bc: AWH IF
J. H. Orem - St. Louis
D. H. Bechtold - Chicago
W. S. Clark/D. J. Denby - St. Louis

January 6, 1972

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United Paint Mfg. Co., Inc.
1130 E. Sprague Avenue
Spokane, Washington 99202

Attention Larry M. Grossman

Dear Larry:

Your letter of January 3 was certainly appreciated and following our phone conversation, I have arranged for a sample of Santicizer 261 to be sent to your attention.

Attached is a copy of our Technical Bulletin PL-261 which describes S-261 in acrylic lacquer formulations. I am also enclosing a copy of our Technical Bulletin O/PL-339 on Santicizer 8 and while there isn't a great mention of use of Santicizer 8 in acrylics in the booklet, it is compatible and will improve chemical resistance and adhesion as well as gloss when used to supplement a primary lower cost plasticizer such as Santicizer 160. Larry, on Page 21 of the Santicizer booklet O/PL-347, which I am also enclosing, you will find some additional recommendations for plasticizing acrylic coatings.

All of these plasticizers are available from our distributors, Central Solvents and Great Western Chemical in Spokane and we would appreciate your business thru them.

This will also confirm our discussion about our withdrawal from the Aroclor marketplace March 31, 1972.

Cordially yours,

A. W. Hempelmann
Northwest Area Manager

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