EAGLE-PICHER INDUSTRIES, INC.

CHEMICALS AND FIBERS DIVISION

P. O. BOX 1328 JOPLIN, MISSOURI 64801

PLEASE REMIT TO EAGLE-PICHER IND., INC. AT 1

[1] Box 91196, Chicago, Illinois 60690

[2] Box 6065, Church St. Station, New York, N.Y. 10249

[3] Box 1186, Tulsa, Oklahoma 74101

ER DATE	CUSTOMER ORDER NO.	MND.	SLS'M	DIST.	TERMS	S. O. NO.	INVOICE DATE	INVOICE NO.
-19-72	14434	31	39		NET 30 DAYS	7530-B	6-11-73	C&F 4848474

SITION OR CONTRACT NO.	SHIP FROM	REQUESTED	FOB	GROSS WEIGHT	FREIGHT CHARGES
	JOPLIN, MO.		JOPLIN NPA	390811	COLLECT

SHIPPED	ROUTE	CAR INITIALS & NO.	RATE
-73	FRISCO - TRRA - BEO	PC 153899	AS 78888 1.20

PAGE 1 OF 1

SOLD TO
NORTH AMERICAN REFRACTORIES CO.
NATIONAL CITY - EAST 6TH BLDG.
CLEVELAND, OHIO 44114

SHIP TO
SAME
CURWENSVILLE, PA. 16833

CINCINNATI SALES

OF S	WEIGHT SIZE OF PKG.	DESCRIPTION	QUANTITY BACKORDERED	QUANTITY SHIPPED	UNIT PRICE	AMOUNT	MARKET PRICE COMMISSION OR FREIGHT
1 -	501 BAGS	MARCO STAI-ON CEMENT	40906	384888	2.75/BAG	2112.00	32 PALLETS
		PALLETIZED & STRAPPED (TYPE C PALLETIZING)			PLUS 32 PALLETS 6.25/EA	200.00	
						2312.00	

ER CONSIDERED COMPLETE

UNR 005682

C UR LTL SHIPMENTS MUST ARRIVE BETWEEN 7:00 AM & 2:00 PM
LY TO BE UNLOADED

CR	CODE	EXPLANATION
200.00	011	
200.00	823	

PLAINTIFF'S EXHIBIT
NAR-164

EAGLE-PICHER INDUSTRIES, INC.

CHEMICALS AND FIBERS DIVISION

P. O. BOX 1328 JOPLIN, MISSOURI 64801

[ ] FAIR LABOR STANDARDS ACT
[ ] CEILING PRICE
[ ] SALES TAX EXEMPTION

BACKORDER

CUSTOMER ORDER NO	IND	SERM	DIST	TERMS		INVOICE DATE	INVOICE NO
14434	51	59			NET 10 DAYS	[illegible]	C&F

CONTRACT NO	SHIP FROM	REQUESTED	FOR		GROSS WEIGHT	FREIGHT CHARGES
	JOPLIN, MISSOURI		JOPLIN	7530-H	NFA	COLLECT

ROUTE	CAR INITIALS & NO	RATE
B/W	COL.	

NORTH AMERICAN REFRACTORIES CO.
NATIONAL CITY - EAST 6TH BLDG.
CLEVELAND, OHIO 44114

SHIP TO SAME
CURWENSVILLE, PA. 16833

PAGE 1 OF 1

GENERAL ORDER
DIVISION SALES

WEIGHT SIZE OF PKG	DESCRIPTION	QUANTITY BACKORDERED	QUANTITY SHIPPED	UNIT PRICE	AMOUNT	MARKET PRICE / COMMISSION OR FREIGHT
# BAGS	MARCO STAZ-ON CEMENT	40906		2.75/BAG		
	PALLETIZED & STRAPPED (TYPE "C" PALLETIZING)		PLUS	PALLETS @ 6.25/EA.		

UNR 005683

THIS REFLECTS BACKORDERED MATERIAL
REMAINING ON ORIGINAL P. O. 14434

RUCTIONS	UR	CR	CODE	EXPLANATION

LTL SHIPMENTS MUST ARRIVE BETWEEN 7:00 A.M. & 2:00 P.M.
BE UNLOADED.

GENERAL ORDE
AZOGRAPH MAS

EAGLE-PICHER INDUSTRIES, INC.

FIBERS AND MINERALS DIVISION

900 AMERICAN BUILDING — CINCINNATI, OHIO 45202

G.O. No. 7530

INVOICE DATE	INVOICE NO.
	FM

OFFICE & DATE	CUSTOMER ORDER NO. & DATE	SHIP FROM	PAGE	OF	G.O. NO.	TERMS	NO. INV.	IND.	SLS'M
10-19-72	14434 10-2-72	JOPLIN, MO.	1	1	7530	NET 30 DAYS	3	31	59

S COMMON CARRIERS TO CINTI., OHIO	PPD	COL	SHIP HOLD / SAP	FOB	DATE SHIPPED	GROSS WEIGHT	FREIGHT CHARGES
RY E. KELLEY		C	1-31-73	JOPLIN NFA			

RATE	CAR INITIALS & NO.

SOLD TO
NORTH AMERICAN REFRACTORIES CO.
NATIONAL CITY - EAST 6TH BLDG.
CLEVELAND, OHIO 44114

SHIP TO
SAME
CURWENSVILLE, PA. 16833

PLEASE REMIT TO EAGLE-PICHER IND., INC. AT 2
1. P.O. BOX 14022 ST. LOUIS, MISSOURI 63178
2. P.O. BOX 6331 CHURCH ST. STATION NEW YORK, NEW YORK 10049
3. P.O. BOX 60538, TERMINAL ANNEX LOS ANGELES, CALIF. 90060

WEIGHT SIZE OF PKG.	QUANTITY OR NET WEIGHT	DESCRIPTION	CODE	QUANTITY BACKORDERED	QUANTITY SHIPPED	UNIT PRICE	AMOUNT
0 - 50#	BAGS	NARCO STAZ-ON CEMENT	40906			2.75/BAG	
		PALLETIZED & STRAPPED PLUS		PALLETS		4.20/EA.	
	Y/Y						
W/O							

UNR 005684

INSTRUCTIONS
30 DAYS AFTER C/L ON NARCO ORDER #14359 IS SHIPPED. (GO-7420)
/L OR LTL SHIPMENTS MUST ARRIVE BETWEEN 7:00 A.M. &
:00 P.M. ONLY TO BE UNLOADED.

DR.	CR.	CODE	EXPLANATION

FORM 1448

2-1-73 G 789

GEK

RE GO 7530 NARCO

CUSTOMER REQUESTS THIS MATERIAL BE PALLETIZED AS WE PALLETIZE FOR NARCO CANADA. TYPE C

DJB

4-24-73 G 957

DAN

RE GO 7530 NARCO

IN THE PAST WE HAVE BEEN INSTRUCTED TO PALLETIZE AND SHIP AS MANY AS POSSIBLE. PROCEED ALONG THESE LINES AFTER CONTACTING CUSTOMER.

DJB

EAGLE-PICHER INDUSTRIES, INC.

CHEMICALS AND FIBERS DIVISION

P. O. BOX 1328 JOPLIN, MISSOURI 64801

PLEASE REMIT TO EAGLE-PICHER IND., INC. AT
1. Box 91196, Chicago, Illinois 60690
2. Box 6065, Church St. Station, New York, N.Y. 10249
3. Box 1186, Tulsa, Oklahoma 74101

	CUSTOMER ORDER NO.	IND.	SLS'MN	DIST.	TERMS		S. O. NO.	INVOICE DATE	INVOICE NO.
72	14434	31	39		NET 30 DAYS		7530-A	4-26-73	C&F 4848454

CONTRACT NO.	SHIP FROM	REQUESTED	FOB		GROSS WEIGHT	FREIGHT CHARGES
	JOPLIN, MO.		JOPLIN MPA		404558	COLLECT

	ROUTE	CAR INITIALS & NO.	RATE
73	FRISCO - TRRA - B&O	SLSF 42262	AS 70000 1.20

PAGE 1 OF 1

NORTH AMERICAN REFRACTORIES CO.
NATIONAL CITY - EAST 6TH BLDG.
CLEVELAND, OHIO 44114

SHIP TO: SAME
CURWENSVILLE, PA. 16833

CINCINNATI SALES

WEIGHT SIZE OF PKG.	DESCRIPTION		QUANTITY BACKORDERED	QUANTITY SHIPPED	UNIT PRICE	AMOUNT	MARKET PRICE / COMMISSION OR FREIGHT
561 BAGS	NARCO STAY-ON CEMENT	48996	432 BAGS	384001	2.75/BAG	2112.00	
	PALLETIZED AND STRAPPED		PLUS 32 PALLETS	@	6.25/EA	200.00	
						2312.00	

32 PALLETS

UNR 005686

INSTRUCTIONS

MUST ARR. BETWEEN 7:00 A.M. & 2:00 P.M. ONLY

DR.	CR.	CODE	EXPLANATION
200.00		011	
	200.00	823	

5-1-73 G 117

DAN

RE GD 7530-3 MARCO

WHEN WILL THIS SHIP

ARE WE GOING TO INCREASE TO A FULL C/L

DOB