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	Y-T-D 8 MONTHS 1986	Y-T-D 9 MONTHS 1986	Y-T-D 9 MONTHS 1985	Y.E. 1985	P.P. 1986
Ford	0.6%	7.6%	47.7%	45.0%	2.5%
Freightliner	16.4%	15.6%	20.9%	20.1%	20.0%
GMC	0.0%	0.0%	0.0%	0.0%	0.0%
NIC	22.4%	22.4%	26.8%	27.0%	29.0%
Kenworth	45.4%	48.8%	15.2%	17.1%	10.0%
Mack	20.3%	21.2%	35.1%	31.7%	42.5%
Peterbilt	54.9%	61.3%	33.3%	34.2%	44.9%
Volvo White	10.3%	12.4%	5.9%	8.4%	5.0%
Western Star	8.5%	9.0%	10.4%	8.2%	10.0%
Total	19.1%	19.8%	25.2%	24.7%	19.6%
86 vs 85		-21.4%			
YTD 86 vs PP		1.0%			

CATCH DRIVE BRAKE PENETRATION

The year-to-date share position compared to Y-T-D 1985 reveals that we have improved 60.7% at Kenworth, 14.4% at Volvo White, 2.0% at Peterbilt, and 0.9% at Mack.

We are down 87.5% at Ford, 50.1% at Western Star, 18.1% at Freightliner, 16.1% at Navistar, and 5.7% at GMC -- for a total loss of 20.4%.

	Y-T-D 8 MONTHS 1986	Y-T-D 9 MONTHS 1986	Y-T-D 9 MONTHS 1985	Y.E. 1985	P.P. 1986
Ford	8.2%	7.2%	57.4%	53.6%	31.5%
Freightliner	34.6%	34.0%	41.5%	40.3%	40.0%
GMC	3.4%	3.3%	3.5%	3.3%	3.4%
NIC	18.1%	18.3%	21.8%	21.0%	23.5%
Kenworth	50.3%	52.7%	32.8%	32.5%	20.0%
Mack	10.4%	10.7%	10.6%	9.3%	11.1%
Peterbilt	72.1%	76.0%	74.5%	77.4%	79.9%
Volvo White	13.6%	14.3%	12.5%	13.7%	15.0%
Western Star	23.6%	27.2%	54.5%	58.1%	54.9%
Total	22.4%	23.0%	28.9%	28.3%	22.7%
86 vs 85		-20.4%			
YTD 86 vs PP		1.3%			