A. G. MacFarlane
The Reardon Company (A)	Fulton Warehouse, 544 Means St., N. W.	A. B. Huckabee
Sherwin-Williams Co., Inc (A)	70 Broad St., N. W.	R. B. Primm
Smith Paint & Lacquer Co. (C)	387 Peachtree St., N. E.	George Amos
Southern Paint Products Co. (A)	1135 Sylvan Rd., S. W.	Paul Cefalu
Southern Shellac Mfg. Co. (A)	556 Suzette St., Memphis, Tenn.	
Southern States Chemical Co. (C)	1081 W. Marietta St., N. W.	Phil A. Greene
Spencer-Adams Paint Co. (A)	882 Marietta St., N. W.	H. M. Thompson
The Thibaut & Walker Co. (A)	2416 Woodward Way, N. W.	J. W. Addison
Tripod Paints, Inc. (A)	313 Peachtree St. N. E.	W. E. Sigafosse
Warren Company, Inc. (A)	905 Memorial Dr., S. E.	R. G. Martin
Wesco Waterpaints, Inc. (A)	2840 Peachtree St., N. E.	John Causey
C. K. Williams & Co. (B)	c/o Fulton Warehouse, 544 Means St. N. W.	B. A. Brown
Zac-Lac Paint & Lacquer Co. (A)	350 Simpson St., N. W.	R. T. Hopkins
		Charles Berry



NPCA/RI 015617

BALTIMORE PAINT, VARNISH & LACQUER ASSOCIATION
Baltimore, Maryland

President CHAS. A. WEBB
 (A. L. Webb & Sons, Inc.)
 Vice-President STANLEY A. LEVY
 (The White Company)
 Secretary GLEN A. SPAULDING
 (Spencer Kellogg & Sons, Inc.)
 Treasurer A. L. FRANKLIN
 (Pittsburgh Plate Glass Co.)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
American Can Co. (B)	604 First National Bank Bldg.	Russ V. Bradley
C. M. Athey Paint Co. (A)	1809 Bayard St.	C. Burch Athey
The Baltimore Copper Paint Co. (A)	501 Key Highway	O. H. Reeder
Baltimore Paint & Color Works, Inc. (A)	150 S. Calverton Road	Herman H. Shuger
Bruning Bros. (A)	4209 East Chase St.	Irvin Ebaugh
Budeke's, Inc. (E)	418 South Broadway	Geo. M. Budeke
Cassell Commission Co. (C)	Box 2118	Harry R. Gilmer
The Chemical & Pigment Co. (B)	6401 Saint Helena Ave.	Dale E. Gordon
Chemical Products Co., Inc. (A)	2 East Lexington	R. N. Allnutt
Continental Can Co., Inc. (B)	O'Sullivan Bldg.	E. L. Sauters
Cormier's, Inc. (E)	505 North Eutaw St.	E. E. Cormier
Crown Cork Company (C)	4201 O'Donnell St.	A. N. Webb
Crown Cork Specialty Corp (B)	P. O. Box 1837	George H. Schaffer, Jr.
The H. B. Davis Co. (A)	Bayard & Severn Sts.	H. B. Davis
Dowdy Brothers (C)	33rd & Arch Sts., Philadelphia 4, Pa.	H. R. Dowdy, Jr.
E. I. du Pont de Nemours & Co., Inc., Pigments Dept. (B)	Room 1001 Architects Bldg., 117 South 17th St., Phila. 3, Pa.	J. N. Wheeler
Eagle-Picher Sales Co. (B)	Lombard & Delaware Aves, Philadelphia 47, Pa.	M. F. Howard
Farboil Paint Co. (A)	801 Key Highway	M. D. Swartz
H. J. Gettemuller & Co., Inc. (E)	514 Ensor St.	Geo. D. Gettemuller
The Glidden Co. (A)	21 North Liberty St.	R. W. Kilcollins
Hanline Brothers (A)	1400 Warner St.	Leon S. Hanline
Independent Can Company (B)	Howard & Ostend Sts.	Edwin W. Parker
Inter-Coastal Paint Corp. (A)	Dundalk P. O., Baltimore 22, Md.	Roy L. Hartman
Spencer Kellogg & Sons, Inc. (B)	707 American Bldg.	Glen A. Spaulding
John T. Lewis and Bros., Co. (B)	8 Forest Drive, Catonsville 28, Md.	S. A. Saltsman
William McGill (C)	311 East Falls Ave.	William McGill
National Can Corp. (B)	811 South Wolfe St.	L. M. Jones
National Wallpaper & Paint Co. (E)	317 North Howard St.	Robert Stewart
Fred. Neeseemann & Co. (E)	618 S. Hanover St.	Fred L. Neeseeman
The New Jersey Zinc Sales Co. (B)	160 Front St., New York 7, N. Y.	H. J. Kelchner
Pittsburgh Plate Glass Co. (A)	Guilford, Bath & Holiday Sts.	M. C. Ackerman
Pittsburgh Plate Glass Co., Brush Division (A)	3221 Frederick Ave.	Kent D. Currie
Reynolds Paint Company (E)	Maryland Ave. & 21st St.	Milton L. Reynolds
Rheem Mfg. Co., Inc. (C)	1309 Standard Oil Bldg., St. Paul Place	G. G. Tucker
James E. Sale (E)	Howard & Read Sts.	James E. Sale
Shell Oil Company (B)	909 East 22nd St.	A. E. Baker

Sherwin-Williams Co. (A)	112 North Liberty St.	W. H. Stieg
Titanium Pigment Corp. (B)	910 Widener Bldg., Philadelphia 7, Pa.	Wyatt Schoonmaker
U. S. Industrial Chemicals, Inc. (B)	P. O. Box 326	J. F. Whitescarver
	N. W. corner	President & Fawn
The Warner-Graham Co. (C)	Sts.	F. A. Warner, Jr.
A. L. Webb & Sons, Inc. (A)	1411 Fleet St.	Charles A. Webb
The White Company (A)	3200 East Biddle St.	Stanley A. Levy

BIRMINGHAM PAINT, VARNISH & LACQUER ASSN.

Birmingham, Alabama

President	GEO. L. PIERCE
(Kirby-Pierce Paint Co.)	
Secretary-Treasurer	JESSE JOHNSTON
(Johnston Brokerage Co.)	

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Acme White Lead and Color Works (A)	2221 North Second Ave.	E. G. Adams
Alabama Paint Mfg. Co. (A)	3601 Tenth Ave., North	Mr. Ward
Aluminum Co. of America (B)	First National Bank Bldg.	H. A. Lilly
American Paint Mfg. Co. (A)	1018 South Fifth Ave.	L. Vastine Stabler
Devoe & Reynolds Co., Inc. (A)	2024 Third Avenue	W. Oliver
E. I. du Pont de Nemours & Co., Inc. (A)	2017 North Fourth Ave.	R. D. Durham
The Glidden Company (A)	2016 First Avenue, North	Frank Hambaugh
Paint Products Company (A)	2701 North 18th St.	John Cleage
Pittsburgh Plate Glass Co. (A)	912 North 20th St.	W. G. Stewart
The Sherwin-Williams Co. (A)	2016 Third Avenue	F. B. Terrell

BUFFALO PAINT, VARNISH & LACQUER ASSOCIATION

Buffalo, New York

President	HARRY G. BURKE
(Devoe & Reynolds Co., Inc.)	
Vice-President	HOMER G. STEELE
(The Glidden Company)	
Secretary	H. G. SCHLEGEL
(National Manufacturing Corp.)	
Treasurer	EDW. J. BUTLER
(McDougall-Butler Co.)	

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Aluminum Co. of America (B)	1880 Elmwood Ave.	William B. Hunton
American Can Company (B)	Lincoln-Alliance Bldg., Rochester 4, N. Y.	C. S. Stephens
American Cyanamid & Chemical Corp. (B)	850 Leader Bldg., Cleveland, Ohio	O. M. Cornell
Archer-Daniels-Midland Co. (B)	1142 Marine Trust Bldg.	John P. Broshard
Buffalo Solvents & Chemical Corp. (C)	P. O. Box 73, Station B	J. B. Resch
Calco Chemical Div., American Cyanamid Corp. (B)	4500 Euclid Ave., Cleveland 3, Ohio	Stephen Dimlich
Carpenter-Morton Co., Inc., "Larcoloid" Div. (A)	1748 Main St.	Leslie P. Thompson
Colonial Beacon Oil Co. (B)	515 Richmond Ave.	F. Robert Davern
Commercial Chemicals Co. (C)	614 Ellicott Square Bldg	Charles H. Throm

Cooperative G.L.F. Farm Supplies, Inc. (E)	Ithaca, New York	Clifford Brew
F. T. Coppins Co., Inc. (C)	728 Main St.	W. G. Herdman
Devoe & Reynolds Co., Inc. (A)	695 Main St.	Harry G. Burke
E. I. du Pont de Nemours & Co., Inc. (A)	22805 Law Ave., Dearborn, Mich.	David A. Piguet
Durez Plastics & Chemicals, Inc. (B)	Walck Rd., North Tonawanda, N. Y.	Albert R. Schuster
Dwelle-Kaiser Company (E)	251 Elm St.	H. W. Lowrie
Eagle-Picher Sales Co. (B)	801 E. Robinson St., N. S., Pittsburgh, Pa.	John S. Nordyke
Ellicott Paint Co., Inc. (E)	356-360 Elm St.	Carl H. Nagel
Factory Consumer Paint Corp. (A)	2128 Niagara St.	Harry B. Fleming
The Glidden Company (A)	733 Main St.	Homer G. Steele
Imperial Paper & Color Corp. (B)	533 Bulkeley Bldg., Cleveland, Ohio	Lenox E. H. Stuart
Jamestown Finishing Products, Inc. (A)	125 Blackstone Ave., Jamestown, N. Y.	L. N. Tate
Spencer Kellogg & Sons, Inc. (B)	98 Delaware Ave.	Sydney C. Murray
LaCiede Mfg. Co., Inc. (B)	500 Northland Ave.	George L. Ginther
McDougall-Butler Co., Inc. (A)	6 Evans St.	H. Vernon Smith
G. C. Manson (E)	853 Washington St.	William B. Plumb
James D. Meyers & Sons (C)	First National Bank Bldg., Kenmore, N. Y.	John W. Meyers
National Lead Company (A)	116 Oak St.	W. Robert Melville
National Manufacturing Corp. (A)	153 Fillmore Ave., Tonawanda, N. Y.	Herbert G. Schlegel
New Jersey Zinc Company (B)	160 Front St., New York, N. Y.	Harold Hedden
Newport Industries, Inc. (B)	First National Bank Bldg., Kenmore 17, N. Y.	J. O. Meyers
Pierce & Stevens, Inc. (A)	710 Ohio St.	D. E. Ellis
Pittsburgh Plate Glass Co. (A)	119 Erie St.	G. F. Parker, Jr.
Pratt & Lambert, Inc. (A)	75 Tonawanda St.	Richard B. Mather
Reichhold Chemical Co. (B)	1902 Terminal Tower, Cleveland, Ohio	Robert H. Coerdtt
Riverside Chemical Co., Inc. (C)	871-947 Riverside Rd., North Tonawanda, N. Y.	Geo. A. Rasch
Rowe Paint & Varnish Co. (A)	Hyde Park Blvd. & College Ave., Niagara Falls, N. Y.	J. Gordon Rowe
Sears Roebuck & Company (A)	1905 Main St.	Frank F. Simon
Schuele & Company (C)	12 Summer St.	William R. Birch
The Sherwin-Williams Co. (A)	917 Main St.	A. L. Muckley
Socony Paint Products (A)	130 Pearl St.	
Titanium Pigments Corp. (B)	111 Broadway, New York, N. Y.	H. Maynard Henly
U. S. Industrial Chemicals, Inc. (B)	1431 Rand Bldg.	Walter J. Kilmer
United Glazing Co. (C)	255 East Genesee St.	H. J. Buchholtz
F. P. Van Hoesen Co., Inc. (E)	41 St. Paul St., Rochester, N. Y.	H. V. Coles
F. P. Van Hoesen Co., Inc. (E)	526 Niagara St.	E. J. Miller
Varcum Chemical Corp. (B)	Packard Rd., Niagara Falls, N. Y.	Geo. Lewis
Wesco Waterpaints, Inc. (A)	81 Euclid Ave., Kenmore 17, N. Y.	S. O. Kent

CHICAGO PAINT, VARNISH & LACQUER ASSOCIATION
Chicago, Illinois

President LEO S. GUTERMAN
 (Bradley & Vrooman Co.)
 Vice-President D. L. CLINTON
 (The Clinton Company)
 Secretary MORTIMER BECH
 (The Commerce Petroleum Co.)
 Treasurer HARRY WRIGHT
 (Tousey Varnish Co.)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Acme Barrel Company (C)	2300 West 13th St.	Phil Pearlman
Advance Solvents & Chemical Corp. (B)	230 East Ohio St., Chicago 1, Ill.	C. A. Lechner
Alkydol Laboratories, Inc. (B)	3242 South 50th Ave., Cicero 50, Ill.	Dr. Adolph Heck
Alston-Lucas Paint Co. (A)	7701 West 47th St., Lyons, Ill.	Chas. W. Ptacek
Aluminum Co. of America (B)	520 North Michigan Ave.	E. A. Triplett
American Can Co. (B)	104 South Michigan Ave.	H. A. Pinney
American Cyanamid & Chemical Corp (B)	20 North Wacker Drive	E. F. Heizer
American Decalcomania Co. (A)	4334 West 5th Ave.	Dr. C. H. Weinmann
American Marietta Company (A)	43 East Ohio St.	Grover Hermann
American Mineral Spirits Co. (C)	230 North Michigan Ave.	C. C. McInnes
American Paint Company (A)	902 Larrabee St.	U. M. Roberts
American Zinc Sales Co. (B)	77 West Washington St.	W. J. Reidy
Anderson-Prichard Oil Corp. (B)	3921 North Ravenswood Ave.	D. D. Rubek
Ansbacher-Siegle Corp. (B)	1265 Early Ave.	Arthur E. Hedberg
Armstrong Paint & Varnish Works (A)	1330 South Kilbourn Ave.	R. G. Dahlberg
Baker Castor Oil Co. (B)	105 West Adams St.	H. E. Fritts
W. H. Barber Co. (A)	3650 South Homan Ave.	T. J. Callahan
Barker Chemical Company (A)	2258 South Union Ave.	Elmer Barker
The Barrett Div., Allied Chemical & Dye Corp. (B)	2800 South Sacramento Ave.	E. J. Garvey
Barrett Varnish Co. (A)	1522 South 50th Court, Cicero 50, Ill.	M. F. Barrett
Bennett Industries, Inc. (B)	406 West 144th St.	S. A. Bennett
Berry Bros., Inc. (A)	230 East Ohio St.	J. H. Chopa
Binks Mfg. Co. (B)	3124-40 Carroll Ave.	E. F. Watts
Biabee Linseed Company (B)	Chicago Heights, Ill.	Carl H. Schinks
Boston Varnish Company (A)	1524 South Western Ave.	A. G. Ballester
Bradley & Vrooman Co. (A)	2629 South Dearborn St.	M. E. Handke
Bradshaw-Praeger & Co. (A)	3248 West 47th Place	R. Y. Bradshaw
Fred L. Brooke Co. (C)	228 North LaSalle St.	Fred L. Brooke
B. J. Brown Company (B)	1416 Wittenberg Ave., St. Louis 10, Mo.	A. H. Wallace
Brown-Lindsay Paint Co. (A)	2601 West Grand Ave.	S. T. Swartz
Calcium Carbonate Co. (B)	222 West Adams St.	L. J. Knapp
Calco Chemical Co., Pigment Dept. (B)	228 North LaSalle St.	Kenneth A. Coate
Philip E. Calo Company (C)	333 North Michigan Blvd.	Philip E. Calo
Capitol Chemical Company (A)	2320 North Seeley Ave.	Wm. Freid
Capitol Paint & Varnish Works (A)	1346 West Concord Place	Leon Zimmerman
The Carbit Paint Company (A)	2942 West North Ave.	Lester H. Westerman

Geo. B. Cary & Son, Inc. (C)	228 North LaSalle St.	Robert Cary
Central Can Company (B)	2415 West 19th St.	O. S. Witherell
Chemical By-Products Co. (C)	135 South LaSalle St.	W. R. Evans
Chicago Pail Mfg. Co. (C)	4445 West Fifth Ave.	M. Rosenbloom
The Clinton Co. (A)	1210-1230 Elston Ave.	D. L. Clinton
E. W. Colledge, Inc. (C)	25 East Jackson Blvd.	John R. Garrason
Commerce Petroleum Co. (C)	2923 Lock St.	M. D. Beck
Commercial Solvents Corp. (B)	1817 West Fullerton Ave.	J. C. Browning
Commonwealth Varnish Co. (A)	4124 West Parker Ave.	T. C. Thorsness
Continental Can Co., Inc. (B)	135 So. LaSalle St.	Geo. E. Kummerow
William Cooper & Nephews, Inc. (C)	1909 Clifton Ave.	W. E. Lape
Crescent Bronze Powder Co. (A)	116 West Illinois St.	Myron Hexter
Crown Cork Specialty Corp. (B)	4343 West Fifth Ave.	V. E. Hoffman
Cudner & O'Connor Co. (A)	4035 West Kinzie St.	H. E. Cudner
James B. Day & Co. (A)	1872 North Clybourn Ave.	Arthur T. Day
Deep Rock Oil Corp. (B)	155 North Clark St.	W. J. Carthaus
DeLaval Separator Co., The (B)	427 West Randolph St.	N. E. Larsen
DeMert & Dougherty, Inc. (C)	3001 West 47th St.	Leonard B. Drell
The DeVilbiss Co. (B)	1280 West Washington Blvd.	R. L. Wood
Devoe & Reynolds Co., Inc. (A)	825 West Chicago Ave.	W. R. Simpson
Diamond Products Co. (A)	100 West Monroe St.	M. N. Frykman
The Dicalite Co. (B)	520 North Michigan Ave.	G. A. Russell
V. J. Dolan & Co. (A)	1830 North Laramie Ave.	V. J. Dolan
Edward R. Dornoff Co. (C)	2400 West Madison St.	Edward R. Dornoff
Drake Petroleum Co. (C)	6231 North Pulaski Rd.	Lloyd W. Kelley
E. I. du Pont de Nemours & Co., Inc. (A)	2100 Elston Ave.	G. A. Biesecker
E. I. du Pont de Nemours & Co., Inc., Pigment Dept. (B)	20 North Wacker Dr.	H. E. Schreiber
Eagle-Picher Sales Company (B)	1 North LaSalle St.	E. J. Seebach
Elliott Paint & Varnish Co. (A)	4525 Fifth Ave.	H. A. Rowland
England & O'Toole (C)	10 South La Salle St.	Edward L. England
Enjay Company, Inc. (B)	221 North La Salle St.	J. E. Devine
Enterprise Paint Mfg. Co. (A)	2841 South Ashland Ave.	Frank L. Sulzberger
Falk & Company (B)	600 South Michigan Ave.	David Lewis
Furman Co., Jas. H. (C)	59 East Van Buren St., Suite 1207	E. L. Furman
General Electric Co. (B)	840 South Canal St.	R. C. Reid
General Paint & Varnish Co. (A)	2001 Mendell St.	K. I. Songe
Gerts, Lombard & Co. (C)	2100 West Grand Ave.	Herbert Fleischhauer
The Glidden Co. (A)	1833 Normal St.	Z. G. Peck
Chas. Goldschmitt (A)	618 West Randolph St.	Chas. Goldschmitt
Carl Gorr Color Card Co. (B)	1933 South Halsted St.	E. Karlsson
Great Lakes Solvents, Inc. (C)	2530 West Bloomingdale Ave.	Thomas E. O'Connor
Great Lakes Varnish Works (A)	2215 North Pulaski Rd.	Miss K. Howe
E. H. Haines (C)	107 West 31st St.	E. F. Wilson
Harmon Color Works, Inc. (B)	122 South Michigan Ave.	J. F. Hays
The Harshaw Chemical Co. (B)	445 Lake Shore Dr.	F. K. Folsom
Harry Haze, Inc. (B)	435 North Michigan Ave., Suite 2105	Harry S. Haze
Hercules Powder Co. (B)	332 South Michigan Ave.	L. P. Killilea
The Daniel G. Hereley Co. (C)	1607 Howard St.	D. G. Hereley
Heyden Chemical Corp. (B)	20 North Wacker Dr.	F. A. Degener
Hilo Varnish Corp. (A)	2420 Washburn Ave.	S. C. Friedman
The Hockaday Paint Co. (A)	166 West Jackson Blvd.	T. L. Dahlberg
Harry Holland & Son, Inc. (C)	400 West Madison St.	Robt. L. Holland
Hooker Glass & Paint Mfg. Co. (A)	651 West Washington Blvd.	G. W. Lerch
Wm. J. Hough Co. (C)	2545 West Congress St.	W. J. Hough
Illinois Paint Works (A)	1034 South Kostner Ave.	H. H. Zimmermann

Imperial Paper & Color Corp.
 Pigment Color Div. (B) 3801 South Ashland Ave. Oscar Bishop
 Inland Steel Container Co. (B) 6532 South Menard Ave. Gordon Zuck
 Interchemical Corp.,
 Finishes Div. (A) 6540 South Laramie Ave. H. H. Pratt
 International Chemical Co. (A) 3140 South Canal St. Oliver J. Berg
 Jensen & McClelland (C) 510 North Dearborn St. Fred A. Jensen
 Jewel Paint & Varnish Co. (A) 345 North Western Ave. Robert O. Clark
 Jones-Dabney Co. (A) 622 Sixth St., Wilmette, Ill.
 P. H. Cathcart
 Ralph D. Kelley Paint Co. (A) 1644 West Belmont Ave.
 Ralph D. Kelley, Jr.
 Spencer Kellogg & Sons, Inc. (B) 105 West Adams St. H. A. Swales
 H. Kohnstamm & Co., Inc. (B) 11-13 East Illinois St. Hugo Pulver
 Kraft Chemical Co. (C) 917 West 18th St. M. M. Kraft
 E. A. Leveille (C) 608 South Dearborn St.
 Edward A. Leveille
 Edward J. Lewis (C) 9 South Clinton St. E. J. Lewis
 John R. MacGregor Lead Co. (B) 4520 West 15th St. John R. MacGregor
 The Martin-Senour Co. (A) 2520 Quarry St. W. M. Stuart
 The Martin Varnish Co. (A) 900 West 49th Place R. P. Edmonds
 McCloskey Varnish Co. (A) 1857 North Le Claire Ave.
 J. C. Sherwood
 Midland Industrial Finishes
 Co. (A) East Water St., Waukegan, Ill.
 Edwin O. Robson
 Monsanto Chemical Co. (B) 435 North Michigan Ave.
 Gerald F. Pauley
 Benjamin Moore & Co. (A) 415 North Green St. H. A. Melum
 J. W. Mortell Co. (A) 550 North Hobbie Ave., Kankakee, Ill.
 C. A. Carhoun
 C. P. Moyon (A) 908 Chicago Ave. C. P. Moyon
 The Muralo Co., Inc. (A) 1910 Elston Ave.
 National Can Corporation (B) 37 South Wabash Ave. S. M. Murphy
 National Chemical & Mfg. Co. (A) 3617 South May St. B. F. Roman
 National Lacquer & Paint
 Co., Inc. (A) 7415 South Green St. P. A. Meyers
 National Lead Co. (A) 900 West 18th St. John L. Reque
 New Jersey Zinc Sales Co. (B) 221 North La Salle St. D. P. Brannin
 Newport Industries, Inc. (B) 180 North Michigan Ave. R. C. Roy
 Nuodex Products Co., Inc. (B) 600 South Michigan Ave.
 John W. VanTuin
 O'Brien Varnish Corp. (A) South Bend, Ind. J. M. McCarthy
 Oroline Products Co. (A) 200 West 59th St. J. C. Grindey
 Paint, Oil and Chemical
 Review (C) 537 South Dearborn St. R. F. Adams
 Pittsburgh Plate Glass Co. (A) 451 St. Clair St. L. B. Huguenor
 Pratt & Lambert, Inc. (A) 320 West 26th St. C. D. Sproule
 Premier Paint & Varnish Co. (A) 2339 North Hoyne Ave. H. Schwartzberg
 Proctor & Johnson (C) 520 North Michigan Ave.
 Thomas R. Proctor
 The Pure Oil Co. (B) 35 E. Wacker Drive J. R. Myers
 R-B-H Dispersions, Inc., Div.
 Interchemical Corp. (B) 612 North Michigan Ave.
 Robert Galowitsh
 The Reardon Company (A) 1444 West 37th St. David H. Moran
 Reichard-Coulston, Inc. (B) 2400 West Madison St. G. H. Casey
 Reichhold Chemicals, Inc. (B) 122 South Michigan Ave.
 Oscar F. Johnson
 Reliance Varnish Co. of
 Illinois (A) 4501 West Haddon Ave. H. R. Beckwith
 Remien & Kuhnert Co. (C) 63 West Grand Ave. Chas. J. Remien
 Resinous Products & Chemical
 Co. (B) 930 North Halsted St. G. W. Cooke
 Rheem Manufacturing Co. (C) 7600 South Kedzie Ave. R. A. Hoefe
 Rockford Paint Manufacturing
 Co. (A) 201 No. Madison St., Rockford, Ill.
 R. J. Baudhuin

Rockford Varnish Co. (A)	1620 Harrison Ave., Rockford, Ill.	
		R. L. Grantz
Rosenbloom Barrel & Drum Co. (C)	4445 West 5th Ave.	R. S. Rosenbloom
Ross & Rowe, Inc. (C)	400 North Michigan Ave.	
		Donald H. Elliott
The Savogran Co. of Illinois (A)	60 West Superior St.	W. F. Hurter
Scientific Oil Compounding Co., Inc. (C)	1637 South Kilbourn Ave.	
		Otto Eisenschimid
Shell Chemical Corp. (C)	624 South Michigan Ave.	
		W. H. Kildow, Jr.
Shell Oil Company, Inc. (B)	624 South Michigan Ave.	
		T. R. McElhinney
The Sherwin-Williams Co. (A)	115th and Cottage Grove Aves.	
		J. K. Stewart
B. J. Slivka Company (A)	2274 Clybourn Ave.	B. Horan
Smith Paint & Varnish Co. (A)	2252 Elston Ave.	T. Smith
N. B. Spurgeon Company (E)	20 North Wacker Dr., Room 3420,	
		Neil Spurgeon
Standard Oil Co. of Indiana (C)	20 North Wacker Drive	H. G. Stiles
Standard Ultramarine Co. (B)	510 North Dearborn St.	
		Harry A. Davenport
Standard Varnish Works (A)	2600 Federal St.	E. E. Day
John A. Steen Varnish Co. (A)	327 West 37th St.	N. E. Olson
Sterling Drum Co. (C)	610 West 81st St.	W. G. Kenison
Stewart-Mowry Co. (A)	3218 Shields Ave.	F. N. Gundrum, Jr.
The Stille-Young Corp. (A)	2300 North Ashland Ave.	E. T. Stille
Fred'k A. Stresen-Reuter, Inc. (A)	2113 Medill St.	F. A. Stresen-Reuter
Sullivan Varnish Co. (A)	410 North Hart St.	Mortimer Sullivan
Sunnyside Oil Co. (C)	2212 West Sunnyside Ave.	C. G. Lueders
Merle B. Sweet (C)	3460 Monroe St.	Merle B. Sweet
Synolyn Paint Makers, Inc. (A)	6316 Northwest Highway	A. L. Davis
Tamm-Silica Co. (B)	228 North La Salle St.	Preston Fox
Technical Petroleum Co. (C)	6233 North Pauls Rd.	
		Willard W. Askew
Technical Products Inc. (C)	59 East Van Buren St.	
Thibaut & Walker (A)	7212 Ellis Ave.	Roy W. Westman
Thompson-Hayward Chemical Co. (C)	121 West Pershing Rd.	M. A. Hall
Titanium Pigment Corp. (B)	104 South Michigan Ave.	K. W. Ericson
Tousey Varnish Co. (A)	520 West 26th St.	C. R. Heagstedt
Arthur C. Trask Co. (B)	4108 South La Salle St.	W. A. Wachholz
United Carbon Co., Inc. (B)	135 South La Salle St.	C. M. Baldwin
U. S. Bronze Powder Works, Inc. (B)	15 North Jefferson St.	J. F. McDonald
United States Color Card Co. (B)	1445 West Jackson Blvd.	Allen B. Ripley
U. S. Industrial Chemicals, Inc. (B)	624 South Michigan Ave.	J. F. Rudolph
U. S. Steel Products Co., Bennett Mfg. Div. (B)	14600 Princeton Ave.	R. W. McClendon
R. T. Vanderbilt Co., Inc. (C)	757 Revere Road, Glen Ellyn, Ill.	
		F. C. Wright
Velsicol Corp. (B)	120 East Pearson St.	A. R. Jameson
Vulcan Stamping & Mfg. Co. (B)	3000 West Madison St., Bellwood, Ill.	
		Vern I. McCarthy
T. F. Washburn Co. (A)	2244 North Elston Ave.	R. A. Beverley
Washington Paint Products (A)	4506 West Filmore St.	Louis Lance
Waukegan Paint & Lacquer Co., Inc. (A)	Terminal Bldg., Market St., Waukegan, Ill.	Louis Diamond
Wesco Waterpaints, Inc. (A)	Matteson, Illinois	M. K. Fine
Western Dry Color Co. (B)	52nd and Wallace Sts.	Lawrence Reed
G. A. Wharry & Co., Inc. (C)	9340 Commercial Ave.	J. R. Ordway
C. K. Williams & Co. (B)	400 West Madison St.	W. N. Crumpler
Witco Chemical Co. (B)	435 North Michigan Ave.	John J. Ottens
Zapon Div. of Atlas Powder Co. (A)	Marquette Rd., North Chicago, Ill.	
		Casper Apeland

CINCINNATI PAINT, VARNISH & LACQUER ASSN.

Cincinnati, Ohio

President C. J. WEYDMAN
 (Spencer Kellogg & Sons, Inc.)
 Vice-President C. P. PROCTOR
 (American Can Co.)
 Secretary E. M. CHANCE
 (Eagle-Picher Co.)
 Treasurer H. B. MAGEE
 (Pittsburgh Plate Glass Co.)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Aluminum Co. of America (B)	Times Star Bldg., 800 Broadway,	Les B. Lakamp
Aluminum Industries, Inc. (A)	Werk Road	M. M. Carmody
American Can Co. (B)	Carew Tower Bldg.	C. P. Proctor
American Cyanamid & Chemical Corporation (B)	916 First National Bank Bldg.	W. B. Lambert
American Fluoresit Co., Inc. (A)	635 Rockdale Ave.	James Klee
Amsco Products Co. (C)	4619 Reading Rd.	Jos. J. Van de Ryt
Anderson-Prichard Oil Co. (B)	Losantville Road & P.R.R.	J. F. Fessler
The R. A. Becker Co. (A)	Langdon Farm Road & Penn. R. R., Norwood, Ohio	Lawrence Becker
Black Diamond Paint & Varnish Works (A)	1219 Bank St.	J. Ralph Sullivan
A. L. Boehmer Paint Co. (A)	114 Pike St., Covington, Ky.	Louis G. Boehmer
Brighton Copper Works (B)	2510 Colerain Ave.	Alvin Hock, Sr.
Calco Chemical Div., American Cyanamid Co. (B)	608 First National Bank R. N. Griswold Liberty, Indiana	C. D. Porter
Carter Paint Co. (A)	Mentor & Houston Aves., Norwood, Ohio	E. A. Foy, Jr.
Cincinnati Varnish Co. (A)	49 Central Ave.	P. M. Broderick
Commercial Solvents Corp. (B)	1216 First National Bank Bldg.	Carl Cramer
Carl Cramer Company (C)	4 Elm St., Ludlow, Ky.	M. J. Daly
M. J. Daly Co. (B)	1144 Harrison Ave.	Chas. Lippleman
The J. H. Day Co. (B)	320 First National Bank Bldg.	Wm. J. Deeks
Deeks & Sprinkel Company (C)	239 Walnut St.	Clayton Rinderknecht
Devoe & Reynolds Co. (A)	Traction Bldg.	Lawrence Mitchell
C. M. Durbin Company (C)	P. O. Box 598	Joseph Hummel, Jr.
Eagle-Picher Sales Co. (B)	Carew Tower	N. Ruston
Emery Industries (B)	4633 Forest Ave., Norwood, Ohio	
Federal Color Laboratories, Inc. (B)	Mentor & Houston Aves., Norwood, Ohio	G. W. Schneider, Jr.
The Foy Paint Co. (A)	10 W. Commerce St.	Gregory S. Stewart
Wm. Glenn Glass Co. (C)	2089 Sherman Ave., Norwood 12, Ohio	P. Bertemes
Greenwald-Bertemes Co. (C)	1111 Harrison Ave.	John B. Hardig
Hardig Paint Co. (A)	617 Monmouth St., Newport, Ky.	F. J. Harmeyer
Henry Harmeyer & Co. (C)	American Building	H. E. Nice
The Harshaw Chemical Co. (B)	Langdon Rd., & Penn. R.R., Norwood, Ohio	
Hilton-Davis, Div. Sterling Drug, Inc. (B)	1302 American Bldg.	Richard B. Goble
Imperial Paper & Color Corp. (B)	Box 17, Evanston Station	Henry Meyer
Interchemical Corp., Finishes Div. (A)	1209 First National Bank Bldg.	C. J. Weydman
Spencer Kellogg & Sons, Inc. (B)	231 West Fifth St.	Gene Giesting
Kolbe Paint Co. (A)		

Melvin Supply Co. (E)	233 Main St.	W. H. Melvin
Mohawk Paint Products, Inc. (A)	1941 Central Ave.	Harry Inderhees
National Lead Company (A)	659 Freeman Ave.	H. W. Hundley
New Jersey Zinc (B)	604 Guardian Bldg.	C. A. Berger
Newport Industries, Inc. (B)	American Bldg.	J. L. Slattery
The Perry & Derrick Co. (A)	908 Central Ave.	F. J. Derrick
Pittsburgh Plate Glass Co. (A)	4955 Spring Grove Ave.	H. B. Magee
Price Hill Paint & Glass Co. (E)	3631 Warsaw Ave.	Chas. C. Yeager
Reichard-Coulston, Inc. (B)	608 First National Bank Bldg.	Fred C. Sanders
Reichhold Chemical Co., Inc. (B)	320 First National Bank Bldg.	W. J. Deeks
The B. H. Roettker Co. (C)	1811 Union Central Bldg.	B. H. Roettker
Saeger-Winstel Co. (E)	1148 Main St.	A. F. Winstel
The Edw. J. Shannon Co. (A)	P. O. Box 40, Norwood, Ohio	E. J. Shannon
Shell Chemical Co. (B)	Union Commerce Bldg.	E. J. Berghausen
Shepherd Chemical Co. (B)	Highland Ave. near Orchard, Norwood, Ohio	Les. Shepherd
The Sherwin-Williams Co. (A)	P. O. Box 852	A. J. Bitzer
Standard Oil Co. (B)	930 Tennessee Ave.	S. H. Davis
Standard Ultramarine Co. (B)	P. O. Box 2186, Huntington, W. Va.	John L. Marple
Taylor Lowenstein Co. (B)	4 Elm St., Ludlow, Ky.	C. L. Daly
Bundy Thomas Co. (A)	R. F. D. #1, Covington, Ky.	Bundy Thomas
U. S. Industrial Chemicals, Inc. (B)	621 Evans St.	Elmer Bulthaupt
C. K. Williams & Co. (B)	1213 American Bldg.	Clyde Burris
The Wilson Paint Co. (A)	410 Reading Rd.	A. Schreiner, Sr.
C. L. Zimmerman (C)	N-204 Cincinnati Union Terminal	C. L. Zimmerman

CLEVELAND PAINT, VARNISH & LACQUER ASSOCIATION

Cleveland, Ohio

President	AUBREY A. HARBERT (Cleveland Paint & Color Co.)
Vice-President	ARTHUR H. MATTMUELLER (Continental Products Co.)
Secretary	ALLYN K. TRAYER (C. K. Williams & Company)
Treasurer	ANDRES A. MAZEIKA (Pittsburgh Plate Glass Company)

Firm	Address	Representative
Advance Solvents & Chemical Corp. (B)	Foot of East 9th St.	Norman G. Schabel
Akron Paint & Varnish Co. (A)	1390 Firestone Parkway, Akron, Ohio	W. M. Beck
Aluminum Co. of America (B)	1520 Midland Bldg.	H. A. Tallon
American Can Company (B)	809 Hanna Bldg.	F. I. Truxal
American Cyanamid Co.		
Industrial Chemicals Div. (B)	850 Leader Bldg.	Carl Byron
American Oil & Paint Co. (A)	9915 Harvard Ave.	C. D. Rogers
Anderson-Prichard Oil Corp. (B)	31 North Summit St., Akron, Ohio	H. E. Easterday
Ansbacher-Siegle Corp. (B)	Bulkley Bldg.	W. E. Hansen
Archer-Daniels-Midland Co. (B)	2191 West 110th St.	Robert S. Mathews
Arco Company (A)	7301 Bessemer Ave.	Howard E. Wise
Bakelite Corp. (B)	1501 Euclid Ave.	R. B. Waters
Barrett Div., Allied Chemical & Dye Corp. (B)	1730 Walworth Ave.	S. W. E. H. Shaw
Benton-Climo Co. (A)	18908 Waterloo Rd.	A. H. Climo
Berry Bros., Inc. (A)	18309 Clifton Blvd.	Edgar M. Lamkin
Binney & Smith Co. (B)	Ohio Bldg., Akron 8, Ohio	L. W. Reeves

The R. J. Brown Company (B)	14709 Orchard Park Ave.,	Robert G. Curtin
Burke Solvent Company (C)	2890 East 83rd St.	Charles M. Burke
Byerlyte Corp. (C)	2300 West Third St.	F. K. Egermeyer
Calco Chemical Div., American Cyanamid Corp. (B)	4500 Euclid Ave.	S. F. Dimlich
Cleveland Paint & Color Co. (A)	1200 Bolivar Rd.	A. A. Harbert
The Cleveland Steel Barrel Co. (C)	9612 Meech Ave.	Robt. O. Brannan
E. W. Colledge GSA Inc. (C)	807 Guardian Bldg.	S. S. Skelton
Commercial Solvents Corp. (B)	1200 West Ninth St.	A. W. Luedeke
Continental Can Co., Inc. (B)	1721 N. B. C. Bldg.	I. F. Roberson
Continental Products Co. (A)	1150 East 222nd St.	A. H. Matrmueller
The Davies Can Co. (B)	8007 Grand Ave.	L. C. Jones
Davis Paint Co., Inc. (A)	3509 King Ave.	J. D. Tracey
Decro Paint Products, Inc. (A)	2895 East 55th St.	Frank E. Pirrone
Devine Paint & Varnish Co., Inc. (A)	8810 Bessemer Ave.	Geo. E. Pearce
Diamond Alkali Co. (B)	Pentox Bldg.	R. H. Whison Jr.
J. C. Drouillard Co. (C)	648 Rockefeller Bldg.	J. C. Drouillard
E. I. du Pont de Nemours & Co., Inc., Pigments Dept. (B)	1221 Guardian Bldg.	J. A. Fredrickson
The Eagle-Picher Sales Co. (B)	1222 Standard Bldg.	John B. Livingstone
The Empire Varnish Co. (A)	2638 East 76th St.	R. L. Hawkins
Excelsior Varnish Works, Inc. (A)	1228 West 74th St.	Paul W. Vick
The Ferbert-Schorndorfer Co. (A)	12815 Elmwood Ave.	Kenneth E. Clarke
Ferro Chemical Corp. (B)	877 Union Commerce Bldg.	David L. Cable
Forbes Finishes Div. of Pittsburgh Plate Glass Co. (A)	3800 West 143rd St.	C. H. Reed
France, Campbell & Darling, Inc. (B)	Kenilworth, N. J.	Wallace C. France
Fuller Associates, Ralph L. (C)	616 St. Clair Ave., N. E.	Carl W. Fuller
The Garland Company (A)	3748 East 91st St.	V. L. Wise
General Electric Company, Chemical Dept. (B)	1105 Chester Ave.	Philip E. Doell
Gibbs Paint Mfg. Co. (A)	1456 Chardon Road	R. C. Stevenson
The Gibson-Homans Co. (A)	2366 Woodhill Rd.	H. R. Allison
The Glidden Company (A)	11001 Madison Ave.	R. J. Kucklick
Goodyear Tire & Rubber Co., Chemical Products Div. (B)	1144 East Market St., Akron 16, Ohio.	H. C. White
Henry L. Grund Co. (C)	Bulkley Bldg.	Henry L. Grund
Hallemitte Mfg. Co. (A)	2446 West 25th St.	Geo. E. Ostendorf, Sr.
Harrington Paint Co., Inc. (A)	1630 Collamer Ave.	N. S. Harrington
Harrison Paint & Varnish Co. (A)	1329 Harrison Ave., S. W., Canton 1, Ohio.	G. G. Walters
Harshaw Chemical Co. (B)	1945 East 97th St.	L. F. Ahlman
Hercules Powder Company, Synthetic Dept. (B)	864 Union Commerce Bldg.	W. W. Trowell
J. H. Hinz Co. (C)	Rockefeller Bldg.	J. H. Hinz
E. T. Holmes & Co. (A)	1782 East 37th St.	M. K. Einstein, Jr.
Hukill Chemical Corporation (C)	4614 Prospect Ave.	Emory G. Hukill, Jr.
Imperial Paper & Color Corp. (B)	535 Bulkley Bldg.	Albert T. Nanovic
Interchemical Corporation, Finishes Division (A)	113 St. Clair Ave., N. E., Rm. 701 Vulcan Bldg.	V. W. McDaniel
Interchemical Corp., Wooster Paint Unit (A)	Wooster, Ohio.	Alfred E. Braun
Jamestown Paint & Varnish Co. (A)	Jamestown, Pa.	T. B. Rogers
Johns-Manville Sales Corp. (B)	1530 Guildhall Bldg.	Carl Dietz
Jones-Dabney Company (A)	6614 Wade Park Ave.	E. T. Dawson
Frederick W. Kamin Co. (C)	1276 West Third St.	F. W. Kamin
Spencer Kellogg & Sons, Inc. (B)	3039 Berea Rd.	Chas. E. Lacey
Lacquer Products, Inc. (A)	9001 Kinsman Rd.	L. O. Hassler

Liquid Plastics Div., Ferro Enamel Corp. (A)	4150 East 56th St.	L. H. Miller
The Mahoning Paint Corp. (A)	653 Jones St., Youngstown, Ohio,	H. A. Kelly
Master Mechanics Co. (A)	2097 Columbus Rd.	Charles M. Evans
McGean Chemical Co. (B)	1106 Republic Bldg.	W. A. Ritchie
Medusa Portland Cement Co. (A)	1000 Midland Bldg.	O. C. Hubbard
Minnesota Mining & Manufacturing Co. (A)	P. O. Box 511, Akron 9, Ohio,	S. B. Bauman
Monsanto Chemical Co. (B)	1536 Keith Bldg.	T. C. Tupper
Benjamin Moore & Co. (A)	4400 East 71st St.	F. C. Wrede
National Lead Co. (A)	1213 West Third St.	E. E. Busse
New Jersey Zinc Sales Co. (B)	938 Guardian Bldg.	P. P. Tillinghast
Nuodex Products Co., Inc. (B)	1213 West Third St.	Richard D. Town
Ohio Mineral Spirits Co. (C)	3520 West 140th St.	Robt. A. Weppner
Palmer Supplies Co. (C)	1531 West 25th St.	Fred H. Palmer, Jr.
Passonne-Hutcheon Co. (A)	9808 Meech Ave.	C. L. Kennedy
Patterson Sargent Co. (A)	1325 East 38th St.	W. T. Clark
Pioneer Mfg. Co. (A)	3053 East 87th St.	O. C. Waha
Pittsburgh Plate-Glass Co. (A)	3849 Hamilton Ave.	R. G. Cunningham
Pure Calcium Products Div., Diamond Alkali Co. (B)	P. O. Box 407, Painesville, Ohio,	W. C. Bates
R. B. H. Dispersions Div. of Interchemical Corp. (B)	1514 Prospect Ave.	Walter Furlong
The Reardon Company (A)	13227 Merl Ave.	Clarence R. Knutsen
Reichhold Chemicals, Inc. (B)	1902 Terminal Tower	R. H. Coerdts
Reynolds Metals Co., Inc. (B)	310 Hanna Bldg.	David L. Grund
Rice & Co. (C)	319 Citizens Bldg.	Chas. M. Rice
T. J. Ronan Company, Inc. (A)	Carnegie Hall, 1220 Huron Rd.	Bert Zahn
Shell Chemical Corporation (B)	1060 Union Commerce Bldg.	W. W. Williams
Shell Oil Company, Inc. (B)	2012 West 25th St.	J. G. Gilbert
The Sherwin-Williams Co. (A)	1800 Guildhall Bldg.	H. S. Sherman
Smead and Small, Inc. (C)	1630 Hanna Bldg.	C. L. Small
Donald McKay Smith Co. (C)	1505 Broadway	
Werner G. Smith Company (B)	2191 West 110th St.	Fred H. Eberman
Standard Oil Co. (Ohio) (B)	3083 Broadway	John T. Miles, Jr.
Stewart Bros. Paint Co. (A)	Alliance, Ohio	R. J. Van Abel
Studebaker Chemical Co. (A)	P. O. Box 377, 341 Vulcan St., Elyria, Ohio	G. E. Wieseke
Thompson Weinman & Co. (B)	807 Guardian Bldg.	Alan R. Skelton
Titanium Pigment Corp. (B)	1213 West Third St.	F. R. Hodgson
The Tremco Mfg. Co. (A)	8701 Kinsman Rd.	W. C. Treuhafft
Tropical Paint & Oil Co. (A)	1246 West 70th St.	H. C. Gregg
United Co-Operatives, Inc. (A)	510 West Ely St., Alliance, Ohio,	P. K. Singer
Upco Co. (A)	4805 Lexington Ave.	Dr. F. Selden
Vortex Mfg. Co. (A)	1978 West 77th St.	J. E. String
Wagenman Paint Stores Co., S. C. (A)	4420 Superior Ave.	S. C. Wagenman
A. G. Watt Co. (C)	Keith Bldg.	James G. Watt
Wesco Waterpaints, Inc. (A)	1756 Eddy Rd.	Charles H. Stevens
Wheeling Steel Corp. (B)	1339 Terminal Tower	M. B. McCafferty
J. C. Whitlam Mfg. Co. (A)	West Walnut St., Wadsworth, Ohio,	J. C. Whitlam
C. K. Williams & Co. (B)	1501 Euclid Ave.	Allyn K. Thayer
Witco Chemical Co. (B)	616 St. Clair Ave., N. E.	C. A. Hemmingway
Wooster Brush Co. (B)	Wooster, Ohio,	Clifford P. Foss

COLORADO PAINT, VARNISH & LACQUER ASSOCIATION

Denver, Colorado

President L. H. HERR
 (Louis H. Herr Company)
 Vice-President HENRY McLISTER
 (Kohler-McLister Paint Company)
 Secretary CHARLES F. CASSIDY, JR.
 (Cassidy-Hicks Wall Paper Co.)
 Treasurer H. M. BARTON
 (Mountain & Plain Paint Company)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
American Can Company (B)	2425 Blake St.	C. W. Curry
Cassidy-Hicks Wall Paper Co. (C)	1721 Lawrence St.	Charles Cassidy
Colorado Paint Company (A)	3551 Blake St.	Don M. Lemen
Continental Can Co. (B)	241 South Cherokee St.	J. B. Gray
Denver Fire Clay Co. (C)	P. O. Box 5610	J. Claire Evans
Devoe & Reynolds Co. (A)	1624 Broadway	Walter Ramer
Florman Mfg. Co. (A)	919 Bannock St.	A. Will Florman
General Paint Corp. (A)	1101 Broadway	F. Borchardt
Guiry Bros. Wall Paper and Paint Co. (C)	1435 Court Place	L. H. Guiry
Hercules Powder Company (B)	750 Seventeenth Ave.	P. A. Ray
Louis H. Herr Co. (C)	570 Gas & Electric Bldg.	Louis H. Herr
Wm. C. Judy & Co. (C)	1700 Fifteenth St.	Wm. C. Judy
Kohler-McLister Paint Co. (A)	1620 Stout St.	Frank McLister
McMurtry Mfg. Co. (A)	1533 Arapahoe St.	Wm. D. McFarland
Benjamin Moore & Co. (A)	2500 Walnut St., P. O. Box 1888	Frank A. Traylor
Mountain & Plain Paint Co. (A)	1624 Arapahoe St., P. O. Box 350	H. M. Barton
Pittsburgh Plate Glass Co. (A)	2519 Walnut St.	A. G. Hardy
The Sherwin-Williams Co. (A)	1632 Arapahoe St.	R. J. Foley
Thompson-Hayward Chemical Co. (C)	2232 Blake St.	K. K. Dunham
Wesco Waterpaints, Inc. (A)	801 South Niagara St.	Henry Schibi

DETROIT PAINT, VARNISH & LACQUER ASSOCIATION

Detroit, Michigan

President C. J. KRUEGER
 (Ditzler Color Div. of Pittsburgh Plate Glass Co.)
 Vice-President W. R. BARRETT
 (Rinshed-Mason Company)
 Secretary E. ROWSWELL
 (Spencer Kellogg & Sons, Inc.)
 Treasurer J. G. MCKOWN
 (Aluminum Company of America)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Acme White Lead & Color Works (A)	8250 St. Anbin Ave.	G. H. Robertson
Ainslie Varnish Company (A)	4600 High St., Ecorse 18, Mich.	Harold Ainslie
Aluminum Co. of America (B)	3311 Dunn Rd., 610 New Center Bldg.	S. H. Knowlton
Ambassador Paint Specialties Co. (A)	6440 De Buel Ave.	H. Geo. Lester
American Agricultural Chemical Co. (B)	204 So. Forman Ave., P. O. Box 2458.	G. B. Delaney
American Can Company (B)	623 New Center Bldg.	R. D. Folk

American Cyanamid & Chemical Corp. (B)	931 Fisher Bldg.	G. B. Horsfull
The Armstrong Company (A)	241 South Post St.	Dave Probes
Automotive Finishes, Inc. (A)	8747 Brandt St.	J. V. Carr
B-B Paint Corporation (A)	2201 North Dort Highway, Flint 6, Mich.	John Brahma Lyle Collinson
Baker & Collinson (C)	6545 Georgia Ave.	Lyle Collinson
Barrett Div., Allied Chemical & Dye Corp. (B)	1200 Zug Island Rd.	H. G. Deters
Berry Bros., Inc. (A)	211 Leib St.	W. M. Gibson
Boydell Brothers White Lead & Color Co. (A)	432 East Lafayette Blvd.	L. J. Harding
R. J. Brown Co., The (B)	6525 Georgia Ave.	Charles Berry
Cadillac Wall Paper Co. (E)	531 Randolph St.	Fred Baker
Calco Chemical Div., American Cyanamid Co. (B)	4500 Euclid Ave., Cleveland 3, Ohio,	S. Dimlich
Celanese Corp. of America Chemical Div. (B)	610 Stephenson Bldg.	T. J. O'Dwyer
E. W. Colledge, G.S.A., Inc. (C)	1032 Lafayette Bldg.	J. E. deBauerfeind
Commercial Solvents Corporation (B)	1900 East Jefferson Ave.	C. R. Sutton
Continental Can Co., Inc. (B)	1308 Macabees Bldg., 5057 Woodward Ave.	G. L. Hitchcock
Cook Paint & Varnish Co. (A)	3301 Bourke St.	S. M. Cox
Davies Can Company (B)	9729 Conant Ave.	William Adams
Detrex Corporation (C)	14331 Woodrow Wilson	E. W. Turner
Detroit Assn. of Credit Men (C)	2111 Woodward Ave.	L. E. Phelan
Detroit Graphite Co. (A)	550 Twelfth St.	E. C. Roberts
The DeVilbiss Company (B)	2865 East Grand Blvd.	Harold Cunningham
Devoe & Reynolds Co., Inc. (A)	3632 Woodward Ave.	L. J. Deshano
Dibble Color Co. (A)	1497 East Grand Blvd.	E. W. Farmer
The Dicalite Company (B)	16595 Glastonbury Rd.	I. J. Snider
Ditzler Color Div., Pittsburgh Plate Glass Co. (A)	8000 West Chicago Blvd.	W. T. Utley
Dolphin Paint & Varnish Co. (A)	5500 Bishop Rd.	Harry N. Hausen
The F. J. Donahue Varnish Co. (A)	10586 Knodell Ave.	J. H. Hill
The Dow Chemical Co. (B)	932 Fisher Bldg.	F. H. Yost, Jr.
Dunn-Rainey Co., The (A)	14471 Livernois Ave.	G. W. Dunn
E. I. du Pont de Nemours & Co., Inc. (A)	5238 General Motors Bldg.	R. C. Williams
E. I. du Pont de Nemours & Co., Inc., Pigments Dept. (B)	22805 Law Ave., Dearborn, Mich.,	D. A. Piguet
Durako Paint & Color Corp. (A)	6315 East Seven Mile Rd.	Clarence R. Weed
Eagle Paint Works (A)	110 North Waterman Ave.	W. Carroll
The Eagle-Picher Sales Co. (B)	1627 West Fort St.	H. B. Taylor
Ecclestone Chemical Co. (C)	2675 Guoin St.	T. E. Leland
Epworth Mfg. Co. (C)	6587 Epworth Bldg.	C. W. Zink
Fisher Wall Paper Company (E)	5840 Woodward Ave.	C. H. Woodrow
Bruce R. Fleming (C)	671 West Milwaukee Ave.	B. R. Fleming
Flint Paint & Varnish Co. (A)	425 Detroit St., Flint 3, Mich	W. S. McClure
Frazer Paint Co. (A)	2475 Hubbard Ave.	W. E. Hanes
Gage Products Co. (C)	22750 Woodward Ave., Ferndale 20, Mich.	R. D. Gage
Gagnier Paint Co. (E)	164 East Congress St.	C. E. French
Theodore F. Gehle (C)	603 Fisher Bldg.	Theodore F. Gehle
The Glidden Co. (A)	7502 Woodward Ave.	J. B. Gillespie
The Goodyear Tire & Rubber Co., Inc. (B)	6500 Mt. Elliott Ave.	E. J. Hill
The Grow Solvent Co., Inc. (C)	14100 Stansbury Ave.	W. I. Hutchison
H & H Supply Co. (C)	17170 Redford Ave.	C. L. Heiserman
Harmon Color Works, Inc. (B)	2240 West Grand Blvd., Room 515,	W. R. McAdow

Harshaw Chemical Co., Inc. (B)	9420 Hubbel Ave.	E. A. Steeger
Heat Generating Systems, Inc. (B)	6432 Cass Ave.	R. C. Belgau
Hercules Powder Company (B)	628 Fisher Bldg., Cleveland 2, Ohio	
		P. F. Robb
Chas. W. Hess Co. (C)	1900 East Jefferson Ave.	Chas. W. Hess
Heyden Chemical Corp. (B)	122 Lyons Ave., Royal Oak, Mich.	
		W. H. Spreen
Hinde & Dauch Paper Co., Inc. (C)	13870 West Chicago Blvd.	C. U. Harvey
Harry Holland & Son, Inc. (C)	120 Madison St.	W. I. MacDonald
Holland Color & Chemical Co. (B)	337 College Ave., Holland, Mich.	
		C. R. Trueblood
F. J. Holtz (E)	2309 Gratiot Ave.	F. J. Holtz
E. R. Howell (C)	3478 Bewick Ave.	E. R. Howell
C. L. Hueston (C)	1998 Glendale Ave.	C. L. Hueston
Imperial Paper & Color Corp.		
Pigment Color Div. (B)	2842 West Grand Blvd.	A. F. deRavignon
Industrial Coating Engineers (C)	2272 National Bank Bldg.	John Zolad
Inland Steel-Container Co. (B)	529 Fisher Bldg.	T. J. McIntosh
Johns-Manville Sales Corp. (B)	832 Fisher Bldg.	Richard J. Armberg
Jones-Dabney Co. (A)	Caniff & G. T. R. R.	G. K. Graves
Spencer Kellogg & Sons, Inc. (B)	1379 Penobscot Bldg.	Earl Rowswell
McKenzie Cooperaage Company (C)	6100 Buchanan Ave.	W. R. McKenzie
Mac-O-Lac Paint & Varnish Works (A)	5400 East Nevada Ave.	W. Field
M. R. Matteson (C)	403 West Baltimore Ave.	M. R. Matteson
Minnesota Mining & Mfg. Co. (A)	411 Piquette Ave.	D. A. Justus
Monsanto Chemical Co. (B)	827 Fisher Bldg.	W. M. Russell
George E. Moser & Son, Inc. (C)	2961 Penobscot Bldg.	Hilton D. Moser
National Lead Co. (A)	1627 West Fort St.	Arthur R. Millas
Neilson Chemical Co. (C)	6564 Benson Ave.	R. F. Neilson
Paint Manufacturers, Inc. (A)	19150 Glendale Ave.	Earl McDonald
Park Chemical Company (B)	8074 Military Ave.	L. M. Harris
Patterson Foundry & Machine Co. (B)	East Liverpool, Ohio	H. M. Brown
Peerless Cement Corp. (A)	1144 Free Press Bldg.	Frank N. Steadman
Petroleum Specialties, Inc. (C)	P. O. Box 107, Flat Rock, Mich.	S. D. Fenner
Pittsburgh Plate Glass Co. (A)	6045 Hamilton Ave.	N. B. Jinnett
Plastic Products Co. (A)	6475 Georgia Ave.	A. D. Covert
Pontiac Paint Mfg. Co., Inc. (A)	17-19 South Perry St., Pontiac 15, Mich.	Raymond A. Tubbs
Pontiac Varnish Company (A)	30 Brush St., Pontiac, Mich.	G. K. Zimmerman
The Reardon Company (A)	25073 Michigan Ave., Dearborn, Mich.	J. J. Mulroy
Reese Bros., Inc. (E)	14301 East Warren Ave.	F. J. Von Daacke
Reichhold Chemicals, Inc. (B)	601 Woodward Heights Blvd., Ferndale Station	C. J. O'Connor
Resinous Products & Chemical Corp. (B)	17220 Stout Ave.	K. P. Alcorn
Rinshed-Mason Company (A)	5935 Milford Ave.	F. G. Weed
Rogers Chemical Co. (A)	9729 Conant Ave.	D. Rogers
Saginaw Paint Manufacturing Co. (A)	344 West Genesee St., Saginaw, Mich.	R. R. Campau
Schermerhorn Paint Products, Inc. (A)	1521 Hilton Rd., Ferndale P. O.	L. H. Luke
Schnieg Industries (C)	308 Piquette St.	John Schnieg
Schroeder Paint & Glass Co. (E)	5914 Twelfth St.	O. J. Finsland
J. W. Schumacher (C)	17559 Pennington Dr.	J. W. Schumacher
Seibert Varnish Company (A)	6455 Strong Ave.	A. J. Seibert
Sharples Chemicals, Inc. (B)	4700 Biddle Ave., Wyandotte, Mich.	C. K. Hunt
Shell Chemical Corp. (B)	154 Bagley Ave.	Geo. W. Huldrum, Jr.
Shell Oil Company, Inc. (B)	1600 United Artists Bldg.	C. W. Irwin

The Sherwin-Williams Co. (A)	2631 Woodward Ave.	R. M. Dunbar
Socony Vacuum Oil Co. (C)	903 West Grand Blvd.	J. H. Lyons, Jr.
Standard Detroit Paint Co. (A)	8138 Lyndon Ave.	B. J. Goel
Standard Oil Co. of Indiana (C)	1011 Fourth St.	S. J. Spieet
Standard Paint & Varnish Co., Ltd. (C)	845 Wyandotte, Windsor, Ont. Canada,	J. L. Straith
J. W. Stark Company (C)	804 New Center Bldg.	J. W. Stark, Jr.
Fred'k A. Stresen-Reuter, Inc. (B)	2113 Medill Ave., Chicago 47, Ill.	Geo. L. Kittle
Swenson Engineering & Mfg. Co., Inc. (C)	2615 Twelfth St.	James W. Swenson
Terminal Sales Corporation (C)	8501 Brandt Ave., Dearborn, Mich.	E. W. Jamieson
Thorp-Hambrook Co., Ltd. (C)	444 Hanna St., East Windsor, Ont., Canada	William Chard
Truscon Laboratories, Inc. (A)	Box 69, Milwaukee Jct.	Dr. R. A. Plumb
United Chromium, Inc. (A)	2751 East Jefferson Ave.	H. D. McLeese
U. S. Industrial Chemicals, Inc. (B)	1448 Wabash Ave.	F. E. Owen
Valentine & Co., Inc. (A)	550 Twelfth St.	E. J. Koldhoff
Velsicol Corporation (B)	1423 Dime Bank Bldg.	T. J. Mayer
Victor Paint Co. (E)	12187 Dexter Blvd.	S. M. Victor
The Western Solvents & Chemicals Company (C)	6472 Selkirk Ave.	David Nethercot
W. J. White & Co. (B)	467 Amsterdam Ave.	Myron S. Steinberg
Whittaker, Clark & Daniels, Inc. (C)	120 Broadway, New York, N. Y.	Robert G. Smith
C. K. Williams & Company (B)	809 Lake Shore Rd., Grosse Pointe, Mich.	Dean H. Parker
Witco Chemical Co. (B)	1249 Washington Blvd.	Milton Wishnick
Wyandotte Paint Products Co. (A)	1430 Sycamore St., Wyandotte, Mich.	C. W. Oliver

GOLDEN GATE PAINT, VARNISH & LACQUER ASSN.

San Francisco, California

President	(R. N. Nason & Company)	HARRY EASTWOOD
Vice-President	(National Lead Company)	C. H. SONDEHAUS
Secretary-Treasurer	(Bowles Printing Corp.)	S. O. BOWLES
Executive Secretary	(Hearst Building)	GEO. S. WORRELL

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
S. L. Abbot Co. (C)	135 King St.	S. L. Abbot
J. A. Adams Paint Co. (A)	Box 504, Route 1, Colma, Calif.	Wesley J. Adams
The Alloys Company (B)	955 Post St.	J. C. Newell
Aluminum Co. of America (B)	Russ Building	H. W. Flye
Aluminum Industries, Inc. (A)	409 Russ Bldg.	H. W. Flye
American Can Co. (B)	111 Sutter St.	H. E. Lindsey
American Cyanamid Co., Industrial Chemical Div. (B)	111 Sutter St.	Paul E. Ochs
American Marine Paint Co. (A)	311 California St.	John Parker
American Mineral Spirits Co.—Western (C)	725 Second St.	J. W. Guthrie
American Sponge & Chamois Co., Inc. (C)	245 Mission St.	Samuel C. Ness
Atkins, Kroll & Co. (C)	320 California St.	R. B. Prock
Bakelite Corporation (B)	114 Sansome St.	J. R. Akers
The Barrett Div., Allied Chemical & Dye Corp. (B)	1095 Market St.	Earl J. Willis
Beacon Paint Co. (A)	2833 Army St.	Archie Houle

Bishop-Conklin Co. (A)	San Francisco, Calif.	C. A. Dake
Bowles Printing Corporation (B)	75 Third St.	Sam O. Bowles
Walter N. Boysen Company (A)	42nd & Linden Sts., Oakland, Calif.	Walter N. Boysen
Braun-Knecht-Heimann Co. (C)	1400 Sixteenth St.	A. M. Oppedal
Andrew Brown Company (A)	244 California St.	H. E. Stapecky
E. S. Browning Co. (C)	1515 Third St.	Edgar S. Browning
L. H. Butcher Co. (C)	15th & Vermont Sts.	John Kirby
By-Chemical Products Co. (C)	1210 Fairfax Ave.	Ed. A. Thompson
Calco Chemical Div., American Cyanamid Co. Pigment Dept. (B)	111 Sutter St.	L. C. Green
The California Ink Co., Inc. (A)	548 Sansome St.	H. L. Miner
Carbide & Carbon Chemicals Corp. (B)	114 Sansome St.	Matthew H. Scott
The Chemical & Pigments Co., Inc. (B)	766 50th Ave., Oakland 1, Calif.	E. L. Raiston
Cole & De Graf (C)	417 Market St.	Roy P. Cole
Commercial Solvents Corp. (B)	110 Sutter St.	E. W. Bacigalupi
Continental Can Co., Inc. (B)	155 Montgomery St.	Geo. L. McCann
Continental Paint Co. (A)	164 South Park St.	Donald R. Haney
Dannenbaum Paint Co. (A)	2046 Market St.	C. Dannenbaum
De Boom Paint Co. (A)	1060 Bryant St.	C. R. Witzel
The De Vilbiss Co. (B)	831 Howard St.	C. E. Fosler
Doidge-Koren Paint Co. (A)	Alemaney & Bayshore Blvds.	R. M. Koren
Dorward & Sons Company (C)	64 Pine St.	D. C. Dorward
B. E. Dougherty Co. (C)	725 Second St.	Arthur E. Wolf
Dow Chemical Company (B)	310 Sansome St.	W. L. Nelson
C. L. Duncan Co. (C)	1001 Seventeenth St.	C. L. Duncan
Frank W. Dunne Co. (A)	41st & Linden Sts., Oakland, Calif.	W. L. Turner
E. I. du Pont de Nemours & Co., Inc. (A)	235 Second St.	John T. Edgerly
E. I. du Pont de Nemours & Co., Inc., Pigment Dept. (B)	465 California St.	Roy E. Troutman
Foster & Kleiser Co. (A)	P. O. Box 3091	W. Blair Foster
W. P. Fuller & Co. (A)	301 Mission St.	A. H. Brawner
General Paint Corporation (A)	2627 Army St.	S. C. Rasmussen
Gilbreath Chemical Co. (C)	383 Brannan St.	R. I. Gilbreath
Gillies & Loughlin (C)	311 California St.	W. C. Loughlin
The Glidden Co. of California (A)	1300 Seventh St.	E. L. Ehrke
Garrett M. Goldberg Paint Co. (A)	1019 Mission St.	G. M. Goldberg
Goss & Goss (A)	1415 Van Dyke St.	Alfred Goss
Griffin Chemical Co. (C)	1000 Sixteenth St.	Everett Griffin
J. W. Guthrie Company (C)	725 Second St.	J. W. Guthrie
Harlan Associates (A)	11 Duboce Ave.	Hal. R. Harlan
Frank E. Hawkes (C)	998 Monadnock Bldg.	Frank E. Hawkes
Hawthurst Company (C)	Mills Tower	L. S. Hawthurst
Hercules Powder Co. (B)	256 Montgomery St.	Frank H. Crymes
A. C. Horn Co. Div., Sun Chemical Corp. (A)	252 Townsend St.	Fred Sumner
Imperial Paper & Color Corp., Pigment Color Div. (B)	55 New Montgomery St.	F. A. Anderson
Industrial Chemicals Co. (A)	610 Hearst Ave., Berkeley 2, Calif.	Frank A. Bent
Industrial Products Mfg. Co. (A)	6th & Hooper Sts.	C. F. Lane
Interchemical Corp., Murphy Paint Div. (A)	1073 Howard St.	W. M. Powers
Irwin Paint Co., Inc. (A)	4th & Addison Sts., Berkeley 2, Calif.	J. Windrim Smith
Kunst Brothers (A)	419 Bayshore Blvd.	Chas. Kunst
L & H Paint Products Co. (A)	150 Mississippi St.	Harold S. Levine
J. L. Lott Co. (C)	383 Brannan St.	J. L. Lott
A. J. Lynch & Co. (C)	170 Division St.	Henry P. Jones
Dan P. Maher Paint Co. (A)	55 New Montgomery St.	Ronald M. Baird
Manning-Mitchell Paint Co. (A)	325 Sacramento St.	B. M. Wolfe

Martin, Hoyt & Milne (C)	Merchants Exchange Bldg.	W. J. Hoyt
Mathews Paint Co. (A)	1118 Mission St.	J. L. Benbow
Minnesota Mining & Mfg. Co. (C)	450 Alabama St.	Roger E. Dunn
Monsanto Chemical Company (B)	111 Sutter St.	Edward Shuler
Morwear Paint Co. (A)	568 Fourteenth St., Oakland 12, Calif.,	Maurice Friedman
The Murale Co., Inc. (A)	P. O. Box 1013, Millbrae, Calif.	W. E. Causbrook
R. N. Nason & Co. (A)	151 Potrero Ave.	W. W. Holt
National Lead Co. (A)	2240 24th St.	J. L. Caruth
New Jersey Zinc Sales Co. (B)	1205 Merchants Exchange Bldg.	R. S. Beall
O'Brien Empire Paint- Factory (A)	P. O. Box 233, Cotati, Calif.	William E. O'Brien
Oronite Chemical Co. (C)	200 Bush St.	W. M. Burge
Pacific Paint & Varnish Co. (A)	582 Market St.	W. G. Beauchamp
Pacific Vegetable Oil Corp. (B)	62 Townsend St.	Peter Angius
Paint Specialties, Inc. (A)	256 Napoleon St.	Milton W. Fleischmann
The Paraffine Companies, Inc. (A)	475 Brauman St.	C. C. Manger
Henry W. Peabody & Co. (C)	230 California St.	G. A. Gumbrecht
Pittsburgh Plate Glass Co. (A)	1125 Castro St., Oakland 7, Calif.	Harold H. Sheldon
Pittsburgh Plate Glass Co., Morck Brush Div. (A)	236 Eighth St.	Harry M. Gray
Protective Coatings Corpora- tion (A)	1035 Wright Ave., Richmond, Calif.,	Paul Battenfeld
The Reardon Co. of California (A)	1045 Bryant St.	J. G. Hoehn
Reichhold Chemicals, Inc. (B)	Linden Ave., South San Francisco, Calif.	M. W. Reece
Rheem Manufacturing Co. (C)	Chesley Ave. & South Pacific R.R., Richmond, Calif.	C. E. Root
D. H. Rhodes & Co. (A)	434 Ninth St.	S. E. Turnley
The R. J. Roesling & Co. (C)	244 California St.	Norbert J. Roesling
Rubberset Company (C)	141 King St.	David T. Barry
The Savogran Company (A)	P. O. Box 388, San Carlos, Calif.,	Calvin L. DeGroat
Schmidt Lithograph Co. (C)	481 Second St.	W. S. Nielsen
Shell Chemical Corp. (B)	100 Bush St.	Barclay K. Read
Shell Oil Co. (B)	Third & Army Sts.	M. N. Goff
The Sherwin-Williams Co. (A)	Emeryville 8, Calif.	E. T. Housekeeper
Socony Paint Products Co. (A)	417 Montgomery St.	A. M. Christianer
Standard Oil Co. of Calif. (C)	Seventh & Irwin Sts.	C. J. Hink
Stauffer Chemical Co. (C)	624 California St.	Richard N. Nason, Jr.
Tide Water Associated Oil Co., Associated Div. (C)	79 New Montgomery St.	J. H. Lynch
Titanium Pigment Corp. (B)	350 Townsend St.	R. L. Wharton
Trussler Paint Co. (A)	215 San Jose Ave., San Jose, Calif.,	A. F. Trussler
Union Oil Co. of Calif. (C)	425 First St.	A. R. Craddock
U. S. Industrial Chemicals, Inc. (B)	170 Division St.	R. E. Anderson
U. S. Steel Products Co., Boyle Mfg. Div. (B)	1849 Oak St., Alameda, Calif.,	Coleman Huntley
E. M. Walls (C)	244 California St.	E. M. Walls
Wesco Waterpaints, Inc. (A)	5th & Grayson Sts., Berkeley, Calif.,	C. D. Gifford
Western Can Co. (C)	17th & Rhode Island Sts.,	Harold Schueler
C. K. Williams & Co. (B)	4650 Shellmound St., Emeryville 8, Calif.	Verne Frazee
Witco Chemical Co., Marshall Dill Div. (B)	785 Market St.	Marshall Dill
Paul W. Wood Company (C)	350 Townsend St.	Paul W. Wood
Yates and Smart Paint Co. (A)	450 Fifth St.	Dave Smart

**HOUSTON PAINT, VARNISH & LACQUER ASSOCIATION
Houston, Texas**

President (Kuhn Paint Company) H. M. KUHN
 Vice-President (Thompson-Hayward Chemical Co.) D. W. SKILLERN
 Secretary-Treasurer (South Texas Cotton Oil Company) CHAS. M. BUHLER, JR.

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Aluminum Co. of America (B)	1806 Commerce Bldg.	Wm. E. Moerschell, Jr.
Border States Distributing Co. (A)	P. O. Box 9206	Thomas G. Meeks
Briner Paint Mfg. Co. (A)	3713 Agnes St., Corpus Christi, Texas.	Geo. A. Briner
James Bute Company (A)	P. O. Box 1779	J. Barry York
Cook Paint & Varnish Co. (A)	P. O. Box 3088	S. R. Hill
Joe Coulson Company (C)	P. O. Box 85	Joe Coulson
E. I. du Pont de Nemours & Co., Inc. Pigment Div. (B)	442 First National Bank Bldg.	Don C. Booth
E. I. du Pont de Nemours & Co., Inc., Paint Div. (A)	2219 McKinney Ave.	George Tully
The Glidden Company (A)	700 Travis St.	Harvey Pace
Harshaw Chemical Co. (B)	Mellie Esperson Bldg.	T. H. Petersen
A. C. Horn Company of Texas (A)	P. O. Box 2585	H. F. Neimeyer
Kuhn Paint Company (A)	P. O. Box 2218	H. M. Kuhn
Lambert Corporation (A)	P. O. Box 151	C. E. Lambert
E. B. McCullough Company (C)	2301 Commerce St.	E. B. McCullough
Napko Paint & Varnish Works (A)	P. O. Box 9145	Alfred J. Knapp
Paragon Paint Co., Inc. (A)	72 Heights Blvd.	A. L. Huntley
Pittsburgh Plate Glass Co. (A)	P. O. Box 2555	H. W. Lemmon
Reynolds Metals Co. (B)	2608 Rosewood St.	J. R. Wright
Rheem Mfg. Co. (C)	1401 Lockwood Drive	Lewis L. Lane
Roy A. Ribelin Distributing Co. (C)	527 A. M. & M. Bldg.	Roy A. Ribelin
Shell Chemical Corp. (B)	P. O. Box 2527	E. R. Scogin
The Sherwin-Williams Co. (A)	1400 Main St.	J. A. Till
Socony Paint Products Co. (A)	P. O. Box 2848, Beaumont, Texas.	C. J. Lockwood
South Texas Cotton Oil Co. (B)	P. O. Box 337	C. M. Buhler, Jr.
Texas Solvents & Chemicals Co. (C)	8501 Market Street Road	Joe Russell
Thompson-Hayward Chemical Co. (C)	2600 Crockett St., P. O. Box 4557.	D. W. Skillern
C. A. Woolsey Paint & Color Co. (A)	43 San Jacinto St.	A. M. Goodyear

**INDIANAPOLIS PAINT, VARNISH & LACQUER ASSN.
Indianapolis, Indiana**

President (Sargent-Gerke Company) FRANK GERKE
 Vice-President (Standard Enamel & Paint Company) WILLIAM WADE
 Secretary-Treasurer (American Can Company) B. R. WOOD

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Aluminum Co. of America (B)	1004 Merchants Bank Bldg.	G. L. Brinkworth
American Can Co. (B)	614 Merchants Bank Bldg.	B. R. Wood
American Cyanamid Co. Calco Chemical Div. (B)	607 First National Bank Bldg., Cincinnati 2, Ohio.	R. N. Griswold

Anderson-Prichard Oil Corp. (B)	3206 Martindale Ave.	J. H. Mines
The A. Burdsal Co. (A)	206 South Capitol Ave.	Charles Carpenter
Commercial Solvents Corporation (B)	49 Central Ave., Cincinnati 2, Ohio,	F. V. Alexander
Deeks & Sprinkel Co. (C)	320 First National Bank Bldg., Cincinnati 2, Ohio	W. J. Deeks
The Eagle-Picher Sales Co. (B)	5602 College Ave.	J. Growcock
Finishing Products Co. (A)	3725 East 13th St.	John Scott
Hatfield Paint Co. (C)	29 East Maryland St.	W. H. Steinbarger
Hercules Powder Co. (B)	332 South Michigan Ave., Chicago, Ill.	G. R. Anderson
August Hoffman (C)	Room 705, State Life Bldg.	August Hoffman
Hoozier Solvents & Chemical Corp. (C)	1650 Luett. Ave.	R. C. Nicholls
Indiana Naval Stores Co. (C)	403 West 17th St.	Theodore Corbin
Indianapolis Paint & Color Co. (A)	640 North Capital Ave., P. O. Box 1251,	B. J. Smith
Lilly Varnish Company (A)	666 South California St.	D. E. Smith
Lindeman Wood-Finish Co. (A)	1602 West Washington St.	S. C. Keenan
National Lead Co. (A)	R. R. 16, Box 314 G.	C. J. Surman
Perfection Paint & Color Co. (A)	715-19 East Maryland St.	George Gable
Pittsburgh Glass Co. (A)	59 South State St.	H. D. Bishop
Reichhold Chemical Co., Inc. (B)	320 First National Bank Bldg., Cincinnati 2, Ohio	W. J. Deeks
The Sargent-Gerke Co. (A)	P. O. Box 729	F. Gerke
Harry G. Sargent Paint Co. (A)	33-35 North East St.	H. G. Sargent
The Schaefer Varnish Company, Inc. (A)	15th & Magnolia Sta., Louisville, Ky.	J. B. McGuire
The Sherwin-Williams Co. (A)	115th & Cottage Grove Ave., Chicago, Ill.	G. R. O'Shea
Standard Enamel & Paint Corp. (A)	2138 North Sherman Drive	Will Wade
Superior Oil Co., Inc. (B)	460 Dorman St.	R. F. Johnson
Titanium Pigment Co. (B)	104 South Michigan Ave., Chicago, Ill.,	Ken Bolton
U. S. Industrial Alcohol Co. (B)	P. O. Box 665, Louisville, Kentucky,	L. E. Hogan
Witco Chemical Co. (B)	435 North Michigan Ave., Chicago, Ill.,	S. G. Armato

KANSAS CITY PAINT, VARNISH & LACQUER ASSN. Kansas City, Missouri

President	(U. S. Industrial Chemicals)	ROY A. PARKER
Vice-President	(Davis Paint Company)	W. H. EDGINGTON
Secretary	(Sherwood & Company)	W. H. WHITE
Treasurer	(Abner-Hood Chemical Co.)	ABNER H. HAUCK
<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Abner-Hood Chemical Co. (C)	507-517 North Montgall Ave.	Ab. Hauck
Aluminum Co. of America (B)	2306 Power & Light Bldg.	A. L. Larson
American Asphalt Roof Corp. (A)	15th & Blue River	Holmes Doyle
American Can Company (B)	911 East 14th St., North Kansas City, Mo.	Tom Kennedy
Anthony Mfg. Co. (A)	7205 Central St.	Wm. Anthony
Battenfeld Grease & Oil Corp. Waterproofing Div., (A)	3138 Roanoke Rd.	Carl Bolte
M. L. Campbell Finishing Products Co. (A)	708 East 19th St.	M. O. Falls

Continental Can Co., Inc. (B)	1400 Guinotte Ave.	N. M. Potts
Cook Paint & Varnish Co. (A)	P. O. Box 389	H. H. McLucas
Davis Paint Co. (A)	14th & Iron Sts., North Kansas City, Mo.	L. O. Hawkinson
The DeVilbiss Company (B)	606 City Bank Bldg.	A. A. Lafluer
Devoe & Reynolds Co. (A)	3358 Main St.	George Merwin
C. F. Downey Box Co. (B)	14th & Iron Sts., North Kansas City, Mo.	Chas. Downey
E. I. du Pont de Nemours & Co., Inc. (A)	2101 Canal Port Ave., Chicago, Ill.	R. P. Enslin
Eagle-Picher Sales Co. (B)	602 Minnesota Ave., Kansas City, Kan.	C. N. Lovene
Great Western Paint Mfg. Co. (A)	1207 West 11th St.	F. N. Redheffer
Industrial Products Mfg. Co. (A)	1208 Iron St., No. Kansas City 16, Mo.	Geo. C. Henson
The Kansas City Barrel & Package Co. (C)	1336 Jasper St., No. Kansas City 16, Mo.	Ed. C. Hauber
John T. Kennedy Sales Co. (C)	2539 Southwest Blvd.	John W. Carroll
Lawrence Paper Co. (B)	4638 Mill Creek Blvd.	Fred McCool
Mid-Continent Paint & Lacquer Mfg. Co. (A)	1731 Central Ave.	Fred B. Nichols
Morton-Myers Co. (C)	704 Commerce Bldg.	D. L. Morton
National Lead Co. (A)	1406 West 13th St.	Jess Henrie
Osage Paint & Varnish Co. (A)	720 Kansas Ave., Kansas City, Kan.	H. E. Koehn
Pittsburgh Plate Glass Co. (A)	125 West 5th St.	Frank E. Dugan
The Reardon Company (A)	7324 Euclid St.	H. G. Walker
Seidlitz Paint & Varnish Co. (A)	P. O. Box 37	C. N. Seidlitz
Sewall Paint & Varnish Co. (A)	1009 West 8th St.	Kenneth Ward
The Sherwin-Williams Co. (A)	1520 Grand Ave.	A. W. Everett
Sherwood & Company, Inc. (C)	3333 Roanoke Rd.	A. A. Sherwood
Thompson-Hayward Chemical Co. (C)	2915 Southwest Blvd.	Frank Cavanaugh
Tnemec Company, Inc. (A)	3122 Roanoke Rd.	A. C. Bean
Waggener Paint Co. (A)	10th Ave. & Burlington St., No. Kansas City 16, Mo.	A. W. Cook
Wesco Water Paint Co. (A)	6131 Locust St.	Lawrence Reid
Western Dry Color Company (B)	52nd & Wallace Sts., Chicago, Ill.	W. D. Nichols
C. K. Williams & Co. (B)	2001 Lynch Ave., East St. Louis, Ill.	W. D. Nichols

**LOS ANGELES PAINT, VARNISH & LACQUER ASSN.
Los Angeles, California**

President	(Leon Finch, Ltd.)	LEON FINCH
Vice-President	(Pittsburgh Plate Glass Co.)	L. F. THEURER
Secretary-Treasurer	(W. P. Fuller & Company)	P. J. KEITH
Executive Secretary	(2714 South Hill Street)	SOL SMITH

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
A. & S. Paints, Inc. (A)	105 North Robertson, Beverly Hills, Calif.	Jack Stockton
S. L. Abbot Company (C)	800 South Santa Fe Ave.	Milton Dyke
Aluminum Co. of America (B)	108 West 6th St.	P. B. Hamilton
American Can Company (B)	4871 Santa Fe Ave.	R. C. Stolk
American Cyanamid Co. (B)	2472 East 8th St.	John Stone
American Mineral Spirits Co. (C)	555 South Flower St.	A. J. Falkenberg
Arco Co. of Calif., Ltd. (A)	745 East 59th St.	T. J. Phipps
Atlas Paint & Varnish Co. (A)	1922 East Gage Ave.	George Nogel
Bakelite Corp. (B)	1709 West 8th St.	H. W. Greenhood
J. E. Bauer Company (A)	1021 North Mission Rd.	J. E. Bauer

C. H. Benton, Inc. (A)	2136 Kettner Blvd., San Diego, Calif.	Chas. H. Benton
John K. Bice Co. (C)	440 Seaton St.	John K. Bice
Binks Manufacturing Co. (B)	1300 South San Pedro Ave.	J. E. Roche
Bishop-Conklin Company (A)	3950 Medford St.	E. C. Bishop
Boston Varnish Co. (A)	419 East Third St.	Henry A. Hendriksen
E. A. Bradley Paint Company (A)	3208 Union Pacific Blvd.	A. S. Magill
Braun Corporation (C)	2260 East 15th St.	J. R. Hill
Andrew Brown Co. (A)	5431 South District Blvd.	Andrew Brown
L. H. Butcher Company (C)	3628 East Olympic Blvd.	Ray Kramer
Calco Chemical Div., American Cyanamid Co. (B)	1855 Industrial St.	H. L. Oak
California Flaxseed Products Co. (B)	3135 East 26th St.	Otho M. Behr
California Ink Co., Inc. (A)	1136 Maple Ave.	C. D. Leigh
Carbide & Carbon Chemicals Corp. (B)	416 West 8th St.	A. C. Ross
Chemical & Pigment Co., The (B)	1307 East Olympic Blvd.	H. J. McKibben
Coast Paint & Chemical Co. (A)	1507 Grande Vista Ave.	J. N. Schien
Columbus Varnish Co. (A)	2400 East 24th St.	Osmund Olsen
Continental Can Co. (B)	707 South Hill #914	Jack Quenell
Davis Color Div., Los Angeles Chemical Co. (B)	1960 Santa Fe Ave.	Frank D. Davis
Desmond Brothers Paint Co. (A)	1828 West 54th St.	William Desmond
C. L. Duncan Company (C)	840 East 60th St.	H. E. Jackson, Jr.
E. I. du Pont de Nemours & Co., Inc. (B)	234 East Colorado Blvd., Pasadena, Calif.	J. Shrawder, Jr.
Leon Finch, Ltd. (A)	728 East 59th St.	Leon Finch
W. P. Fuller & Co. (A)	135 North Los Angeles St.	H. B. Wilson
General Electric-Anaheim Works (B)	P. O. Box 109, Anaheim, Calif.	L. L. Jones
General Paint Corporation (A)	Box 2016 Terminal Annex	L. F. Perrine
Gillies & Laughlin (C)	718 East 60th St.	W. M. Gillies
Gilmore & Nolan, Inc. (A)	3308 East Pico Blvd.	Clair Nolan
Griffin Chemical Co. (C)	555 South Flower St.	H. C. Colgrave
Harshaw Chemical Co. (B)	609 South Grand Ave.	H. L. Haney
Henry Asphalt Co. (A)	801 East 61st St.	Warner W. Henry
Hercules Powder Co., Inc. (B)	1151 South Broadway	P. J. Duffy
Horn, Jefferys & Co. (B)	916 West Lake St., Burbank, Calif.	R. D. Gregory
Imperial Paper & Color Corp. (B)	55 New Montgomery St., San Francisco 5, Calif.	Fred A. Anderson
India Paint & Lacquer Co. (A)	5894 South Central Ave.	W. W. Seaman
Industrial Oil Products Corp. (B)	5841 District Blvd.	M. J. Bonham
Interchemical Corporation (A)	1366 Willow St.	Raymond T. Carey
Spencer Kellogg & Sons, Inc. (B)	555 South Flower St.	R. G. Bennet
H. Levine Coopersage (C)	5400 South Soto St.	Sid B. Levine
Lewis Paint Products Co. (A)	3240 Mines Ave.	Geo. W. Lewis
Linley Publishing Co. (C)	1872 West 54th St.	R. W. Linley
A. J. Lynch & Company (C)	2424 Enterprise St.	Wesley Cadwallader
McCloskey Varnish Co. (A)	5501 East Slauson Ave.	S. Ken Tyson
The Mantrose Corporation (A)	1106 South Flower St., Burbank, Calif.	H. C. Ross
Maritime Laboratories (A)	339 West Rosecrans Ave., Compton, Calif.	John S. Cameron
Mathews Paint Co., Inc. (A)	600 West Ave.	J. H. Kelleher
Mefford Chemical Co., Inc. (C)	1026 Santa Fe Ave.	H. A. Mefford
The Monsanto Chemical Co. (B)	859 East 60th St.	C. C. Chaffer
The Muralo Co., Inc. (A)	4890 Pacific Blvd.	Marc A. Dupont
R. N. Nason & Co. (A)	2201 Barranca St.	R. T. Parmenter
National Lead Co. of Calif. (A)	3113 East 26th St.	H. S. Irwin
National Paint & Varnish Co. (A)	2935 East Washington Blvd.	S. C. Spellons
New Jersey Zinc Co., Inc. (B)	2424 Enterprise St.	Robert W. Munson
Old Colony Paint & Chemical Co. (A)	620 Lamar St.	H. C. McClellan

The Paraffine Companies, Inc. (A) 4231 East Firestone Blvd., South Gate, Calif. A. R. White
The Pervo Company (A) 6624 Stanford Ave. Henry de Ruiter
Pittsburgh Plate Glass Co. (A) 7412 Maie Ave., P. O. Box S, Louis F. Theurer
Plaskon Div., Libby-Owens Ford Glass Co. (B) 6829 Rita Ave., Room 211, Huntington Park, Calif. Fred Springer
Progressive Varnish Works (A) 3137 East 26th St. Porter M. Waldron
The Reardon Co. of Calif. (A) 1731 East Olympic Blvd. L. A. McLean
Reichhold Chemicals, Inc. (B) 1855 Industrial St. F. E. Dillon
Rheem Manufacturing Co. (C) 714 West Olympic Blvd. W. M. Hine
Rubberset Company (C) 1148 West Washington Blvd. Gordon N. Peay, Jr.
M. P. Samson & Co. (A) 400 East 58th St. M. P. Samson
Schalk Chemical Company (B) 351 East Second St. L. G. Herrmann
Seaside Paint & Lacquer Co. (A) 1439 Cota Ave., Long Beach 6, Calif. Ben Friedland
Shell Chemical Corp. (B) 1008 West Sixth St. J. E. Toevs
Shell Oil Co. Inc. (B) 1008 West 6th St. E. J. Griffin
The Sherwin-Williams Co. (A) 953 North Highland Ave., Hollywood 38, Calif. F. W. Wansner
Sierra Talc & Clay Co. (B) 5509 Randolph St. Joe Ellsworth
Sillers Paint & Varnish Co. (A) 831 East 61st St. John Vaughn
The Sinclair Company (A) 901 East 61st St. Frank Sinclair
Smith-Davis Paint Co., Div. Maas & Waldstein Co. (A) 10751 Venice Blvd. C. R. Parry
Socony Paint Products Co. (A) 2525 East 37th St. Arthur C. White
Specialty Resins Company (B) 2801 Lynwood Rd., Lynwood, Calif. Edward A. Lasher
Stacoat Paint & Varnish Co. (A) 1821 Daly St. L. H. Freeman
Standard Oil Co. of Calif. (C) P. O. Box 284, Vernon Branch. C. P. Thomsen
Stay & Day Paint Materials Co. (C) 2530 East 14th St. A. J. Day
E. B. Taylor Co. (C) 124 West 4th St. E. B. Taylor
Tibbetts Corporation (A) 1616 East 14th St. E. Vernon Green
Titanium Pigment Corp. (B) 2600 So. Eastern Ave. E. G. Burling
Union Oil Co. of Calif. (C) 560 Mateo St. Harry B. Packler
U. S. Industrial Chemicals, Inc. (B) 714 West Olympic Blvd. Robert E. Alexander
Wesco Waterpaints, Inc. (A) 3263 East 26th St. E. F. Barnard
The Western Press (C) 740 West 10th Place Scott Mace
Westhove Paint & Fireproofing Co., Inc. (A) 1680 North Miller Ave. E. B. Hulett
A. F. Wheeler Co. (C) 319 East 4th St. A. F. Wheeler
C. K. Williams & Co. (B) 2424 Enterprise St. W. T. Rinehart
Witco Chemical Company (B) 2465 Porter St. E. F. Strakosch
Paul W. Wood Company (C) 2600 South Eastern Ave. Renwick G. Congdon

LOUISVILLE PAINT, VARNISH & LACQUER ASSOCIATION
Louisville, Kentucky

President. C. J. MEYERS
(Jones-Dabney Co.)
Vice-President. PAUL T. EITEL
(Porter Paint Co.)
Secretary-Treasurer. WM B. TABLER
(Wm. B. Tabler Co.)

Firm	Address	Representative
American Can Co. (B)	301 Columbia Bldg.	J. F. Sullivan
Armour & Company (B)	Brook & Main Sts.	Everett Davis
Belknap Hardware & Mfg. Co. (E)	111 East Main St.	W. R. Caskey
Blatz Paint Company (A)	319 South Shelby St.	C. G. Luckett
Bridges-Smith & Co. (A)	229 W. Market St.	P. M. Schmidt
R. J. Brown Company (B)	1418 Wittenberg St., St. Louis, Mo.	R. J. Brown

Commercial Solvents Corp. (B)	303 Vaughan Bldg., 3rd & Main Sts., G. H. Snider
Crown Can Company (C)	5622 Natural Bridge Ave., St. Louis, Mo. J. J. Burdick
Dages Paint Co., Inc. (E)	400 East Broadway Russell C. Dages
DeHart Paint & Varnish Co. (A)	906 E. Main St. C. E. DeHart
E. I. du Pont de Nemours & Co., Inc., Pigment Div. (B)	205 Gibson Rd. Howard J. Wood
Eagle-Picher Co. Pigments Div. (B)	Temple Bar Bldg., Cincinnati, Ohio, John T. Clark
General Box Company (C)	P. O. Box 868 C. L. Bruchert
Jones-Dabney Co. (A)	1481 S. Eleventh St. C. J. Myers
Spencer Kellogg & Sons, Inc. (B)	Republic Bldg. C. A. Tabb
Kentucky Color & Chemical Co. (B)	600 North 34th St.
J. F. Kurpees Paint Co. (A)	201 East Market St. A. R. Remmers
Lewis & Company (C)	108 West Main St. Harry Carnighan
Chas. R. Long, Jr., Co. (A)	1630 West Hill St. W. C. Jeppson
Louisville Varnish Co. (A)	14th & Maple Sts. M. H. Kleier
Edw. H. Marcus Paint Co. (A)	235 East Market St. Calvin Marcus
Mason Paint Company, Inc. (A)	729 Roselane St. W. T. Mason
Merchants & Mfrs. Paint Co. (A)	108 South Second St. J. T. Menefee
National Lead Co. (A)	Heyburn Bldg. W. H. Lessmann
Peaslee-Gaulbert Paint & Varnish Co. (A)	P. O. Box 328 E. P. Kelly
Peaslee-Gaulbert Corp. (C)	226 North 15th St. Chas. Burge
Pittsburgh Plate Glass Co. (A)	1601 West Main St. W. A. Fogle
Porter Paint Co. (A)	P. O. Box 1439 Paul Eitel
Progress Paint Manufacturing Co. (A)	826 W. Main St. H. K. Strassel
Reliance Varnish Co. (A)	4730 Crittenden Drive M. J. Pearce
The Resinous Products & Chemical Co. (B)	802 Hoffman Bldg. Max R. Collins
Robertson Company, Inc. (A)	1315 W. Kentucky St. Ben Robertson, Jr.
Schaefer Varnish Co., Inc. (A)	15th & Magnolia Sts. R. F. Schaefer
The Sherwin-Williams Co. (A)	317 West Jefferson St. R. Cheatham
Thomas B. Speed (C)	Todd Bldg. Thos. B. Speed
Wm. B. Tabler Company (C)	223 Heyburn Bldg. Wm. B. Tabler
U. S. Industrial Chemicals, Inc. (B)	1373 Lexington Road L. E. Hogan

MEMPHIS PAINT, VARNISH & LACQUER ASSOCIATION

Memphis, Tennessee

President	(The Lilly Company)	OWEN LILLY
Vice-President	(Burks-Hallman Company)	O. O. BURKS
Secretary	(Seabrook Paint Company)	CONRAD SEABROOK
Treasurer	(Ransom's Nu-Enamel & Gift Shop)	CLARENCE RANSOM

Firm	Address	Representative
W. M. Barr & Company (C)	P. O. Box 3516	W. M. Barr
Burks-Hallman Co. (A)	Ft. of Lauderdale St.	O. O. Burks
H. A. Carroll & Co. (A)	1070 Union Ave.	H. Streuli
Continental Can Company (B)	265 West Trigg Ave.	John Krech
De Soto Paint & Varnish Co. (A)	P. O. Box 446	A. P. Mills
The DeVilbiss Company (B)	Lake View Blvd. Rta. 7, Box 508,	R. S. Prieb
E. I. du Pont de Nemours & Co., Inc. (A)	667 Union Ave.	K. H. Snyder
Farrell-Calhoun Co. (A)	24 South Second St.	Neil Farrell

The Lilly Company (C)	466 Union Ave.	Owen Lilly
John Lucas & Co., Inc. (A)	115 Union Ave.	H. King
Minnesota Mining & Mfg. Co. (A)	3132 Carnes	
National Lead Co. (A)	722 Chestnut St., St. Louis, Mo.	
Pittsburgh Plate Glass Co. (A)	435 Madison Ave.	R. J. Ferree J. E. Hooks
Sears, Roebuck & Co. Retail Paint Dept. (A)	Memphis 1, Tenn.	George S. Sibley
The Sherwin-Williams Co. (A)	181 Madison Ave.	W. F. Turner
Harry C. Smith Co., Inc. (C)	556 Suzette St.	W. T. Arrington
Southern Shellac Manufacturing Co. (A)	556 Suzette St.	W. T. Arrington
Thompson-Hayward Co. (C)	463 North Main	Geo. Stokes
True-Tagg Paint Company (A)	442 North Third St.	M. G. Heima, Jr.
United Paint Company (A)	Box 26, Cross Town Station	A. P. Read

MILWAUKEE PAINT, VARNISH & LACQUER ASSN.

Milwaukee, Wisconsin

President	ERWIN A. HENTZEN
(Wisconsin Paint Mfg. Co.)	
Vice-President	WM. T. DORTCH
(Pittsburgh Plate Glass Co.)	
Secretary-Treasurer	CHAS. A. OLSON
(National Lead Company)	

Firm	Address	Representative
Earl C. Abell (C)	212 West Wisconsin Ave.	Earl C. Abell
Aluminum Co. of America (B)	735 N. Water St.	J. M. Schultz
Anderson-Pritchard Oil Corp. (B)	1323 N. Water St.	John A. Burton
Archer-Daniels-Midland Co. (B)	3003 West Hopkins St.	Seward E. Shaver
Badger Paint & Hardware Stores, Inc. (A)	5001 West State St.	E. A. Erdman
Benlo Chemicals (C)	6515 W. State St.	George P. Kinzifogl
Frank Dau Paint Co. (E)	929 North Third St.	Emil F. Schwab
Eagle-Picher Sales Co. (B)	420 E. 151st St., East Chicago, Indiana.	E. B. Taylor
T. C. Esser Co. (A)	3107 West Galena St.	Ambrose Esser
Geuder, Paeschke & Frey Co. (C)	324 N. 15th St.	W. J. Flint
Hooker Glass & Paint Mfg. Co. (A)	602 North Broadway	T. A. Andeway
Harold T. Illing Co. (C)	4200 West Monarch Place	H. T. Illing
Mautz Paint & Varnish Co. (A)	3829 West North Ave.	Duane Syvrud
Milwaukee Paint Products Co. (C)	3201 West North Ave.	Pat McGee
Metro-Nite Co. (C)	3523 West Silver Spring	Edmund J. Copps, Jr.
Mohns Bros. Co. (E)	1751 North Third St.	John P. Mohns
National Lead Co. (A)	744 North 4th St.	Chas. Olson
O'Neil Duro Co. (A)	P. O. Box 1186	Jo. D. Patton
Ira Parker & Sons Co. (A)	250 Main St., Oshkosh, Wisconsin.	Ira Parker, Jr.
Patek Bros., Inc. (A)	226 North Water St.	Walter O. Schwarz
Pittsburgh Plate Glass Co. (A)	820 North Market St.	W. T. Dortch
Pratt & Lambert, Inc. (A)	261 East Erie St.	R. E. Reigart
Pritzlaff Hardware Co. (C)	333 No. Plankinton Ave.	Frank Snyder
Reichhold Chemicals, Inc. (B)	1409 North 27th St.	W. W. Klug
Ricketson Mineral Color Works (B)	229 East Wisconsin Ave.	R. L. Ferguson
Frederick Roth Co. (E)	2518 North Third St.	John J. Waddleton
The Sherwin-Williams Co. (A)	2101 North Third St.	T. O. Talbert
E. F. Steitz Co. (C)	225 East Detroit St.	E. F. Steitz
Sterling Chemical Co. (A)	3101 W. Lisbon Ave.	Roland E. Loeffler
Wisconsin Paint Mfg. Co. (A)	3710 North Richards St.	E. A. Hentzen
Wisconsin Solvents & Chemical Co. (C)	1719 South 83rd St.	C. E. Fisher
Wm. F. Zummach Co., Inc. (A)	120 East Mineral St.	M. W. Leep

**MINNEAPOLIS-ST. PAUL PAINT, VARNISH & LACQUER
ASSOCIATION**

Minneapolis-St. Paul, Minnesota

President	(The Glidden Co.)	STANLEY VIEHL
Vice-President	(Pittsburgh Plate Glass Co.)	A. M. MAXSON
Secretary	(George C. Brandt, Inc.)	GEORGE BRANDT, JR.
Treasurer	(Stewart Paint Mfg. Co.)	W. N. THOMPSON

Firm	Address	Representative
Acme White Lead & Color Wks. (A)	1009 Marquette Ave.	Cass Line
Aluminum Co. of America (B)	1060 N. W. Bank Bldg.	J. J. Harris
Archer-Daniels-Midland Co. (B)	600 Roanoke Bldg.	S. O. Sorenson
Arco Company (A)	334 N. First St.	M. R. Woodrow
W. H. Barber Co. (A)	825 Thornton St., S. E.	W. F. Holen
Continental Can Company (B)	830 Roanoke Bldg.	Ed. Lewis
The DeVilbiss Company (B)	533 South Seventh St.	D. E. McElroy
Devos & Reynolds Co., Inc. (A)	819 Hennepin Ave.	Tom Woodside
Eagle-Picher Sales Co. (B)	Minneapolis Terminal Warehouse,	J. H. Schulte
Forman, Ford & Co. (A)	111 South Second St.	Lee Potter
Frost Paint & Oil Corp. (A)	1209 N. E. Tyler St.	M. Slack
General Mills, Inc., Chemical Div. (B)	2010 East Hennepin Ave.,	Sewall D. Andrews, Jr.
The Glidden Company (A)	1901 East Hennepin Ave.,	Stanley P. Viehl
Hall Hardware Co. (C)	618 North Third St.	B. A. Buckmaster
Horton-Earl Company, Inc. (C)	324 North First St.	Roland M. Earl
Spencer Kellogg & Sons, Inc. (B)	1054 Chamber of Commerce Annex,	H. C. Cowan
Midwest Paint Mfg. Co. (A)	19 N. E. Main St.	A. F. Swanson
Minnesota Linseed Oil Paint Co. (A)	1101 South Third St.	V. Wurtele
N. W. Paint & Wallpaper Co. (C)	14 East Grant St.	Les Oliver
Pittsburgh Plate Glass Co. (A)	616 South Third St.	Geo. Lindquist
Shell Oil Company, Inc. (B)	100 North 7th St.	Geo. Carnahan
The Sherwin-Williams Co. (A)	701 North Third St.	J. P. Coleman
Stewart Paint Mfg. Co. (A)	1730 North Washington Ave.,	E. W. Stewart
Thompson-Hayward Chemical Co. (C)	909 Second St.	H. C. Farnham
Tri-State Paint Co. (A)	1203 South 4th St.	E. P. Kennedy
U. S. Industrial Chemicals, Inc. (B)	1111 Nicolley Ave.	W. J. Brett
Valentine & Co. (A)	652 Stinson Blvd.	P. W. Ross
ST. PAUL		
American Can Co. (B)	747 Prior Ave., North	Frank Bonn
Geo. C. Brandt, Inc. (C)	740 Vandalia St.	George C. Brandt
Commercial Solvents Corp. (B)	794 Hampden Ave.	T. Worum
Elvgren Paint Supply Co. (C)	139 Eighth St.	A. A. Elvgren
Farwell, Ozmun, Kirk & Co. (A)	283 Jackson St.	B. F. Robertson
H. B. Fuller Company (C)	824 Floor Exchange Bldg.,	E. O. Anderson
Lyon Chemical Inc. (C)	2305 Hampden St.	E. R. Lindell
Maendler Brush Mfg. Co. (B)	138 East Ninth St.	F. M. Frenzel
Minnesota Mining & Manufacturing Co. (A)	900 Fauquier St.	J. M. Olson
National Lead Co. (A)	102 Fairfield Ave., West	R. P. Benjamin
North Star Varnish Co. (A)	608 Vandalia St.	S. A. Hough
Pittsburgh Plate Glass Co. (A)	459 Jackson St.	A. M. Maxson
The Speed-O-Lac Products Co. (A)	2386 Wycliff St.	Milton Newman
W. H. Sweeney and Co. (A)	43 East Water St.	Homer McMahon
Western Paint & Varnish Co. (A)	Duluth, Minnesota	A. K. Adams

NEW ENGLAND PAINT, VARNISH & LACQUER ASSN.

Boston, Massachusetts

President KARL FISCHER
 (National Lead Company)
 Vice-President BENJ. J. MAYO, JR.
 (Imperial Paper & Color Corp.)
 Secretary-Treasurer J. RALPH STOUT
 (Chamber of Commerce Bldg.)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
A. & P. Corrugated Box Corp. (C)	11 Lancaster Rd., Newton, Mass.	Joseph B. Simberg
Advance Solvents & Chemical Corp. (B)	245 Fifth Ave., New York 16, N. Y.	Jesse S. Young
Aluminum Co. of America (B)	903 Statler Bldg.	Harry L. Dodge
American Barrel Co. (C)	207-225 Carter St., Chelsea 50, Mass.	Morris Lacritz
American Can Co. (B)	131 Clarendon St.	George C. Seybolt
American Cyanamid Co., Industrial Chemicals Div. (B)	89 Broad St.	Dana H. Harris
American Mineral Spirits Co. (C)	Off Middlesex Ave., Somerville 45, Mass.	William B. Richardson
American Resinous Chemicals Corp. (E)	103 Foster St., Peabody, Mass.	Saul Palais
Ansbacher-Siegle Corporation (B)	Rosebank, Staten Island, N. Y.	Peter E. Davis
Archer-Daniels-Midland Co. (B)	263 Fifth St., Cambridge 42, Mass.	Ralph W. Hupfer
Barrett Div., Allied Chemical & Dye Corp. (B)	378 Commercial St., Malden, Mass.	Cass Ciso
Beacon Paint Works, Inc. (A)	76 Stony Brook Rd., Jamaica Plain 30, Mass.	Paul Aronson
Bennett, Inc. (C)	678 Massachusetts Ave., Cambridge 39, Mass.	Robert S. Sherman
Berry Brothers, Inc. (A)	205 A Street	Evert W. Hinckley
Binney & Smith Co. (B)	1121 Park Square Bldg.	Alan W. Bryant
Bonded Oil System, Inc. (C)	1360 Commonwealth Ave.	A. B. Shore
Boston Varnish Co. (A)	Second St., Everett Station 49, Mass.	Franklin J. Lane
O. A. Both Corp. (C)	114 Pearl St.	O. Murray Both
Frank Bownes Co. (A)	305 Eastern Ave., Chelsea 50, Mass.	Ralph A. Sturges, Jr.
Briggs-Maroney Co., Inc. (A)	85 Paris St., Everett 49, Mass.	Walter K. Maroney
Brooklyn Varnish Mfg. Co. (A)	P. O. Box 24, Newton Highlands 61, Mass.	T. F. Engel
Brown Oil & Chemical Corp. (C)	233 Commercial St., Malden, Mass.	Robert Truesdale
Burton Brush Co. (C)	292 Main St., Cambridge, Mass.	William Q. Gardner
The Butcher Polish Co. (C)	84 Broad St.	William L. Butcher
Godfrey L. Cabot, Inc. (B)	77 Franklin St.	John Andrews
Samuel Cabot, Inc. (A)	141 Milk St.	Thomas W. Blades
Calco Chemical Div., American Cyanamid Co. (B)	73 Tremont St.	William A. Jackson
Carberry Chemical Co. (A)	P. O. Box 285, Pawtucket, R. I.	Edwin C. Carberry
Carbro Chemical Co. (A)	Dunnell Lane, Pawtucket, R. I.	John F. Brown
Carpenter-Morton Co. (A)	77 Sudbury St.	Eugene E. Morton
Chemical & Pigment Company (B)	177 Everett Ave., Chelsea 50, Mass.	Herbert M. Federhen, 3rd

Chem-Lac Products, Inc. (C)	114 Broadway, Cambridge, Mass., Albert Liebman
George H. Clark & Co., Inc. (E)	191 Commercial St., Worcester, Mass., Russell M. Gustafson
Clark-Lurton Corporation (C)	40 Water St., East Cambridge, Mass., Oscar Dale Clark
Clover Leaf Paint & Varnish Corp. (A)	43-43 Vernon Blvd., Long Island City 1, N. Y., Fred Hochberger
C. B. Coburn Company (C)	63 Market St., Lowell, Mass., Walter A. Thomas
Colonial Beacon Oil Co. (B)	378 Stuart St., Charlestown, Mass., Earle F. Height
Commercial Solvents Corp. (B)	50 Terminal St., Charlestown, Mass., James A. Farley
Continental Can Co. (B)	650 Eastern Ave., Malden 48, Mass., Dudley W. L. Hawkins
Cuprinol Div., Darworth, Inc. (A)	Simsbury, Connecticut, David Murray
Daitch & Co. (A)	83 Munroe St., Cambridge 42, Mass., Jacob J. Daitch
Devos & Reynolds Co., Inc. (A)	141 Federal St., Stanley E. Harris
Dexter Brothers Co. (A)	86 Broad St., Frank H. Nutting
Diemont-Levy Co., (E)	57 Portland St., Hyman Diemont
Dings & Schuster, Inc. (C)	44 East Carver Road, Watertown 72, Mass., Paul T. Wiswell
Doe & Ingalls, Inc. (E)	56 Garden St., Everett 49, Mass., Joseph A. Venedam
Dow Chemical Co. (B)	20 Providence St., Norman E. Dupee, Jr.
Downer, Hunnewell & Co., Inc. (C)	131 State St., Townsend H. Cushman
E. I. du Pont de Nemours & Co., Inc. (A)	1019 Commonwealth Ave., Harold E. Goldsmith
E. I. du Pont de Nemours & Co., Inc. (B)	359 Washington St., Malden 48, Mass., William O. Thompson
Eagle-Picher Co. (B)	212 Bellevue Rd., Watertown, Mass., T. O. Stuart
Eastern Lacquer Corp. (A)	1080 Eastern Ave., Malden 48, Mass., C. H. Tannenbaum
Enjoy Company, Inc. (B)	15 West 51st St., New York 19, N. Y., Charles E. Farnsworth
Fostoria Industrial Service (C)	620 Commonwealth Ave., M. P. Barber
Franklin Paint Company, Inc. (A)	Grove St., Franklin, Mass., Maurice S. Herbert
Gagnon-Haskell, Inc. (A)	13 Hutchins St., Auburn, Maine, R. A. Gagnon
General Electric Co. (B)	140 Federal St., James R. Reid
The Glidden Company (A)	650 Beacon St., Don A. Noville
Gould & Cutler Corp. (E)	11 Stillings St., Charles W. Brown
Granite City Paint Mfg. Corp. (A)	P. O. West Hanover, Mass., Edward J. Cagney
Page N. Hamilton (C)	205 East 42nd St., New York, N. Y., Page N. Hamilton
Hancock Paint & Varnish Co. (A)	53 West Squantum St., North Quincy 71, Mass., Samuel E. Cutler
Hastings & Company, Inc. (C)	75 Birds Hill Ave., Needham, Mass., John F. Rice
C. W. Haynes Laboratories, Inc. (A)	61 Chandler St., Springfield 4, Mass., Chester W. Haynes
Henderson & Johnson, Inc. (A)	121 Duncan St., Gloucester, Mass., James N. Abbott, Jr.
Hercules Powder Co. (B)	705 Statler Bldg., Homer C. Simmons, Jr.
Hird & Connor, Inc. (C)	88 Broad St., Geo. W. Abbott
Philip A. Houghton, Inc. (C)	30 Huntington Ave., P. A. Houghton
Howe & French, Inc. (A)	99 Broad St., C. P. Seaverns
R. B. Huber (C)	216 Tremont St., Ralph B. Huber

Hubert Barrel & Drum Co. (C) 67 Washington St., Somerville, Mass.,
 Walter J. Hubert
 Imperial Paper & Color Corp. (B) 1403 Statler Bldg. Benj. J. Mayo, Jr.
 Industrial Chemical Co. (A) 404 Main St., Wakefield, Mass.
 Richard A. Harlow
 Integrity Paint Co., Inc. (A) 294 State St., New Haven, Conn.
 John G. Legg
 Oliver Johnson & Co., Inc. (A) 169 Richmond St., Providence 3, R. I.,
 Denison W. Greene
 Spencer Kellogg & Sons, Inc. (B) 1108 Statler Bldg. E. J. Knittel
 E. & F. King Paint Corp. (A) 52-72 Purchase St. Harold D. Chase
 Koppers Company, Inc. (A) 250 Stuart St. Charles T. Drummond
 Lewis & Co., Inc. (C) 131 State St. Ben F. Sands
 Lewis Chemical Co., Inc. (C) 110 Broad St. Maurice A. Lewis
 Lilly Varnish Co. (A) Maple St., Gardner, Mass.
 Thomas P. Kelly
 D. H. Litter Co., Inc. (C) 60 Cambridge St., Allston 34, Mass.,
 Howard C. Cookingham
 C. C. Lowell & Co., Inc. (E) 31-33 Pearl St., Worcester, Mass.,
 Herman B. Potreck
 John Lucas & Co., Inc. (A) 18 Brighthorn Ave. Willard G. Cheek
 W. J. Lynch Paint & Varnish Co.,
 Inc. (A) King Phillip Rd., East Providence, R. I.,
 William J. Lynch
 W. S. Manchester Co. (C) 43 Leon St. W. S. Manchester
 Martin-Senour Company (A) 355 Newbury St. Henry A. Butt
 Thomas C. Mee Co. (A) P. O. Box 514, Pawtucket, R. I.,
 Thomas C. Mee
 M. J. Merkin Paint Co., Inc. (A) 24 Pilgrim Rd., Wellesley, Mass.,
 H. W. Pearson, Jr.
 Milford Paint Mfg. Co., Inc. (A) Elm St., Milford, N. H. Arthur Slamin
 Monsanto Chemical Company (B) Everett Station, Boston 49, Mass.,
 Richard O. Fernandez
 Mulcahy & Griffin (C) 141 Milk St. Joseph W. Mulcahy
 Nagle Paint & Varnish Co. (A) 168 Windsor St., West Springfield, Mass.,
 Walter M. Nagle
 National Atlantic Research
 Corp. (A) 156 Sixth St., Cambridge 42, Mass.,
 Francis C. Atwood
 National Can Corporation (B) 71 Locust St., Dorchester, Mass.,
 R. B. Ganung
 National Lead Co. of Mass. (A) 800 Albany St. Karl Fischer
 The New Can Co. (C) 200 Commercial St., Malden, Mass.,
 Julian A. Marzynski
 New England Lacquer Co. (A) King Phillip Rd., East Providence, R. I.,
 Joseph S. Hawes
 The New Jersey Zinc Sales Co.,
 Inc. (B) 137 Kneeland St. Carl E. Mayerhauser
 A. C. Nispel (C) 131 Beverly St. Alfred C. Nispel
 Norfolk Paint & Varnish Co. (A) 21 Newport Ave., North Quincy 71,
 Mass. William C. Miller
 Northeastern-Malden Barrel Co.,
 Inc. (C) 96 Suffolk St., Malden, Mass.,
 John Trager
 Norton Chemical Co., Inc. (A) 20 Freeman St., Norton, Mass.,
 Matthew J. Wisniewski
 Nuodex Products Co., Inc. (B) 830 Magnolia Ave., Elizabeth F. N. J.,
 Harold M. Johnson
 Paasche Airbrush Co. (C) 80 Federal St. Ray H. Wallace
 Passonno-Hutcheon Co. of
 Boston (A) 218 West First St. Eugene C. Hutcheon
 Philipp Bros. Chemicals, Inc. (C) 176 Federal St. Will G. Brown
 Pittsburgh Plate Glass Co. (A) 300 Babcock St. Robert I. Sloan
 James H. Prince Paint Co. (A) 146 High St. Ernest J. Lyons
 Prufcoat Laboratories, Inc. (A) 63 Main St., Cambridge, Mass.,
 Norman E. MacCuspie

R-B-H Dispersions, Div. of Inter-chemical Corp. (B) P. O. Box 145, Wakefield, Mass.,
Robert R. Wrigley

Raffi & Swanson, Inc. (A) 311 Eastern Ave., Chelsea 50, Mass.,
Charles L. Raffi

Raw Materials Co. (C) 77 Franklin St. C. W. Bloom

Roger A. Reed Co. (C) 25 Ship Ave., Medford, Mass. R. A. Reed

Reichard-Coulston, Inc. (B) 141 Milk St. Robert Grant

Reichhold Chemicals, Inc. (B) 1110 Statler Bldg. Charles C. Arnold

Resinous Products & Chemical Co. (B) 201 Weston Rd., Wellesley 81, Mass.,
Douglas P. Bryant

The Revere Paint Co., Inc. (A) 425 Riverside Ave., Medford, Mass.,
Edward P. Long

M. F. Robie (C) 140 Union St., South Braintree 85,
Mass. Milton F. Robie

Ryan Barrel Co. (C) 11-35 Chestnut St., Somerville 43, Mass.,
Harley F. Gleason

The Savogran Co. (A) 28 India Wharf. C. K. Stodder

Sessions-Gifford Co., Inc. (C) 255 Allens Ave., P. O. Box 1201,
Providence 1, R. I. Delbert F. Gifford

Sexton Can Co., Inc. (B) 31 Cross St., Everett 49, Mass.,
George A. Sexton

The George H. Shaw Co. (A) P. O. Box 50, Middleboro, Mass.,
Lewis F. Harding

Albert K. Sheldon Co. (A) 141 Main St., Cambridge 42, Mass.,
Albert K. Sheldon

Shell Chemical Corp. (B) 80 Boylston St. Clinton W. Lee

Shell Oil Co., Inc. (B) 441 Stuart St. William Rozett

The Sherwin-Williams Co. (A) 655 Beacon St. Ralph M. Bennett

The Werner G. Smith Co. Div. Archer-Daniels-Midland Co. (B) 263 Fifth St., Cambridge 42, Mass.,
Fred H. Eberman, Jr.

Socony-Vacuum Oil Co., Inc. (A) 648 Beacon St. Thomas J. McGrath

Standard Ultramarine Co. (B) 140 Federal St. O. C. Kees

H. F. Staples Co., Inc. (C) 33 Ship Ave., Medford, Mass.,
Samuel W. Lunt

Sterling Paint & Varnish Co. (A) 184 Commercial St., Malden, Mass.,
Albert E. Cole

Stern Can Co., Inc. (C) 183 Orleans St. David Stern

Sun Oil Company (C) P. O. Box 2, Revere, Mass.,
Charles Wilson

The Thibaut & Walker Co., Inc. (A) 5-48 46th Rd., Long Island City 1, N. Y.,
James B. Williams, Jr.

Titanium Pigment Corp. (B) 800 Albany St. Earl W. Diener

Arthur C. Trask Co. (B) 41 Tremont St. William Pollard

The Tredennick Mfg. Co. (A) 464 Pratt St., Meriden, Conn.,
Edward C. Tredennick

United Finish Company (A) Corwin St., Peabody, Mass.,
Carl F. Asker

United Lacquer Mfg. Corp. (A) 127-131 Spring St., Everett 49, Mass.,
Jack White

U. S. Gutta Percha Paint Co. (A) 12 Dudley St., Providence 1, R. I.,
Wilbur L. Rice

U. S. Industrial Chemicals, Inc. (B) 131 Beverly St. Warren E. Johnson

Valentine & Company, Inc. (A) 17 Clarendon St. Frank X. Bees

R. T. Vanderbilt Co. (C) 33 Winfield St., Norwalk, Conn.,
Charles B. Stetson

Valiscol Corporation (A) 11 Park Place, New York 7, N. Y.,
Richard C. Hartley

Wadsworth, Howland & Co. (A) 141 Federal St. J. P. Riemer

Waterproof Paint & Varnish Co. (A) 446 Arsenal St., Watertown, Mass.,
E. G. Smith

The Watson-Standard Co. (A) 80 Boylston St. Charles R. Hoppen

Weber & Smith, Inc. (A)	15 Pierce St., Reading, Mass.,	Percival A. Smith
W. F. Webster Cement Co. (A)	224 Thorndike St., Cambridge, Mass.,	Arthur G. Brick
Wesco Waterpaints, Inc. (A)	2 Lexington St.	Arthur G. Bernier
West Paint & Varnish Co. (A)	1760 Parkway, Everett 49, Mass.,	James S. Ward
Geo. D. Wetherill & Co., Inc. of Mass. (A)	58 Portland St.	Fred S. Skeen
L. G. Whittemore, Inc. (C)	131 Beverly St.	Leon G. Whittemore
The Wilbur & Williams Paint Corp. (A)	43 Leon St.	
C. K. Williams & Co. (B)	131 State St.	
N. S. Wilson & Sons, Inc. (C)	150 Causeway St.	Malcolm C. Wilson
Witco Chemical Company (B)	141 Milk St.	Goodwin Bangsberg
Woburn Degreasing Co. (B)	Bedford Rd., Woburn, Mass.,	Robert E. Dean

NEW YORK PAINT, VARNISH & LACQUER ASSOCIATION

New York, New York

President	PAUL S. KENNEDY (Interchemical Corp., Finishes Div.)
Vice-President	FRANK P. CONNOLLY (Valentine & Co., Inc.)
Secretary	HAROLD L. DAVIS (D. H. Litter Co., Inc.)
Treasurer	HENDRICK E. HENDRICKSON (S. Winterbourne & Co.)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Paul O. Abbe, Inc. (B)	139 Center Ave., Little Falls, N. J.,	Oakley H. Garlick
Adelphi Paint & Color Works, Inc. (A)	86-00 Dumont Ave., Ozone Park 17, N. Y.	B. Einhorn
Advance Solvents & Chemical Corp. (B)	245 Fifth Ave.	Jesse S. Young
Advanced Can Co., Inc. (C)	1181 Lebanon St.	Louis M. Blickman
Air Pilot Oil Co. (C)	Foot of Front St., Secacus, N. J.,	J. L. Brenner
Allied Asphalt & Mineral Corp. (B)	217 Broadway	G. J. O'Sullivan
Aluminum Company of America (B)	230 Park Ave.	E. J. Nelson
American Alkyd Industries (C)	Broad & 14th Sts., Carlstadt, N. J.,	Charles J. Hauck
American Can Co. (B)	230 Park Ave.	T. E. Alwyn
American Coatings Corporation (A)	4606-12 3rd St., Brooklyn 20, N. Y.,	Nathan Plaks
American Cyanamid Co. (B)	30 Rockefeller Plaza	W. F. Whitescarver
American Home Paint, Inc. (A)	407 Watkins St., Brooklyn 12, N. Y.,	Harry Gross
American Mineral Spirits Co. (C)	155 East 44th St.	E. M. Toby, Jr.
American Oil & Supply Co. (B)	238 Wilson Ave., Newark 5, N. J.,	E. F. Hoffmann
American Paint Journal Co. (C)	110 East 42nd St., Suite 710,	M. E. Herring
American Zinc Sales Co., Inc. (B)	420 Lexington Ave.	Wm. S. Woodward
Amsterdam Color Works, Inc. (A)	1535 Bassett Ave.	Sidney Offerman
Ansbacher-Siegle Corporation (B)	92 Chesnut Ave., Rosebank 5, S. I., N. Y.,	Peter E. Davis
Apex Color Works, Inc. (A)	394 Claremont Ave., Jersey City 4, N. J.,	Leon Liedeker

Archer-Daniels-Midland Co. (B)	233 Broadway	Harry A. Pope
Arnesto Paint Co. Inc. (A)	550 West 46th St.	Lester Arnstein
Art-Tex Adhesive Products, Inc. (A)	193-197 W. 9th St., Brooklyn, N. Y.	Sidney Steinberg
Atlantic Calsomine Co. (A)	21 Belvidere St., Brooklyn 6, N. Y.	Henry Monasch
Atlas Paint & Varnish Co. (A)	50 Buffington Ave., Irvington 11, N. J.	H. P. Tepperman
Baer Brothers (A)	438 West 37th St.	Abraham Baer
Bakelite Corporation (B)	30 East 42nd St.	Howard Smith
The Baker Castor Oil Co. (B)	120 Broadway	H. H. Fritts
Baldwin Oils & Commodities, Inc. (C)	341 Grove St., Jersey City 2, N. J.	Michael Rubenstein
The Barrett Div., Allied Chemical & Dye Corp. (B)	40 Rector St.	Leon W. Miller
Basic Varnish & Research Corp. (A)	215 North 10th St., Brooklyn 11, N. Y.	Cy Finkle
Beckwith-Chandler Company (A)	Delancey & Rutherford Sts., Newark 5, N. J.	Clarence-W. Siocum
Bell Paint Company (A)	1425 Blondall Ave.	Max Sockloff
Binney & Smith Co. (B)	41 East 42nd St.	John T. Kealy
Bisbee Linseed Company, Inc. (B)	270 Broadway	E. G. Reuther
Blaw-Knox Div., Blaw-Knox Co. (C)	342 Madison Ave.	S. T. Russell
Bloomfield Chemical Co. (A)	S. 3rd & Somerset Sts., Harrison, N. J.	H. R. Bennett
Brady-Palmer Printing Co. (B)	110 Roebling St., Brooklyn 11, N. Y.	Neil A. Brady
Bramley Machinery Corp. (B)	15 Park Row	Benjamin M. Halpern
Brazil Optics, Inc. (B)	90 Broad St.	D. Bregman
Breinig Brothers, Inc. (A)	95 Harrison St., Hoboken, N. J.	A. R. De Vos
Brooklyn Varnish Mfg. Co., Inc. (A)	50 Jay St., Brooklyn 1, N. Y.	Dean C. Anderson
Brown Oil & Chemical Corp. (C)	P. O. Box 1, Staten Is. 2, N. Y.	E. G. Brown
Bushwick Can Company, Inc. (C)	723 Henry St., Brooklyn 31, N. Y.	S. R. Graziano
C. P. Chemical Solvents, Inc. (C)	60 Park Place, Newark 2, N. J.	Walter E. Frohhoese
Calco Chemical Div., American Cyanamid Co. (B)	158 Mt. Oliver Ave., Newark 5, N. J.	Leo Sklarz
John H. Calo Co., Inc. (C)	19 Rector St.	J. H. Calo
Capitol Paint & Varnish Works, Inc. (A)	47-55 Rodney St., Brooklyn 11, N. Y.	Jerome J. Weissman
R. L. Carlisle Chemical & Mfg. Co. (A)	207 Norman Ave., Brooklyn 22, N. Y.	R. L. Carlisle
Casein Company of America, Div. of the Borden Co. (C)	350 Madison Ave.	George C. Smullen
Cellofilm Corporation (C)	Union Ave., Wood-Ridge, N. J.	Henry Eysmann
Central Paint & Varnish Works, Inc. (A)	69 Prospect St., Brooklyn 1, N. Y.	L. Francis Case
Cheesman-Elliott Company (A)	639 Kent Ave., Brooklyn 11, N. Y.	Harry C. Soffer
Chemical Service Corporation (C)	82 Beaver St.	Julius Stebel
Chilton Paint Co. (A)	109-09 Fifteenth Ave., College Point, N. Y.	W. C. Martens, Jr.
Claronex Products, Inc. (A)	239 Java St., Brooklyn 22, N. Y.	Ronald R. Fay

Clover Leaf Paint & Varnish Corp. (A) 43-43 Vernon Blvd., Long Island City 1, N. Y., James H. Abraham

The Coastwise Petroleum Co. (C) 52 Broadway Walter R. Warden

E. W. Colledge, G.S.A. Inc. (C) 52 Vanderbilt Ave. J. J. McIntyre

Colonial Works, Inc. (A) 223-231 Norman Ave., Brooklyn 22, N. Y., C. W. Griffin

Commercial Solvents Corp. (B) 17 East 42nd St. R. L. Hutchins

Consolidated Products Co., Inc. (C) 15 Park Row M. I. Cowen

Continental Can Company (B) 122 East 42nd St. James I. Donahue

Cook & Dunn Paint Corporation (A) 109-115 St. Francis St., Newark 5, N. J., Adam G. Dunn

Theodore Cornelius (C) 220 Broadway Theodore Cornelius

Courier Marketing Co. (C) 209-211 East 37th St. Leon Davis Eldot

M. D. Craig & Company (C) 11 Broadway M. D. Craig

Crown Can Company (C) 60 East 42nd St. F. Stanley Kreps

Crown Cork Specialty Corp. (B) 60 East 42nd St. V. R. Hoffman

The J. H. Day Company (B) 480 Lexington Ave. Charles A. McBride

The Debevoise Company (A) 968-978 Grand St., Brooklyn 6, N. Y., Horatio L. Wilkinson

The DeVilbiss Company (B) 460 Fourth Ave. Ward O. Steinheimer

Devoe & Raynolds Company, Inc. (A) 787 First Ave. Renshaw Smith, Jr.

The Dicalite Company (B) 18 East 48th St. E. J. Manion

Dings & Schuster, Inc. (C) 17 John St. Adrian E. Jacobs

Joseph Dixon-Crucible Co. (A) 161 Wayne St., Jersey City 3, N. J., Richard H. Horner

Stanley Doggett, Inc. (C) 75 Varick St. Stanley H. Doggett

The C. B. Dolge Company (C) Westport, Conn. C. L. Weirich

John C. Dolph Company (A) 1060 Broad St., Newark 2, N. J., George C. Borthig

Thomas C. Dunham, Inc. (A) 8-05 43rd Ave., Long Island City 1, N. Y., M. MacDonald

E. I. du Pont de Nemours & Co., Inc. (A) 67 34th St., Brooklyn 32, N. Y., J. P. Surtoc

E. I. du Pont de Nemours & Co., Inc. Pigment Dept. (B) Room 1027, 350 Fifth Ave. Lloyd E. Kelly

Duralac Chemical Corp. (A) 84 Lister Ave., Newark 5, N. J., Benson Leister

Dutch Masters Paint & Varnish Company (A) 35 Wythe Ave., Brooklyn 11, N. Y., Theodore Shapiro

Eagle Paint & Varnish Works, Inc. (A) 2-33 50th Ave., Long Island City 1, N. Y., H. R. Hillman

The Eagle Picher Sales Co. (B) 420 Lexington Ave. W. F. Bergner

J. S. & W. R. Eakins, Inc. (B) 55 Berry St., Brooklyn 11, N. Y., J. Barkley Eakins

Eastern Paint & Varnish Works (A) Fifth Ave., Hawthorne, N. J., William H. Parr

Edlo Paint Company (A) 225 Grand St. Louis Steinberg

Egan & Hausman Company, Inc. (A) 43rd Rd. & 9th St., Long Island City 1, N. Y., Talbot Uehlinger

The Egyptian Lacquer Mfg. Co. (A) 1270 Ave. of the Americas, Olav J. S. de Brun

Empire State Varnish Co., Inc. (A) 38 Varick St., Brooklyn 22, N. Y., Michael Doniger

Enjay Company, Inc. (B) 15 West 51st St. Joseph P. Burke

Esso Standard Oil Co. (B) 15 W. 51st St. J. C. Frendlich

Evans Bros., Inc. (A) 1004 Westchester Ave. Joseph B. Evans

Farnow Varnish Works (A) 4-80 47th Rd., Long Island City, N. Y., Benjamin Farber

Feins Tin Can Co., Inc. (C) 50th St. & 1st Ave., Brooklyn 32, N. Y.,
Irving Fein

Ferro Enamel Corporation, Liquid
Plastics Div. (A) 17 East 42nd St. A. D. Crowley

Fezandie & Sperrle, Inc. (B) 205 Fulton St. Oscar E. Sperrle

The Fleming Chemical Co. (C) 133 Front St. J. P. Fleming

Flood & Conklin Mfg. Co. (A) 138 Chesnut St., Newark 5, N. J.,
H. P. Schaeffer

Foster Pump Works, Inc. (B) 50 Washington St., Brooklyn 1, N. Y.,
Anthony Scala

France, Campbell & Darling,
Inc. (B) Michigan Ave., Kenilworth, N. J.,
Ivan L. Darling

Franklin Research Co. (B) 5134 Lancaster Ave., Philadelphia 35,
Pa. C. E. LaRoche

Frisch & Co., Inc. (A) 565 Barry St., Bronx 59, N. Y.,
Alfred M. Frisch

General Dyestuff Corp. (B) 435 Hudson St. Arthur E. Tator, Jr.

General Electric Company (B) 570 Lexington Ave. Frank M. Hastings

Gillespie-Rogers-Pyatt Co.,
Inc. (A) 80 John St. Louis Gillespie

Gillespie Varnish Company (A) 131 Day St., Jersey City 6, N. J.,
W. H. DeCamp, Jr.

The Glidden Company (A) 4201 Tonnelle Ave., North Bergen, N. J.,
F. J. Roche

Globe Paint Company, Inc. (A) 604 Rockaway Ave., Brooklyn 12, N. Y.,
Stuart K. Sherman

W. R. Grace & Co., Inc. (C) 7 Hanover Square P. H. Feakins

Wm. S. Gray & Co. (C) 342 Madison Ave. F. R. Gates

R. W. Greeff & Company, Inc. (C) 10 Rockefeller Plaza Ira Vandewater

M. Grumbacher (A) 460 W. 34th St. Stanley Grumbacher

Guignon & Green, Inc. (C) 75 West St. C. F. Guignon

Gypsy Paint & Varnish Co.,
Inc. (A) 338 Van Brunt St., Brooklyn 31, N. Y.,
Irving I. Berg

Page N. Hamilton (C) 205 East 42nd St. Page N. Hamilton

Hammill & Gillespie, Inc. (B) 225 Broadway Richard P. Isaacs

Hanlon & Goodman Co. (C) 6 Riverside Ave., Belleville 9, N. J.,
W. A. Robertson

Paul W. Hardy Company (B) 271 Madison Ave. Paul W. Hardy

Harmon Color Works, Inc. (B) 550 Belmont Ave., Haledon, N. J.,
Valentine Boise

The Harshaw Chemical Co. of New
York, Inc. (B) 420 Lexington Ave. J. E. Spencer

Hastings & Co., Paint Specialties
Div., (C) 708 Van Duzer St., Staten Island, N. Y.,
H. L. Warnecke

Hercules Powder Co., Inc. (B) 500 Fifth Ave. H. M. Wandie

Heyden Chemical Corporation (B) 393 Seventh Ave. M. Alvin Ross

Heyward Paint & Varnish Co. (A) 110 Wallabout St., Brooklyn, N. Y.,
Julius Z. Bernard

Hilo Varnish Corporation (A) 42-60 Stewart Ave., Brooklyn 6, N. Y.,
A. G. Schumann

The Hinde & Dauch Paper Co. (C) 550 Ninth St., Hoboken, N. J.,
J. B. Wyatt

Hoboken White Lead & Color
Works, Inc. (A) 1501 Adams St., Hoboken, N. J.,
Louis J. Meyer

Holland Color & Chemical Co. (B) 507 Fifth Ave. Paul Gutschow

C. E. Hoover (C) 1250 Ave. of the Americas R. E. Tignor

A. C. Horn Co., Div. of Sun
Chemical Corp. (A) Horn Bldg., Long Island City 1, N. Y.,
A. E. Horn

The Hotopp Varnish Co. (A) 110-112 Marshall St., Hoboken, N. J.,
Sidney Silon

Hub Paint & Varnish Co., Inc. (A) 47-38 Fifth St., Long Island City 1,
N. Y. J. S. Chusid

Iddings Paint Co., Inc. (A) 48-18 33rd St., Long Island City 1,
 N. Y. Carl Iddings
 Ilsley & Held Company (A) 178-180 East 124th St.,
 Harry R. Held, Jr.
 Imperial Paper & Color Corp. (B) 515 Madison Ave. W. C. Cooper
 Industrial Marine Products,
 Inc. (A) 1018 East 46th St., Brooklyn 3, N. Y.,
 J. Albert Pedro
 Industrial Resin Corp. (C) Jefferson Rd., Whippany, N. J.,
 Charles Patterson
 Inland Steel Container Co. (B) ... 353 Danforth Ave., Jersey City 5, N. J.,
 E. T. Statler
 O. G. Innes Corporation (C) 82 Wall St. O. G. Innes
 Interchemical Corp., Finishes
 Div. (A) 231 Grant Ave., Newark, N. J.,
 Paul S. Kennedy
 J. & L. Steel Barrel Co. (C) 70 East 45th St. Matthew F. Sprague
 L. N. Jackson & Co., Inc. (C) 29 Broadway Larry N. Jackson
 A. G. Jacobus' Sons, Inc. (C) 770 Bloomfield Ave., Verona, N. J.,
 James B. Boylan
 Johns-Manville (B) 22 East 40th St. C. J. O'Neil
 Spencer Kellogg & Sons, Inc. (B) 420 Lexington Ave. D. J. Healy
 Kent Machine Works, Inc. (B) ... 39 Gold St., Brooklyn 1, N. Y.,
 Elmer P. Peters
 Kentucky Color & Chemical Co.,
 Inc. (B) 23 Flatbush Ave., Brooklyn 17, N. Y.,
 J. Hugh Holton
 Keystone Varnish Company (A) 71 Otsego St., Brooklyn 31, N. Y.,
 D. C. Arnold
 H. Kohnstamm & Co., Inc. (B) 537-555 Columbia St., Brooklyn 31,
 N. Y. Charles D. Allen
 Krumbhaar Chemicals, Inc. (B) 24-30 Jacobus Ave., South Kearney,
 N. J. Dr. William Krumbhaar
 Lacquer & Chemical Corp. (A) 214 40th St., Brooklyn 32, N. Y.,
 Irving Flaumenhaft
 Lacquer Corporation of
 America (A) 465 Logan St., Brooklyn 8, N. Y.,
 Albert Gartenberg
 Lehman Bros., Corp. (A) 22 Halladay St., Jersey City 4, N. J.,
 Alvin Lehman
 J. M. Lehmann Company, Inc. (B) 550 New York Ave., Lyndhurst, N. J.,
 George Jack
 Libbey-Owens-Ford Glass Co.
 Plaskon Div. (B) 2112 Sylvan Ave., Toledo, Ohio,
 C. Homer Flynn
 D. H. Litter Co., Inc. (C) 114 East 16th St. David H. Litter
 Longman & Martinez, Inc. (A) ... 46 Roebing St., Brooklyn 11, N. Y.,
 Robert M. Longman
 John Lucas & Co., Inc. (A) 491 Greenwich St. S. A. Press
 Lunco, Inc. (C) 29-28 41st Ave., Long Island City, 1,
 N. Y. J. A. Lundy
 T. F. McAdam, Inc. (C) 125 Broad St. T. F. McAdam
 McCabe Paint & Varnish Co. (A) 16 Melville Place, Irvington 11, N. J.,
 J. J. McCabe, Jr.
 McGean Chemical Company (B) 542 Fifth Ave. William A. Ritchie
 Maas & Waldstein Company (A) 438 Riverside Ave., Newark 4, N. J.,
 Dr. Gustave Klinkenstein
 MacArthur Petroleum & Solvent
 Co. (C) 112 Jacobus Ave., So. Kearney, N. J.,
 Joseph A. MacArthur
 The Mac-Lac Co., Inc. (A) 127 Maiden Lane Philip H. Harris
 Magna Manufacturing Co.,
 Inc. (C) 444 Madison Ave. Phillip W. Phillips
 The Mantrose Corporation (A) ... 136 41st St., Brooklyn 32, N. Y.,
 M. A. Rosen
 Manufacturers Varnish Co.,
 Inc. (A) 74-80 Lorraine St., Brooklyn 31, N. Y.,

The Martin-Senour Company (A) 9 East 56th St. T. S. Andrews
 M. J. Merkin Paint Co., Inc. (A) 1441 Broadway M. J. Merkin
 George A. Milton Can Co., Inc. (C) 131-151 North 14th St., Brooklyn 11,
 N. Y. George A. Milton
 Minwax Co., Inc. (A) 11 West 42nd St. Wm. E. Bayer
 Modern Mineral Solvents
 Corp. (C) 60 Park Pl., Newark 2, N. J.,
 Stephen B. Coyle
 Monsanto Chemical Co. (B) 445 Park Ave. C. S. Heathcote
 Benjamin Moore & Co. (A) 511 Canal St. Leo Silverstein
 The Muralo Co., Inc. (A) 570 Richmond Terrace, Staten Island,
 N. Y. Alfred F. King, Jr.
 Murphy Paint Div., Interchemical
 Corp. (A) 231 Grant Ave., East Newark, N. J.,
 Raymond H. Sommer
 Murray Oil Products Co., Inc. (B) 21 West St. J. E. Falkingham
 Murray-Williams Color &
 Chemical Co. (C) 353-361 Boyden Ave., Maplewood, N. J.,
 Murray Bieler
 National Can Corporation (B) 110 East 42nd St. W. R. Janney
 National Chemical & Mfg. Co. (A) 25 Forrest St., Brooklyn 25, N. Y.,
 Dudley D. Sherman
 National Lead Co. (A) 111 Broadway J. G. C. McNair
 The New Jersey Zinc Sales
 Co., (B) 160 Front St. Ralph M. Neumann
 Newport Industries, Inc. (B) 230 Park Ave. Richard J. Spitz
 New York Woodfinishers' Supply
 Co., Inc. (A) 109 Imlay St., Brooklyn 31, N. Y.,
 Ralph Engel
 North Jersey Paint Company,
 Inc. (A) 1 Park Pl., Passaic, N. J.,
 Charles A. Malizia
 Norton & Son, Inc. (A) 50 Church St. Edward F. Norton
 Nuodex Products, Inc. (B) 830 Magnolia Ave., Elizabeth 7, N. J.,
 H. M. Johnson
 O'Brien Corporation, The (A) 500 Broome St. James H. Spencer
 Oil Specialties & Refining Co.,
 Inc. (C) 18 Bridge St., Brooklyn 1, N. Y.,
 Joseph Green
 C. J. Osborn Company (B) 132 Nassau St. Michael Flaumenhaft
 Paint Engineers, Inc. (A) 11 Park Place Raymond S. Kerin
 Paint Point Products Co., Inc. (A) 99 South 6th St., Brooklyn 11, N. Y.,
 William Rice
 The Paraffine Companies, Inc. (A) 295 Fifth Ave. L. D. Wright
 Paragon Paint & Varnish
 Corp. (A) 5-49 48th Ave., Long Island City 1,
 N. Y. Pierce H. Power
 M. W. Parsons, Imports & Ply-
 mouth Organic Labs., Inc. (B) 59 Beekman St. Ernest C. Schmidt
 G. W. S. Patterson & Co. (C) 155 John St. W. A. Patterson
 The Patterson-Sargent Co. (A) 49-20 Van Dam St., Long Island City 1,
 N. Y. Ben Patterson, Jr.
 Payson Corporation (A) 804 East 141st St. Milton W. Lightcap
 Peerless Oil & Chemical Corp. (C) 51-01 27th St., Long Island City 1, N. Y.,
 Hugh L. Carey
 Peerless Paint & Varnish
 Corp. (A) 205 Plymouth St., Brooklyn, N. Y.,
 Harry Minkoff
 Pennsylvania Alcohol & Chemical
 Corp. (C) 745 Fifth Ave. Walter H. Junker
 Pittsburgh Plate Glass Co. (A) Jay & Water Sts., Brooklyn 1, N. Y.,
 C. E. Seghers
 Pratt & Lambert, Inc. (A) 3301 38th Ave., Long Island City 1,
 N. Y. Cornelius W. Brown
 Prior Chemical Corporation (C) 420 Lexington Ave. Herbert R. Prior
 Processed Chemical & Coatings
 Corp. (A) 33 No. First St., Brooklyn 11, N. Y.,
 Monroe Rapaport

Publiker Alcohol & Chemical Sales Corp. (B) 20-40 Jay St., Brooklyn 1, N. Y., Frank E. Bennett
 Pur-All Paint Products Co., Inc. (A) 420 Bacon St., Bronx 59, New York, N. Y., Rubin Chaleff
 Purity Paint Products Corp. (A) 400 Withers St., Brooklyn 22, N. Y., I. Hetson
 Qualatone Products, Inc. (A) 21 Gay St., William F. Behlen
 Quigley Company, Inc. (A) 527 Fifth Ave., Irving A. Pfeil
 R. B. H. Dispersions Div. of Inter-chemical Corp. (B) L-5 Factory Lane, Bound Brook, N. J., P. H. Ingham
 Randolph Products Co. (A) Carlstadt, N. J., W. G. Randolph
 Raw Materials Company (C) 220 East 42nd St., Edward F. Heckman
 The Reardon Company (A) 145 East 5th St., Bayonne, N. J., Kevin B. Moore
 Reichard-Coulston, Inc. (B) 15 East 26th St., J. W. Bossert
 Reichhold Chemicals, Inc. (B) 726 Rockefeller St., Elizabeth 2, N. J., Dr. Stefan Baum
 Reliance Paint Company, Inc. (A) 62-64 So. 6th St., Brooklyn 31, N. Y., John Van N. King
 Reynolds Metals Co. (B) 19 East 47th St., Louis Besten
 Rheem Mfg. Company, Inc., Atlas Steel Barrel Div. (C) 1 West 8th St., Bayonne, N. J., H. W. Callendar
 Roberts Paint Corp. (A) 515 Bryant Ave., Bernard Rubenstein
 T. J. Ronan Company, Inc. (A) 749 East 135th St., John A. Ronan
 Charles Ross & Son Company (B) 148-156 Classon Ave., Brooklyn 5, N. Y., C. L. Ross
 St. Joseph Lead Company (B) 250 Park Ave., Harry E. Outcault
 Monroe Sander Corp. (A) 10-18 46th Ave., Long Island City 1, N. Y., E. J. Rotheim
 Sapolin Co., Inc. (A) 183 Lorraine St., Brooklyn 31, N. Y., Frank R. Stamer
 William H. Scheel, Inc. (C) 38 Franklin St., Brooklyn 22, N. Y., Michael Fried
 Schnell Publishing Co., Inc. (C) 59 John St., W. S. Auchincloss
 Sealed Paint & Varnish Corp. (A) 16 Broadway, Brooklyn 11, N. Y., Seymour Isserson
 Shell Chemical Corp. (B) 500 Fifth Ave., J. M. Selden
 Shell Oil Company, Inc. (B) 50 West 60th St., F. Preu
 The Sherwin-Williams Co. (A) Brown St. & Lister Ave., Newark 1, N. J., Carl M. Sturmer
 Siemon Colors, Incorporated (C) 318 Ogden St., Newark 4, N. J., William F. Siemon, Jr.
 The Simoniz Company, Inc. (C) 181 West End Ave., Frederick J. Wall
 Smith Chemical & Color Co., Inc. (C) 55 John St., Jay St. Terminal, Brooklyn 1, N. Y., Casper Smith
 J. Lee Smith & Company (C) 25 Ann St., Clarence S. Smith
 Socony Paint Products, Div. of Socony-Vacuum Oil Co., Inc. (A) 111 Broadway, S. G. Lansing
 L. Sonneborn Sons, Inc. (A) 88 Lexington Ave., E. Schnapper
 Spar-Tex Company, The (A) 220 East 134th St., Gordon D. Polesie
 The Standard Ultramarine Co. (B) 60 East 42nd St., M. J. Simonson
 Standard Varnish Works (A) 2900 Richmond Terrace, Elm Park, Staten Island 3, N. Y., J. S. Wolf
 Sta-Rite Lacquer Corp. (A) 857 Meeker Ave., Brooklyn 22, N. Y., Joseph Drayer
 Stoney-Mueller, Inc. (C) Page & Newark Aves., Lyndhurst, N. J., Richard W. Stoney
 Subox, Inc. (A) Fairmont Plant, Hackensack, N. J., E. T. Eberhardt
 Sun Chemical Corporation (A) 100 Sixth Ave., George W. Naylor
 W. J. Sutcliffe Co. (A) P. O. Box 5, East Rutherford, N. J., W. J. Sutcliffe

Technical Color & Chemical
 Works, Inc. (A) 439 Third Ave., Brooklyn 15, N. Y.,
 Donald Greene
 Texon Industrial Corp. (A) 10-05 50th Ave., Long Island City 1,
 N. Y. H. L. Eulencamp
 The Thibaut & Walker Co. (A) 5-48 46th Rd., Long Island City 1, N. Y.,
 Randall O. Walker, Sr.
 Thompson, Weinman & Company,
 Inc. (B) 52 Vanderbilt Ave.,
 Holland W. Smith, Jr.
 Thorsen Products Corp. (C) 52 Broadway A. Benedict Doran
 Thurston & Braidich (C) 286 Spring St. Charles M. Ferri
 Timeproof Paint Products,
 Inc. (A) 40 Richards St., Brooklyn 31, N. Y.,
 Mark Neidle
 Titanine, Inc. (A) Morris & Elmwood Aves., Union,
 Union City, N. J. T. A. J. Ward
 Titanium Pigment Corp. (B) 111 Broadway C. F. Garesche
 20th Century Paint & Varnish
 Co. (A) 432 Driggs Ave., Brooklyn 11, N. Y.,
 David S. Lifson
 Paul Uhlich & Company, Inc. (C) 90 West St. Thomas Cullen
 Ultra Chemical Works, Inc. (C) Wood & Shady Sts., Paterson, N. J.,
 Austin W. Jones
 Unefe Sam Chemical Co., Inc. (C) 573-575 W. 131st St. Herman Schwartz
 United Brush Manufactories (B) 116 Wooster St. Frank E. Gallagher
 United Carbon Company, Inc. (B) 350 Fifth Ave. William W. Higgins
 United Chromium, Inc. (A) 51 East 42nd St. F. L. Scott
 United Lacquer Manufacturing
 Co. (A) 1001 West Elizabeth Ave., Linden, N. J.,
 Harry Cantor
 United States Bronze Powder
 Works, Inc. (B) 220 West 42nd St. T. J. Mullen
 U. S. Color Card Co. (B) 173 Fifth Ave. Daniel Jaeger
 U. S. Industrial Chemicals,
 Inc. (B) 33 West 42nd St. Walter J. Fried
 Universal Trading Corp. (C) 630 Fifth Ave. Bang How
 Upressit Products Corp. (C) 420 Lexington Ave. Harry Linnemeyer
 Utility Color Co., Inc. (C) 377 Fraleighuysen Ave., Newark 5,
 N. J. F. A. Sauter
 Valentine & Company, Inc. (A) 11 East 36th St. Thurlow J. Campbell
 R. T. Vanderbilt Co., Inc. (C) 230 Park Ave. Everett W. Boughton
 Velsicol Corp. (B) 11 Park Place Richard O. Hartley
 Vita Var Corporation (A) 46 Albert Ave., Newark 5, N. J.,
 Austin O. Allen
 Wah Chang Trading Corp. (C) 233 Broadway T. F. Moran
 H. V. Walker Company (A) 714 Division St., Elizabeth 4, N. J.,
 G. W. Lonergan
 E. M. Wanderman & Co., Inc. (A) 208 Dupont St., Brooklyn 22, N. Y.,
 E. M. Wanderman
 Warwick Chemical Corp., Div. Sun
 Chemical Corp. (C) 580 Fifth Ave. Dr. J. J. Whitfield
 Wesco Waterpaints, Inc. (A) 33 Oxford St., P. O. Box 2081,
 Trenton 7, N. J.
 G. A. Wharry & Co. Inc. (C) 95 Broad St. G. A. Wharry
 Whittaker, Clark & Daniels,
 Inc. (C) 280 West Broadway Robert G. Smith
 Wilbert Products Co., Inc. (C) 805-819 East 139th St. Fred Newell
 C. A. Wiley Company, Div. Sun
 Chemical Corp. (A) 10-29 44th Rd., Long Island City 1, N. Y.,
 Page C. Valentine
 C. K. Williams & Company (B) 1 Nevins St., Brooklyn 17, N. Y.,
 Emil Hoeffe
 The Willis Paint Corporation (A) 243-5 Plymouth St., Brooklyn 1, N. Y.,
 Bernard W. Willis
 Wilson-Imperial Company (A) 115 Chesnut St., Newark 5, N. J.,
 Elmer R. Nippes

Winsor & Newton, Inc. (C)	31 Union Square West	James S. Dyson
S. Winterbourne & Co. (C)	164 Water St.	Hendrick E. Hendrickson
Witco Chemical Co. (B)	295 Madison Ave.	Thomas J. Starkie
A. J. Wittenberg Corp. (C)	52 Broadway	A. J. Wittenberg
Woburn Chemical Corp. of N. J. (B)	1200 Harrison Ave.,	Harrison, N. J., James S. Brownson
Zapon Division, Atlas Powder Company (A)	Stamford, Conn.	Ed. H. Bucy
G. S. Ziegler & Co. (C)	233 Broadway	G. S. Ziegler
William Zinsser & Co., Inc. (B)	516 West 59th St.	E. H. Walworth, Jr.
Zophar Mills, Inc. (C)	112-30 26th St.,	Brooklyn 32, N. Y., H. L. Tresoutchick

PHILADELPHIA PAINT, VARNISH & LACQUER ASSN.

Philadelphia, Pennsylvania

President	ROBERT W. MATLACK (Geo. D. Wetherill & Co.)
1st Vice-President	Jos. W. GARDINER, JR. (John T. Lewis & Bros. Co.)
2nd Vice-President	WM. MACKNIGHT (Yarnall Paint Company)
Secretary	WILBUR E. RANK (1200 Bankers Securities Bldg.)
Treasurer	H. E. RHELL (John T. Lewis & Bros. Co.)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Aluminum Co. of America (B)	123 South Broad St., Room 2307, Fidelity-Phila. Trust Bldg.	Carl E. Dodds
American Can Co. (B)	Lincoln-Liberty Bldg.	G. F. Henschel
American Lacquer Solvents Co. (A)	Perkiomen Junction, Phoenixville, Pa.	Harry E. Stone
American Zinc Sales Co., Inc. (B)	420 Lexington Ave., New York 17, N. Y.	W. S. Woodward
American Mineral Spirits Co. (C)	3701 North Broad St.	Louis C. Harvey
Archer-Daniels-Midland Co. (B)	12 South Twelfth St.	E. W. Kaufman
Baker & Gaffney (C)	12 South Twelfth St.	Harry W. Gaffney
Bihn & Wolff Co. (B)	Ash & Almond Sts., Bridesburg, Phila., Pa.	Miss I. M. Hoffman
Binney & Smith Co. (B)	676 Drexel Bldg.	C. P. Morris
Bisbee Linseed Company (B)	2100 Lincoln-Liberty Bldg., Broad & Chestnut Sts.	Hubert E. Whiting
M. A. Bruder & Sons (A)	52nd & Grays Ave.	A. Bruder
Calbar Paint & Varnish Co. (A)	2620 North Marsha St.	V. E. Dewees
R. E. Carroll, Inc. (C)	231 Broad St. Bank Bldg., Trenton 1, N. J.	James H. Carroll
Clement "Coverall" Co. (A)	611 Van Hook St., Camden, N. J.	Curtis H. Clement
Columbian Carbon Co., Magnetic Pigment Div. (B)	801 Cass St., Trenton 10, N. J.	C. D. Downe
Commercial Solvents Corp. (B)	1617 Pennsylvania Blvd.	H. S. Riker
Continental Can Company (B)	126 Twelfth St.	O. V. Spedden
Crown Can Co. (C)	Erie & H Sts.	H. C. Tull
Devoe & Reynolds Co., Inc. (A)	119 West Chelton Ave.	G. P. Hall
The Dicalite Company (B)	1411 Walnut St.	R. W. Blunt
Dowdy Brothers (C)	N.E. Cor. 33rd & Arch Sts.	H. R. Dowdy
E. I. du Pont de Nemours & Co., Inc. (A)	1616 Walnut St.	J. H. Stutt, Jr.

E. I. du Pont de Nemours & Co., Inc., Pigment Div. (B) 117 South 17th St. R. S. Burr
 Eagle-Picher Sales Co., The (B) Delaware Ave. & Lombard St. Wm. B. Wallace
 Elder & Jenks (B) 415 Vine St. F. C. Maxwell
 Felton, Sibley & Co., Inc. (A) 136 North Fourth St. Horace S. Felton
 Finnaren & Haley, Inc. (A) 1300 North 60th St. Joseph Finnaren
 Benjamin Foster Co. (A) 4635 West Girard Ave. Benjamin Foster, Jr.
 Benjamin Franklin Paint & Varnish Co. (A) 4820 Langdon St. G. T. Elser
 Franklin Research Corp. (B) 5134 Lancaster Ave. C. E. LaRoche
 Samuel H. French Paint Co. (A) 27th St. & Roberts Ave. Frank L. Johnson
 Harshaw Chemical Co. (B) 117 South 17th St. Walter E. Wright
 Hastings & Co. (C) 2314 Market St. John V. Hastings, Jr.
 Hercules Powder Company, Inc., Synthetic Dept. (B) Delaware Trust Bldg., Wilmington, Del. Henry D. Heiser
 Hock Paint & Chemical Works (A) Phoenixville, Pa. H. W. Hock
 A. C. Hurlbrink (C) 10 South 18th St. A. C. Hurlbrink
 Imperial Paper & Color Corp., Pigment Color Div. (B) 12 South 12th St., Rm. 1914 Joseph P. Hervieux
 Impervious Paint & Varnish Co. (A) Kinsey & Hedge Sts. S. L. Garfinkel
 Spencer Kellogg & Sons Sales Corp. (B) 1616 Walnut St. Joseph A. Morris
 Kentucky Color and Chemical Co. (B) Morris Bldg., Room 912 Selden G. Hait, Sr.
 Keystone Albumen Paint Co. (A) 1346 North Marston St. Rocco A. Di Dio
 Keystone Refining Co., Inc. (A) 4821 Garden St. F. H. Detrick
 The Lawrence-McFadden Co. (A) 7430 State Rd. W. Scott McFadden
 John T. Lewis & Bros. Co. (B) 910 Widener Bldg. J. W. Gardiner, Jr.
 D. H. Litter & Co. (C) 1617 Pennsylvania Blvd. Edgar C. Wood
 Loos & Dilworth, Inc. (C) 724 Swanson St. J. R. Tompkins
 John Lucas & Co., Inc. (A) 322 Race St., 1617 Pennsylvania Blvd. L. F. Collister
 McCloskey Varnish Co., Inc. (A) 7600 State Rd., Holmesburg Junction, Pa. Wm. H. Jarden, Jr.
 The L. Martin Co. (B) 7435 Milnor St. G. A. Lewis
 J. Meyer & Sons (B) 4321 North 4th St. Fred L. Meyer
 Monroe, Lederer & Tausig (A) 606 North American St. J. Tausig
 Murray Oil Products Co. (B) Walnut Park Plaza, 63rd & Walnut Sts. R. C. Rollins
 National Can Corp. (B) 811 South Wolfe St., Baltimore 31, Md. L. M. Jones
 New Jersey Zinc Sales Co., The (B) 160 Front St., New York 7, N. Y. R. J. Peters
 Newport Industries, Inc. (B) 1612 Market St. Fred L. Nall
 Paint Industry Magazine (C) 704 Weightman Bldg., 1524 Chestnut St. G. B. Heckel, Jr.
 Paramount Paint & Varnish Co., Inc. (A) 141 League St. David P. Ramsay
 Pecora Paint Co. (A) 3501 North Fourth St. S. B. Bowen, Jr.
 Pittsburgh Plate Glass Co. (A) 16th St. & Indiana Ave. H. E. Zoll
 Publicker Industries, Inc. (B) 1429 Walnut St. J. H. Griffin
 Reichhold Chemicals, Inc. (B) Sanson St., Bldg. 3 G. A. Olson
 Resinous Products & Chemical Co., Inc. (B) 222 West Washington Sq. N. J. Timmons
 Reynolds Metals Co. (B) 1600 Arch St. A. P. Fleming
 George A. Rowley Co. (C) 937 North Front St. E. Jennings Rowley
 C. Schrack & Co. (A) 152 North Fourth St. J. R. Stubb
 George Senn, Inc. (C) 2200 East Westmoreland St. Geo. Senn
 The Sherwin-Williams Co. (A) 325 North Broad St. G. W. Griffiths
 Southwark Mfg. Co. (B) Winslow St., Camden, N. J.

The Gilbert Spruance Co. (A) Richmond & Tioga Sts. E. F. Cox
Standard Ultramarine Co. (B) 121 North Broad St. Thomas Rudolph
Sun Oil Company (C) 1608 Walnut St. Harrie B. Price, Jr.
Thomson Porcelite Paint Co. (A) 829 North Third St. Isidore Binswanger
Titanium Pigment Corp. (B) 910 Widener Bldg. Wyatt Schoonmaker
U. S. Industrial Chemicals, Inc. (B) 123 South Broad St. Walter W. Rule
H. M. Van Horn (C) 12 South 12th St., Rm. 1113
Harold M. Van Horn
R. T. Vanderbilt Co., Inc. (C) 1428 Hillside Rd., Wynnewood, Pa.
Jas. E. Heckel
William Waterall & Co., Inc. (A) 118 North Front St. Wm. L. Forsythe
O. L. West (C) 111 South Broad St. O. L. West
Geo. D. Wetherill & Co., Inc. (A) 113 Arch St. R. W. Matlack
C. K. Williams & Co. (B) 640 North 13th St., Easton, Pa.
S. E. Richards
Yarnall Paint Co. (A) Grays Ave. at 54th St.
William MacKnight

PHOENIX PAINT, VARNISH & LACQUER ASSOCIATION

Phoenix, Arizona

President MILTON POPPETT
(W. P. Fuller & Co.)
Vice-President F. J. ROHNAN
(Mathews Paint Co.)
Secretary-Treasurer F. L. FARRIS
(Deer-O Paints & Chemicals, Ltd.)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Walter N. Boysen Paint Co. (A)	1325 N. Central Ave., P. O. Box 2324	Don Flynn
Ray Busey Paint Company (E)	201 East Van Buren St.	Emery Woehler
Deer-O Paints & Chemicals, Ltd. (A)	2431 East Van Buren St.	V. F. Mueller
E. I. du Pont de Nemours & Co., Inc. (A)	347 North 1st Ave.	Howard Carver
Elquest Paint Company (E)	1013 North 17th St.	Walley Daggy
W. P. Fuller Co. (A)	117 East Jackson St., P. O. Box 4005	Milton Poppett
General Paint Corporation (A)	245 West Adams St.	Bert Thornham
Mathews Paint Company (A)	1006 North Central Ave., P. O. Box 1004	F. J. Rohnan
Myers-Leiber Company (E)	525 West Monroe, P. O. Box 1226	Henry Leiber
National Lead Co. (A)	545 West Van Buren St.	Dorland A. White
O'Malley Lumber Company (E)	4th Ave. & W. Jefferson, P. O. Box 3556	C. O. Staggs
Painters Warehouse, Ltd. (E)	611 North 19th Ave., P. O. Box 1671	Don McAfee
The Sherwin-Williams Co. (A)	15 East Jackson St.	Art Pugh
Valley Paint & Supply Co. (E)	311 North 1st Ave., P. O. Box 1022	W. H. Scheumack

PITTSBURGH PAINT, VARNISH & LACQUER ASSN.

Pittsburgh, Pennsylvania

President L. J. REIZENSTEIN
 (Falk & Company)
 Vice-President C. E. WILSON
 (E. E. Zimmerman Co.)
 Secretary JAMES K. WHITE
 (W. W. Lawrence & Co.)
 Treasurer L. V. DAULER
 (Neville Company)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Aluminum Co. of America (B)	1814 Oliver Bldg.	
American Can Company (B)	330 Grant St.	E. Mansfield
American Cyanamid & Chemical Co. (B)	Koppers Bldg.	D. V. Ritenour
H. D. Butts (C)	Grant Bldg.	H. D. Butts
Continental Can Co. (B)	2615 Grant Bldg.	C. H. Armstrong
DeVilbiss Mfg. Co. (B)	501 Plaza Bldg.	E. A. Lightfoot
E. I. du Pont de Nemours & Co., Inc., Pigment Dept. (B)	35th & Grays Ferry Ave., Philadelphia 46, Pa.	W. J. Beaton
Eagle-Picher Sales Co. (B)	601 East Robinson St.	J. S. Nordyke
Falk & Company (B)	P. O. Box 1076	Louis J. Reizenstein
Globe Varnish Co. (A)	Laschalle St.	Fred W. Bader
Harshaw Chemical Company (B)	Seventh & Carson Sts.	R. O. Hummel
The O. Hommel Co. (C)	211 Fourth Ave.	H. R. Urbach
Imperial Oil & Gas Products Co. (B)	(Grant Bldg.)	
Imperial Paper & Color Corp., Pigment Color Div. (B)	535 Bulkley Bldg., Cleveland 15, Ohio	A. T. Nanovic
Impervious Varnish Co. (A)	P. O. Box 146, Rochester, Pa.	Albert H. Braun
Industrial Paint Co. (A)	Haysville, Pa.	Wm. Wettach
Lastik Products Company, Inc. (A)	Keenan Bldg.	D. S. Steinfirst
W. W. Lawrence & Co. (A)	1124-32 West Carson St.	J. K. White
McCann-Shields Paint Co. (A)	27 Alexander St., W. E.	J. E. Shields
C. A. Michel Co. (E)	640 Smithfield St.	H. Lawry
National Lead & Oil Co. of Penna. (A)	1376 River Ave.	E. E. Bosse
Neville Company (B)	Neville Island	L. V. Dauler
New Jersey Zinc Sales Co. (B)	604 Guardian Bldg., Cleveland 14, Ohio	G. L. McRory
Penn Paint Co. (C)	5821 Penn Ave.	Loring S. Jones
Pennsylvania Industrial Chemical Corp. (B)	120 State St., Clairton, Pa.	R. W. Ostermayer
Pittsburgh Paint Supply Inc. (E)	513-23 Water St.	J. Wm. Johnston
Pittsburgh Plate Glass Co. (A)	632 Duquesne Way	B. J. Cassidy
The Sherwin-Williams Co. (A)	636 Smithfield St.	W. F. O'Hearn
James B. Sipe & Co. (A)	Box, 87, South Hills Branch	
Standard Can Company (B)	855 California Ave.	M. Moss
M. B. Suydam Div., Pittsburgh Plate Glass Co. (A)	Island & Preble Aves.	L. C. Morehouse
Thompson & Co. (A)	1085 Allegheny Ave., Oakmont, Pa.	D. D. Munroe
Union Paint & Varnish Co. (A)	1225 Shor Ave.	Herman T. Blank
Watson-Standard Co. (A)	P. O. Box 1825	J. D. Watson
Henry Wheeler & Son (C)	115 W. Ohio St.	Elmer M. Rauch
E. E. Zimmerman Co. (A)	524 Fulton Bldg.	E. E. Zimmerman

PORTLAND PAINT, VARNISH & LACQUER ASSOCIATION
Portland, Oregon

President F. H. GERSPACH
 (W. P. Fuller & Co.)
 Vice-President WAYNE CUPPER
 (Rodda Paint Co.)
 Secretary-Treasurer F. E. ALSOP
 (Mount & Alsop, Inc.)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Aluminum Co. of America (B)	512 Porter Bldg.	F. Scott Smith
American Can Company (B)	2127 N. W. 26th Ave.	D. C. Lawson
Walter N. Boysen Co. (A)	903 North Williams Ave.	C. V. Olson
L. H. Butcher Company (C)	1504 N. W. Johnson St.	M. Hockenberger
Duncan Laboratories (C)	6516 North Denver Ave.	J. W. Duncan
Fisher-Thorsen & Co., Inc. (A)	2100 N. W. 22nd Ave.	Warren M. Thorsen
W. P. Fuller & Co. (A)	P. O. Box 4170	F. H. Gerspach
General Paint Corporation, Rasmussen & Co. Div. (A)	838 S. W. Second Ave.	S. C. Rasmussen
Longview Paint & Varnish Co. (A)	Longview, Washington	W. E. Sailors
Miller Paint Co., The (A)	317 S. E. Grand Ave.	Herb Miller
Mount & Alsop Company, Inc. (C)	902 N. W. 14th St.	Fred E. Alsop
The Muralo Company, Inc. (A)	907 N. W. Irving St.	Millard Murray
National Lead Company, Pacific Coast Br. (A)	1211 N. W. Glisan St.	D. D. Roberts
The Paraffine Companies, Inc. (A)	140 N. E. Broadway	Harry R. Dinger
Pittsburgh Plate Glass Co. (A)	1235 N. W. 15th Ave.	Amos Densmore
The Reardon Co. of California (A)	2934 N. E. 45th Ave.	Claude Booth
Resinous Products & Chemical Co. (B)	American Bank Bldg.	Charles Rozema
Rodda Paint Co. (A)	1103 S. E. Grand Ave.	Wayne Cupper
The Sherwin-Williams Company (A)	P. O. Box 3538	J. A. Ludwig
Titanium Pigments Co. (B)	1238 N. W. Gilson St.	Henry Bottemiller
Van Waters & Rogers, Inc. (C)	3950 N. W. Yeon St.	Kern W. Hendricks
Wesco Waterpaints, Inc. (A)	1225 N. W. Everett St.	Geo. J. Nanetti
Paul W. Wood Co. (C)	1333 N. W. 12th St.	K. R. Duncan
Zehring Chemical Co. (C)	2201 N. W. 20th St.	C. V. Zehring

PUGET SOUND PAINT, VARNISH & LACQUER ASSN.
Seattle, Washington

President HAROLD B. RENSHAW
 (National Lead Co.)
 Vice-President BYRON BUTLER
 (W. P. Fuller & Co.)
 Executive Secretary-Treasurer HARRY HENKE, JR.
 (Insurance Building)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Aluminum Co. of America (B)	1411 Fourth Ave. Bldg.	Charles Boyle
American Cyanamid & Chemical Corp. (B)	Elliot & Vine Sts.	G. E. Paulson
Walter N. Boysen Co. (A)	2208 First Ave., South	J. E. Garrison
L. H. Butcher Company (C)	3218 Western Ave.	George Hurst
The California Ink Co., Inc. (B)	1703 Sixth Ave., South	E. F. Clark
Cowman-Campbell Paint Co., Inc. (A)	2827 Western Ave.	Ernest R. Congdon
E. I. du Pont de Nemours & Co., Inc. (A)	514 Virginia Ave.	E. A. Cowman
	525 Boren Ave., North	Glenn Privat

Far West Paint Mfg. Co. (A)	2004 First Ave.	Roy Crane
W. P. Fuller & Co. (A)	Fairview North & Roy	Byron W. Butler
General Paint Corporation (A)	1400 Dearborn St.	George Sturges
Jarvie Paint Mfg. Co. (A)	760 Aloha St.	Gustave E. Jarvis
The Miller Paint Co. (A)	1936 Seventh Ave.	Wayne Leever
Monsanto Chemical Co. (A)	911 Western Ave.	Sam Mullin
National Lead Co. (A)	973 John St.	Ray C. Krueger
The Paraffine Company, Inc. (A)	2226 Third Ave.	Bruce McKay
Pittsburgh Plate Glass Co. (A)	228 Dexter St.	F. R. French
Preservative Paint Co. (A)	5410 Airport Way	Frank West
The Reardon Co. of California (A)	562 First Ave., South	Claud T. Booth
Reichhold Chemicals, Inc. (B)	P. O. Box 3363, 5900 W. Margaret Way	T. S. Hodgins
Rudd Paint & Varnish Co. (A)	1608 Fifteenth Ave., West	Alan Park
Schorr Paint Mfg. Co. (A)	1128 West Spokane St.	D. E. Eichelberger
The Sherwin-Williams Company (A)	959 Harrison St.	George McAssey
Titanium Pigment Co. (B)	1238 N. W. Glisan St., Portland, Ore.	A. G. Davies
Van Waters & Rogers, Inc. (C)	4000 First Ave., South	Nat Rogers
Wesco Waterpaints, Inc. (A)	1401 Dexter Ave.	Herman Leander
Paul W. Wood Company (C)	91 Connecticut St.	Ken R. Duncan

RICHMOND PAINT, VARNISH & LACQUER ASSOCIATION

Richmond, Virginia

President	J. H. SPIVEY
(Pittsburgh Plate Glass Co.)	
Vice-President	ROBT. L. BRYANT
(Nicholas-Bryant Paint Corp.)	
Secretary	S. HYLAND FOWLER
(Atlantic Varnish & Paint Co.)	
Treasurer	LAWRENCE PARSONS
(Bullington Paint Co.)	

Firm	Address	Representative
Acme White Lead & Color Works (A)	1723 Summit Ave.	W. R. Walters
Alcatraz Company, Inc., The (A)	Ellen Ave. & North Blvd.	J. T. Priddy
Atlantic Varnish & Paint Co., Inc. (A)	3000 North Blvd.	Jas. A. Saunders
Hudson Bailey Paint Co. (A)	609 North 17th St.	L. M. Walsh
Bullington Paint Co., Inc. (E)	400 East Broad St.	L. Parsons
Devco & Reynolds Co., Inc. (A)	323 West Broad St.	Joe Young
E. I. du Pont de Nemours & Co., Inc. (A)	2409 Maplewood Ave.	Clifford Smith, Jr.
The Glidden Co. (A)	107 E. Grace St.	C. P. O'Connell
Angus Gunn, Inc. (E)	15 W. Brookland Park Blvd.	Angus Gunn
Harwood Brothers, Inc. (E)	1009 East Canal St.	H. B. Weatherford
Haskell Chemical Co. (A)	1825 N. Hamilton St.	Howze Haskell
Kellogg & Miller Sales Co. (B)	Hermitage Rd. & Leigh St.	A. C. Young
John T. Lewis & Bros. Co. (B)	13 West Lancaster Rd.	Hurt Schreyer
H. Metzger Sons (C)	705 North 17th St.	L. A. Metzger
Benjamin Moore & Co. (A)	419 Libbie Ave.	Allan A. Stevenson
Nicholas-Bryant Paint Corp. (E)	325 West Broad St.	Gary A. Nicholas
Pittsburgh Plate Glass Co. (A)	7th & Byrd Sts.	J. H. Spivey
Richmond Glass Shop (E)	814 W. Broad St.	A. G. Bialkowski
Sampson Paint & Color Co., Inc. (A)	1415 E. Main St.	F. J. Sampson
Sanders Brothers Co., Inc. (E)	1318 West Broad St.	W. B. Elwang
The Sherwin-Williams Co. (A)	1017 East Main St.	R. R. Wilkins
Southern Varnish Corp. (A)	Box 1004, Roanoke, Va.	N. W. Kelley
Yarnall Paint Co. (A)	3229 Patterson Ave.	George E. Parker

ST. LOUIS PAINT, VARNISH & LACQUER ASSOCIATION

St. Louis, Missouri

President	WALTER WURDACK (Walter Wurdack, Incorporated)	
Vice-President	J. M. PHILLIPS (Pittsburgh Plate Glass Co.)	
Secretary	HARRY A. BAUMSTARK (Harry A. Baumstark & Co.)	
Treasurer	FRED WEBER (Phelan-Faust Paint Mfg. Co.)	

Firm	Address	Representative
Absorene Mfg. Co. (C)	1609 No. 14th St.	C. J. Dietrich
Aluminum Co. of America (B)	3615 Olive St.	H. V. Kelley
American Can Company (B)	3200 South Kingshighway	L. A. Farley
American Cyanamid Co. (B)	Shell Bldg.	W. H. Andrews
American Paint Journal Co., Inc. (C)	3713 Washington Ave.	A. F. Voss
American Zinc Sales Company (B)	1600 Paul Brown Bldg.	Fred W. Knoke
Bakelite Corporation (B)	3615 Olive St.	Geo. A. Wells
Banner Supply Company (A)	1804 South Jefferson St.	J. C. Hoffmeister
The Barrett Div., Allied Chemical & Dye Corp. (B)	4528 South Broadway	
Harry A. Baumstark & Co. (C)	4030 Chouteau Ave.	Harry A. Baumstark
Berry Brothers, Inc. (A)	3721 Washington Ave.	J. M. Moxley
Biddle Putty Company, The (A)	612 South Main St.	Oliver J. Biddle
R. J. Brown Company (B)	1418 Wittenberg St.	T. M. Scherer
Calco Chemical Div., American Cyanamid Co. (B)	828 Gratiot St.	Peter Koval
Chemical & Pigments Co. (B)	Lebanon Rd., Collinsville, Ill.	E. G. Schuermann
Commercial Solvents Corp. (B)	Paul Brown Bldg.	C. R. Woodhill
Con-Ferro Paint & Varnish Co. (A)	3228 North Broadway	Taylor E. Patton
Continental Can Co. (B)	818 Olive St.	W. E. Altmayer
Cook Paint & Varnish Co. (A)	4465 Manchester Ave.	Paul Broadus
Don V. Davis Co. (A)	4200 North 2nd St.	Don V. Davis
De Lore Div., National Lead Co. (B)	River DesPeres & Mississippi River	A. J. Wetzell
DeMert & Dougherty, Inc. (C)	1600 Clark Ave.	G. Kersens
The DeVilbiss Company (B)	2737 Washington Ave.	L. C. LeResche
Devoe & Reynolds Co., Inc. (A)	5705 Delmar Blvd.	Jack Witten
E. I. du Pont de Nemours & Co., Inc., Pigments Dept. (B)	20 North Wacker Drive, Chicago, Ill.	H. E. Schreiber
Eagle-Picher Sales Co. (B)	1 North LaSalle St., Chicago 2, Ill.	E. J. Seebach
E. H. Fischer, Inc. (C)	826 So. 18th St.	E. H. Fischer
General Electric Company, Chemical Dept. (B)	3615 Olive St.	A. E. Koehler
P. D. George Company (A)	5200 North 2nd St.	J. E. George
The Glidden Co. (A)	106 Gravois St.	
H. R. Hamberg Co. (C)	7242 Pershing Ave.	H. R. Hamberg
Hercules Powder Co. (B)	3615 Olive St.	J. M. Carbonara
Imperial Paper & Color Corp. (B)	3713 Washington Blvd.	W. T. Thumser
Independent Oil Company (C)	3930 Chouteau Ave.	Jos. A. Cullen

Inter-Coastal Paint Corp. (A)	1248 Walnut St., East St. Louis, Ill.	Geo. Dunford
Spencer Kellogg & Sons, Inc. (B)	108 Mullanphy St.	J. W. English
Harry G. Knapp (C)	705 Olive St., Rm. 1401	H. G. Knapp
M-D Sales Company (C)	1509 Continental Bldg.	F. W. Streib
Made-Rite Products, Inc. (A)	2410 South Seventh St.	John H. Meyer
Mar-Kay Mfg. Company (A)	2715 South Second St.	Chas. F. McKay
Missouri Paint & Varnish Co. (A)	5125 North Second St.	C. A. Schraudenbach
Missouri Solvents & Chemical Co. (C)	419 E. DeSoto St.	M. L. Coleman
Monsanto Chemical Company (B)	1700 South Second St.	C. H. Sommer
Benjamin Moore & Co. (A)	1630 South Second St.	Richard Moore, Jr.
Mound City Paint & Color Co. (A)	202 So. 9th St.	S. E. Casey
Muralo Company (A)	542 Oak Court, Webster Groves	E. J. Murphy
National Can Company (B)	818 Olive St.	D. C. Statler
National Lead Co. (A)	722 Chestnut St.	R. J. Ferrer
New Jersey Zinc Sales Co. (B)	221 North LaSalle St., Chicago, Ill.	
J. E. Niehaus & Company (C)	3713 Washington Ave.	J. E. Niehaus
Packaging Equipment, Inc. (C)	2013 Olive St.	K. L. Rogers, Jr.
Petroleum Specialties Co. (B)	4030 Chouteau Ave.	Oscar H. Fager
Phelan-Faust Paint Mfg. Co. (A)	932 Loughborough Ave.	W. J. Phelan
Pittsburgh Plate Glass Co. (A)	1106 Central Industrial Drive	J. M. Phillips
Pockels Drug, Glass & Paint Co. (A)	2340 Gravois Ave.	
Price Varnish Co. (A)	Third & St. Louis Sts., Valley Park, Mo.	Thompson Price, Jr.
The Reardon Company (A)	2208 No. Second St.	J. V. Reardon
A. Robbins Varnish Co. (A)	1535 No. Eighth St.	Clarence Robbins
G. S. Robins & Co. (B)	126 Chouteau Ave.	H. L. Dahm
St. Louis Surfacers & Paint Co. (A)	4200 Arlington Ave.	H. C. Avis
Shell Chemical Company (B)	Shell Bldg., 1221 Locust St.	James J. Lawler
Shell Oil Company, Inc. (B)	Shell Bldg.	W. E. Eapy
The Sherwin-Williams Company (A)	515 Spruce St.	H. B. Caywood
Sloss-Sheffield Steel & Iron Co. (A)	R 5—Box 480, Kirkwood 22, Mo.	Chas. A. Fitzgerald
Spatz Paint Industries, Inc. (A)	159-161 St. George St.	Michael E. Spatz
Steelcote Mfg. Co. (A)	3418 Gratiot St.	Geo. Niadt
Phil A. Sullivan Sales Co. (C)	4453 Duncan Ave.	Phil A. Sullivan
Sunbrite Mfg. Co. (A)	3506 Market St.	John W. Mitchell
Thompson-Hayward Chemical Co. (C)	5 Carr St.	H. C. Miller
Titanium Pigment Corp. (B)	2845 Gilwood St., Overland, Mo.	George Argent
U. S. Industrial Chemicals, Inc. (B)	1600 Clark St.	J. E. Montgomery
U. S. Paint, Lacquer & Chemical Co. (A)	2115 Singleton St.	Joe Dilschneider
Utah Gilsomite Company (C)	220 North 4th St.	
Vane-Calvert Paint Co. (A)	1601 North Broadway	W. J. Berkley
Von Hoffmann Press (B)	105 South Ninth St.	George Boesch
C. K. Williams & Co. (B)	2001 Lynch St., East St. Louis, Ill.	E. H. Green
Walter Wurdack, Inc. (A)	4927 Connecticut St.	Walter Wurdack

TOLEDO PAINT, VARNISH & LACQUER ASSOCIATION

Toledo, Ohio

President P. F. WEALEN, JR.
 (Buckeye Paint & Varnish Co.)
 Vice-President PAUL DUGAN
 (Pittsburgh Plate Glass Co.)
 Secretary-Treasurer LEROY H. FIFER
 (Lake Shore Paint Co.)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
The Acme White Lead & Color Works (A)	146 Summit St.	J. C. Fralich
American Can Co. (B)	City Park Ave. & Hamilton St.	D. C. Feibinger
Archer-Daniels-Midland Corp. (B)	Hanson Ave., & Industrial St.	Herman Hanson
Buckeye Paint & Varnish Co. (A)	715 South 15th St.	P. F. Whalen, Jr.
The DeVilbiss Co. (B)	300 Phillips Ave.	W. J. Pitt
Dolphin Paint & Varnish Co. (A)	P. O. Box 191, Central Station	Carl Blum
E. I. du Pont de Nemours & Co., Inc. (A)	721 Adams St.	J. E. De Voras
The Glidden Company (A)	235 Summitt St.	C. M. Myers
Heating Trades Supplies, Inc. (C)	1714 North 12th St.	Donald Cameron
Lake Shore Paint Co. (A)	442 Superior St.	L. H. Fifer
Lindsey Wall Paper Company (C)	717 Adams St.	John Dooley
National Lead Co. (A)	123 University Blvd.	J. G. Ludey
Pittsburgh Plate Glass Co. (A)	2410 Albion St.	Paul Dugan
Plaskon Div., Libbey-Owens Ford Glass Co. (B)	2112 Sylvan Ave.	C. Homer Flynn
The Sherwin-Williams Company (A)	704 Madison Ave.	P. S. Barnard
Superior Paint Co. (C)	508 Monroe St.	R. J. Ahrendt
Western Solvents & Chemical Co. (C)	West Central Ave.	Frank Werder
M. I. Wilcox Co., The (E)	210 Water St.	M. J. Schwanzl

UTAH PAINT, VARNISH & LACQUER ASSOCIATION

Salt Lake City, Utah

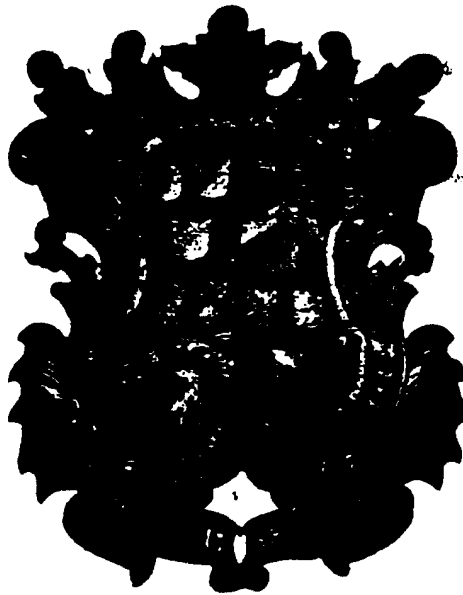
President D. MANSEL SMITH
 (Salt Lake Hardware Co.)
 Vice-President R. E. MOON
 (Bennett's)
 Secretary W. B. GILBERT
 (The Sherwin-Williams Company)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Acme Quality Paint Store (A)	37 East First South St.	Howard A. Hanks
Bennett's (A)	61 West First South St.	R. E. Moon
W. P. Fuller & Co. (A)	404 West Fourth South St.	Paul Loynd
Benjamin Moore & Co. (A)	1020 South 15th East St.	Geo. K. Birdwell
National Lead Company (A)	2161 Berkeley St.	D. C. Higley
Perschon Paint & Wallpaper Company (C)	339 South State St.	William F. Perschon
Salt Lake Glass & Paint Co. (E)	33 East First South St.	E. L. Ames
Salt Lake Hardware Co. (E)	105 North Third West St.	D. Mansel Smith
The Sherwin-Williams Co. (A)	227 South State St.	Wendell B. Gilbert

WASHINGTON PAINT CLUB
Washington, D. C.

President A. LEE AMOSS
(Pittsburgh Plate Glass Co.)
Vice-President W. F. GREEN
(Hugh Reilly, Inc.)
Secretary E. E. DRAKE
1717 G St., N. W.)
Treasurer JOHN A. MATTOE
(Mattoe Paints)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Butler-Flynn Paint Co. (E)	609 C St., N. W.	T. A. Flynn
Dyer Brothers (E)	734 Thirteenth St., N. W.	Manning Dyer
Felton, Sibley & Co. (A)	5306 Georgia Ave., N. W.	W. I. White
Fries, Beall & Sharp Company (E)	734 Tenth St., N. W.	W. J. Tastet
The Glidden Company (A)	1323 Fourth St., N. E.	Richard H. Stephens
John Lucas & Co. (A)	745 Fifteenth St., N. E.	J. R. Burgett
Mattoe Paints (E)	1527 M St., N. W.	J. A. Mattoe
Geo. F. Muth & Co., Inc. (E)	710 Thirteenth St., N. W.	H. F. McCall
Norman Paint Mfg. Co., Inc. (A)	140 Ingraham St., N. E.	Norman Gatker
Pittsburgh Plate Glass Company (A)	1545 New York Ave., N. E.	A. Lee Amoss
Hugh Reilly Company (E)	1334 New York Ave., N. W.	W. F. Green
The Sherwin-Williams Co. (A)	1317 Fourteenth St., N. W.	R. M. Hassell
C. I. Smith Co. (E)	2437 Eighteenth St., N. W.	C. I. Smith
Union Wall Paper & Paint Co. (E)	630 Massachusetts Ave., N. W.	C. H. David
Watkins-Whitney Company (E)	1432 P St., N. W.	Ralph S. Flint
Watson-Standard Co. (A)	915 Seventh St., N. W.	E. D. Jones
W. R. Winslow Company (E)	922 New York Ave., N. W.	W. R. Winslow



**ESCUTCHEON OF THE ARMS OF THE ANCIENT
GUILD OF PAINTERS**

Granted in 1486. Brought to this country by Christopher Gore, an early governor of Massachusetts, who was in England as a Commissioner under the Jay Treaty in 1795. The date 1755 was added to the Escutcheon and is believed to commemorate the establishment of a painting business in Boston by John Gore, father of Christopher, prior to the American Revolution. The central part of this Escutcheon also was used as a part of the sign of Thomas Child, who brought the "Boston Stone," America's first paint mill, from England about the year 1700.

Courtesy of the Bostonian Society

2670