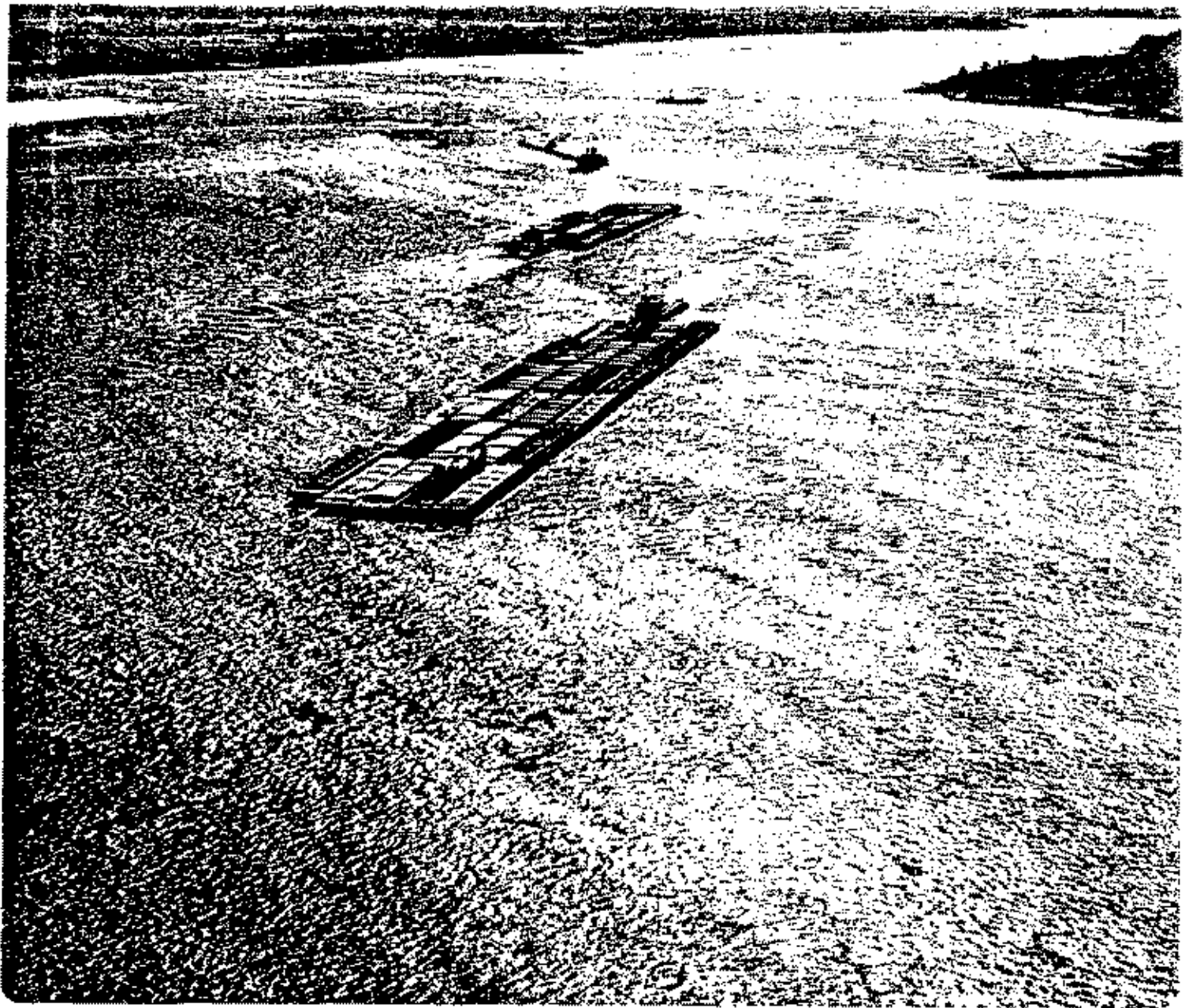


AUGUST 10TH 1970

"OPPORTUNITY, PROGRESS AND A RIVER"



Industries on the Mississippi

NEW ORLEANS—BATON ROUGE AREA

PLAINTIFF'S
EXHIBIT

9997.0

PLAINTIFF'S
EXHIBIT

WV-11357

GRAHAM 7

Baton Rouge Area PARTIAL LIST

Union Tank Car Co.
 Reynolds Metals Co.
 W. R. Grace & Co.
 Uniroyal Inc.
 Foster Grant Co.
 Stauffer Chemical Co.
 Kaiser Aluminum & Chemical Co.
 Allied Chemical Co.
 Ethyl Corporation
 Humble Oil & Refining Co.
 Enjay Chemical Co.

Ethyl Corp.
 B. F. Goodrich Chemical Co.

Gulf States Utilities
 Stauffer Chemical Co.
 Galley Chemical Co.
 American Petroleum, Inc.
 Matheson Chemical Co.
 Gulf Refining Corp.

Allied Chemical Co.
 Union Oil Company of California
 Borden Chemical Co.
 Morton Chemical Co.
 Uniroyal Inc.
 Wyandotte Chemical Co.

Goodyear Tire & Rubber Co.
 Dow Chemical Co.
 Conduitt Rubber & Chemical Co.
 General Electric Co.
 Union Carbide Corp. Site

Oil Co.

Petroleum Co. Site

Molchem
 Allied Chem
 Foster Nitrogen Corp.
 Gulf Oil Corp.

Capline



LOUISIANA

MIDDLE SOUTH
CHEMICALS

RESUME

Available Sites

Stakeholder Site

[illegible]

1000 Iron Springs Ave.
 Denver, Colorado 80202
 Frank S. Ziegler
 American Oil Co.
 American Sugar Co.

NEW ORLEANS

100% Satisfaction Guarantee
 100% Satisfaction Guarantee
 100% Satisfaction Guarantee

Computer-Aided Design
 North Carolina
 Computer-Aided Design
 North Carolina

Chairman: John C. ...
 Secretary: John C. ...
 Treasurer: John C. ...
 Controller: John C. ...

[illegible]

1990

100

100

United States Gypsum Co.
Owens-Illinois Inc.
Stanford Wards Inc.
MOASA - Michigan facility
Air Products & Chemicals
Air Reduction Co.
Lone Star Cement Corp.
Ideal Cement Co.
Hanna Portland Cement Co.
Martin Marietta Corp.

Fluoride of Aluminum

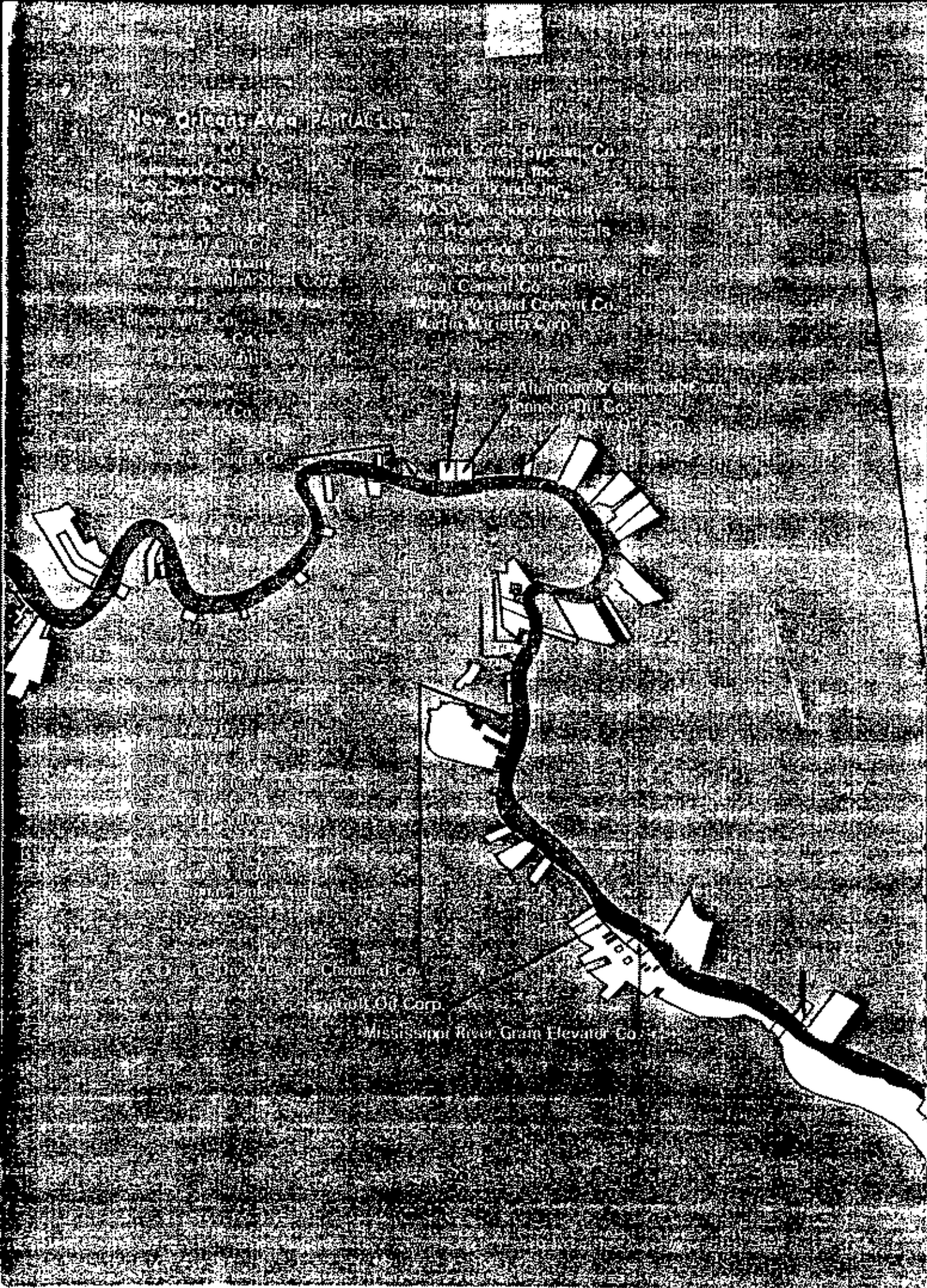


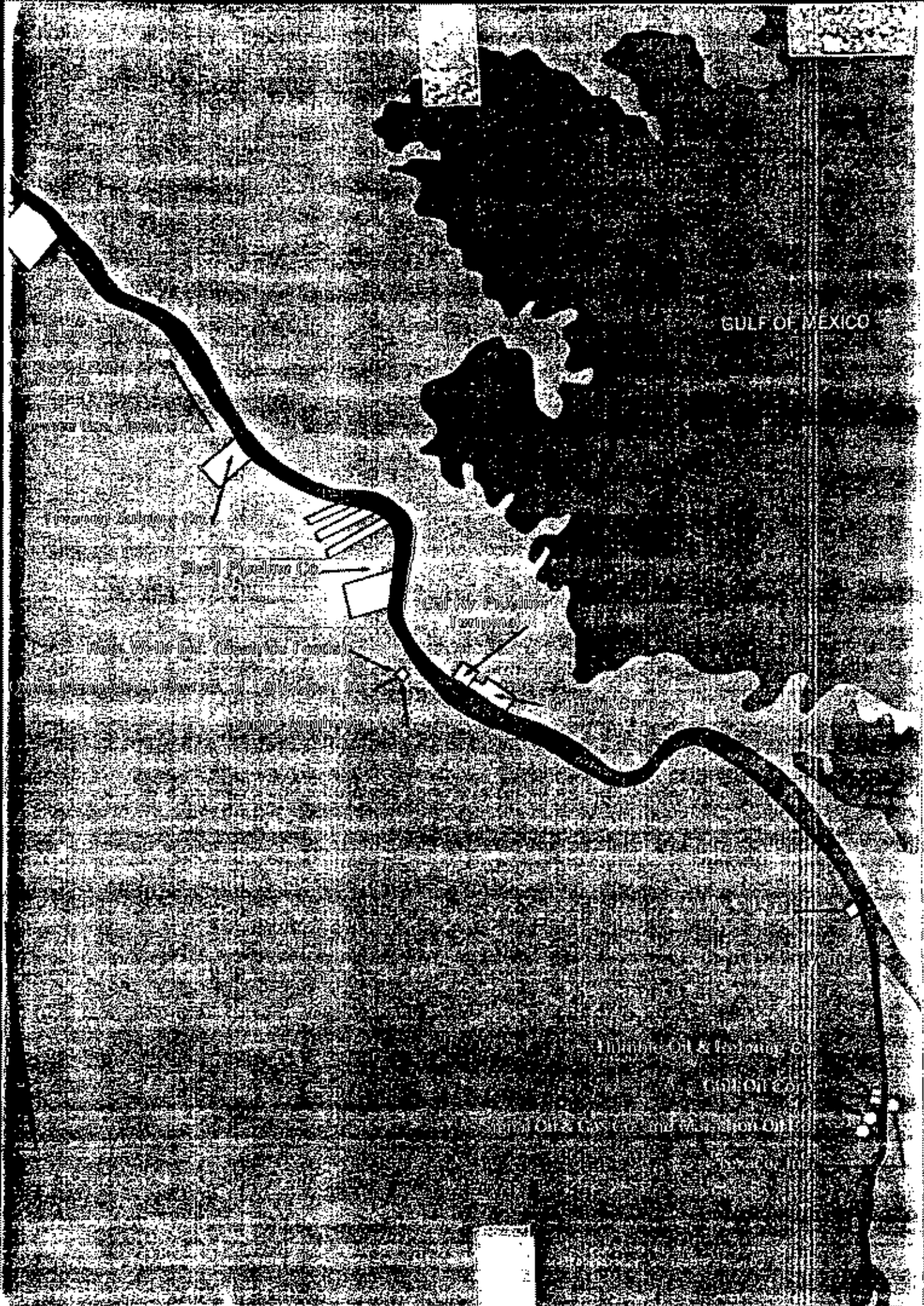
Mississippi River Grain Elevator

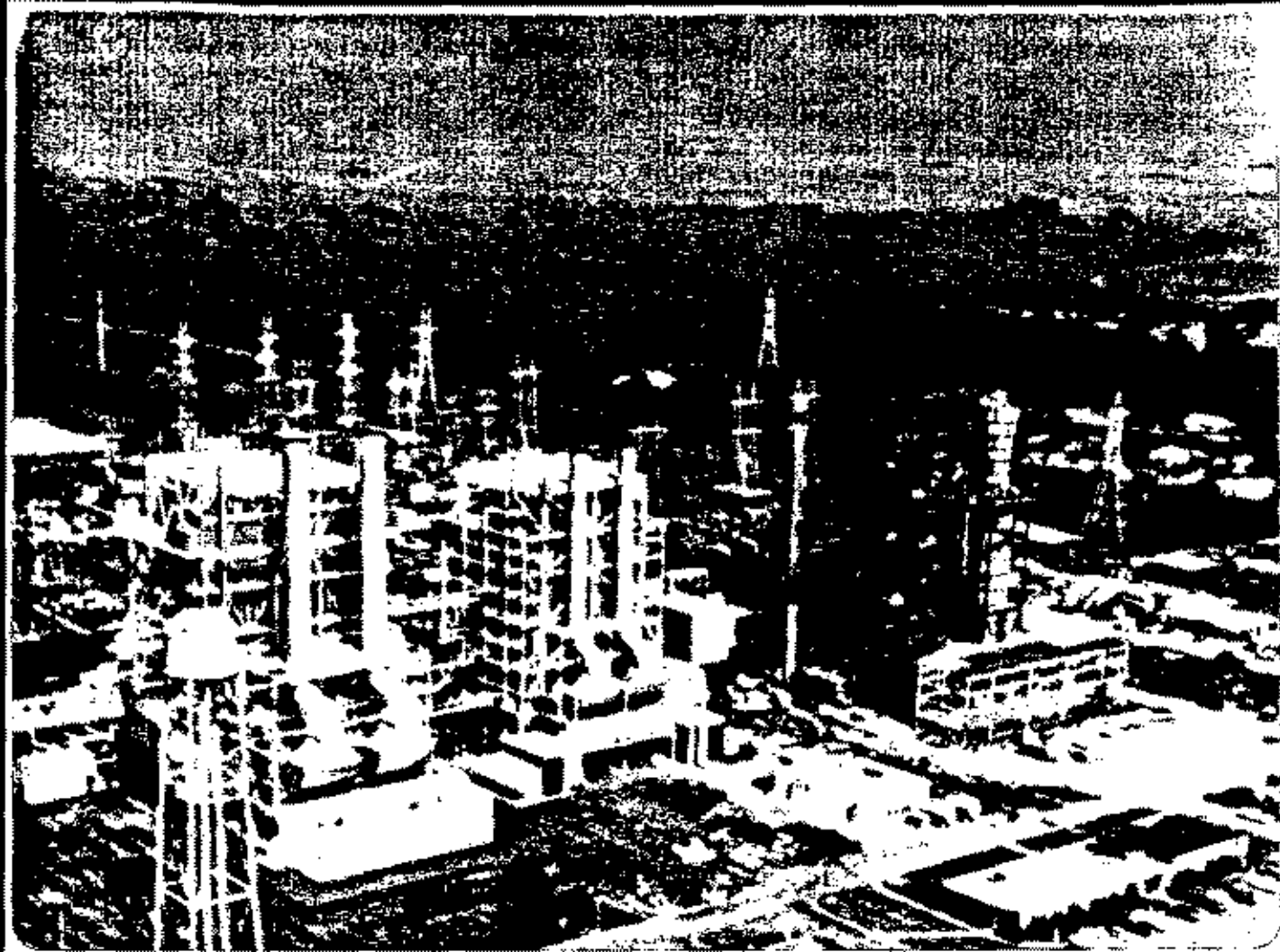
1998年12月15日
 1998年12月15日

A high-contrast, black and white image showing a dense, textured surface. The texture is highly irregular and complex, with a mix of dark, solid black areas and lighter, speckled regions. The overall appearance is grainy and noisy, resembling a close-up of a rough material or a heavily textured wall. There are no discernible shapes or figures, just a chaotic pattern of light and dark pixels.

542 *Journal of Management Inquiry* 16(5)







Pictured above is LP&L's new unit at Little Gypsy installation increasing the total company generating capabilities throughout the LP&L service area to 1,887,000 KW.

Officially, Louisiana is known as the Pelican State. The state's license tags bear the slogan: Sportsman's Paradise. Some people call it the Bayou State. But, for commerce and industry, it's known by a better name: The Right-To-Profit State.

And, for good reason. The leadership of Louisiana firmly believes in the proposition that all business enterprise is entitled to earn a fair return on its investment. To this end, a political and economic climate has been fostered to encourage new business and industry to locate in the state, and for existing commercial and industrial enterprise to expand their operations. □ For more

than 40 years, Louisiana Power & Light Company, a member of the Middle South Utilities System, has been helping Louisiana's business and industry to grow by providing plentiful, low-cost electrical power and energy . . . by accepting vital leadership responsibilities wherever it serves . . . and by spearheading a comprehensive area and industrial development program. □ The Mississippi River, the daily flow of which averages 310 billion gallons, more than the entire nation's daily requirements, stretches the length of the state, with hundreds of miles of choice, deep-water industrial sites located along its banks. Practically every community within LP&L's operating territory can offer sites and facilities for a wide range of industrial uses. □ If you're considering locating or relocating an industrial plant, consider Louisiana." . . . it is an exciting time and place to work, to play and to raise a family."

THE RIGHT-TO-PROFIT STATE

Check these unique industrial site advantages against any other section of the U.S.A.



ONLY ALONG THE MISSISSIPPI RIVER FROM
BATON ROUGE TO BELOW NEW ORLEANS WILL YOU FIND:

☐ Plenty of land . . . 375 miles of industrial sites, deep water frontage. Confidential listings in our restricted files.

☐ Plenty of water . . . 310 billion gallons a day for processing, cooling, transportation.

☐ Plenty of raw materials:

☐ Petroleum . . . Louisiana has roughly 1/6 of the nation's total crude reserves. First place ranking in proven reserves per square mile.

☐ Natural gas . . . Louisiana estimated at 1/3 of the total U.S. supply. First in nation with proven reserves per square mile.

☐ Sulphur . . . 6 deposits in Louisiana producing over 4 million long tons yearly.

☐ Salt . . . almost unlimited supply throughout Louisiana conveniently situated for low cost barge shipping.

☐ Reef and clam shells . . . 5 million cubic yards dredged from Louisiana waters each year.

☐ High silica glass sands . . . available in large quantities.

☐ Chemical & Petrochemical Feed Stocks . . . ethylene, chlorine, caustic soda, acrylonitrile, adiponitrile, ammonia, adipic acid, alcohols, aromatics, etc.

☐ Agricultural products . . . include lumber, cotton, soybeans and refined sugar.

FOR ADDITIONAL INFORMATION CONTACT

A. J. (Dusty) Rhodes, Area Development Manager, Louisiana Power & Light Company
New Orleans, Louisiana 70114, Phone (504) 366-2345

