


Cyprus Industrial Minerals Company

555 South Flower Street
Los Angeles, California 90071
Telephone 213) 489-3700

TWX 910) 321-5753

Mr. Jerry McAdams
Colgate-Palmolive Company
P.O. Box 9
Jeffersonville, Indiana 47130

December 27, 1976

Dear Mr. McAdams:

I was sorry to hear on my recent telephone call, that the decision has been made not to package cosmetic talc in the Colgate-Palmolive Jeffersonville plant in 1977. Our Olympic Talc which was recently approved as an alternate source to the Alabama talc which you are currently using, in 50# bags is \$110.00/ton, FOB Three Forks, Montana. This is our carload price. We also maintain warehouse stock of Olympic talc in both Chicago and Cleveland for users who are interested in less than carload quantities. Our LCL warehouse prices will be supplied upon request.

Enclosed with this letter is a copy of our Olympic Typical Data Sheet. In the event there is a change in plans and you are again interested in ordering Olympic talc, I suggest that such orders be phoned in directly to our Los Angeles office (213) 489-3700. Mr. Charles T. Elkins is the Manager of our Order Department and Diana Furman is his assistant. If you prefer, orders may be mailed to Cyprus Industrial Minerals Co., 555 South Flower Street, Los Angeles, California 90071.

If you have further questions in regard to our Olympic talc, please feel free to contact me.

Sincerely,

Owen G. Carpenter
Technical Sales Manager

OGC/kah

Enc.

PLAINTIFF'S
EXHIBIT
CAM-229

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