

SALESMAN'S CALL REPORT

CUSTOMER'S NAME North American Aviation - Materials Division		DATE OF CALL 8/13/58
STREET ADDRESS International Airport		
CITY, ZONE AND STATE Inglewood, California		
AFFILIATION		

OFFICE ROUTING
Indicate routing by checking the appropriate department below.

- ☒ ADMIN. SERVICES
- ☐ FINE CHEMICALS
- ☐ INTERMEDIATES
- ☐ PLASTICISERS
- ☐ AQ. CHEMICALS
- ☐ FARM CHEMICALS
- ☐ PETRO. CHEMS.
- ☒ FUNCT. FLUIDS
- ☐ INDUST. FLUIDS
- ☐ RESINS
- ☐ PAPER CHEMS.
- ☐ SALES PROJECTS
- ☐ FILE

PERSONNEL CONTACTED (Full Name and Title)	MAILING LIST (Show Category)		SHOW "ON" OR "OFF"	
	SPUT ON	STATE OFF	MEMO PAD	INDEX
Jim Stansbury - Dept. 46				

~~Dr. R. E. Kelly - M.~~

CONTRACTS BOOKED AND ACTION REQUESTED

REMARKS

TYRONE, GCS

Told Stansbury of the progress on our toxicity tests as reported in Kelly's memo of August 6th. Stansbury feels this is promising and should be the information that we need to dispel the fears of their Safety Department. In regard to timing, it now looks like the test large process will be converted around the end of the year. They have just received work orders on a 2,000 degree furnace which is going to be installed adjacent to one of the smaller process sometime in September or October. In that they consider this an extreme fire hazard this process will probably the first process converted to a fire resistant fluid. This process will require about 1500 gallons.

ATTENTION MR. R. E. KELLY I discussed the possibility of your making a trip out here around the end of August as you mentioned in your memo. Stansbury feels that the timing here would be excellent. If you can make the trip then we would appreciate knowing just what date you would be here as soon as possible so that we might set up a meeting. Stansbury mentioned that the people from the wind tunnel were not present at our last session with Dr. Kelly due to a mix up in communications. They are also very anxious to meet with Dr. Kelly.

DISTRICT OFFICE LOS ANGELES	SALESMAN J. ELWOOD	DATE REC'D 8/18/58	DATE TYPED 8/19/58
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DEVELOPMENT DEPT. COPY

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