

FILE NAME: Pfizer (PFIZ)

DATE: 1972 Feb 14

DOC#: PFIZ049

DOCUMENT DESCRIPTION: Memo RE Request for Experimental Plant
Production of Modified Kilnoise

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FEB 17 1972

1.1.1 L.C.
ELSIOT, PA.

February 14, 1972

TO: R. W. Linnett
FROM: D. G. Brant
SUBJECT: Request for Experimental
Plant Production
OX-101 Modified Kilnoise

Attached to this letter is a Request for Experimental Plant Production. The product will be a modification of the current Kilnoise and will be designated OX-101.

The current Kilnoise contains 10% asbestos. Asbestos is under attack as a toxic substance and we believe that if OX-101 is successful, it will replace the current product. If such a substitute is not developed, it is very probable that Kilnoise may have to be withdrawn from the market some time in the future.

Kilnoise is presently being used on a Toronto subway job and Sales has reported that the job has been shut down. If the contractor agrees to certain expensive and cumbersome measures to prevent exposure of workmen to hazardous asbestos levels, he may continue. The restrictions are so severe, however, that it may well prevent further use of asbestos containing products.

OX-101 is to be made in the existing Kilnoise equipment. The plant operators have pointed out that mineral wool normally comes in a more or less compact form and must be "fluffed" before use. For the initial experimental work, it may be necessary to purchase mineral wool in loose form or to fluff it by hand. Future regular production would require special equipment for handling mineral wool. Plant personnel will look into the problem and make recommendations.

The plant will be charged with the responsibility for keeping an account of charges incurred in the experimental work. Such charges should be accumulated in a Plant Development Center Account. After a review of the product (at a later date), the Development Center Account will be closed out and charges applied to either finished goods (if marketable) or to Sales Department (if not marketable).

BRANT

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R. W. Linnett
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The plant will be asked to develop a standard cost of goods for the new product in the event it proves marketable. The standard cost must be determined before the new product can have a 10 digit code assigned and be sold.

When OX-101 has been made, Sales will arrange for a test of the new product. No problems are anticipated, but we must make sure that OX-101 is at least equal to regular Filnoise in all respects.

OX-101 is not being made for any specific customer. If it proves marketable, it will be a substitute for regular Filnoise and would be sold on the open market under the current Filnoise 10 digit code.

A pricing recommendation can be made only after an analysis of a new cost sheet to be worked up at the plant. The raw material cost is expected to be very nearly the same as current Filnoise. If special mineral wool handling equipment is required, some increase in cost is expected.

If you approve of this project, please sign the Request Form and send it to the Production Department for approval.

D. G. Brant

dt

Attachment

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SAMPLE 15784

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	REQUEST FOR EXPERIMENTAL PLANT PRODUCTION	EXPERIMENTAL PRODUCT NUMBER <u>Q x-101</u>
		DATE <u>February 14, 1972</u>
BRIEF DESCRIPTION OF PLANT WORK TO BE DONE:		
Produce a modified Kilnoise product having the following formula: 89 % Autoclaved Lime 10 % Mineral Wool 0.75% Foaming Agent 0.25% Glass Fiber Note: This modification represents a direct pound for pound replacement of mineral wool for asbestos in the current formula. This product will provide an asbestos-free acoustical plaster which will be acceptable under current and possible future standards relating to use of toxic materials. If tests of this product are successful, it will probably be a replacement for present Kilnoise.		
AMOUNT OF MATERIAL TO BE PRODUCED 1,000 pounds		DATE MATERIAL NEEDED 2/25/72
DEPARTMENT & ACCOUNT TO WHICH ALL C.O.D.'S ARE TO BE CHARGED Sales 6A015		PERSON IN CHARGE REQUIRED <i>[Signature]</i> P. G. Brant
DEPARTMENT REQUESTING APPROVAL Sales Department Building Products - Gibsonburg		PRODUCTION DEPARTMENT APPROVAL <i>[Signature]</i>
WHO SHALL BE NOTIFIED WHEN MATERIAL IS PRODUCED H. E. Rourke, D. G. Brant, A. C. Machin		PLANT ASSIGNED TO PRODUCE MATERIAL Gibsonburg
NOTE: A complete write up including description of product, chemical and physical properties required, test methods and suggested manufacturing methods shall accompany this request.		IS THIS PRODUCT BEING TRANSFERRED FROM RESEARCH TO PRODUCTION? ☐ YES ☒ NO IF YES, DATE _____ DATE DELIVERED TO FINISHED GOODS _____ EXPERIMENTAL PRODUCT NUMBER _____

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