

SWOPA0000010

Trade Name: Flat Tones
Category: Interior Flat Wall Paint
Color: White
Number: 15185
Quality: First

Pigment:

	Lbs.	Yield in Gallons	Unit Cost	Total Cost	Unit Cost	Total Cost
61.2%						
Lithopone	401	11.23	\$3.044 per lb.	\$17.64	\$3.044 per lb.	\$17.64
Zinc Sulphide	267	9.01	.082	21.39	.084	22.43
Calcium Carbonate	122	5.49	.010	1.22	.010	1.22
Aluminum Stearate	4	.44	.241	.96	.241	.96
Calcium Linoleate Base	24	2.96	.100	2.40	.100	2.40

Vehicle

	Yield in Gallons	Unit Cost	Total Cost	Unit Cost	Total Cost
38.8%					
Special Vehicle for Flat Wall Paint	88	12.00	.689 per gal.	8.27	.770 per gal.
Fixing Varnish	74	10.00	.776	7.76	.820
Treated Linseed Oil	31	4.00	1.003	4.01	1.185
Zinc	16	2.00	.660	1.32	.660
Znseal Solvent 3	112	16.00	.079	1.26	.079
Fluorol Spirits	159	26.00	.093	2.42	.093
Resinate Oil Dryers	30	4.00	.453	1.01	.480
Calculated Yield	1,337	102.13			
Manufacturing Loss 2.1%		2.33			
Actual Yield		100.00			
			\$70.96		\$73.75

Cost Analysis

	Cost	Cost
Material Cost Per Gallon		
Direct Labor and Expense Per Gallon		
Factory Overhead Per Gallon		
Bulk Cost Per Gallon		
Complete Package Cost (1's) Per Gallon (Container, Plus Filling, Packaging, etc.)		
Factory Cost in One Gallon Runs - Per Gallon		
(1) To a Company owned or controlled unit	1.62	1.54
(2) To an independent reseller	1.62	1.54
(3) To a Company owned or controlled outlet to Retail Customer	2.65	-
(4) To an independent reseller - \$500 and up annually	1.62	1.54
(5) To an independent reseller - up to \$500 annually	1.71	-