FORM S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

ORG 2 A

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

MONTH: DEC | YEAR: 1960 | PAGE NO.: 458

DIST.	SALES MAN	PROD. GRP.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
			10 6758 000 HYDRAULIC															
2704	A	282896	G E CO CINCINNATI OHIO	1														
4101	E	283033	G E CO RICHLAND WASH															
0901	A	283100	G E CO SCHENECTADY NY	2		1						1					1	
4402	E	291058	GLASS CONTAINER CORP			2		1				1						1
0805	E	295064	GOLDEN MEADOW OIL CO															
0805	E	296049	GOLIAD CORPORATION															
0901	E	299080	GOUVENEUR TALC CO INC	2														
2302	D	299183	W R GRACE MEMPHIS	15		13		2		2		2		2		4		
2306	E	299231	W R GRACE DIV OWENSBORO KY															
1007	E	303341	GREAT BEAR SPRING CO															
2308	E	304650	A P GREEN FIRE BRICK															
1647	A	310975	GULF OIL CO PITTS PA	49		103	11	5	18	17	17	1	2	4	10	4	11	1
1647	G	311134	GULF REFINING CO			1									1			
4302	E	323394	HARRON RICKARD & MC CONE C															
0849	E	343795	HONOLULU OIL MIDLAND TX															
1045	A	351300	HUMBLE OIL & REFIN TEXAS *			1						1						
1045	A	351305	HUMBLE OIL & REFINING NY			10						9						1
2308	E	353347	HUSSMAN AIRCRAFT DIV															
4402	E	358318	IMPERIAL GAS COMPANY															
4101	E	361972	INDUSTRIAL AIR PROD															
4103	E	361972	INDUSTRIAL AIR PROD															
1007	G	363145	INGERSOLL RAND PHIL NJ			1									1			
0902	G	363146	INGERSOLL RAND PNTED POST															
0305	E	381437	JOY MFG CO															
4302	E	383238	KAISER ALUMI PERMANETTE CA															
2302	E	389851	KENNARD CORPORATION															
0804	E	399389	KNOX GLASS INC	1														
1102	E	407893	CITY OF LAKELAND	1														
0849	E	416561	A-D LEBLANC OILS	1		1								1				
1016	E	417735	LEHIGH PORTLAND CEMENT CO															
1504	E	418410	LEIDY CHEMICALS			1		1								1		
1503	E	428203	LIQUID CARBONIC PHILA PA															
0804	E	431181	LONE STAR GAS CO DALLAS															
2308	G	431181	LONE STAR GAS CO DALLAS															
1601	E	447064	MFRS LIGHT & HEAT CO															
2704	G	447064	MFRS LIGHT & HEAT CO															
1102	G	449625	MARKS OXYGEN CO INC															
2308	E	461325	MC DONNELL AIRCRAFT															
1103	E	467823	MC WHORTER ENG CO															
2905	E	477381	MICHIGAN GAS STORAGE CO	1														
2905	G	477460	MICHIGAN STATE UNIV															
0303	E	477515	MICHIGAN WISCONSIN P															

WATER_PCB-00042393