PLAINTIFF'S EXHIBIT
GF-718

April 2, 1971

5/1/71

4/30

Mr. Walter Katula
GAF Corporation
140 West 51st Street
New York, New York 10020

Subject: GAF No. 412 Cement

Dear Walter:

After our conversation earlier this week, we did check with our Plant regarding the price on 10,000 labels to be used on future No. 412 Cement shipments. Based on a minimum of 10,000 labels, the total cost would be $200.00 and the labels can be made available to us in approximately ten days.

If the desicion is made to purchase labels, we would appreciate receiving from you the layout for the labels so that we can forward same to our Plant. The label can be red and black printing on white and would be the same size as the sample label we forwarded to you sometime ago.

If you should require any additional information, please let us know.

Sincerely,

FIBERS and MINERALS DIVISION
Eagle-Picher Industries, Inc.

Lowell D. Graves
Asst. Sales Manager
Fibers Department

LDG/sm

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