Dear Customer:

Based on your December forecast, Monsanto is scheduling shipments to you of approximately _____pounds of Aroclor 1016 during the September/October 1977 time frame. As we have already stated several times, a portion of this volume will likely be in drums. However, most of the material will be in tank car shipments.

It is our desire to have all tank cars returned to Monsanto no later than March 31, 1978. Certainly, we expect most of the cars to be returned before this date. As cars are emptied, we are requesting immediate release for return to Monsanto.

Therefore, I would like to request your best estimate of the schedule you will follow in unloading the tank cars and returning the empty cars to Monsanto. Please complete the attached form indicating your anticipated schedule.

There are some additional points we want to make concerning the final trips for our Aroclor tank cars.

A) The tank cars will be restricted to direct movements from our plant at Sauget, Illinois to your plant location and direct return to Sauget unless otherwise authorized in writing by Monsanto.

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B) In the event that any tank car is returned not completely emptied, you will be charged as follows:

1. Freight for the fluid in the car on the return trip to Monsanto.
2. Freight for the fluid in the car on the shipment to an incinerator, and
3. The cost of incineration for the returned material.

C) If your company falls behind on the established schedule for return of tank cars, Monsanto reserves the right at its discretion to reinstitute demurrage charges on the cars you are still holding.

To indicate your acceptance of the conditions outlined above for return of Monsanto tank cars following our final shipments to you in September/October 1977, please countersign this letter and return it and the attached form promptly to Monsanto.

_____ _____

Customer signature Thomas H. Lafferre

Marketing Director

_____ Functional Products

Date

tmc

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ANTICIPATED SCHEDULE FOR RETURN OF MONSANTO PCB TANK CARS

OCTOBER 1977	NOVEMBER 1977	DECEMBER 1977	JANUARY 1977	FEBRUARY 1977	MARCH 1977

_____

Customer Signature

_____

Date

DSW 283228