

SOUTH SAN FRANCISCO

Trade Name: Pure Prepared Paint
 Category: Exterior House Paint
 Color: White
 Number: 2015
 Quality: First

PIGMENT: 64%	Lbs.	Yield In Gals.	Unit Cost	TOTAL COST
Titanox AA	140	4.31	.1475 Lb.	\$20.65
35% Leaded Zinc	495	10.27	.075 "	37.13
10% Talc	203	8.95	.013 "	2.64
Basic Carbonate White Lead Paste (Contains 10% Oil)	220	6.36	.088 "	19.36

VEHICLE: 36%

Polymerik Raw Linseed Oil	248	32	1.01 Gal.	32.32
Raw Linseed Oil	248	32	1.01 "	32.32
V-320 Paint Drier	29.4	4	.40 "	1.60
10% Borax Solution	8.4	1	.02 "	.02
10% Mineral Spirits	27.2	4	.095 "	.38

\$146.42

Calculated Yield	1,619	102.89
Manufacturing Loss 2.9%		2.89
Actual Yield		100

COST ANALYSIS:

Material Cost per Gallon (Total Cost divided by actual yield).....	1.46
Direct Labor Cost per Gallon.....	.027
Factory Overhead per Gallon.....	.093
Bulk Cost per Gallon.....	1.58
Complete Package Cost per Gallon (Container plus Filling Expense).....	.25
Factory Cost in Package per Gallon.....	1.83

PRICES:

(A) To a Company owned or controlled outlet.....	1.0
(B) To an independent wholesaler.....	
(C) By Company owned or controlled outlet to retail customer.....	
(D) To an independent retailer (Dealer).....	
(E) To other (specify).....	

* - Small Commercial
 ** - Large Commercial