

ORGANIZATION CHART
FABRICS & FINISHES DEPARTMENT
FINISHES DIVISION

Director	J. A. Klacsmann
Marketing Director - Automotive & Refinish	S. R. Miller
Automotive Sales - National Manager	R. G. Brown
Assistant National Manager	J. D. Fern
Manager Central Office Sales	T. J. Boone
West Coast Sales Manager	W. Watkins
Eastern Field Sales Manager	J. F. Cavilley
Western Field Sales Manager	W. F. Helland
Manager Technical Sales	D. G. Miller
Color Marketing Manager	N. J. Mooney
Refinish Sales - National Manager	B. H. Reaves
Assistant National Manager	C. D. Spencer
Manager - Central Region	M. J. O'Leary
Manager - Cleveland Region	R. H. Melka
Manager - Northeast Region	J. E. Bourke
Manager - Southeast Region	E. C. Orrell, Jr.
Manager - Southwest Region	R. E. Aitken
Manager - West Region	J. B. Lynch
Manager Marketing Services	E. W. Rowe
Product Manager	J. M. Donatello
Technical Manager - Automotive & Refinish	P. J. Graham
Marketing Director - Trade & Industrial	J. C. Richards
Trade Sales - National Manager	P. J. Grunwald
Assistant to National Manager	E. M. Taney, Jr.
Training Manager	J. E. Lowe
Consumer Paints - National Sales Manager	C. O. Davidson
Regional Marketing Manager - North Central	A. H. Shipp
Regional Sales Manager - North Central	L. H. Wileman
Regional Marketing Manager - Northeast	M. L. Gordon
Regional Sales Manager - Northeast	C. J. Hanna
Regional Marketing Manager - South	R. B. Atkinson
Regional Sales Manager - South	R. H. Hughes
Regional Marketing Manager - West	F. C. Siskel
Regional Sales Manager - West	S. F. Tiernell
Consumer Paints - Product Manager	J. H. Turnure
Planning Manager	J. A. Thetsher
Product Development Coordinator	A. G. Armour
Promotion Manager	W. E. Tobin
Maintenance Finishes - National Manager	J. A. Graham
Regional Sales Manager - North Central	R. A. Robichaud
Regional Sales Manager - Northeast	J. H. Donaldson
Regional Sales Manager - South	H. L. Morton
Regional Sales Manager - Southwest	J. F. Mulvey
National Accounts Manager (New York)	R. L. Saunders
Product Manager	R. L. Manley
Transportation Equipment Finishes - National Manager	J. D. Lee
Sales Manager - East	J. G. Krauer
Sales Manager - West	L. G. Schmiege
Sales Manager - South	E. E. Dickinson
Product Manager	R. A. Sprout
Industrial Sales - National Manager	J. T. Geoghegan
Manager - Industrial Finishes Sales (Wilmington)	N. Pappas
Assistant Manager (Lincolnwood)	W. S. Robertson
Product Manager - Industrial Sales (Wynnewood)	R. J. Kluberton
Eastern Manager - General Industrial Sales (Wynnewood)	F. G. Thomas
Midwestern Manager - General Industrial Sales	H. R. Graef
Manager - Appliance Finishes Sales	A. Waterer, Jr.
Assistant Manager (Wynnewood)	F. P. Smith
Manager - Coil Coating Sales	R. G. Kennedy
Manager - Can Coating Sales	W. E. Craumer
Manager - Adhesives & Paper Coatings Sales	L. A. Hoellen
Manager - "Teflon" Finishes Sales	S. E. Leighton
Sales Manager - Industrial Products - West Region (Burlingame)	B. C. Langton
Manager - New Product Development & Marketing (Wilmington)	W. S. Woods
Marketing Manager - Wood Finishes Sales (Wilmington)	R. B. Pike
Technical Manager - Trade & Industrial	R. W. Lurrell
Transfers	H. E. Matter
Manufacturing Manager	J. W. Gkonos
Divisional Training Manager	J. S. Amery