

I N T E R O F F I C E M E M O R A N D U M

Date: 20-Oct-1994 04:16pm CDT
From: JOHN L MASON
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TO: MAHART @CCMAIL @SSWMB @CMISSS
TO: RGTIMM @CCMAIL @SSWMB @CMISSS
TO: MTSHER @CCMAIL @SSWMB @CMISSS
TO: JMPETE1 @CCMAIL @SSWMB @CMISSS

CC: CAHILL, KEVIN S. @A1 @A1STL
CC: JMWARD @CCMAIL @SSWMB @CMISSS
CC: RCSOMM @CCMAIL @SSWMB @CMISSS
CC: DLSMAL @CCMAIL @SSWMB @CMISSS
CC: BSGRZE @CCMAIL @SSWMB @CMISSS
CC: CRSTEI @CCMAIL @SSWMB @CMISSS
CC: SMSCHW @CCMAIL @SSWMB @CMISSS
CC: RFSACK @HP @SSWMB @CMISSS

Subject: Re[2]: Charitable Donation/Furniture

Marilyn, you might have hit upon a great idea (even if you didn't intend to do so)...What if you targeted the excess furniture disposal EXCLUSIVELY to the East Side, and worked with Russ Sackett and Kevin Cahill to build that into their community outreach in that area. The cost would be that Chemicals would need to find the \$3000 to make it happen. This might even come from the contributions budget that Bob Shapiro has delegated to Bob Potter. The benefit would be the leverage of Monsanto being able to do good things for hospitals, schools, etc, and may be well worth the cost. I've copied Russ and Kevin on this note for their reaction. Also, we might end up donating furniture and equipment to some organizations instead of/ or in addition to money from contributions.

Reply Separator

Subject: Re: Charitable Donation/Furniture
Author: MARILYN A HARTNETT at MONSTF01
Date: 10/20/94 03:02 PM

I would like to second the statement that Russ has made regarding the charitable donations to non-profits. It is also true that some items go to organizations directly from operating units when they have targeted a particular organization.

Another consideration in this whole process is the surplus room at Chesterfield where teachers can come and get surplus lab items like test tubes, etc.

Monsanto Fund is supportive of donations to charitable organizations, but would also suggest that if the program continues that depending on the amount of items to be disposed of, a plan that would address particular needs would be in order. Currently we've been approving

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ditribution to any eligible 501(c)(3). A more focused plan might be to be proactive and go to the St. Louis or East St. Louis schools and determine what kinds of needs they have and see if what we have fits that need.

The reason we cannot accept the charges for this is that our operating budget is strictly to carry out the work of the Fund. We, too, are being squeezed and these charges are not necessary to our doing business as a philanthropic arm of Monsanto.

These are just some thoughts I had that might help you as you deliberate on what to do.

Reply Separator

Subject: Charitable Donation/Furniture

Author: RUSSELL C SOMMER at monwhsa

Date: 10/20/94 9:08 AM

When the Furniture Disposal Team was reviewing all options for disposing of furniture it became apparent that a different way of handling the movers charges was necessary when handling Charity donated furniture. The problem is that in the past this activity was handled by Monsanto employees and their accounting of time was more liberal than the current procedure using contract movers. Our movers must have a charge number to charge so they can account for all time worked. The Disposal Team discussed various ways to handle this situation, the best solution we thought would be for Dr. Mason's Group to give BRSS a charge number and allow us to spend \$1,000 to \$3,000 a year for the sole purpose of charging mover labor related to charity donations. I offered to monitor this account.

As you can see by the note below the suggestion was rejected for business reasons.

So, we still need to do something to properly handle the charges or stop donating furniture to charities. Currently some Monsanto folks are using lunch time etc to make things work so we can do donations and that's not fair to them either.

I really think that charity donations are important. It gives Monsanto the opportunity to help charity groups start up and survive that would otherwise had a tough time. We do this with furniture that in many cases has little or no market value and even less value to Monsanto.

I propose the following. If BRSS cannot afford to bear the cost for additional charity donations in 1994, then we suspend donations until 1995. I further propose that we put \$3,000 dollars in the BRSS budget for the purpose of charity donations (that's about 200 MH's). Again, I would be willing to manage that budget.

YES, at times dealing with charity donations is a pain in the neck. But it's all worth it when you hear the "THANK YOU" from flood victims, from volunteers helping the aged,

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small rural schools, fire/police departments etc.

No matter how this turns out, I THANK YOU ALL for your consideration.

RUSS

Russ, regarding a need to find a home for \$3,000 in charges for surplus furniture donations, JLM and I have concluded that we cannot bear the costs for this in our budget.

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