

M. W. Williams

Piscataway

July 3, 1969

D. H. Weintraub

Piscataway

G. I. Rozand

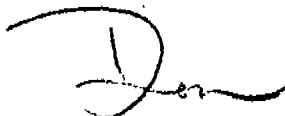
H. Carr

Lauroyl Peroxide

We have spoken with Biddle Sawyer Corporation with reference to their supplying the above mentioned product in 50 pound cartons similar to the ones received now from Lucidol. I have been quoted a delivered price via containers from Europe of \$.77 a pound, and a delivered price through a warehouse for storage in New York of \$.79 a pound. The possible annual savings if this material is found to be equivalent or better than our standard material is \$15,000.

The technical literature looks very good, and H. Carr currently has samples to be evaluated. I might suggest that if we find that it is an equivalent item, we may be able to force a competitive pricing situation with the Lucidol Division without changing our source of supply.

May I have your comments at our earliest convenience.



Don Weintraub

DHW/pl