ROUGH DRAFT

We are writing to advise you that Monsanto has adopted certain restrictive policies with respect to the further sale and delivery of all polychlorinated biphenyl (PCBs) products, including those sold under trade names, such as Aroclor, Inerteen, Pyranol and under the generic term, askarel.

Studies have indicated PCBs may be accumulating in the environment. In some instances, PCBs have been found in food or in the food chain. Because of Monsanto's concern over this problem, we have discontinued sales of PCBs in all applications except as dielectric fluids for use in transformers, capacitors, and other electrical equipment and components. In the past, Monsanto has sold these fluids direct to transformer repair shops and to anyone requiring the fluid for top-up of an existing transformer. To better control the possible escape to the environment of PCBs which may arise from the manner of distribution of these products, Monsanto has determined to discontinue all direct sales to transformer repair shops and for transformer top-up. If you have future requirements of dielectric fluids, we suggest you contact the manufacturer of the transformer for which you desire the fluid.

We sincerely regret any hardships that this decision may cause you, but it has been taken in an effort to continue to make available these products for important electrical applications. If you have any questions relative to this decision, please telephone (314) 694-2513, or write directly to: Mr. Paul Benignus, Monsanto Company, P. O. Box 14617, St. Louis, Missouri 63178.

Very truly yours,

T. L. Gossage

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