

Cyprus Industrial Minerals Company

555 South Flower Street
Los Angeles, California 90071
Telephone 213) 489-3700

TWX 910) 321-5753

Mr. Frank Marshner
Research & Development Dept.
Colgate Polmolive Company
909 River Road
Piscataway, NJ 08854

November 1, 1976

Dear Frank:

Confirming our telephone conversation, we would charge you an additional \$5.00/ton for Olympic talc when performing the additional analytical work which you have requested. This \$5.00/ton upcharge would account for initially a slow scanning X-ray diffraction and then a transmission electron micrograph. If after these determinations we suspect the presence of asbestos, we would then perform a specific area electron diffraction.

With this upcharge, the price of our Olympic talc after November 1, 1976 would be \$115.00/ton FOB Montana. This price would include our \$10.00/ton price increase and the \$5.00/ton upcharge for the analytical work.

I will be in touch with you in the very near future concerning your final results of our Olympic talc.

Sincerely,

Ronald W. Grexa
Product Engineer

RWG/kah

cc: Ms. Margaret Lewis

Exhibit

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3/27/12

Henry T. Mulryan
Caitlyn L. Baker, CSR 7695

PLAINTIFF'S
EXHIBIT
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