

## SCHEDULE 11

## PHYSICAL PRODUCTION

NAME OF COMPANY: ARMSTRONG PT. & VARN.WKS ADDRESS: 1330 S. KILBOURN AVE.CHGO.NAME OF PLANT: SAME ADDRESS: SAME

| PRODUCT                                                                          | UNIT OF MEASURE* | NUMBER OF UNITS PRODUCED |         |         |
|----------------------------------------------------------------------------------|------------------|--------------------------|---------|---------|
|                                                                                  |                  | 1939                     | 1940    | 1941    |
| 1. EXTERIOR HOUSE PAINT                                                          | gallon           | 668,493                  | 667,546 | 842,824 |
| 2. TRIM AND TRELLIS PAINTS                                                       |                  | 43,265                   | 5,019   | 6,584   |
| 3. INTERIOR AND FLAT WALL PAINTS                                                 |                  | 146,292                  | 152,639 | 199,070 |
| 4. INTERIOR SEMI-GLOSS                                                           |                  | 58,217                   | 58,989  | 73,938  |
| 5. INTERIOR GLOSS PAINTS                                                         |                  | 104,881                  | 118,033 | 147,769 |
| 6. INTERIOR AND EXTERIOR PAINTS 1/                                               |                  | 136,959                  | 134,581 | 177,047 |
| 7. INTERIOR AND EXTERIOR PAINTS 2/                                               |                  | 174,756                  | 176,064 | 317,941 |
| 8. ENAMEL UNDERCOATERS                                                           |                  | 26,166                   | 34,809  | 65,301  |
| 9. WAGON, TRACTOR, AND IMPLEMENT PAINTS AND ENAMELS                              |                  | 36,748                   | 34,493  | 50,965  |
| 10. VARNISH STAINS                                                               |                  | 34,046                   | 35,226  | 46,601  |
| 11. OIL STAINS                                                                   |                  | 4,727                    | 4,551   | 5,835   |
| 12. SPIRIT OR PENETRATING STAINS                                                 |                  | 1,899                    | 2,296   | 1,947   |
| 13. SHINGLE STAINS                                                               |                  | 13,604                   | 13,917  | 17,186  |
| 14. ROOF AND BARN PAINTS                                                         |                  | 95,054                   | 99,473  | 130,239 |
| 15. CEMENT, BRICK, AND STUCCO PAINTS                                             |                  | 204                      | 338     | 396     |
| 16. OIL COLORS (ONE GRADE ONLY)                                                  |                  | 6,747                    | 6,415   | 6,826   |
| 17. VARNISHES, CLEAR, ALL TYPES 3/                                               |                  | 211,343                  | 189,142 | 262,616 |
| 18. PAINT AND VARNISH REMOVERS                                                   |                  | 16,308                   | 15,504  | 23,508  |
| 19. SCREEN PAINTS OR ENAMELS                                                     |                  | 37,927                   | 34,809  | 38,190  |
| 20. ZONE OR TRAFFIC PAINTS                                                       |                  | 1,964                    | 2,574   | 2,075   |
| 21. PASTE WOOD FILLERS                                                           |                  | 4,569                    | 5,222   | 6,166   |
| 22. PASTE WHITES                                                                 |                  | 36,492                   | 33,015  | 44,208  |
| 23. WHITE LEAD, CARBONATE AND SULPHATE                                           | lbs.             | 57,519                   | 48,366  | 83,552  |
| 24. BLUE LEAD SULPHATE                                                           |                  |                          |         |         |
| 25. RED LEAD                                                                     | gallon           | 1,421                    | 2,455   | 3,496   |
| 26. ZINC, IN PASTE FORM                                                          |                  | 89                       | 90      | 373     |
| 27. PUTTY                                                                        |                  | 314,473                  | 291,433 | 373,996 |
| 28. CALCIMINE (HOT WATER)                                                        |                  |                          |         |         |
| 29. CALCIMINE (COLD WATER)                                                       |                  |                          |         |         |
| 30. WATER-MIXED RESIN EMULSION OR CASEIN PAINTS, WASHABLE EXTERIOR AND INTERIOR: |                  |                          |         |         |
| PASTE FORM                                                                       |                  |                          |         |         |
| POWDER FORM                                                                      |                  |                          |         |         |
| 31. FRESCO OR POSITIVE, ART OR DEEP COLORS:                                      |                  |                          |         |         |
| PASTE FORM                                                                       |                  |                          |         |         |
| POWDER FORM                                                                      |                  |                          |         |         |
| 32. PLASTIC OR TEXTURE PAINTS:                                                   |                  |                          |         |         |
| PASTE FORM                                                                       |                  |                          |         |         |
| POWDER FORM                                                                      |                  |                          |         |         |
| 33. CEMENT WATER-MIXED PAINTS, POWDER FORM                                       |                  |                          |         |         |
| 34. CEMENT AND PLASTER PRIMER, POWDER FORM                                       |                  |                          |         |         |
| 35. INTERIOR COLD WATER PAINTS 4/                                                |                  |                          |         |         |
| 36. PATCHING PLASTER                                                             |                  |                          |         |         |
| 37. DRY SIZES, WATER MIXED                                                       |                  |                          |         |         |

1/ FLOOR, PORCH AND DECK PAINTS AND ENAMELS.

2/ DECORATIVE AND ARCHITECTURAL ENAMELS, INCLUDING AUTOMOBILE ENAMELS.

3/ EXCLUDING MARINE AND AUTOMOBILE VARNISHES, BUT INCLUDING JAPANS, DRIERS, ASPHALTUMS, SHELLAC, GLAZING LIQUIDS, MIXING OILS, BRONZING LIQUIDS, BALL SIZES, FLOOR SEALERS, FLATTING OILS, ETC.

4/ NON-WASHABLE, POWDER FORM.

\* POUND OR GALLON

300  
84.32

N 4468