TRADE MARK

THE PATTERSON FOUNDRY & MACHINE CO.

MANUFACTURERS OF
SATISFACTORY MACHINERY
FOR THE PROCESS INDUSTRIES

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PHILADELPHIA 7, PA.

GENERAL OFFICES
AND FACTORIES
EAST LIVERPOOL, OHIO

March 25, 1960.

E. I. DuPont de Nemours & Co.,
Newport, Delaware.

Att'n: Mr. R. O. Wright

Dear Mr. Wright:

Regarding the project for which you have under consideration Patterson Conaform Vacuum Dryers, we are looking forward to working further with you.

Among the many installations of the Patterson Conaform Vacuum Dryer, all of which have greatly reduced drying costs with improvement of the quality of the product, we would mention below two of the outstanding installations.

The Toms-River-Cincinnati Chemical Co. of Toms River, N. J. has a large number of Patterson Conaform Dryers drying dyestuffs, most of them being 8-ft. diameter, and they are drying in these units in only a fraction of the time previously required in shelf dryers, so they have reduced their drying costs over 30%.

The J. T. Baker Chemical Co. of Phillipsburg, N. J. have been for a number of years drying organic salts in the Conaform Dryer, the drying time averaging from 60 to 110 minutes, where it previously required twelve hours or longer in shelf dryers.

The Sherwin-Williams Co. recently installed a Conaform Dryer for drying pigments, after very extensive tests in our laboratory which convinced them they could very greatly reduce drying costs and eliminate the messy handling in loading and unloading shelf dryers.

The Patterson Conaform Dryer was the first unit on the market of this type dryer, and many improvements have been made which were dictated from the needs of industry in actual operation, so the present Conaform embodies every possible feature that puts it in a class by itself, and among these features we would mention the patented Conagrator for disintegrating agglomerates which may form during the drying cycle.

When and if this project matures, the writer will look forward to discussing the matter with you further.

Yours very truly,

The PATTERSON FOUNDRY & MACHINE CO.

W. Harlan Henszey

District Manager.

WHH/mms