

SCHEDULE 1.

Sheet - 11.

GRADE SPECIFICATIONS:

COS. AND STILLER'S PAINTS AS OF MARCH 31, 1942

TRADE NAME: Frescogloss
CATEGORY: Interior Gloss
COLOR: White
NUMBER: 508
QUALITY: First

	<u>LT.</u>	<u>YIELD IN GALLONS</u>	<u>UNIT COST</u>	<u>TOTAL COST</u>
PIGMENT:				
Lithopone	336	9.4	.0425	14.38
Titanated Lithopone	336	9.4	.056	13.82
VEHICLE:				
#1 Transparent Litho Oil	218	27.4	.160	34.82
Varnish	100	13.3	.105	10.65
Ester Solution	128	16.0	.070	3.92
Mineral Spirits	115	17.7	.014	1.91
Drier	8	1.1	.07	.56
Cobalt Tollate	7/8	.1	.305	.27
Calculated Yield	1241-7/8	94.4		138.95
Manufacturing Loss 3%		2.9		
Actual Yield		91 1/2		

COST ANALYSIS:

Material cost per gallon or pound (total cost divided by actual yield) . . .
Direct Labor cost per gallon . . . Not known
Factory Overhead per gallon . . . Not known
Bulk cost per gallon . . . Not known
Complete Package cost per gallon . . . Not known
Factory cost in package per gallon . . . Not known

PRICES:

- (A) Company owned or controlled outlet . . . \$2.25 gal.
- (B) Independent wholesaler . . . 2.15 gal.
- (C) Company owned or controlled outlet to retail customer . . . See (A)
- (D) Independent Retailer . . . 2.15 gal.
- (E) . . . other (Painters, Industrial, etc.) . . . 2.00 gal.

Above prices are highest charged -- average prices will closely approximate (A)