ANACONDA LEAD PRODUCTS COMPANY

(3)

	Month of March			Year Ending March 31, 1930		
	Pounds	Amount	Average	Pounds	Amount	Average
Sales of Metals Lead:	1792467	$ 501780.00	6.978 ¢	17693.7	$ 1197886.8	6.723 ¢
Lead - Lugt Refinery etc from East Chicago and Agency Stock & Ld Storage		3252.52	.411 ¢		6615.47	.377 ¢
Net Sales		$ 474747.48	.2737 ¢		$ 1031170.97	.5784 ¢
Cost of Metals Lead Sold: Manufacturing		$ 32242.3	1.784 ¢		$ 81742.18	1.786 ¢
Gross Profit from Sales		$ 7099.23	1.101 ¢		$ 21427.97	1.179 ¢
Deduct						
Selling Expenses	$ 19301.47			$ 225.147		
General Sales Expenses	938.09			2403.70		
Municipal Expenses - East Chicago	120.00			375.00		
Corp Taxes & Insurance	3742.77			932.72		
Losses	65.00			204.00		
Miscellaneous	12.26	$ 42736.61	.3.48 ¢	86.79	$ 6736.68	.3984 ¢
		6390.00	.713 ¢		14676.07	.8684 ¢
Other Income						
Interest	—			3.49		
Sales of Metals Lead in Oil	445.11			493.62		
Sale of Waste Lead Sulphate	—	445.11	.0496 ¢	20.52	478.63	.0884 ¢
Profit before Sinking Fund Depreciation and Federal Surtax Only		6799.13	.807 ¢		15676.92	.933 ¢
Depreciation		1730.81	.215 ¢		3705.04	.215 ¢
		$ 5068.32	.592 ¢		11967.48	.718 ¢
Reserve for Fed. & Mass. Surtax		700.00	.078 ¢		1400.00	.083 ¢
Net Income		$ 4368.32	.514 ¢		$ 9867.48	.577 ¢

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EAST CHICAGO, INDIANA
MONTH OF MARCH, 1935
SALES COST AND PROFIT STATEMENT

	POUNDS	SALES	FREIGHT ETC.	NET SALES	COST OF GOODS SOLD	GROSS PROFIT	SELLING EXPENSE	INTEREST STOCK EXPENSE	GENERAL EXPENSE	NET PROFIT
WHITE LEAD										
Straight Sales From East Chicago	541,186	$ 34 159 98	$ 1,976 90	$ 32,183 08	$ 27,402 02	$ 4,781.06	$	$	$	$
SALES FROM AGENCY STOCKS										
Anaconda Lead Products Company	25,800	1,679.29	112 51	1,566.78	1,268.82	297.96				
Anaconda Sales Company	826,084	14,835.28	1 163 58	13,671 70	11,382.20	2,289.50				
TOTAL	792,469	50,674.55	3,252 99	47,421.56	40,053.04	7,368.52	1,030 47	930.09	125.00	5,283
Less: Cash Discounts				372 79						372 79
TOTAL				47,048 77						4,910 17
Other Income: Sale of White Lead-in-Oil		448 11								448 11
TOTAL										5 360 28
AVERAGES - COST PER POUND										
TOTAL		6 366	411	5 984	5.054	.930	.130	.118	.016	666
Less: Cash Discounts				.047						.047
TOTAL				5 937						619
Other Income										.056
TOTAL										675

YEAR TO DATE - MARCH 31ST, 1935

WHITE LEAD										
Straight Sales from East Chicago	1,188,635	$ 71,218.76	$ 3,619.37	$ 67,599.39	$ 55,405.76	$12,187.63	$	$	$	$
SALES FROM AGENCY STOCKS										
Anaconda Lead Products Company	90,300	6,030.63	419.87	5,610.96	4,781.59	829.37				
Anaconda Sales Company	490,384	38,544.99	2,579.85	89,965.74	85,316.81	4,648.93				
TOTAL	1,709,319	109,788.68	6,618.49	103,170.09	85,444.16	17,725.93	2,251.47	2,105.90	375.00	12,993 56
Less: Cash Discounts				932.72						932 72
TOTAL				102,237.37						12,060.84
Other Income: Interest		3.49								
Sale of White Lead-in-Oil		445.68								
Sale of Basic Lead Sulphate		84.58								473 65
TOTAL										12 534 47
AVERAGES										
TOTAL		6.423	.387	6.036	4.999	1.037	.132	.123	.022	780
Less: Cash Discounts				.055						055
TOTAL				5 981						725
Other Income										028
TOTAL										753

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