

TOTAL ZINC MATERIAL CHARGED

Electrolytic Zinc
Great Falls Dress
Galvanizer's Zinc Dress
Zinc Anodes
Die Cast Dress
Remelt Zinc
Die Cast Slabs
Die Cast Scrap
Scrap Zinc
Zinc Clips
Zinc Ore (American Zinc Co.)
Galena Lead Ore
Total

EAST CHICAGO PLANT
METALLIC
ZINC POUNDS LEAD POUNDS

13,076,684 ✓
5,046,061
4,384,767
24,968
1,644,088
1,819,073
2,370,900
4,160,982
909,809
186,481
1,792,253
38,436,018

67,229
67,229

TOTAL MATERIAL REMOVED

Sublimed White Lead
Zinc Oxide (American Zinc Sales Co.)
Other
Total

Gross Lbs.
1,450,160
437,800
95,265
1,983,165

On Hand December 31st, 1940

2,097,750

SHIPMENTS

Merchantable Oxide 39,444,144
Refuse Oxide 497,366
Lead Tin Alloy 95,424
Treated Zinc Residue 604,380
Muffle Dress 3,069,086
Iron Dress 73,530
Condensed Metal 2,442,540

46,236,442
48,334,218

On Hand January 1st, 1941

2,192,580

46,131,662

Zinc Oxide for Trade 39,349,344 ✓
Refuse Oxide 497,366
Lead Tin Alloy 95,424
Treated Zinc Residue 604,380
Muffle Dress 3,069,086
Iron Dress 73,530
Condensed Metal 2,442,540

46,131,662

PNYCO0001482

COLLECTIONS - YEAR 1940
WHITE LEAD SALES
(DRY, IN OIL, AND LEAD SULPHATE)

MONTH	GROSS SALES (DRY)	GROSS SALES (IN OIL)	GROSS SALES (LEAD SULPHATE)	TOTAL GROSS SALES	COLLECTIONS	OVERDUE ACCOUNTS
January	\$ 35,434.98	\$ 18,884.73		\$ 54,321.71	\$ 61,716.99	\$22,848.69
February	24,831.25	23,383.49		50,214.74	52,262.28	24,007.66
March	29,648.13	11,525.04		41,173.17	47,711.91	15,497.60
April	39,734.57	22,159.76		61,894.33	54,591.33	14,432.89
May	60,679.73	46,155.08		106,834.83	71,882.42	10,277.97
June	59,653.14	57,425.09		117,078.23	93,148.99	11,422.12
July	51,359.63	56,781.09		108,140.72	116,446.01	15,563.62
August	53,278.76	46,591.98		99,867.71	109,033.71	15,830.62
September	55,691.15	44,707.85		100,399.00	81,880.42	19,599.66
October	45,527.88	24,897.00		70,424.88	107,493.55	22,110.22
November	68,531.04	41,250.09		109,781.13	77,247.23	23,713.39
December	<u>108,534.10</u>	<u>16,111.82</u>		<u>124,645.92</u>	<u>104,554.71</u>	<u>24,154.22</u>
	\$ 634,701.38	\$409,874.99		\$1,044,576.37	\$ 978,669.55	\$18,289.89

Cash

Discounts

Allowed \$ 5,383.18 \$ 4,983.18

\$ 10,366.34

Accounts Receivable-Total

\$ 231,364.98

Commitments - Paid - Not Shipped

912.50

Commitments - Not Paid - Not Shipped

138,000.25

\$ 144,277.23

Percent Receivable to Gross Sales

13.81 %

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COLLECTIONS - YEAR 1940
WHITE LEAD SALES
(DRY, IN OIL, AND LEAD SULFATE)

BAD DEBTS CHARGED OFF 1940

	<u>STATE</u>	<u>YEAR</u> <u>ACCOUNTED</u>	<u>DRY WHITE LEAD</u>	<u>WHITE</u> <u>LEAD-IN-OIL</u>	<u>TOTAL</u>
<u>WHITE LEAD DEPARTMENT</u>					
<u>WHITE LEAD DRY AND IN OIL SALES</u>					
A. G. Nelson Company	Wis..	1938-1939	\$	\$ 295.88	\$ 295.88
F. D. Hayes Supply Co.	Wis.	1938	8.75		8.75
Reed Paint Company	Penna.	1939-1940		38.86	38.86
Reckford Paint Company	Ill.	1938		11.18	11.18
Texas Lay Ware Tile & Lbr.	Texas	1938-1939		47.74	47.74
Farm Bureau Bldg. & Supply	N.Ya.	1939		42.84	42.84
Wood Paint & Wallpaper	Ill.	1939		187.41	187.41
Denson Bond Paint	Ill.	1939		212.58	212.58
E. G. Busch	Ill.	1938		100.00	100.00
Joseph Fiala	N. Y.	1939		75.00	75.00
Lawrence Paint & Paper	Mass.	1938-1939		757.70	757.70
H. O. Long Paint Company	Ill.	1939-1940		126.78	126.78
Total - Charged Off			\$ 8.75	\$ 1,895.15	\$ 1,903.90
<u>CHECKS</u>					
Hackmeister Ltd	Penna.	1938	176.45		176.45
NET LOSSES - 1940			167.68	1,895.15	1,727.47
Percentage of Loss to Gross Sales - 1940					
(Dry \$834,751.88) (In oil \$409,874.99)			-	.442	.148
<u>CUMULATIVE</u>					
Gross Sales 1935 to 1940, Incl.			\$ 12,709,958.05		\$12,709,958.05
Gross Sales 1932 to 1940, Incl.				\$5,116,782.22	\$ 5,116,782.22
TOTAL SALES			\$ 12,709,958.05	\$5,116,782.22	\$15,826,739.27
Total Bad Debts			\$ 9,742.17	\$ 9,735.30	\$ 19,477.47
Percentage of Loss			.077	.212	.121