

CALLING M490 TLX 775866.M0:B077 DRC
TX-TLX 1420 CST 02/10/82
B077

CHAMANBANK HOU

CONOCO HOU A
CONOCO HOUSTON 02-10-82 NR 155
CHASE BANK INTERNATIONAL
HOUSTON

ATTN: MURRAY SCHENKER

PLEASE OPEN A LETTER OF CREDIT FOR CONOCO INC. WITH THE SAME
STRUCTURE AS YOUR CREDIT NUMBER I-5108 WITH THE FOLLOWING
INFORMATION:

- A) BENEFICIARY - KANEGAFUCHI CHEMICAL INDUSTRY CO., LTD.
AKASAKA CENTER PLD3 1-3-12 MOTOAKASAKA
MINATOKU, TOKYO, JAPAN
 - B) ADVISE THROUGH - THE BANK OF TOKYO
AKASAKA BRANCH
TOKYO, JAPAN
 - C) AMOUNT - \$169,325.00
 - D) DOCUMENTATION - SAME AS I-5108, EXCEPT UNDER BILLS OF LADING
PLEASE ADD... 'BILLS OF LADING TO BE DATED NO LATER THAN MARCH
10, 1982.'
 - E) COVERING SHIPMENT OF: 6,650 KGS. KOC - 101 OXYCHLORINATION
CATALYST IN 38 DRUMS
4,000 KGS. KOD-55 DILUENT IN 20 DRUMS
 - F) EXPIRATION DATE MARCH 20, 1982
 - G) COVERING SHIPMENT FROM PORT OF YOKOHAMA TO PORT OF HOUSTON
 - H) SHIP DATE - NO LATER THAN MARCH 10, 1982
- PLEASE CALL ME AT 965-2982 TO ADVISE ME OF L/C NUMBER

REGARDS,
J.D. CHAMBERS
CONOCO CHEMICALS TREASURY, HOUSTON
BE

CONOCO HOU A

CHAMANBANK HOU

** COMPLETE **
WE DISC.

ELAPSED TIME 00:03:14

4/c I-5150

per John CHANDAPILLAI

2/11

CCR 000018150

02

CCY MWC 2/17/82

RCA GA

CONOCO VCM

FEP 17 0920 494510
PLS TYPE AREA CODE AND NBR
GA
78163582+
CONOCO VCM

CONOCO VCM

FEP 17 0920 494578
KANECEM J63582

FEBRUARY 17, 1982

ATTN: MR. H. MORI
MANAGER OF TECHNICAL DEVELOPMENT SECTION
CHEMICALS & PLASTICS DEPT.
KANEGAFUCHI, OSAKA, JAPAN

FROM: J. A. DEPERNARDI
CONOCO VCM PLANT
LAKE CHARLES, LA

LETTER OF CREDIT I-5150 IN THE AMOUNT OF \$169,325.00 WAS
OPENED ON 2/11/82 THROUGH CHASE BANK INTERNATIONAL IN
HOUSTON, TEXAS AND HAS BEEN FORWARDED TO THE BANK OF TOKYO,
AKASAKA BRANCH, TOKYO, JAPAN.

AN ACCEPTED AND CONFIRMED COPY OF YOUR LETTER OF JANUARY 29,
1982 BY CONOCO WAS RETURNED TO YOU BY AIR MAIL ON FEBRUARY 15,
1982.

IN YOUR TELEX OF DECEMBER 25, 1981 YOU INDICATED WE WOULD BE
RECEIVING AN OPERATING MANUAL FROM KANEGAFUCHI RELATED TO
CATALYST MIXING, CATALYST ZONE DIMENSIONS, ETC. WE WOULD
GREATLY APPRECIATE YOUR SENDING THIS MANUAL TO US AS
QUICKLY AS POSSIBLE SUCH THAT WE CAN REVIEW IT AND ASK FOR
ANSWERS TO QUESTIONS WE MAY HAVE RELATED TO IT.

WILL YOU INFORM ME OF THE STATUS OF THE CATALYST SAMPLES WE
REQUESTED IN MY TELEX OF JANUARY 20, 1982.

J. A. DEPERNARDI
CONOCO VCM PLANT
LAKE CHARLES, LA

(CCR 000018151

KANECEM J63582.....
0003.5

2338 EST

CONOCO VCM

KANFCHFM J63582

NO.581 2/19

ATTN: MR. J.A. DEBERNARDI
CONOCO VCM PLANT
LAKE CHARLES, LA

FROM: H. MORI
MANAGER OF TECHNICAL DEVELOPMENT SECTION
CHEMICALS AND PLASTICS DEPT.
KANEGAFUCHI, OSAKA, JAPAN

AA) RECEIVED YOUR TLX OF FEBRUARY 17, 1982 WITH THANKS.

BB) WE WILL AIR-MAIL OUR OPERATION MANUAL BY FEB. 24, 1982.

CC) ALL THE CATALYST SAMPL H

CONOCO VCI

KANECEM J63582

NO.581 2/19

ATTN: MR. J.A. DEBERNARDI
CONOCO VCM PLANT
LAKE CHARLES, LA

FROM: H. MORI
MANAGER OF TECHNICAL DEVELOPMENT SECTION
CHEMICALS AND PLASTICS DEPT.
KANEGAFUCHI, OSAKA, JAPAN

AA) RECEIVED YOUR TLX OF FEBRUARY 17, 1982 WITH THANKS.

BB) WE WILL AIR-MAIL OUR OPERATION MANUAL BY FEB. 24, 1982.

CC) ALL THE CATALYST SAMPLES HAD BEEN SHIPPED ON FEBRUARY 16, 1982
FROM OSAKA AIRPORT.

SO YOU WILL BE ABLE TO RECEIVE THEM WITHIN FEW DAYS.

WITH BEST REGARDS

H. MORI
MANAGER OF TECHNICAL DEVELOPMENT SECTION
CHEMICALS AND PLASTICS DEPT.
KANEGAFUCHI, OSAKA, JAPAN

CONOCO ,ANX/

CCR 000018152

CONOCO VCM

'X: F17 EST

CONOCO VCM

KANECMCL J22707

OUR NO. TK82-036 FEB 05

ATTN: MR. J.A. DEBERNARDI
CONOCO VCM PLANT
LAKE CHARLES, LA

* COPY: MR. H. MORI, MGR OF TECH DEV.
CHEM N PLA DEPT., KANEGAFUCHI CHEM

RE: CATALYST AND DILUENT FOR OXYCHLORINATION PROCESS
(YR O/NO. 011-186124-4-67)

THIS COVERS OUR SALE TO YOU OF THE UNDERMENTIONED GOODS
ON THE TERMS AND CONDITIONS SET FORTH BELOW:

1) DESCRIPTION OF GOODS:

CATALYST : KOC-101
DILUENT : KOD-55

2) QUANTITIES:

KOC-101 : 6,650 KG. NET (38 DRUMS X 175 KG)
KOD-55 : 4,000 KG. NET (20 DRUMS X 200 KG)

3) PACKING:

A) FOR KOC-101
NEW 200-LITER STEEL DRUMS OF 175KG. NET.
B) FOR KOD-55
NEW 200-LITER STEEL DRUMS OF 200KG. NET.

4) PRICES:

KOC-101 : USD 20.50/KG (USD 136,325.00)
KOD-55 : USD 8.25/KG (USD 33,000.00)

THE ABOVE PRICES ARE BASED ON CIF PORT OF HOUSTON.

5) SHIPMENT:

VESSEL NAME: ORIENT MARU (M.O.L.)
ETD : MARCH 6TH, 1982 (KOBE)
ETA : MARCH 25TH, 1982 (HOUSTON)

6) PAYMENT:

BY IRREVOCABLE L/C AT SIGHT

BENEFICIARY: KANEGAFUCHI CHEMICAL INDUSTRY CO., LTD.
AKASAKA CENTER BLDG., 1-3-12 MOTOAKASAKA,
MINATOKU, TOKYO, JAPAN

AMOUNT : USD 169,325.00 CIF HOUSTON

ADVISING BANK: THE BANK OF TOKYO,
AKASAKA BRANCH, TOKYO, JAPAN

TO MAKE A SMOOTH PROCEDURE OF SHIPMENT, PLS INFORM US WHEN
YOU OPEN L/C.

BEST REGARDS,

H. INOUE, MGR OF TOKYO EXPORT
KANEGAFUCHI CHEM.

CONOCO VCM

CCR 000018153

X
CONOCO VCM

0014 EST

KANECMCL J22707
OUR NO. TK82-029 FEB 03

ATTN: MR. J.A. DEFERNARDI
CONOCO VCM PLANT
LAKE CHARLES, LA

COPY: MR. H. MORI, MGR OF TECH DEV.
CHEM N PLA DEPT., KANEGAFUCHI CHEM

RE: CATALYST AND DILUENT

RECEIVED YOUR TELEX DATED FEB. 2, 82 FOR MR. MORI.
WE, TOKYO EXPORT SECT., ARE RESPONDING THE EXPORT DOCUMENTATION
FOR CAPTIONED GOODS.

"L/C AT SIGHT" MEANS THAT CONOCO SHOULD ISSUE "A IRREVOCABLE
LETTER OF CREDIT" WHEN YOU ARE RELEASING THE ORDER.

WE HAVE TO RECEIVE THE L/C BEFORE WE SHIP OUT THE GOODS.

"AT SIGHT" MEANS A PAYMENT TERM.

THEREFORE, PLEASE PROCEED TO ISSUE A IRREVOCABLE L/C AS FOLLOWS:

BENEFICIARY: KANEGAFUCHI CHEMICAL INDUSTRY CO., LTD.
AKASAKA CENTER BLDG. 1-3-12 MOTOAKASAKA,
MINATOKU, TOKYO, JAPAN

AMOUNT: US DOLLAR 169,325.00

EXPIRY DATE FOR NEGOTIATION: MARCH 20, 1982

BILL OF LADING DATED NOT LATER THAN MAR.10, 1982

ADVISING BANK: THE BANK OF TOKYO, AKASAKA BRANCH,
TOKYO, JAPAN

AFTER RECEIVING THE ABOVE L/C, WE WILL INFORM YOU THE DETAIL
OF SHIPPING SCHEDULE.

TO MAKE A SMOOTH PROCEDURE OF SHIPMENT, PLEASE NOTICE WHEN
YOU ISSUE THE L/C.

BEST REGARDS,

H. INOUE, MGR OF TOKYO EXPORT
KANEGAFUCHI CHEM.

CONOCO VCM

RCA FEB 03 0018

KANECMCL J22707
OUR NO. TK82-029 FEB 03

ATTN: MR. J.A. DEFERNARDI
CONOCO VCM PLANT
LAKE CHARLES, LA

COPY: MR. H. MORI, MGR OF TECH DEV.
CHEM N PLA DEPT., KANEGAFUCHI CHEM

RE: CATALYST AND DILUENT

RECEIVED YOUR TELEX DATED FEB. 2, 82 FOR MR. MORI.

CCR 000018154

L/C AT SIGHT MEANS THAT CONOCO SHOULD ISSUE "A IRREVOCABLE LETTER OF CREDIT" WHEN YOU ARE RELEASING THE ORDER.
WE HAVE TO RECEIVE THE L/C BEFORE WE SHIP OUT THE GOODS.
"AT SIGHT" MEANS A PAYMENT TERM.
THEREFORE, PLEASE PROCEED TO ISSUE A IRREVOCABLE L/C AS FOLLOWS:

BENEFICIARY: KANEGAFUCHI CHEMICAL INDUSTRY CO., LTD.
AKASAKA CENTER BLDG. 1-3-12 MOTOAKASAKA,
MINATOKU, TOKYO, JAPAN

AMOUNT: US DOLLAR 169,325.00
EXPIRY DATE FOR NEGOTIATION: MARCH 20, 1982
BILL OF LADING DATED NOT LATER THAN MAR.10, 1982
ADVISING BANK: THE BANK OF TOKYO, AKASAKA BRANCH,
TOKYO, JAPAN

AFTER RECEIVING THE ABOVE L/C, WE WILL INFORM YOU THE DETAIL OF SHIPPING SCHEDULE.
TO MAKE A SMOOTH PROCEDURE OF SHIPMENT, PLEASE NOTICE WHEN YOU ISSUE THE L/C.

BEST REGARDS,

H. INOUE, MGR OF TOKYO EXPORT
KANEGAFUCHI CHEM.

REPLY TO THIS TELEX VIA RCA
NX<Z< VCM

RCA FEB 03 0502

KANECMCL J22707
OUR NO. TK82-029 FEB 03

ATTN: MR. J.A. DEFERNARDI
CONOCO VCM PLANT
LAKE CHARLES, LA

COPY: MR. H. MORI, MGR OF TECH DEV.
CHEM N PLA DEPT., KANEGAFUCHI CHEM

RE: CATALYST AND DILUENT

RECEIVED YOUR TELEX DATED FEB. 2, 82 FOR MR. MORI.
WE, TOKYO EXPORT SECT., ARE RESPONDING THE EXPORT DOCUMENTATION FOR CAPTIONED GOODS.
"L/C AT SIGHT" MEANS THAT CONOCO SHOULD ISSUE "A IRREVOCABLE LETTER OF CREDIT" WHEN YOU ARE RELEASING THE ORDER.
WE HAVE TO RECEIVE THE L/C BEFORE WE SHIP OUT THE GOODS.
"AT SIGHT" MEANS A PAYMENT TERM.
THEREFORE, PLEASE PROCEED TO ISSUE A IRREVOCABLE L/C AS FOLLOWS:

BENEFICIARY: KANEGAFUCHI CHEMICAL INDUSTRY CO., LTD.
AKASAKA CENTER BLDG. 1-3-12 MOTOAKASAKA,
MINATOKU, TOKYO, JAPAN

AMOUNT: US DOLLAR 169,325.00
EXPIRY DATE FOR NEGOTIATION: MARCH 20, 1982
BILL OF LADING DATED NOT LATER THAN MAR.10, 1982
ADVISING BANK: THE BANK OF TOKYO, AKASAKA BRANCH,
TOKYO, JAPAN

AFTER RECEIVING THE ABOVE L/C, WE WILL INFORM YOU THE DETAIL OF SHIPPING SCHEDULE.
TO MAKE A SMOOTH PROCEDURE OF SHIPMENT, PLEASE NOTICE WHEN YOU ISSUE THE L/C.

BEST REGARDS,

H. INOUE, MGR OF TOKYO EXPORT
KANEGAFUCHI CHEM.

CCR 000018155

REPLY TO THIS TELEX VIA RCA