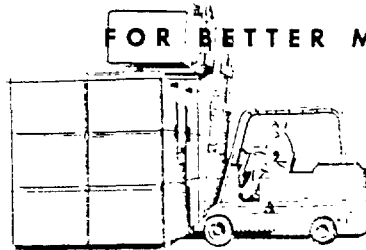


CUSTOMER SERVICE BULLETINS

FOR BETTER MATERIALS HANDLING



BULLETIN #102
REVISED 2/20/62

PALLETIZED ASBESTOS SHINGLES

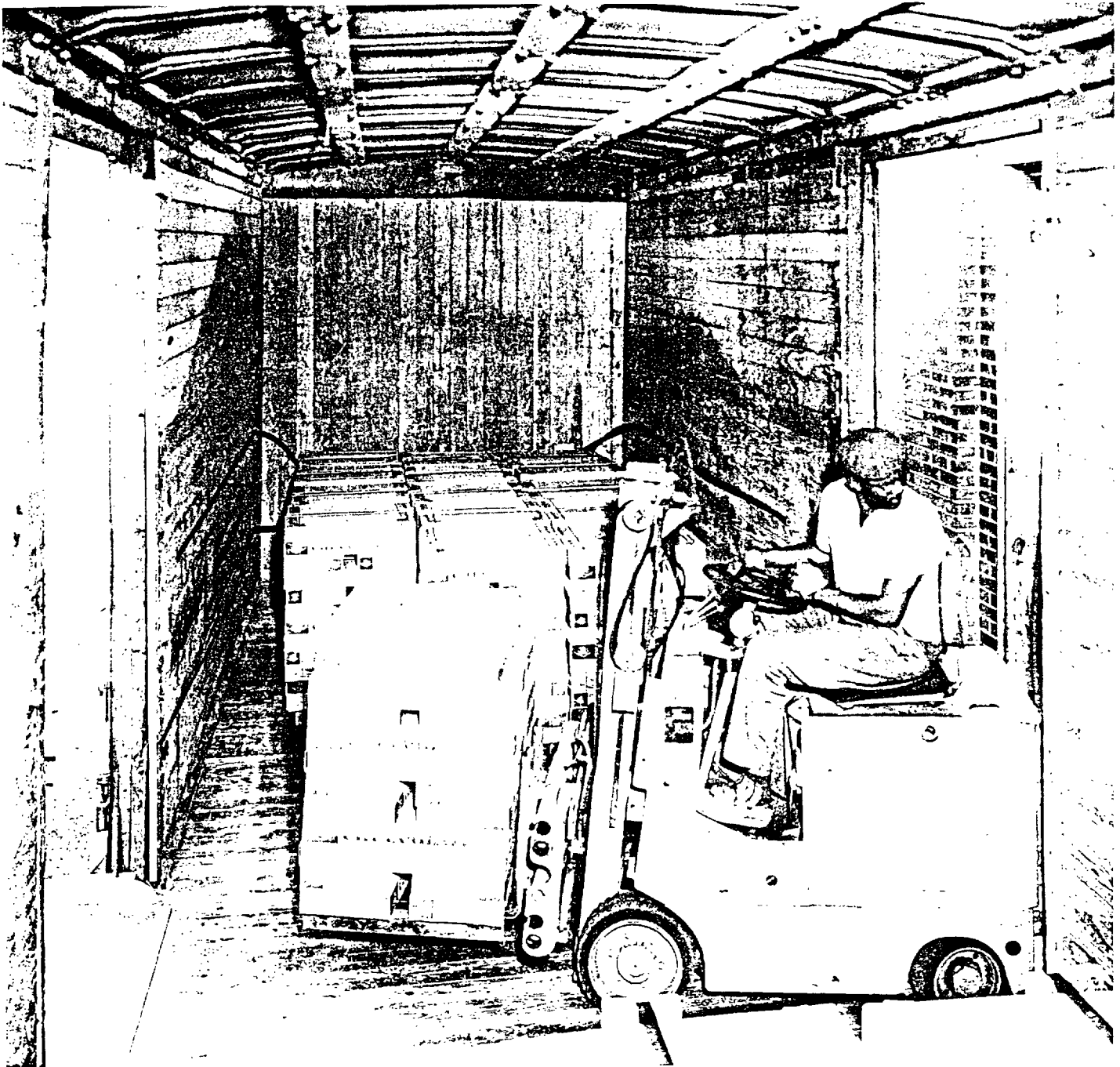
Our standard unit consists of 24 bundles (8 squares) cross-stacked on a disposable wood pallet to form a 28" x 28" unit that is approximately 39" high. The material is secured to the pallet by round steel strapping to insure greater stability in transit and storage.



All asbestos siding shingles will be available in 8 sq. units only.

Each 8 sq. unit shall consist of one type shingle and one color. Unitizing is a special service, therefore the plant will not mix, for example, #950 GLATEX* and #444 China Glaze* in one unit.

RB017 726N



In loading at the plant, 3 units are placed across the width of the car. Therefore, to facilitate loading by our plant and mechanical unloading by the customer, as well as to ensure damage free shipments, orders should be entered whenever possible in multiples of 24 sqs. (3 units).

To assist you in order preparation, the schedule below will help in determining the total squares required for rail shipment in units:

40 ft. Box Car

240 sq. = 30 units
264 sq. = 33 units
288 sq. = 36 units
312 sq. = 39 units

50 ft. Box Car

336 sq. = 42 units
360 sq. = 45 units
384 sq. = 48 units
408 sq. = 51 units
432 sq. = 54 units
456 sq. = 57 units

Only 120 sq. ft. of warehouse space (10' x 12') is required to store 2 carloads (240 sq. per car) of unitized GLATEX* Asbestos Siding Shingles (in 8 sq. units) tiered 3 units high.



1. Quick and efficient unloading into the warehouse.
2. Tiering in storage is simple and Air-Rights are fully utilized.
3. Units can be handled with a low capacity truck (1500 - 2000 lb.) or with one of greater capacity.
4. Order filling is made easier in the dealer warehouse.
5. Reloading from storage to delivery truck with a lift truck is simplified.
6. Provides a quick physical inventory when required.
7. Damage in transit and in unloading is minimized.
8. Improves distribution and service.
9. No extra charge for this service.