Monsanto — **CALL REPORT – ORGANIC DIVISION**

DICTATE IN SEQUENCE:
1. HEADING INFORMATION
2. NAMES OF ADDRESSEES
3. NAMES OF CARBONEES
4. IMMEDIATE ACTION NEEDED
5. REPORT ON CALL

REPORT CAPTIONS:
1. OBJECTIVE
2. PERSONS CONTACTED
3. RESULTS
4. ACTION REQUIRED

CUSTOMER NAME					DATE OF CALL
ESSEX CHEMICAL a/f					3-30-71
CITY AND STATE			DATE RECEIVED		DATE TYPED
SAYREVILLE, NEW JERSEY			4-2-71		4-5-71
CUSTOMER MAILING LIST CHANGES – SERVICE CENTER USE ONLY					
NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG.	CATEGORY CODES
REGION	SERVICE CENTER		SALESMAN		
New York			Jan Smoke/jr		

TO A. W. M. Coaker
St. Louis

CC E. H. Fording - NYO
Willis Clark - St. Louis

Contacted: Jim Kennedy, Coatings Group Leader
Joe Lowe, P.A.
~~Joe Romano, Adhesives Chemist~~

Objectives: (1) Discuss low color A-5460 problems
(2) Check Phosgard C-22R
~~(3) Discuss hot melt efforts~~

Results: (1) Told them our problem on low-color A-5460. Joe Lowe will check inventory of A-1254 plus production schedules to see if they should order some low color A-5460 from Elizabeth warehouse.

~~Attn: Bill~~ Coaker (2) Romano is attempting to laminate kraft paper to foil with a ~~fire retardant adhesive, which must be a water emulsion~~ adhesive. Using a Phosgard C-22R emulsion he gets the flame retardance, but the PVA_c emulsion adhesion properties aren't good enough. Can he improve the adhesion of his water emulsion and still use Phosgard to flame retard?

Attn: Bill Coaker (3) Wingtack 95 is being used in T/L quantities for EVA hot melts. Joe says they use about 40% by weight of Wingtack. Ben Espie, who is the adhesives group leader, has a closed mind to Aroclor 5460 because he has read that it was dangerous at high temperatures. Can we refute that with concrete ~~evidence (our standard reply of "use adequate ventilation"~~ fails to sway Ben Espie)?

4/7 Memo to JAS
Bill C.

Jan Smoke
New York

S-331 (REV. 12/68)

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