bcc C. Paton/J. J. Roder
1210 A. J. Rego
1010 R. A. Garcia

October 28, 1971

Mr. W. Dalquist, Purchasing
National Southwire Aluminum Co.
Box M
Hawesville, Ky. 42348

Dear Mr. Dalquist:

During our meeting on September 21, 1971, we quoted a price for both Therminol 55 and Therminol 66 that would apply toward a changeover from the Therminol FR-1 presently in use to the non-FR product.

This change from Therminol FR fluid was explained in detail at our meeting, but relates primarily to uncontrolled leakage of the FR fluid which contains polychlorinated biphenyl (PCBs) of various types. The PCB concentration in our environment has increasingly come under the scrutiny of various governmental agencies and scientific laboratories. In some studies, certain PCBs have been found to be a persistent environmental contaminant and, possibly, injurious to certain forms of bird, aquatic and animal life. Accordingly it is very important that PCBs be kept out of the food chain.

I have provided details on alternate fluids and suggestions for this change to Mr. Cody Edwards at your plant.

The pricing which will apply to Therminol 66 and Therminol 55 as related to a change from Therminol FR fluid presently in use appears below and is valid for sixty days from this date.

Therminol 66

Bulk quantities 2,000 minimum	22¢/lb.
Carlot/trucklot drums	24¢/lb.
5-39 drums	27¢/lb.
1-4 drums	29¢/lb.

All shipments FOB Anniston Alabama; terms - net 30 days; density at 75°F - 8.55 lbs./gallon

DSW 018101

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Therminol 55

1 drum to bulk quantities 70¢/gal.

All shipments FOB Alvin, Texas; terms - net 30 days; density at 75°F - 7.4 lbs./gal.

The Therminol FR fluid drained from the system at the time of conversion should be stockpiled and returned in a single shipment to our Sauget, Illinois plant for disposal. The returned material should be shipped freight prepaid to our Sauget, Ill. plant where it will be incinerated. The normal incineration fee of 3¢/lb. will be waived.

If you have any questions concerning this conversion, you may contact either Andy Rego, our Therminol representative in Cincinnati, or me in St. Louis. Andy's Cincinnati address is:

Monsanto Company
1501 Madison Road
Central Trust Building
Cincinnati, Ohio 45206
(513) 751-6707

Very truly yours,

D. E. Roush
Product Specialist
Heat Transfer Fluids

cs

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