

FILE NAME: Rogers Corporation (ROG)

DATE: 1976 Aug 13

DOC#: ROG012

DOCUMENT DESCRIPTION: Memo RE Rogers Corp. & Condition of Arrival



Johns-Manville

Correspondance Interne Internal Correspondence

A-To: H.A. Boisclair - Englewood Date: August 13, 1976
Cliffs

De-From: R.D. Mallory - A.F.D. Asbestos

Copies: J.E. Connor - Denver 2S
R.J. Hattersley - Kingston

Sujet: ROGERS CORPORATION
Subject: CONDITION OF ARRIVAL

Further to our recent phone conversations, we have now instigated a complaint investigation into the reasons for the shipment of PB#5 in Malsin van 13190 on EA-3789 shipped July 28/76 being in such poor condition on arrival at the customers plant that he refused to accept it in this condition. As soon as the results of this investigation are known, you will be advised.

D.D. Lawrence/for
R.D. Mallory

RDM/ac

JOHNS-MANVILLE		CALL REPORT		ASBESTOS FIBRE DIVISION	
Date of Call <u>8/18/76</u>		Territory <u>NE R</u>		Date of Report <u>8/23/76</u>	
				Persons Interviewed	
Account		Names		Titles	
Name <u>Rogers Corp.</u>		<u>C. Walshman</u>		<u>Buyer</u>	
Dept. _____		_____		_____	
Address <u>Rogers</u>		<u>Ed Brieney</u>		<u>Method Eng.</u>	
<u>Conroe</u>		_____		_____	
Subject of Call <u>service</u>					
Customer's Product <u>Paper - Plastics</u>					
J.M. Product & Grades <u>5-6 - Paps</u>					
J.M. Action Requested _____					
Competitive Situation and/or Sales Resistance					
<u>Pertinent Data</u> <u>Test 1/2 Paps shipped Aug 9th - received to-day.</u> <u>Maishin Van 14060; WH & 9 days? Load in very good</u> <u>condition. Releasing another 1/2 for end of Sept.</u> <u>R.M. - Bags were NOT glued. This specified.</u> <u>Previous 1/2 rejected; accepted after Maishin cleaned it.</u> <u>R.M. Rogers would accept shrink wrapped units if we could</u> <u>supply.</u> <u>JEC - 1977 - Paps at Rogers will remain approx same as 1976.</u> <u>5K14 and 7K05 may increase at Manchester. Carl will</u> <u>keep us informed of forecast shortly.</u> <u>Rogers very anxious about OSHA regulations and "JUST"</u>					
cc: <u>J. G. F. L. F.</u>		Signed <u>H. A. [Signature]</u>			

AED. 3

CRMC-RogersCorp-000079

H. A. Boisclair -
Englewood Cliffs
R. D. Mallory - ARD Asbestos
J. E. Connor - Ken Caryl Ranch

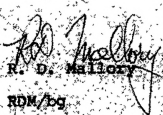
September 3, 1976

ROGERS CORPORATION - PAPERBESTOS #5 SHIPMENTS

Further to your call report of August 23, 1976, we can comment as follows:

1. We are investigating why the Van #14060, which left here on August 9th, took 9 days to get to the customer. As soon as we have the answer to this, you will be advised.
2. A formal complaint investigation is now underway into why the bags were not cited correctly in Van #14060 on RA-4373 shipped August 9th. As soon as the results of this investigation are known you will be advised.
3. At the present time shrink wrapping is not available for units which are in the pinwheel pattern, which is 40" x 40", rather than 40" x 48". The shrink wrapping machine and the shrouds are not set up to handle this type of unit. As a matter of fact, we are trying to eliminate the pinwheel pattern as a method of shipping. In order to be shrink wrapped they would have to take the regular 3-bag pattern and on a pallet. From my previous conversations with Carl Welshman, I am sure they are not prepared to do that at this time. As a matter of fact it was on their insistence that we went back to the pinwheel pattern. So for the present time they will have to stick with their present loading without shrink wrapping. We will make every effort to see that these units are properly glued.

The Industrial Engineering Department has a study underway at the present time on a stretch wrap unit. If this unit is brought in for a trial, it is possible that we could stretch wrap the units, as the 40" x 40" dimension should not cause any problems with this type of machine. I will keep you advised on the progress of this project.


R. D. Mallory

RDM/bg