

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH		YEAR		PAGE NO.	
					DEC.	1968		636		
11 1040 245 THERMINO/ FR-1					SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
					POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
19 50 G 082970		BLAZON INC MISS					9,600	2,688		
13 52 A 088892		BURDEN CO BAINBRIDGE N Y			600	168	10,200	2,856	1,800	504
19 36 J 088896		BORDEN CHEM AROB DIV NY							3,000	990
19 36 J 095615		C F BRAUN CO	1							
15 53 A 100506		BROOKS & PERKINS INC							1,365	520
13 33 A 112247		C AND T REFINERY INC					7,200	2,016		
19 36 A 114579		U OF CALIF BERKELEY CALI							600	168
15 31 G 120800		CARBORUNDUM NIGRA FLS NY					220	84		
15 31 A 120801		CARBORUNDUM HICKMAN KY					165	63		
19 32 A 120801		CARBORUNDUM HICKMAN KY	4		6,000	1,680	33,000	9,240	39,000	10,920
15 34 J 121102		CARGILL INC					3,600	1,008	8,400	2,352
15 49 A 121103		CARGILL INC CARPENTSV					33,000	8,464		
19 50 A 128957		CELANESE CHEM CRPS CHRIS							1,200	336
15 30 A 134375		CHAMPION PAPERS	4				1,200	336	8,400	2,352
15 30 A 145064		CINCINNATI IND INC					165	63		
19 32 J 150674		CLAYTON CHEMICAL CO					4,200	1,176	1,800	504
15 34 G 166495		COLLIN RADIO CEDAR RAPID					600	168		
15 49 G 166495		COLLIN RADIO CEDAR RAPID					600	168		
19 32 J 167368		COLORADO OIL CO					2,400	672		
19 36 G 176139		CONT CORP RENTON WASH					600	168		
19 36 G 176474		CONT CAN L A CALIF					1,800	594		
19 36 G 177454		CUNTIUK LAMINATES WASH					220	93		
19 32 A 178928		COPOLYMER RUB & CHEM					600	168		
19 50 A 183456		CRAWFORD & RUSSELL INC	1							
19 36 G 188145		CROWN PLASTICS					55	21		
13 52 A 191321		CURTIS LAB PHILA							55	21
15 31 A 192028		D E K MANUFACTURING CO					1,200	336	2,400	672
15 49 G 192300		A DAIGGER CO					110	42		
13 33 194200		DAN RIVER MILLS INC	2							
15 53 G 197767		DAVIS SUPPLY MICH					1,800	504		
13 52 J 203530		DENNISON & SONS CORP					600	168	600	168
19 50 J 204549		DE SOTO INCORPORATED	1		600	168	7,200	2,016	1,800	504
13 52 G 212255		DOCK RESINS LINDE NJ					600	168		
15 31 A 216169		DOW CHEM CO CLEVE OH					20,400	4,896	1,365	399
13 52 G 216176		DOW CORNING STAMFORD C					1,800	504		
13 51 G 220508		DUNHAM-BUSH INC					55	21		