California Historical Society
for reference use only

April 23, 1918

PRIVATE

Messrs.W.P. Fuller & Co.,
San Francisco, Cal.

Gentlemen:-

LITHOPONE:
LEHIGH LEADED ZINC:

We acknowledge receipt of your orders #416 calling for 50 tons Lehigh Leaded Zinc also one car Lithopone, quality and price as last.

The New Jersey Zinc Co. have accepted our order for the 50 tons Lehigh Zinc at contract price, but advise that the price of Lithopone advanced about ten days ago, and the present price of this material is 7¢ per lb. We tried to get them to accept this order at the last price of 6½¢ per lb. but they stated they were unable to do so, as we have no contract with them for this material.

They can make prompt shipment of both the Zinc and Lithopone and will hold the offer on Lithopone open until tomorrow. As your order calls for "price as last" we decided to wire you before instructing them to go ahead with the order.

We confirm our telegram of even date giving you the above information and now await your reply.

Very truly yours,
W. P. FULLER & CO.