PLAINTIFF'S EXHIBIT
OKI-29

O.K.I. Supply Co.

7584 REINHOLD DRIVE ZIP 45237
BOX 37306 ZIP 45222
CINCINNATI, OHIO
1-800-654-9353 (513) 761-9811 1-800-654-8446 (IN OHIO)

EASTERN DIVISION
2146 City Line Road 18017
BOX 2567 18001
Bethlehem, PA
(215) 264-5101
1-800-345-3035

WEST-CENTRAL DIVISION
10430 Midwest Industrial Blvd.
Box 28208
St. Louis, MO 63132
1-800-654-9353

LAKE-CENTRAL DIVISION
7700 Hub Parkway
Cleveland, OH 44125
1-800-654-6446 (In Ohio)
1-800-654-9353

SOUTHEAST DIVISION
1430 Ameron Drive
Charlotte, NC 28206
1-800-654-9353

INDUSTRIAL SAFETY PRODUCTS
Protective Clothing

VOLUME DISTRIBUTOR NET PRICES

DECEMBER 15, 1984

			STD. PKG.	NET PRICE EACH: 144-575	576-UP
		Leather Clothing			
		COATS			
910-1	WC-29	Coat. 30" Length, Size: S, M, L, XL	12	$32.50	$31.35
910-3		Ladies, 26" Length Jacket, Blue, universal size.	12	28.84	27.82
		CAPE SLEEVES AND BIBS (Specify Size: S, M, L, XL)			
910-4		Ladies, Blue Cape Sleeve. Universal size.	25	17.38	16.76
910-5		Ladies, Blue Snap on Bib 14" Length.	100	3.05	2.94
910-6	WC-509A	Cape Sleeve.	25	17.38	16.76
910-7	WC-508	Snap on Bib, 14" Length.	100	3.05	2.94
910-8	WC-25A	Cape Sleeve. Universal Size.	25	17.38	16.76
		SLEEVES			
910-12	WC-20	Sleeve. 23" Length. Price Per Pair.	50	10.85	10.47
910-12	WC-20	Sleeve. 23" Length. Price Each, Left or Right.	100	5.43	5.23
910-14	WC-714	Sleeve. 17" Length. Price Per Pair.	72	7.93	7.65
		APRONS			
910-21	WC-101	Waist Apron. 24" x 24".	50	7.62	7.35
910-22	WC-201	Bib Apron. 24" x 36".	40	10.37	10.00
910-23	WC-203	Bib Apron. 24" x 48".	30	13.35	12.88
910-24	WC-301	Split Bib Apron. 30" x 48".	24	17.38	16.76
		Leggings and Spats		NET PRICE PAIR:	
910-40	WC-600	Leather Snap Button Leggings. 15" Length.	36	10.36	10.00
910-41	WC-605	Asbestos Spring Knee Leggings.	12	15.43	14.88
910-42	WC-615	Hard Toe Spat.	50	6.65	6.41
		Combine items 910-1 through 910-42 for quantity price.			

			STD. PKG.	288-575 NET PRICE EACH:	576-UP
		Flame Resistant 100% Cotton Sateen Clothing			
940-1	FR-7A	30" Jacket (S, M, L, XL, *XXL)	25	$13.07	$12.61
940-6	FR-7A	Cape Sleeve (S, M, L, XL)	25	10.57	10.19
940-7	FR-7A	Snap On 14" Replacement Bib	100	2.30	2.25
940-18	FR-7A	18" Protector Sleeves Price Per Pair.	50	3.70 pr.	3.60 pr.
940-21	FR-7A	24" x 24" Waist Apron	50	2.70	2.60
940-22	FR-7A	24" x 36" Bib Apron	40	4.00	3.85
940-23	FR-7A	Full 23" Wrist to Shoulder Sleeves Price Per Pair.	30	5.19	5.00
940-24	FR-7A	30" x 48" Split Bib Apron	24	7.04	6.79
		* Please add 10% to the quantity bracket that applies.			
		Combine items 940-1 through 940-24 for quantity price.			

			NET PRICE PER DOZEN: 144-UP
		Caps	
910-60		Deep Crown, Polka Dot Caps. Sizes 6¾ to 7¾.	N/A
910-62	CL-620	Welders, Quilted, Black Sateen Cap. Sizes 6⅞ to 7¼.	$14.64
910-70		Deep Crown, Assorted Printed Caps. Sizes 6¾ to 7¾.	N/A
		910-60 thru 910-70 Sold only in std. boxes of 12 per type and size.	

Form: VP-1284-COMPC

SALES Bulletin

FROMMELT INDUSTRIES
ASBESTEX SPECIAL OFFER

We have been notified by Frommelt that they have made a special buy of Asbestex, coated both sides.

Their price sheet shows Asbestex coated on one side at $2.44 list per square foot. Until the supply runs out, they are offering this material coated on both sides at the same price.

The normal list price for the fully coated Asbestex would be $4.88 per square foot, so you can appreciate the savings for your distributor. Contact any O.K.I. customers who may have potential to take advantage of this limited time offer, and let's write some special orders for curtains and blankets.

A swatch sample is enclosed for each regional representative.

AUGUST 12, 1977
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