

SALESMAN'S CALL REPORT

OFFICE ROUTING

Indicate routing by checking the appropriate department below.

CUSTOMER'S NAME

NORTH AMERICAN AVIATION (Trisonic Wind Tunnel)

DATE OF CALL

9-2-58

STREET ADDRESS

2250 East Mariposa Avenue

CITY, ZONE AND STATE

El Segundo, California

AFFILIATION

- ☒ ADMIN. SERVICES
- ☐ FINE CHEMICALS
- ☐ INTERMEDIATES
- ☐ PLASTICISERS
- ☐ AG. CHEMICALS
- ☐ FARM CHEMICALS
- ☐ PETRO. CHEMS.
- ☒ FUNCT. FLUIDS
- ☐ INDUST. FLUIDS
- ☐ RESINS
- ☐ PAPER CHEMS.
- ☐ SALES PROJECTS
- ☐ FILE

PERSONNEL CONTACTED

(Full Name and Title)

MAILING LIST
(Show Category)

SHOW "ON" OR "OFF"

*PUT ON

*TAKE OFF

MEMO PAD

MADE

P. J. Dolan - Engineer

CC:

**Dr. E. Kelly-
St. LOUIS**

CONTRACTS BOOKED AND ACTION REQUESTED

REMARKS

HYDRAUL

Picked up four samples from the four separate hydraulic systems. Mr. Dolan seems quite concerned about the condition of the Pydraul and has asked that we run a chemical analysis for impurities or break-down of the Pydraul. They have had this wind tunnel on Pydraul since it started up over one year ago. As it cost them \$700. an hour to shut down the wind tunnel, they obviously do not want to do this until they have to. They, of course, would want to shut down and clean out the system if it needs cleaning out, rather than cause them serious break-down which would naturally bring about a longer shut down.

As previously reported, this is one of the spots in North American that have been complaining about toxicity of Pydraul. They have had a couple of fellows get sick who were working in closely confined area with Pydraul spraying from a broken hose. They also had one man get Pydraul in his eyes. This was painful, but no permanent damage was incurred. Dolan is very anxious to sit in on our proposed meeting with Dr. Kelly and North American in the latter part of October.

MONS 095653

DISTRICT OFFICE

SALESMAN

DATE REC'D

DATE TYPED

LOS ANGELES

J. R. HENGG

9-9-58

9-10-58

DEVELOPMENT DEPT. COPY