

TRADE NAME: FALMOUTH WHITE
 CATEGORY: I
 REPRODUCED AT THE NATIONAL ARCHIVES
 QUALITY: 1

PIGMENT: 65.8 % LBS. GAL. YIELD UNIT COST TOTAL COST

Titanox B-30	500	14.15	5.75	Cwt.	28.75
White Lead Carbonate	450	8.05	8.25	"	37.13
Asbestine	300	12.63	1.03	"	3.09
VEHICLE 34.2 %					
Raw Linseed Oil	263	34.0	.99	Gal.	33.66
#44 Oil	219	30.0	.82	"	24.60
Varsol	131	20.0	.10	"	2.05
#105-R	18	2.5	.67	"	1.68
#85-D	19	2.5	.47	"	1.18

CALCULATED YIELD 1,900 123.83 132.14

MANUFACTURED LOSS 2.2%

ACTUAL YIELD 121 Gals.

COST ANALYSIS:

MATERIAL COST PER GAL. OR LB. (TOTAL COST DIVIDED BY ACTUAL YIELD).....1.0921
 DIRECT LABOR COST PER GAL., OR LB.0635
 FACTORY OVERHEAD PER GAL., OR LB.0631
 BULK COST PER GAL., OR LB.1.2187
 COMPLETE PACKAGE COST PER GAL., OR LB. (CONTAINER PLUS FILLING EXPENSE)....1.369
 FACTORY COST IN PACKAGE PER GAL., OR LB.1.3556

PRICES

SHOW THE HIGHEST NET UNIT PRICE WHICH WAS CHARGED OR WHICH WOULD HAVE BEEN CHARGED IN MARCH 1942, TO EACH OF THE FOLLOWING TYPES OF BUYERS OR TRANSFERREES:

(A) TO A COMPANY OWNED OR CONTROLLED OUTLET	1.87
(B) TO AN INDEPENDENT WHOLESALER	1.87
(C) BY COMPANY CONTROLLED OUTLET TO RETAIL CUSTOMER	3.40
(D) TO AN INDEPENDENT RETAILER (DEALER)	2.34
(E) TO OTHER (SPECIFY) Painting Contractor	2.60

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