



CITY Cleveland 14, Ohio

DATE September 3, 1957 FOR Mr. G. S. Warner

SUBJECT TEN MONTHS 1957 TRADE SALES PRODUCTION

ANSWERING LETTER OF

Although sales dollars reflect an increase, production growth of our Y-line trade sales products sustained a substantial decline from a gallonage viewpoint during the first ten months of fiscal 1957. Production gallonage of 9,163,796 gallons failed to equal the all time high established last year by some 468,962 gallons, a 5% decrease. It is expected that this decline, when considered on a twelve-month basis, will be lessened to a degree. Last year production was curtailed in July and August in a successful effort to trim inventory investment. This year, for the most part, investment was controlled and production for July and August exceeded the same two-month period last year. The 1956 gallonage figures are somewhat understated as they do not include production secured from outside suppliers due to the titanium shortage.

The principal gallonage changes and percentages of change, 1957 compared to 1956, were:

	Gallonage Increase (Decrease) <u>1957 over 1956</u>	Per Cent Increase (Decrease)
Spred Satin, including Deep Colors	(846,541) <i>8/15/57</i>	(19.6%) <i>16%</i>
Speed Wall Alkyd Flat	(96,268)	(23.2%)
Endurance House Paint	(94,478)	(9.7%)
Spred Glide-On	(58,629)	(14.9%)
Spred Lustre	201,039	28.5%
Professional Ultra Flat	142,457	35.6%
House Paint-Other than Y-Line	107,277	41.0%
Endurance Velvet	85,612	-
Spred Stipple Texture	81,205	-

The Endurance Velvet line was introduced in 1957. Spred Stipple Texture experienced initial production in 1956, however, the gallonage involved was small.

For the five-year period, 1952 through 1956, Y-line trade sales products experienced a cumulative yearly average growth in production gallonage of 4.2%. Dropping 1952 and adding 1957, the cumulative average yearly growth for the past five years is 1.8%

The Y-line trade sales products, in order to have continued to reflect a cumulative average yearly growth of 4.2% would have had to exceed 1956 by approximately 400,000 gallons. If Y-line trade sales products are to reflect a continued cumulative average yearly growth of 4.2% it will be necessary to increase the gallonage by 1,400,000 gallons, 1958 over 1957. This would be an increase of 15.4% over 1957. Based on past experience, it is doubtful if this performance can be expected.

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The Y-line trade sales gallonage for the past five years is set forth in the following schedule. Using 1953 as a base, 1957 production is 7.5% higher. As indicated earlier, this is equal to a cumulative average yearly growth of 1.8%.

<u>Ten Months</u>	<u>Gallons</u>	<u>Gallon Increase (Decrease) Over Preceding Year</u>	<u>Per Cent Increase (Decrease) Over Preceding Year</u>
1953	8,523,819	Base	-
1954	8,231,268	(292,551)	(3.4%)
1955	9,074,777	843,509	10.2%
1956	9,632,758	557,981	6.1%
1957	9,163,796	(468,962)	(4.9%)
Net Increase			
1957 over 1953		<u>639,977</u>	<u>7.5%</u>
Cumulative Average Yearly Growth			<u>1.8%</u>

For classification purposes, our respective Y-line trade sales products have been classified as either interior or exterior finishes. In so doing, we realize that certain products are both interior and exterior and in those cases we have classified the item according to its predominant use. In addition, we have classified the products as oil paints, emulsion paints, synthetic rubber base paint, varnish and varnish stains, stains and miscellaneous products. In reviewing the various schedules, (Section III), classifying products as interior or exterior finishes, please keep in mind that we have used predominant use for classification.

	<u>Ten Months</u>				
	<u>1953</u>	<u>1954</u>	<u>1955</u>	<u>1956</u>	<u>1957</u>
Interior Finishes	7,097,632	6,558,550	7,022,963	7,548,001	7,058,851
Exterior Finishes	<u>1,426,187</u>	<u>1,672,718</u>	<u>2,051,814</u>	<u>2,084,757</u>	<u>2,104,945</u>
Total -					
Interior-Exterior	<u>8,523,819</u>	<u>8,231,268</u>	<u>9,074,777</u>	<u>9,632,758</u>	<u>9,163,796</u>

EXTERIOR FINISHES

You will note that the total for exterior finishes has shown a steady upward trend. Ten months 1957 compared to 1953 reflects an increase of 47.6%. The five-year growth of 678,758 gallons was primarily reflected in 1954 and 1955. These two years account for 625,000 of the growth. Increase for 1954 of 246,531 gallons was primarily the result of introducing Spred Glide-On which accounted for 117,888 gallons. The introduction of Exterior Masonry Paint accounted for 90,000 gallons, with House Paint increasing approximately 38,000 gallons.

The 379,096 gallon increase for 1955 was again primarily the result of Spred Glide-On which accounted for an increase of 408,833 gallons. Exterior Masonry declined 80,000 gallons and House Paint increased approximately 50,000 gallons.

For the past two years a growth of only about 50,000 gallons was experienced in exterior finishes. The 1956 increase of 32,943 gallons was largely the result of a 135,000 gallon increase for House Paint, offset by a 133,000 gallon decline for

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Spred Glide-On, and an increase in Varnishes of approximately 30,000 gallons. In 1957, the increase of 20,188 gallons over 1956 is accounted for by an increase in House Paint of approximately 90,000 gallons, of which Endurance Velvet, a new line, accounts for approximately 85,000. Spred Glide-On continued a downward trend and reflected a 60,000 gallon decrease from 1956. Varnishes dropped about 8,000 gallons.

It is well to note that on Spred Glide-On the peak production was attained in 1955, with 1956 and 1957 both reflecting substantial decreases. While it is too early to make a positive statement, it appears that Spred Glide-On may be entering a period similar to that experienced by Spred Satin, namely, a continuing decline. This situation certainly warrants a close review by all concerned.

As indicated earlier, the introduction of Endurance Velvet accounted for 85,000 gallons of increased production for 1957. It is necessary to consider that we were filling the so called "pipe line," and it is too early to draw any conclusions concerning this House Paint line. A very significant factor with regard to House Paint is the decline in Endurance House Paint gallonage. I hasten to point out that this decline is not an over-all decline of House Paint, inasmuch as our gallonage is increasing on House Paint-Other than Y-line. The increase in House Paint-Other than Y-line has more than offset the decline experienced by Endurance. However, for the most part this means we are replacing higher priced goods with lower priced competitive goods such as Craftsman, etc. Since 1953, the gallonage for House Paint-Other than Y-line has increased from 117,655 to 369,141 gallons.

Varnish and varnish stains have reflected a fairly even production picture for '53, '54 and '55 with an increase reflected in 1956 and a slight downward adjustment in 1957. Miscellaneous products have held steady for the past five years at approximately 41,000 gallons per year. Exterior Masonry line has completely disappeared.

In summary, in exterior finishes the continued decline of Spred Glide-On production, the substitution of House Paint-Other than Y-line for Endurance House Paint and the introduction of Endurance Velvet are the major trends of interest.

INTERIOR FINISHES

With regard to interior finishes, the total gallonage for the past five years has averaged approximately 7,050,000 per year. 1954 and 1956 were exceptions. 1954 was approximately 500,000 gallons below average and 1956 approximately 500,000 gallons over average. Although the gallonage has held steady, thus reflecting no growth, a change has been experienced within the groups comprising interior finishes. The decline in emulsion paint gallonage (23%) has been largely offset by an increase in oil paints. Also, the Glid-Tone Stain line has continued to show continued growth--gallons in 1953 were approximately 22,000, increasing to 69,000 in 1957. Varnish and varnish stains have reflected a growth of approximately 85,000 gallons over the five-year period. Plinamel has remained steady for the past four years at approximately 65,000 gallons per year. This line is not growing and warrants review.

Commenting further on interior finishes, it is interesting to note that the major growth for oil paint has been in Spred Lustre. This line reflected a 200,000 gallon increase over 1956. Speed Wall Alkyd Flat, introduced in 1955, has shown a steady downward gallonage trend since its introduction. During 1955 we were filling the so called "pipe lines" and therefore this figure is somewhat on the high side. However, the gallonage for this line has declined from approximately 449,000 gallons in 1955 to 318,000 gallons in 1957. This line warrants attention in an effort to reverse the downward trend.

The Japalac and Florenamel lines have shown growth during the past five years with Japalac reflecting the greater growth. Japalac gallonage has increased approximately 125,000 gallons since 1953. Florenamel gallonage is up approximately 30,000. Other products comprising oil paint interior finishes have shown some changes but they are not considered significant.

As outlined earlier, emulsion paint--interior finishes-- has shown a steady downward trend since 1953. In this period Reflectolite has been discontinued, with Spred Flat reformulated to Reflectolite quality. We have failed to retain the overall gallonage which these two products, Spred Flat and Reflectolite, formerly contributed to our trade sales picture. Spred Flat is presently contributing only about 40,000 gallons to the trade sales picture, with production in colors other than white insignificant. The introduction of Spred Stipple Texture and filling the "pipe line" for this item resulted in a gallonage of approximately 84,000 gallons for 1957. The Spred Gloss line has completely disappeared.

With regard to Spred Satin Deep Colors, the production for this line declined to 24,000 gallons for 1957. Serious consideration should be given to eliminating all or a portion of the Spred Satin Deep Colors from our trade sales line. Spred Satin for 1957 experienced the lowest production gallonage in its history except for the introductory years 1949 and 1950. This latter statement shows the magnitude of the job expected of the "New Spred Satin." The Professional Ultra Flat Latex line has shown a steady increase since 1953. In 1957 this product line accounted for 542,492 gallons, an increase of approximately 140,000 gallons over 1956. The increase in Ultra Flat gallonage may be a minor influence in the decline of Spred Satin.

Glid-Tone Stains, as indicated earlier, have reflected a nice growth, 46,800 gallons, since 1953. Miscellaneous Products, classed as interior finishes, have held fairly constant since 1953, ranging from 107,000 to 126,000 gallons. During this period the production of Y-70 has declined but has been more than offset by the increase in Y-74, Glid Strip. Glid Strip has been responsible for the major growth in Miscellaneous Products.

Note: The classification by exterior or interior finishes (Section III) is further supported by a five-year detailed comparison by product line. A thorough review of these figures is desirable if a person is to get a comprehensive picture of what has transpired during the last five years.

In summary, in interior finishes the continued substantial decline of Spred Satin production, the decline of Speed Wall Alkyd Flat, continued growth of Spred Lustre, Glid-Tone Stains, Japalac and Professional Ultra Flat Latex and the introduction of Spred Stipple Texture are the major trends of interest.

GENERAL COMMENTS

Truck, Tractor and Machinery Enamel is now relabeled Japalac. Due to relabeling, the production figures may not tell the complete story. Please keep this in mind in reviewing this line.

The introduction of four new colors for the Glid-Tone Stain line helped to increase the production gallonage for this line for 1957. It will be necessary to have the 1958 figures to determine if this is a temporary or a permanent increase.

Barn Paint Red (Y-500) continues to reflect yearly gallonage of approximately 37,000 gallons. This has held steady for the last four years.

The growth in Florenamel, past five years, is for the most part reflected in Y-874, Harbor Gray as gallonage for this item has increased approximately 50,000 gallons during this five-year period.

Japalac Varnish Stains continue to account for 35,000 to 40,000 gallons of production. Colors in Oil and Brilliant Colors for the past five years have accounted for approximately 12,000 and 10,000 gallons per year respectively. Production for many items within these lines are on the low side and serious consideration should be given to eliminating certain colors from these lines. Perhaps certain Dramatone colors could be used as substitutes for certain Colors in Oil.

The figures for Dramatone Tinting Colors for 1957 reflect only the production for the Central Division and not the production by California Ink.

The matter of Endurance House Paint versus Other House Paint-Other than Y-line has been discussed in preceding paragraphs. The Spred Flat line, except for White, is experiencing ten months figures of between 1,000 and 2,000 gallons. Gallonages for certain colors are not sizable and consideration should be given to eliminating certain colors from this line unless substantial sales growth can be achieved.

Japalac Spraying Enamel was added during the year and accounted for approximately 14,000 gallons. It is too early to determine the yearly gallonage for this line.

Speed Wall Gloss White for the past four years has accounted for approximately 10,000 gallons of our production. Production since 1954, when it reflected 8,000 gallons versus 20,000 gallons in 1953, has shown a steady but not sensational increase. For the first time in five years Interior Base Coat, Y-4516, has dropped below 40,000 gallons.

For the convenience of all concerned we have prepared Section V, which sets forth the production by item, by plant and total for all plants. The Headquarters Standardization Committee will utilize this information in conjunction with our respective plant personnel in a thorough review of trade sales production to determine where consolidation is feasible and desirable.

It is recommended that each Regional Director and his staff thoroughly review and study their ten-month production figures by product to determine if items are being made in the largest batch sizes in line with requirements. If not, batch sizes should be increased within reasonable inventory stocking requirements.

Certain discontinued Y-line items continue to be produced by certain of our plants. Seventy-four discontinued items were produced during the ten-month period and in the majority of cases the gallonage involved by product was minor. Production has been shown by plant in order that Regional Management can review the figures on discontinued items and take corrective action to eliminate such production, where possible. Discontinued items are not going to provide growth volume to our Company.

This letter of comment is not intended to provide a complete, thorough and comprehensive review of the detail appearing in the "Ten Months Trade Sales Production 1957" report. Each person receiving a copy of the report should thoroughly review and study the information contained therein. As indicated in last year's letter of comment, the data presented in the report can be the foundation for:

- (a) Action to strengthen present products and lines which will form the foundation for future and continued growth.

- (b) Action to discontinue items whose volume does not warrant continuation as an active trade sales item.
- (c) Action to consolidate certain production in one or more plants.
- (d) Increasing batch size.
- (e) Action to discontinue production of items discontinued from the trade sales line.

Positive action is a must if our sales and production efforts are to be devoted to Y-line trade sales products which will provide volume and low cost, both essential to our future growth. During the coming fiscal year Regional Management will receive a continuous flow of information from the Standardization Committee designed to assist in the control of Y-line trade sales product cost.

J. N. McClintock
J. N. McCLINTOCK

JNM:ed

Sent to: Paint Divisions
Regional Directors
Plant Superintendents
Laboratory Heads
Sales Managers--Trade
Cost Accountants
Headquarters List

Y-LINE PRODUCTION

TEN MONTHS 1957

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Note: Gallonage figures for 1953 through 1955 based on ten-month period November through August. Gallonage figures for 1956 and 1957 based on ten-month period September through June.

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SECTION I

RECAP OF TRADE SALES Y-NUMBER PRODUCTION (ACTIVE AND DISCONTINUED)
BY YEAR, FOR THE PAST FIVE YEARS, BASED ON COMPANY-WIDE TOTALS

No. of Gallons Produced Each Item	No. of Items Made				
	10 Mos. 1953	10 Mos. 1954	10 Mos. 1955	10 Mos. 1956	10 Mos. 1957
<u>Active Items</u>					
Over 100,000	19	22	24	24	22
99,999 - 75,000	8	4	4	8	7
74,999 - 50,000	13	5	6	6	8
49,999 - 25,000	24	27	38	36	43
24,999 - 15,000	29	24	59	47	29
14,999 - 10,000	25	30	27	45	37
9,999 - 5,000	37	53	37	35	67
4,999 - 2,500	43	50	37	47	28
2,499 - 1,000	39	43	36	33	39
999 - 500	24	17	22	18	22
499 - 300	9	14	8	7	11
299 - 100	13	12	16	13	8
99 - 1	<u>3</u>	<u>35</u>	<u>5</u>	<u>0</u>	<u>3</u>
Total Active Items	<u>286</u>	<u>336</u>	<u>319</u>	<u>319</u>	<u>324</u>
<u>Discontinued Items</u>					
Over 100,000					
99,999 - 75,000					
74,999 - 50,000					
49,999 - 25,000					
24,999 - 15,000					
14,999 - 10,000					
9,999 - 5,000		2		1	1
4,999 - 2,500	5	1	5	2	9
2,499 - 1,000	12	9	8	12	12
999 - 500	11	9	7	11	10
499 - 300	17	6	8	6	8
299 - 100	34	38	26	9	14
99 - 1	<u>50</u>	<u>33</u>	<u>30</u>	<u>32</u>	<u>20</u>
Total Discontinued Items	<u>129</u>	<u>98</u>	<u>84</u>	<u>73</u>	<u>74</u>
GRAND TOTAL	<u>415</u>	<u>434</u>	<u>403</u>	<u>392</u>	<u>398</u>

Note: Spray and Brush Day Lite Y-number items and Maintenance Finishes assigned Y-numbers are not included in the above schedule.

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SECTION II
SCHEDULE A
TRADE SALES LINES AND MAJOR PRODUCTS

Y-Line Number	Description	Gallons Produced				
		10 Months 1953	10 Months 1954	10 Months 1955	10 Months 1956	10 Months 1957
1	Glid-Tone Gloss Varnish	-o-	-o-	820p	18,121	11,962
35	Gliddenspar	21,717	27,930	23,930	12,157	-o-
47	Glid-Tone Satin Sheen	12,452	14,432	7,902	29,931	52,516
48	Glid-Tone Spar Varnish	-o-	-o-	-o-	27,753	32,034
50	Rockspar	160,013	156,974	173,731	201,034	197,156
66	Spred Surfacene	13,038	13,079	15,069	13,046	17,873
70	Paint and Varnish Remover	39,686	31,826	18,917	20,435	15,581
74	Glid-Strip	2,238	12,147	35,986	42,615	49,005
100**	Truck Tractor & Machinery En.	16,164	15,642	13,560	15,928	3,993
242**	Glid-Tone Stain	22,589	29,606	37,658	52,418	69,389
500	Red Barn Paint	42,761	36,842	37,480	38,724	36,530
534	Clear Silicone Drwal	7,781	8,454	10,211	15,502	15,160
540**	Metallite	8,766	11,308	12,288	14,765	16,802
555	Gliddencoat	83,052	78,999	87,079	98,593	91,381
581**	Neva-Rust	16,297	30,451	22,736	28,291	27,488
592	Exterior Metallite RM	23,704	26,917	23,073	28,863	35,139
700	Natural Paste Wood Filler	12,946	13,417	14,984	19,623	15,185
810**	Plinamel	47,343	69,471	63,600	66,037	64,196
853**	Florenamel	254,557	249,160	231,110	267,869	286,168
1200**	Japalac Varnish Stain	30,082	35,830	35,650	39,975	39,491
1217**	Japalac Enamel	443,383	503,528	528,818	541,334	565,266
1511	Glid-M Liquid Cleaner	19,495	25,128	17,172	18,638	14,410
1701**	Colors in Oil	11,390	9,902	10,312	13,420	12,512
1781**	Dramatone Tinting Colors	-o-	-o-	30,497	12,359	6,217
1800**	Endurance House Paint	949,925	916,126	926,057	976,826	882,348
-	House Paint other than					
	Y-Line	117,655	154,141	223,264	261,864	369,141
1861**	Trim and Shutter Colors	20,936	27,627	30,715	37,396	52,171
1867	Imperial White	76,159	98,892	84,026	88,247	75,382
2200	Everon - White	43,845	44,969	43,161	56,985	61,237
2750**	Endurance Velvet	-o-	-o-	-o-	-o-	85,612
2900**	Ripolin	52,373	35,722	58,374	61,770	65,063
3000**	Spred Flat	55,640	44,410	35,828	54,980	37,486
3020**	Brilliant Colors	8,828	8,897	14,752p	7,603	9,066
3090**	Spred Stipple Texture	-o-	-o-	-o-	2,659	83,864
3401**	Spred Satin	4,011,213	4,204,847	3,731,913	4,228,146	3,442,086
3432**	Spred Satin Deep Colors	252,787	165,623	92,272	84,885	24,404
3474	Spred Texture Base	-o-	31,873	24,373	23,431	9,325
3475	Spred Patch	-o-	7,413	10,894	12,909	16,785
3500**	Spred Glide-On	-o-	117,888	526,721	393,569	334,940
4000**	Japalac Spraying Enamel	-o-	-o-	-o-	-o-	14,007
4500	Speed Wall Gloss	20,561	7,986	9,310	11,167	12,578
4516	Interior Base Coat	51,884	43,363	53,479	44,332	39,098
4600**	Spred Lustre	228,919	179,111	776,325	706,211	907,250
4700**	Speed Wall Alkyd Flat	142,630	128,516	449,245	414,690	318,422
5101**	Professional Ul. Fl. Latex	154,765	261,731	359,281	400,035	562,492
	Sub-Total Y-1 through					
	Y-5118	7,477,576	7,880,178	8,902,573	9,505,136	9,058,411
	Y-Line Gallonage for					
	Products not included					
	in above listing	120,042	106,504	104,524	122,315	105,385
	SUB-TOTAL	7,597,618	7,986,682	9,007,097	9,627,451	9,163,796
1050 **	Exterior Masonry Paint	437	90,001	9,185	3,170	-
1900 **	Reflectolite	34,423	25,189	20,201	-o-	-
3201 **	Spred Gloss	890,341	129,396	38,294	2,137	-
	GRAND TOTAL	8,523,819	8,231,268	9,074,777	9,632,758	9,163,796

** Denotes a line rather than a single product.

p Eight month figures projected to 10 months.

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SCHEDULE A-1
TRADE SALES LINES AND MAJOR PRODUCTS

2-2

PRODUCTION AND VOLUME INCREASE (DECREASE)
TEN MONTHS 1957 OVER TEN MONTHS 1956

Y-Line Number	Description	Gallons Produced Ten Months		Increase (Decrease) 1957 Over 1956	
		1956	1957	Gallons	Per Cent
1	Glid-Tone Gloss Varnish	18,121	11,962	(6,159)	(34)
35	Gliddenspar	12,157	-o-	(12,157)	(100)
47	Glid-Tone Satin Sheen	29,931	52,516	22,585	75
48	Glid-Tone Spar Varnish	27,753	32,034	4,281	15
50	Rockspar	201,034	197,156	(3,878)	(2)
66	Spred Surfacing	13,046	17,873	4,827	37
70	Paint and Varnish Remover	20,435	15,581	(4,854)	(24)
74	Glid-Strip	42,615	49,005	6,390	15
100**	Truck Tractor and Machinery En.	15,928	3,993	(11,935)	(75)
242**	Glid-Tone Stain	52,418	69,389	16,971	32
500	Red Barn Paint	38,724	36,530	(2,194)	(6)
534	Clear Silicone Driwal	15,502	15,160	(342)	(2)
540**	Metallite	14,765	16,802	2,037	14
555	Gliddencat	98,593	91,381	(7,212)	(7)
581**	Neva-Rust	28,291	27,488	(803)	(3)
592	Exterior Metallite RM	28,863	35,139	6,276	22
700	Natural Paste Wood Filler	19,623	15,185	(4,438)	(23)
810**	Plinamel	66,037	64,196	(1,841)	(3)
853**	Florenamel	267,869	286,168	18,299	7
1200**	Japalac Varnish Stain	39,975	39,491	(484)	(1)
1217**	Japalac Enamel	541,334	565,266	23,932	4
1511	Glid-N Liquid Cleaner	18,638	14,410	(4,228)	(23)
1701**	Colors in Oil	13,420	12,512	(908)	(7)
1781**	Dramatone Tinting Colors	12,359	6,217	(6,142)	(50)
1800**	Endurance House Paint	976,826	882,348	(94,478)	(10)
-	House Paint other than Y-Line	261,864	369,141	107,277	41
1861**	Trim and Shutter Colors	37,396	52,171	(14,775)	40
1867	Imperial White	88,247	75,582	(12,665)	(14)
2200	Everon - White	56,985	61,237	4,252	7
2750**	Endurance Velvet	-o-	85,612	85,612	100
2900**	Ripolin	61,770	65,063	3,293	5
3000**	Spred-Flat	54,980	37,486	(17,494)	(32)
3020**	Brilliant Colors	7,603	9,066	1,463	19
3090**	Spred Stipple Texture	2,659	83,864	81,205	-
3401**	Spred Satin	4,228,146	3,442,086	(786,060)	(19)
3432**	Spred Satin Deep Colors	84,885	24,404	(60,481)	(71)
3474	Spred Texture Base	23,431	9,325	(14,106)	(60)
3475	Spred Patch	12,909	16,785	3,876	30
3500**	Spred Glide-On	393,569	334,940	(58,629)	(15)
4000**	Japalac Spraying Enamel	-o-	14,007	14,007	100
4500	Speed Wall Gloss	11,167	12,578	1,411	13
4516	Interior Base Coat	44,332	39,098	(5,234)	(12)
4600**	Spred Lustre	706,211	907,250	201,039	28
4700**	Speed Wall Alkyd Flat	414,690	318,422	(96,268)	(23)
5101**	Professional Ul. Pl. Latex	400,035	542,492	142,457	36
Sub-Total Y-1 through Y-5118		9,505,136	9,058,411	(446,725)	(5)
Y-Line Gallonage for products not included in above listing		122,315	105,385	(16,930)	(14)
SUB-TOTAL		9,627,451	9,163,796	(463,655)	(5)
1050**	Exterior Masonry Paint	3,170	-	(3,170)	(100)
3201**	Spred Gloss	2,137	-	(2,137)	(100)
GRAND TOTAL		9,632,758	9,163,796	(468,962)	(5)

** Denotes a line rather than a single product.

GLD37824

SUMMARY - INTERIOR AND EXTERIOR FINISHES
BY CLASSIFICATION

<u>Classification</u>	<u>Ten Months 1953</u>	<u>Ten Months 1954</u>	<u>Ten Months 1955</u>	<u>Ten Months 1956</u>	<u>Ten Months 1957</u>
<u>SUMMARY - INTERIOR FINISHES</u>					
Oil Paints	1,297,174	1,248,963	2,253,295	2,183,654	2,334,663
Emulsion Paints	5,400,169	4,870,482	4,313,056	4,809,182	4,156,442
Synthetic Rubber Base Paint	47,343	69,471	63,600	66,037	64,196
Varnish and Varnish Stains	222,681	233,865	243,705	302,009	307,459
Stains	22,589	29,606	37,658	52,418	69,389
Miscellaneous Products	107,676	106,163	111,649	134,701	126,702
	<u>7,097,632</u>	<u>6,558,550</u>	<u>7,022,963</u>	<u>7,548,001</u>	<u>7,058,851</u>

<u>SUMMARY - EXTERIOR FINISHES</u>					
Oil Paints	1,362,961	1,400,156	1,450,259	1,585,156	1,676,635
Emulsion Paints	-o-	117,888	526,721	393,569	334,940
Synthetic Rubber Base Paint	437	90,001	9,185	3,170	-o-
Varnish and Varnish Stains	21,717	27,930	28,472	60,902	52,118
Stains	-o-	-o-	-o-	-o-	-o-
Miscellaneous Products	41,072	36,743	37,177	41,960	41,252
	<u>1,426,187</u>	<u>1,672,718</u>	<u>2,051,814</u>	<u>2,084,757</u>	<u>2,104,945</u>

<u>SUMMARY - TOTAL - INTERIOR AND EXTERIOR FINISHES</u>					
Oil Paints	2,660,135	2,649,119	3,703,554	3,768,810	4,011,298
Emulsion Paints	5,400,169	4,988,370	4,839,777	5,202,751	4,491,382
Synthetic Rubber Base Paint	47,780	159,472	72,785	69,207	64,196
Varnish and Varnish Stains	244,398	261,795	272,177	362,911	359,577
Stains	22,589	29,606	37,658	52,418	69,389
Miscellaneous Products	148,748	142,906	148,826	176,661	167,954
	<u>8,523,819</u>	<u>8,231,268</u>	<u>9,074,777</u>	<u>9,632,758</u>	<u>9,163,796</u>

INTERIOR FINISHES
TRADE SALES LINES AND MAJOR PRODUCTS

<u>Y-Line Number</u>	<u>Description</u>	<u>Ten Months 1953</u>	<u>Ten Months 1954</u>	<u>Ten Months 1955</u>	<u>Ten Months 1956</u>	<u>Ten Months 1957</u>
<u>OIL PAINT</u>						
540**	Int. Metallite Ready Mixed	8,766	11,308	12,288	14,765	16,802
555	Gliddencat	83,052	78,999	87,079	98,593	91,381
594	Vismatic Chalkboard Green	2,219	2,373	2,018	2,961	3,345
853**	Florenamel	254,557	249,160	231,110	267,869	286,168
1217**	Japalac Enamel	443,383	503,528	528,818	541,334	565,266
1781**	Dramatone Tinting Colors	-o-	-o-	30,497	12,359	6,217
2900**	Ripolin	52,373	35,722	58,374	61,770	65,063
3020**	Brilliant Colors	8,828	8,897	14,752	7,603	9,066
4000**	Japalac Spraying Enamel	-o-	-o-	-o-	-o-	14,007
4500	Speed Wall Gloss-White	20,563	7,986	9,310	11,167	12,578
4516	Interior Basecoat	51,884	43,363	53,479	44,332	39,098
4600**	Spred Lustre	228,919	179,111	776,325	706,211	907,250
4700**	Speed Wall Alkyd Flat	142,630	128,516	449,245	414,690	318,422
	Total Oil Paint	1,297,174	1,248,963	2,253,295	2,183,654	2,334,663
<u>EMULSION PAINT</u>						
1900**	Reflectolite	35,423	25,189	20,201	-	-
3000**	Spred Flat	55,640	44,410	35,828	54,980	37,486
3090**	Spred Stipple Texture	-o-	-o-	-o-	2,659	83,864
3201**	Spred Gloss	890,341	129,396	38,294	2,137	-
3401**	Spred Satin	4,011,213	4,204,847	3,731,913	4,228,146	3,442,086
3432**	Spred Satin Deep Colors	252,787	165,623	92,272	84,885	24,404
3474	Texture Base	-o-	31,873	24,373	23,431	9,325
3475	Spred Patch	-o-	7,413	10,894	12,909	16,785
5101**	Prof. Ultra Flat Latex	154,765	261,731	359,281	400,035	542,492
	Total Emulsion Paint	5,400,169	4,870,482	4,313,056	4,809,182	4,156,442
<u>SYNTHETIC RUBBER BASE PAINT</u>						
810**	Plinamel	47,343	69,471	63,600	66,037	64,196
<u>VARNISH AND VARNISH STAINS</u>						
1	Glid-Tone Gloss Varnish	-o-	-o-	820	18,121	11,962
4	Floorette	4,858	5,741	2,729	207	-
9	Penetrex	6,061	8,952	11,708	6,249	6,334
15	Rapidcote Varnish	4,696	6,142	7,498	3,129	-
47	Glid-Tone Satin Sheen	12,452	14,432	7,902	29,931	52,516
49	Bar and Table Top Varnish	4,519	5,794	3,667	3,363	-
50	Rockspar	160,013	156,974	173,731	201,034	197,156
1200**	Japalac Varnish Stain	30,082	35,830	35,650	39,975	39,491
	Total Varnish & Varnish Stains	222,681	233,865	243,705	302,009	307,459
<u>STAINS</u>						
242**	Glid-Tone Stains	22,589	29,606	37,658	52,418	69,389

** Denotes a line rather than a single product.

INTERIOR FINISHES CONT'D.
TRADE SALES LINES AND MAJOR PRODUCTS

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
	<u>MISCELLANEOUS PRODUCTS</u>					
57	Deodorized Paint Thinner	-0-	-0-	-0-	4,081	2,039
64	Japan Drier	800	816	1,187	279	30
66	Spred Surfacene	13,038	13,079	15,069	13,046	17,873
67	Black Asphaltum	7,306	4,335	4,816	7,282	8,476
70	Paint & Varnish Remover	39,686	31,826	18,917	20,435	15,581
74	Glid Strip	2,238	12,147	35,986	42,615	49,005
700	Natural Paste Wood Filler	12,946	13,417	14,984	19,623	15,185
1505	Glid-N Furniture Polish	521	-0-	-0-	-0-	-
1511	Glid-N Liquid Cleaner	19,495	25,128	17,172	18,638	14,410
1512	Glid-N Brush Restorer	2,334	2,486	1,354	-0-	-
2822	Glid-Tone Crystalacq Reducer	179	68	65	1,124	134
2840	Glid-Tone Crystalacq	9,133	2,861	2,099	7,578	3,969
		<u>107,676</u>	<u>106,163</u>	<u>111,649</u>	<u>134,701</u>	<u>126,702</u>
	 GRAND TOTAL					
	INTERIOR FINISHES	<u>7,097,632</u>	<u>6,588,550</u>	<u>7,022,963</u>	<u>7,548,001</u>	<u>7,058,851</u>

EXTERIOR FINISHES
TRADE SALES LINES AND MAJOR PRODUCTS

<u>Y-Line Number</u>	<u>Description</u>	<u>Ten Months 1953</u>	<u>Ten Months 1954</u>	<u>Ten Months 1955</u>	<u>Ten Months 1956</u>	<u>Ten Months 1957</u>
<u>OIL PAINT</u>						
100**	Truck Tractor & Machinery En.	16,164	15,642	13,560	15,928	3,993
500	Red Barn Paint	42,761	36,842	37,480	38,724	36,530
506	Liquid Red Lead	8,185	6,664	10,374	7,306	8,868
525	White Galv. Iron Primer	3,787	5,622	5,704	7,330	8,804
581**	Neva-Rust	16,297	30,451	22,736	28,291	27,488
592	Exterior Metallite RM	23,704	26,917	23,073	28,863	35,139
596	Stock Farm White	14,544	13,568	8,955	12,098	9,774
620	Tinners Red	6,429	7,726	4,057	2,554	2,410
623	Tinners Green	13	-o-	-o-	-o-	-
631	Romark No. 1 Yellow	4,940	3,125	-o-	-o-	-
1701**	Colors in Oil	11,390	9,902	10,312	13,420	12,512
1800**	Endurance House Paint	949,925	916,126	926,057	976,826	882,348
1861**	Trim & Shutter Colors	20,936	27,627	30,715	37,396	52,171
1867	Imperial White	76,159	98,892	84,026	88,247	75,582
1880	Shingle & Shake Blending Liquid	-o-	1,942	6,785	9,324	5,026
2000	Zinc O Lith House Paint	6,227	-o-	-o-	-o-	-
2200	Everon-White	43,845	44,969	43,161	56,985	61,237
2750**	Endurance Velvet	-o-	-o-	-o-	-o-	85,612
-	House Paint-Other than Y-Line	117,655	154,141	223,264	261,864	369,141
	Total Oil Paint	<u>1,362,961</u>	<u>1,400,156</u>	<u>1,450,259</u>	<u>1,585,156</u>	<u>1,676,635</u>
<u>EMULSION PAINT</u>						
3500**	Spread Glide-On	-o-	117,888	526,721	393,569	334,940
<u>SYNTHETIC RUBBER BASE PAINT</u>						
1050**	Exterior Masonry Paint	437	90,001	9,185	3,170	-
<u>VARNISH AND VARNISH STAINS</u>						
25	Red Wood Finish Clear	-o-	-o-	4,542	9,999	7,873
35	Gliddenspar	21,717	27,930	23,930	12,157	-o-
48	Glid-Tone Spar Varnish	-o-	-o-	-o-	27,753	32,034
55	Glidden Surface Bond	-o-	-o-	-o-	10,993	12,211
	Total Varnish & Varnish Stains	<u>21,717</u>	<u>27,930</u>	<u>28,472</u>	<u>60,902</u>	<u>52,118</u>
<u>MISCELLANEOUS PRODUCTS</u>						
534	Clear Silicone Driwal	7,781	8,454	10,211	15,502	15,160
554	Pure Linseed Oil Putty	2,784	2,286	3,333	2,926	1,920
575	Driwal Clear	4,671	8,873	5,567	5,301	4,771
576	Clear Driwal H.B.	1,150	-o-	-o-	-o-	-
605	Ashphalt Alum Roof Paint	11,142	11,710	10,360	12,023	12,398
1000	White Liquid Cement Coating	6,262	-o-	-o-	-o-	-
1013	Mixing Liquid Cement Coating	688	-o-	-o-	-o-	-
1502	Neva-Rot Green	3,604	3,029	5,611	3,259	3,452
1504	Neva-Rot Clear	2,990	2,391	2,095	2,949	3,551
	Total Miscellaneous Products	<u>41,072</u>	<u>36,743</u>	<u>37,177</u>	<u>41,960</u>	<u>41,252</u>
<u>GRAND TOTAL -</u>						
<u>EXTERIOR FINISHES</u>		<u>1,426,187</u>	<u>1,672,718</u>	<u>2,051,814</u>	<u>2,084,757</u>	<u>2,104,945</u>

** Denotes a line rather than a single product.

GLD37828

MISCELLANEOUS

<u>Y-Line</u>		<u>Ten</u>	<u>Ten</u>	<u>Ten</u>	<u>Ten</u>	<u>Ten</u>
<u>Number</u>	<u>Description</u>	<u>Months</u>	<u>Months</u>	<u>Months</u>	<u>Months</u>	<u>Months</u>
		<u>1953</u>	<u>1954</u>	<u>1955</u>	<u>1956</u>	<u>1957</u>
1	Glid-Tone Gloss Varnish	-o-	-o-	820p	18,121	11,962
9	Penetrex	6,061	8,952	11,708	6,249	6,334
25	Red Wood Finish Clear	-o-	-o-	4,542	9,999	7,873
35	Gliddenspar	21,717	27,930	23,930	12,157	-o-
47	Glid-Tone Satin Sheen	12,452	14,432	7,902	29,931	52,516
48	Glid-Tone Spar Varnish	-o-	-o-	-o-	27,753	32,034
50	Rockspar	160,013	156,974	173,731	201,034	197,156
55	Glidden Surface Bond	-o-	-o-	-o-	10,993	12,211
57	Deodorized Paint Thinner	-o-	-o-	-o-	4,081	2,039
64	Japan Drier	800	816	1,187	279	30
66	Spred Surfacene	13,038	13,079	15,069	13,046	17,873
67	Black Asphaltum	7,306	4,335	4,816	7,282	8,476
70	Paint & Varnish Remover	39,686	31,826	18,917	20,435	15,581
74	Glid Strip	2,238	12,147	35,986	42,615	49,005

p - 8 month figure projected to 10 months

GLD37829

N 2579.05

TRUCK, TRACTOR & MACHINERY ENAMEL

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
100	Black	3,857	3,460	2,949	2,699	1,391
*117	Farm Gray	-0-	-0-	-0-	-0-	-0-
**118	Green	-0-	-0-	-0-	-0-	-0-
***119	Red	-0-	-0-	-0-	-0-	-0-
****120	Yellow	-0-	-0-	-0-	-0-	130
		<u>3,857</u>	<u>3,460</u>	<u>2,949</u>	<u>2,699</u>	<u>1,521</u>
101	Green	111*	-0-	-0-	-0-	-0-
107	Fordson Gray	1*	-0-	-0-	-0-	-0-
108	J. D. Yellow	1,639	1,386	1,540p	126*	19*
109	Farm Gray	1,323	1,692	1,053p	2,338	50
110	Cletrac Orange	135*	103*	50*	29*	-0-
111	J. D. Green	2,507	2,545	1,863p	2,674	854
112	Hi Way Yellow	412*	171*	-0-	59*	58*
113	I. H. C. Red	6,838	6,559	6,025	6,008	1,253
114	I. H. C. Blue	80*	-0-	-0-	-0-	-0-
115	AC Orange	145*	61*	86*	96*	51*
116	J. D. Yellow	-0-	-0-	130p	2,209	315
	Total Active & Discont'd.	<u>17,048</u>	<u>15,977</u>	<u>13,696</u>	<u>16,238</u>	<u>4,121</u>
	LESS: Total Discontinued*	<u>884</u>	<u>335</u>	<u>136</u>	<u>310</u>	<u>128</u>
	TOTAL ACTIVE	<u>16,164</u>	<u>15,642</u>	<u>13,560</u>	<u>15,928</u>	<u>3,993</u>

p - 8 month figure projected to 10 months

*Y-117	Relabeled	Y-1219	-	Dawn Gray
**Y-118	Relabeled	Y-1254	-	Empire Green
***Y-119	Relabeled	Y-1256	-	Vermilion
****Y-120	Relabeled	Y-1230	-	Golden Yellow

GLID-TONE STAIN

<u>Y-Line Number</u>	<u>Description</u>	<u>Ten Months 1953</u>	<u>Ten Months 1954</u>	<u>Ten Months 1955</u>	<u>Ten Months 1956</u>	<u>Ten Months 1957</u>
242	Honey Maple	1,970	2,053	3,078	4,708	4,970
243	French Provincial (Dk. Oak)	1,304	2,065	3,069	4,044	4,058
244	Modern Red Mahogany	2,289	3,234	3,486	5,063	5,242
245	Walnut	2,026	3,282	4,305	4,687	4,707
246	Wheat (Light Oak)	2,713	3,254	4,314	4,874	5,254
247	Blonde	2,664	3,617	5,674	6,563	7,583
248	Brown Mahogany	1,390	2,063	3,011	4,604	4,035
249	Platinum	1,662	2,118	3,272	3,232	1,843
250	Suntan	1,421	2,199	2,412	3,832	4,237
251	Reducer	2,325	2,796	1,224 ^p	4,684	958
252	Maple	-0-	-0-	-0-	6,127	3,992
253	Clear Stain Base	-0-	-0-	-0-	-0-	5,755
254	Cherry	-0-	-0-	-0-	-0-	5,645
255	Ebony	-0-	-0-	-0-	-0-	5,688
256	Brunswick Green	-0-	-0-	-0-	-0-	5,422
		<u>19,764</u>	<u>26,681</u>	<u>33,845</u>	<u>52,418</u>	<u>69,389</u>
241	Conventional Maple	<u>2,825</u>	<u>2,925</u>	<u>3,813</u>	<u>275*</u>	<u>-0-</u>
	Total Active & Discont'd.	<u>22,589</u>	<u>29,606</u>	<u>37,658</u>	<u>52,693</u>	<u>69,389</u>
	LESS: Total Discontinued*	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>275</u>	<u>-0-</u>
	TOTAL ACTIVE	<u>22,589</u>	<u>29,606</u>	<u>37,658</u>	<u>52,418</u>	<u>69,389</u>

p - 8 month figure projected to 10 months

MISCELLANEOUS

<u>Y-Line Number</u>	<u>Description</u>	<u>Ten Months 1953</u>	<u>Ten Months 1954</u>	<u>Ten Months 1955</u>	<u>Ten Months 1956</u>	<u>Ten Months 1957</u>
500	Barn Paint Red	42,761	36,842	37,480	38,724	36,530
506	Liquid Red Lead	8,185	6,664	10,374	7,306	8,868
525	White Galv. Iron Primer	3,787	5,622	5,704	7,330	8,804
534	Clear Silicone Driwal	7,781	8,454	10,211	15,502	15,160
554	Pure Linseed Oil Putty	2,784	2,286	3,333	2,926	1,920
555	Gliddencoat	83,052	78,999	87,079	98,593	91,381
575	Driwal Clear	4,671	8,873	5,567	5,301	4,771
594	Vismatic Chalkbd. Green	2,219	2,373	2,018p	2,961	3,345
596	Stock Farm White	14,544	13,568	8,955	12,098	9,774
605	Asphalt Alum. Roof Paint	11,142	11,710	10,360p	12,023	12,398
620	Tinners Red	6,429	7,726	4,057	2,554	2,410
700	Natural Paste Wood Filler	12,946	13,417	14,984	19,623	15,185

p - 8 month figure projected to 10 months

Note: Neva Rust listing appears on next page.
Metallite Ready Mix listing appears on page 4-6

NEVA-RUST

<u>Y-Line Number</u>	<u>Description</u>	<u>Ten Months 1953</u>	<u>Ten Months 1954</u>	<u>Ten Months 1955</u>	<u>Ten Months 1956</u>	<u>Ten Months 1957</u>
512	Neva-Rust Black	4,308	11,237	6,264	5,719	3,370
581	Neva-Rust Gray	5,929	8,520	8,812	13,146	12,704
582	Neva-Rust Red	2,279	4,459	2,974	4,023	4,336
583	Neva-Rust Greenbrier	<u>3,781</u>	<u>6,235</u>	<u>4,686</u>	<u>5,403</u>	<u>7,078</u>
	TOTAL ACTIVE	<u>16,297</u>	<u>30,451</u>	<u>22,736</u>	<u>28,291</u>	<u>27,488</u>

METALLITE READY MIXED

<u>Y-Line Number</u>	<u>Description</u>	<u>Ten Months 1953</u>	<u>Ten Months 1954</u>	<u>Ten Months 1955</u>	<u>Ten Months 1956</u>	<u>Ten Months 1957</u>
	<u>Interior Metallite Ready Mixed</u>					
540	Interior Metallite Ready Mixed	3,008	4,985	5,123	5,966	4,977
546	Heat Resisting Metallite RM	<u>5,758</u>	<u>6,323</u>	<u>7,165</u>	<u>8,799</u>	<u>11,825</u>
		<u>8,766</u>	<u>11,308</u>	<u>12,288</u>	<u>14,765</u>	<u>16,802</u>
	<u>Exterior Metallite Ready Mixed</u>					
592	Exterior Metallite Ready Mixed	<u>23,704</u>	<u>26,917</u>	<u>23,073</u>	<u>28,863</u>	<u>35,139</u>
	TOTAL ACTIVE	<u>32,470</u>	<u>38,225</u>	<u>35,361</u>	<u>43,628</u>	<u>51,941</u>

PLINAMEL

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
810	White	7,334	9,460	7,902	7,694	7,251
811	Black	1,557	1,878	2,130	2,127	1,804
815	Concrete Gray	12,917	14,993	11,798	11,177	9,710
819	Delft Blue	2,360	1,647	1,661	2,618	2,214
820	Navajo Red	12,575	14,018	13,325	14,456	12,845
821	Turf Green	6,066	9,849	10,821	10,080	8,563
822	Stone Gray	4,534	6,788	3,659	3,090	3,897
823	Flint Gray	-0-	10,838	12,304	14,795	17,912
		<u>47,343</u>	<u>69,471</u>	<u>63,600</u>	<u>66,037</u>	<u>64,196</u>
812	Olive Green	125*	-0-	-0-	-0-	-0-
818	Leather Tan	<u>568*</u>	<u>-0-</u>	<u>86*</u>	<u>89*</u>	<u>56*</u>
	Total Active & Discontinued	48,036	69,471	63,686	66,126	64,252
LESS:	Total Discontinued*	<u>693</u>	<u>-0-</u>	<u>86</u>	<u>89</u>	<u>56</u>
	TOTAL ACTIVE	<u>47,343</u>	<u>69,471</u>	<u>63,600</u>	<u>66,037</u>	<u>64,196</u>

FLORENAMEL

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
853	Light Oak	15,214	14,599	13,671	19,961	20,723
854	Tile Red	32,756	32,545	30,346	30,913	33,642
856	Dark Oak	15,972	17,258	16,167	18,282	17,703
857	Blue	5,864	4,953	3,811	6,698	5,907
861	Deck Gray	82,517	70,841	68,488	81,489	77,533
865	Mahogany	12,726	11,303	10,308	12,117	13,850
871	Tile Green	22,895	25,353	20,698	25,525	28,540
874	Harbor Gray	39,171	48,944	51,567	68,508	88,270
		<u>227,115</u>	<u>225,796</u>	<u>215,056</u>	<u>263,493</u>	<u>286,168</u>
850	Black	673	-o-	160*	105*	-o-
851	Ivory	-o-	155*	73*	25*	-o-
855	White	1,284*	879*	154*	725*	580*
863	Warm Gray	17,773	15,208	8,690	2,164	2,022*
872	Walnut	8,996	8,156	7,364	2,212	990*
873	Sand Gray	<u>334*</u>	<u>162*</u>	<u>139*</u>	<u>79*</u>	<u>87*</u>
	Total Active & Dis-					
	continued.	256,175	250,356	231,636	268,803	289,847
LESS:	Total Discont'd.*	<u>1,618</u>	<u>1,196</u>	<u>526</u>	<u>934</u>	<u>3,679</u>
	TOTAL ACTIVE	<u>254,557</u>	<u>249,160</u>	<u>231,110</u>	<u>267,869</u>	<u>286,168</u>

JAPALAC VARNISH STAIN

<u>Y-Line Number</u>	<u>Description</u>	<u>Ten Months 1953</u>	<u>Ten Months 1954</u>	<u>Ten Months 1955</u>	<u>Ten Months 1956</u>	<u>Ten Months 1957</u>
1200	Light Oak Varnish Stain	10,047	11,717	11,388	11,740	11,699
1201	Dark Oak Varnish Stain	7,909	8,663	8,214	8,753	9,912
1202	Walnut Varnish Stain	5,344	6,733	7,230	8,636	7,059
1203	Mahogany Varnish Stain	<u>6,782</u>	<u>8,717</u>	<u>8,818</u>	<u>10,846</u>	<u>10,821</u>
	TOTAL ACTIVE	<u>30,082</u>	<u>35,830</u>	<u>35,650</u>	<u>39,975</u>	<u>39,491</u>

JAPALAC

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
1207	Brilliant Black	21,553	30,113	35,251	38,987	45,148
1208	Flat Black	7,634	11,801	17,339	19,994	25,573
1212	Bud Green	11,392	15,048	13,435	19,094	17,125
1217	Ultra White Gloss	227,855	226,237	244,386	216,508	276,065*
1219	Dawn Gray	21,369	18,829	17,876	22,150	20,416
1222	Screen En. Gloss Black	7,675	8,150	6,444	8,540	7,606
1230	Golden Yellow	25,395	28,742	26,869	27,759	26,416
1246	Rich Blue	7,019	7,876	7,592	10,838	8,217
1250	Delphinium	7,393	11,610	10,765	12,693	11,704
1252	Orange	4,040	5,043	5,127	7,296	5,049
1254	Empire Green	11,649	14,406	17,173	18,688	19,560
1255	Light Ivory	15,986	21,136	20,506	25,393	25,228
1256	Vermilion	20,575	25,251	24,869	25,183	32,606
1260	Rose Pink	7,211	9,630	14,241	12,128	11,838
1263	Botany Brown	4,253	5,969	5,441	9,535	7,493
1267	Ribbon Blue	10,002	14,146	14,228	10,428	9,754
1268	Coral Pink	-o-	-o-	-o-	18,206	8,126
1269	Blue Turquoise	-o-	-o-	-o-	13,716	7,342
		<u>411,001</u>	<u>453,987</u>	<u>481,542</u>	<u>517,136</u>	<u>565,266</u>
1209	Flat White	7*	-o-	-o-	-o-	-o-
1210	Ground Color	3,732	3,896	2,076*	1,292*	887*
1218	Cream	59*	32*	-o-	-o-	-o-
1221	Stove & Iron En. Black	2,725	1,481	1,055*	456*	432*
1224	Graining Color Light	341	350	163*	47*	64*
1225	Graining Color Dark	26*	23*	12*	-o-	-o-
1234	Jade Green	7,713	8,121	8,579	4,190	3,204*
1247	Maple Varnish Stain	17*	144*	-o-	-o-	-o-
1251	Ceramic Blue	-o-	24*	-o-	-o-	-o-
1258	Beige	-o-	3*	-o-	-o-	-o-
1259	Walnut Brown	329*	349*	435*	622*	604*
1261	Carnival Yellow	2,977	6,971	7,395	3,174	2,594*
1262	Red Mahogany	3,942	4,741	5,075	2,916	2,812*
1264	Chinese Red	3,736	9,576	11,384	7,538	6,272*
1265	Homestead Gray	2,729	7,497	6,928	2,803	2,837*
1266	Shamrock	4,487	6,908	7,915	3,577	3,038*
	Total Active & Discont'd.	<u>443,821</u>	<u>504,103</u>	<u>532,559</u>	<u>543,751</u>	<u>588,010</u>
	Less: Total Discontinued*	<u>438</u>	<u>575</u>	<u>3,741</u>	<u>2,417</u>	<u>22,744</u>
	TOTAL ACTIVE	<u>443,383</u>	<u>503,528</u>	<u>528,818</u>	<u>541,334</u>	<u>565,266</u>

Note: Includes White Japalac produced at Toronto and Montreal under code number 40-W-822.

MISCELLANEOUS

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
1502	Neva-Rot Green	3,604	3,029	5,611	3,259	3,452
1504	Neva-Rot Clear	2,990	2,391	2,095	2,949	3,551
1511	Glid-N Liquid Cleaner	19,495	25,128	17,172	18,638	14,410

COLORS IN OIL

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u> <u>Projected</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
1701	Yellow Ochre	215	806	400p	684	559
1702	Burnt Sienna	604	444	598p	1,027	698
1703	Burnt Umber	709	858	721p	1,010	1,364
1705	Medium Chrome Green	955	754	855p	649	1,113
1706	Light Chrome Green	926	539	761p	1,111	528
1707	Medium Chrome Yellow	699	675	254p	518	684
1708	Raw Umber	700	627	799p	1,066	1,168
1709	Ivory Black	219	165	249p	297	288
1711	Prussian Blue	682	548	590p	529	536
1715	Ultramarine Blue	282	176	133p	262	104
1716	Light Chrome Yellow	540	324	959p	673	574
1717	American Vermilion	603	466	505p	563	365
1718	Venetian Red	261	345	383p	728	619
1719	Raw Sienna	1,321	1,161	1,104p	1,377	1,189
1720	Lamp Black	1,441	1,042	1,080p	1,934	1,776
1742	Deep Chrome Yellow	120	189	164p	102	221
1744	Rose Lake	160	11	51p	162	26
1745	Perma Green	-	374	371p	365	390
1746	Perma Blue	-	369	335p	363	310
		<u>10,437</u>	<u>9,873</u>	<u>10,312</u>	<u>13,420</u>	<u>12,512</u>
1704	Dark Chrome Green	325	29	-o-	-o-	-o-
1710	Indian Red	-o-	-o-	-o-	-o-	-o-
1713	Tuscan Red	143	-o-	-o-	-o-	-o-
1721	Van Dyke Brown	314	70*	-o-	-o-	-o-
1722	Cobalt Blue	171	-o-	-o-	-o-	-o-
	Total Active & Discont'd.	<u>11,390</u>	<u>9,972</u>	<u>10,312</u>	<u>13,420</u>	<u>12,512</u>
LESS:	Total Discont'd.*	<u>-o-</u>	<u>70</u>	<u>-o-</u>	<u>-o-</u>	<u>-o-</u>
	TOTAL ACTIVE	<u>11,390</u>	<u>9,902</u>	<u>10,312</u>	<u>13,420</u>	<u>12,512</u>

p - 8 month figure projected to 10 months

DRAMATONE TINTING COLORS

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
1781	Blue	-o-	-o-	3,570	1,143	1,170
1782	Black	-o-	-o-	2,983	1,503	495
1783	Umber Black	-o-	-o-	2,970	1,455	795
1784	Green	-o-	-o-	4,544	1,170	1,394
1785	Sienna Red	-o-	-o-	2,803	980	755
1786	Oxide Red	-o-	-o-	3,161	713	320
1787	Ruby Red	-o-	-o-	3,063	3,732	-o-
1788	Ferrite Yellow	-o-	-o-	3,363	1,029	378
1789	Light Yellow	-o-	-o-	4,040	634	910
	TOTAL ACTIVE	<u>-o-</u>	<u>-o-</u>	<u>30,497</u>	<u>12,359</u>	<u>6,217</u>

Note: Ten months 1957 figures for Dramatone limited to
Central Division production.

ENDURANCE HOUSE PAINT

Y-Line Number	Description	Ten Months 1953	Ten Months 1954	Ten Months 1955	Ten Months 1956	Ten Months 1957
1800	Outside White	516,701	493,417	431,690	400,202	368,870
1802	Black	10,325	8,839	8,207	10,245	8,603
1804	Tinting White	18,022	17,017	49,004	51,906	46,666
1813	Tobacco Brown	14,843	13,641	15,885	14,509	13,151
1828	Crylight Green	27,049	28,019	28,499	25,827	23,511
1850	Fume Proof White	23,058	26,309	26,285	31,719	51,283
1851	Exterior Basecoat	160,412	132,764	158,629	174,917	156,129
1855	Castle Red	6,544	10,594	10,313	15,043	11,910
1856	Ivory	27,692	31,737	37,903	40,147	38,575
1857	Cream	32,174	32,100	29,475	28,240	22,405
1859	Light Gray	40,757	44,632	48,714	52,388	47,413
1860	Medium Gray	26,233	26,219	27,270	31,044	27,331
1886	Light Canary	-0-	-0-	-0-	21,093	10,684
1887	Pastel Green	-0-	-0-	-0-	21,598	14,190
1888	Coronado	-0-	-0-	-0-	20,035	8,830
1889	Coconut Brown	-0-	-0-	-0-	102	13,301
1890	Pinehurst Green	-0-	-0-	-0-	100	15,919
1892	Non Chalking White	-0-	-0-	-0-	-0-	-0-
		<u>903,810</u>	<u>865,288</u>	<u>871,874</u>	<u>939,115</u>	<u>878,771</u>
1806	Cream White	-0-	32*	-0-	78*	-0-
1809	Beige	193*	-0-	-0-	-0-	-0-
1810	Buff	7*	-0-	-0-	-0-	-0-
1812	Cottage Brown	13,679	16,499	17,576	17,727	1,640
1823	Lamont Stone	73*	170*	24*	85*	-0-
1824	Pearl Gray	204*	54*	51*	-0-	-0-
1825	Lead Color	352*	103*	-0-	-0-	-0-
1831	Colonial Yellow	17,968	18,023	19,083	4,074	2,135*
1844	Thistle Green	14,468	16,316	17,524	15,910	1,937
1845	Special Orange	77*	-0-	-0-	-0-	-0-
1858	Shadow White	23*	-0-	-0-	460*	245*
	Total Active & Discont'd.	<u>950,854</u>	<u>916,485</u>	<u>926,132</u>	<u>977,449</u>	<u>884,728</u>
	Less: Total Discontinued*	<u>929</u>	<u>359</u>	<u>75</u>	<u>623</u>	<u>2,380</u>
	TOTAL ACTIVE	<u>949,925</u>	<u>916,126</u>	<u>926,057</u>	<u>976,826</u>	<u>882,348</u>

OTHER HOUSE PAINT - OTHER THAN Y-LINE

<u>Line Number</u>	<u>Description</u>	<u>Ten Months 1953</u>	<u>Ten Months 1954</u>	<u>Ten Months 1955</u>	<u>Ten Months 1956</u>	<u>Ten Months 1957</u>
1-W-82	Outside White	18,807	20,865	22,625	24,097	20,857
1-W-117	Weathercote House Pt.	963	981	761	24,130	47,549
1-W-118	Craftsman H.P.	27,779	29,429	40,794	47,835	98,855
1-W-122	Non-Chalk White H.P.	-	-	-	9,147	26,620
1-W-217	#30 Outside White	-	-	9,943	10,051	8,927
1-W-554	Craftsman H.P.	5,670	10,185	9,316	9,361	11,655
1-W-559	#18 Spec. White H.P.	-	-	-	-	5,059
3-W-208	Paste Maker Paint	449	3,021	12,327	6,278	6,748
15-G-804	Crylight Green End.	7,883	7,504	9,293	6,731	9,022
600	Super White House Pt.	-	9,348	16,558	27,617	17,932
601	Line - LZT H.P.	-	9,086	18,118	18,104	12,381
1415	Avenel White House Pt.	-	3,920	16,308	18,506	18,673
	Other - Miscellaneous	<u>56,104</u>	<u>59,802</u>	<u>67,221</u>	<u>60,007</u>	<u>84,863</u>
TOTAL OTHER HOUSE PAINT		<u>117,655</u>	<u>154,141</u>	<u>223,264</u>	<u>261,864</u>	<u>369,141</u>

TRIM & SHUTTER COLORS

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
1861	#71 Shutter Green	9,658	12,092	11,552	10,709	11,606
1862	92 Chestnut Brown	1,936	2,277	1,971	2,875	3,417
1870	150 Deep Turquoise	2,024	1,627	2,149p	2,735	2,909
1871	158 Dark Blue	1,981	1,493	2,134p	2,550	2,445
1882	Shutter White	107	4,547	9,020	13,958	31,630
		<u>15,706</u>	<u>22,036</u>	<u>26,826</u>	<u>32,827</u>	<u>52,007</u>
1864	37 Light Yellow	1,956	1,897	1,831p	2,051	164
1865	Radio Blue	6*	-0-	-0-	-0-	-0-
1866	Colonial Blue	111*	-0-	-0-	-0-	-0-
1868	108 Shutter Red	3,274	3,694	2,058p	2,518	-0-
	Total Active & Discont'd.	21,053	27,627	30,715	37,396	52,171
	Less: Total Discontinued*	117	-0-	-0-	-0-	-0-
	TOTAL ACTIVE	<u>20,936</u>	<u>27,626</u>	<u>30,715</u>	<u>37,396</u>	<u>52,171</u>

p - 8 months figures projected to 10 months.

MISCELLANEOUS

<u>Y-Line Number</u>	<u>Description</u>	<u>Ten Months 1953</u>	<u>Ten Months 1954</u>	<u>Ten Months 1955</u>	<u>Ten Months 1956</u>	<u>Ten Months 1957</u>
1867	Imperial White	76,159	98,892	84,026	88,247	75,582
1880	Shingle & Shake					
	Blending Liquid	-o-	1,942	6,785p	9,324	5,026
2200	Everon-White	43,845	44,969	43,161	56,985	61,237

p - 8 month figure projected to 10 months

ENDURANCE VELVET

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
2750	White	-0-	-0-	-0-	-0-	12,471
2751	Mayflower Yellow	-0-	-0-	-0-	-0-	6,279
2752	Sterling Yellow	-0-	-0-	-0-	-0-	5,611
2753	Rainbow Pink	-0-	-0-	-0-	-0-	6,612
2754	Gunmetal	-0-	-0-	-0-	-0-	5,367
2755	Greenfield	-0-	-0-	-0-	-0-	6,295
2756	Cottage Ivory	-0-	-0-	-0-	-0-	6,240
2757	Patio Turquoise	-0-	-0-	-0-	-0-	6,178
2758	Granada Red	-0-	-0-	-0-	-0-	6,918
2759	Shrub Green	-0-	-0-	-0-	-0-	6,041
2761	Brown Antique	-0-	-0-	-0-	-0-	6,031
2762	Rattan Brown	-0-	-0-	-0-	-0-	6,232
2763	Fern Green	-0-	-0-	-0-	-0-	5,337
	TOTAL ACTIVE	-0-	-0-	-0-	-0-	85,612

RIPOLIN

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
2555	Ripolin Undercoat	318	-o-	197	-o-	-o-
2900	Ultra White Gloss	16,486	3,669	18,896	21,745	21,570
2940#	Ultra White (Canada)	30,443	27,890	34,357p	34,709	35,618
2950	Semi-Gloss White	<u>5,126</u>	<u>4,163</u>	<u>4,924</u>	<u>5,316</u>	<u>7,875</u>
		<u>52,373</u>	<u>35,722</u>	<u>58,374</u>	<u>61,770</u>	<u>65,063</u>
2400	B.L.T. #1 White	147*	-o-	-o-	-o-	-o-
2500	B.L.T. Semi-Glass White	66*	20*	-o-	-o-	-o-
	Total Active & Discont'd.	<u>52,586</u>	<u>35,742</u>	<u>58,374</u>	<u>61,770</u>	<u>65,063</u>
LESS:	Total Discont'd.*	<u>213</u>	<u>20</u>	<u>-o-</u>	<u>-o-</u>	<u>-o-</u>
	TOTAL ACTIVE	<u>52,373</u>	<u>35,722</u>	<u>58,374</u>	<u>61,770</u>	<u>65,063</u>

p - 8 month figure projected to 10 months

- Reported as 40-W-800 for years 1953 and 1954.

GLID-TONE CRYSTALACQ REDUCER AND GLID-TONE CRYSTALACQ

<u>Y-Line Number</u>	<u>Description</u>	<u>Ten Months 1953</u>	<u>Ten Months 1954</u>	<u>Ten Months 1955</u>	<u>Ten Months 1956</u>	<u>Ten Months 1957</u>
2822	Glid-Tone Crystalacq Reducer	179	68	65	1,124	134
2840	Glid-Tone Crystalacq	9,133	2,861	2,099	7,578	3,969

SPRED FLAT

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
3000	White	25,188	17,137	16,533	25,257	18,372
3001	Light Ivory	4,538	2,645	2,630	3,841	2,679
3002	Cream	3,190	2,218	1,303p	2,542	1,069
3005	Canary	2,534	1,626	1,716p	2,114	1,307
3006	Peach Bloom	1,465	1,450	1,218p	1,786	1,150
3007	Foam Green	4,691	4,816	3,210	3,309	3,161
3008	Dusty Rose	1,126	1,537	1,151p	2,343	876
3009	Antique Green	3,062	2,431	2,533p	2,325	1,576
3010	Robins Egg Blue	542	1,118	1,140p	1,679	1,430
3011	Peacock Blue	2,207	2,191	949p	2,632	1,106
3012	Wedgewood Blue	2,823	2,416	1,154p	2,702	1,715
3013	Bone White	2,026	2,687	1,268	2,824	1,771
3014	Hearthstone	2,248	2,138	1,023p	1,626	1,274
TOTAL ACTIVE		<u>55,640</u>	<u>44,410</u>	<u>35,828</u>	<u>54,980</u>	<u>37,486</u>

REFLECTOLITE

(Line discontinued fiscal 1955. Spred Flat reformulated to Reflectolite quality.)

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
1900	White	21,012	15,823	12,184	1,322	639*
1901	Ivory	3,345	1,300	5,415	6,832	-o-
1902	Cream	-o-	-o-	-o-	-o-	-o-
1903	Aqua Blue	768	955	58	-o-	-o-
1905	Sea Green	3,929	1,684	1,000	-o-	-o-
1906	Peach	753	588	115	-o-	-o-
1908	New Buff	594	464	116	-o-	-o-
1909	Champagne	1,189	469	-o-	-o-	-o-
1910	Canary Yellow	1,330	865	125	-o-	-o-
1911	Dusty Pink	1,150	834	287	-o-	-o-
1912	Pale Azure	768	1,023	661	-o-	-o-
1913	Oyster White	585	1,184	240	-o-	-o-
Total Reflectolite		<u>35,423</u>	<u>25,189</u>	<u>20,201</u>	<u>8,154*</u>	<u>639*</u>
Total Spred Flat & Reflectolite		91,063	69,599	56,029	63,134	38,125
LESS: Discont'd.*		<u>-o-</u>	<u>-o-</u>	<u>-o-</u>	<u>8,154</u>	<u>639</u>
TOTAL ACTIVE		<u>91,063</u>	<u>69,599</u>	<u>56,029</u>	<u>54,980</u>	<u>37,486</u>

p - 8 months figures projected to 10 months

BRILLIANT COLORS

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u> <u>Projected</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
3020	Black	1,037	1,287	3,191	1,032	1,388
3021	Dark Blue	1,184	1,277	1,438	899	925
3022	Bright Red	1,276	1,142	1,673	1,207	974
3023	Light Yellow	1,584	981	848	663	926
3024	Medium Yellow	644	465	764	609	648
3025	Burnt Umber	284	453	2,926	192	342
3026	Blue Green	327	250	673	517	833
3027	Orange	285	264	418	204	364
3028	Green	1,100	1,174	1,324	1,008	1,020
3029	Raw Umber	316	418	241	269	427
3030	Raw Sienna	573	576	668	547	579
3031	Purple	122	148	210	172	267
3032	Burnt Sienna	96	462	378	284	373
	TOTAL ACTIVE	<u>8,828</u>	<u>8,897</u>	<u>14,752</u>	<u>7,603</u>	<u>9,066</u>

GLD37850

SPRED STIPPLE TEXTURE

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
3090	Bone White	-0-	-0-	-0-	741	17,839
3091	Confetti Yellow	-0-	-0-	-0-	-0-	8,030
3092	Pinefrost Green	-0-	-0-	-0-	384	10,934
3093	Smoke Rose	-0-	-0-	-0-	390	6,947
3094	Tropic Green	-0-	-0-	-0-	381	6,942
3095	Blue Azure	-0-	-0-	-0-	-0-	7,966
3096	Moonmist	-0-	-0-	-0-	394	9,144
3097	Blossom Pink	-0-	-0-	-0-	369	8,209
3098	Sand	-0-	-0-	-0-	-0-	7,853
	TOTAL ACTIVE	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>2,659</u>	<u>83,864</u>

SPRED SATIN

<u>Y-Line Number</u>	<u>Description</u>	<u>Ten Months 1953</u>	<u>Ten Months 1954</u>	<u>Ten Months 1955</u>	<u>Ten Months 1956</u>	<u>Ten Months 1957</u>
3401	Pale Ivory	169,746	151,682	134,396	152,490	140,088
3405	Confetti Yellow	306,864	215,172	147,784	151,234	123,799
3407	Pinefrost Green	427,643	387,017	365,482	415,449	349,717
3408	Smoke Rose	237,019	199,274	157,503	174,381	141,821
3409	Tropic Green	180,166	169,077	149,824	144,857	103,724
3410	Spray Blue	123,843	134,300	110,978	155,098	144,449
3411	Niagara Green	153,071	153,932	147,135	156,963	108,717
3412	Blue Azure	239,044	238,923	223,448	249,209	199,781
3413	Bone White	183,616	202,830	200,404	221,201	194,584
3414	Moonmist	368,030	328,060	286,231	305,884	214,755
3415	Blossom Pink	216,864	216,933	216,097	251,205	197,316
3416	Primer Sealer	80,792	55,666	52,286	59,470	42,305
3418	Decorator White	548,923	547,403	574,567	635,720	554,624
3428	Berkshire Green	165,745	135,132	97,685	81,069	47,626
3431	Monterey Brown	55,926	49,778	24,160	21,739	18,898
3440	Parrakeet	32,862	131,473	96,608	92,267	48,629
3441	Cheer	26,072	190,431	176,044	183,538	138,806
3442	Sand	34,171	140,184	144,825	161,360	150,668
3443	Cotton Candy	-	-	-	104,523	99,546
3444	Flamingo	22,592	170,447	148,958	123,370	94,524
3445	Meadowbrook	-	-	-	95,576	42,682
3446	Poinsettia	-	-	-	86,131	23,585
3447	Sandy Beige	-	-	-	-	29,735
3448	Silver Turquoise	-	-	-	-	29,196
3470	Ceiling Flat White	130,778	136,458	137,487	172,302	180,002
		3,703,767	3,954,172	3,591,902	4,195,036	3,419,577
**3400	White	116,195	105,533	42,983	1,634	-o-
**3402	Maize	12,987	8,281	9,602	8,205	8,378
**3406	Light Apricot	25,308	17,699	17,180	19,374	14,131
		154,490	131,513	69,765	29,213	22,509
		3,858,257	4,085,685	3,661,667	4,224,249	3,442,086
3429	Wineberry	71,947	49,390	22,727	545	1,409*
3430	Colonial Blue	75,905	69,772	45,687	3,352	1,333*
3443	Camelia (Special)	5,104	-o-	1,832	-o-	-o-
3471	Bone White	-o-	-o-	-o-	-o-	-o-
Total Active & Dis-						
continued		4,011,213	4,204,847	3,731,913	4,228,146	3,444,828
LESS:	Total Discont'd,*	-o-	-o-	-o-	-o-	2,742
TOTAL ACTIVE		4,011,213	4,204,847	3,731,913	4,228,146	3,442,086

** Discontinued United States, active Canada.

SPRED SATIN DEEP COLORS

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
3432	Umber Brown	14,289	10,110	5,692	3,996	1,795
3433	Sienna Red	18,249	13,349	5,659	2,720	210
3434	Charcoal Black	18,634	20,285	14,078	31,722	10,256
3435	Majestic Blue	26,344	21,024	8,951	7,034	2,403
3436	Sunglow Yellow	75,801	36,652	24,366	17,974	4,356
3437	Cardinal Red	34,502	23,519	12,561	7,326	927
3438	Garnet Maroon	17,096	6,202	2,717	1,003	-o-
3439	Emerald Green	<u>47,872</u>	<u>34,482</u>	<u>18,248</u>	<u>13,110</u>	<u>4,457</u>
TOTAL ACTIVE		<u>252,787</u>	<u>165,623</u>	<u>92,272</u>	<u>84,885</u>	<u>24,404</u>

MEMO

Total Spred Satin - Active

Excluding Deep Colors	4,011,213	4,204,847	3,731,913	4,228,146	3,442,086
Spred Satin Deep Colors	<u>252,787</u>	<u>165,623</u>	<u>92,272</u>	<u>84,885</u>	<u>24,404</u>

Total Spred Satin

Including Deep Colors	<u>4,264,000</u>	<u>4,370,470</u>	<u>3,824,185</u>	<u>4,313,031</u>	<u>3,466,490</u>
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MISCELLANEOUS

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
3474	Texture Base	-o-	31,873	24,373	23,431	9,325
3475	Spred Patch	-o-	7,413	10,894	12,909	16,785

SPRED GLIDE-ON COLORS

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
3500	White	-o-	15,281	106,712	85,683	97,612
3501	Bamboo	-o-	9,762	33,088	23,613	18,460
3502	Lawn Green	-o-	9,150	21,666	23,097	16,495
3503	Coralin	-o-	6,779	22,363	11,756	9,091
3504	Silver Smoke	-o-	7,258	37,765	31,365	22,443
3505	Timberline	-o-	7,797	25,298	13,501	8,141
3506	Tang Red	-o-	4,262	19,741	11,691	11,520
3507	Sunflower	-o-	8,377	28,240	18,673	14,925
3508	Aquamarine	-o-	6,974	24,513	17,789	13,604
3509	Ash Rose	-o-	7,750	24,538	17,763	12,680
3510	Jewel Green	-o-	8,355	23,004	15,341	10,287
3511	Desert Brown	-o-	5,095	22,798	10,444	9,173
3512	Victoria Blue	-o-	4,554	16,981	4,618	2,792
3513	Gray Velvet	-o-	-o-	-o-	12,392	8,263
3514	Fairway Green	-o-	-o-	-o-	10,306	3,380
3520	Mixing Liquid	-o-	15,164	69,874	35,551	28,107
3525	Tinting White	-o-	790	50,140	49,986	47,967
	TOTAL ACTIVE	-o-	<u>117,888</u>	<u>526,721</u>	<u>393,569</u>	<u>334,940</u>

GLD37855

JAPALAC SPRAYING ENAMEL

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
4000	White	-0-	-0-	-0-	-0-	3,731
4001	Flat Black	-0-	-0-	-0-	-0-	1,801
4002	Gloss Black	-0-	-0-	-0-	-0-	1,743
4003	Delphinium	-0-	-0-	-0-	-0-	1,440
4004	Dawn Gray	-0-	-0-	-0-	-0-	1,042
4005	Bud Green	-0-	-0-	-0-	-0-	1,250
4006	Vermilion	-0-	-0-	-0-	-0-	1,719
4007	Golden Yellow	-0-	-0-	-0-	-0-	1,281
4008	Aluminum	-0-	-0-	-0-	-0-	-0-
4009	Gold	-0-	-0-	-0-	-0-	-0-
4010	Clear	-0-	-0-	-0-	-0-	-0-
4011	Copper Tone	-0-	-0-	-0-	-0-	-0-
4012	Ribbon Blue	-0-	-0-	-0-	-0-	-0-
4013	Rose Pink	-0-	-0-	-0-	-0-	-0-
	TOTAL ACTIVE	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>14,007</u>

MISCELLANEOUS

<u>Y-Line Number</u>	<u>Description</u>	<u>Ten Months 1953</u>	<u>Ten Months 1954</u>	<u>Ten Months 1955</u>	<u>Ten Months 1956</u>	<u>Ten Months 1957</u>
4500	Speed Wall Gloss White	20,563	7,986	9,310	11,167	12,578
4516	Interior Basecoat	51,884	43,363	53,479	44,332	39,098

SPRED LUSTRE
(Formerly Speed-Wall Alkyd Semi-Gloss Enamel)

Y-Line Number	Description	Ten Months 1953	Ten Months 1954	Ten Months 1955	Ten Months 1956	Ten Months 1957
4600	White	97,765	76,461	177,092	167,395	254,315
4628	Laurel	-o-	102	20,284	12,753	13,336
4631	Mocha Brown	-o-	99	17,760	7,000	8,181
4640	Mardigras	-o-	17	25,995	15,831	15,408
4641	Crocus Yellow	-o-	7	42,944	43,321	51,939
4642	Pecan	-o-	17	27,340	23,525	32,218
4643	Cotton Candy	-o-	-o-	536	19,853	31,790
4644	Blaze	-o-	101	30,266	19,470	20,954
4645	Meadowbrook	-o-	-o-	-o-	24,274	11,650
4646	Poinsettia	-o-	-o-	-o-	24,689	9,202
4647	Sahara	-o-	-o-	-o-	-o-	12,173
4748	Caribbean	-o-	-o-	-o-	-o-	11,919
4651	Congo Ivory	-o-	7	40,412	36,321	51,492
4655	Springtime	-o-	7	40,745	30,432	45,779
4657	Woodland	-o-	15	47,771	52,583	63,252
4658	Wood Rose	-o-	16	26,557	19,526	21,887
4659	Meadow Green	-o-	17	31,393	25,076	26,195
4660	Zircon	-o-	16	27,057	27,858	34,383
4661	Colony	-o-	18	27,189	20,613	25,858
4662	Blue Ice	-o-	16	33,199	31,068	38,047
4663	Smoky White	-o-	7	42,831	27,998	39,666
4664	Smoky Gray	-o-	17	41,455	45,711	51,302
4665	Pink Haze	-o-	15	39,444	30,914	36,304
		<u>97,765</u>	<u>76,955</u>	<u>740,270</u>	<u>706,211</u>	<u>907,250</u>
4601	Bone White	13,101	11,969	144*	-o-	-o-
4602	Ivory	20,083	15,789	620*	-o-	-o-
4603	Rich Cream	1,611*	-o-	2,529*	3,165*	2,873*
4604	Jonquil	20,065	15,113	74*	-o-	-o-
4605	Peach Glow	6,267	4,820	2,667*	2,368*	3,671*
4606	Shadow Rose	6,493	3,457	49*	-o-	-o-
4607	Smoketone	15,433	12,663	194*	-o-	-o-
4608	Powder Blue	6,781	4,305	-o-	-o-	-o-
4609	Blue China	100*	-o-	-o-	-o-	-o-
4610	Cloud Blue	4,617	3,543	-o-	-o-	-o-
4611	Mint Green	17,874	15,044	114*	-o-	-o-
4612	Ocean Spray	6,205	6,141	-o-	-o-	-o-
4613	Leaf Green	14,235	9,105	113*	-o-	-o-
4629	Ruby	-o-	107	17,445	-o-	-o-
4630	Bayside	-o-	100	18,610	-o-	-o-
Total Active & Dis-		230,630	179,111	782,829	711,744	913,794
continued						
LESS:	Total Discont'd.*	<u>1,711</u>	<u>-o-</u>	<u>6,504</u>	<u>5,533</u>	<u>6,544</u>
TOTAL ACTIVE		<u>228,919</u>	<u>179,111</u>	<u>776,325</u>	<u>706,211</u>	<u>907,250</u>

SPEED-WALL ALKYD FLAT ENAMEL

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
4700	White	91,524	73,290	130,608	155,361	154,160
4728	Timber	-o-	-o-	14,033	4,461	2,868
4731	Vandyke Brown	-o-	-o-	11,056	2,417	1,302
4740	Chartreuse	-o-	12	15,461	4,145	3,395
4741	Lemon	-o-	16	16,484	9,952	5,196
4742	Biscuit	-o-	16	16,915	12,506	10,623
4743	Cotton Candy	-o-	-o-	266	13,374	5,385
4744	Hibiscus	-o-	97	14,476	8,703	3,419
4745	Meadowbrook	-o-	-o-	-o-	16,084	692
4746	Poinsettia	-o-	-o-	-o-	14,442	719
4747	Peublo Tan	-o-	-o-	-o-	-o-	5,546
4748	Horizon	-o-	-o-	-o-	-o-	5,162
4751	Colonial Ivory	-o-	15	20,011	17,411	11,140
4755	Sunlight	-o-	15	20,924	12,712	9,257
4757	Honeydew	-o-	15	26,505	28,021	24,047
4758	Pink Wheat	-o-	17	15,453	13,912	6,278
4759	Asparagus	-o-	17	17,734	10,464	5,977
4760	Klondike Blue	-o-	16	16,528	13,495	11,612
4761	Venice Green	-o-	10	15,607	9,372	4,734
4762	Nassau	-o-	17	17,528	14,056	8,999
4763	Trellis	-o-	15	18,393	15,774	14,428
4764	Wood Ash	-o-	16	20,868	21,564	14,465
4765	Corsage	-o-	15	19,661	16,464	9,018
		<u>91,524</u>	<u>73,599</u>	<u>428,511</u>	<u>414,690</u>	<u>318,422</u>
4701	Buhrstone	657*	513*	-o-	-o-	-o-
4702	Dutch Ivory	7,234	8,061	124*	-o-	-o-
4703	Devonshire Cream	636*	8*	1,074*	840*	354*
4704	Pale Yellow	5,360	5,929	-o-	-o-	-o-
4705	Tea Rose	3,477	2,652	1,289*	154*	1,139*
4706	Rose Dust	4,296	4,290	-o-	-o-	-o-
4707	Beach Gray	4,997	6,682	-o-	-o-	-o-
4708	Blue Pastel	3,277	2,915	-o-	-o-	-o-
4710	Dusty Blue	2,841	3,241	-o-	-o-	-o-
4711	Mist Green	11,582	11,016	167*	51*	-o-
4712	Aqua Blue	2,862	4,828	-o-	-o-	-o-
4713	Seacrest Green	5,180	5,202	-o-	-o-	-o-
4729	Sultan	-o-	-o-	11,057	-o-	-o-
4730	Danish Blue	-o-	101	10,677	-o-	-o-
	Total Active & Discont'd.	<u>143,923</u>	<u>129,037</u>	<u>452,899</u>	<u>415,735</u>	<u>319,915</u>
	LESS: Total Discont'd.*	<u>1,293</u>	<u>521</u>	<u>2,654</u>	<u>1,045</u>	<u>1,493</u>
	TOTAL ACTIVE	<u>142,630</u>	<u>128,516</u>	<u>449,245</u>	<u>414,690</u>	<u>318,422</u>

GLD37859

PROFESSIONAL ULTRA FLAT LATEX

<u>Y-Line</u> <u>Number</u>	<u>Description</u>	<u>Ten</u> <u>Months</u> <u>1953</u>	<u>Ten</u> <u>Months</u> <u>1954</u>	<u>Ten</u> <u>Months</u> <u>1955</u>	<u>Ten</u> <u>Months</u> <u>1956</u>	<u>Ten</u> <u>Months</u> <u>1957</u>
5101	Ivory	10,119	19,768	24,832	17,905	38,173
5105	Tulip Yellow	9,863	17,002	22,331	20,778	31,533
5111	Pauffer	-o-	-o-	-o-	13,887	17,300
5113	Mist White	14,848	22,906	38,842	43,771	48,510
5114	Shadow Gray	16,097	27,069	29,807	31,880	38,905
5117	Mint Green	-o-	-o-	-o-	26,872	61,284
5118	White	30,233	78,412	110,356	115,390	152,063
5119	Seacrest Green	-o-	-o-	-o-	14,120	25,369
5120	Ocean Spray	-o-	-o-	-o-	14,829	24,867
5122	Chelsea Blue	-o-	-o-	-o-	15,873	29,235
5128	Shadow Rose	-o-	-o-	-o-	15,224	19,153
5142	Quail	-o-	-o-	-o-	16,030	29,012
5143	Light Pink	-o-	-o-	-o-	14,694	27,088
		<u>81,160</u>	<u>165,157</u>	<u>226,168</u>	<u>361,253</u>	<u>542,492</u>
5106	Peach	9,359	14,281	18,016	4,618	110*
5107	Alpine Green	17,318	31,288	35,752	13,756	65*
5108	Tampa Beige	10,389	11,982	19,717	5,318	405*
5109	Spruce Green	15,011	17,776	22,536	6,240	-o-
5110	Light Turquoise	11,363	7,333	18,469	3,410	112*
5112	Miami Blue	<u>10,165</u>	<u>13,914</u>	<u>18,623</u>	<u>55,440</u>	<u>-o-</u>
	Total Active & Dis-					
	continued	154,765	261,731	359,281	400,035	543,184
LESS:	Total Discont'd.*	<u>-o-</u>	<u>-o-</u>	<u>-o-</u>	<u>-o-</u>	<u>692</u>
	TOTAL ACTIVE	<u>154,765</u>	<u>261,731</u>	<u>359,281</u>	<u>400,035</u>	<u>542,492</u>

SECTION V
Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Hubian (N)	TOTAL ALL PLANTS
11	MISCELLANEOUS	2654	4250						5028		N 1332	11962
11	GL T GLOSS VN									530		1332
11	9PENETREX	995	2409	1009						1032		4943
11	25PRED WOOD CL	1201	1420	645	611	204	751		37			7877
11	47GL T SATIN SH		52516									52516
11	48GL T SPAR VN	4620	4412	6118					6439	4436		25035
11	50ROCKSPAR										N 6009	5009
11	50ROCKSPAR	20596	45266	75938					14850	7015	N32441	32441
11	55SURFACE BOND	989	1922	1614					585	5218		16471
11	57DEODORIZED PT	477	892	15	105		977				501	12211
11	64JAPAN DRIER								30		652	2039
11	66SPRAC SURFACE	3326	6759	2838		693	292	95	322	453	3094	17973
11	67BLACK ASPHALT	340	1322	3143	930	49			684	755		7723
11	67BLACK ASPHALT											
11	70B VN REMOVER		13664						1591	326		15581
11	74GLID STRIP		25434						414			49005
11	TOTAL	35223	161766	91572	1046	946	2060	95	30080	20565	68931	413090

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Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class Y-line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Rubian(N)	TOTAL ALL PLANTS
21	TRUCK TRACTOR AND MACHINERY	273	730				183			203		1391
21	BLACK				130							130
21	YELLOW	273	730		130		183			203		1521
21	Sub-Total											

Class Y-line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Rubian(N)	TOTAL ALL PLANTS
22	TRUCK TRACTOR AND MACHINERY	97	113	305	105	119	212			404		854
22	FARM GRAY		114		316	126	196					1253
22	GREEN		110	101	104							315
22	J D C REC	97	110	101	104							315
22	J D YELLOW	97	110	101	104							315
22	Sub-Total											

TOTAL	372	1067	406	705	245	591	607	3993
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Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central STAINS	Eastern	Southern	Mississippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Tr. & Northern(N)	TOTAL ALL PLANTS
51	242	GLD TONE STAIN										4970	4970
51	243	HONEY MAPLE										4058	4058
51	244	FRENCH PROV										5242	5242
51	245	MOD RED MAHOG										4707	4707
51	246	WALNUT										5254	5254
51	247	WHEAT										7553	7553
51	248	BLONDE										4035	4035
51	249	BRN MAHOGANY										1843	1843
51	250	PLATINUM									148	4237	4237
51	251	SUNTAN	100	109	168							433	958
51	252	REDUCER										3992	3992
51	253	MAPLE STAIN BASE										5755	5755
51	254	CHERRY										5645	5645
51	255	EBONY										5688	5688
51	256	BRUNSWICH GRN										5422	5422
51		TOTAL	100	109	168						148	6864	69389

GLD37863

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Classification	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Mubian(N)	TOTAL ALL PLANTS
MISCELLANEOUS	5565	8549	3013	5457	4779	1587			1326	4254	36530
BARN PT RED	587	1911	622	2391	104	618	612	794	931		8868
LIQ RED LEAD	805	1345	2606	2693				427	526		3804
WHITE GALV IN	4594	7642		121			215	341	1946		15160
CL SIL DRIWAL	1011	1345	703	205	101				370	1242	4977
INT METAL RM	1236	3380	914	1209	431	621	966	1270		1798	11825
HT RES MTL RM		1920									1920
IN OIL PUTTY	8937	22506	10338	7957	1630	5125	7889	12204	8263	6532	91381
GLIDENCOAT	4497							274			4771
DRIWAL CLEAR	3634	5950	5241	2679	3635	2264	646	485	4615	5990	35139
EX METAL RM	717	1334		589				385	270		3345
VIS CHKBD GRN		1837	623	3615	691	1013		271	318	1356	9774
STK FAR WHITE	2987	4952	1403	1531					1283	242	12398
ASPH ALUM R		2150	250								2410
TINNERS RED	817	2449	3599					1301	1697	5322	15185
PASTE WD FIL											
TOTAL	35987	67270	29522	29047	11369	11228	10529	17752	21447	26736	262487

Class-Id	No.	No
61	50	
61	50	
61	52	
61	53	
61	54	
61	55	
61	55	
61	57	
61	59	
61	59	
61	59	
61	60	
61	62	
61	70	

GLD37864

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class No.	Ylbe No.	Description	Central	Eastern	Southern	Mississippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Tr. & Nubian	TOTAL ALL PLANTS
71	512	NEVA RUST	383	1318	631					533			3370
71	581	NEVA RUST BLK	2006	3204	1137	1411		197	240	1759	900	1840	12704
71	582	NEVA RUST GRN	491	902	837	635		505		473	493		4336
71	583	NEVA RUST GRN	996	1820	340	1601		1204	462	229	156		7078
71		TOTAL	3881	7814	5145	3647		1906	702	3004	1549	1840	27488

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class Line No.	Description	Central	Eastern	Southern	Mississippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Tr. & Nubian(W)	TOTAL ALL PLANTS
81	PLINAMEL	1503	958	423			781		1600	885	1101	7251
81	WHITE	654	208	117					438	127	250	1304
81	BLACK	1055	2809	619			1517		1292	652	1755	9710
81	CONCRETE GRAY	525	613	252					119	105	600	2214
81	DELFT BLUE	2717	3196	886			1723		914	603	2806	12845
81	ONAVAJA RED	1395	1964	532			1390		811	642	1629	8563
81	TURF GREEN	553	1210	341					250	365	1173	3897
81	STONE GRAY	2087	5132	774			1478		1859	1424	5158	17912
81	FLINT GRAY	10495	16030	3944			6889		7283	5003	14492	64196
81	TOTAL											

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Hubman (H)	TOTAL ALL PLANTS
91	853	FLORENAM L	1992	6519	2742	3403	326	3200		402	861	1272	20723
91	854	LIGHT OAK	3052	9007	2474	2314	1154	3712	702	2846	4178	3693	33642
91	856	TILE RED	716	5516	2018	2272	119	3236		1428	335	1564	17703
91	857	DARK OAK	513	1846	304	513	119	545		755	425	881	5907
91	861	BLUE GRAY	5717	25236	8851	8779	1141	10575	2213	4661	4764	5542	77533
91	865	MAHOGANY	1712	5466	1036	1153	123	2205		330	502	1323	13350
91	871	TILE GREEN	3378	6754	2110	3841	664	3228	446	1967	2605	3549	23540
91	874	HARBOR GRAY	12339	22922	7324	11244	2604	3964	870	3947	6196	11340	83270
91		TOTAL	29419	83316	26859	34030	3257	35659	4231	16337	20366	29664	283168

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Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Line No.	Y-Line No.	Description	Central STAINISH	Eastern STAINISH	Southern	Mississippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Tr. & Manitoba	TOTAL ALL PLANTS
31	1200	JAPALAC VARNISH	864	4332	2079	1365	125	504		834	736	560	11699
31	1201	LTGHT OAK V S	431	5029	1269	811		423		727	074	351	9912
31	1202	DARK OAK V S	301	3629	620	632		200		586	713	376	7059
31	1203	WALNUT V S	686	6056	1061	644		409		580	613	572	10821
31		MAHOAGANY V S	2282	19246	5029	3452	125	1633		2729	3136	1359	39491
31		TOTAL											

**Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS**

Class Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest & Mobian	TOTAL ALL PLANTS
141	JAPALAC ENAMEL											
1411207	BRIGHT BRILLIANT BLK	1961	15827	5149	4373	734	2567	2696	2965	4691	2953	43998
1411207	BRIGHT BRILLIANT BLK										1150	1150
1411208	FLAT BLACK	4143	12346	2503	1474	145	253		1323	2435	1709	2503
1411208	FLAT BLACK										542	542
1411212	BUOY GREEN	1399	7735	1443	457		749	1524	1964	2535	445	17125
1411217	ULTRA WHITE	28513	8411	21603	22019	5323	5075	13187	23411	29132	5331	27606
1411219	DAWN GRAY	1437	5131	1909	1772	237	1607	1183	2496	1428	2155	20416
1411222	SCREEN EN BLK	325	1369	2279	1326	98	623			741	346	7606
1411230	GOLDEN YELLOW	2417	9921	2166	1926	117	144	1523	2448	3102	1335	26416
1411246	RICH BLUE	294	3655	835	534		527		1059	1303		8217
1411250	DELPHINUM	430	4411	1339	379	110	625	683	1154	1528		11704
1411252	ORANGE		1779	976	616	108			673	760		4914
1411252	ORANGE										135	135
1411254	EMPIRE GREEN	993	9719	2177	1733	313	1750		2411	1760	1115	19560
1411255	LIGHT IVORY	1012	8081	2936	1357	410	1349	1168	2411	4767	1719	25228
1411256	VERMILION	2035	12669	3031	2608	1040	1531	1332	2441	3614	1885	32606
1411260	ROSE PINK	675	5778	353	552		221	869	2250	1401	630	11838
1411263	BOTANY BROWN		3144	620	432				1000	1107	239	7433
1411263	BOTANY BROWN										55	55
1411267	RIBBON BLUE	929	3538	336	509			1830	2581	961	573	9754
1411268	CORAL PINK	936	2295	617	957	121		940	505	1034		3126
1411269	BLUE PURP		1788	846	579		521		1230	610	432	7342
141	TOTAL	45569	198766	51713	44309	9264	42437	26955	50431	62633	33791	355266

GLD37869

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class	Y-Line	Description	Central	Eastern	Southern	Mississippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Tr. & Arabian (R)	TOTAL ALL PLANTS
151	No.	MISCELLANEOUS											
151	1502	NEVA ROT GRN	1304	516	308				383	360	47		3452
151	1504	NEVA ROT CLR	204	610	904	50	104		188	514	230		3551
151		TOTAL	4203	1126	1712	50	104		571	974	277		7003

**Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS**

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Tr. & Nubian(N)	TOTAL ALL PLANTS
161	1511	GLID N LIGUID CLEANER		9413						115		4382	14410
161		GLID N LIG CL		9413						115		4382	14410
161		TOTAL											

GLD37871

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest & Ambian (M)	TOTAL ALL PLANTS
171	1701	COLORED IN OIL											
171	1702	YELLOW OCHRE	202	357									559
171	1703	BURNED SIENNA	195	503									698
171	1704	BURNED UMBER	643	721									1364
171	1705	MED CHD GREEN	628	435									1113
171	1706	LT CHD GREEN	189	339									528
171	1707	MED CHD YEL	348	336									684
171	1708	RAW UMBER	534	634									1168
171	1709	IVORY BLACK	170	113									288
171	1710	PRUSSIAN BLUE	221	315									536
171	1711	ULTRAMAR BLUE	49	55									104
171	1712	LT CHD YEL	315	56									574
171	1713	AMER VERMIL	123	39									365
171	1714	VENETIAN RED	105	372							49		619
171	1715	RAW SIENNA	511	303									1189
171	1716	LAMP BLACK	995	390									1776
171	1717	DP CHROME YEL	104	25									221
171	1718	ROSE LAKE	200	26									226
171	1719	PERMA GREEN	99	94									193
171	1720	PERMA BLUE	99	118									216
171	1721	TOTAL	5631	5286				1546			49		12512

GLD37872

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North- western	South- eastern	Montreal	Toronto
181		DRAMATONE TINTING COLORS								
181	1781	BLUE	1170							
181	1782	BLACK	495							
181	1783	UMBER SLACK	795							
181	1784	GREEN	1394							
181	1785	SIENNA REC	753							
181	1786	OXIDE REC	320							
181	1788	FERRITE YEL	378							
181	1789	LIGHT YELLOW	910							
181		TOTAL	6217							

GLD37873

I-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class	I-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific & Hudson(M)	Midwest Tr.	TOTAL ALL PLANTS
191	18000	ENDURANCE HOUSE PAINT	36673	73732	45066	57719	12712	51494	11516	27673	16368	24356	361361
191	18000	OUTSIDE WHITE	785	1913	1998	1493	1970	1191	323	372	215	7509	7509
191	18028	BLACK	2748	2837	3943	3043	1970	3138	1233	16124	5031	1006	8666
191	18133	TINTING WHITE	1249	2837	2307	1661	1278	2218				3596	13131
191	18133	TINTING WHITE	1739	6173	2648	3460	1257	3856			1057	632	23511
191	18288	CRYL LIGHT GRN	393	4014	29635	943	53	8007	702	3674	3612	2475	31283
191	18506	FUME PF WHITE	26838	27333	16539	19442	6142	12982	5048	13556	11413	13577	152970
191	18511	EXT BASECOAT	754	2222	1324	1094	729	1003				3159	3159
191	18556	CASTLE RED	2801	3558	5556	3055	2281	4154	946	2297	1609	878	11910
191	18557	IVORY	1230	3558	2594	1983	921	1223	1529	3721	3391	480	18525
191	18599	LIGHT GRAY	7301	9045	6750	4548	1849	4071		3929	2016	3600	22405
191	18606	MEDIUM GRAY	5093	8192	2591	2079	727	2002	1128	1232	5334	4586	47413
191	18866	LIGHT CANARY	420	3162	1400	233	905	560				2591	27331
191	18887	PASTEL GREEN	687	2756	2249	1552	622	2157			1679	1805	10684
191	18888	CORONADO	813	1373	1731	1371	421	1667		1918	2095	1468	14190
191	18890	COCOA	435	2343	1624	1288	741	1667		1918	1653	1335	8830
191	18900	PINEHURST GRN	405	2665	2558	1230	694	2161		2323	1637	2226	15301
191		Sub-Total	90567	159630	132013	105799	32205	105924	22429	81323	66630	31201	878771

192	1812	ENDURANCE HOUSE PAINT		906	134	61	30						1640
192	1812	COTTAGE BROWN		133		25							1937
192	1844	THISTLE GREEN		2218	124	26	10						1572
192		Sub-Total											

TOTAL	90567	161868	132137	106885	32235	105924	22429	82265	66837	81201	882348
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GLD37874

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto
201		TRIM AND SHUTTER COLORS								
201	1861	71 SHUT GRN	911	5009	1736	742	1257	1544		
201	1862	92 CHEST BRN	409	675	634	218	836	203		
201	1870	15 DEEP TURQ	437	908	425	320	616	203		
201	1871	158 DARK BLUE	522	1036	222	114	345	206		
201	1882	SHUTTER WHITE	1983	17336	158	924	394	5374		
201		Sub-Total	4162	24964	3175	2318	3928	7530		

202	1864	37 LIGHT YEL		110	54					
202		Sub-Total		110	54					

TOTAL	4162	25074	3229	2318	3928	7530				
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GLD37875

**Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS**

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North- western	South- eastern	Montreal	Toronto
221		MISCELLANEOUS HOUSE PAINT								
221	1867	IMPERIAL WHIT	12172	13967	3050	7469	4057	11908	3337	6049
221	1867	IMPERIAL WHIT								
221	1880	SHINGLE SHAKE	910	338	802	491	224	391		133
221	2200	EVERON WHITE	787	3501	22312	4083	5063	6592		
221		TOTAL	13869	18456	26164	12043	9342	18891	3337	6182

GLD37876

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Mahlen Co.	TOTAL ALL PLANTS
25112750	ENDURANCE VELVET	1086	2238		5425					2672		12471
25112751	WHITE	2034	919		2152					1175		5279
25112752	MAYFLOWER YEL	1920	1350		2328					1615		5611
25112753	STERLING YEL	1901	1380		2005					1325		5612
25112754	RAINBOW PINK	602	1369		2361					1335		5367
25112755	GUNMETAL	586	1352		2672					1685		5295
25112756	GREENFIELD	1183	1351		2681					1025		5240
25112757	COTTAGE IVORY	1712	1364		2444					1652		6178
25112758	RATON TURG	572	1768		2999					1579		6918
25112759	CRANADA RED	593	1389		2598					1461		6041
25112760	SHRUB GREEN	588	1354		2548					1541		6231
25112761	BROWN ANTIQUE	473	1335		2622					1602		6232
25112762	RATTAN BROWN	478	1355		2278					1226		5117
25112763	PERN GREEN	11728	18573		36113					19196		85612
251	TOTAL											

GLD37877

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest & Rubenoid	TOTAL ALL PLANTS
261	CRYSTAL ACG											
261	CRYSTAL ACG		134									134
261	CRYSTAL ACG	534	1550						407	1478		3269
261	GLID TONE CRY	534	1634						407	1478		4103
261	TOTAL											

GLD37878

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Hubland (M)	TOTAL ALL PLANTS
231	RIPOLIN	11843	6283					16925	16692	3444		21570
2312900	ULTRA WHITE											35618
2312940	ULTRA WHITE	6447	900							322		7872
2312950	S G WHITE	18290	7133					16925	18692	3972		65063
231	TOTAL											

**Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS**

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pa
281		SPRED FLAT									
281	3000	WHITE		6340						1104	
281	3001	LIGHT IVORY		591							
281	3002	CREAM		361							
281	3005	CANARY		241							
281	3006	PEACH BLOOM		246							
281	3007	FOAM GREEN		482							
281	3008	DUSTY ROSE		237							
281	3009	ANTIQUE GREEN		245							
281	3010	ROBIN EGG BLUE		368							
281	3011	PEACOCK BLUE		244							
281	3012	WEDGEWOOD BLUE		459						120	
281	3013	BONE WHITE		355							
281	3014	HEARTHSTONE		350							
281		TOTAL		10519						1224	

GLD37880

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Nubian(N)	TOTAL ALL PLANTS
		BRILLIANT COLORS											
291	3020	BLACK		293						343		752	1388
291	3021	DARK BLUE		222						234		459	925
291	3022	BRIGHT RED		174						41		759	974
291	3023	BRIGHT YELLOW		153						242		531	926
291	3024	MEDIUM YELLOW		184						151		313	648
291	3025	BURNT UMBER		48						92		202	342
291	3026	BLUE GREEN		54						552		227	833
291	3027	ORANGE		92						109		163	364
291	3028	GREEN		236						178		606	1020
291	3029	RAW UMBER		36						164		167	427
291	3030	RAW SIENNA		152						221		206	579
291	3031	PURPLE		49						65		153	267
291	3032	BURNT SIENNA		52						210		111	373
		TOTAL		1805						2602		4659	9066

GLD37881

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Hubian (H)	TOTAL ALL PLANTS
301	3090	SPRED STIPPLE	TEXTURE	4949				732				12153	17839
301	3091	BONE WHITE		2271				460				5299	3030
301	3092	CONFETTI YEL	147	2515				353				7919	10934
301	3093	PINEFROST GRN		2208				375				4364	6947
301	3094	SMOKE ROSE		2009				349				4584	6942
301	3095	TROPIC GREEN		1886				347				5733	7956
301	3096	BLUE AZURE		1890				344				5910	9144
301	3097	MOONMIST		2277				346				5566	3209
301	3098	BLOSSOM PINK		1802				354				5697	7857
301		SAND											
301		TOTAL	147	21807				3660				58250	33864

**Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS**

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Tr. & Rubian (M)	TOTAL ALL PLANTS
331	3401	SPREAD SATIN	20114	26415	12738	11630	5184	10043		13524	17175	23065	140088
331	3402	PALE IVORY			36			200		8142			8378
331	3405	CONFETTI YEL	15047	27773	8644	9360	4794	12086		15144	12111	18840	123799
331	3406	LIGHT APRICOT								13973		158	14131
331	3407	PINEFROST GUN								38723	35393	44732	349717
331	3408	SMOKE ROSE	46495	69552	31697	31363	12923	38839		15673	16092	19194	141821
331	3409	TROPIC GREEN	16976	29312	12792	14099	5258	12425		7222	10530	16384	103724
331	3410	SPRAY BLUE	13202	20826	10263	10390	2748	12155		21964	13896	21295	144449
331	3411	NIAGARA GREEN	20310	26659	10447	12022	5606	12306		11564	15968	11666	108717
331	3412	BLUE AZURE	17055	28185	10251	10047	1675	12306		29681	11818	23557	199781
331	3413	BONE WHITE	24283	49577	16732	17797	5896	20440		12799	25930	37140	194584
331	3414	MOONMIST	24421	36418	12587	17804	10905	16580		27892	7972	33074	214755
331	3415	BLOSSOM PIN	26180	50963	20011	20803	5306	22554		27935	23443	27372	197316
331	3416	PRIMER SEALER	20549	44522	15736	16339	7131	14289		9205	2160	8974	542305
331	3418	DEC WHITE GRN	75334	50555	5317	43577	20340	58332		9188	39561	75402	554624
331	3428	BERKSHIRE GRN	54106	120270	43848					3438	3057	10293	47626
331	3431	MONTREY BRN	5548	13780	3426					1091	2055	5880	18898
331	3440	PARRAKEET	1761	4136	1806	4367	826	2169		12571	1957	6223	48629
331	3441	CHEER	7294	8984	4375	12078	5148	2030		17270	10114	22774	138806
331	3442	SAND	22032	28310	8623	15376	6410	19582		12175	5822	30827	150668
331	3443	COTTON CANDY	22579	23632	14265	18884	4725	14246		19007	11874	18490	99546
331	3444	FLAMINGO	14783	20080	7457	7013	2078	6358		17872	3896	12650	91534
331	3445	MEADOWS ROOK	13109	23899	7649			6177		5058	2010	9994	42682
331	3446	POINSETTIA	7599	7507	4337					5113	1875	5231	23385
331	3447	SANDY BEIGE	3987	5159	2220	3046	1711	6175			3698	4014	29735
331	3448	SILVER TURG	5569	3425	2097	2180	1670	6359			1995	5824	29196
331	3449	CEILING WHITE	5796	3415	1957		3135	39433				48244	180002
331	3470	TOTAL	31787	48225	9178	268375	113469	357613		436224	270402	541299	3412086

GLD37883

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Nubian(M)	TOTAL ALL PLANTS
351		MISCELLANEOUS											
351	3474	TEXTURE BASE	1559		623			242		259	1243	4684	9325
351	3475	SPRED PATCH	1526	5379						255	635	8738	15785
351		TOTAL	3194	5379	623			242		515	3129	13422	26110

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Tr- & Rubben(M)	TOTAL ALL PLANTS
361	3500	SPRUE GLIDE ON											
361	3501	WHITE	6973	16033	12569		953	18782		5667	25616		97612
361	3502	BAMBOO	1883	22115	3655		473	3021		1313	1936		13460
361	3503	LAWN GREEN	1755	1729	3673		471	2372		1303	1999		16495
361	3504	CORALIN SMOKE	2020	1727	2522			1290			2457		9091
361	3505	SILVER SMOKE		3441	4572		473	3213		1961	2472		22443
361	3506	TIMBERLIN		1308	1542			508		659	3145		8141
361	3507	TANG RED		4595	2016			1742		608	3555		11520
361	3508	SUNFLOWER	1248	1596	3046			2395		643	4066		14925
361	3509	AGUAMARINE	1174	1390	2570			2765		655	2549		13604
361	3510	ASH ROSE	1004	1730	3570			1376			3914		12680
361	3511	JEWEL GREEN		1007	1547			1497			3236		10237
361	3512	DESERT BROWN		1712	1749			519			3145		9173
361	3513	VICTORIA BLUE		524	1009			1916			1259		2792
361	3514	GRAY VELVET		1831	1524						2932		8263
361	3515	FAIRWAY GREEN		931	1496						953		3380
361	3520	MIXING LIQUID	2955	4291	7198		699	2189		1469	8039	4222	28107
361	3525	TINTING WHITE	19022	9061	6687		922	9114		2236	13035	3967	47967
361		TOTAL		55681	61150		3991	52701		16749	66523	57123	334940

GLD37886

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central ENAMEL	Eastern	Southern	Mississippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Tr- & Rubien(W)	TOTAL ALL PLANTS
371	4000	JAPALAC SPRAY	2303	923									3731
371	4001	WHITE BLACK	1801										1801
371	4002	FLAT BLACK	1743										1743
371	4003	GLOSS BLACK	613	823									1440
371	4004	DELPHINIUM	610	432									1250
371	4005	DAWN GRAY	810	440									1250
371	4006	BUD GREEN	1503	216									1719
371	4007	VERMILION	893	338									1231
371	4007	GOLDEN YELLOW	10783	3224									14007
371		TOTAL											

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class Y-line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Arabian (M)	TOTAL ALL PLANTS
381	SPEED WALL GLOSS				426	400	2803			3270		12578
381	W GL WHITE	891	2257	2521	2330	2060	4508			4901	5685	39098
381	INT BASECOAT	7074	9355	2135	2756	2460	7311			3171	5685	51576
381	TOTAL	7959	11652	4556								

**Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS**

Class Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-eastern	South-eastern	Montreal	Toronto	Pacific & Nubian (N)	Midwest Tr.	TOTAL ALL PLANTS
391	SPRED LUSTRE											
39114600	WHITE	330351	601300	242336	191112	101112	194055	143334	95526	203357	240200	254315
39114608	LAUREL	414	49537	13324	11117	211	1473		1005	1435	1307	132336
39114631	MOCHA BROWN	855	2553	522	809	112	1005			1435	1435	132336
39114640	MARDIGRAS	1223	3716	1096	853	499	1162	1808	1738	1953	1437	15408
39114641	CRUCUS YELLOW	4295	10794	3676	2807	2274	4548	3958	6554	6961	6961	312318
39114642	PECAN	2055	5531	4553	3184	941	1962	1378	2312	5272	4153	312318
39114643	COTTON CANDY	3272	6173	2530	2656	1710	1961	539	1700	5037	5340	31790
39114644	BLAZE	2219	5492	1430	1477	254	754	1843	2900	1911	2675	20954
39114645	MEADOWSROCK	706	4977	1247	555	114	972	913	544	297	626	11550
39114646	POINSETTIA	1353	4161	451	796	117	192	454		1236	414	19202
39114647	SAHARA	1943	1829	2250	1240	404	995			1746	1753	12173
39114648	CARIBBEAN	2035	1370	2210	1751	415	1019	2203	5035	7938	1764	11919
39114651	CONGO IVORY	4208	11675	4625	3614	1730	5516	1471	7021	5594	4978	51492
39114655	SPRINGTIME	6097	18976	3649	2311	1388	4226	3196	4117	7430	5353	63252
39114657	WOODLAND	5533	13635	6176	4155	1342	6262		3679	9049	5353	21887
39114658	WOOD ROSE	1835	5533	2171	1714	524	1711		3313	3244	1401	26195
39114659	MEADOW GREEN	106	6505	2223	2109	629	3635	2460	5126	4137	3624	34383
39114660	ZIRCON	2060	6755	2435	2140	1482	2808		2230	3495	2846	25858
39114661	COLONY	3105	6930	2716	1155	624	1825	1562	4639	2908	4525	33047
39114662	BLUE ICE	4058	8570	4149	2310	997	2060	2750	3374	4070	5007	39666
39114663	SMOKY WHITE	2130	11126	4130	2435	1197	3526	2693	5940	5693	5020	51302
39114664	SMOKY GRAY	4063	12799	6874	4106	1313	3649		4636	4846	3763	36304
39114665	PINK MAZE	3183	15123	3604	2732	1062	2042	1494	4636	5651	9535	90723
391	TOTAL	69863	214219	59503	55651	29551	72621	42055	95552	111295	95353	90723

GLD37889

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific & Rubian (R)	Midwest Tr.	TOTAL ALL PLANTS
401	4700	SPEED WALL FLAT	16544	26336	22466	8444	3041	12534	11956	23092	8258	20009	154160
401	4701	WHITE	544	332	545			208		130		459	2868
401	4728	TIMBER	110		344			195		353			1302
401	4731	VANDYKE BROW	430	456	995			195		614		459	3395
401	4740	CHARTREUSE	401	1330	214		98	1100		1182		630	5196
401	4741	LEMON	831	2734	1719	754	101	1231		1310		1863	10623
401	4742	BISCUIT		1350	1739		105	585				1383	5385
401	4743	COTTON CANDY	396	1927		586				646		452	3419
401	4744	HIBISCUS		442									692
401	4745	MEADOWBROOK			312								719
401	4746	POINSETTIA		916	831	577	404	505				909	5546
401	4747	PUEBLO TAN	1000	930	632	486		1006				912	5162
401	4748	HORIZON	995	2253	2429	323	100	1564	106	1774	401	1358	11140
401	4751	COLONIAL IVY	812	2756	1065	622	100	1584	109	647	943	919	9257
401	4755	SUNLIGHT	421	5469	3844	1163	410	4335		2768	1131	2740	24047
401	4757	HONEYDEW	2073	1929	835	350		601		1138	214	398	6278
401	4758	PINK WHEAT	413	1409	1223	317		1015		677	496	943	5977
401	4759	ASPARAGUS	388	2486	2297	650		1175		2035		1375	11612
401	4760	KLONDIKE BLUE	1108	1422	647	533	100	696		868		463	4734
401	4761	IVENICE GREEN	463	2286	1960	399		1190	193	1398	205	903	3999
401	4762	NASSAU	1197	3615	2554	421	418	2382		1620	407	1814	14428
401	4763	TRELLIS	809	2706	2706	1165	99	2703	100	1933	412	1826	14465
401	4764	WOOD ASH	541	1794	1100	776		1016		2077	761	953	2018
401	4765	CORSAGE											
401		TOTAL	29519	64997	50747	17568	5874	36252	12464	44668	15040	41293	318422

GLD37890

Y-LINE TRADE SALES PRODUCTION - TEN MONTHS 1957
BY PLANT AND TOTAL ALL PLANTS

Class No.	Y-Line No.	Description	Central LATEX PAINT	Eastern	Southern Mississippi	North- western	South- eastern	Montreal	Toronto	Pacific	Midwest Tr. & Rubian(R)	TOTAL ALL PLANTS
411	5101	ULTRA FLAT	2714	5152	9264		2505		2103	6132	9340	33173
411	5105	IVORY	1153	2264	5434	361	5033		2093	5333	5464	31533
411	5110	TULIP YELLOW	1156	2264	3197	393	3083		1255	2443	5736	17300
411	5111	PAUPER	2393	3853	5674	393	7436		2464	2241	1336	43310
411	5113	MIST WHITE	3283	7436	7309		5679		1653	4694	13302	53905
411	5114	SHADOW GRAY	4357	10504	8338	299	9676		4633	2634	13699	61284
411	5117	MINT GREEN	10524	33970	17433	1464			28650	2634	33382	152363
411	5118	WHITE	1522	5531	2814	93	4446		1019	4510	5323	25369
411	5119	SEACREST GRN	2262	3833	2384		3843		2023	5192	4687	24867
411	5120	OCEAN SPRAY	1651	7293	3158	106	4017		1471	5653	5853	29235
411	5122	CHELSEA BLUE	1306	2116	2607	103	2902		1195	4136	4733	19153
411	5128	SHADOW ROSE	2432	4326	4973	199	3394		1264	5133	7566	29012
411	5142	GUAIL	1064	3944	4167	96	3331		1739	5574	6173	27089
411	5143	LIGHT PINK	36032	97594	77057	3214	55664		51579	89678	131356	542492
411		TOTAL										

GLD37891

SECTION VI

CURRENT TRADE SALES LINE - 1957 - IN VOLUME ORDER BY TOTAL ALL PLANTS

OVER 100,000 - - 22 ITEMS

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Nubian	TOTAL ALL PLANTS
3418	DEC WHITE	541066	120270	43848	43577	20340	58332	11516	99198	39561	75402	554624
1800	OUTSIDE WHITE	36673	73782	45066	57718	12715	55494		27673	16368	31865	368670
3407	PINEFROST GRN	46495	69552	31697	31363	12923	38839		38723	35393	44732	349717
1217	ULTRA WHITE	28513	88411	21603	22019	58279	28079	13187	23411	29182	15831	276065
4600	WHITE	33036	60130	24286	19113	10112	19405	14334	29526	20353	24020	254315
3414	MOONMIST	26180	50963	20011	20803	5306	22554		27892	7972	33074	214755
3412	BLUE AZURE	24283	49577	16732	17797	5896	20440		11818	11818	23557	199781
3415	BLOSSOM PINK	20549	44522	15736	16339	7131	14289		27935	23443	27372	197316
50	ROCKSPAR	20596	46266	75988					14850	7015	32441	197156
3413	BONE WHITE	24421	36418	12587	17804	10905	16580		12799	25930	37140	194584
3470	CEILING WHITE	31787	48225	9178	3135	3135	39433		13556	11413	48244	180002
1851	TEXT EASECOAT	26838	27383	16589	19442	6142	12982	5048	23092	8288	16736	156129
4700	WHITE	16544	26886	22466	8444	3941	12534	11956	28650	26540	20009	154160
5118	WHITE	10624	33970	17433		1464			12175	5822	33382	152063
3442	SAND	22579	23632	14265	15376	6410	19582		21964	13896	21295	150668
3410	SPRAY BLUE	20310	26659	10447	12022	5606	12250		15673	16092	19194	141821
3438	SMOKE ROSE	16976	29312	12792	14099	5258	12425		13524	17175	23065	140088
3401	PALE IVORY	220114	26415	12738	11830	5184	10043		17270	10114	22774	138806
3441	CHEER	22052	28310	8623	12078	5148	12437		15144	12111	18840	123799
3405	CONFETTI YELN	15047	27773	8644	9360	4794	12086		11564	5968	11666	108717
3411	NIAGARA GREEN	17055	28185	10251	10047	1675	12306		7222	10530	16384	103724
3409	TROPIC GREEN	13202	20826	10263	10390	2748	12159					

99,999 TO 75,000 -- 7 ITEMS

3443	COTTON CANDY	14783	20080	7457	884	4725	4246		9007	11874	18490	99546
3500	WHITE	6978	16033	12569	7013	953	18782		5267	10814	25616	97612
3444	FLAMINGO	13109	23899	7649	7957	2078	6358		17272	3896	12650	94524
555	GLIDENCOAT	8937	22506	10338	7957	1630	5125	7889	12254	8263	6532	91381
874	HARBOR GRAY	12339	22922	7324	11244	2604	8984	870	3947	6196	11840	88270
861	DECK GRAY	5717	25285	8851	8779	1141	10579	2213	4661	4764	5542	77533
1867	IMPERIAL WHITE	12172	13967	3050	7469	4057	11908	3337	6049	3268	10305	75582

74,999 TO 50,000 -- 8 ITEMS

4657	WOODLAND	5538	13636	6176	4159	1842	6282	3196	7021	9049	6353	63252
5117	MINT GREEN	4357	10504	8338		299	9676		4633	9778	13699	61284
2200	EVERON WHITE	787	3601	22312	4083	5063	6592			18799		61237
476	GLT SATIN SH		52516									52516
4641	CROCUS YELLOW	4295	10794	3675	2887	2274	4548	2988	5554	6962	6961	51939
4651	CONGO IVORY	4208	11675	4625	3614	1730	5516	2203	5035	7908	4978	51492
4664	SMOKY GRAY	4053	12798	6374	4105	1313	3649	2693	5940	4945	5020	51302
1850	FUME PF WHITE	393	4014	29585	943	53	8007	702	3574	5812		51283

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CURRENT TRADE SALES LINE - 1957 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

49,999 TO 25,000 -- 43 ITEMS

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Nubian	TOTAL ALL PLANTS
746	GLID STRIP	7294	25434	4375	4367	826	2030		414	1957	23157	49005
3440	SPARK WHITE	2398	8858	5674		393	7496		12571	2241	6225	48629
5113	TINTING WHITE	2955	9061	6687		922	9114		2464	3967	18986	48510
3525	BERKSHIRE GRN	7301	15780	3426			6084		2236	13025	3967	47967
1859	LIGHT GRAY	2746	9045	6750	4548	1849	4071		3438	3057	10293	47413
1804	TINTING WHITE	6097	2820	5943	3043	1970	3138	1235	16124	6051	3596	46666
4653	SPRINGTIME BLK	1961	8976	3649	2811	1388	4226	1471	4117	7450	5594	45779
1207	BRILLIANT BLK	7534	15897	5149	4378	734	2567	2698	2965	4691	4108	45148
3445	MEADOWS SEALER	2130	5055	5317			4060		5058	2010	9994	42582
3416	PRIMER WHITE	7074	11126	4130			6177		9205	2160	8974	42305
4663	SMOKY WHITE	3283	9355	2135	2483	1197	3526		3374	6693	5007	39666
4516	TINT EASE COAT	2801	7496	7309	2330	2080	4508			4901	6685	39098
5114	SHADOW GRAY	2714	5407	5555	3055	2281	5679	946	1652	4684	8802	38905
1856	IVORY	4058	5162	9264			4154		4504	5391	4480	38575
4662	BLUE ICE	6565	8122	3604	2310	897	2080	2750	2106	6182	9840	38173
5008	BARN PT. RED	3188			6457	4779	1587		4639	4070	4525	38047
2964	PINK MAZE				2732	1062	2042	1494		1326	4254	36530
4665	ULTRA WHITE							16926	4636	5661	3763	36304
5928	EX METAL RM	3634	5950	5241	2679	3635	2264	646	18692	4615	5990	35618
4660	IRON	2060	6755	2433	2140	1482	2808		485	5495	35139	35139
854	TILE RED	3052	9007	2474	2814	1164	3712	2460	5126	4178	3624	34383
1256	VERMILION	2055	12669	3031	2808	1040	1531	702	2846	3814	3693	33642
4642	PECAN	4620	6591	4358	3164	941	1982	1332	2441	5278	1885	32606
4643	GL T SPARK VN		4412	6118				1378	2312	5278	4158	32218
4643	COTTON CANDY	1983	6173	2530	2656	1710	1981	539	6439	5887	6009	32034
1882	SHUTTER WHITE	1153	17336	158	924	894	5374		1702	5331	5340	31790
3105	TULIP YELLOW	3559	3425	5234		261	5095		2098	6586	1430	31630
3447	SANDY BEIGE	1651	7298	3158	3046	1711	6175			3699	8464	31533
5122	CHELSEA BLUE	3796	3415	1957	2180	1066	4037		1471	5659	5835	29735
3448	SILVER TURQ	2432	4026	4978		1670	6359			5887	5340	32034
5142	QUAIL	3378	6754	2110	3841	199	3394			5153	7566	29196
871	TILE GREEN		4291	7198		662	3228	446	1264	1967	5824	29012
3520	MIXING LIQUID	5098	8192	2591	2079	727	2002		1967	2605	3549	28540
1860	MEDIUM GRAY	1064	3944	4167		699	2189	446	1469	8039	28107	28107
5143	LIGHT PINK	2417	9921	2166	1926	95	3331	1128	1232	1691	2591	27301
1230	GOLDEN YELLOW	3105	5668	3228	2105	117	1441	1523	1739	6574	6173	27088
4661	MEADOW GREEN	2143	6983	2716	1155	624	3635		2448	3102	1355	26416
1208	FLAT BLACK	1622	12346	2595	1474	145	1829	1562	3313	4137	2846	26195
3119	SEACREST GRN	1012	5531	2814		99	4446		1333	2435	2251	25573
1255	LIGHT IVORY		8051	2936	1357	410	1349	1186	1019	4510	5328	25369
									2411	4767	1719	35328

24,999 TO 15,000 -- 29 ITEMS

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Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Nubian	TOTAL ALL PLANTS
5120	OCEAN SLRAY	2262	3863	2854	1165	93	3843		2023	5192	4687	24867
4757	HONEYDEW	2073	5468	3844		410	4339	109	2768	1131	2740	24047
3446	POINSETTIA	3987	5155	2220					5113	1875	5231	23585
1838	CRYLIGHT GRN	1739	5173	2548	3460	1257	3856			1899	2479	23511

CURRENT TRADE SALES LINE - 1957 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

24,999 TO 15,000 -- 29 ITEMS (CONT'D)

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Nubian	TOTAL ALL PLANTS
35045	ILVER SMOKE	2020	3441	4572	1983	473	3213		1981	2472	4171	22443
1857	CREAM ROSE	1230	3569	2594	1714	921	1223	1529	3721	2016	3600	22405
4558	WOODRA WHITE	1885	5558	2171	1714	524	1711		3679	3244	1401	21887
2900	ULTRA WHITE	11843	6283							3444		21570
4644	BLAZE	2219	5492	1430	1477	254	754	1842	2900	1911	2675	20954
853	LIGHT OAK	1992	6519	2742	3409	326	3200		402	861	1272	20723
1219	DAWN GRAY	1437	6181	1909	1772	237	1607	1183	2496	1428	2166	20416
1254	EMPIRE GREEN	993	9719	2177	1733	313	1750			1760	1115	19560
5128	SHADOW ROSE	1306	2115	2607		103	2902		1195	4136	4788	19153
3431	MONTREY BRN	1761	4136	1806		473	2169		1091	2055	5880	18898
3501	BAMBOO	1888	2215	3655			3021		1318	3954	1936	18460
3000	WHITE		6340						1104	738	10190	18372
823	FLINT GRAY	2087	5132	774		693	1478	96	1859	1424	5158	17912
66	SPRED SURFACE	3326	6759	2838			292		322	453	3094	17873
3090	BONE WHITE		4949				732				12158	17839
856	DARK OAK	716	5516	2018	2272	118	3236		1428	835	1564	17703
5111	PAUFER	1166	2264	3197	457	99	3080	1524	1265	2443	3786	17300
1212	BUD GREEN	1329	7785	1443			748		1964	1359	446	17125
3475	SPRED PATCH	1526	5379						356	886	8738	16785
3502	LAWN GREEN	1755	1729	3678	1230	471	2372		1303	1998	3189	16495
1890	PINEHURST GRN	405	2665	2558		694	2161		2323	1657	2226	15919
700	VN REMOVER		13664			499	1182	1808	1591	326		15581
4640	MARIGOLD	1226	3716	1096	853				1738	1853	1437	15408
700	PASTE WD FIL	817	2449	3599	121			216	1301	1697	5322	15185
334	CL SIL DRIVAL	4894	7642						341	1946		15160

14,999 TO 10,000 -- 37 ITEMS

3507	SUNFLOWER	1248	1596	3046	1165	99	2395		643	4066	1931	14925
4764	WOOD ASH	809	2706	2706	421	416	2703	100	1933	418	1826	14468
1511	TRELIS	1197	3613	2554			2382		1620	407	1814	14410
1887	PASTEL GREEN	887	9413		1558	622	2157		115	2095	4882	14190
3406	LIGHT AGRICOT		2756	2249							158	14131
865	MAGNOLIA	1712	5465	1036	1153	123	2205		13973	502	1323	13850
3508	AGUAMARINE	1174	1890	2570			2765		330	2549	1991	13604
4628	CAUCUL	414	2957	1384	1117	211	1473		665	1467	1307	13336
1889	COCONUT BROWN	435	2343	1624	1288	741	1687		1006	1930	1335	13301
1813	TOBACCO BROWN	1249	2587	2307	1661	278	2218		1918	1867	684	13151
820	NAVJO RED	2717	3196	886			1723		914	603	2806	12845
381	NEVA ROSE	2006	3204	1137	1411		197	240	1769	900	1840	12704
3509	ASH	591	2267	3670	426	400	1378			3914	1988	12680
4500	WHITE	1086	2288	2521	6425		2803		3270	3270		12378
2750	WHITE	2987	4952	1403	1531				2672	1283	242	12398
605	ASPHALT	989	1922	1814	105	404	977		685	5218	501	12211
355	SURFACE BOND	1943	1828	2259	1240		995			1745	1758	12173
464	75 SAHARA	2684	4250						5028			11962
464	61 CLOTT GLOSS VN	2056	1870	2310	1751	415	1019			834	1764	11919
1855	CASTLE RED	754	2222	1324	1094	729	1003		2297	1609	878	11910

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CURRENT TRADE SALES LINE - 1957 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

14,999 TO 10,000 -- 37 ITEMS (CONT'D)

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Nebian	TOTAL ALL PLANTS
12600	ROSE PINK	1236	5778	358	552	431	621	869	2250	1401	630	11838
5468	RES MTL RM	480	3380	914	1209	110	620	966	1270	1528	1798	11825
12500	DELPHINIUM	864	4411	1839	879	125	604	683	1154	736	560	11704
12000	LIGHT OAK V S	705	4532	2079	1365	114	972	913	834	897	626	11699
4645	MEADOWBROOK	1108	2486	2287	650	1175	1175	913	544	897	626	11650
4760	KLONDIKE BLUE	811	5009	1736	742	1237	1544	913	2035	496	1375	11612
18617	SHUT GEN	812	4595	2016	323	100	1742	106	608	527	2004	11606
3506	TANG RED	147	2253	2429	644	805	1584	106	1774	555	2004	11520
4751	COLONIAL IVY	686	2515	1061	833	101	353	106	1774	401	1358	11140
3092	PINEFROST GRN	420	3162	1400	754	101	580	106	1774	813	7919	10934
1203	MAHOGANY V S	851	2794	1719	754	101	580	106	1774	1679	1805	10821
4742	LIGHT CANARY	1004	1007	1547	754	101	580	106	1774	3236	1863	10684
3510	JEWEL GREEN		1835	1335			1497		1310	1066	1996	10287
3434	CHARCOAL BLK								678		5342	10256

9,999 TO 5,000 -- 67 ITEMS

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Nebian	TOTAL ALL PLANTS
12010	DARK OAK V S	431	5029	1269	811	691	420	1830	727	874	351	9912
3966	STK FAR WHITE	1056	1887	623	3615	1013	1013	1830	271	318	1356	9774
1267	RIBBON BLUE	1668	3538	336	508			1830	2581	961	1765	9754
815	CONCRETE GRAY	421	2809	619					1292	652	4684	9710
3474	TEXTURE BASE	1353	2756	1065	622	100	1517	454	1259	1243	919	9325
4755	SUNLIGHT		4161	451	796	117	1584		847	943	414	9257
4646	POINSETTIA		1712	1749			198			1258	2048	9202
3511	DESERT BROWN		1890	2522			344			3145	6910	9173
3503	CORALIN		1727	1960			1290			2467	1085	9144
4765	CORSAE		1794	1100			1016			761	953	9018
4762	NASSAU		2286	1960			1190			205	903	8999
506	CLIG RED LEAD		1811	622			618			831	903	8868
1888	CORONADO		1373	1731						1653	1468	8830
525	WHITE GALV IR		1345	2806						215	1006	8804
1802	BLACK		1818	1398						842	1629	8603
821	TURF GREEN		1964	532						755	753	8567
67	BLACK ASPHALT		1822	3143								8476
3402	MAIZE			36								8378
3513	GRAY VELVET		1891	1524								8263
1246	RICH BLUE		3655	835								8217
3097	BLOSSOM PINK		2277									8209
4631	MOCHA BROWN		2663	822								8181
3505	TIMBERLIN		1308	1542								8141
1262	CORAL PINK		2295	617								8126
3091	CONFETTI YEL		2271									8030
3095	BLUE AZURE		1866									7966
2950	SG WHITE		900									7875
3098	WOOD CL		1420									7875
1222	SCREEN EN BLK		1802									7833
247	BLONDE		1366									7606
												7583

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CURRENT TRADE SALES LINE - 1957 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

9,999 TO 5,000 -- 67 ITEMS (CONT'D)

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Ir. & Nubian	TOTAL ALL PLANTS
1263	BOTANY BROWN	675	3144	620	432		221		1000	1107	294	7493
1269	BLUE TURQ	936	1788	846	579		521		1630	610	432	7342
810	WHITE	1503	958	423			761		1600	885	1101	7251
583	NEVA RUST GRN	996	1890	540	1601		1204	462	229	156		7078
1202	WALNUT V S	301	3629	620	632		200		588	713	376	7059
3093	SMOKE ROSE		2208				375				4364	6947
3094	TROPIC GREEN		2009				349				4584	6942
2758	GRANADA RED	572	1768		2999					1579		6918
2753	RAINBOW PINK	1901	1380		2005					1326		6612
9	PENETREX	995	2409	1008						530	1392	6334
2755	GREENFIELD	586	1352		2672					1685		6295
2751	MAYFLOWER YEL	2034	918		2152					1175		6279
4758	PINK WHEAT	413	1829		350		601		1138	214	998	6278
2756	COTTAGE IVORY	1183	1351	835	2681					1025		6240
2762	RATTAN BRWN	473	1335		2622					1802		6232
2757	PATIO TURQ	712	1364		2444					1658		6178
2759	SHRUB GREEN	593	1389		2598					1461		6041
2761	BROWN ANTIQUE	588	1354		2548					1541		6031
4759	ASPARAGUS	588	1409	1223	317		1015		677		948	5977
857	BLUE	513	1846	304	518	119	545		756	425		5907
253	CL STAIN BASE										881	5755
254	CHERRY										5688	5688
254	CHERRY										5645	5645
2752	STERLING YEL	920	1350		2328		909			1013	909	5546
4747	PUEBLO TAN	1000	916	831	577	404					5422	5422
256	BRUNSWICH GRN										1306	5385
4743	COTTON CANDY	602	1350	1739	2361	103	585			220		5567
2754	GUNMETAL	478	1355		2278					1035		5337
2763	FERN GREEN									1226		5254
246	WHEAT										5254	5254
244	MOD RED MAHOG										5242	5242
4741	LEMON	401	1380	214		98	1100		1162	191	630	5196
4748	ORIZON	996	930	832	486		1006				912	5162
1252	ORANGE		1779	976	618	108			673	760	135	5049
1880	SHINGLE SHAKE	910	888	802	491	222	391		133	941	248	5026

4,999 TO 2,500 -- 28 ITEMS

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Ir. & Nubian	TOTAL ALL PLANTS
540	INT METAL R M	1011	1345	703	205	101				370	1242	4977
242	HONEY MAPLE	4497							274		4970	4970
575	PRIVAL CLEAR		1422	647	533	100	696		868		4734	4734
4761	VENICE GREEN								104	533	4707	4707
245	WALNUT		470	1662					772	1813	1688	4457
3439	EMERALD GREEN		493	544					473	493	1813	4356
5436	SUNGLOW YEL		902	837	635		505				4237	4237
582	NEVA RUST RED	491									4058	4058
250	SUNTAN										4035	4035
243	FRENCH PROV										3992	3992
248	ERN MAHOGANY											
252	MAPLE											

4,999 TO 2,500 -- 28 ITEMS (CONT'D)

[illegible]

2,499 TO 1,000 -- 39 ITEMS

[illegible]

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CURRENT TRADE SALES LINE - 1957 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

2,499 TO 1,000 -- 39 ITEMS (CONT'D)

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & Nobian	TOTAL ALL PLANTS
1781	BLUE UMBER	1170	634									1170
1708	BRAW UMBER	534	246								904	1168
3006	PEACH BLOOM		485									1150
1705	MED CHR GREEN	628	244								862	1113
3011	PEACOCK BLUE		361								708	1106
3002	CREAM		432									1069
4004	DAWN GRAY	610	236						178		606	1042
3028	GREEN											1020

999 TO 500 -- 22 ITEMS

3022	BRIGHT RED		174	168					41	148	759	974
251	REDUCER	100	109							107	433	958
3437	CARDINAL RED		153								820	927
3023	LIGHT YELLOW		222						242		531	926
3021	DARK BLUE								234		469	925
1789	LIGHT YELLOW	910										910
3008	DUSTY ROSE		237								639	876
1111	J D GREEN		113	305	105	119	212		552		227	854
3026	BLUE GREEN		54									833
1783	UMBER BLACK	795										795
1783	SIENNA RED	755										755
4746	POINSETTIA			312						407		719
1702	BURNT SIENNA	195	503									698
4743	MEADOWS ROOK		442							250		692
1707	MED CHR YEL	348	336									684
3024	MEDIUM YELLOW		184						151		313	648
1718	VENETIAN RED	105	372				93			49	206	619
3030	BRAW SIENNA		152				203		221			579
1716	LT CHR YEL	315	56									574
1701	YELLOW OCHRE	202	357									559
1711	PRUSSIAN BLUE	221	315									556
1706	LT CHR GREEN	189	339									528

499 TO 300 -- 11 ITEMS

1782	BLACK UMBER	495	96						164		167	495
3029	BRAW UMBER		94									427
1745	PERMA GREEN	200	94				96					390
1788	FERRITE YEL	378										378
3032	BURNT SIENNA		52				203		210		111	373
1717	AMER VERMIL	123	39									365
3027	ORANGE		92						109		163	364
3025	BURNT UMBER		48						92		202	342
1786	OXIDE RED	320										320
116	J D YELLOW		110	101	104							315
1746	PERMA BLUE	99	118				93					310

CURRENT TRADE SALES LINE - 1957 - IN VOLUME ORDER BY TOTAL ALL PLANTS (CONT'D)

299 TO 100 -- 8 ITEMS

T-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & N. Indian	TOTAL ALL PLANTS
1709	IVORY BLACK	170	118									288
3031	PURPLE		49						65		153	267
1742	OP CHROME YEL	104	25				92					221
3433	SIENNA RED								97	113		210
1864	37 LIGHT YEL		110	54								164
2822	G T CRY RED		134									134
120	YELLOW				130							130
1715	ULTRAMAR BLUE	49	55									104

99 TO 0 -- 3 ITEMS

T-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Tr. & N. Indian	TOTAL ALL PLANTS
109	FARM GRAY				50							50
64	JAPAN DRIER		26						30			50
1744	ROSE LAKE											26

GLD37899

SECTION VII
DISCONTINUED ITEMS - Y-NUMBER PRODUCTION
1953, 1954, 1955, 1956 and 1957

Note: Gallonage figures suffixed with an asterisk (*) denote the item was a discontinued Y-number item for the ten month period involved. The absence of an asterisk (*) denotes the item as an active Y-number item for the ten month period involved.

<u>Y-Line Number</u>	<u>Description</u>	<u>Ten Months 1953</u>	<u>Ten Months 1954</u>	<u>Ten Months 1955</u>	<u>Ten Months 1956</u>	<u>Ten Months 1957</u>
4	Floorette	4,858	5,741	2,729	207	
7	Painters Floor & Trim	3,373*	4,081*	194*	144*	
8	Gen. Utility Varnish	2*	307*			
10	Flatting Oil	110*	172*	31*		36*
11	Prepared Tung Oil	24*	347*			
12	Glid Seal	2,407*	1,710*	1,352*	1,570*	1,084*
13	Jaspar Varnish	4,202*	4,609*	4,534*	4,502*	
15	Rapid Cote Varnish	4,696	6,142	7,498	3,129	553*
37	Lik A Rub	1,723*	1,728*	1,745*	1,249*	
43	Stove Pipe En.	1,353*	1,337*	896*	896*	1,337*
44	Screen Enamel Black			8*		
45	Superior Bronzing Liquid	949*	420*	397*	3*	
46	Liq. Wood Filler	412*	1,045*	278*	1,084*	633*
49	Bar & Table Top Varnish	4,519	5,794	3,667	3,363	2,550*
56	Knot Sealer	48*	48*			
69	Screen Green	391*		223*		
71	24 Hr. Paint Varnish Remover	100*				
73	Dustless Floor Oil			7*		
78	Masking Compound	2*	2*			
91	Asbestos Liq. Roof Pt.					
93	Denatured Alcohol	222				
101	Green Tractor Mach. En.	111*				
107	Fordson Gray Tractor Mch. En.	1*				
108	J. D. Yellow	1,639	1,386	1,540	126*	19*
110	Clectrac Orange	135*	103*	50*	29*	
112	Hi Way Yellow	412*	171*		59*	58*
114	Blue Tractor Mach. En.	80*				
115	Orange Tractor Mach. En.	145*	61*	86*	96*	51*
181	Renovator	165*	180*	140*		
201	Lt. Golden Oak Wood Stain	200*	211*	64*	49*	9*
202	Dk. Golden Oak Wood Stain	157*	130*	50*	30*	
206	Mission Oak End Wood St.	64*	67*	42*		
215	Walnut Wood Stain	555*	145*	210*	34*	
217	Brown Mahogany Wood Stain	225*	57*	52*	25*	
218	Lt. Mahogany Wood Stain	237*	155*	144*	30*	
219	Dk. Mahogany Wood Stain	403*	193*	93*	27*	
220	Maple En. Wood Stain	255*	266*	125*		
230	Lt. Oak Oil Wood Stain	303*	468*	326*	575*	239*
231	Dk. Oak Oil Wood Stain	293*	573*	334*	612*	223*
232	Golden Oak Stain					

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DISCONTINUED ITEMS - Y-NUMBER PRODUCTION Cont'd.
1953, 1954, 1955, 1956 and 1957

Y-Line Number	Description	Ten Months 1953	Ten Months 1954	Ten Months 1955	Ten Months 1956	Ten Months 1957
233	Cherry Oil Wood Stain	39*		25*		
234	Walnut Oil Wood Stain	430*	425*	313*	610*	227*
235	Mahogany Oil Wood Stain	430*	596*	430*	499*	311*
239	Honey Maple Oil Wood Stain	12*	17*	14*		15*
240	Silver Maple Oil Wood Stain	9*	6*			
241	Conventional Maple	2,825	2,925	3,813	275*	
352	Green Sheep Marking			12*	13*	
502	White Endurance Semi Paste	28*	260*			
504	Zinc Dust Paint	893	599	1,021*	1,222*	772*
505	Graphite Liquid Paint	3,299*	795*	969*	1,940*	2,826*
510	Dark Green Neva Rust	234*		116*	403*	109*
513	Brown Neva Rust	167*				
520	Euston Liquid White Lead	270*	286*			
544	Chrome Aluminum					
569	Glid N Mildew X	927*	175*	77*	89*	113*
576	Clear Driwall H B	1,150	1,923*			
577	Driwall White	1,803*	1,367*			
580	Neva Rust Slate Gray	30*				
587	Romark No. 2 Orange	12*			12*	22*
595	Blackboard Slating	467*		191*		
597	Slick Cleaner					
621	Tinners Dark Red	429*				
623	Tinners Green	13				
631	Romark No. 1 Yellow	4,940	3,125	1,623*	1,980*	1,005*
632	Romark No. 1 Orange					
701	Mahogany Paste Wood Filler					
702	Paste Wood Filler Lt. Oak					
703	Paste Wood Filler Dk. Oak	100*	65*			
704	Golden Oak Wood Filler		7*			
812	Olive Green Plinamel	125*				
818	Leather Tan Plinamel	568*		86*	89*	56*
850	Black Florenamel	673		160*	105*	
851	Ivory Florenamel		155*	73*	25*	
855	White Florenamel	1,284*	879*	154*	725*	580*
863	Warm Gray Florenamel	17,773	15,208	8,690	2,164	2,022*
872	Walnut Florenamel	8,996	8,156	7,364	2,212	990*
873	Sand Gray Florenamel	334*	162*	139*	79*	87*
900	Velvet White Spedene En.	16*	44*	126*	149*	105*
901	Gloss White Spedene	496*	153*			
906	White En. Undercoat	198*	1,865*	911*		

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DISCONTINUED ITEMS - Y-NUMBER PRODUCTION Cont'd.
1953, 1954, 1955, 1956 and 1957

Y-Line Number	Description	Ten Months 1953	Ten Months 1954	Ten Months 1955	Ten Months 1956	Ten Months 1957
910	Gloss White					
912	Eggshell White	4,491*			204*	
952	Buff Speedwall S. G.	105*	100*			
964	Cameo Speedwall	55*	25*		30*	89*
1000	White Liquid Cement Coating	6,262	287*	78*	352*	12*
1013	Mixing Liquid Cement Coating	688	237*		4*	12*
1016	Stucolor Liq Cement Ctg.					
1021	No. 558 Stucolor	83*				
1030	Red Liquid Cement Coating				17*	
1031	Concrete Col. Liq. Cem. Coat.	10*				
1050	White Exterior Masonry Paint	437	46,900	6,748	3,170	1,163*
1051	Horizon Blue Ext. Masonry Paint		2,850			
1052	Turf Brown Ext. Masonry Paint		3,350	443		
1053	Heathcliff Gray Ext. Masonry Paint		3,922	534		
1054	Sprout Green Ext. Masonry Paint		3,435			
1055	Palm Green Exterior Masonry Paint		4,725			
1056	Marineland Green Ext. Masonry Paint		4,062			
1057	Aztec Exterior Masonry Paint		4,720			
1058	Russet Exterior Masonry Paint		3,989			
1059	Sunshine Exterior Masonry Paint		4,209	905		
1060	Golden Sand Exterior Masonry Paint		3,191			
1061	Mixing Liquid Ext. Masonry Paint		4,648	555		
1117	Speedwall Mixing Size	13*	12*	8*		
1118	Speedwall Glazing Liquid		10	11	10*	4*
1209	Flat White Japalac	7*				
1210	Ground Color Japalac	3,732	3,896	2,076*	1,292*	887*
1218	Cream Japalac	59*	32*			
1221	Stove & Iron En. Japalac	2,725	1,481	1,055*	456*	432*
1224	Graining Color Lt. Japalac	341	350	163*	47*	64*
1225	Graining Compound Dark	26*	23*	12*		
1234	Jade Green	7,713	8,121	8,579	4,190	3,204*
1247	Maple Jap. Varn. Pt.	17*	144*			
1251	Germaic Blue Japalac		24*			
1253	Dusty Rose Japalac					
1258	Beige Japalac		3*			
1259	Walnut Brown Japalac	329*	349*	435*	622*	604*
1261	Carnival Yellow	2,977	6,971	7,395	3,174	2,594*
1262	Red Mahogany	3,942	4,741	5,075	2,916	2,812*
1264	Chinese Red	3,736	9,576	11,384	7,538	6,272*
1265	Homestead Gray	2,729	7,497	6,928	2,803	2,837*

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DISCONTINUED ITEMS - Y-NUMBER PRODUCTION Cont'd.
1953, 1954, 1955, 1956 and 1957

Y-Line Number	Description	Ten Months 1953	Ten Months 1954	Ten Months 1955	Ten Months 1956	Ten Months 1957
1266	Shamrock	4,487	6,908	7,915	3,577	3,038*
1505	Glid N Furniture Polish	521	267*	407*	41*	173*
1506	Glid N Auto Polish	2,035*	1,802*	162*	354*	361*
1508	Dark Scratch Remover	256*	226*	780*	90*	90*
1512	Glid N Brush Restorer	2,334	2,486	1,354	774*	655*
1513	Glid N Wallpaper Remover			2*	4*	
1704	Dk. Chrome Green In Oil	325	29			
1713	Tuscan Red In Oil	143				
1721	Van Dyke Brown In Oil	314	70*			
1722	Cobalt Blue In Oil	171				
1801	Inside White Flat					
1806	Cream White Endurance H.P.		32*		78*	
1809	Beige Endurance	193*				
1810	707 Buff Endurance	7*				
1823	709 Lemont Stone Endr.	73*	170*	24*	85*	
1824	Pearl Gray Endr.	204*	54*	51*		
1825	710 Lead Color Endr.	352*	103*			
1831	Colonial Yellow Endr.	17,968	18,023	19,083	4,074	2,135*
1845	727 Orange Endurance	77*				
1858	Shad. Wh. Endr. H.P.	23*			460*	245*
1865	Trim Trellis 25 Radio Bl.	6*				
1866	Trim Trellis 20 Coln. Blue	111*				
1900	White Reflectolite	21,012	15,823	12,184	1,322*	639*
1901	Ivory Reflectolite	3,345	1,300	5,415	6,832*	
1903	Aqua Blue Reflectolite	768	955	58		
1905	Sea Green Reflectolite	3,929	1,684	1,000		
1908	New Buff Reflectolite	594	464	116		
1909	Champagne Reflectolite	1,189	469			
1910	Canary Yellow Reflectolite	1,330	865	125		
1911	Dusty Pink Reflectolite	1,150	834	287		
1912	Pale Azure Reflectolite	768	1,023	661		
1913	Oyster White Reflectolite	585	1,184	240		
2000	Zinc O Lith House Paint	6,227	7,592*	4,561*	2,483*	1,776*
2206	Seal Brown Everon H.P.	48*				
2300	White Fabricote	95*				
2400	Blt. No. 1 White Ripolin	147*			GLD37903	
2500	Semi Glass White Ripolin	66*	20*			
2705	Dk. Green Shingle Stain	1,828*	790*	257*	80*	
2706	Red Shingle Stain	771*	694*	282*	952*	318*
2708	Lt. Brown Shingle Stain		7*			
2709	Maroon Shingle Stain	400*	782*	314*	690*	560*
2710	Dk. Oak Shingle Stain	1,530*	941*	516*	1,210*	1,456*
2712	White Shingle Stain	161*	111*			
2713	Green Shingle Stain	2,969*	1,229*	604*	678*	1,429*
2714	French Gray Shingle Stain	420*	168*	2*	14*	346*

DISCONTINUED ITEMS - Y-NUMBER PRODUCTION Cont'd.
1953, 1954, 1955, 1956 and 1957

Y-Line Number	Description	Ten Months 1953	Ten Months 1954	Ten Months 1955	Ten Months 1956	Ten Months 1957
2715	Lt. Green Shingle Stain	119*	64*	5*	27*	97*
2716	Blue Shingle Stain	20*	5*			
2800	White Brushing Lacquer	163*	122*			
2807	Golden Brown Br. Lacquer	23*	9*	12*		
2809	Red Lacquer	69*	82*			
2810	Black Lacquer	148*	180*			
2811	Lettuce Green Brushing Lacq.			2*		
2813	Brilliant Gr. Br. Lacquer	5*	17*			
2814	Dk. Green Lacquer	24*	24*			
2815	Golden Yellow Lacquer	761*	140*			
2819	Mist Blue Br. Nubelon					
2821	Bl. Brush Lacquer	5*	16*			
2828	Orange Brushing Lacq.	30*				
2834	Pearl Gray Br. Lacquer	50*				
2837	Lt. Orange Br. Lacquer	51*	22*	14*		
3201	French Ivory Spred Gloss	56,198	4,157	1,197		
3205	Daffodil Spred Gloss	69,075	24,123	3,906		
3207	Greenmist Spred Gloss	60,229	11,263	3,855		30*
3208	Marsh Rose Spred Gloss	52,703	1,258	72		
3209	Vermont Green Spred Gloss	52,980	1,741	197		
3210	Lake Blue Spred Gloss	55,080	3,319	754		24*
3211	Pool Green Spred Gloss	51,588	1,672	402		
3212	Frost Blue Spred Gloss	55,642	5,048	1,539		
3213	Antique White Spred Gloss	49,527	4,150	963		
3214	Chateau Gray Spred Gloss	54,807	9,645	2,090		135*
3215	Bud Pink Spred Gloss	55,183	4,570	1,250		
3218	White Spred Gloss	124,435	57,930	20,949	2,137	249*
3228	Brunswick Green Spred Gloss	42,621	153	11		
3229	Dubonnet Spred Gloss	38,564		119		
3230	Normandy Blue Spred Gloss	38,640		990		
3231	Jamaica Brown Spred Gloss	35,069	367			
3300	Spred Luster White	840*	105*	4,600*	1,613*	335*
3301	Spred Luster Ivory	563*	266*		180*	223*
3302	Spred Luster Rich Cream	192*	240*		288*	220*
3305	Spred Luster Sunlight	28*		103*		
3306	Soft Peach Spred Luster	26*				
3307	Spred Luster Seafoam	80*	104*	100*		
3308	Rosewood Spred Luster	25*				
3312	Spred Luster Blue Haze	120*				
3313	Spred Luster Dusty White	25*				

DISCONTINUED ITEMS - Y-NUMBER PRODUCTION Cont'd.
1953, 1954, 1955, 1956, and 1957

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Y-Line Number	Description	Ten Months 1953	Ten Months 1954	Ten Months 1955	Ten Months 1956	Ten Months 1957
3314	Ember Gray Spred Luster	25*	25*			
3429	Wineberry	71,947	49,390	22,727	545	1,409*
3430	Colonial Blue	75,905	69,772	45,687	3,352	1,333*
3476	Coral Spec. Color	48*				
3477	Lt. Yellow Spec. Color	53*				
3478	Blue Green Spec. Color	50*				
3479	Powder Blue Spec. Color	50*				
3480	Pearl Gray Spec. Color	49*				
4501	Speed-Wall Gl. Oyster White	108*				
4502	Speed-Wall Gl. Warm Ivory	1,016*	132*			
4503	Speed-Wall Gl. Cashew Cream	635*	25*			
4504	Speed-Wall Gl. Sun Glow	2,460*	102*			
4505	Speed-Wall Gl. Pink Coral	358*			13*	
4507	Speed-Wall Gl. Warm Gray	103*				
4508	Speed-Wall Gl. Dresden Bl.	481*	124*			
4511	Speed-Wall Gl. Onyx Green	1,169*	236*	27*		
4513	Speed-Wall Gl. Lt. Green		24*			
4601	Speed-Wall S.G. Bone White	13,101	11,969	144*		
4602	Speed-Wall S.G. Ivory	20,083	15,789	620*		
4603	Speed-Wall S.G. Rich Cream	1,611*		2,529*	3,165*	2,873*
4604	Speed-Wall Jonquil	20,065	15,113	74*		
4605	Speed-Wall S.G. Peach Glow	6,267	4,820	2,667*	2,368*	3,671*
4606	Speed-Wall S.G. Shadow Rose	6,493	3,457	49*		
4607	Speed-Wall S.G. Smoketone	15,433	12,663	194*		
4608	Speed-Wall S.G. Powder Blue	6,781	4,305			
4609	Speed-Wall S.G. Blue China	100*				
4610	Speed-Wall S.G. Cloud Blue	4,617	3,543			
4611	Speed-Wall S.G. Mint Green	17,874	15,044	114*		
4612	Speed-Wall S.G. Ocean Sp.	6,205	6,141			
4613	Speed-Wall S.G. Leaf Gr.	14,235	9,105	113*		
4629	Speed-Wall S.G. Ruby		107	17,445		
4630	Speed-Wall S.G. Bayside		100	18,610		
4701	Speed-Wall Fl. Buhrstone	657*	513*			
4702	Speed-Wall Fl. Dutch Ivory	7,234	8,061	124*		
4703	Speed-Wall Fl. Dev. Cr.	636*	8*	1,074*	840*	354*
4704	Speed-Wall Fl. Pale Yellow	5,360	5,929			
4705	Speed-Wall Fl. Tea Rose	3,477	2,652	1,289*	154*	1,139*
4706	Speed-Wall Fl. Rose Dust	4,296	4,290			
4707	Speed-Wall Fl. Beach Gray	4,997	6,682			
4708	Speed-Wall Fl. Bl. Pastel	3,277	2,915			

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DISCONTINUED ITEMS - Y-NUMBER PRODUCTION Cont'd.
1953, 1954, 1955, 1956 and 1957

Y-Line Number	Description	Ten Months 1953	Ten Months 1954	Ten Months 1955	Ten Months 1956	Ten Months 1957
4710	Speed-Wall Fl. Dusty Blue	2,841	3,241			
4711	Speed-Wall Fl. Mist Green	11,582	11,016	167*	51*	
4712	Speed-Wall Fl. Aqua Tint	2,862	4,828			
4713	Speed-Wall Fl. Seacrest Gr.	5,180	5,202			
4718	Glazing Liquid	176*	215*	106*	87*	49*
4729	Speed-Wall Fl. Sultan			11,057		
4730	Speed-Wall Fl. Danish Blue		101	10,677		
5106	Peach Ultra Flat Latex	9,359	14,281	18,016	4,618	110*
5107	Alpine Green Ultra Flat Latex	17,318	31,288	35,752	13,756	65*
5108	Tampa Beige Ultra Flat Latex	10,389	11,982	19,717	5,318	405*
5109	Spruce Green Ultra Flat Latex	15,011	17,776	22,536	6,240	
5110	Light Turquoise Ultra Flat Latex	11,363	7,333	18,469	3,410	112*
5112	Miami Blue Ultra Flat Latex	10,165	13,914	18,623	5,440	
1906	Peach Reflectolite	753	588	115		
Total Active and Discontinued		1,511,113	783,420	473,758	134,655	63,111
Less: Total Active		1,450,450	736,560	430,021	87,333	-o-
TOTAL DISCONTINUED		<u>60,663</u>	<u>46,860</u>	<u>43,737</u>	<u>47,322</u>	<u>63,111</u>

NUMBER OF ITEMS

Total Active and Discontinued	218	189	142	95	74
Less: Total Active	<u>89</u>	<u>91</u>	<u>58</u>	<u>22</u>	<u>-o-</u>
TOTAL DISCONTINUED	<u>129</u>	<u>98</u>	<u>84</u>	<u>73</u>	<u>74</u>

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SECTION VIII
OTHER Y-LINE PRODUCTION - DISCONTINUED ITEMS - 1957
IN CODE NUMBER ORDER BY TOTAL ALL PLANTS

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
10	FLATTING OIL					36						36
12	GLID SEAL	50							755	279		1084
15	RAPID COTE VN								553			553
43	STOVE PIPE EN		1337									1337
46	LIG WD FILLER	29		604								633
49	S T TOP VN		2550									2550
108	U D YELLOW					19						19
112	HT WAY YELLOW				29	29						58
115	AT ORANGE					51						51
201	LT GOLDEN OAK					48						48
230	LT OAK OIL		211		28							239
231	DK OAK OIL		203		20							223
234	WALNUT OIL	5	198		24							227
235	MAHOGANY OIL		311									311
239	HONEY MAPLE					15			766			115
505	GRAPH LIG PT	167			1893							2826
510	DK GRN N R									109		109
569	GLIO MILDEW X	63				23	24		1	2		1122
587	ROK NO 2 ORGE	22										1005
631	ROK NO 1 YEL	1005										1005
818	LEATHER TAN	56										56
855	WHITE											
865	WARM GRAY	16	1835	50						580	60	2022
872	WALNUT		934							61	56	990
873	SAND GRAY											
904	VE WHITE SPED		89			105				87		87
964	CAMEO SW											
1000	WHITE LIG C C								12			12
1013	MIX LIG C C				12		307		686			1167
1050	WHITE	104		66					4			1167
1118	SW GLAZ LIG								450			450
1210	GROUND COLOR		108	204	125				432			432
1221	GR COLO BLK								7			64
1234	GR COLO BLK											
1234	JADE GREEN						57					
1234	JADE GREEN						26					
1259	WALNUT BROWN	107	1355					427	1002	202	85	3204
1261	CARNIVAL BROWN								604			604
1261	CARNIVAL BROWN		2244		55							2594
1262	RED MAHOGANY		2617						195	240	55	2812
1264	CHINESE RED		5579	110					583	195		2812
1265	HOMESTEAD GRAY		2225	318					283	283	11	2837
1266	SHAMROCK		2767						141	141	110	3038
1305	FURN POLISH										173	173
1305	FURN POLISH										361	361
1306	SCRATCH REMOVE		90									90
1508	SCRATCH REMOVE		655					367	852		18	655
1512	BRUSH RESTORE		898									898
1631	COLONIAL YEL					245						245
1858	SHADOW WHITE											
1900	SHADOW WHITE			97				755	542			633
2000	SHADOW WHITE								1021			1021
2000	SHADOW WHITE								158			158
2709	MAHOGANY									160		160
2709	MAHOGANY									560		560

OTHER Y-LINE PRODUCTION - DISCONTINUED ITEMS - 1957
IN CODE NUMBER ORDER BY TOTAL ALL PLANTS -(CONT'D.)

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
2710	DK OAK S S								1456			1456
2713	GREEN S S								1429			1429
2714	FRENCH GR Y S S								346			346
2715	LT. GREEN S S									97		97
3207	GREEN MIST										30	30
3210	LAKE BLUE										24	24
3214	CHATEAU GRAY										110	110
3218	WHITE					25					85	85
3300	S L WHITE					15				149		149
3301	S L IVORY											
3302	SL RICH CREAM		1409									
3429	WINEBERRY		1333									
3430	COLONIAL BLUE											
4603	RICH CREAM							1156	1717			1333
4605	PEACH GLOW							1210	2461			2873
4703	DEVONSHIRE CR								354			3671
4705	TEA ROSE								1139			1139
4718	GLAZING LIQ						49					49
5106	PEACH			75								
5107	ALBINE GREEN			65								
5108	TAMPA BEIGE			125		215				65		65
5110	LIGHT TURQ			75						37		112

GLD37908

OTHER I-LINE PRODUCTION - DISCONTINUED ITEMS - 1957
IN VOLUME ORDER BY TOTAL ALL PLANTS

T-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
1264	CHINESE RED		5579	110						583		6272
1605	PEACH GLOW							1210	2461			3671
1234	JADE GREEN	107	1355				26	427	1002	202	85	3204
1266	SHAMROCK		2787							141	110	3038
1263	RICH CREAM							1156	1717			2873
1265	HOMESTEAD GR		2225	318						283	11	2837
1505	GRAPHLIQ PT	167			1893				766			2826
1262	RED MAHOGANY		2617							195		2812
1261	CARNIVAL YEL		2244		55					240	55	2594
498	T TOP VN		2550									2550
1831	COLONIAL YEL		898					367	852		18	2135
863	WARM GRAY	16	1835	50						61	60	2022
2000	ZINC O LITH							755	1021			1776
2710	DK OAK S S								1456			1456
2713	GREEN S S								1429			1429
3429	WINEBERRY		1409									1409
433	STOVE PIPE BN		1333									1333
3430	COLONIAL BLUE		1333									1333
1050	WHITE	104		66			307		686			1163
4705	TEA ROSE								1139			1139
12	GLID SEAL	50							755	279		1084
631	ROK NO 1 YEL	1005										1005
872	WALNUT		934								56	990
1310	GROUND COLOR		108	204	125				450			867
1512	BRUSH RESTORE		655									655
1190	WHITE REFLECT			97					542			633
46	LIG WD FILLER	29		604					604			604
1259	WALNUT BROWN									580		580
855	WHITE									560		560
2709	MARON S S											553
13	RAPID COLE VN											553
1221	STAMP BLK									65		432
1506	AUTO POLISH			125								432
4703	DEVONSHIRE CR											354
2714	FRENCH GRAY SS											346
3300	SL WHITE											158
2706	RED S S											158
1218	MAHOGANY OIL		311									335
1858	MAHOGANY WHITE											335
2330	SLT OAK OIL		211		20	15				160		318
2334	WALNUT OIL		198		24	245				149	85	318
2315	DK OAK OIL		203		20							243
3301	SL IVORY											243
3302	SL RICH CREAM											243
1505	BURN POLISH											223
3321	CHATEAU GRAY X											223
5110	GLID MILDEW X	63										223
5116	PEACH			75			24		1			223
5110	PEACH			75						2		223
5110	PEACH									37	35	112
5110	PEACH											112

OTHER Y-LINE PRODUCTION - DISCONTINUED ITEMS - 1957
IN VOLUME ORDER BY TOTAL ALL PLANTS -(CONT'D.)

Y-Line No.	Description	Central	Eastern	Southern	Mississippi	North-western	South-eastern	Montreal	Toronto	Pacific	Midwest Trade	TOTAL ALL PLANTS
510DK	GRN N R									109		109
900VE	WHITE SPED											105
2715LT	GREEN S S					105				97		97
1508	SCRATCH REMOV		90									90
964	CAMEO SW		89									89
873	SAND GRAY									87		87
5107	ALPINE GREEN			65								65
1224GR	COLOR LT				29		57		7			64
112HI	WAY YELLOW					29						58
818	LEATHER TAN	56				51						56
115AC	ORANGE											51
1718	GLAZING LIQ						49					49
201LT	GOLDEN OAK					48						48
10FL	FLATTING OIL					36						36
3207	GREEN MIST										30	30
3210	LAKE BLUE										24	24
587R	OK NO 2 ORGE	22										22
108	LD YELLOW					19						19
239	HONEY MAPLE					15						15
1000	WHITE LIQ C C				12				12			12
1013	MIX LIQ C C											12
1118	SW GLAZ LIQ								4			4

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